

# GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE FSS PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage! TM, a menudriven database system. The INTERNET address for GSA Advantage! TM is:

<a href="http://www.GSAAdvantage.gov">http://www.GSAAdvantage.gov</a>.

## MULTIPLE AWARD SCHEDULE (MAS) FSC Group: Information Technology FSC CODE: D399

# Teracore, Inc.

103 Springfield Center Dr, Suite 202 Woodstock, Georgia 30188 Phone: 770.454.8911 Internet Address: http://www.teracore.com

Business Size: Small Business
Service Disabled Veteran Owned Small Business
SBA Certified Small Disadvantaged Business
Contract Administrator: Kelly McBride, kmcbride@teracore.com

# **CONTRACT NUMBER:**

GS-35F-124CA

#### PERIOD COVERED BY CONTRACT:

December 22, 2014 through December 21, 2029

#### PRICELIST CURRENT THROUGH

Modification PO-0031, effective December 22, 2024

For more information on ordering, go to the following website: https://www.gsa.gov/schedules.

Prices Shown Herein are Net (discount deducted)





#### TERACORE, INC. INFORMATION

## 1a. Table of Awarded Special Item Numbers (SIN):

SIN	Disaster & Recovery SIN	SIN Description			
54151S	54151S RC	Information Technology Professional Services			
541611	541611 RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services			
54151HACS	54151HACS RC	Highly Adaptive Cybersecurity Services (HACS)			
OLM	OLMRC	Order-Level Materials			
Teracore, Inc. has been awarded the Cooperative Purchasing Program for these SINs					

1b. Lowest Priced Model Number and Price for Each SIN: Not Applicable

**1c. Hourly Rates:** See attached pricelist for details

2. Maximum order:

54151S: \$500,000 541611:\$1,000,000 54151HACS: \$500,000 OLM: \$250,000

\*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

- 3. Minimum order: \$100
- **4. Geographic coverage (delivery area):** CONUS, Alaska, Hawaii, Puerto Rico and the District of Columbia.
- **5. Point(s) of production (city, county, and State or foreign country):** Georgia, United States
- **6. Discount from list prices:** Prices are listed as GSA Net, discount deducted and IFF included.
- 7. Quantity/Volume discounts: None
- **8. Prompt payment terms:** 0% Net 30 days from receipt of invoice or date of acceptance, whichever is later. Information for Ordering Offices: Prompt payment terms cannot be





negotiated out of the contractual agreement in exchange for other concessions.

**9a. Foreign items:** Not Applicable

10a. Time of delivery: As Negotiated

**10b. Expedited Delivery:** As negotiated on the task order level

**10c.** Overnight and 2-day delivery: As negotiated on the task order level

**10d. Urgent Requirements.** As negotiated on the task order level.

11. F.O.B. point(s): Destination

#### 12a. Ordering address:

Teracore, Inc. 103 Springfield Center Dr, Suite 202 Woodstock, Georgia 30188

12b. Ordering Procedures: See Federal Acquisition Regulation (FAR) 8.405-3

#### 13. Payment addresses:

Teracore, Inc. 103 Springfield Center Dr, Suite 202 Woodstock, Georgia 30188

- **14. Warranty provision:** Teracore, Inc. guarantees the satisfactory completion of all services performed under the contract, and shall exercise reasonable diligence to ensure the correctness and accuracy of the services performed to the customer's satisfaction.
- 15. Export packing charges, if applicable: Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable
- 17. Terms and conditions of installation (if applicable): Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable
- 18b. Terms and conditions for any other services (if applicable): Not Applicable
- 19. List of service and distribution points (if applicable): Not Applicable
- **20. List of participating dealers (if applicable):** Not Applicable
- 21. Preventive maintenance (if applicable): Not Applicable





- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Information and Communication Technology (ICT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The ICT standards can be found at: www.Section508.gov/: Not Applicable
- 23. Unique Entity Identifier: HALMJSCZ42W5
- **24. Notification regarding registration in SAM.gov database.** Teracore, Inc. has an active registration in the SAM Database. CAGE Code: 3BPS3





#### LABOR CATEGORY DESCRIPTIONS

#### **Education Substitutions**

Associate's Degree= 2 years of experience Bachelor's Degree= 4 years of experience Master's Degree = 6 years of experience

#### **Experience Substitutions**

2 years of experience = Associate's Degree 4 years of experience = Bachelor's Degree

6 years of experience = Master's Degree

#### **Program Manager**

Functional Responsibilities: Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related information technology project tasks, providing expert direction and guidance to subordinates, developing schedules, formulating work plans, managing and controlling project funds and resources, and serving as main point of contact. Maintains and manages the client interface at the senior levels of the client organization. Establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and delegates responsibilities to subordinates and oversees the successful completion of all assigned tasks.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 14 years

## Project Manager V

Functional Responsibilities: Serves as the project manager for a large, complex information technology related task order (or a group of task orders affecting the same common/standard/migration system), providing expert direction and guidance to subordinates, developing schedules, formulating work plans, managing and controlling project funds and resources, and serving as point of contact.

Responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements; systems integration requirements; systems phasing plan; business application consultation; problem tracking/management; and preparation and delivery of presentations.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 12 years





## **Project Manager II**

Functional Responsibilities: Serves as the project manager for an information technology-related task order, performing contract analysis and development tasks in projects, formulating and enforcing work standards, developing schedules, reviewing work discrepancies and communicate policies, managing and controlling resources, and serving as point of contact. Responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements; systems integration requirements; systems phasing plan; business application consultation; problem tracking/management; and preparation and delivery of presentations.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 2 years

## Subject Matter Expert V

Functional Responsibilities: Investigating or identifying, scientific, technology, engineering, operational, and business issues for a particular Information Technology (IT) subject matter area (i.e., simple to complex systems); conducting analysis of these issues; and providing advice in support of major programs/projects. Plans, supports and provides advisor/contributions in complex and critical efforts which include specific functional, technical, professional or policy areas of the project. Serves as a senior advisor to customer's executive management team in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 12 years

#### **Subject Matter Expert II**

Functional Responsibilities: Investigating or identifying, scientific, technology, engineering, operational, and business issues for a particular IT subject matter area (i.e., simple to complex systems); conducting analysis of these issues; and providing advice in support of major programs/projects. Plans and supports complex problem areas of the project in the following areas: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 2 years





#### Analyst V

Functional Responsibilities: Validates and/or defines system scope, functionality and objectives based on user defined needs. Responsible for identifying requirements and formulating functionality of complex systems. Works closely with business experts and conducts system analysis, design, and optimization. Requires highest-level understanding of organization's information systems and business requirements. Evaluates technology architecture, and develops necessary solutions, to implement change. Recommends and facilitates system quality improvement efforts. Supervises IT analysts and ensures technology and business activity requirements are holistically addressed.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 12 years

#### **Technical Specialist IV**

Functional Responsibilities: Identifying issues; conducting complex analysis and assessment of software, hardware, and/or database solutions; and providing advice to major program/project leaders. Plans and supports specific functional, technical, and professional or policy areas of the project. This includes supporting or leading complex technology efforts by providing inputs, and preparing high-level briefings of strategic goals.

Minimum Education: BA/BS in an Information Technology related field

Minimum Experience: 8 years

## **Functional Analyst III**

Functional Responsibilities: Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Performs functional analysis to identify required tasks and their interrelationships. Possesses expert knowledge and experience in the requirements and integration. Works with engineers on systems integration. Provides daily supervision and direction to support staff.

Minimum Education: MS in an Information Technology field

Minimum Experience: 5 Yrs Experience

## **Analyst II**

Functional Responsibilities: Validates and/or defines system scope, functionality and objectives based on user defined needs. Responsible for identifying requirements and formulating functionality of moderately complex systems. Works closely with business experts and conducts system analysis, design, and optimization. Understands organization's information systems and business requirements. Recommends and facilitates system quality improvement efforts. May supervise junior IT analysts. Ensures technology and business activity requirements are addressed.

Minimum Education: BS/BA in an Information Technology field

Minimum Experience: 2 years





## **Analyst I**

Functional Responsibilities: Validates and/or defines system scope, functionality and objectives based on user defined needs. Responsible for identifying requirements and formulating functionality of moderately complex systems. Works closely with business experts and conducts system analysis, and optimization. Understands organization's information systems and business requirements. Reviews work products for compliance with industry standards. Recommends and facilitates system quality improvement efforts. Supports senior IT and Business Systems Analysts, and business users. Supports system quality improvement efforts.

Minimum Education: BS/BA in an Information Technology field

Minimum Experience: 1 year

## Administrative Clerk III (Service Contract Act Category)

Functional Responsibilities: Initiating special reports, composing routine correspondence, and compiling statistical and budget information, and providing communication with all levels of personnel to gather and convey information. Performs diverse secretarial and administrative duties.

Minimum Education: High School Diploma

Minimum Experience: 4 years

## **Enterprise Architect III**

Functional Responsibilities: Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines in accordance with the strategy and goals of the organization. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (Structured Query Language (SQL), ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management. Tracks current plans that will require IT resources. Monitors and reviews the success of systems and ensures efficiency and effectiveness. Recommends future computer system technologies that will help in the improvement of business in the organization. Integrates IT solution systems for the business with the existing client systems.

Minimum Education: MS in an Information Technology field

Minimum Experience: 5 Yrs Experience

## **Technical Writer (Documentation Specialist) III**

Functional Responsibilities: Gathers, analyzes, translates and composes technical information into clear, readable documents to be used by technical and non-technical personnel. Composes technical documents including, user's manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents. Conducts research and ensures the use of proper technical terminology. Serves as Technical Writer Lead or Manager.

Minimum Education: MS

Minimum Experience: 5 Yrs Experience





## **Technical Writer (Documentation Specialist) I (Service Contract Act Category)**

Functional Responsibilities: Gathers, analyzes, translates and composes technical information into clear, readable documents to be used by technical and non-technical personnel. Composes technical documents including, user's manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents. Conducts research and ensures the use of proper technical terminology.

Minimum Education: High School Diploma

Minimum Experience: 1 year

#### **Solutions Architect II**

Functional Responsibilities: Assesses business objectives, conducts gap analysis of existing versus needed capability, and identifies business requirements. Evaluates business requirements to identify potential software, hardware, and system architectures can be employed to meet business objectives. Develops potential technical solutions to meet business needs and supports analysis of alternatives for best fit. Evaluates technical trends and provides recommendations for technology and architecture to meet business objectives. Performs research on emerging technologies to support proof-of-concept (POC) capabilities and identify future solutions for the organization. May serve as Team Lead.

Minimum Education: BS/BA in an Information Technology field

Minimum Experience: 2 yrs experience

#### **Solutions Architect I**

Functional Responsibilities: Assesses business objectives, conducts gap analysis of existing versus needed capability, and identifies business requirements. Evaluates business requirements to identify potential software, hardware, and system architectures can be employed to meet business objectives. Develops potential technical solutions to meet business needs and supports analysis of alternatives for best fit. Evaluates technical trends and provides recommendations for technology and architecture to meet business objectives. Performs research on emerging technologies to support proof-of-concept (POC) capabilities and identify future solutions for the organization.

Minimum Education: BS/BA in an Information Technology field

Minimum Experience: 1 year

#### Modeling and Simulation Specialist I

**Functional Responsibilities:** Specialist in modeling and simulation functions or operations such as, but not limited to exercises, plans, coordination, demonstrations, and instruction in the fields such as, but not limited to health, environmental, transportation, law enforcement, and security for military, and civil agencies. Supports live, constructive, or virtual training.

Minimum Education: BS/BA in an Information Technology field

Minimum Experience: 1 year





## **Database Specialist II**

Functional Responsibilities: Provide several areas of support to database management and operational reporting. Subject matter expert with the skills to provide problem-solving support to improve database integration, maintenance, data integrity and reporting functionality. Maintains database dictionaries and integration of systems through database design. Can develop basic data models and create queries in database programming languages (SQL, etc). Advises users on access to various databases.

Minimum Education: BS/BA in an Information Technology field

Minimum Experience: 2 yrs experience

## IT Principal/Director (IT PD)

**Responsibility**: Serves as the client's engagement manager for specific project areas and assumes responsibility for client communications related to communicating technical concerns. Is the contractor's liaison and point of contact with the Contracting Officer's Technical and delegated government representatives. Maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback. Assumes accountability for supervising designated resources and enforcing quality control practices for each project. Maintains responsibility for project reviews and overall contract progress and performance.

*Minimum Education*: Bachelor's Degree (BS/BA) *Minimum Experience*: 10 years of experience

## **IT Senior Manager**

**Responsibility**: Manages program activities and is a key point of contact with client executives. Assumes responsibility for program delivery and oversight of key technical enablers on projects and identification of needs for new tools. Conducts regular interaction and communications with the Contracting Officer's Technical and delegated government representatives. Maintains responsibility for managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.

Minimum Education: Bachelor's Degree (BS/BA)

Minimum Experience: 7 years of experience

## IT Manager

**Responsibility**: Serves in the role of project team leader over assigned support areas, often filling the position of project team lead and instructing, directing, and monitoring the work of other IT staff or serves in a role of an experienced technical expert. Conducts analysis of work plan completeness, prepares status reports, and supports quality control practices. Performs analyses of client issues, assesses appropriate alternatives, and recommends solutions. Communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Maintains technical knowledge within industry and service line.

Minimum Education: Bachelor's Degree (BS/BA)

Minimum Experience: 5 years of experience





#### **IT Senior Consultant**

Responsibility: Provides senior-level analytical and program support, and is focused on providing high performance work. An IT Senior Consultant contributes to engagement work plan development and often leads less complex engagement tasks to completion within scope and budget. Serves as a senior-level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and may lead specific project tasks. Applies business modeling, process modeling, and business design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager. This position performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions.

Minimum Education: Bachelor's Degree (BS/BA) Minimum Experience: 4 years of experience

#### **IT Consultant**

Responsibility: Provides analytical and program support. Completes assigned engagement tasks within the project scope and budget, while meeting deliverable requirements. Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation.

*Minimum Education*: Bachelor's Degree (BS/BA) *Minimum Experience*: 2 years of experience

#### **IT Jr Consultant**

<u>Responsibility</u>: Serves as an information technology resource on engagement team. Analyzes data and systems architecture, creates designs, and implements information systems solutions. Assists project team in meeting program objectives timely and effectively. Assumes responsibility for process documentation and technical soundness.

Minimum Education: Bachelor's Degree (BS/BA)

Minimum Experience: 1 year of experience

#### **Project Controller**

**Responsibilities**: Project Controllers are responsible for supporting one or more project teams through the coordination and management of key program and financial management activities. Project Controllers take the lead role in the implementation of appropriate project management controls such as forecasting, budgeting, financial analysis, reconciliation, and forecasting processes. Project Controllers also develop and implement the necessary standards and metrics for project, quality, and risk management activities and offer financial advice tailored for their particular project. Project Controllers often provide oversight and management of other program control resources and are responsible for deliverable quality reviews.

*Minimum Education*: Bachelor's Degree (BS/BA)

Minimum Experience: 3 years of experience





#### **Sr Financial Analyst**

Functional Responsibilities: Gathers financial information, analyzes it, and makes recommendations. Analyzes business or operating procedures to devise the most efficient method of accomplishing the work. Tracks administrative management of contracts, personnel and costs. Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems. Plans the study of work problems and procedures, gathers and analyzes data, organizes and documents findings of studies.

**Education:** Bachelor's Degree **Years of Experience:** 4 years

#### **Financial Analyst**

Functional Responsibilities: Gathers financial information and provides analysis. Makes recommendations in coordination with the Sr Financial Analyst and Project leadership. Analyzes business and operating procedures to support the most efficient method of accomplishing the work. Tracks administrative management of contracts, personnel and costs. Conducts cost analysis and trade-off studies, supports the development of cost tracking procedures and tracks project expenditures, can conduct feasibility and requirements analyses and supports the development of life cycle cost estimates for new systems. Assists with the planning of the study of work problems and procedures, gathers and analyzes data, organizes and documents findings of studies. Supports Sr Financial Analyst and overall project team.

**Education:** Bachelor's Degree **Years of Experience:** 2 years

#### **Technical Specialist III**

Functional Responsibilities: Experience with providing program management, training, skills assessments, developing curriculum, and similar project and acquisition support. May develop large enterprise-wide online training courses and programs. Possesses knowledge of the 508 compliance requirements and other federal regulations regarding online content and accessibility. Ability to understand complex technical issues and communicate those issues to a non-technical audience.

**Education:** Bachelor's Degree **Years of Experience:** 4 years

#### **Management Analyst II**

Functional Responsibilities: The (Management) Analyst II may be responsible for assisting Project Managers in ensuring compliance will all Federal regulation concerning asset/property/project management, records management as well as acquisition and overall project financial management and financial tracking. This may also include coordination with working groups to gather guidance, review and assist with the development of standard operating procedures. Assists project team to ensure activities are completed in a timely manner.

Education: Bachelor's Degree Years of Experience: 2 years





#### Sr. Management Analyst

Functional Responsibilities: Assist program managers in their execution of programs encompassing technology; research and development; test and evaluation; systems & operational analysis and engineering; operational testing and integration; information management; technology transfer, transition and commercialization; and risk management and mitigation. Will be required to assist with defining requirements; provides input to project scope, schedule and budget based on an un applications; conducts quality reviews of projects and tasks. Prepares presentations and other materials to support project functions. Assist in maintaining changes to project baselines; monitors deliverables; assess documents, plans and identifies project risks and assists in the development of mitigation plans. Drafts correspondence, reports, white papers, minutes, spreadsheets, communications products, briefs, and other documentation. Maintains and tracks action items and participates in meetings. Will be required to support the development of procurement requests to include having and applying practical knowledge of the acquisition process as outlined in the Federal Acquisition Regulation in order to formulate various acquisition approaches. Assists in drafting various documents supporting a procurement. Will be relied upon to provided technical and procurement guidance to junior contractor staff on the team.

**Education:** Bachelor's Degree **Years of Experience:** 5 years

## Jr. Management Analyst

Functional Responsibilities: The Jr. (Management) Analyst will support Project Managers and the Analyst team in ensuring compliance will all Federal regulation concerning asset/property/project management, records management as well as acquisition and overall project financial management and financial tracking. This may also include coordination with working groups to gather guidance, review and assist with the development of standard operating procedures. Assists project team to ensure activities are completed in a timely manner.

**Education:** Bachelor's Degree **Years of Experience:** 1 years

## **Program/Operations Manager**

Functional Responsibilities: Provide leadership and oversight over all facets of a program to include communications with the Contracting Officer and Government Oversight Manager. Ensure that suspense requirements are met and that work products and support services are in accordance with contractual requirements. Possess the ability to aid in determining requirements, to include maximum tolerable downtime and recovery time objectives, and to facilitate discussions with subject-matter experts on mission essential functions and supporting resources (personnel, processes, and technology). Conducts organization's business process analysis (BPA) and business impact analysis (BIA). Program/Operations Manager should be familiar with risk analysis methodologies to ensure identified impacts accurately depict any known dependencies and single points of failure for the project. Program/Operations Manager will be responsible for work assignment of contractor personnel.

**Education:** Bachelor's Degree **Years of Experience:** 6 years





#### Sr. Operations Specialist

Functional Responsibilities: The Sr. Operations Specialist must have experience designing, overseeing, and implementing programs to include conducting agency-wide business process analysis (BPA) and business impact Analysis (BIA). Possess the ability to aid in determining requirements, to include maximum tolerable downtime and recovery time objectives, and to facilitate discussions with subject-matter experts on mission essential functions and supporting resources (personnel, processes, and technology). Must have knowledge, ability, and experience conducting risk analyses to aid in the development and periodic update of the organization's business process analysis (BPA) and business impact analysis (BIA). Must have significant experience in risk analysis, exercise plan development, training and testing of contingency plan exercise programs. Works closely with project management and conducts project analysis for operational improvements and optimization. Understands organization's operational systems and business requirements. Recommends and facilitates quality improvement efforts. Strong project management and communication capabilities skills are required.

**Education:** Bachelor's Degree **Years of Experience:** 4 years

#### **Subject Matter Expert**

Functional Responsibilities: The Subject Matter Expert will possess high level of knowledge and experience in areas such as project management, project operations, group facilitation, event planning, financial services and management as well as administrative and other related service areas. Plans, supports, and provides advisory contributions in complex and critical efforts which include specific functional, technical, professional or policy areas of the project. Serves as a senior advisor to customer's and contractor's executive management team. May work independent or as part of a team and/or maybe called upon to provide support in an as needed basis.

**Education:** Bachelor's Degree **Years of Experience:** 5 years

## **Operations Specialist**

Functional Responsibilities: The Operations Specialist must have experience in research, analysis, planning, writing, editing of program/task recovery plans. The Operations Specialist also should have experience in risk analysis, exercise plan development, training and testing of contingency plan exercise programs. Supports project management in conducting project analysis for operational improvements and optimization. Understands organization's operational systems and business requirements. Assists with design and implementation of quality improvement efforts. Strong project communication capabilities are required.

Education: Bachelor's Degree Years of Experience: 2 year





#### **Cybersecurity Information Analyst I**

Functional Responsibility – Assists with planning, implementations & upgrades, and/or monitors cybersecurity measures for the protection of computer networks and information. Supports team to ensure appropriate cybersecurity controls are in place that will safeguard digital files and vital electronic infrastructure. Respond to computer cybersecurity breaches and viruses. Work is performed with supervision.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 1 year

## **Cybersecurity Information Analyst II**

Functional Responsibility – Plans, implements & upgrades, and/or monitors cybersecurity measures for the protection of computer networks and information. Ensure appropriate cybersecurity controls are in place that will safeguard digital files and vital electronic infrastructure. Respond to computer cybersecurity breaches and viruses. Work is performed with supervision but may also work independent.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 3 years

## **Cybersecurity Information Analyst III**

Functional Responsibility – Leads planning, implementations & upgrades, and/or monitors cybersecurity measures for the protection of computer networks and information. Evaluates appropriate cybersecurity controls are in place that will safeguard digital files and vital electronic infrastructure and recommend changes if necessary. Serve as a cybersecurity information technical expert. May communicate directly with project leadership and senior management on cybersecurity information matters. May serve as a supervisor but may also work independent.

Minimum Education: BS/BA in Information Technology Field

**Minimum Experience**: 6 years

#### **Cybersecurity Information Analyst IV**

Functional Responsibility – Provide technical cybersecurity information leadership. Decision maker for planning, implementations & upgrades, and/or monitoring cybersecurity measures for the protection of computer networks and information. Serves as a technical cybersecurity information expert. Communicates directly with project leadership and senior management on cybersecurity information matters. May serve as a supervisor but may also work independent.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 10 years

## **Cybersecurity Project Manager I**

*Functional Responsibility* – Plans, initiates, and manages cybersecurity projects. Oversees the work of cybersecurity staff. Monitors project schedules and progress to ensure project meet deadlines and stay within established budgets. Serves as a supervisor.

Minimum Education: BS/BA Minimum Experience: 2 years





## **Cybersecurity Project Manager II**

*Functional Responsibility* – Plans, initiates, and manages cybersecurity projects. Oversees the work of cybersecurity staff. Monitors project schedules and progress to ensure project meet deadlines and stay within established budgets. Serves as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 4 years

## **Cybersecurity Project Manager III**

Functional Responsibility – Plans, initiates, and manages cybersecurity projects. Oversees the work of cybersecurity staff. Monitors project schedules and progress to ensure project meet deadlines and stay within established budgets. May communicate directly with senior management on cybersecurity project matters. Serves as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 7 years

## **Cybersecurity Project Manager IV**

Functional Responsibility – Plans, initiates, and manages cybersecurity projects. Oversees the work of cybersecurity staff. Monitors project schedules and progress to ensure project meet deadlines and stay within established budgets. Communicates directly with senior management on cybersecurity project matters. Serves as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 10 years

## **Cybersecurity Management Analyst I**

*Functional Responsibility* – Supports organizational cybersecurity studies and evaluations, designs systems and procedures, conducts work simplification and measurement studies, and prepares operations and procedures manuals to assist management with cybersecurity matters. Work is performed with supervision.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 1 year

## **Cybersecurity Management Analyst II**

*Functional Responsibility* – Conducts organizational cybersecurity studies and evaluations, designs systems and procedures, conducts work simplification and measurement studies, and prepares operations and procedures manuals to assist management with cybersecurity matters. Work is performed with supervision.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 3 years





## **Cybersecurity Management Analyst III**

Functional Responsibility – Leads organizational cybersecurity studies and evaluations, designs systems and procedures, conducts work simplification and measurement studies, and prepares operations and procedures manuals to assist management with cybersecurity matters. May communicate directly with senior management on cybersecurity project matters. May serve as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 6 years

## **Cybersecurity Management Analyst IV**

Functional Responsibility – Provide expect oversight and leadership for organizational cybersecurity studies and evaluations. Develops policies and procedures, conducts work simplification and measurement studies, and prepares operations and procedures manuals to assist management with cybersecurity matters. Communicates directly with senior management on cybersecurity project matters. May Serves as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 10 years

## Cybersecurity Information Systems Manager I

*Functional Responsibility* – Assists with cybersecurity planning, directing, or activity coordination in such fields related to electronic data processing, information systems, systems analysis, and computer programming. Respond to computer cybersecurity breaches and viruses. Work is performed with supervision.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 1 year

#### **Cybersecurity Information Systems Manager II**

*Functional Responsibility* – Performs cybersecurity planning, directing, or activity coordination in such fields related to electronic data processing, information systems, systems analysis, and computer programming. Respond to computer cybersecurity breaches and viruses. Work is performed with supervision.

Minimum Education: BS/BA in Information Technology Field

**Minimum Experience**: 3 years

## **Cybersecurity Information Systems Manager III**

Functional Responsibility – Lead cybersecurity planning, directing, or activity coordination in such fields related to electronic data processing, information systems, systems analysis, and computer programming. Respond to computer cybersecurity breaches and viruses. May communicate directly with senior management on cybersecurity project matters. May serve as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 6 years





## **Cybersecurity Information Systems Manager IV**

Functional Responsibility – Serve as technical expert for cybersecurity planning, directing, or activity coordination in such fields related to electronic data processing, information systems, systems analysis, and computer programming. Respond to computer cybersecurity breaches and viruses. Communicates directly with senior management on cybersecurity project matters. May serve as a supervisor.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 8 years

## **Cybersecurity Technical Expert I**

Functional Responsibility – Oversees the development of cybersecurity technical manuals and other related publications. Reviews basic source cybersecurity material including applicable specifications, engineering write-ups and drawing packages. Interfaces with engineering staff to research and interpret schematics, technical design specifications, interface designs, design diagrams and test which may impact cybersecurity. Works independent or with supervision.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 4 years

## **Cybersecurity Technical Expert II**

Functional Responsibility – Provides expert, independent services and leadership in cybersecurity technical areas. Offers expertise on an as-needed basis to all task assignments. Provides expert advice and assistance in state of-the-art cybersecurity technology. Coordinates with contractor management and Government personnel to ensure that cybersecurity problems have been properly defined and that the solutions will satisfy the Government's requirement. May work independent.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 6 years

#### **Cybersecurity Technical Expert III**

Functional Responsibility - Provides expert, independent services and leadership in cybersecurity technical areas. Offers expertise on an as-needed basis to all task assignments. Provides expert advice and assistance in state of-the-art cybersecurity technology. Coordinates with contractor management and Government personnel to ensure that cybersecurity problems have been properly defined and that the solutions will satisfy the Government's requirement. May work independent.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 10 years

## **Cybersecurity Technical Expert IV**

**Functional Responsibility** - Provides expert, independent services and leadership in cybersecurity technical areas. Offers expertise on an as-needed basis to all task assignments. Provides expert advice and assistance in state of-the-art cybersecurity technology. Coordinates with contractor management and Government personnel to ensure that cybersecurity problems have been properly defined and that the solutions will satisfy the Government's requirement. Works independent.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 12 years





## **Cybersecurity Subject Matter Expert (SME) II**

Functional Responsibility – Exhibits a significant degree of knowledge specific to cybersecurity matters. Advises and/or applies highly advanced cybersecurity technologies, scientific principles, theories and concepts. Viewed as expert within the field. Develops information which extends knowledge in the cybersecurity area. Information may form the basis of newly developed concepts, theories, and products. Often acts independently to uncover and resolve cybersecurity. May be self-supervisory.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 7 years

## Cybersecurity Subject Matter Expert (SME) III

Functional Responsibility – Exhibits a significant degree of knowledge specific to cybersecurity matters. Advises and/or applies highly advanced cybersecurity technologies, scientific principles, theories and concepts. Viewed as expert within the field. Develops information which extends knowledge in the cybersecurity area. Information may form the basis of newly developed concepts, theories, and products. Often acts independently to uncover and resolve cybersecurity. May be self-supervisory.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 10 years

## Cybersecurity Subject Matter Expert (SME) IV

Functional Responsibility – Possesses expert cybersecurity skills or is recognized as SME in this role. Exhibits an exceptional degree of ingenuity, creativity, and resourcefulness. Applies and/or develops advanced cybersecurity concepts, techniques, and standards. Develops new cybersecurity applications based on professional/technical principles and theories. Has demonstrated ability to integrate complex technologies to resolve critical issues. Provides frontline customer interface to address customer needs and represents both customer and organizational interests. Directs technical teams on complex cybersecurity matters. Contributes to shaping strategic cybersecurity policy and procedures. Can serve as a spokesperson for the company on cybersecurity matters.

Minimum Education: BS/BA in Information Technology Field

Minimum Experience: 15 years





# LABOR CATEGORY CUSTOMER SITE RATES

GSA Labor Category	Year 10 GSA Price: 12/22/2023	Year 11 GSA Price: 12/22/2024	Year 12 GSA Price: 12/22/2025	Year 13 GSA Price: 12/22/2026	Year 14 GSA Price: 12/22/2027 - 12/21/2028	Year 15 GSA Price: 12/22/2028
Dusingt Managar V	12/21/2024	12/21/2025	12/21/2026	12/21/2027		12/21/2029
Project Manager V	\$153.33	\$156.24	\$159.21	\$162.24	\$165.32	\$168.46
Project Manager II	\$102.78	\$104.74	\$106.73	\$108.76	\$110.82	\$112.93
Subject Matter Expert II	\$95.20	\$97.02	\$98.86	\$100.74	\$102.65	\$104.60
Analyst V	\$160.62	\$163.68	\$166.79	\$169.96	\$173.20	\$176.49
Technical Specialist IV	\$141.17	\$143.85	\$146.58	\$149.36	\$152.20	\$155.09
Analyst II	\$91.19	\$92.93	\$94.69	\$96.49	\$98.33	\$100.19
Analyst I	\$65.51	\$66.76	\$68.03	\$69.32	\$70.64	\$71.98
Administrative Clerk III	\$58.47	\$59.58	\$60.71	\$61.85	\$63.03	\$64.23
Technical Writer (Document Specialist) I	\$53.23	\$54.24	\$55.26	\$56.31	\$57.38	\$58.47
Solutions Architect II	\$132.04	\$134.55	\$137.11	\$139.72	\$142.37	\$145.07
Solutions Architect I	\$120.42	\$122.71	\$125.04	\$127.42	\$129.83	\$132.30
Modeling and Simulation Specialist I	\$95.71	\$97.52	\$99.38	\$101.26	\$103.18	\$105.15
Database Specialist II	\$125.06	\$127.44	\$129.85	\$132.32	\$134.84	\$137.40
IT Senior Consultant	\$195.96	\$199.69	\$203.49	\$207.36	\$211.29	\$215.30
IT Consultant	\$157.71	\$160.71	\$163.76	\$166.87	\$170.05	\$173.28
IT Jr Consultant	\$136.63	\$139.23	\$141.88	\$144.58	\$147.34	\$150.14
Project Controller	\$120.36	\$122.65	\$124.98	\$127.36	\$129.77	\$132.24
Business Consultant VII	\$167.87	\$171.06	\$174.32	\$177.63	\$181.01	\$184.44
Business Consultant V	\$149.45	\$152.29	\$155.18	\$158.14	\$161.14	\$164.20
Business Consultant IV	\$137.35	\$139.96	\$142.62	\$145.33	\$148.09	\$150.90
Business Consultant III	\$123.71	\$126.06	\$128.45	\$130.89	\$133.38	\$135.92
Business Consultant II	\$113.61	\$115.77	\$117.96	\$120.20	\$122.49	\$124.82
Project Manager V	\$161.77	\$164.85	\$167.98	\$171.17	\$174.43	\$177.74
Project Manager III	\$121.18	\$123.49	\$125.83	\$128.22	\$130.66	\$133.14





Project Manager I	\$106.03	\$108.04	\$110.10	\$112.19	\$114.33	\$116.50
Project Administrator	\$70.69	\$72.03	\$73.40	\$74.79	\$76.21	\$77.66
Subject Matter Expert (Senior)	\$190.64	\$194.26	\$197.94	\$201.70	\$205.53	\$209.44
Subject Matter Expert (Intermediate)	\$139.05	\$141.69	\$144.38	\$147.12	\$149.91	\$152.77
Subject Matter Expert (Junior)	\$91.63	\$93.37	\$95.14	\$96.95	\$98.79	\$100.66
Administrative/Clerk II	\$47.65	\$48.55	\$49.48	\$50.42	\$51.38	\$52.35
Cybersecurity Information Analyst I	\$91.12	\$92.86	\$94.62	\$96.41	\$98.25	\$100.11
Cybersecurity Information Analyst II	\$115.48	\$117.67	\$119.91	\$122.19	\$124.50	\$126.87
Cybersecurity Information Analyst III	\$143.89	\$146.62	\$149.40	\$152.24	\$155.13	\$158.09
Cybersecurity Information Analyst IV	\$177.65	\$181.03	\$184.46	\$187.97	\$191.54	\$195.17
Cybersecurity Project Manager I	\$89.25	\$90.94	\$92.66	\$94.43	\$96.22	\$98.05
Cybersecurity Project Manager II	\$112.97	\$115.11	\$117.30	\$119.53	\$121.79	\$124.11
Cybersecurity Project Manager III	\$140.76	\$143.43	\$146.15	\$148.93	\$151.76	\$154.64
Cybersecurity Project Manager IV	\$173.77	\$177.08	\$180.44	\$183.87	\$187.37	\$190.92
Cybersecurity Technical Expert I	\$91.92	\$93.66	\$95.45	\$97.26	\$99.10	\$100.99
Cybersecurity Technical Expert II	\$133.33	\$135.86	\$138.44	\$141.07	\$143.75	\$146.48
Cybersecurity Technical Expert III	\$188.18	\$191.76	\$195.41	\$199.11	\$202.89	\$206.75
Cybersecurity Technical Expert IV	\$190.91	\$194.54	\$198.24	\$202.01	\$205.84	\$209.75
Cybersecurity Management Analyst I	\$94.46	\$96.25	\$98.09	\$99.95	\$101.84	\$103.78
Cybersecurity Management Analyst II	\$119.68	\$121.95	\$124.27	\$126.63	\$129.04	\$131.49
Cybersecurity Management Analyst III	\$149.14	\$151.97	\$154.86	\$157.80	\$160.81	\$163.86





Cybersecurity Management Analyst IV	\$184.13	\$187.63	\$191.19	\$194.83	\$198.53	\$202.30
Cybersecurity SME II	\$109.56	\$111.65	\$113.77	\$115.94	\$118.15	\$120.39
Cybersecurity SME III	\$144.29	\$147.03	\$149.82	\$152.68	\$155.58	\$158.53
CybersecuritySME IV	\$206.82	\$210.75	\$214.75	\$218.83	\$222.99	\$227.23
Cybersecurity Information Systems Manager I	\$122.64	\$124.97	\$127.35	\$129.76	\$132.23	\$134.74
Cybersecurity Information Systems Manager II	\$155.39	\$158.34	\$161.35	\$164.41	\$167.54	\$170.72
Cybersecurity Information Systems Manager III	\$193.64	\$197.32	\$201.07	\$204.89	\$208.78	\$212.75
Cybersecurity Information Systems Manager IV	\$239.07	\$243.62	\$248.24	\$252.96	\$257.76	\$262.66





## LABOR CATEGORY TERACORE SITE RATES

GSA Labor Category	Year 10 GSA Price: 12/22/2023 - 12/21/2024	Year 11 GSA Price: 12/22/2024 - 12/21/2025	Year 12 GSA Price: 12/22/2025 - 12/21/2026	Year 13 GSA Price: 12/22/2026 - 12/21/2027	Year 14 GSA Price: 12/22/2027	Year 15 GSA Price: 12/22/2028
Program Manager	\$177.15	\$180.51	\$183.94	\$187.44	<b>12/21/2028</b> \$190.99	<b>12/21/2029</b> \$194.62
Project Manager V	\$172.78	\$176.06	\$179.41	\$182.81	\$186.29	\$189.82
Subject Matter Expert V	\$243.90	\$248.53	\$253.26	\$258.08	\$262.98	\$267.98
Subject Matter Expert II	\$109.94	\$112.03	\$114.16	\$116.32	\$118.53	\$120.79
Analyst V	\$171.47	\$174.72	\$178.04	\$181.42	\$184.87	\$188.38
Technical Specialist IV	\$177.27	\$180.63	\$184.07	\$187.57	\$191.13	\$194.76
Functional Analyst III	\$140.59	\$143.26	\$145.98	\$148.76	\$151.59	\$154.47
Analyst II	\$111.24	\$113.36	\$115.52	\$117.71	\$119.95	\$122.23
Analyst I	\$92.46	\$94.22	\$96.01	\$97.83	\$99.69	\$101.58
Administrative Clerk III**	\$71.80	\$73.16	\$74.55	\$75.97	\$77.41	\$78.88
Enterprise Architect III	\$193.75	\$197.43	\$201.18	\$205.00	\$208.90	\$212.87
Technical Writer (Document Specialist) III	\$112.90	\$115.04	\$117.23	\$119.46	\$121.72	\$124.04
Technical Writer (Document Specialist) I	\$65.27	\$66.51	\$67.77	\$69.06	\$70.37	\$71.71
IT Principal/Director (IT PD)	\$377.38	\$384.55	\$391.86	\$399.30	\$406.89	\$414.62
IT Senior Manager	\$282.35	\$287.71	\$293.18	\$298.75	\$304.42	\$310.21
IT Manager	\$254.79	\$259.63	\$264.56	\$269.59	\$274.71	\$279.93
Business Consultant VII	\$181.31	\$184.76	\$188.26	\$191.84	\$195.49	\$199.20
Business Consultant V	\$161.40	\$164.46	\$167.59	\$170.77	\$174.02	\$177.32
Business Consultant IV	\$148.34	\$151.16	\$154.04	\$156.96	\$159.94	\$162.98
Business Consultant III	\$133.60	\$136.14	\$138.73	\$141.37	\$144.06	\$146.80
Business Consultant II	\$122.70	\$125.03	\$127.41	\$129.82	\$132.29	\$134.80





Project Manager V	\$174.72	\$178.04	\$181.42	\$184.87	\$188.38	\$191.96
Project Manager III	\$130.86	\$133.35	\$135.88	\$138.46	\$141.09	\$143.77
Project Manager I	\$114.52	\$116.70	\$118.91	\$121.17	\$123.47	\$125.81
Project Administrator	\$76.33	\$77.78	\$79.26	\$80.77	\$82.30	\$83.86
Subject Matter Expert (Senior)	\$207.21	\$211.15	\$215.16	\$219.25	\$223.42	\$227.66
Subject Matter Expert (Intermediate)	\$151.14	\$154.02	\$156.94	\$159.92	\$162.96	\$166.06
Subject Matter Expert (Junior)	\$99.60	\$101.49	\$103.42	\$105.38	\$107.39	\$109.43
"Administrative/Clerk II	\$51.80	\$52.79	\$53.79	\$54.81	\$55.85	\$56.91
(Service Contract Act Category)"	\$102.21	\$104.15	\$106.13	\$108.14	\$110.20	\$112.29
Cybersecurity Information Analyst I	\$102.21	\$104.15	\$106.13	\$108.14	\$110.20	\$112.29
Cybersecurity Information Analyst II	\$129.50	\$131.96	\$134.47	\$137.03	\$139.63	\$142.28
Cybersecurity Information Analyst III	\$161.36	\$164.42	\$167.55	\$170.73	\$173.97	\$177.28
Cybersecurity Information Analyst IV	\$199.22	\$203.01	\$206.87	\$210.80	\$214.81	\$218.89
Cybersecurity Project Manager I	\$99.98	\$101.88	\$103.82	\$105.79	\$107.81	\$109.85
Cybersecurity Project Manager II	\$126.69	\$129.10	\$131.55	\$134.05	\$136.59	\$139.19
Cybersecurity Project Manager III	\$157.85	\$160.86	\$163.91	\$167.02	\$170.20	\$173.43
Cybersecurity Project Manager IV	\$194.88	\$198.58	\$202.35	\$206.20	\$210.12	\$214.11
Cybersecurity Technical Expert I	\$91.92	\$93.66	\$95.45	\$97.26	\$99.10	\$100.99
Cybersecurity Technical Expert II	\$133.33	\$135.86	\$138.44	\$141.07	\$143.75	\$146.48
Cybersecurity Technical Expert III	\$190.79	\$194.42	\$198.12	\$201.88	\$205.72	\$209.63
Cybersecurity Technical Expert IV	\$190.91	\$194.54	\$198.24	\$202.01	\$205.84	\$209.75
Cybersecurity	\$99.98	\$101.88	\$103.82	\$105.79	\$107.81	\$109.85





Management Analyst I						
Cybersecurity Management Analyst II	\$134.22	\$136.77	\$139.37	\$142.02	\$144.72	\$147.47
Cybersecurity Management Analyst III	\$167.24	\$170.42	\$173.65	\$176.95	\$180.31	\$183.74
Cybersecurity Management Analyst IV	\$206.50	\$210.42	\$214.42	\$218.49	\$222.64	\$226.87
Cybersecurity SME II	\$109.56	\$111.65	\$113.77	\$115.94	\$118.15	\$120.39
Cybersecurity SME III	\$144.29	\$147.03	\$149.82	\$152.68	\$155.58	\$158.53
CybersecuritySME IV	\$218.39	\$222.54	\$226.77	\$231.08	\$235.48	\$239.95
Cybersecurity Information Systems Manager I	\$137.54	\$140.15	\$142.81	\$145.52	\$148.28	\$151.10
Cybersecurity Information Systems Manager II	\$174.27	\$177.58	\$180.96	\$184.39	\$187.90	\$191.47
Cybersecurity Information Systems Manager III	\$217.16	\$221.29	\$225.49	\$229.77	\$234.14	\$238.59
Cybersecurity Information Systems Manager IV	\$268.11	\$273.21	\$278.40	\$283.69	\$289.08	\$294.57

Contract Labor Category	SCLS Equivalent Code – Title	WD Number
Administrative Clerk III	01020 ADMINISTRATIVE ASSISTANT	2015-4281
Technical Writer I	30461 - TECHNICAL WRITER I	2015-4281

<sup>&</sup>quot;The Service Contract Labor Standards apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)."