



The CAD-Scan Connection



Federal Supply Service
U.S. General Services Administration

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!™*, a menu-driven database system. The Internet address for [GSA Advantage!™](http://www.gsaadvantage.gov) is: www.gsaadvantage.gov

FCS Group 70

GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

SIN 132 51 Information Technology Services

FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services

Contract Number: GS-35F-0856P

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Period Covered by Contract: September 09, 2004 through September 09, 2009



The CAD-Scan Connection

935 12th Street, Suite B

Paso Robles, CA

Phone: 805.237.9347 Fax: 805.237.7723

<http://www.cadscanconnection.com>

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Business Size: Small



TABLE OF CONTENTS

SECTION	PAGE
1. SPECIAL ITEM NUMBERS	3
2. MAXIMUM ORDER	3
3. MINIMUM ORDER	3
4. GEOGRAPHIC COVERAGE	3
5. POINT OF PRODUCTION	3
6. DISCOUNTS	3
7. QUANTITY DISCOUNTS	3
8. CONTRACTOR'S BILLING RESPONSIBILITIES	3
9. PROMPT PAYMENT TERMS	4
10. GOVERNMENT PURCHASE CARDS	4
11. FOREIGN ITEMS	4
12. TIME OF DELIVERY	5
a) Standard Delivery	5
b) Expedited Delivery	5
c) Rush, 5-Day Delivery	5
d) Overnight and 2-day Delivery	5
13. SECURITY	5
14. ORDERING INFORMATION	5
a) Ordering Address	5
b) Ordering Procedures	5
15. PAYMENT ADDRESS	6
16. WARRANTY PROVISION	6
17. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICES	6
18. PLACE OF SERVICE	6
19. PARTICIPATING DEALERS	6
PRICING	7
SUGGESTED FORMATS FOR BLANKET PURCHASE AGREEMENTS.....	11
BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"	12



CUSTOMER INFORMATION:

1. SPECIAL ITEM NUMBERS

a) Table of Awarded SINs

Special Item Numbers (SIN)	Products/Services	Pricing
132 51	Information Technology Services	Click here for 132 51

b) Identification of the lowest priced model

Number and lowest unit price for that model for each special item number awarded in the contract:

[Click here for 132 51](#)

c) Descriptions of all corresponding commercial job titles

With experience, functional responsibility and education: Not Applicable.

2. MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.)

Special Item Number 132 51 – Information Technology Services. The maximum dollar value per order is \$500,000.

3. MINIMUM ORDER

The minimum dollar value of an order for delivery to one destination is \$2,500.

4. GEOGRAPHIC COVERAGE

Geographic coverage shall be worldwide.

5. POINT OF PRODUCTION

Point of origin for services offered under this contract is Paso Robles, CA, USA unless otherwise agreed upon between the Contractor and the Ordering Party.

6. DISCOUNTS

Prices herein already reflect discounts to the Government. Additional discounts are earned when scanned images are converted to CAD (see Price Schedule below).

7. QUANTITY DISCOUNTS

Quantity discount breaks are applied as given in Price Schedule below.

8. CONTRACTOR'S BILLING RESPONSIBILITIES

The Contractor is required to perform all billings made pursuant to this contract. However, if the Contractor has dealers, which participate on the contract, and the billing/payment process by the Contractor for sales made by the dealer is a significant administrative burden, the following alternative procedures may be used. Where dealers are allowed by the Contractor to bill ordering activities and accept payment in the Contractor's name, the Contractor agrees to obtain from all dealers participating in the performance of the contract a written agreement which will require dealers to –



The CAD-Scan Connection

- (1) Comply with the same terms and conditions regarding prices as the Contractor for sales made under the contract;
- (2) Maintain a system of reporting sales under the contract to the manufacturer, which includes:
 - (i) the date of sale;
 - (ii) the ordering activity to which the sale was made;
 - (iii) the service or product/model sold;
 - (iv) the quantity of each service or product/model sold;
 - (v) the price at which it was sold, including discounts; and
 - (vi) all other significant sales data.
- (3) Be subject to audit by the Government, with respect to sales made under the contract; and
- (4) Place orders and accept payment in the name of the Contractor, in care of the dealer.

An agreement between a Contractor and its dealers pursuant to this procedure will not establish privity of contract between dealers and the Government.

9. PROMPT PAYMENT TERMS

Prompt payment terms shall be net 30 days from date of invoice.

10. GOVERNMENT PURCHASE CARDS

- a) Contractors are required to accept Government purchase cards for payments equal to or less than the micropurchase threshold for oral or written delivery orders.
- b) Government purchase cards are acceptable for payment above the micropurchase threshold. In addition, bank account information for wire transfer/EFT is available and shall be printed on the invoice.

11. FOREIGN ITEMS

Not applicable. All services are provided domestically.



12. TIME OF DELIVERY

a) Standard Delivery

The contractor shall deliver services 30 days after receipt of order (ARO), or as negotiated between the Ordering Office and the Contractor.

Items or Groups of Items (SIN or Nomenclature)	Delivery Time (Days ARO)
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132 51 30

b) Expedited Delivery

Quicker delivery of service than set forth in paragraph (a) above is available from the contractor, when requested and as negotiated between the Ordering Office and the Contractor.

c) Rush, 5-Day Delivery

Accelerated delivery is available. When schedule customers require 5-day delivery of services, agencies are encouraged to contact the Contractor to obtain accelerated delivery information and rates.

d) Overnight and 2-day Delivery

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

13. SECURITY

The CAD-Scan Connection provides a secured environment.

14. ORDERING INFORMATION

a) Ordering Address

All purchase orders placed under the contract shall be issued to:

The CAD-Scan Connection
Attention: Linda M. Posner
935 12th Street, Suite B
Paso Robles, CA 93446

Below are the telephone and fax numbers that can be used by ordering agencies to obtain ordering assistance.

Phone (805) 237-9347
Fax (805) 237-7723
E-mail lindap@cadscanconnection.com

b) Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (www.fss.gsa.gov/schedules).



15. PAYMENT ADDRESS

All payments under this contract shall be remitted to:

The CAD-Scan Connection

Attn: Linda M. Posner
935 12th Street, Suite B
Paso Robles, CA 93446

16. WARRANTY PROVISION

Specific warranty provisions are not applicable to the services provided under this contract

17. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICES

- a) DUNS Number: 018329065
Type of Contractor: (C) Small Business
Woman-Owned Small Business: Yes
Disadvantage Business Enterprise (CA): Yes
Contractor's Taxpayer Identification Number (TIN): 30-0081263
- b) CAGE Code: 3D7S4
- c) Contractor is registered with the Central Contractor Registration Database.

18. PLACE OF SERVICE

The CAD-Scan Connection performs all services in-house. Off-site arrangements may be made upon agreement between the Contractor and the Ordering Party.

19. PARTICIPATING DEALERS

There are no dealers or resellers identified to participate in the performance of this contract.



PRICING

SCHEDULE 70 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES PRICING

SIN 132 51: Information Technology Services – SUBJECT TO COOPERATIVE PURCHASING – Includes resources and facilities management, database planning and design, systems analysis and design, network services, programming, millennium conversion services, conversion and implementation support, network services project management, data/records management, subscriptions/publication (electronic media), and other services.

C D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services – Subject to Cooperative Purchasing

◆ **PRICING:**

A detailed review of our price schedule is given below:

(A) **Vectorization:**

- **Full Raster-to-Vector Conversion (CAD Perfect) (Hourly rate).** The price for CAD drawings is very subjective. Factors such as complexity, clarity and size are important in determining the degree of work; also, the customer’s standards and requirements (layers, dimensioning, scale, title block, text, colors, etc.) influence the price.

Roughly the following ranges are given:

- Size A*:	Low Complexity	:	0.5 hr.	(\$23.00)
	Medium “	:	0.5 - 2 hrs.	(avg. \$55.00)
	High “	:	2 – 3.5 hrs.	(avg. \$120.00)
- Size B*:	Low Complexity:		0.75 hrs	(\$33.00)
	Medium “	:	0.75 – 2.5 hrs	(avg. \$72.00)
	High “	:	2.5 – 4 hrs.	(avg. \$142.00)
- Size C:	Low Complexity:		1 hr.	(\$44.00)
	Medium “	:	1 – 3 hrs.	(avg. \$86.00)
	High “	:	3 – 5 hrs.	(avg. \$175.00)
- Size D/E:	Low Complexity:		1.5 hr.	(\$66.00)
	Medium “	:	1.5 – 4 hrs.	(avg. \$120.00)
	High “	:	4 – 7 hrs.	(avg. \$279.00)

*Note: Prices for sizes A and B do not include reductions (drawings that have been reduced from larger sized drawings).

Also note: Some drawings may be very complex and need separate assessment.

- **Autovectorization.** Sophisticated, smart software is used to convert black and white-lined scanned images into vectors (CAD).
 - Autovectorization prices are based on size and volume. The dimensions of the sizes are given above under “Large Format Scanning” prices.
 - Autovectorization is best suited for those drawings that are clean, of good condition, not complex with lines and text.
 - Autovectorized drawings often require editing. The amount of editing depends upon the complexity and clarity of the drawing(s). Usually the editing and cleaning is done by the customer’s CAD personnel, thus providing an economical solution. Our price for editing is the same price for “Post-scan editing” (hourly).



(B) **Large Format Scanning.**

- All scanning prices are based on quantity and size.
- All prices of regular drawings are scanned as black and white.
- There is a surcharge of 20% for those drawings that require special attention. Special attention is for those drawings that are in poor condition (torn, frayed) or that the clarity is poor (background is noisy, text and graphics are either very dark or very light or a combination of both). Our sophisticated software has parameters that can, at times, help to enhance a drawing. And, our goal is to maintain the integrity of the drawing as much as possible.
- Sizes:
 - D/E: D = 22x34 or 24x36; E = 30x42 or 34x44 or 36x48
 - C: 17x22 or 18x24
 - B: 11x17
 - A: 8.5x11 or 8.5x14
- Set Up Fee: For setting parameters for a group of drawings of mixed types and/or sizes. This may be waived if the drawings are all of the same settings.
- Sorting Fee: For organizing paper drawings to a designated order. This may be waived if the drawings are not out-of-order.
- Deskew, Despeckle, Crop, Rotate Fee: Deskewing is placing the x and y axes parallel to the plane (straightening); despeckling is removing noise from a drawing; cropping is cutting a drawing to only a region of interest; and, rotating a drawing is so the drawing reads vertically.
- Aerial Photos: 8x8" with 400-dpi resolution. The price of any other size or resolution is to be determined.
- Grayscale scanning: Using the 256-grayscale parameter for scanning gives the final product a photo quality. This type of scan is best indicated for maps, topography, as well as for very poor quality drawings.

Post-Scan Editing.

- Post-scan editing price is by the hour.
 - Post-scan editing is done to modify images: to insert into other images, to prepare images for exhibits, etc.
 - Post-scan editing is performed when special preparation is required for those scanned images that are of poor quality and will be converted to a CAD format.
- Autovectorization with OCR: (Optical Character Recognition) is an added feature that is priced separately. The "auto" conversion process distinguishes between graphics and text. Note: the text must be either typed or well hand printed to have a good conversion.
 - CD (write once): All data are recorded onto "write once" CDs to protect the files (or as per clients needs.)
 - Archival Set Up: Set Up fee is per folder.
 - TIFF to PDF Conversion: The fee is per file.
 - Data Transfer: The fee is per file.
 - Special Handling: The surcharge regards the necessary attention given to drawings in poor condition.
 - Rush Jobs: All jobs requesting a 5-day or less turn around have a 25% surcharge.
 - Travel Expenses: All agreed travel expenses will be paid by the customer according to the per diem rate.



The CAD-Scan Connection

GSA PRICELIST SIN 132 51

The following is the pricing included on the GSA Federal Supply Service Schedule Contract. Prices are effective January 1, 2008 and reflect the reduction of the Industrial Funding Fee to .75%

The CAD-Scan Connection - **GOVERNMENT RATES**

SCHEDULE 70 - SIN 132 51

March, 2007

LARGE FORMAT DIGITAL SCANNING*

SHEET	QTY.	IN-HOUSE 1-10	IN-HOUSE 11-50	IN-HOUSE 51-100	IN-HOUSE 101-500	IN-HOUSE 501-1000	ON-SITE 5000+
SIZE D/E	24x36/36x48 (ea.)	\$4.35	\$3.63	\$2.90	\$2.18	\$1.81	\$2.81
SIZE C	18x24 (ea.)	\$2.72	\$2.18	\$1.63	\$1.09	\$1.00	\$2.36
SIZE B	11x17 (ea.)	\$1.81	\$1.09	\$0.73	\$0.45	\$0.36	\$1.72
SIZE A	8.5x11 (ea.)	\$0.91	\$0.73	\$0.45	\$0.27	\$0.23	\$1.04
SET UP (MAY BE WAIVED)			\$22.67	\$36.27	\$72.54	\$136.01	\$181.35
SORTING (MAY BE WAIVED)			\$16.32	\$27.20	\$40.80	\$90.68	\$362.70
DESKEW, DESPECKLE, CROP (EACH)							\$0.23
AERIAL PHOTOS 6X6 (EACH)							\$10.88
GRAYSCALE (PHOTO QUALITY) QTY.				IN-HOUSE 1-10	IN-HOUSE 11-50	IN-HOUSE 51+	ON-SITE
SIZE D	24x36/36x48 (ea.)		\$13.60	\$10.88	\$8.16	\$9.52	
SIZE C	18x24 (ea.)		\$10.88	\$9.07	\$7.25	\$8.61	
SIZE B	11x17 (ea.)		\$6.80	\$5.44	\$4.08	\$5.44	
SIZE A	8.5x11 (ea.)		\$5.44	\$4.53	\$3.63	\$4.99	
POST-SCAN EDITING (HR)							\$43.52

VECTORIZATION

FULL RASTER-TO-VECTOR CONVERSION (CAD PERFECT) (PER HR)							\$43.52
AUTOVECTORIZATION (NO EDITING)	IN-HOUSE 1-10	IN-HOUSE 11-50	IN-HOUSE 51-100	IN-HOUSE 101-500	IN-HOUSE 501-1000	IN-HOUSE 1001 +	
SIZE D/E (EACH)	\$31.74	\$27.20	\$21.76	\$18.14	\$16.32	\$13.60	
SIZE C (EACH)	\$25.39	\$21.76	\$17.23	\$14.51	\$12.69	\$10.88	
SIZE B (EACH)	\$21.76	\$18.14	\$14.51	\$11.79	\$10.88	\$9.97	
SIZE A (EACH)	\$18.14	\$15.41	\$11.79	\$9.97	\$9.07	\$8.16	
OCR ADDED TO AUTOVECTORIZATION (EACH)							\$4.53
CD (WRITE ONCE) (EACH)							\$7.25
ARCHIVAL SET UP (MAY BE WAIVED)							\$136.01
TIFF TO PDF CONVERSION (PER FILE)							\$0.16
DATA TRANSFER/MB (COPYING TO HARD DRIVES)							\$0.03
* DISCOUNT ON IN-HOUSE SCANNING WHEN DRAWINGS ARE VECTORIZED							25%



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ON-SITE	
ON-SITE DOCUMENT IMAGING SPECIALIST (PER HR)	\$34.46
ON-SITE PRODUCTION COORDINATOR (PER HR)	\$47.15



SUGGESTED FORMATS FOR BLANKET PURCHASE AGREEMENTS

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE
(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act
_____(Ordering Activity)____ and _____(Contractor)_____ enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)
_____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Agency Date

Contractor Date



BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection