



GENERAL SERVICES ADMINISTRATION

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE, COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SPECIAL ITEM NUMBERS

Special Item No. 132-33 – PERPETUAL SOFTWARE LICENSE

Special Item No. 132-34 – SOFTWARE MAINTENANCE

Special Item No. 132-50 – TRAINING AND EDUCATION

Special Item No. 132-51 – INFORMATION TECHNOLOGY SERVICES

CONTRACT NUMBER: GS-35F-0797R

CONTRACT PERIOD: Sept. 15, 2005 to February 12, 2012

PRICE LIST THROUGH

CURRENT MODIFICATION NO: Effective December 13, 2011



Innovative Management Solutions, Inc. (IMS)

7160 N. Dallas Parkway – Suite 300

Plano, TX 75024

Phone: 469-467-9221

Fax: 469-467-0162

Web: www.ims-web.com

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also



available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the internet or at www.fss.gsa.gov.

ABOUT INNOVATIVE MANAGEMENT SOLUTIONS, INC. (IMS)

Innovative Management Solutions (IMS) helps organizations increase their capability to manage their portfolio of programs and projects. We assess the needs of the organization and develop a feasible roadmap to success.

At IMS we understand one of the most important issues affecting a business is trust. Trust in your systems, processes and information. Trust provides the clarity that organizations need to effectively ensure the success of large programs, projects and their business.

Our business at IMS is about establishing that trust. We have a proven track record of designing and implementing systems that produce relevant project insight and accuracy, so skilled and experienced resources can be allocated most efficiently. Our methodology and solutions can be customized to fit an organization's unique challenges, allowing for more accurate budgeting, forecasting and analysis. Our project management solutions include:

- Consulting
- Project Management Education & Product Training
- Staff Augmentation
- Technical Services
- Application Hosting

IMS help organizations navigate unknown territory with clarity and confidence. Since 1993, IMS has worked hand in glove with our clients to successfully implement and adopt scalable project, program, and portfolio management systems.

Headquartered near Dallas in Plano, TX, with a regional office in Houston, TX, IMS is a full-service solutions provider with a core competency in Enterprise Project Portfolio Management, provides our solutions to leading organizations around the country.



With IMS, you get experienced professionals who have successfully applied project management to a wide variety of industries. Our entire IMS Executive Management Team and most of our consulting staff are certified Project Management Professionals (PMP). At IMS, we maintain that teamwork with our clients is an essential component in reaching our goals, both as individuals and as a company. Our commitment to these principles has resulted in list of satisfied clients, including Department of Veteran Affairs, BWXT Pantex, Texas DOT, Dallas Transit Authority (DART), Frisco ISD, City of Corpus Christy, Cherokee Nation, Chickasaw Nation, Sutter Health, AFLAC, Physicians Mutual, Seaton Health, North American Development Bank, State Farm, NADB, Boeing, Northrop Grumman Corporation, Orbital, IBM, HP, EDS, Unisys, Cap Gemini, British Petroleum, Exxon Chemical, Santos, NOV, Halliburton Energy Services, First Energy, TXU, Detroit Edison, Cameron, Wood Group, Kiewit, Chicago Bridge and Iron, Arizona Public Service, Nevada Power, Mustang Engineering, Jacobs Engineering, AECOM, McCarthy Builders, Sundt, CF Jordan, Toyota, SunPower, Weyerhaeuser and many others.

INFORMATION FOR ORDERING OFFICES

SPECIAL NOTICE TO AGENCIES

Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!TM on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!TM and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and



women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

USA COMMITMENT TO PROMOTE

SMALL BUSINESS PARTICIPATION

PROCUREMENT PROGRAMS PREAMBLE

Innovative Management Solutions, Inc. (IMS) provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

- To actively seek and partner with small businesses.
- To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
- To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.
- To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.



- To publicize in *our* marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact:

Sales Opportunities

Jim Felicetti

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jfelicetti@ims-web.com

IMS Information

Jeff Collins

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Contractual Information

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cgallegos@ims-web.com

1. GEOGRAPHIC SCOPE OF CONTRACT

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

- The Geographic Scope of Contract will be domestic delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT ADDRESS

Innovative Management Solutions, Inc. (IMS)

7160 N. Dallas Parkway – Suite 300

Plano, TX 75024

Phone: 469-467-9221

Fax: 469-467-0162

Web: www.ims-web.com

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.



Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold or oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICES

Completion of Standard Form 279:

Block 9: G. Order/Modification under Federal Schedule

Block 16: Data Universal Numbering System (DUNS): **80-542-0957**

Block 30: Type of Contractor – C – Small Business

Block 31: Woman-Owned Small Business – NO

Block 34: Reserved

Block 36: Contractor's Taxpayer Identification Number (TIN): **20-5216955**

4a. CAGE CODE: 1KJT7

4b. Contractor has registered with the Central Contractor Registration Database

5. DESTINATION: FOB Destination

6. DELIVERY SCHEDULE

(a) TIME OF DELIVERY. The contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:



ITEMS OR GROUPS OF ITEMS	DELIVERY TIME
(SIN OR NOMENCLATURE)	DAYS (ARO)
132-33	30
132-34	30
132-50	Upon agreement between Innovative Management Solutions and the ordering activity
132-51	Upon agreement between Innovative Management Solutions and the ordering activity

EXPEDITED DELIVERY TIMES. For those items that can be delivered quicker than the delivery times in paragraph A.

ITEMS OR GROUPS OF ITEMS	DELIVERY TIME
(SIN OR NOMENCLATURE)	DAYS (ARO)
132-33	3 DAY
132-34	3 DAY
132-51	Upon agreement between Innovative Management Solutions and the ordering activity
132-51	Upon agreement between Innovative Management Solutions and the ordering activity

7. DISCOUNTS

- a. Prompt Payment: 2 % - 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity Volume – See Pricing
- c. Dollar Volume - None
- d. Government Educational Institutions - None

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED



All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979 as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

No export packing

10. SMALL REQUIREMENTS

The minimum dollar value of orders to be issued is \$100.00.

11. MAXIMUM ORDER

All dollar amounts are exclusive of any discount for prompt payment.

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number– 132-33

Special Item Number – 132-34

Special Item Number – 132-50

Special Item Number – 132-51

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine



whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- a. Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with



obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

- b. Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

- c. Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- d. Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- e. Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- f. Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- g. Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.



- h. Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- i. Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- j. Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

1. Manufacturer;
2. Manufacturer's Part Number;
3. Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS



NOTE: Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODC's (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

1. All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
2. The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
3. The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
4. All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 1. Time of delivery/installation quotations for individual orders;
 2. Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
 3. Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.



19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAS)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

Following is a suggested Blanket Purchase Agreement format:

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and Innovative Management Solutions, Inc. (IMS) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s): GS-35F-0797R.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.



Signatures

Ordering Activity	Date	
Contractor	Date	

PRODUCTS AND SERVICES: DESCRIPTION AND PRICES

SIN 132-50 TRAINING AND EDUCATION

Innovative Management Solutions, Inc. (IMS) understands the competitive nature of business in today's demanding environment. Work must be done at a lower cost, yet at a faster rate. With this in mind, companies have started implementing enterprise-wide project management solutions.

With a broad variety of experience and expertise, IMS can help your company achieve increased knowledge through practiced application, training and education. We believe the education is for the student, so we avoid teacher-centered lectures. The focus is on a dynamic, participative experience, and as a result your learning will not only be educational but enjoyable.

WHY IMS

IMS is one of the original Premier Solution Providers for Primavera and now one of a select few Oracle Certified Advantage Partners. We help your organization achieve heightened levels of productivity and effectiveness using your Oracle Primavera products, as well as deliver a better ROI on project management initiatives.

IMS' training materials cover all nine PMBOK® Project Management Knowledge Areas, and encompass the five Process Groups as dictated by the Project Management Institute (PMI). The entire IMS management team and most of our core staff are certified Project Management Professionals (PMP)® who have successfully applied their project management knowledge to a wide variety of industries and circumstances.

Oracle certified training is offered for the entire Primavera software suite including: P6, Contractor, P3, SureTrak, Contract Manager, and Primavera Risk Analysis (Pertmaster). IMS also offers General Project Management, PMP® Exam Preparation, and General Scheduling Theory training. Each student will receive a certified training manual and certificate upon completing each course. For a full list of courses offered and to access the training schedule, please visit: www.ims-web.com/training.

TRAINING OFFERINGS

Training is offered at several state-of-the-art facilities. We have training locations in Dallas, Houston, Austin, New Orleans, Denver, Las Vegas, Phoenix, and San Francisco. In addition, we can bring our



classes to you in order to fit your specific business or role-based needs. Each class earns you Professional Development Units (PDU) and Continuing Education Units (CEU) towards professional certifications.

SIN 132-51 INFORMATION TECHNOLOGY SERVICES

Innovative Management Solutions (IMS) provides a variety of services that includes consulting, training, technical services and project staffing. IMS' focus is project and program management. Our experience using and implementing Oracle Primavera's enterprise project portfolio management solutions are second to none. IMS is one of only a short list of Oracle Platinum Partners and only a handful in the world Primavera recognized and certified as a "Premier" service provider. Our primary goal while performing our consulting services or project staffing is to meet our contractual obligation, exceed our client's expectations and create a "Raving Fan" of our customer.

Obtaining hard-to-find skilled professionals who can deliver results with minimal training is a challenge facing businesses around the world. While some organizations are comfortable having a third-party manage their projects, many seek to augment their in-house skills with external talent with the ability to work under their direction and guidance. Staff augmentation can help you achieve a number of business goals including industry knowledge and technical experience. This valuable knowledge and experience accelerates speed and quality of project delivery, avoiding the cost and time required for internal training and skill development.

By using resources from IMS, companies can be assured they are being supplied with thoroughly screened and experienced professionals without expensive recruitment and administrative costs. This allows companies to focus on the project at hand, and not the burden of hiring.

THE RECRUITING PROCESS

IMS can support your project teams by augmenting your staff with qualified, experienced and trained resources. Candidates are carefully screened, interviewed, trained and tested to ensure their skills sets and experience match the specific needs of the client. Professionals provided are employees of IMS. A competitive compensation and benefits package is also offered.

One of the key benefits of using IMS to fulfill your project or PMO resource needs is that project personnel are experienced, trained, and ready to work upon on-site arrival. We pride ourselves on being flexible, and a good business value. Our Resources also have immediate access to IMS' Project



Management and Primavera Experts by simply picking up the phone or starting a threaded discussion on our Communication Portal.

We are a specialized team that focuses on the Project Management competency, paying particular attention to Project Controls. Since we are constantly recruiting the top industry talent, we have resources readily available. Our recruiting, screening and testing process will ensure you receive the qualified candidates in the time you need them.

PM EXPERIENCE

We require our resources to have experience in the core competency of project management. Each resource's experience and skill sets are carefully evaluated and verified through interviews, referral checks, training and testing. We have supported clients in numerous industries across the country.

PM KNOWLEDGE

All IMS resources are tested on the fundamentals of project management. IMS has many certified Project Management Professionals (PMP)® on staff that conduct any necessary training to further enhance knowledge in all area of project management. Training is based on the Project Management Institute's Book of Knowledge (PMBOK)®.

PM TOOL EXPERTISE

IMS conducts testing of the selected candidates to ensure the requested tool expertise is present. Tool training is provided through our Primavera and PMI® certified in-house trainers. IMS makes continued education units available to all our resources. IMS can also offer customized training courses that combine client processes with specific tool training. This allows our resources to be even better prepared and able to work productively upon arrival. Our staff is required to stay current on the last changes and new features that are added to PM software, and to distribute new information to all resources as it becomes available.



IMS INFORMATION TECHNOLOGY SERVICES

Effective January 2011

SA-01B	Commercial Job Title	Senior Project Manager
	Minimum General Experience	15 years experience managing projects employing rigorous software application development and deployment methodologies
	Functional Responsibility	Provides PM leadership for execution of enterprise-level project management support.
	Minimum Education	College Degree, Masters Degree preferred and Project Management Professional (PMP) Certification
	GSA Hourly Rate:	\$150.00
SA-01C	Commercial Job Title	Project Manager
	Minimum General Experience	10 years experience managing projects employing rigorous software application development and deployment methodologies
	Functional Responsibility	Provides PM leadership for execution of project-level management support
	Minimum Education	College degree and Project Management Professional (PMP) Certification
	GSA Hourly Rate:	\$125.00
SA-02B	Commercial Job Title	Senior Project Controls
	Minimum General Experience	5 years experience applying planning and controlling (resource, schedule and cost) management techniques in supporting project managers
	Functional Responsibility	Provides support in managing project resource and cost constraints and configuring and analyzing project performance using "Earned Value" and other performance analysis in Primavera applications
	Minimum Education	College Degree, Basic and Advanced Primavera Training, and Project Management Professional (PMP) Certification
	GSA Hourly Rate:	\$110.00
SA-02C	Commercial Job Title	Project Controls
	Minimum General Experience	Experience planning and controlling project resources, costs, schedules and applying performance analysis.
	Functional Responsibility	Augments the project office in performing project control functions
	Minimum Education	High School, College Degree Preferred, Basic Primavera Training
	GSA Hourly Rate:	\$100.00
SA-03B	Commercial Job Title	Senior Project Planner
	Minimum General Experience	5 years experience planning and scheduling projects and managing schedule baselines.
	Functional Responsibility	Provides leadership in developing and managing schedules in all Primavera products, performs CPMP and schedule baseline analysis
	Minimum Education	College Degree or equivalent experience, Basic Primavera training
	GSA Hourly Rate:	\$100.00



SA-03C	Commercial Job Title	Project Planner
	Minimum General Experience	Experience in project planning and scheduling techniques
	Functional Responsibility	Augments the project office in performing project scheduling functions
	Minimum Education	High School, College Degree Preferred, Basic Primavera Training
	GSA Hourly Rate:	\$80.00
SA-04	Commercial Job Title	Product Administrator
	Minimum General Experience	3 years experience in database and systems administration with at least 1 year experience administering Primavera software applications
	Functional Responsibility	Provides tool support and help desk support to the user base for the project management tool set
	Minimum Education	High School, College Degree Preferred, Basic/Advanced Primavera Training
	GSA Hourly Rate:	\$100.00
TR-01	Product Title	Project Management in Primavera P6 Course
	Duration	3 days
	Description	Provides hands on Oracle Primavera training for Oracle's client/server-based solution, leading participants through the entire project life cycle, from planning to execution. Topics include adding activities, assigning resources, and creating a baseline. Participants also will gain a thorough background in the concepts of planning and scheduling. All workshops and instruction stress the three basic elements of project management: schedule, resource and costs.
	GSA Course Rate:	\$1,100.00
TR-02	Product Title	Advanced Project Management in Primavera P6 Course
	Duration	2 days
	Description	Provides in-depth project management training in the Oracle Primavera P6 client-server-based solution, building off skills learned in the basic course, Project Management in Primavera. Topics include earned value analysis, updating baselines, importing and exporting project data, and top-down budgeting.
	GSA Course Rate:	\$760.00
C-01C	Product Title	Project Risk Management in Primavera Course
	Duration	3 days
	Description	The Project Risk Management in Primavera Pertmaster class is designed to empower you to accurately model, analyze and control your project risk exposure. Covering both cost and schedule risk analysis, the three-day training class includes risk management theory, best practices for modeling and reducing risk, interpretation of risk analysis reports and how to generate executive risk briefings. Through worked examples, the class also covers how to implement these techniques in Oracle's Primavera Risk Analysis.
	GSA Course Rate:	\$2,200.00



C-01D	Product Title	Customized Onsite Primavera P6 Training
	Duration	Varies
	Description	Provides hands on Oracle Primavera training for Oracle's client/server-based solution, leading participants through the entire project life cycle, from planning to execution.
	GSA Course Rate:	\$1,800.00/per day
C-02	Product Title	Customized Onsite Primavera Project Risk Management Training
	Duration	3 days
	Description	The Project Risk Management in Primavera Pertmaster class is designed to empower you to accurately model, analyze and control your project risk exposure. Covering both cost and schedule risk analysis, the class includes risk management theory, best practices for modeling and reducing risk, interpretation of risk analysis reports and how to generate executive risk briefings. Through worked examples, the class also covers how to implement these techniques in Oracle's Primavera Risk Analysis.
	GSA Course Rate:	\$3,600.00
C-01A	Commercial Job Title	Executive Consultant
	Minimum General Experience	15+ years of project/program management experience including competence in all Project Management disciplines and processes. Possesses experience in leading the implementation of projects.
	Functional Responsibility	Provides engagement leadership for teams implementing project offices and all Primavera applications.
	Minimum Education	College Degree and Project Management (PMP) Certification
	GSA Hourly Rate:	\$250.00
C-01B	Commercial Job Title	Principal Consultant
	Minimum General Experience	10 years of project management consulting experience in supporting project management services at the enterprise level. Support services include performance measurement, portfolio management, resource management, and all Primavera applications.
	Functional Responsibility	Provides guidance in planning and implementing project management support services at the enterprise level.
	Minimum Education	College Degree and Project Management (PMP) Certification
	GSA Hourly Rate:	\$200.00
C-01E	Commercial Job Title	Senior Consultant
	Minimum General Experience	5 years of project management consulting experience at the project level. Has knowledge of all Project Management disciplines and extensive experience in Primavera applications.



	Functional Responsibility	Provides guidance in planning and implementing project management support services at the project level.
	Minimum Education	College Degree and Project Management (PMP) Certification
	GSA Hourly Rate:	\$175.00
C-01F	Commercial Job Title	Consultant
	Minimum General Experience	3+ years of project management consulting experience at the project level. Has knowledge of all Project Management disciplines and processes and extensive experience in Primavera applications
	Functional Responsibility	Provides guidance in planning and implementing project management support services at the support level.
	Minimum Education	College Degree or equivalent experience
	GSA Hourly Rate:	\$150.00
C-02	Commercial Job Title	Technical Consultant
	Minimum General Experience	3+ years experience in systems management, database administration, and networking engineering.
	Functional Responsibility	Provides routine support services for those implementing Primavera Systems applications and the resolution of general technical problems
	Minimum Education	Degree in Computer Science
	GSA Hourly Rate:	\$150.00
C-03	Commercial Job Title	Certified Trainer
	Minimum General Experience	Certified trainer in the PM tool applications being taught, or PMP certification if PM training is being taught.
	Functional Responsibility	Provides formal training in PM tools and project management disciplines and processes
	Minimum Education	Certified Trainer
	GSA Hourly Rate:	\$200.00