



Authorized Federal Acquisition Service
Information Technology Schedule Pricelist
FSC Group 70

Contract # GS-35F-0669K



**AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-8 Purchase of New Equipment
Special Item No. 132-32 Term Software Licenses
Special Item No. 132-33 Perpetual Software Licenses

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

SPECIAL ITEM NUMBER 132-8 PURCHASE OF NEW EQUIPMENT

FSC Class 5805 - TELEPHONE AND TELEGRAPH EQUIPMENT
Telephone Equipment
Audio and Video Teleconferencing Equipment

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.

SPECIAL ITEM NUMBER 132-32 - TERM SOFTWARE LICENSES

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service – which is categorized under a different SIN (132-34).

FSC Class 7030 - INFORMATION TECHNOLOGY SOFTWARE
Communications Software

SPECIAL ITEM NUMBER 132-33 - PERPETUAL SOFTWARE LICENSES

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

FSC Class 7030 - INFORMATION TECHNOLOGY SOFTWARE
Communications Software



www.teotech.com
(800) 524-0024

Contractor: **Teo Technologies, Inc.**
11609 49th Place West
Mukilteo, WA 98275
Phone: 800-524-0024 or 425-349-1000
Fax: 425-349-1010
Email: sales@teotech.com
Website: www.teotech.com

Contract Number: GS-35F-0669K

Period Covered by Contract: 9-18-2015 through 9-18-2020

General Services Administration
Federal Acquisition Service

Pricelist current through Modification # D2N1DB79, dated 10-27-2015.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).



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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Orders via Email: sales@teotech.com
Orders via Fax: 425-349-1010
Orders via Mail: Teo Technologies, Inc.
11609 49th PL W
Mukilteo, WA 98275-4255
Attn: Sales
Payment Address: Teo Technologies, Inc.
11609 49th PL W
Mukilteo, WA 98275-4255
Attn: Accounts Receivable



Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

- Phone: 800-524-0024
- Ordering Assistance: sales@teotech.com
- Technical Assistance: support@teotech.com

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- Block 9: G. Order/Modification Under Federal Schedule Contract
- Block 16: Data Universal Numbering System (DUNS) Number: 076658434
- Block 30: Type of Contractor: B. Other Small Business
- Block 31: Woman-Owned Small Business: No
- Block 37: Contractor's Taxpayer Identification Number (TIN): 911697235
- Block 40: Veteran Owned Small Business (VOSB): No
- 4a. CAGE Code: 58404
- 4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-8	30 Days
132-32	30 Days
132-33	30 Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: None – Net 30 days payment terms.
- b. Quantity: None



- c. Dollar Volume: None
- d. Government Educational Institutions: None
- e. Other: None

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

10. Small Requirements: The minimum dollar of orders to be issued is \$100.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order for the following Special Item Numbers (SINs) is \$500,000:

- Special Item Number 132-8 - Purchase of Equipment
- Special Item Number 132-32 - Term Software Licenses
- Special Item Number 132-33 - Perpetual Software Licenses

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Prices for overseas shipments do not include shipping costs. Products are sold F.O.B. Origin with freight prepaid and billed. Risk of loss from damage, shortage, or non-delivery due to carrier fault lies with buyer.



Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): <http://www.teotech.com/company/4>

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW
EQUIPMENT(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

All products are self-installable.

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract:

For a period of one year from date of end user purchase, but not to exceed 16 months from date of manufacture, Teo Technologies, Inc. (Teo) warrants its products to be free from defects in material and workmanship under conditions of normal use and service. Teo shall, at its option, repair or replace any defective product which, in its opinion, has not been misused, damaged, or improperly installed. Extension periods of this warranty for certain products may be available for purchase upon request.

Repair or replacement under this warranty will be performed at Teo's factory. Authorization must be obtained from Teo prior to returning a product for repair. Freight must be prepaid for all units returned to Teo. Units repaired under warranty will be shipped UPS Ground (or equivalent), freight prepaid by Teo.

Products that are older than the warranty period, but less than 7 years old, or still manufactured by Teo may be repaired at the factory for a flat rate charge. Repaired out-of-warranty units are warranted for 90 days from the date of repair.

The repair or replacement of a product under this warranty represents the entire obligation of Teo; Teo shall not be liable for any special or consequential damages resulting from or caused by any defect, failure, incapacity or malfunction of any of its products.

The foregoing express warranty is in lieu of all other warranties, express or implied, including but not limited to any implied warranty of merchantability, fitness, or adequacy for any purpose or use, quality, productiveness or capacity; Teo, to the extent permitted by law, hereby disclaims all such other warranties.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: 11609 49th PL W, Mukilteo, WA 98275

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.



9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES
(SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL
ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM
NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)

The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

3. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract:

For a period of one year from date of end user purchase, but not to exceed 16 months from date of manufacture, Teo Technologies, Inc. (Teo) warrants its products to be free from defects in material and workmanship under conditions of normal use and service. Teo shall, at its option, repair or replace any defective product which, in its opinion, has not been misused, damaged, or improperly installed. Extension periods of this warranty for certain products may be available for purchase upon request.

Repair or replacement under this warranty will be performed at Teo's factory. Authorization must be obtained from Teo prior to returning a product for repair. Freight must be prepaid for all units returned to Teo. Units repaired under warranty will be shipped UPS Ground (or equivalent), freight prepaid by Teo.

Products that are older than the warranty period, but less than 7 years old, or still manufactured by Teo may be repaired at the factory for a flat rate charge. Repaired out-of-warranty units are warranted for 90 days from the date of repair.

The repair or replacement of a product under this warranty represents the entire obligation of Teo; Teo shall not be liable for any special or consequential damages resulting from or caused by any defect, failure, incapacity or malfunction of any of its products.

The foregoing express warranty is in lieu of all other warranties, express or implied, including but not limited to any implied warranty of merchantability, fitness, or adequacy for any purpose or use, quality, productiveness or capacity; Teo, to the extent permitted by law, hereby disclaims all such other warranties.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 800-524-0024 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 6 AM to 4 PM Pacific Time, normal business days, Monday through Friday.

5. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined:

1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

6. PERIODS OF TERM LICENSES (SIN 132-32) AND MAINTENANCE (SIN 132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses, the period of the term licenses shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses citing the new appropriation shall be required, if the term licenses is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses is to be terminated at that time. Orders for the continuation of term licenses will be required if the term licenses is to be continued during the subsequent period.

7. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

Not applicable.

8. TERM LICENSE CESSATION

Not applicable.

9. UTILIZATION LIMITATIONS - (SIN 132-32, SIN 132-33, AND SIN 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
 - (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

10. SOFTWARE CONVERSIONS - (SIN 132-32 AND SIN 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version



was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

11. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

12. RIGHT-TO-COPY PRICING

Not applicable.



PRODUCTS AND SERVICES PRICE LIST

Part #	Model	Description	SIN	GSA Net Price
Teo UC System Components				
Servers				
1010296102	Pro Server	2U Rack Mount Pro Server with UCM System Software (6 Slot Capacity)	132-8	\$3,224.00
1010296602	Mini Server	1U Rack Mount Mini Server with UCM System Software (1 Slot Capacity)	132-8	\$1,612.00
PRI Port (Digital Trunk) Options				
A101DE	A101DE	1 PRI Port, 1 Slot, PCIe Card	132-8	\$947.86
B601DE	B601DE	1 PRI, 1FXS and 4FXO Ports, 1 Slot, PCIe Card	132-8	\$1,063.92
A102DE	A102DE	2 PRI Ports, 1 Slot, PCIe Card	132-8	\$1,515.28
A104DE	A104DE	4 PRI Ports, 1 Slot, PCIe Card	132-8	\$2,559.86
A108DE	A108DE	8 PRI Ports, 1 Slot, PCIe Card	132-8	\$4,739.28
FXO Port (Analog Trunk) Options				
A20001DE	A20001DE	2 FXO Ports, 1 Slot, PCIe Card	132-8	\$599.66
A20002DE	A20002DE	4 FXO Ports, 1 Slot, PCIe Card	132-8	\$709.28
A20003DE	A20003DE	6 FXO Ports, 2 Slots, PCIe Card	132-8	\$902.72
A20004DE	A20004DE	8 FXO Ports, 2 Slots, PCIe Card	132-8	\$1,012.34
A20005DE	A20005DE	10 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,209.00
A20006DE	A20006DE	12 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,315.39
A20007DE	A20007DE	14 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,515.28
A20008DE	A20008DE	16 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,618.45
A20009DE	A20009DE	18 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,818.34
A20010DE	A20010DE	20 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,927.95
A20011DE	A20011DE	22 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,121.39
A20012DE	A20012DE	24 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,231.01
FXS Port (Analog Station) Options				
A20100DE	A20100DE	2 FXS Ports, 1 Slot, PCIe Card	132-8	\$593.22
A20200DE	A20200DE	4 FXS Ports, 1 Slot, PCIe Card	132-8	\$689.94
A20300DE	A20300DE	6 FXS Ports, 2 Slots, PCIe Card	132-8	\$876.93
A20400DE	A20400DE	8 FXS Ports, 2 Slots, PCIe Card	132-8	\$973.65
A20500DE	A20500DE	10 FXS Ports, 3 Slots, PCIe Card	132-8	\$1,160.64
A20600DE	A20600DE	12 FXS Ports, 3 Slots, PCIe Card	132-8	\$1,257.36
A20700DE	A20700DE	14 FXS Ports, 4 Slots, PCIe Card	132-8	\$1,444.35
A20800DE	A20800DE	16 FXS Ports, 4 Slots, PCIe Card	132-8	\$1,547.52
A20900DE	A20900DE	18 FXS Ports, 5 Slots, PCIe Card	132-8	\$1,734.51
A21000DE	A21000DE	20 FXS Ports, 5 Slots, PCIe Card	132-8	\$1,831.23
A21100DE	A21100DE	22 FXS Ports, 6 Slots, PCIe Card	132-8	\$2,018.22
A21200DE	A21200DE	24 FXS Ports, 6 Slots, PCIe Card	132-8	\$2,114.94
Combined FXS/FXO Port (Analog Station and Analog Trunk) Options				
B600DE	B600DE	1 FXS and 4 FXO Ports, 1 Slot, PCIe Card	132-8	\$580.32
A20101DE	A20101DE	2 FXS and 2 FXO Ports, 1 Slot, PCIe Card	132-8	\$696.38



Part #	Model	Description	SIN	GSA Net Price
A20102DE	A20102DE	2 FXS and 4 FXO Ports, 2 Slots, PCIe Card	132-8	\$896.27
A20103DE	A20103DE	2 FXS and 6 FXO Ports, 2 Slots, PCIe Card	132-8	\$1,002.66
A20104DE	A20104DE	2 FXS and 8 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,199.33
A20105DE	A20105DE	2 FXS and 10 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,308.94
A20106DE	A20106DE	2 FXS and 12 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,502.38
A20107DE	A20107DE	2 FXS and 14 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,612.00
A20108DE	A20108DE	2 FXS and 16 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,811.89
A20109DE	A20109DE	2 FXS and 18 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,915.06
A20110DE	A20110DE	2 FXS and 20 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,114.94
A20111DE	A20111DE	2 FXS and 22 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,218.11
A20201DE	A20201DE	4 FXS and 2 FXO Ports, 2 Slots, PCIe Card	132-8	\$886.60
A20202DE	A20202DE	4 FXS and 4 FXO Ports, 2 Slots, PCIe Card	132-8	\$992.99
A20203DE	A20203DE	4 FXS and 6 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,192.88
A20204DE	A20204DE	4 FXS and 8 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,296.05
A20205DE	A20205DE	4 FXS and 10 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,495.94
A20206DE	A20206DE	4 FXS and 12 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,599.10
A20207DE	A20207DE	4 FXS and 14 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,798.99
A20208DE	A20208DE	4 FXS and 16 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,908.61
A20209DE	A20209DE	4 FXS and 18 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,102.05
A20210DE	A20210DE	4 FXS and 20 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,211.66
A20301DE	A20301DE	6 FXS and 2 FXO Ports, 2 Slots, PCIe Card	132-8	\$983.32
A20302DE	A20302DE	6 FXS and 4 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,179.98
A20303DE	A20303DE	6 FXS and 6 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,289.60
A20304DE	A20304DE	6 FXS and 8 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,483.04
A20305DE	A20305DE	6 FXS and 10 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,592.66
A20306DE	A20306DE	6 FXS and 12 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,792.54
A20307DE	A20307DE	6 FXS and 14 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,895.71
A20308DE	A20308DE	6 FXS and 16 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,095.60
A20309DE	A20309DE	6 FXS and 18 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,198.77
A20401DE	A20401DE	8 FXS and 2 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,173.54
A20402DE	A20402DE	8 FXS and 4 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,276.70
A20403DE	A20403DE	8 FXS and 6 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,476.59
A20404DE	A20404DE	8 FXS and 8 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,579.76
A20405DE	A20405DE	8 FXS and 10 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,779.65
A20406DE	A20406DE	8 FXS and 12 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,889.26
A20407DE	A20407DE	8 FXS and 14 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,082.70
A20408DE	A20408DE	8 FXS and 16 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,192.32
A20501DE	A20501DE	10 FXS and 2 FXO Ports, 3 Slots, PCIe Card	132-8	\$1,270.26
A20502DE	A20502DE	10 FXS and 4 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,463.70
A20503DE	A20503DE	10 FXS and 6 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,573.31
A20504DE	A20504DE	10 FXS and 8 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,773.20
A20505DE	A20505DE	10 FXS and 10 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,876.37
A20506DE	A20506DE	10 FXS and 12 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,076.26
A20507DE	A20507DE	10 FXS and 14 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,185.87
A20601DE	A20601DE	12 FXS and 2 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,457.25
A20602DE	A20602DE	12 FXS and 4 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,566.86



Part #	Model	Description	SIN	GSA Net Price
A20603DE	A20603DE	12 FXS and 6 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,760.30
A20604DE	A20604DE	12 FXS and 8 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,869.92
A20605DE	A20605DE	12 FXS and 10 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,063.36
A20606DE	A20606DE	12 FXS and 12 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,172.98
A20701DE	A20701DE	14 FXS and 2 FXO Ports, 4 Slots, PCIe Card	132-8	\$1,553.97
A20702DE	A20702DE	14 FXS and 4 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,753.86
A20703DE	A20703DE	14 FXS and 6 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,857.02
A20704DE	A20704DE	14 FXS and 8 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,056.91
A20705DE	A20705DE	14 FXS and 10 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,166.53
A20801DE	A20801DE	16 FXS and 2 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,740.96
A20802DE	A20802DE	16 FXS and 4 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,850.58
A20803DE	A20803DE	16 FXS and 6 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,050.46
A20804DE	A20804DE	16 FXS and 8 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,153.63
A20901DE	A20901DE	18 FXS and 2 FXO Ports, 5 Slots, PCIe Card	132-8	\$1,837.68
A20902DE	A20902DE	18 FXS and 4 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,037.57
A20903DE	A20903DE	18 FXS and 6 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,147.18
A21001DE	A21001DE	20 FXS and 2 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,031.12
A21002DE	A21002DE	20 FXS and 4 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,134.29
A21101DE	A21101DE	22 FXS and 2 FXO Ports, 6 Slots, PCIe Card	132-8	\$2,127.84
System Licenses				
1010297401	UC User License	Teo UC User (Seat) License	132-33	\$257.28
1010297701	UC E911 Alerting	Teo UC E911 Alerting Option (system license)	132-33	\$2,579.20
1010308001	UC Mobile Connector	Teo UC Mobile Connector License for iPad, iPhone or Android Mobile Softphone Devices	132-33	\$41.91
1010308002	UC CRM Connector	Teo UC CRM Connector License	132-33	\$96.72
1010298401	3rd Party SIP	3rd Party SIP Device License	132-33	\$51.58
Teo UC Endpoints				
Teo Softphones				
1010297201	Teo PC Softphone	Teo Softphone License for PC or Mac	132-33	\$32.24
1010299301	Voice Operator Panel	PC-Based Attendant Console Software	132-33	\$386.88
Teo 7800 Series IP Phones				
1010293701	7810	IP Phone, AS-SIP, 10 Lines, PoE, Switched PC Port	132-8	\$267.59
1010294701	7810-TSG	TSG-6 Class A IP Phone, AS-SIP, 10 Lines, with local Power Supply	132-8	\$564.20
1010296401	7810PoE-TSGA	TSG-6 Class A IP Phone, AS-SIP, 10 Lines, PoE, Switched PC Port	132-8	\$639.00
1010296501	7810PoE-TSGB	TSG-6 Class B IP Phone, AS-SIP, 10 Lines, PoE, Switched PC Port	132-8	\$564.20
OPTIONS for 7800 Series IP Phones				
1010303901	8030X	30-Button Expansion Module	132-8	\$232.13
1010304901	8000-PTT	Push-to-Talk Handset for 7800 or 8000 Series Phones	132-8	\$54.81



Part #	Model	Description	SIN	GSA Net Price
Tone Commander ISDN Telephones 8000 Series ISDN Phones				
1010303502	8610T	ISDN Phone, 10 Call Appearances, S/T Interface	132-8	\$261.14
1010303501	8620T	ISDN Phone, 20 Call Appearances, S/T Interface	132-8	\$355.28
1010303602	8610U	ISDN Phone, 10 Call Appearances, U Interface	132-8	\$386.24
1010303601	8620U	ISDN Phone, 20 Call Appearances, U Interface	132-8	\$455.87
OPTIONS for 8610, 8620 and 8810				
1010303901	8030X	30-Button Expansion Module	132-8	\$232.13
1010304001	8001TA	RS-232 Port Terminal Adapter	132-8	\$114.77
1010304101	8002TA	Analog Port Terminal Adapter	132-8	\$167.00
1010304201	8003TA	RS-232 and Analog Port Terminal Adapter	132-8	\$226.32
1010304301	8004TA	USB Port Terminal Adapter	132-8	\$114.77
1010304401	8005TA	USB and Analog Port Terminal Adapter	132-8	\$226.32
P	P	Privacy (Voice Announce Disabled)	132-8	\$4.51
M	M	Microphone Removed from Speakerphone	132-8	\$4.51
1090105201	PWR3	Power Supply, 48VDC, Wall Mount, Dual RJ-45 Jacks	132-8	\$62.55
1010304901	8000-PTT	Push-to-Talk Handset for 7800 or 8000 Series Phones	132-8	\$54.81
6220-TSG ISDN Phones				
1010287901	6220T-TSG-DD	TSG-6 ISDN Phone, 20 Call Appearances, S/T Interface, with TSG-DD1	132-8	\$499.72
1010287801	6220U-TSG-DD	TSG-6 ISDN Phone, 20 Call Appearances, U Interface, with TSG-DD1	132-8	\$637.06
OPTIONS for 6220-TSG				
1010286601	6030X	30 Button Expansion Module	132-8	\$275.33
1010287401	6002TA	Analog Port Terminal Adapter	132-8	\$167.00
Tone Commander ISDN NT1 Network Terminations NT1B-300TC System				
1010293101	NT1B-300TC	Desktop or Rack Mount NT1 (without power supply or line cord)	132-8	\$111.55
1010295101	NT1B-300TC-TSG	Desktop NT1 with power supply, TSG-6 certified	132-8	\$236.64
NT1-296 System				
1010284201	NT1U-223TC	Triple NT1 card for NT1-296 Rack, 3 NT1 circuits per card	132-8	\$362.38
Teo E911 Solutions E911 Response Servers				
1010295201	9145	E911 Response Server PRI, includes 2-Port Call Recorder	132-8	\$5,013.32
Options for 911 Response Servers				
1010295501	9105-Port	E911 Response Server 2-Port Dial-up Monitor Option	132-8	\$303.06
1010295401	9105-Rec	E911 Response Server 2-Port Call Recorder Option	132-8	\$303.06
1010295701	9105-Stat	E911 Response Server, 100 Station License	132-33	\$335.30



BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);



- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.



SERVICE AND DISTRIBUTION POINTS

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PARTICIPATING DEALERS

NONE