



IHS Global Inc.

Federal Government Schedule 70
Software Services & Pricing





GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Service

IT And Advisory Services Schedule

Federal Supply Schedule Industrial Group 70
Industrial Class 70

Contract Number: GS-35F-0552T
Contract Period: July 23,2012 to July 23, 2017
Contractor: IHS Global Inc.
15 Inverness Way East
Englewood, CO 80112
Web Site: <http://www.ihs.com>
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Business Size Other Than Small



Authorized Federal Acquisition Service
Information Technology Schedule Pricelist
General Purpose Commercial Information
Technology Equipment, Software and Services

Special Item No. 132-32 Term Software Licenses

Special Item No. 132-33 Perpetual Software Licenses

Special Item No. 132-34 Maintenance of Software

Special Item No. 132-50 Training Services Packages

Special Item No. 132-51 Information Technology Professional Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

SIN 132-32 - TERM SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Note: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interfaces may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-50- TRAINING SOFTWARE PACKAGES

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D307 Automated Information Systems Design and Integration Services

FPDS Code D308 Programming Services

FPDS Code D310 IT Backup and Security Services

FPDS Code D311 IT Data Conversion Services

FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



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General Services Administration Federal Acquisition Service

Pricelist current through Modification #PO-0016 dated August 1, 2013

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>



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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Ordering and Payment Address:

IHS Global Inc.

15 Inverness Way East

Englewood, CO 80112

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Sherry Conca: 303-397-2639

3. LIABILITY FOR INJURY OR DAMAGE



The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- Block 9: G. Order/Modification Under Federal Schedule 70
- Block 16: Data Universal Numbering System (DUNS) Number: 620365023
- Block 30: Type of Contractor – Other Than Small
- Block 31: Woman-Owned Small Business - No
- Block 36: Contractor's Taxpayer Identification Number (TIN): 22-2721160

- a. CAGE Code: 1PXR7
- b. Contractor has registered with the SAMdB and Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-32	Concurrent with delivery of software under SIN 132-34 or 132-51
132-33	Concurrent with delivery of software under SIN 132-34 or 132-51
132-34	As agreed between IHS and Ordering Activity
132-50	As agreed between IHS and Ordering Activity
132-51	As agreed between IHS and Ordering Activity

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: None
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions Same as GSA customers
- e. Other: None

8. TRADE AGREEMENTS ACT OF 1979, as amended:



All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Not applicable

10. SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is \$100.00.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000.00
 - Special Item Number 132-32 – Term Software Licenses
 - Special Item Number 132-33 – Perpetual Software Licenses
 - Special Item Number 132-34 – Maintenance of Software
 - Special Item Number 132-50 – Training Packages
 - Special Item Number 132-51 – Information Technology (IT) Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

- 13.1. FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.



13.2. FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

a. Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

b. Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

Note: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

c. Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

d. Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

e. Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

f. Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

g. Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

h. Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

i. Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

j. Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon



the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.



19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies. The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: info@IHS.com The EIT standard can be found at: www.Section508.gov/

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –



- a. A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- b. The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- a. The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- c. The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

LIMITED WARRANTY. IHS warrants that for a period of ninety (90) days from the date of shipment from IHS : (i) the media on which the Software is furnished will be free of defects in materials and workmanship under normal use; and (ii) the Software substantially conforms to its published specifications. Except for the foregoing, the Software is provided AS IS. This limited warranty extends only to Customer as the original licensee. Customer's exclusive remedy and the entire liability of IHS and its suppliers under this limited warranty will be, at IHS or its service center's option, repair, replacement, or refund of the Software if reported (or, upon request, returned) to the party supplying the Software to Customer. In no event does IHS warrant that the Software is error free or that Customer will be able to operate the Software without problems or interruptions.

This warranty does not apply if the software (a) has been altered, except by IHS , (b) has not been installed, operated, repaired, or maintained in accordance with instructions supplied by IHS , (c) has been subjected to abnormal physical or electrical stress, misuse, negligence, or accident, or (d) is used in ultra hazardous activities.

IN NO EVENT WILL IHS OR ITS SUPPLIERS BE LIABLE FOR ANY LOST REVENUE, PROFIT, OR DATA, OR FOR SPECIAL, INDIRECT, CONSEQUENTIAL, INCIDENTAL, OR PUNITIVE DAMAGES HOWEVER CAUSED AND REGARDLESS OF THE THEORY OF LIABILITY ARISING OUT OF THE USE OF OR INABILITY TO USE THE SOFTWARE EVEN IF IHS OR ITS SUPPLIERS HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. In no event shall IHS ' or its suppliers' liability to Customer, whether in contract, tort (including negligence), or otherwise, exceed the price paid by Customer. The foregoing limitations shall apply even if the above-stated warranty fails of its essential purpose. **SOME STATES DO NOT ALLOW LIMITATION OR EXCLUSION OF LIABILITY FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES.**

The above warranty DOES NOT apply to any beta software, any software made available for testing or demonstration purposes, any temporary software modules or any software for which IHS does not receive a license fee. All such software products are provided AS IS without any warranty whatsoever.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES



The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 877-565-4234 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 5:30 AM to 4:30 PM Mountain Time.

4. SOFTWARE MAINTENANCE

a. Software maintenance service shall include the following:

The scope of this effort is to provide on-going support for specified Government sites and to provide program management support to the Government Program Management Office (PMO). This support shall include the following areas: technical management, functional support, technical support, hardware and software maintenance, technology refreshment, technology research, customer hotline, data preparation technicians, procurement, installation and integration of specified hardware and software, and onsite computer input technicians, report writers, HM/HW program expertise and HazMat Pharmacy and HazWaste program customer service – level of onsite technician expertise required is specified by the site. In anticipation of new technological advancements that may improve the functionality of the HMMS system, support shall also identify, evaluate and make recommendations for new hardware and software components to meet the expanding user requirements for HMMS and maintain the technical viability, compatibility and standard features of the system.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF TERM LICENSES (132-32) AND MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor. The term of term licenses shall coincide with the period of performance of maintenance.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

Notwithstanding anything to the contrary in the above Section 5, the ordering activity may designate the period of performance to begin at any time and continue for the period of time that is to be covered by the available funds. In the event that the period of performance is to be less than the period of time that is the basis for the price, the price shall be apportioned based on the ratio of the period of performance to the period time that forms the basis of the catalog price. The payment plan must be set to completely reimburse any up front work before the end of the period of performance.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE FOR HMMS PRODUCTS



a. The ordering activity may convert term licenses for HMMS software to perpetual licenses for any or all HMMS software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to _____% of all term license payments during the period that the software was under a term license within the ordering activity.

In the event that the contractor has not charged the ordering activity for a license fee and/or the contractor has waived the license fee, the ordering activity shall not have the right to convert to a perpetual license.

7. TERM LICENSE CESSATION

Not applicable.

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that is located at the site that acquired the software even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity. If additional costs accrue to the contractor as a consequence of use of the software by multiple subdivisions or on a sharing basis by multiple agencies (added work to establish multiple databases for additional users and to process the data, as an example), the contractor shall be entitled to an equitable adjustment in contract price.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with



these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions. The contractor shall retain the right to price the software maintenance in accordance with the number of users at a site as established in its pricing policies.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

Not applicable.



Products and Services Offered

(July 23, 2016 - July 22, 2017)

SIN 132-32 Term Software

IHS 4.0 (HMMS) Environmental Management Software Term License and Service Package

I. IHS 4.0 (HMMS) Dual Module Term License

IHS 4.0 (HMMS) Dual Module Term License

HMMS hazardous materials management and hazardous waste management dual module software for use by a site that procures dual module hazardous materials software sustainment services under SIN 132-34

The Term of the Software License is Concurrent with Sustainment/Maintenance Dual Module Services purchased under SIN 132-34

Software Implementation and Training

Covered under SIN 132-34

II. The prices below are for the purchase of an IHS 4.0 (HMMS) Term License for dual module software, including both hazardous material and hazardous waste. Travel shall be reimbursed in accordance with Federal Travel Regulation or Joint Travel Regulations, as applicable.

First Year Use of Software <i>Annual Price</i>		Second and Following Year Use of Software <i>Annual Price</i>	
Dual Module Term License	\$135,275	Dual Module Term License	\$135,275
The License fee is waived for the period of performance of Sustainment/Maintenance Dual Module Services that a site has purchased under SIN 132-34		The License fee is waived for the period of performance of Sustainment/Maintenance Dual Module Services that a site has purchased under SIN 132-34	



III. IHS 4.0 (HMMS) Single Module Term License SIN 132-32 Software

IHS 4.0 (HMMS) Single Module Term License

HMMS either hazardous materials management software module or hazardous waste management software module for use by a site that procures hazardous materials software sustainment services under SIN 132-34	The Term of the License is Concurrent with Sustainment/Maintenance Single Module Services Purchased under SIN 132-34
Software Implementation and Training	Covered under SIN 132-34

IV. The prices below are for the purchase of an IHS 4.0 (HMMS) Term License for single module software, either hazardous material or hazardous waste. Travel shall be reimbursed in accordance with Federal Travel Regulation or Joint Travel Regulations, as applicable.

First Year Use of Software <i>Annual Price</i>	
Single Module Term License	\$97,471
The License fee is waived for the period of performance of Sustainment/Maintenance Single Module Services that a site has purchased under SIN 132-34	

Second and Following Year Use of Software <i>Annual Price</i>	
Single Module Term License	\$97,471
The License fee is waived for the period of performance of Sustainment/Maintenance Single Module Services that a site has purchased under SIN 132-34	



SIN 132-33 Perpetual Software Licenses

Environmental Compliance Software Solutions- 132-33 Perpetual Software Licenses

Essential Suite		Product Code	GSA Unit Price
<p>This integrated software suite for EHS and Crisis Management helps reduce the risks and costs associated with environmental and compliance management, transforming compliance burdens into drivers for business success. The Essential Suite software is an enterprise-level system with the ability to leverage EHS and Crisis Management data to assure compliance, maximize operational excellence and enhance stakeholder value.</p>			
<p>Site Definition for Pricing: A site is defined as a single unique work location (as defined by physical location, separate operating unit or EPA ID - whichever is most relevant) serviced by a single server.</p> <p>Site Licensing Fees should only be quoted when a Site will actually make use of the product. This means that information or data about that Site will be input into, and managed by, the product.</p>			
Essential Air			
Site Pricing	Site 1	EQAIRS1	6,066
	Sites 2-5	EQAIRS2	5,056
	Sites 6-10	EQAIRS6	4,044
	Sites 11-20	EQAIRS11	3,034
	Sites 21-50	EQAIRS21	2,022



	Sites 51+	EQAIRS51	1,012
Concurrent User Pricing	Users 1-5	EQAIRU1	9,100
	Users 6+	EQAIRU6	6,066
Concurrent User Packs	5 User Pack	EQAIRU5	35,388
	10 User Pack	EQAIRU10	50,958
	25 User Pack	EQAIRU25	113,239
	50 User Pack	EQAIRU50	200,191
		Product Code	GSA Unit Price
Essential Air (continued)	100 User Pack	EQAIRU100	341,741
Essential Chemical Inventory			
Site Pricing	Site 1	EQINVS1	5,561
	Sites 2-5	EQINVS2	4,550
	Sites 6-10	EQINVS6	3,538
	Sites 11-20	EQINVS11	2,528
	Sites 21-50	EQINVS21	1,516
	Sites 51+	EQINVS51	1,012
Concurrent User Pricing	Users 1-5	EQINVU1	2,124
	Users 6+	EQINVU6	1,812
Concurrent User Packs	5 User Pack	EQINVU5	7,078
	10 User Pack	EQINVU10	12,740
	25 User Pack	EQINVU25	28,310
	50 User Pack	EQINVU50	49,543
	100 User Pack	EQINVU100	84,930
Essential Chemical Inventory - Data Entry			
Concurrent User Pricing	Users 1-5	EQINVDEU1	506



	Users 6+	EQINVDEU6	422
Concurrent User Packs	5 User Pack	EQINVDEU5	2,022
	10 User Pack	EQINVDEU10	3,538
	25 User Pack	EQINVDEU25	6,066
	50 User Pack	EQINVDEU50	10,111
	100 User Pack	EQINVDE100	15,167
	500 User Pack	EQINVDE500	40,443
		Product Code	GSA Unit Price
Essential Compliance Manager			
Site Pricing	Site 1	EQCOMPS1	6,066
	Sites 2-5	EQCOMPS2	5,056
	Sites 6-10	EQCOMPS6	4,044
	Sites 11-20	EQCOMPS11	3,034
	Sites 21-50	EQCOMPS21	2,022
	Sites 51+	EQCOMPS51	1,012
Concurrent User Pricing	Users 1-5	EQCOMPU1	7,078
	Users 6+	EQCOMPU6	6,066
Concurrent User Packs	5 User Pack	EQCOMPU5	28,310
	10 User Pack	EQCOMPU10	50,958
	25 User Pack	EQCOMPU25	113,239
	50 User Pack	EQCOMPU50	198,169
	100 User Pack	EQCOMPU100	339,718
Essential Task Manager			
(Task Manager Only Add-On Site licensing fees are for those Sites in which ONLY the Task Manager feature is required (versus the full Compliance Manager functionality). This is a change in how these Sites are priced! To quote a Task Manager Only Add-On Fees, the prospect or customer must license at least 1 site license for the core module.)			



Site Pricing	Site 1	EQTASKS1	253
	Sites 2-5	EQTASKS2	253
	Sites 6-10	EQTASKS6	253
	Sites 11-20	EQTASKS11	253
	Sites 21-50	EQTASKS21	253
	Sites 51+	EQTASKS51	253
Essential Task Manager (continued)			
Concurrent User Pricing	Users 1-5	EQTASKU1	607
	Users 6+	EQTASKU6	506
Concurrent User Packs	5 User Pack	EQTASKU5	2,528
	10 User Pack	EQTASKU10	4,954
	25 User Pack	EQTASKU25	10,616
	50 User Pack	EQTASKU50	28,310
	100 User Pack	EQTASKU100	50,553
	500 User Pack	EQTASKU500	70,775
Essential TDV Compliance Management Pack			
Site Pricing	Site 1	EQTDVCOMPS1	8,594
	Sites 2-5	EQTDVCOMPS2	7,078
	Sites 6-10	EQTDVCOMPS6	6,066
	Sites 11-20	EQTDVCOMPS11	5,056
	Sites 21-50	EQTDVCOMPS21	4,044
	Sites 51+	EQTDVCOMPS51	3,034
Essential Regulatory Connection			
Site Pricing	Site 1	EQREGCONS1	4,044
	Sites 2-5	EQREGCONS2	3,034
	Sites 6-10	EQREGCONS6	2,022
	Sites 11-20	EQREGCONS11	1,012
	Sites 21-50	EQREGCONS21	1,012
	Sites 51+	EQREGCONS51	1,012
Essential Incident Master			



Site Pricing	Site 1	EQIMS1	8,089
	Sites 2-5	EQIMS2	7,078
	Sites 6-10	EQIMS6	6,066
	Sites 11-20	EQIMS11	5,056
		Product Code	GSA Unit Price
Essential Incident Master (continued)			
	Sites 21-50	EQIMS21	4,044
	Sites 51+	EQIMS51	2,022
Concurrent User Pricing	Users 1-5	EQIMU1	2,528
	Users 6+	EQIMU6	2,275
Concurrent User Packs	5 User Pack	EQIMU5	9,858
	10 User Pack	EQIMU10	18,199
	25 User Pack	EQIMU25	40,948
	50 User Pack	EQIMU50	73,707
	100 User Pack	EQIMU100	132,672
	500 User Pack	EQIMU500	597,025
Essential Industrial Hygiene			
Site Pricing	Site 1	EQIHS1	6,252
	Sites 2-5	EQIHS2	5,561
	Sites 6-10	EQIHS6	4,550
	Sites 11-20	EQIHS11	3,538
	Sites 21-50	EQIHS21	2,528
	Sites 51+	EQIHS51	1,516
Concurrent User Pricing	Users 1-5	EQIHU1	4,044
	Users 6+	EQIHU6	3,034
Concurrent User Packs	5 User Pack	EQIHU5	15,167
	10 User Pack	EQIHU10	27,804
	25 User Pack	EQIHU25	63,192
	50 User Pack	EQIHU50	113,745



	100 User Pack	EQIHU100	202,213
Essential MSDS Manager			
Site Pricing	Site 1	EQMSDSMS1	5,561
	Sites 2-5	EQMSDSMS2	4,550
	Sites 6-10	EQMSDSMS6	3,538
	Sites 11-20	EQMSDSM11	2,528
	Sites 21-50	EQMSDSM21	1,516
	Sites 51+	EQMSDSM51	1,012
Concurrent User Pricing	Users 1-5	EQMSDSMU1	1,820
	Users 6+	EQMSDSMU6	1,365
Concurrent User Packs	5 User Pack	EQMSDSMU5	7,078
	10 User Pack	EQMSDSMU10	9,909
	25 User Pack	EQMSDSMU25	12,739
	50 User Pack	EQMSDSMU50	15,571
	100 User Pack	EQMSDSMU100	35,387
Essential MSDS Viewer			
Concurrent User Packs	5 User Pack	EQMSDSVU5	2,022
	10 User Pack	EQMSDSVU10	3,538
	25 User Pack	EQMSDSVU25	5,056
	50 User Pack	EQMSDSVU50	7,583
	100 User Pack	EQMSDSVU100	10,111
	500 User Pack	EQMSDSVU500	15,167
	1000 User Pack	EQMSDSVU1000	18,199
Essential Waste			
Site Pricing	Site 1	EQWASTES1	6,252
	Sites 2-5	EQWASTES2	5,561
	Sites 6-10	EQWASTES6	4,550
	Sites 11-20	EQWASTES11	3,538
	Sites 21-50	EQWASTES21	2,528



Essential Waste (continued)	Sites 51+	EQWASTES51	1,516
Concurrent User Pricing	Users 1-5	EQWASTEU1	4,044
	Users 6+	EQWASTEU6	3,034
Concurrent User Packs	5 User Pack	EQWASTEU5	15,167
	10 User Pack	EQWASTEU10	27,804
	25 User Pack	EQWASTEU25	63,192
	50 User Pack	EQWASTEU50	113,745
	100 User Pack	EQWASTEU100	202,213
Essential Water			
Site Pricing	Site 1	EQWATERS1	4,044
	Sites 2-5	EQWATERS2	3,034
	Sites 6-10	EQWATERS6	2,528
	Sites 11-20	EQWATERS11	2,022
	Sites 21-50	EQWATERS21	1,516
	Sites 51+	EQWATERS51	1,012
Concurrent User Pricing	Users 1-5	EQWATERU1	5,056
	Users 6+	EQWATERU6	3,034
Concurrent User Packs	5 User Pack	EQWATERU5	16,177
	10 User Pack	EQWATERU10	22,749
	25 User Pack	EQWATERU25	50,553
	50 User Pack	EQWATERU50	88,468
	100 User Pack	EQWATERU100	151,660
Essential FEMS			
Concurrent User Pricing	Users 1-5	EQFEMSU1	4,044
	Users 6+	EQFEMSSU6	2,528
	Up to 2500 Tags	EQFEMSTAG1	2,225
	2501 to 5000 Tags	EQFEMSTAG2	3,893
	5001 to 7500 Tags	EQFEMSTAG3	5,422



	7501 to 10000 Tags	EQFEMSTAG4	6,674
	10001 to 15000 Tags	EQFEMSTAG5	9,176
	15001 to 25000 Tags	EQFEMSTAG6	13,902
	25001 to 30000 Tags	EQFEMSTAG7	15,014
	30001 to 40,000 Tags	EQFEMSTAG8	17,795
	40001 to 50000 Tags	EQFEMSTAG9	19,463
	50001 to 75000 Tags	EQFEMSTAG10	25,024
	75001 to 100000 Tags	EQFEMSTAG11	27,804
	100001 to 125000 Tags	EQFEMSTAG12	33,366
	125001 to 150000 Tags	EQFEMSTAG13	38,926
	150001 to 200000 Tags	EQFEMSTAG14	44,487
	Facility License	EQFEMSTAGFAC	85,637
Advanced Reporting Solution for Air		EQARSAIR	18.95% of module price
Advanced Reporting Solution for Chemical Inventory		EQARSINV	18.95% of module price
Advanced Reporting Solution for Compliance Manager/Task Manager		EQARSCOMPTASK	18.95% of module price
Advanced Reporting Solution for Incident Master		EQARSIM	18.95% of module price
Advanced Reporting Solution for Industrial Hygiene		EQARSIH	18.95% of module price
Advanced Reporting Solution for MSDS Manager		EQARSMDSM	18.95% of module price
Advanced Reporting Solution for Waste		EQARSWASTE	18.95% of module price
Advanced Reporting Solution for Water		EQARSWATER	18.95% of module price
Advanced Reporting Solution for FEMS		EQARSFEMS	18.95% of module price



Compliance Suite			
Compliance Suite is an integrated health, safety and environmental management information system that simplifies OSHA/EPA recordkeeping and regulatory reporting requirements. This fully integrated suite is designed to help organizations maintain compliance and also use their environmental, health and safety data to develop business-enhancing performance metrics that reduce operational expenses and risk.			
Price listed is for one each of the following products: Training, Safety, Audit, MSDS, Waste, Industrial Hygiene, Job Hazard Analysis, Refrigerant Compliance Management, Liability Claims, and Right-to-Know Management			
Training	Single User Version	CQCSTRSUV	777
	Network Version: 1 User	CQCSTRN1	1,222
	Network Version: 5 Users	CQCSTRN5	1,890
	Network Version: 10 Users	CQCSTRN10	3,003
# of User Upgrades	1 User Network Upgrade	CQCSTRNU1	445
	5 User Network Upgrade	CQCSTRNU5	1,113
	10 User Network Upgrade	CQCSTRNU10	2,225
Safety	Single User Version	CQCSSFUV	777
	Network Version: 1 User	CQCSSFN1	1,222
	Network Version: 5 Users	CQCSSFN5	1,890
	Network Version: 10 Users	CQCSSFN10	3,003
Safety (continued)			
# of User Upgrades	1 User Network Upgrade	CQCSSFU1	445
	5 User Network Upgrade	CQCSSFU5	1,113
	10 User Network Upgrade	CQCSSFU10	2,225



Audit	Single User Version	CQCSAUSUV	777
	Network Version: 1 User	CQCSAUN1	1,222
	Network Version: 5 Users	CQCSAUN5	1,890
	Network Version: 10 Users	CQCSAUN10	3,003
# of User Upgrades	1 User Network Upgrade	CQCSAUNU1	445
	5 User Network Upgrade	CQCSAUNU5	1,113
	10 User Network Upgrade	CQCSAUNU10	2,225
MSDS	Single User Version	CQCMSDSSUV	777
	Network Version: 1 User	CQCMSDSN1	1,222
	Network Version: 5 Users	CQCMSDSN5	1,890
	Network Version: 10 Users	CQCMSDSN10	3,003
MSDS (continued)			
# of User Upgrades	1 User Network Upgrade	CQCMSDSU1	431
	5 User Network Upgrade	CQCMSDSU5	1,077
	10 User Network Upgrade	CQCMSDSU10	2,154
Waste	Single User Version	CQCSWASSUV	752
	Network Version: 1 User	CQCSWASN1	1,183
	Network Version: 5 Users	CQCSWASN5	1,829
	Network Version: 10 Users	CQCSWASN10	2,907
# of User Upgrades	1 User Network Upgrade	CQCSWASU1	431
	5 User Network Upgrade	CQCSWASU5	1,077
	10 User Network Upgrade	CQCSWASU10	2,154
Industrial Hygiene	Single User Version	CQCSIHSUV	752
	Network Version: 1 User	CQCSIHN1	1,183



	Network Version: 5 Users	CQCSIHN5	1,829
	Network Version: 10 Users	CQCSIHN10	2,907
Industrial Hygiene (continued)			
# of User Upgrades	1 User Network Upgrade	CQCSIHU1	445
	5 User Network Upgrade	CQCSIHU5	1,113
	10 User Network Upgrade	CQCSIHU10	2,225
Job Hazard Analysis			
	Single User Version	CQCSJHASUV	777
	Network Version: 1 User	CQCSJHAN1	1,222
	Network Version: 5 Users	CQCSJHAN5	1,890
	Network Version: 10 Users	CQCSJHAN10	3,003
# of User Upgrades	1 User Network Upgrade	CQCSJHAU1	445
	5 User Network Upgrade	CQCSJHAU5	1,113
	10 User Network Upgrade	CQCSJHAU10	2,225
Refrigerant Compliance Management			
	Single User Version	CQC SRCMSUV	884
	Network Version: 1 User	CQC SRCMN1	1,329
	Network Version: 5 Users	CQC SRCMN5	2,152
	Network Version: 10 Users	CQC SRCMN10	3,397
Refrigerant Compliance Management (continued)			
# of User Upgrades	1 User Network Upgrade	CQC SRCMU1	454
	5 User Network Upgrade	CQC SRCMU5	1,253
	10 User Network Upgrade	CQC SRCMU10	2,496
Right-to-Know Management			
	Single User Version	CQC SRMSUV	777
	Network Version: 1 User	CQC SRMN1	1,222
	Network Version: 5 Users	CQC SRMN5	1,890



	Network Version: 10 Users	CQCSRMN10	3,003
# of User Upgrades	1 User Network Upgrade	CQCSRMU1	445
	5 User Network Upgrade	CQCSRMU5	1,113
	10 User Network Upgrade	CQCSRMU10	2,225
Liability Claims	Single User Version	CQCCLCSUV	777
	Network Version: 1 User	CQCCLCN1	1,222
	Network Version: 5 Users	CQCCLCN5	1,890
	Network Version: 10 Users	CQCCLCN10	3,003
		Product Code	GSA Unit Price
Liability Claims (continued)			
# of User Upgrades	1 User Network Upgrade	CQCCLCU1	445
	5 User Network Upgrade	CQCCLCU5	1,113
	10 User Network Upgrade	CQCCLCU10	2,225
ADD-ONS TO ABOVE PACKAGES:			
Compliance Suite Multi-Facility	Add On (Set of 5)	CQMFAO	1,012
Safety Management Software	State Specific Versions/Federal Forms/Canadian Province Versions	CQCSSM	202
	Annual Updating Service for each State Version	CQCSSMUP	76
Compliance Messenger	Add-on for Safety, Training, Audit, Refrigerant Compliance Management. Price listed is for each Add-on	CQCMAO	607
Compliance Suite (includes Training, Safety, Audit, MSDS, Waste, Industrial Hygiene, Job Hazard Analysis, Refrigerant Compliance			



Management, Liability Claims, and Right-to-Know Management) does not include add-on modules			
Single Facility Version (Does not include Add-On Modules)	Single User Version	CQCSF	4,381
	Network Version: 1 User	CQCSFL1	6,827
	Network Version: 5 Users	CQCSFL5	10,609
	Network Version: 10 Users	CQCSFL10	16,839
Compliance Suite Microsoft SQL Version:			
Price listed is for one each of the following products: Training, Safety, Audit, MSDS, Waste, Industrial Hygiene, Job Hazard Analysis, Refrigerant Compliance Management, Liability Claims, and Right-to-Know Management			

		Product Code	GSA Unit Price
Training	Single User Network	CQCSSLTR5	2,427
	Network Version: 5 Users	CQCSSLTR5	5,055
	Network Version: 10 Users	CQCSSLTR10	7,583
User's Manual for each Network License Purchased			
Safety	Single User Network	CQCSSLFS5	2,427
	Network Version: 5 Users	CQCSSLFS5	5,055
	Network Version: 10 Users	CQCSSLFS10	7,583
User's Manual for each Network License Purchased			
Audit	Single User Network	CQCSSLAU5	2,427
	Network Version: 5 Users	CQCSSLAU5	5,055
	Network Version: 10 Users	CQCSSLAU10	7,583
User's Manual for each Network License Purchased			



MSDS	Single User Network	CQCSSLMSDSS	2,427
	Network Version: 5 Users	CQCSSLMSDS5	5,055
	Network Version: 10 Users	CQCSSLMSDS10	7,583
User's Manual for each Network License Purchased			
Waste	Single User Network	CQCSSLWASS	2,427
	Network Version: 5 Users	CQCSSLWAS5	5,055
	Network Version: 10 Users	CQCSSLWAS10	7,583
User's Manual for each Network License Purchased			
Industrial Hygiene	Single User Network	CQCSSLIHS	2,427
	Network Version: 5 Users	CQCSSLIH5	5,055
	Network Version: 10 Users	CQCSSLIH10	7,583
		Product Code	GSA Unit Price
Industrial Hygiene (continued)			
User's Manual for each Network License Purchased			
Job Hazard Analysis	Single User Network	CQCSSLJHAS	2,427
	Network Version: 5 Users	CQCSSLJHA5	5,055
	Network Version: 10 Users	CQCSSLJHA10	7,583
User's Manual for each Network License Purchased			
Refrigerant Compliance Management	Single User Network	CQCSSLRCMS	2,427
	Network Version: 5 Users	CQCSSLRCM5	5,055
	Network Version: 10 Users	CQCSSLRCM10	7,583
User's Manual for each Network License Purchased			
Liability Claims	Single User Network	CQCSSLCS	2,427



	Network Version: 5 Users	CQCSSQLLC5	5,055
	Network Version: 10 Users	CQCSSQLLC10	7,583

Liability Claims (continued)			
User's Manual for each Network License Purchased			
Right-to-Know Management	Single User Network	CQCSSQLRMS	2,427
	Network Version: 5 Users	CQCSSQLRM5	5,055
	Network Version: 10 Users	CQCSSQLRM10	7,583
User's Manual for each Network License Purchased			
Compliance Suite SQL Multi-Facility	Add-On (Set of 5)	CQSQLMFAO	1,012
Compliance Messenger SQL	Add-On for Safety, Training, Audit, Refrigerant Compliance Management. Price listed is for each Add-on.	CQCMSQLAO	607
Add-on to Safety, Training, Audit, and/or MSDS Software			
WEBConnect	Includes 10 concurrent users	CQWEBCON10	3,034
	Additional users (each)	CQWEBCONAU	101
User's Manual for each Network License Purchased			
Compliance Suite Manual (one each per product)		CQCSMAN	26



SIN 132-34 Software Maintenance (July 23, 2016-July 22, 2017)

I. IHS 4.0 (HMMS) Dual Module Implementation and Sustainment/Maintenance Level 1 Service Package per Site

Dual Module Implementation Package

IHS Implementation Package	Yes
On-Site Implementation Support	Site survey and complete installation
Implementation Hot-Line Support	Unlimited installation + 60 days
On-Site IHS Training	Minimum of 3 Days, not to exceed 5 days

Annual Dual Module Sustainment/Maintenance Service Package

A site is granted a term license to use HMMS Software During the Period of Performance of the Sustainment Task	Concurrent with annual service package and renewals thereof for the site
User Group Representation	Yes
On-Site IHS Training	Minimum of 3 days, not to exceed 5 days
On-Site IHS Expert Visits	Quarterly
Maintenance Releases	Yes
Hot-Line Support	Unlimited calls/month
Custom Report Creation	Yes
Assistance for Adhoc Report Creation	Yes
Library of Existing Reports	Yes
Access to IHS (HMMS) Support Website	Yes



II. IHS 4.0 (HMMS) Dual Module Implementation and Sustainment/Maintenance Cont'd SIN 132-34 Software Maintenance

Level 2 Service Package per Site

Dual Module Implementation Package

IHS Implementation Package	Yes
On-Site Implementation Support	Site survey and complete installation
Implementation Hot-Line Support	Unlimited installation + 60 days
On-Site IHS Training	Minimum of 3 Days, not to exceed 5 days

Annual Dual Module Sustainment/Maintenance Service Package

A site is granted a term license to use HMMS Software During the Period of Performance of the Sustainment Task	Concurrent with annual service package and renewals thereof for the site
User Group Representation	Yes
On-Site IHS Training	Minimum of 3 days, not to exceed 5 days
On-Site IHS Expert Visits	Semi-Annually
Maintenance Releases	Yes
Hot-Line Support	Unlimited calls/month
Custom Report Creation	Yes
Assistance for Adhoc Report Creation	Yes
Library of Existing Reports	Yes
Access to IHS (HMMS) Support Website	Yes



III. IHS 4.0 (HMMS) Dual Module Implementation and Sustainment/Maintenance Cont'd SIN 132-34 Software Maintenance

Level 3 Service Package per Site

Dual Module Implementation Package

IHS Implementation Package	Yes
On-Site Implementation Support	Site survey and complete installation
Implementation Hot-Line Support	Unlimited installation + 60 days
On-Site IHS Training	Minimum of 3 Days, not to exceed 5 days

Annual Dual Module Sustainment/Maintenance Service Package

A site is granted a term license to use HMMS Software During the Period of Performance of the Sustainment Task	Concurrent with annual service package and renewals thereof for the site
User Group Representation	Yes
On-Site IHS Training	Minimum of 3 days, not to exceed 5 days
On-Site IHS Expert Visits	Annually
Maintenance Releases	Yes
Hot-Line Support	Unlimited calls/month
Custom Report Creation	Yes
Assistance for Adhoc Report Creation	Yes
Library of Existing Reports	Yes
Access to IHS (HMMS) Support Website	Yes



IV. IHS 4.0 (HMMS) Dual Module Implementation and Sustainment/Maintenance Service Package Price SIN 132-34 (July 23, 2016-July 22, 2017)

The prices below are for the purchase of Sustainment services to support the dual module (Hazardous Materials Management and Hazardous Waste Management) IHS 4.0 HMMS product suite including use of HMMS software concurrent with the period of performance of purchase of sustainment services. Travel costs shall be reimbursed in accordance with Federal Travel Regulation or Joint Travel Regulations, as applicable.

Level 1 Service Package Implementation and Sustainment Prices 7/23/16 to 7/23/17

First Year Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$125,082	1 to 10	\$125,082
Each Additional 25, includes installation	\$19,336	Each Additional 25	\$15,634
First Year Implementation	\$38,219		

Level 2 Service Package Implementation and Sustainment Prices 7/23/16 - 7/22/17

First Year Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price (per Site)	Users	Price (per site)
1 to 10	\$118,278	1 to 10	\$118,278
Each Additional 25, includes installation	\$19,336	Each Additional 25	\$15,634
First Year Implementation	\$38,219		

Level 3 Service Package Implementation and Sustainment Prices 7/23/16 - 7/22/17

First Year Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price (per Site)	Users	Price (per Site)
1 to 10	\$120,182	1 to 10	\$120,182
Each Additional 25, includes installation	\$19,336	Each Additional 25	\$15,634
First Year Implementation	\$38,219		



IHS 4.0 (HMMS) Definitions

HMMS 4.0: HMMS 4.0 is a fully web-based solution for the cradle-to-grave management of hazardous materials and hazardous waste for a site, service or agency. HMMS is used for the acquisition, issue control, inventory control, and local/state/federal compliance reporting needs and requirements of hazardous materials, as well as the inventory, containering, storage, transportation, and potential destruction of hazardous waste. HMMS utilizes integrations with external personnel and purchasing/acquisition products, along with bar code scanning and tracking, and links with external transport and disposal systems (such as with the DRMO), to automate many of the processes encountered with the management of hazardous materials and hazardous waste.

On-Site Implementation Support: On-Site Implementation Support, is the management by IHS personnel, on the customer's site, of the initial installation, configuration, and testing, of an HMMS instance. This includes a site survey, conducted weeks prior to the actual installation of HMMS. During the site survey, a number of questions are asked as to the usage needs, locations, materials/waste handled, administration needs, reporting needs, etc. This collected information is then used during the subsequent installation process, to quickly and accurately configure HMMS for immediate training and utilization.

Implementation Hot-Line Support: During and post-implementation, IHS provides hot-line support for the site in configuring and standing up HMMS. The hot-line stands available to answer questions from the site Point of Contact (POC) during the implementation of HMMS, as well as for 60 days after completion of the initial implementation process. This allows for a POC to continue to ask questions and tailor HMMS, post-implementation, to the specialized needs of their site, as the site transitions fully to using HMMS as an integrated tool for hazardous materials and waste management. After 60 days the site then has access to unlimited hot-line support for continued HMMS support.

Implementation Hot-line Support is available 5:30am – 5:00pm Mountain Time, Monday – Friday.

On-Site IHS Training (Implementation): In conjunction with the Implementation process, IHS provides on-site of both administrators and users of HMMS. This training, provided for a minimum of three (3) days and limited to a maximum of five (5) days, provides the knowledge necessary to fully manage and use the full features and functionality of HMMS.

Training is available and consists of, up to and include, hands-on training in five possible subject areas: HMMS Training (general use of the program), Pharmacy Operator Training, Central Receiving and Pharmacy Operations Training, Hazardous Waste Generator Training, and Environmental Waste Management Training. After each class, the students leave with both training manuals/materials, and HMMS includes full online training and help as well.

User Group Representation: HMMS, unlike many software products, is fully driven from a features, functions, enhancements and maintenance perspective, by its User Group. The User Group meets at various times throughout the year, and reviews the requests by all sites for new features and functionality, and bug fixes and maintenance requests, and assigns value and prioritizes to each, as a group. Every HMMS site is allowed User Group representation by their site POC, allowing the sites equal participation in the product roadmap process.

On-Site IHS Training (Annual): In addition to the training provided by IHS for the Implementation process, IHS also provides each site with a minimum of three (3) days and limited to a maximum of five (5) days, of annual training on HMMS. This training can range from refresher training of current Users, to training for recent or new hires using the system. This



training is generally coordinated by the PMO to ensure the maximum effectiveness and use of time by the trainers at each site.

On-Site IHS Expert Visits: IHS employs a field-based group of product professionals, to support the initial and ongoing use of HMMS by each site. The services provided are supplied by Field Support Engineers. The services provided are the advanced support of installing software on new or repaired equipment, resolving field software problems that cannot be resolved remotely, and supplying configuration changes or field updates as requested by the customer. These visits of the Field Support Engineers are coordinated by the PMO on an “as needed” basis by a site, to add to their usage of HMMS. The number of visits per site varies by the Support Level of each site, but at a minimum each site is given one site visit per year.

Maintenance Releases: Twice a year, IHS provides a full Maintenance Release of HMMS to all general customers. These releases will contain SCR (Software Change Requests) updates, and will also have addressed all customer reported bugs up until that point. These releases occur every six months, but can vary slightly depending on feedback from customer meetings to determine what is in each release. IHS will also put out random periodic releases to address immediate or emergency bug fixes, high priority feature/functionality enhancements or changes, and to address immediate regulatory requirements such as new or modified regulatory reports.

Hot-Line Support: Hot-line support allows a Point of Contact (POC) at a site to email, fax, or phone the IHS help desk with questions about the usage of HMMS. The hot-line can handle an escalated level of support issues, ranging from resolution by phone, up to the dispatch of a Field Service Engineer to the site to resolve more serious issues. The hot-line also is available for sites to submit error or bug reports regarding HMMS.

Hot-line Support is available 5:30am – 5:00pm Mountain Time, Monday – Friday.

Custom Report Creation: IHS can create custom reports for a site, based on the request of a site POC. While HMMS comes with a library of 100+ reports, many sites have unique reporting requests and requirements, which require a customer report to be created. When this happens, a site POC will contact IHS through the hot-line, and open a ticket for a custom report creation. An IHS project manager will work with the POC to set the scope of work, establish timelines, coordinate report development, verify report creation and implementation, and ensure that the report meets the site’s information requirement.

Assistance for Adhoc Report Creation: Many sites have personnel using HMMS, who possess the requisite skills to develop their own adhoc (custom) reports. When these personnel have questions during the creation of the adhoc report, the site POC can call the hot-line and request assistance in the report creation. Similar to the custom report creation process, if the hot-line cannot answer the question presented, the assistance request will be escalated to a project manager, who will coordinate assistance in the adhoc report creation process all the way through completion of the report.

Library of Existing Reports: While HMMS provides for the custom/adhoc creation of reports by a site, HMMS comes with a library of 100+ pre-installed reports. These reports cover Administration, Material Functions, Waste Management, and Regulatory Reporting requirements, and have been developed and integrated over several years at the direction and prioritization by our User Group. As a standard process, these reports are reviewed regularly, and new reports can be added to the library for all users if the report is shown to have a substantial value to a significant number of sites.



A list of the current library of reports can be requested at any time from the IHS HMMS Program Manager or the PMO.

Access to IHS (HMMS) Support Website: The HMMS Support website provides the ability for out sites to download updates, upload test data, review of SCRs and bug reposts, submission of bug notices, and access to online test systems. Users may also download training manuals from this site. The website is available 24 hours a day, and also serves as a frequently-updated location of information on both the HMMS product and program, including information on User Group meetings, the annual HMMS User’s Conference, and other critical information.

VI. Single Module Implementation and Annual Sustainment/Maintenance Service Package
SIN 132-34 (July 23, 2016-July 22, 2017)

First Year Single Module Implementation Package

IHS Implementation Package	Yes
On-Site Implementation Support	Yes
Implementation Hot-Line Support	Yes
On-Site IHS Training	Up to 1 Day 1/2 Additional Days for each 25 Users

Annual Single Module Service Package

A site is granted a term license to use HMMS Single Module Software During the Period of Performance of the Sustainment Task	Concurrent with annual service package and renewals thereof for the site
User Group Representation	Yes
On-Site IHS Training	Up to 2 Days 1/2 Additional Day for each 25 Users
On-Site IHS Expert Visits	2 per year
Maintenance Releases	Yes
Hot-Line Support	Yes
Custom Report Creation	1 Report 1 Additional for each 25 Users
Assistance for Adhoc Report Creation	Yes
Library of Existing Reports	Yes
Access to IHS (HMMS) Support Website	Yes



User Conference Attendance

Yes unlimited



VII. Single Module Price SIN 132-34 (July 23, 2016-July 22, 2017)

The prices below are for the purchase of sustainment services to support a single module, either hazardous material or hazardous waste, within the IHS 4.0 HMMS product suite. Travel shall be reimbursed in accordance with Federal Travel Regulation or Joint Travel Regulations, as applicable.

First Year Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users		Users	
1 to 10	\$85,992	1 to 10	\$85,992
Each Additional 25, includes installation	\$12,508	Each Additional 25	\$10,598
First Year Implementation	\$26,276		



VIII. Environmental Compliance Software Maintenance- 132-34

Essential Suite			
<p>Software Maintenance for the Crisis Management software is provided by the annually renewable Essential Maintenance Program or "EMP". Member Benefits: Unlimited telephone Help Desk from 8 a.m. to 6 p.m. ET every weekday (except federal holidays); Service pack software as it is released; Ongoing subscription to Essential Customer Network; Invitation to the annual national Users' Conference. Other benefits include discounts on the Users' Conference registration fee, promotional discounts on new software products, and access to the Client Support section of the ESS award-winning site on the World Wide Web. If the Program lapses, all past due annual fees (calculated as the number of years lapsed times the present rates and fees associated with customer's current usage) plus reinstatement fee will be required. EMP fees are based on the then-current list price.</p>			
Software Support for Essential Suite	17.55% of Current List License(s) Price	ENEPW32	17.55%



		Product Code	GSA Unit Price
Software Support for Waste Manager Enterprise	22% of total software sale	ENWMES	22%
Software Support for Waste Manager Bar-code Handheld Software	22% of total software sale	ENWMEHHS	22%
Compliance Suite			
Software Maintenance for Compliance Management is provided by the annually renewable ESS Maintenance Program. Member Benefits: Unlimited phone, fax, and e-mail technical and application support; Free periodic report enhancements and updates; 20% discount on Regional Training; 50% off Future Upgrades of the Software			
Software Support for Compliance Suite Software – Annual Support Subscriptions	17.55% of Current List License Price	CNCSS	17.55%
Software Support for RCM - Stand Alone Version		CNRCMS	399
Software Support for RCM - Network Version 1 User		CNRCML1S	500
Software Support for Waste Manager Service - Stand Alone		CNWMSVS	1,820
Software Support for WM Service - Network Version 1 User		CRWMSVL1S	2,427
Software Support for WM Service - Network Version 5 Users		CRWMSVL5S	3,235
Software Support for WM Service - Network Version 10 Users		CRWMSVL10S	4,045
Software Support for WM Service - Each Additional 5 Users		CRWMSVLUS	809
Consulting Services Packages			
Plus travel and per diem for all on-site services			
Remote Application Installation Package		PRINSTAL	1,618
Consultant will assist the customer's IT staff during the installation. Utilizing Microsoft Live Meeting and a telephone conferencing. A total of 8 hours of time			
		Product Code	GSA Unit Price



			Price
On Site Application Installation Package		PONSINSTAL	4,039
Telephone consultation prior to site visit (sets customer expectations and verify client environment meets minimum requirements) Install the E6 web application. Install the E6 database. Document the entire installation process in the form of an annotated installation procedures document. This is accomplished with up to 2 day of on-site work. Customer will provide Consultant with direct access to server(s), database, and network for duration of installation activities. Includes installation and only preliminary program / functionality testing. Troubleshoot specific E6 functionality and attempt to resolve any issues. Initiate involvement of the Essential Support team to solve any installation issues that cannot be solved during onsite installation activities.			
On Site Application Installation & Verification Services		PONSINSTALVER	5,056
Telephone consultation before site visit (verify environment meets minimum requirements). Install of the web application. Install of the database or upgrade the existing E5 or E6 database to latest version of E6 database). Perform standardized testing for one module of the installed application to verify functionality in the customer IT environment. Additional Modules verified at additional costs (\$1,600). Document the installation process in the form of an annotated installation procedures. Troubleshoot functionality and attempt to resolve any issues. Perform backup of installed Essential Suite database. Initiate involvement of the Essential Support team to resolve any installation issues not solved onsite.			
		Product Code	GSA Unit Price
On Site Application Upgrade		PONSAPPUP	3,235
Telephone consultation prior to site visit (sets customer expectations and verify client environment meets minimum requirements) Install the E6 web application. Update the E5 database to the E6 database structure and execute any standard data conversion scripts. Document the entire installation process in the			



<p>form of an annotated installation procedures document.</p> <p>This is accomplished during a 2 day on-site work. Customer will provide Consultant with direct access to server(s), database, and network for duration of installation activities. Includes installation and only preliminary program / functionality testing. Troubleshoot specific E6 functionality and attempt to resolve any issues. Initiate involvement of the Essential Support team to solve any installation issues that cannot be solved during onsite installation activities.</p>			
Solution Assessment Package		PSOLASSESS	14,661
<p>Solution Assessments are designed to help customers define their needs and develop a preliminary design of their EH&S and/or crisis management information system.</p> <p>The project is initiated on-site and completed remotely. In most cases, two ESS consultants conduct the on-site Solution Assessment. Client Services will meet with the customer's stakeholders and document their project requirements.</p> <p>Deliverable: A scope of work document including a project task list, preliminary design elements, and rough schedule are assembled based upon the preliminary design.</p> <p>The duration and cost of this package is dependent on the number of Essential Suite modules covered in the Solution Assessment.</p> <p>Base Solution Assessment with two modules: \$14,500 + Expenses. Each additional module: \$2,000 plus expenses</p>			



132-50 Training Packages

Training Services Packages			
Plus travel and per diem for all on-site services			
On-Site Administrative Training		TONSADM	2,528
In a small classroom setting, an ESS expert instructor spends eight hours helping your administrative users understand the full scope of the solution purchased. This class provides a comprehensive overview of the software suite, including its interconnectivity and all aspects of administrative setup. Participants learn to define program security effectively, develop knowledge of application setup, and understand data importing for ease of foundational data population. Maximum Class Size: 4 students. <i>1 day for Suite</i>			
On-Site Power Users Training		TONSPOUSER	2,528 per day
In a hands-on classroom training environment, key users attain a complete understanding of the software application from foundational setup to daily data-entry. Experienced instructors will guide discussions required to apply your organization's structure and work practices to the software application. This training course provides the knowledge base needed to work through the setup process effectively and to make informed decisions during the implementation process. Class length is between 1 and 2 days, depending on application covered. Maximum Class Size: 10 <i>Essential Air, Waste, Compliance Manager, FEMS, Crisis Management - 2 days each; Essential MSDS/Chemical Inventory, Water - 1 day each; Compliance Suite Training, Safety, Audit, Liability Claims, Waste, Refrigerant, Industrial Hygiene, MSDS/RTK, Job Hazard - 2 days each</i>			
On-Site End User Training		TONSENDUSER	2,528 per day
This training is designed to provide end users with effective methodology for working in the software application on a daily basis. End users will learn to navigate in the application and effectively flow through their work process to assure the greatest ease of data-entry. By			



running reports in the application, users will immediately see the outcome and application of their work. Generally, this session occurs right before the "go live" date of the application in order to assure that end users have the skills to start system use immediately. <i>1 day per product per 15 end users</i>			
Client Specific WEB-Train		TCSWEB	1,516
WEB-Train sessions represent an excellent method for bringing together users from various locations into a virtual classroom. Each 1.5-hour session taught live via Microsoft Live Meeting is tailored to your organization's needs and can be utilized on an as needed basis both during and after implementation. Your organization might utilize a WEB-Train session to instruct experienced users on running quality year end reports, to prepare a new user group for daily use, or to provide knowledge on the functions of new custom features. Maximum Class Size: 14			
TELE-Train Package		TTELETRAIN	1,819
This package includes ten 1-hour telephone training sessions. These one-on-one trainings allow the individual end user to achieve more with their software solution. Users may choose to train on more effective navigation, on searching and sorting data, on reporting, or much more! ESS recommends a 10 session package for each group of 5 users. Maximum Class Size: 1 user per session			
Training Services			
Plus travel and per diem for all on-site services			
Regional Classes			
Professional Class	1 day course	TREPR1D	706
Professional Certifications - 1.5 day course	12 hour course	TREPR12H	909
Professional Certifications - 2 day course	16 hour course	TREPR16H	1,006
Software Class - 1 day	1 day course	TRESF1D	505



Software Class - 2 day	2 day course	TRESF2D	1,009
Software Class - 1/2 day	1/2 day course	TRESF4H	403
WEB-Train			
Professional Class - 1 day course	3 Sessions of 2 hours	TWBPR	706
Professional Certifications - 2 day course	6 Sessions of 2 hours	TREPR	909
Software Class - 1 day	3 Sessions of 1.5 hours	TRESF	504
Software Class - 2 day	6 Sessions of 1.5 hours	TRESF2	1,009
On-Site Training			
Professional Class - Single Day	1 day, maximum class size of 15	TOSPRSD	3,994
Professional Class - Multiple Days	1 day, maximum class size of 15, Price per day	TOSPRMD	3,538
Administrative/Power User Software Training - Single Day	1 day, maximum class size of 6	TOSPUSD	2,983
Administrative/Power User Software Training - Multiple Days	Priced per day, maximum class size of 6	TOSPUMD	2,528
End User Software Training - Single Day	1 day, maximum class size of 15	TOSEUSD	2,983
On-Site Training (continued)			
End User Software Training - Multiple Days	Priced per day, maximum class size of 15	TOSEUMD	2,528
TELE-Train			
JumpStart Training	1 hour, one-on-one session	TTJS	161
Standard TELE-Train	1 hour, one-on-one session	TTSD	202
Standard TELE-Train - 3 Course Package	3 1-hour, one-on-one sessions	TT3PKG	505



Standard TELE-Train - 10 Unit Package	10 1-hour, one-on-one sessions	TT10PKG	1,811
		Product Code	GSA Unit Price
Refrigerant Compliance Service Packages			
Plus travel and per diem for all on-site services			
Refrigerant Compliance Plan Package #1		TRCP#1	2,021
RCP CD and Manual			
RCP Annual Support Subscription-includes regulatory updates and best management practices to the plan and access to our refrigerant compliance consultants to get referigerant compliance questions answered.			
Compliance Information Services Package #2		TCIS#2	3,032
Everything in Package #1 Plus:			
Refrigerant Compliance Training and Plan Roll-out Training that is customized to your organization's refrigerant compliance needs, delivered through our interactive website.			
Refrigerant Compliance Solutions Package #3		TRCS#3A	5,303
Everything in Package #2 plus:			
Refrigerant Compliance Management Software (network license for one facility)			
Software phone training			
Refrigerant Management Plan Package #4		TRMP#4	8,488
Everything in Package #3 plus:			
Refrigerant Compliance site Survey (price does not include one day of travel expenses - to be billed after training occurs)			
Refrigerant Management Plan Package #5		TRMP#5	10,259
Everything in Package #4 plus:			
We upgrade the two web trains to two days of on-site training (price does not include two days of travel expenses - to be billed after training occurs).			



RCS-Refrigerant Compliance Site Survey		TRCS	3,540
Per day fee includes on site refrigerant compliance audit for EPA & 40CFR, Part 82 requirements. Fee includes checklist and report on actions that must be taken and recommendations on what should be done to ensure EPA compliance.			
RCIS-Refrigerant Compliance Implementation Services		TRCIS	3,540
Refrigerant Compliance Plan (RCP) CD		TRCP	2,021
The RCP CD is a do it yourself, template that guides you to develop policies and procedures for refrigerant compliance requirements. It defines responsibilities and accountability to minimize confusion within your organization. The RCP includes self-audit forms to measure results and improve processes. Microsoft Word versions only. Included: RCP CD and Sample Manual. One full year of Compliance Support for the RCP document. Six hours of consulting time with ESS compliance Consultant			
Refrigerant Management Plan		TRMP	4,043
Custom Refrigerant Management Plan. ESS customizes refrigerant compliance policy, procedures and process to meet the needs of your organization. Includes continual updates for one full year to keep you in compliance.			
On-Site Refrigerant Compliance Plan (RCP) or Refrigerant Management Plan (RMP) Training		TRMPT	3,540
Full-day review of RCP or RMP and Environmental Protection Agency (EPA) rules and regulations that resulted from 1990 amendments to the Clean Air Act. This seminar provides the attendees with the information required to understand exactly what the EPA is looking for and how to comply with Section 608 of the Clean Air Act.			
		Product Code	GSA Unit Price
Refrigerant Compliance Web Trains:			
Designed for multiple attendees (additional charges apply for additional call-in sites)			
Refrigerant Compliance Training		TRCT	1,011



Refrigerant Audit Training		TRCA	1,011
Refrigerant Compliance Jump Start Training		TRJST	1,011
RCM Database Review		TRDBR	1,011



TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services applies exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of



work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.



An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.



16. DESCRIPTION OF IT SERVICES AND PRICING

The functional and experience for each labor category may be found in the table following the price list.



SIN 132-51 Labor Category Price List 7/23/16 - 7/22/17

Labor Category	Hourly Rate
Program Manager	\$206.60
Project Manager	\$186.90
Task Leader	\$ 92.94
Senior Functional Area Analyst	\$147.04
Functional Area Analyst	\$105.15
Staff Engineer/Consultant	\$338.14
Sr. Professional Support Staff	\$115.46
Professional Support Staff	\$ 76.97
Senior Information Engineer	\$204.22
Senior [Business] Systems Analyst	\$129.62
Systems [Business] Analyst	\$117.48
Senior Software Engineer	\$140.64
Software Engineer	\$109.66
Junior Software Engineer	\$ 92.28
Senior Programmer [Developer]	\$112.29
Programmer	\$ 93.93
Junior Programmer	\$ 76.97
Senior Database Administrator	\$155.57
Database Administrator	\$117.91
System Administrator	\$ 88.28
Sr. Configuration Management Spec	\$ 95.19
Configuration Management Spec	\$ 81.02
Quality Assurance Specialist [Tester]	\$109.96
Sr. Technical Writer	\$105.30
[Computer] Technician Level-1	\$ 41.27
[Computer] Technician Level-2	\$ 53.93
[Computer] Technician Level-3	\$ 68.90
[Computer] Technician Level-4	\$ 86.80



		CLIN-‘H’ denotes hourly, ‘D’ daily	GSA Unit Price
Consultant-Principal Level			
Principal Consultant	Principal Consultant- Hourly Rate	PCONPRINH	211
Principal Consultant	Principal Consultant - Daily Rate	PCONPRIND	1,684
Consultant-Director Level			
Professional Consultant	Professional Consultant - Hourly Rate	PCONDIRH	191
Professional Consultant	Professional Consultant - Daily Rate	PCONDIRD	1,528
Consultant-Manager Level			
Professional Consultant	Professional Consultant - Hourly Rate	PCONMGRH	171
Professional Consultant	Professional Consultant - Daily Rate	PCONMGRD	1,371
Consultant-Senior Level			
Senior Consultant	Senior Consultant - Hourly Rate	PCONSENH	157
Senior Consultant	Senior Consultant - Daily Rate	PCONSEND	1,371
Consultant -Project Level			
Project Consultant	Project Consultant - Hourly Rate	PCONPROJH	142
Project Consultant	Project Consultant - Daily Rate	PCONPROJD	979
Developer - Senior Level			
Senior Developer	Senior Developer - Hourly Rate	PDEVSENH	161
Senior Developer	Senior Developer - Daily Rate	PDEVSEND	1,175
Developer - Project Level			
Project Developer	Project Developer - Hourly Rate	PDEVPROJH	145
Project Developer	Project Developer - Daily Rate	PDEVPROJD	1,057



Developer - Staff Level			
Staff Developer	Staff Developer - Hourly Rate	PDEVSTAFH	132
Staff Developer	Staff Developer - Daily Rate	PDEVSTAFD	979
Data Entry			
Data Entry	Data Entry - Hourly Rate	PDEH	92
Data Entry	Data Entry - Daily Rate	PDED	744
Administrative Assistant			
Administrative Assistant	Administrative Assistant - Hourly Rate	PAAH	63
Administrative Assistant	Administrative Assistant - Daily Rate	PAAD	509
Technical Writer			
EM Technical Writer - Hourly Rate	Documentor - Hourly Rate	PTECHH	98
EM Technical Writer - Daily Rate	Documentor - Daily Rate	PTECHD	784



Labor Category Descriptions

Labor Category	Experience Required	Function
Program Manager	Master's Degree in General Tech/Business Area or Bachelor's in Specific Technologies being managed; Ten (10) years of general experience in the computer software industry (IT) information systems; Six (6) years of specialized experience supervising and managing, software development and substantive, complex information systems projects; At least two (2) years of specialized experience must have been in supervision and management of at least 25 people in subordinate groups in diverse locations.	Manages all program efforts; primary point of contact for the technical/management matters; Organizes, directs, and coordinates planning and production of the entire support activities; Meets with management personnel, contractor managers, and customer representatives; Formulates and reviews strategic plans and deliverable items, determines costs, and ensures conformance with standards; Assigns, schedules, and reviews work of subordinates; Explains policies, purpose, and goals of the organization to subordinates.
Project Manager	Bachelor's degree in a technical discipline; Eight (8) years of general experience in the technical arena for which he is responsible; Six (6) years of direct experience supervising and managing software development or complex information systems development and integration projects	Manages a discrete task or tasks within a given program; Acts as operational point of contact for the accomplishment of the technical duties of all personnel assigned within the area of his responsibility; Organizes, directs and controls the execution of contract support activities; Meets with government management personnel and management representatives; Ensures conformance with contractual obligations; Assigns, schedules and reviews work of subordinates.
Task Leader	Bachelor's degree in computer science/software engineering or related technical discipline; Seven (7) years of systems analysis and software development experience in systems engineering, and technical assistance of large systems integration programs; Five (5) years of specialized experience supervising personnel in multi-disciplined teams performing software development tasks.	Working-level manager responsible for the resolution of managerial and technical problems and for maintaining, the day-to-day interface with the customers; Plans, directs, and supervises the development and execution of information resource management and information systems related applications to within time frames and budget constraints.



Labor Category	Experience Required	Function
Senior Functional Area Analyst	Ten (10) years general experience within the general functional area; four (4) years specialized experience directly related to the particular functional area; Three (3) years experience supervising analyst personnel in analyzing, defining, and documenting functional area system requirements; highly knowledgeable of current procedures, regulations, manuals, technical orders, standards, and industry publications, which relate to the functional area specialty required to perform the task order.	Analyzes user needs to determine functional and cross-functional requirements; Performs functional allocation to identify required tasks and their interrelationships; Identifies resources required for each task; Provides daily supervision and direction to support staff
Functional Area Analyst	Four (4) years system experience in the respective functional area of the task order and have served as an active participant in analyzing, defining and documenting functional area system requirements; knowledgeable of functional area regulations, manuals, technical orders, and standards.	Analyzes user needs to determine functional and cross-functional requirements; Performs functional allocation to identify required tasks and their interrelationships; Identifies resources required for each task
Staff Engineer /Consultant	MS/PhD Degree in Engineering, Chemical Engineering, Material Engineering, Industrial Engineering, Civil Engineering, Geological Engineering, Chemistry, or Physics; and a minimum of ten years directly related experience. At least seven of the stated years must include progressive responsibility in providing technical leadership.	Recognized authority in specialty area. Capable of solving major problems in their specialty field, or over a broad scope of specialties. Capable of exercising a high degree of originality and sound judgment in formulating, evaluating, and correlating broad engineering/scientific concepts.
Sr. Professional Support Staff	Senior Professional Support Staff (e.g., scientists, statisticians, mathematicians, program control, trainers, logisticians, human factors, etc.) shall have a minimum of a BS or a BA degree and a minimum of seven years (five years with an MS degree) experience in their technical specialty	Fully competent in all aspects of their discipline. Capable of identifying problems and recommending solutions with little or no supervision and able to devise new approaches to problems encountered. Plans management strategies, evaluates program and mission requirements to establish detailed objectives.



Labor Category	Experience Required	Function
Professional Support Staff	Professional Support Staff (e.g., scientists, statisticians, mathematicians, program control, trainers, logisticians, etc.) shall have a minimum of a BS or a BA degree and a minimum of three years experience in their technical specialty.	Must be able to perform assignments in their particular discipline. Works independently, with minimal supervision, on tasks and exercise prudent judgment in execution of tasks. Plans, organizes, coordinates, performs, and manages assigned projects with the area of concern.
Senior Information Engineer	BS/MS degree in Engineering, Computer Science, Software-related, Mathematics, or Physics (a BA Degree which meets the requirements of a BS is also acceptable). Seven years (five years with an MS degree) of progressive experience in systems integration and analysis of military hardware and software systems/processes is required. Additionally, the Senior Systems Engineer shall have two years experience in leading system design, integration, and analytical efforts.	Highly technical delivery order specific expertise and technical guidance in solving complex hardware/software engineering problems; The capability to perform all phases of hardware/software design, analysis, development, integration, and implementation; An understanding of key technologies and the use of these technologies in resolving engineering problems.
Senior [Business] Systems Analyst	Bachelor's degree in an engineering or related technical discipline; Six (6) years experience in developing management information systems, including requirement analysis, specifications, designing code, testing, documentation, and information systems development/acquisition; Experience shall include operating documentation requirements in order to schedule, report status and prepare the required level of documentation, preparation of program specifications including format and content of input/output data and functions to be performed by computer programs, preparation of manuals and pamphlets governing the modification and development of automated data systems; Highly knowledgeable of regulations, manuals, technical orders, standards, and industry publications	Translates mission requirements and information needs into solutions employing state-of-the-art information system equipment and software; Uses computer technology, programming languages, and design procedures to develop specifications for meeting business, management, communications, and other mission requirements; Designs, develops, and integrates information system solutions; Provides quality control for information systems solutions



Labor Category	Experience Required	Function
Systems [Business] Analyst	Bachelor's degree in an engineering or related technical discipline; Two (2) years experience in the analysis and design of business applications of complex systems for large-scale computers, database management concepts; Knowledge of current storage and retrieval methods, and use of programming languages.	Develops information systems solutions to meet mission requirements; Gathers information from users, and defines potential solutions; Designs processes, and develops specifications; Performs software analysis and programming; Defines and coordinates tests of new or revised information systems.
Senior Software Engineer	BS/MS Degree in Software Engineering, Computer Science, Information Technologies, Data Processing, Electrical Engineering, Electronic Engineering, Physics, or Mathematics; and a minimum of seven years directly related experience (five years with an MS Degree). At least three of the stated years must include progressive responsibility in providing technical leadership.	Analyzes and studies complex system requirements; Designs software tools and subsystems to support software reuse and domain analysis and manages their implementation; Manages software development and support using formal specifications, data flow diagrams, other accepted design techniques and Computer Aided Software Engineering (CASE) tools; Estimates software development costs and schedule; Reviews existing programs and assists in making refinements, reducing operating time, and improving current techniques; Supervises software configuration management.
Software Engineer	BS/MS Degree in Software Engineering, Computer Science, Information Technologies, Data Processing, Electrical Engineering, Electronic Engineering, Physics, or Mathematics; and a minimum of three years of directly related experience (two years with an MS Degree; Knowledgeable of industry and Government publications related to systems development required to perform the task.	Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares documentation, including both program level and user level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmers to ensure program deadlines are met.



Labor Category	Experience Required	Function
Junior Software Engineer	A bachelor's degree in computer science or related technical discipline will count as four years of experience; Four (4) years experience working in software engineering.	Assists in analyzing functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Assists in translating detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares documentation, including both program level and user level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmers to ensure program deadlines are met.
Senior Programmer [Developer]	Bachelor's degree in computer science/software engineering or related technical discipline; Master's degree shall be considered the equivalent of two years general experience; Eight (8) years programming experience in software system development from design through test and implementation, which includes two (2) years experience in managing, software design and development as a programming team leader, and two (2) years programming experience in the language specified in the particular task order.	Analyzes system requirements and translates them into software subsystems using third and fourth generation programming languages; Develops detailed program specifications and subsystem logic flows; Develops software documentation and participates in software system testing.
Programmer	Bachelor's degree in computer science/software engineering, or related technical discipline will be considered the equivalent of two years general experience; Associate's degree in these same disciplines will be considered the equivalent of one year general experience; Six (6) years general programming, experience, software design and integration, and management of software design teams, which includes one (1) year experience programming, in the language specified in the particular task order.	Assessing requirements for new or modified systems; Performing detailed systems design; Preparing written specifications; Programming; Conducting module and integration tests; Design and maintenance of database management systems; Use of CASE technology; Structured requirements analysis methodologies such as information engineering.



Labor Category	Experience Required	Function
Junior Programmer	Bachelor's degree in computer science/software engineering, or related technical discipline will be considered the equivalent of four (4) years general experience; Associate's degree in these same disciplines will be considered the equivalent of two (2) years general experience; Four (4) years experience in computer programming, software design and integration, and a member of a software design team; Working knowledge of basic software coding, techniques and standards	Translates detailed program specifications into software subsystems using third and fourth generation programming languages
Senior Database Administrator	Bachelor's degree in computer science or related technical discipline; Six (6) years experience in conceptual/logical data modeling, and database administration/maintenance.	Responsible for coordinating the functions of collecting data about data and designing, implementing, and maintaining databases and their security.
Database Admin	Bachelor's degree in computer science or related technical discipline.; Two (2) years experience in conceptual/logical data modeling, and database administration/maintenance; Understanding of how the Department of Defense (DoD) functions and uses data.	Responsible for coordinating the functions of collecting data about data and designing, implementing, and maintaining, databases, and their security.
System Admin	Successful completion of systems administration training from a technical institution; Bachelor's degree in computer science or related technical discipline may substitute as four years of experience. This experience shall include system backup/recovery, basic software management, security management, library management, operating computer systems, sizing, performance, tuning, hardware/software troubleshooting, and resource allocation; Six (6) years experience in system administration, one (1) year of which is on the particular system identified in the task order; Thoroughly knowledgeable of capabilities of the applicable hardware/software configurations.	System backup/recovery, security management, library management; Operating computer systems, sizing/performance tuning, hardware/software troubleshooting; Resource allocation.



Labor Category	Experience Required	Function
Senior Configuration Management Specialist	Bachelor's degree in computer science or related technical discipline; Two (2) years working experience in software configuration management. This experience will include developing and maintaining configuration management plans, and scheduling/documenting all configuration management reviews. With four years experience, no degree is required; Highly knowledgeable of software development techniques, change control processes, configuration audits and, manuals, technical orders, standards, and industry publications related to configuration/data management required to perform the task.	Works directly with software developers, testers, software quality assurance managers and supervisors to assure that quality assurance standards are met and maintained; Monitors the configuration control process and ensures that procedures comply with organizational specifications; Maintains information database concerning the relevant processes and compliance issues.
Configuration Management Specialist	Bachelor's degree in computer science or related technical discipline; Two (2) years working experience in software configuration management. This experience will include developing and maintaining, configuration management plans, and scheduling and documenting all configuration management reviews; Capable of monitoring, the configuration control process and ensuring that procedures comply with Military and/or organizational specifications; Highly knowledgeable of software development techniques, change control processes, configuration audits and manuals, technical orders, standards, and industry publications related to configuration/data management required to perform the task.	Works directly with software developers, testers, and the QA manager to assure that quality assurance standards are met and maintained.; Monitors compliance with the configuration control process; Maintains information database concerning the relevant processes and compliance issues on assigned software projects.



Labor Category	Experience Required	Function
Quality Assurance Specialist [Tester]	Bachelor's degree in computer science or related technical discipline will be considered the equivalent of two (2) years experience; Six (6) years experience in quality control/quality assurance management. This experience shall include implementing a program of reporting, tracking and analyzing key software metrics, monitoring quality procedures and participating in software reviews and testing; Familiar with the latest commercial products and procedures for identifying software errors and evaluating, software quality and efficiency; Knowledgeable of regulations, manuals, and standards relating to quality assurance.	Provides technical and administrative direction to personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards; Review of program documentation to assure government standards/requirements are adhered to and for progress according to schedules; Coordinates with Project Manager to assure customer satisfaction; Prepares status reports and deliveries/presentations on the system concept to colleagues, subordinates, and end-user representatives.
Training Specialist	Bachelor's degree in any field may substitute for two (2) years experience; Five (5) years experience in developing and providing end-user training on computer hardware and applications software.	Develops lesson plans, course outlines and classroom materials; Provides instruction in a classroom environment or on a one-on-one basis; Performs on-site professional telecommunications operations training.
Sr. Technical Writer	Bachelor's degree; Five (5) years general experience in the field of technical writing/editing, with at least two (2) years of specialized experience in planning, developing maintaining, rewriting, and producing computer software related documentation including tailoring style and readability to user requirements.	Develops formats for reports, manuals, briefs, proposals, and related technical and administrative publications; Edits and reformats written or electronic drafts; Reviews published materials and recommends revisions or changes in scope, format and/or content.



Labor Category	Experience Required	Function
Technician Level-1	Documented training and work experience equivalent to one (1) year with an automated system; Basic knowledge of the use, operation and capabilities of an automated program office; Knowledge on use and operation of peripherals such as terminals and printers and any other devices in use on the system to which he or she will be initially assigned; Additional technical training will substitute for 1 year of experience.	Supports Managers and Specialists in daily administrative and technical operations; Performs data entry, data transcription, and forms generation.
Technician Level-2	High School Diploma or GED Required ; Documented training and work experience equivalent to two (2) years with an automated system; Basic Desktop computer literacy/familiarity skills; Familiarity with Spreadsheet functions; Demonstrated keyboarding skills equivalent to 50 WPM.	Performs data entry via on-line data terminal, key-to-tape, key-to-disk, or similar device. Verifies data entered, where applicable; Performs administrative functions using computer programs such as word processing, spreadsheets and on-line reporting tools; Performs data entry, data transcription, and forms generation.
Technician Level-3	High School Diploma or GED Required; Documented training and work experience equivalent to three (3) years with an automated system; Basic knowledge of the use, operation and capabilities of an automated program office system is essential. This knowledge must encompass data entry, running reports from detailed instructions and database maintenance; Knowledge on use and operation of peripherals such as terminals and printers and any other devices in use on the system to which he or she will be initially assigned; Additional technical training will substitute for 1 year of experience.	Performs data entry via on-line data terminal, key-to-tape, key-to-disk, or similar device; Verifies data entered, where applicable; Performs administrative functions using computer programs such as word processing, spreadsheets and on-line reporting tools.



Labor Category	Experience Required	Function
Technician Level-4	High School Diploma or GED Required; Four (4) years experience in any phase of the computer field through training or experience; General knowledge of the use, operation and capabilities of an automated program office system is essential. This knowledge must encompass data entry, report writing, and chart generation, and database maintenance; Knowledge on use and operation of peripherals such as terminals and printers and any other devices in use on the system to which he or she will be initially assigned; Associates Degree or Additional technical training will substitute for 1 year of experience.	Under close supervision, duties may include scheduling, production control, tape library or other computer related activities; Performs administrative functions using computer programs such as word processing, spreadsheets and on-line reporting tools with little supervision.
Principal Consultant	Three (3) to Five (5) years of professional experience working with systems analysis and design. Requires competence in all aspects of the systems development lifecycle including concepts and methods. Minimum Education: Bachelor's Degree.	Conducts feasibility assessment of projects. Coordinates with users in determining system requirements and developing statements of work. Overseas development of new systems.
Programmer	Three (3) years of professional programming experience required. Experience in C programming, Visual Basic, Client/Server, and Microsoft Access Minimum Education: Bachelor's Degree.	Code software for all aspects of software product including; database, mapping, communication and modeling functions.
Database Specialist	Requires a dedicated, competent, professional with computer background and knowledge. Experience with Microsoft Access and Geographic Information Systems preferred. Minimum Education: Bachelor's Degree	Develops forms, tables and reports as needed in conjunction with the product development requirements. Converts data from one format to another, as needed, assuring data integrity. Develops import routines or does manual entry for database information. Helps defines data standards.
Senior Database Analyst	Three (3) years professional experience with database management. Requires a dedicated, competent, professional with computer background and knowledge. Experience with Microsoft Access preferred. Minimum Education: Bachelor's Degree.	Develops forms, tables and reports as needed in conjunction with the product development requirements. Converts data from one format to another, as needed, assuring data integrity. Develops import routines or does manual entry for database information. Helps defines data standards.



2013 – 2017 Products and Services Pricing

IHS 4.0 (HMMS) Dual Module Implementation and Sustainment/Maintenance Service Package Price **SIN 132-34**

The prices below are for the purchase of Sustainment services to support the dual module (Hazardous Materials Management and Hazardous Waste Management) IHS 4.0 HMMS product suite from July 2012 to July 2017, including use of HMMS software concurrent with the period of performance of purchase of sustainment services. Travel costs shall be reimbursed in accordance with Federal Travel Regulation or Joint Travel Regulations, as applicable.

Level 1 Service Package Implementation and Sustainment Prices

2012-13 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$109,848	1 to 10	\$109,848
Each Additional 25, includes installation	\$16,981	Each Additional 25	\$13,730
First Year Implementation	\$33,564		

2013-14 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$113,473	1 to 10	\$113,473
Each Additional 25, includes installation	\$17,541	Each Additional 25	\$14,183
First Year Implementation	\$34,672		

2014-15 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$117,218	1 to 10	\$117,218
Each Additional 25, includes installation	\$18,120	Each Additional 25	\$14,651



First Year Implementation	\$35816
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2015-16 Implementation and Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$121,086
Each Additional 25, includes installation	\$18,718
First Year Implementation	\$36,998

Second and Following Year Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$121,086
Each Additional 25	\$15,135

2016-17 Implementation and Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$125,082
Each Additional 25, includes installation	\$19,336
First Year Implementation	\$38,219

Second and Following Year Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$125,082
Each Additional 25	\$15,634

Level 2 Service Package Implementation and Sustainment Prices

2012-13 Implementation and Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$103,873
Each Additional 25, includes installation	\$16,981
First Year Implementation	\$33,564

Second and Following Year Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$103,873
Each Additional 25	\$13,730

2013-14 Implementation and Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$107,301

Second and Following Year Sustainment <i>Annual Price</i>	
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Users	Price
1 to 10	\$107,301



Each Additional 25, includes installation	\$17,541
First Year Implementation	\$34,672

Each Additional 25	\$14,183

2014-15 Implementation and Sustainment
Annual Price

Users	Price
1 to 10	\$110,842
Each Additional 25, includes installation	\$18,120
First Year Implementation	\$35,816

Second and Following Year Sustainment
Annual Price

Users	Price
1 to 10	\$110,842
Each Additional 25	\$14,651

2015-16 Implementation and Sustainment
Annual Price

Users	Price
1 to 10	\$114,500
Each Additional 25, includes installation	\$18,718
First Year Implementation	\$36,998

Second and Following Year Sustainment
Annual Price

Users	Price
1 to 10	\$114,500
Each Additional 25	\$15,135

2016-17 Implementation and Sustainment
Annual Price

Users	Price
1 to 10	\$118,278
Each Additional 25, includes installation	\$19,336
First Year Implementation	\$38,219

Second and Following Year Sustainment
Annual Price

Users	Price
1 to 10	\$1018,278
Each Additional 25	\$15,634



Level 3 Service Package Implementation and Sustainment Prices

2012-13 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$105,545	1 to 10	\$105,545
Each Additional 25, includes installation	\$16,981	Each Additional 25	\$13,730
First Year Implementation	\$33,564		

2013-14 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$109,028	1 to 10	\$109,028
Each Additional 25, includes installation	\$17,541	Each Additional 25	\$14,183
First Year Implementation	\$34,672		

2014-15 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$112,626	1 to 10	\$112,626
Each Additional 25, includes installation	\$18,120	Each Additional 25	\$14,651
First Year Implementation	\$35,826		

2015-16 Implementation and Sustainment <i>Annual Price</i>		Second and Following Year Sustainment <i>Annual Price</i>	
Users	Price	Users	Price
1 to 10	\$116,343	1 to 10	\$116,343



Each Additional 25, includes installation	\$18,718
First Year Implementation	\$36,998

Each Additional 25	\$15,135

2016-17 Implementation and Sustainment
Annual Price

Users	Price
1 to 10	\$120,182
Each Additional 25, includes installation	\$19,336
First Year Implementation	\$38,219

Second and Following Year Sustainment
Annual Price

Users	Price
1 to 10	\$120,182
Each Additional 25	\$15,634



IHS 4.0 (HMMS) Single Module Implementation and Sustainment/Maintenance Service Package Price **SIN 132-34**

The prices below are for the purchase of sustainment services to support a single module (either hazardous material or hazardous waste), within the IHS 4.0 HMMS product suite from July 2012 to July 2017. Travel shall be reimbursed in accordance with Federal Travel Regulation or Joint Travel Regulations, as applicable.

2012-13 Implementation and Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$75,519
Each Additional 25, includes installation	\$10,985
First Year Implementation	\$23,076

Second and Following Year Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$75,519
Each Additional 25	\$9,307

2013-14 Implementation and Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$78,011
Each Additional 25, includes installation	\$11,348
First Year Implementation	\$23,838

Second and Following Year Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$78,011
Each Additional 25	\$9,614

2014-15 Implementation and Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$80,585
Each Additional 25, includes installation	\$11,722
First Year Implementation	\$24,624

Second and Following Year Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$80,585
Each Additional 25	\$9,931



2015-16 Implementation and Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$83,245
Each Additional 25, includes installation	\$12,109
First Year Implementation	\$25,437

Second and Following Year Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$83,245
Each Additional 25	\$10,259

2016-17 Implementation and Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$85,992
Each Additional 25, includes installation	\$12,508
First Year Implementation	\$26,276

Second and Following Year Sustainment <i>Annual Price</i>	
Users	
1 to 10	\$85,992
Each Additional 25	\$10,598



2013 – 2017 Labor Category Pricing

Labor Category	Hourly Rates by Year				
	2013	2014	2015	2016	2017
Program Manager	\$181.39	\$187.39	\$193.59	\$199.99	\$206.60
Project Manager	\$164.10	\$169.53	\$175.13	\$180.92	\$186.90
Task Leader	\$81.60	\$84.30	\$87.09	\$89.96	\$92.94
Senior Functional Area Analyst	\$129.10	\$133.37	\$137.78	\$142.33	\$147.04
Functional Area Analyst	\$92.32	\$95.38	\$98.53	\$101.79	\$105.15
Staff Engineer/Consultant	\$296.89	\$306.71	\$316.84	\$327.32	\$338.14
Sr. Professional Support Staff	\$101.37	\$104.73	\$108.19	\$111.76	\$115.46
Professional Support Staff	\$67.58	\$69.82	\$72.12	\$74.51	\$76.97
Senior Information Engineer	\$179.31	\$185.24	\$191.36	\$197.68	\$204.22
Senior [Business] Systems Analyst	\$113.81	\$117.57	\$121.46	\$125.48	\$129.62
Systems [Business] Analyst	\$103.15	\$106.56	\$110.08	\$113.72	\$117.48
Senior Software Engineer	\$123.48	\$127.56	\$131.78	\$136.14	\$140.64
Software Engineer	\$96.28	\$99.46	\$102.75	\$106.15	\$109.66
Junior Software Engineer	\$81.02	\$83.70	\$86.47	\$89.33	\$92.28
Senior Programmer [Developer]	\$98.60	\$101.85	\$105.22	\$108.70	\$112.29
Programmer	\$82.47	\$85.20	\$88.01	\$90.92	\$93.93
Junior Programmer	\$67.58	\$69.82	\$72.12	\$74.51	\$76.97
Senior Database Administrator	\$136.59	\$141.11	\$145.77	\$150.59	\$155.57
Database Administrator	\$103.52	\$106.94	\$110.48	\$114.13	\$117.91
System Administrator	\$77.51	\$80.07	\$82.72	\$85.45	\$88.28
Sr. Configuration Management Spec	\$83.57	\$86.34	\$89.19	\$92.14	\$95.19
Configuration Management Spec	\$71.14	\$73.49	\$75.92	\$78.43	\$81.02
Quality Assurance Specialist [Tester]	\$96.55	\$99.74	\$103.34	\$106.44	\$109.96
Sr. Technical Writer	\$92.46	\$95.52	\$98.67	\$101.93	\$105.30
[Computer] Technician Level-1	\$36.24	\$37.44	\$38.68	\$39.95	\$41.27
[Computer] Technician Level-2	\$47.36	\$48.92	\$50.54	\$52.21	\$53.93
[Computer] Technician Level-3	\$60.50	\$62.50	\$64.56	\$66.70	\$68.90
[Computer] Technician Level-4	\$76.21	\$78.73	\$81.33	\$84.02	\$86.80



USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS
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PREAMBLE

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Vincent Kinsey at (801)736-7667.



**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity	Date	Contractor	Date



BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

1 The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

2 Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

3 The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

4 This BPA does not obligate any funds.

5 This BPA expires on _____ or at the end of the contract period, whichever is earlier.

6 The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

7 Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

8 Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;



- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- 9 The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- 10 The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.



Appendix I: Detailed Description of Services Offered with HMMS Packages

FEATURE	DESCRIPTION
Implementation Package	Includes installation, training, the required CD's, installation manuals, and implementation project plan.
Installation Hot-Line Support	Unlimited calls to the hotline.
Annual Sustainment	Sustainment includes software maintenance, software updates, a term license for the use of the HMMS software module(s) for the period of performance concurrent with period of performance of the sustainment of the module(s) purchased and may be renewed annually.
User Group Representation	<p>This is the primary voice in the feature enhancement process.</p> <ul style="list-style-type: none">• DoD – Four group leaders, one per service.• New – One per new agency represented, such as NASA or DOE.• Commercial – Represented by industry. <p>Additional leaders will be added when the number of customers within a group exceeds 25.</p> <p>Group Leader and Software Change Request (SCR) Voting Rights</p> <p>Nomination of group leaders, representation for prioritization of SCRs, voting for group leaders, and submission of SCRs.</p>



FEATURE	DESCRIPTION
On-Site IHS Expert Visits	The intent of expert visits is to provide assistance to the customer throughout the year and may be used for technical support, functional assistance, or assistance with system problems or updates. A visit includes one person up to 3 days onsite.
Maintenance Releases	An estimated two maintenance releases will be provided per year at approximately six month intervals. IHS will determine the size, content, and timing of these releases with input and direction from the user group.
Hot Line Support	Hotline support is available to ensure the customers can get the assistance they need through the hotline. A call is defined as the generation of a problem log or a single trouble ticket. Some calls/trouble tickets are passed to technicians for troubleshooting, fixing bugs, or assistance for adhoc reporting. IHS will determine whether or not the problem reported is a bug or a new feature or change to existing features.
Custom Report Creation	New reports are requested through the Hot Line.
Assistance with Adhoc Report Creation	Hotline-generated calls or trouble tickets are used to assist customers with the creation or troubleshooting of adhoc reports.
Library of Existing Reports	Includes access to all currently available reports for existing sites. New reports will be posted as they are generated.
IHS Customer Support Website	Access to the Customer Service website for documentation, upcoming events, description of feature enhancements, and submission of feature enhancement requests.
User Conference Attendance	IHS will host a three-day user conference no less than once per year.



Appendix II: Specifications for IHS 4.0 (HMMS)

The IHS 4.0 Hazardous Material Management System (HMMS) product is a web-based application. It can be installed on the customer's server or delivered as an ASP hosted on the IHS server. Partial requirements for hardware and software are listed below and are subject to change as appropriate without notice.

Recommended Database Server specifications for OS and hardware

Server

PowerEdge 6650, Rack mount server w/Redundant AC Power
Quad Processor Intel Xeon, 2.0GHz/2MB Cache
4GB DDR SDRAM, 4X1GB DIMMs
Ctrlr Card- PERC3-QC, 128MB, 2 Internal, 2 External Channels
2 RAID1 18GB, 15k RPM Ultra3 (Ultra 160 SCSI) Hard Drives for OS
3 RAID5 73GB, 10k RPM Ultra3 (Ultra 160 SCSI) Hard Drives for Oracle
Floppy disk, 24x CDROM, mouse, keyboard, no monitor, documentation
PE6650 Versa Rails for Third Party Rack
HW Support: 3Yr Parts + Onsite Labor (Next Business Day)
Windows 2000 Server with 5 Client Licenses,4GB Utility Partition
or Redhat Linux Advanced Server v2.1
F-Secure SSH2 v5.2 for Windows 2000 Server
F-Secure SSH2 Client v3.4 for Windows 2000/NT/98 (for Server)
F-Secure SSH2 Client v3.4 for Windows 2000/NT/98 (for SysAdmin)
Oracle RDBMS v8.1.7 - DoD Service Enterprise License

Storage Array

Dell PowerVault™ 221S rack mount External SCSI Storage Array
w/dual controllers, redundant AC power supplies, rack mount rails
12-RAID5 18GB, 15K RPM Ultra3 (Ultra 160 SCSI) Hard Drives

iAS Server

PowerEdge 2650, Rack mount server w/Redundant AC Power
Dual Processor Intel Xeon, 2.8GHz/512KB Cache
2GB DDR SDRAM, 2X1GB DIMMs
PERC3-DI, 128MB Battery Backed Cache, 2 Int. Ch- Embedded RAID ROM
2 RAID1 18GB, 15k RPM Ultra3 (Ultra 160 SCSI) Hard Drives for OS
3 RAID5 36GB, 15k RPM Ultra3 (Ultra 160 SCSI) Hard Drives for Oracle
Floppy disk, 24x CDROM, mouse, keyboard, no monitor, documentation
PE2650 Versa Rails for Third Party Rack
HW Support: 3Yr Parts + Onsite Labor (Next Business Day)
Windows 2000 Server with 5 Client Licenses,4GB Utility Partition
F-Secure SSH2 v5.2 for Windows 2000 Server
F-Secure SSH2 Client v3.4 for Windows 2000/NT/98 (for Server)
Oracle 9iAS R1 v1.0.2.2.2 for Win 2000 Server- DoD Service Enterprise License

UPS

APC SU-2200 NET UPS
(one UPS for both servers and storage array)

Recommended PC specifications for OS and hardware

Windows 98/98SE w/current patches

-Pentium 4 1.4Ghz CPU
-256MB RAM



- 20GB hard disk
- 1024x768 video card
- 16x CDROM
- 10/100 Mbps Network Interface Card (NIC)
- 17in 1024x768 monitor
- USB, serial, parallel ports
- keyboard, mouse, speakers

Windows NT4/2000 w/current patches

- Pentium 4 1.4Ghz CPU
- 512MB RAM
- 20GB hard disk
- 1024x768 video card
- 16x CDROM
- 10/100 Mbps Network Interface Card (NIC)
- 17in 1024x768 monitor
- USB, serial, parallel ports
- keyboard, mouse, speakers

All PCs used for HMMS 4.0 need:

- Acrobat 5.05 (for reports)
- Arial Narrow & BC C39 2 to 1 barcode fonts

PCs connecting to Palm data collectors need:

- Acrobat 5.05 (for reports)
- Arial Narrow & BC C39 2 to 1 barcode fonts
- Material & Waste applications (PC & Palm)
- Palm Satellite forms
- JRE Java runtime engine

PCs used for Discoverer Reporting also need:

- Acrobat 5.05 (for reports)
- Arial Narrow & BC C39 2 to 1 barcode fonts
- Microsoft VM (for Discoverer reports)

PCs used for Discoverer Administration need:

- Acrobat 5.05 (for reports)
- Arial Narrow & BC C39 2 to 1 barcode fonts
- Microsoft VM (for Discoverer reports)
- Discoverer desktop client w/Admin Tool



Appendix III: Customer Information

- 1a. Table of special item number(s)
Environmental Compliance Software Services
Hazardous Materials Management Software Advisory Services
- 1b. Not Applicable
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: Worldwide
5. Point(s) of production: Same as contractor's address
6. Prices shown herein are net.
7. Quantity discounts: Negotiated
8. Prompt Payment Terms: Net 30 Days
9. Government purchase cards: Are Accepted
10. Foreign items: Not Applicable
- 11a-d. Time of delivery: As negotiated between IHS Global Inc. and the ordering agency.
12. F.o.b. point(s): Origin
13. Ordering address: Same as contractor's address.
14. Payment address: Same as contractor's address.
15. Warranty Provision: Not Applicable
16. Export packing charges: Not Applicable
17. Terms and conditions of Government purchase card acceptance: IHS Global Inc. accepts government purchase cards.
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation: Not Applicable
20. Terms and conditions of repair parts: Not Applicable
- 20a. Terms and conditions for any other services. Not Applicable
21. List of service and distribution points. Not Applicable
22. List of participating dealers: Not Applicable
23. Preventive maintenance: Not Applicable
24. Year 2000 (Y2K) Compliant: Yes
25. Environmental attributes: Not Applicable
26. Data Universal Number System (DUNS) number: 620365023
27. IHS Global Inc. is registered in SAM dB, Central Contractor Registration (CCR) database and ORCA



Appendix IV: About IHS

Who We Are

IHS has provided the Department of Defense (DoD) and commercial clients with extensive support for software development, systems integration, and simulation and modeling since 1994. The IHS team of managers, engineers, marketing and sales personnel, developers, technicians and support staff share a common vision of the IT marketplace and the mission to supply world-class environmental management software systems.

What We Do

IHS provides software in both the client/server and web-based delivery models with a focus on environmental management information systems. Our software has specific applicability in the environmental realm to manage both the operations and the compliance requirements of large and small enterprises. Technical expertise in software development, database administration, remote data collection and web-based technologies are demonstrated in our successful record of implementation at numerous DoD sites managing over 80% of DoD's hazardous materials and waste.

IT Services for Environmental Applications

IHS management software and support services encompass the entire life cycle of hazardous materials management and waste disposition. IHS provides all of the expertise necessary for complete functionality to manage hazardous materials and automate the compliance reporting requirements of the EPA and many other government agencies. The company develops, installs, trains, implements and maintains its proven software system. The IHS technical and functional staff participates in site surveys of federal and commercial enterprises to determine the impact, viability and benefits of employing its environmental management information system. Training is provided on compliance as well as operation of our system.

Environmental Compliance Software Development Services

IHS provides evaluation services to define software requirements to enable compliance with EPA regulations through a gap analysis process. We assist in setting/adapting business processes necessary to comply with requirements in an efficient and cost effective manner. Included in these surveys necessary to define software requirements are compliance audits, compliance management planning, waste and pollution prevention (P2) planning, process modification recommendations and their potential effects on compliance efforts. New and alternative technologies are also assessed for their potential benefit.

Hazardous Materials Management Software

IHS develops software for tracking, managing and reporting the use and disposition of hazardous materials and hazardous waste. The company developed and supports the Hazardous Materials Management System (HMMS), a client/server and web based software currently used at many of the Department of Defense's largest depots and installations. This software, recently renamed IHS 4.0 HMMS, is used to manage over 80% of the DoD's hazardous materials.

The IHS 4.0 HMMS has completed development of a web-based product. The web-based product has the vast and proven functionality of the client/server version and includes increased capability available through web development and delivery. The web-based product is available commercially to private enterprise and the federal community. This software system includes Material Data Safety Sheet management functions, e-mail, internet, other media components and extensive automated compliance and ad hoc reporting capabilities. The product is regularly updated to meet expanding and changing customer and agency demands.

Appendix V: IHS[®] Capabilities and Features

What Will IHS Do For Me?

Capabilities and Features

The capabilities of IHS are almost limitless. Following are just a few of the features that make IHS the best full life cycle hazardous material and hazardous waste management software system available:

Flexibility: IHS is used by some of the largest Department of Defense installations in the world, tracking over 30,000 Material Safety Data Sheets (MSDS) listed substances. It is used successfully in enterprises of all sizes. For example, Warner Robins AFB has approximately 300 users, while Letterkenny Army Depot has only 11 users. IHS effectively manages each site according to their unique requirements, as well as the specific requirements of their military branch.



Security: From the user level to the system level, you can easily configure IHS software to run the way you want, choosing which modules you would like to employ. The system assigns user profiles that allow only the people you want to access to the system. Additionally, each of these users will only be allowed access to the screens they need to perform their jobs.

Pharmacy System: IHS can operate on a pharmacy system. This means that materials are dispensed from centralized locations. The materials are strictly controlled in their use and handling via unique serialized bar coded labels and RFID tags.

Bar Code and RFID Tracking: Serialized bar coded labels and RFID tags allow you to track material down to its very shelf or location. When material is issued to an employee, its serial number is linked to that employee. This process allows you to know where all your material is on a real-time basis. Bar codes and RFID Tags can either be read at the issue point or in the field with a hand held scanner.

Data Extraction: With IHS extracting data from the vast database is simple. Creating manifests and reports takes no time at all with the various reporting options imbedded in the system. IHS has over one hundred built-in reports that assist you in maintaining compliance with many local, state and federal environmental regulations. Our one-click Tier II and Biennial reports can save you tens of thousands of dollars in reporting expenditures. Additional ad hoc reporting capabilities allow you to build site-specific reports.

Online Resources: IHS is a completely Web-based system. There are also other online features that can benefit other departments on your facility. For example, the fire department at Warner Robins Air Force Base has online access to a Web-enabled MSDS listing as well as a list of every building on the facility. When they respond to a fire they can immediately research the hazardous material housed in the building and the risks associated with it. This sort of information is invaluable to the safety of everyone on the facility.

Federal Regulations: IHS tracks employee exposure to all hazardous materials used at your facility. This ensures your employees know exactly what materials with which they have been in contact. This will keep you in compliance with the Emergency Planning and Community Right to Know Act (EPCRA), as well as other federal safety regulations.

Pollution Prevention: IHS provides you with an in-depth knowledge of material use and storage. Everything from requests for material, purchases, storage, issues, and disposal of every container is tracked and recorded. This information is vital for factual pollution prevention assessments.

Other Federal Regulations: IHS will help your facility be fully compliant with a variety of other federal regulations, including the Resource Conservation and Recovery Act (RCRA).

Elimination of Abuses: The IHS tracking system eliminates such practices as stockpiling, shelf life expiration, unhealthy employee exposure to materials, and employee theft.

Waste Abuses: With IHS there will no longer be unreported waste streams. It allows for more secure on-site storage and detailed waste profiles so that you know exactly what you are shipping, when it was shipped, and where it was shipped. This lowers costs because you know exactly what is in each container, you will never have to worst-case a container again.

Online Help: Any user can find all the information they need to use any feature of the system with just two clicks of a mouse. The help files provide high-level assistance as well as highly detailed instructions on every possible field, screen, and function. There are nearly 200 online training videos, over 200 step-by-step instructions, and thousands of instructional text files embedded in the system. IHS allows users to virtually train themselves. In the uncertain world of military staffing, many facilities are required to rotate their staff every three to four months. Training of replacement personnel four times a year is an expense the military can avoid. Extensive online help and instruction files helped save the military hundreds of thousands of dollars in training costs each year. Users can watch the instructional videos, have the on screen "wizards" walk them through the steps, print out the step-by-step instructions and post them next to their computers, or they can call the help desk. Furthermore, because users can quickly and easily find the information they need, down time is kept to a minimum.

User Community: IHS customers support each other in a variety of ways. HMMS sponsors an annual user's conference where users can interface with each other, receive training, and provide feedback on the system.

How Does IHS Work?

Material Flow

IHS coordinates with the established workflow at your facility. Beginning with the pre-acquisition of material and ending with its treatment and disposal, this system will accommodate all of your needs. IHS is a system that you set up and configure to your own specific needs. In other words, you set up the system to work how you want it to work. Here is an example of the process:

Pre-Acquisition: Beginning on the front end with material requests, material is requested based on its MSDS. The IHS Web-enabled MSDS list will save you time in setting up your data and requesting material. Requests are then sent automatically to those responsible for authorizing the procurement of material. People of diverse responsibilities are often involved in this decision so you can tell the system to send the request to multiple workgroups. For example, you may need to have fire, environmental, and safety personnel authorize the purchase of certain flammable materials. Using this process, knowledgeable personnel can substitute less costly or safer materials for the material requested.

Authorization: The authorization request is sent to each workgroup in the sequence you want. These groups can either accept or reject the authorization. Once the material is authorized the order can be placed.



Storage: When your material arrives on site it goes to a central receiving area determined by your management practices. It is entered into the system as new inventory and transferred to locations from which it will be issued (Issue Point). You may have numerous issue points throughout your facility, depending on what materials are being used and where you would like to use them. At the issue point the material can be assigned to a location, shelf, or bin. This material will be tied to this location throughout its life cycle.

Disbursement: This is where the pharmacy concept comes into play. The materials are received and broken down into job-specific quantities. Each container is assigned its own unique bar code that is linked with its original parent container. These containers are then delivered to the Hazardous Distribution Supply Center (HDSC) where they can be issued. As the materials leave the HDSC they are weighed and scanned against the employee's number so that the material location can be tracked as well as the amount used. IHS also ensures that employee using the material has the proper training and equipment and that the material is being used in an approved location and on an approved process. The system allows you to set the checks and requirements for what training is necessary for material usage, where and on which tasks it can be used, and what safety equipment is required.



Reuse: When the employee has completed the job, the leftover material is returned to the issue point. If some material remains in the container it is once again weighted, scanned, and placed back into inventory. The material can also be disposed of.

Waste: Once material has been used it then enters the waste stream. The waste generator can either create or request a waste container at this point. Material that becomes waste is tied to a waste container. The label on each waste container specifies its waste profile. It is then stored in a specified area determined according to its day limit. You also have the option of consolidating containers. Once a container is full, it is then closed. This prevents additional waste from being added. It also indicates to the system that the container is full and is ready for pick up. You can store your container or give it a decision code that indicates where and when it will be shipped and disposed at a pre-designated treatment, storage, and disposal facility (TSDF). Once the waste has been shipped, it will remain in the computer until the disposal contractor has verified its proper treatment and disposal.