



*Information Technology
Schedule Price List*

Federal Supply Service
U.S. General Services Administration



**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICE
LIST**

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GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT,
SOFTWARE AND SERVICES

Special Item Numbers (SIN) Products/Services

132-32	Term Software Licenses and Software Maintenance as a Product
132-33	Perpetual Software Licenses
132-34	Maintenance of Software as a Service
132-50	Training Courses
132-51	Information Technology Professional Services

SIN 132-51 Information Technology Professional Services

FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

Contractor:

5X Technology, LLC
3160 Camino Del Rio S Suite
208
San Diego CA 92108
(858) 777-1650
www.5xtechnology.com

Contract Number: GS-35F-0412U

Period Covered By Contract: May 27, 2008 – May 26, 2018

**General Services Administration
Federal Supply Service**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>.

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Price list current through Modification No PO-0038. effective
06/14/2015

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN 132-32 Term Software Licenses and Software Maintenance as a Product

SIN 132-33 Perpetual Software Licenses

SIN 132-34 Maintenance of Software as a Service

SIN 132-50 Training Courses

SIN 132-51 Information Technology Professional Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

Please see the pricelist below for details

1c. HOURLY RATES:

Please see the pricelist below for details

2. MAXIMUM ORDER*:

The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

SIN 132-32 Term Software Licenses and Software Maintenance as a Product

SIN 132-33 Perpetual Software Licenses

SIN 132-34 Maintenance of Software as a Service

SIN 132-50 Training Courses

SIN132-51 - Information Technology Professional Services

3. MINIMUM ORDER:

The minimum dollar value of an order for delivery to one destination is \$100.00.

4. GEOGRAPHIC COVERAGE:

Domestic Delivery Only

5. POINT(S) OF PRODUCTION:

5X Technology, LLC
4565 Ruffner Street, Suite 208
San Diego, CA 92111-2220

6. DISCOUNT FROM LIST PRICES:

All prices shown herein are Net GSA prices (discounts deducted) unless otherwise indicated.



7. QUANTITY DISCOUNT:

None

8. PROMPT PAYMENT TERMS:

Net 30

9.a GOVERNMENT PURCHASE CARD

Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b GOVERNMENT PURCHASE CARD

Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

11a. TIME OF DELIVERY:

- SIN 132-32 Electronic delivery within 1 Day (ARO)
- SIN 132-33 Electronic delivery within 1 Day (ARO)
- SIN 132-34 Electronic delivery within 1 Day (ARO)
- SIN 132-50 As negotiated between the Contractor and the ordering activity.
- SIN 132-51 As negotiated between the Contractor and the ordering activity.

11b. EXPEDITED DELIVERY:

Quicker delivery times than those set forth in paragraph (a) above are available from the Contractor or its Authorized Government Reseller based on the availability of product inventory. Delivery times of 1-60 days after receipt of order (ARO) are available, as negotiated between the Ordering Activity and the Contractor.

11c. OVERNIGHT AND 2-DAY DELIVERY:

When schedule customers require overnight or 2-day delivery, ordering activities are encouraged to contact the Contractor or Authorized Government Resellers for the purpose of obtaining accelerated delivery. The Contractor provides overnight and 2-day delivery times subject to the availability of product inventory. The Contractor shall pay for shipment, with freight prepaid and invoiced. Authorization must be included on the ordering activity order for products.

11d. URGENT REQUIREMENTS:

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an

ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. FOB POINT: Destination

Destination for the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico.

13a. ORDERING ADDRESS:

5X Technology, LLC
3160 Camino Del Rio S Suite
208
San Diego, CA 92108
Phone: 858-777 1650
Fax: 858-777-5446

13b. ORDERING PROCEDURES:

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work

14. PAYMENT ADDRESS:

5X Technology, LLC
Attn: Accounting Department
3160 Camino Del Rio
S Suite 208
San Diego, CA 92108

15. WARRANTY PROVISION:

See Terms and Conditions specific to SIN 132-32, SIN 132-33 & SIN 132-34

16. EXPORT PACKING CHARGES:

Not available within the scope of this contract

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:

Not Applicable to this Contract

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):

See Terms and Conditions specific to SIN 132-32, SIN 132-33 & SIN 132-34



19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):

Not Applicable to this Contract

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):

Not Applicable to this Contract

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):

See Terms and Conditions specific to SIN 132-50 & SIN 132-51

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):

Not Applicable to this Contract

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):

Not Applicable to this Contract

23. PREVENTIVE MAINTENANCE (IF APPLICABLE):

Not Applicable to this Contract

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):

Not Applicable to this Contract

24b. SECTION 508 COMPLIANCE FOR EIT:

If applicable, compliance with Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), on the software and services in this contract are available in Electronic and Information Technology (EIT) from the Contractor.

The EIT standard can be found at: www.Section508.gov/.

The offeror has included on its web site a designated area that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the services in this contract is available at the following website address (URL): www.5xtechnology.com.

25. DUNS NUMBER:

101922008

26. NOTIFICATION REGARDING REGISTRATION IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:

Registration completed

TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SIN 132-32), PERPETUAL SOFTWARE LICENSES (SIN 132-34) AND MAINTENANCE AS A SERVICE (SIN 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post-acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. END USER LICENSE AGREEMENTS (EULA) / TERMS OF SERVICE (TOS) AGREEMENT REQUIREMENTS

The Contractor shall provide all Enterprise User License Agreements in an editable format.

3. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

The Warranty for the GMaps Plugin Bundles is as follows:

Centigon Solutions, Inc. warrants that the Licensed Software will conform to the performance standards and specifications set forth in the Licensed Documentation if the Licensed Software is properly installed and used in an appropriate operating environment. Centigon Solutions, Inc.'s responsibility under this warranty shall be limited to correcting the portion of the Licensed Software that fails to perform substantially in accordance with the said specifications or, at the option of Centigon Solutions, Inc, refunding the applicable license fees, in which event Ordering Activity shall return all copies of the Licensed Software and related Documentation or destroy that which is not returned. Centigon Solutions, Inc does not warrant that the Licensed Software will meet Ordering Activity's requirements or will operate in the combination that Ordering Activity selects for use, or that the operation of the Licensed Software will be uninterrupted or error free, or that all defects in the Licensed Software will be corrected by Centigon Solutions, Inc. Contractor shall have no liability under the foregoing warranty if (a) Ordering Activity decompiles, reverse engineers, or modifies the Licensed Software without Centigon Solutions Inc. prior written consent, (b) Ordering Activity fails to give Contractor written notice of the claimed breach of warranty, or (c) the failure to perform is caused in whole or in part by persons other than Contractor or by products, equipment, or computer programs not furnished by Contractor.

EXCEPT AS OTHERWISE SPECIFICALLY PROVIDED IN THIS SECTION, THE LICENSED SOFTWARE AND LICENSED DOCUMENTATION ARE PROVIDED AS-IS AND

AS-AVAILABLE, AND CONTRACTOR ITS AUTHORIZED SUPPLIER, CENTIGON SOLUTIONS INC. MAKES NO WARRANTIES, EXPRESS, IMPLIED, OR STATUTORY, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED.

WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NONINFRINGEMENT OF THIRD PARTY RIGHTS. This section does not limit or disclaim any warranties expressly provided in the GSA Schedule contract.

The Warranty for the Essentials Bundle is as follows:

Centigon Solutions, Inc. and Contractor warrants that the Licensed Software will conform to the performance standards and specifications set forth in the Licensed Documentation if the Licensed Software is properly installed and used in an appropriate operating environment. This warranty extends only to the degree that, if Ordering Activity documents in writing a malfunction of the Licensed Software, Centigon Solutions, Inc. will make commercially reasonable efforts to correct the malfunction. Contractor does not warrant that the functions contained in the Licensed Software will meet Ordering Activity's requirements or will operate in the combination that Ordering Activity selects for use, or that the operation of the Licensed Software will be uninterrupted or error free, or that all defects in the Licensed Software will be corrected by Centigon Solutions, Inc. Contractor's responsibility under this warranty shall be limited to correcting the portion of the Licensed Software that fails to perform substantially in accordance with the said specifications or, at the option of Contractor, refunding the applicable license fees in which event Ordering Activity shall return all copies of the Licensed Software and related Documentation or destroy that which is not returned. Contractor shall have no liability under the foregoing warranty if (a) Ordering Activity decompiles, reverse engineers, or modifies the Licensed Software without Centigon Solutions Inc. prior written consent, (b) Ordering Activity fails to give Contractor written notice of the claimed breach of warranty, or (c) the failure to perform is caused in whole or in part by persons other than Contractor or by products, equipment, or computer programs not furnished by Contractor. EXCEPT AS OTHERWISE SPECIFICALLY PROVIDED IN THIS SECTION, CONTRACTOR and Centigon Solutions, Inc. MAKES NO OTHER WARRANTIES, EXPRESS, IMPLIED, OR STATUTORY, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Except as otherwise provided in this section, Ordering Activity takes this software as is. This clause does not limit or disclaim warranties expressly provided in the GSA Schedule contract

The Warranty for LaunchWorks' products is as follows:

LaunchWorks warrants that the LaunchWorks Product will perform substantially in accordance with the descriptions and specifications in the documentation accompanying such LaunchWorks Product for a period of ninety (90) days after license of the LaunchWorks Product under normal use. Notwithstanding anything to the contrary, Licensor makes no representation or warranty with respect to any third party software, and undertakes no obligations with respect to any third party software.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide hot line technical support web site at <http://support.centigonsolutions.com> for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 9:00 AM to 5:00 PM Pacific Time.

5. SOFTWARE MAINTENANCE

- a. Software maintenance as it is defined: (select software maintenance type):

1. Software Maintenance as a Product (SIN 132-32)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.
Software Maintenance as a product is billed at the time of purchase.

2. Software Maintenance as a Service (SIN 132-34) Software

maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. PERIODS OF TERM LICENSES (SIN 132-32)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

- b. Term licenses may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses, the period of the term licenses shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses orders citing the new appropriation shall be required, if the term licenses is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

7. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

- a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
- b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.
- c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
 - d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to _____% of all term license payments during the period that the software was under a term license within the ordering activity.

8. TERM LICENSE CESSATION

- a. After a software product has been on a continuous term license for a period of _____ * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available

for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the

- b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

9. UTILIZATION LIMITATIONS - (SINs 132-32, 132-33 & 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

- (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
- (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
- (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

- (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

- (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

10. SOFTWARE CONVERSIONS - (SINs 132-32 & 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

11. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

12. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.

**TERMS AND CONDITIONS APPLICABLE TO
PURCHASE OF TRAINING COURSES FOR
GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND
SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. –NO CHARGE!! TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

5X Technology offers a one day training on "what's new" in the latest releases. This training is scheduled quarterly at no charge to the student.

DESCRIPTIVE INFORMATION RELATING TO TRAINING COURSES

5001UNI – UNIVERSE DESIGN BUNDLE

Duration: 5 Days
Minimum: 8 Students

This core five-day instructor-led course is designed to give you the comprehensive skills needed to design, build and maintain BusinessObjects 6.5, BusinessObjects XI R1/R2, and BusinessObjects XI 3.0/3.1 universes. In-depth knowledge needed to design universes in BusinessObjects™ Universe Designer.

The course provides an overview of the process for planning, designing and creating a universe and then walks you through the process of designing a universe that responds to identified requirements.

The business benefit of this course is that you learn best-practice methodology for creating universes that respond to your reporting requirements.

Through well-designed universes, report designers and business users are able to create reports without having to know anything about the underlying data source or structure

5001WEB – Webi Report & Dashboard Design Bundle

Duration: 5 Days
Minimum: 8 Students

This five-day instructor-led course is designed to give you the comprehensive skills and in-depth knowledge needed to access, analyze and share data using BusinessObjects™ InfoView™ and BusinessObjects™ Web Intelligence™. Alternative query and reporting techniques when creating complex Web Intelligence documents. After completing this course, you will be able to create combined queries and use sub-queries. Provides you with an understanding of how to create interactive visualizations based on Microsoft Excel workbooks using BusinessObjects™ Xcelsius Enterprise 2008.

During this course, you'll learn how to create Web Intelligence documents for your reporting needs, to retrieve data by building queries using BusinessObjects universes and to use Web Intelligence to enhance documents for easier analysis. You'll also learn how to organize, manage and distribute documents using InfoView.

You will be able to design your own reports using Web Intelligence and share your analysis with other users.

BusinessObjects™ Web Intelligence™ is a query, reporting and analysis tool that allows you to access the data in your corporate databases directly from within BusinessObjects Enterprise™ InfoView™ and to present and analyze this information in a Web Intelligence document.

You will also be able to use character and date string functions, create variables using "If" logic, redefine calculation contexts, and create hyperlinks in your documents using Web Intelligence dialog boxes.

A series of interactive content, demonstrations, examples and review quizzes will help you better understand how to use Xcelsius. The business benefit of this course is that users with data in Microsoft Excel workbooks will be able to quickly create visualizations and dashboards with minimal effort.

5001WEB – Webi Report & Dashboard Design Bundle

Duration: 5 Days
Minimum: 8 Students

This five-day instructor-led course explains how to perform the tasks in the Central Management Console (CMC). Demonstrates what each server component in BusinessObjects Enterprise does and how it is configured. You will install and configure each component and learn how information flows from server to server for system processes such as logging on to the system, scheduling reports, and viewing reports.

These tasks involve supporting BusinessObjects™ Enterprise users and groups so they can access corporate data through the web portal in BusinessObjects Enterprise.

This corporate data can take the form of Crystal Reports, BusinessObjects Web Intelligence, or Desktop Intelligence documents, Voyager workspaces, program objects, object packages, and popular third-party objects, such as Microsoft Word and Excel files, among others. Please note: this course does not discuss maintaining BusinessObjects Enterprise servers, which is taught in the BusinessObjects Enterprise XI 3.0/3.1: Administering Servers – Windows course.

The business benefit of this course is that it provides a foundation for system architects/administrators to effectively manage both users and content on the BusinessObjects Enterprise platform. BusinessObjects Edge Series XI 3.0/3.1

You will learn to use the Central Management Console (CMC) and the Central Configuration Manager (CCM) to manage and configure the servers and will also practice troubleshooting system problems when they arise.

The business benefit of this course is that it provides a foundation for system architects/administrators who are responsible for administering servers on the BusinessObjects Enterprise platform. BusinessObjects Edge Series XI 3.0/3.1

5001CR – Crystal Reports Bundle

Duration: 5 Days
Minimum: 8 Students

Crystal Reports 2008® is a powerful, dynamic, actionable reporting solution that helps you design, explore, visualize, and deliver reports via the web or embedded in enterprise applications.

This five-day instructor-led course is designed to give you comprehensive skills and in-depth knowledge to plan and create reports that will help you analyze and interpret information.

As a business benefit, you will find that this course is an in-depth approach to the entire report creation cycle from planning a report prototype to distributing a report, you will be able to increase your understanding of formulas, variables, arrays, templates, parameters, summaries, and sections

This course will also help you make more effective report design decisions and create more efficient reports.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR

All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

-Contractorll means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

-Contractor and its affiliatesll and -Contractor or its affiliatesll refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An -Organizational conflict of interestll exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- c. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the

Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 132-51 IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT/IAM Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

Descriptive Information Relating to IT Services – Labor Categories

Business Analyst

Education Requirements: Bachelor's Degree.

Function/Responsibilities: Defines project requirements and provides project management.

System Engineer

Education Requirements: Bachelor's Degree.

Function/Responsibilities: Writes software code based on requirements.

Architect

Education Requirements: Bachelor's Degree.

Function/Responsibilities: Translates business requirements into deliverables.

Project Manager

Years of Experience: 5+ years experience in a project manager role.

Education Requirements: BS in Business, Computer Science, or Related field. Background in project management related to IT conversion.

Function/Responsibilities: The Project Manager is responsible for IS management, Quality Assurance and Testing, Systems Analyst, and Software Development teams to ensure the delivery of a high quality software application. The Project Manager is the primary technical point of contact with management and various technical personnel on project from project inception through completion. The Project Manager is responsible for developing project schedules, coordinating project status meetings, and managing resources in all phases of software development lifecycle.

Additional Responsibilities:

- Ability to manage the work of a team of 8 or more.
- Identifying, tracking managing and resolving project issues.
- Proactively disseminating project information to all stakeholders.
- Identifying, managing and mitigating project risk.
- Ensuring that the solution is of acceptable quality.
- Proactively managing scope to ensure that only what was agreed to is delivered, unless changes are approved through scope management.
- Defining and collecting metrics to give a sense for how the project is progressing and whether the deliverables produced are acceptable.
- Managing the overall schedule to ensure work is assigned and completed on time and within budget.

Technical Consultant

Years of Experience: 5+ years experience with a knowledge of multiple technology platforms/languages: J2EE /JEE, EJB, JSP, Websphere, Weblogic, HTML, DHTML, XML, SOAP, JavaScript, MVC patterns, JavaScript, Java, PL/SQL, C/C++, RDBMS, CORBA, .NET, COM / DCOM

Education Requirements: BS/Masters in Business, Computer Science, or Related field. Background in project management related to IT conversion.

Function/Responsibilities: The Technical Consultant will offer solutions to problems of diverse scope and exercise judgment within defined practices and policies. The Technical Consultant contributes to the entire software development lifecycle including analysis, requirement specification, use case and data modeling, development, testing, and implementation.

Additional Responsibilities

- Technical Design - Responsible for writing Technical Design Documents outlining the business objective, logic and coding instructions.
- Coding – Responsible for programming and testing customizations in support of customer-specific business requirements.
- Consulting – Responsible for giving customers advice around technical best practices and application customizations.
- Collaborates with the project team to perform various other project consulting tasks as assigned, including task estimation, testing and quality assurance activities.

Financial Consultant

Years of Experience: 5+ years work experience in the financial industry.

Education Requirements: BS in Business Accounting, Finance, or Related field.

Function/Responsibilities: The Financial Consultant works with end user groups to evaluate and solve technical and business problems. Develops program specification and test plan documentation for custom software projects. Analyzes, designs, and implements system changes. Conducts formal and informal training classes on a variety of subjects and software. Familiar with a variety of the field's concepts, practices, and procedures.

Additional Responsibilities:

- Develop detailed functional requirement documents for software customization projects.
- Develop detailed test plans for end users or internal personnel for software projects.
- Test and document issues of software modules.
- Develop end user procedures and documentation for software modules.
- Perform a series of tasks following the Company implementation methodology.
- Conduct on-site training classes on PICS and MFG/PRO software.
- Conduct software demos to prospects.
- Provide Project Management for software implementation projects.
- Work directly with end users and project teams to implement software.
- Coordinate implementation and customization projects with end users and internal departments.
- Provide periodic updates on project status to Management.
- Perform presentations at Regional or National User groups when requested.

- Keep informed on specific business developments that are relevant to our target verticals.
- Complete internal documents (i.e. Expense Reports, Requests to Invoice, Status Reports) in a timely manner.
- Complete internal documents (i.e. Expense Reports, Requests to Invoice, Status Reports) in a timely manner.

Training Consultant

Years of Experience: 2+ years of training experience, software implementations and working with financial systems and applications (GL or AP or Profitability). Solid understanding of how financial services organizations manage financial processes and the monthly reporting process. Query and reporting software (ie SQL, OLAP, Excel and Word) or equivalent is required.

Education Requirements: BS in Business, Computer Science, or Related field.

Function/Responsibilities: A Training Consultant will provide product implementation and training of financial systems and applications. These implementations and training can include: software installation, software setup, system administrator training, end user training, report-writer training and writing custom reports.

Additional Responsibilities:

- Assist with the maintenance and/or creation of curriculum and other training documents utilizing software such as Microsoft Office Suite and computer based training software.
- Collaborate with business units and Human Resources to define training objectives, course content, training materials, and timeframes for execution.
- Develop and deliver a variety of company-wide training programs including on-boarding programs, leadership development, soft skills, and other programs as required.
- Create and implement additional strategies, initiatives, and communications which provide enhancements / process improvements for the training programs.
- Calculate course evaluation data and related statistical information.
- Support the design, development and maintenance of web-based learning modules which incorporate multimedia elements (text, hyperlinks, streaming video, flash, audio, and interactive elements).
- Assist in conducting needs and skill set assessments in the Customer Service Department.
- Confer with management and conduct surveys to identify training needs based on projected production processes, changes, and other factors.

Senior Partner

Minimum Education: Master's Degree.

General Experience: A minimum of ten (10) years of experience of professional experience.

Functional Responsibility: Provides strategic direction, strategic vision, leadership and program management to the team and senior level clients. Leads client engagements and ensures contract obligations are achieved. Responsible for team performance on projects and enforces quality and productivity standards.

Senior Project Manager

Minimum Education: Master's Degree.



General Experience: A minimum of eight (8) years of experience of professional experience.

Functional Responsibility: Team leader and project lifecycle manager who consistently demonstrates ability to make sound recommendations relevant to computing, quality control, analysis, and testing systems. Ability to align project execution with established customer requirements and governance. Articulates project management and oversight, goals and objectives using industry standard tracking and reporting tools. Responsible for planning, coordinating and managing complex information technology projects. Ensures project objectives are met on time and within budget. Assigns duties and schedules to personnel and provides day-to-day coordination of project team. Enforces quality and productivity standards.

Senior Technical Architect

Minimum Education: Bachelor's Degree.

General Experience: A minimum of ten (10) years of experience of professional experience.

Functional Responsibility: Apply established and accepted engineering principles while leveraging advanced multi-competency skill sets and appropriate engineering teams to orchestrate enterprise computer and/or telecommunication system architecture design and integration. Interfaces directly with customer stakeholders and decision makers to define requirements, develop project plans, guidance, controls and applicable governance to align project deliverables with a desired end solution.

Senior Technical Consultant

Minimum Education: Bachelor's Degree.

General Experience: A minimum of five (5) years of experience of professional experience.

Functional Responsibility: Serves as a technical resource to the project team and advises on technical processes, tools and methodologies. Has extensive knowledge on leading industry trends and developments in enterprise IT solutions. Supports the project team identifying, implementing, testing and maintaining information technology solutions. Analyzes requirements and processes of enterprise application software.

Senior Financial Consultant

Minimum Education: Bachelor's Degree.

General Experience: A minimum of five (5) years of experience of professional experience.

Functional Responsibility: Advises on the financial management, financial planning and budgeting for projects. Develops and/or enhances business processes, tools and solutions. Provides functional strategies and approaches. Analyzes functional requirements and provides design/configuration recommendations.

Administrative Assistance

Minimum Education: Bachelor's Degree.

General Experience: A minimum of three (3) years of experience of professional experience.

Functional Responsibility: Provides administrative and management support for a wide range of office functions and ensures that programs are monitored, that goals and objectives are set. Requires substantial coordination and interface with other offices and ensures efficient use of personnel and equipment assigned to projects.

Junior Technical Consultant II

Minimum Education: Bachelor's Degree.

General Experience: Two weeks of applicable SAP training or three months experience in the role with an SAP proficiency of Low to Medium.

Functional Responsibility: Works with the supervision of more senior resource(s) to implement SAP software. Is expected to participate as a team member in a consulting project and follow the instructions of the team leader.

Technical Consultant III

Minimum Education: Bachelor's Degree.

General Experience: Two years of general experience with two to four weeks of applicable SAP training or three to six months experience in the role with an SAP proficiency of Low to Medium.

Functional Responsibility: Works with the supervision of more senior resource(s) to implement SAP software. They are expected to participate as a team member in a consulting project and follow the instructions of the team leader.

Technical Support Engineer II

Minimum Education: Bachelor's Degree.

General Experience: Three years of general experience with four or more weeks of applicable SAP training (possible training in different modules or toolsets) and twelve months experience in the role (may have experience in more than one SAP implementation) with an SAP proficiency of Medium.

Functional Responsibility: Demonstrates knowledge of SAP core competencies. Can work independently in assigned SAP core competencies, or with the supervision of more senior resources. Performs configuration and assists clients in testing cycles, assists the client in SAP knowledge transfer. Primary responsibility is preparation and contribution to the process design workshops, take directions and configure the SAP system, demonstrate and gain acceptance from the customer. Assist in the technical preparation of BPP_s, Test Scenarios, End-user documentation, and User manuals. Sets priorities appropriately. Ensures that work outputs are timely and of the highest quality.

Technical Support Engineer I

Minimum Education: Bachelor's Degree.

General Experience: Four years of general experience with four or more weeks of applicable SAP training (possible training in different modules or toolsets) and two years experience in the role (may

have experience in more than one SAP implementation) with an SAP proficiency of Medium to High. Hot skills are applicable in this role.

Functional Responsibility: Demonstrates knowledge of SAP core competencies. Can work independently in assigned SAP core competencies, or with the supervision of more senior resources. Performs configuration and assists clients in testing cycles, assists the client in mySAP knowledge transfer. Primary responsibility is preparation and contribution to the process design workshops, take directions and configure the SAP system, demonstrate and gain acceptance from the customer. Assist in the technical preparation of BPP_s, Test Scenarios, End-user documentation, and User manuals. Sets priorities appropriately. Ensures that work outputs are timely and of the highest quality.

Senior Technical Support Engineer

Minimum Education: Bachelor's Degree.

General Experience: Six years of general experience with four or more weeks of applicable SAP training (possible training in different modules or toolsets) and three years experience in the role (may have experience in more than one SAP implementation) with an SAP proficiency of Medium to High. Hot skills are applicable in this role.

Functional Responsibility: Contributes to consulting projects by analyzing client's business processes and design SAP solution. Moves logically and creatively from facts to conclusions. Performs configuration and assists clients in testing cycles. Assists the client in mySAP knowledge transfer. Primary responsibility is preparation and contribution to the process design workshops, provide directions to the consultants and configure the SAP system, demonstrate and gain acceptance from the customer. Deploy consultants in the technical preparation of BPP_s, Test Scenarios, End-user documentation, and User manuals. Sets priorities appropriately and ensures that work outputs are timely and of the highest quality. Use SAP methodology and tools in the project. Leads the execution of assigned project tasks in areas of demonstrated competence. This includes facilitating meetings/task groups, tracking and influencing task group progress, tracking project deliverables, etc. Is a key client contact and will exercise authority appropriate to particular client requests commensurate with client expectations of decision-making and consistent with SAP policies and practices. This will include decisions on resources, contracts, and other business/process issues where the Senior Consultant is representing SAP.

Lead Technical Support Engineer

Minimum Education: Bachelor's Degree.

General Experience: Three to six years of general experience (could have extensive industry experience) with significant SAP training (training in different modules or toolsets). Three to five years experience in the role (may have experience in more than one SAP implementation, possible project management experience, platinum SAP experience possible, and possible mastery of SAP architecture/functional core competencies and a recognized expert in more than one area while being a resource to other consultants in all defined areas of expertise) with an SAP proficiency of High. Hot skills are applicable in this role.

Functional Responsibility: May demonstrate extensive knowledge of SAP core competencies. Can work independently in assigned SAP

core competencies. May also act in team leadership role or project management role.

Senior Technical Support Engineer

Minimum Education: Bachelor's Degree.

General Experience: Four to eight years of general experience (could have extensive industry experience). Three to six years experience in the role. Has experience in more than one SAP implementation. Possible SAP specific Project Management experience. Platinum SAP experience possible. Possible mastery of SAP architecture/functional core competencies and a recognized expert in more than one area. Is a resource to their consultants in all defined areas of expertise. Significant SAP training (training in different modules or toolsets). SAP proficiency of High. Hot skills are applicable in this role.

Functional Responsibility: May demonstrate extensive knowledge of SAP core competencies. Can work independently in assigned SAP core competencies. May also act in team leadership role or project management role. Mastery of SAP architecture/functional core competencies and a recognized expert in more than one area. Is a resource to other consultants in all defined areas of expertise.

Consulting Director

Minimum Education: Bachelor's Degree.

General Experience: Four to eight years of general experience (could have extensive industry experience). Three to six years experience in the role. Has experience in more than one SAP implementation. Possibly Project Management experience. Extensive SAP experience. Platinum SAP experience possible. Mastery of SAP architecture/functional core competencies and a recognized expert in more than one area. Is a resource to their consultants in all defined areas of expertise. Significant SAP training (training in different modules or toolsets). SAP proficiency of Very High. Hot skills are applicable in this role.

Functional Responsibility: Demonstrates extensive knowledge of SAP core competencies (industry recognition). Can work independently in assigned SAP core competencies. May also act in a project management role.



**GSA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

1. PREAMBLE:

Contractor provides commercial products and services to the ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

2. COMMITMENT:

- a. To actively seek and partner with small businesses.
- b. To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- c. To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
- d. To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- e. To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- f. To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- g. To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact the Contractor.

**SUGGESTED FORMATS FOR
BLANKET PURCHASE
AGREEMENTS**

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE
(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act (Ordering Activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date



BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____
_____	_____

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
- (4) This BPA does not obligate any funds.
- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.
- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
 - (a) Name of Contractor;
 - (b) Contract Number;
 - (c) BPA Number;
 - (d) Model Number or National Stock Number (NSN);
 - (e) Purchase Order Number;
 - (f) Date of Purchase;
 - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM
ARRANGEMENTS"**

Federal Supply Schedule Contractors may use -Contractor Team Arrangements (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

The customer identifies their requirements.

Federal Supply Schedule Contractors may individually meet the customers needs, or -

Federal Supply Schedule Contractors may individually submit a Schedules -Team Solution to meet the customer's requirement.

Customers make a best value selection.





SIN	Manufacturer	Product Number	Product Name	Product Description	Awarded GSA Price (with IFF)	Warranty	COO
Term Software Licenses							
132-32	Centigon Solutions	GMPB-25	GMaps Plugin Bundles - 25k Annual Page Views - 1 Developer license	A plugin component and Google Maps Premier service integration installed into SAP BusinessObjects Dashboards. Allows developers to create Google Maps. Support services included. Powered analysis directly inside of a dashboard without any coding or server processes required. Includes both developer licenses and Google Maps page views required to deploy secured maps.	\$6,283	Standard Commercial	US
132-32	Centigon Solutions	SMPB-100	GMaps Plugin Bundles - 100k Annual Page Views - 2 Developer license	A plugin component and Google Maps Premier service integration installed into SAP BusinessObjects Dashboards. Allows developers to create Google Maps. Support services included. Powered analysis directly inside of a dashboard without any coding or server processes required. Includes both developer licenses and Google Maps page views required to deploy secured maps.	\$10,516	Standard Commercial	US
132-32	Centigon Solutions	GMPB-250	GMaps Plugin Bundles - 250k Annual Page Views - 5 Developer license	A plugin component and Google Maps Premier service integration installed into SAP BusinessObjects Dashboards. Allows developers to create Google Maps. Support services included. Powered analysis directly inside of a dashboard without any coding or server processes required. Includes both developer licenses and Google Maps page views required to deploy secured maps.	\$19,740	Standard Commercial	US
132-32	Centigon Solutions	AODL	Add-on Developer License	A single developer license that can be added onto an existing GMaps Plugin Bundle. Allows developers to author Google Maps powered analysis within a dashboard. Requires an existing GMaps Plugin Bundle license. Support services sold separately.	\$1,686	Standard Commercial	US
132-32	Centigon Solutions	GMPP	GMaps Plugin Premier	A developer license (5 pack minimum order) that is connected to an existing Google Maps Premier license. A Google Maps API Premier license must be procured from Google to use GMaps Plugin Premier. Support services sold separately.	\$8,973	Standard Commercial	US
132-32	Centigon Solutions	CSVC	CSV Connector	Plugin component that is installed inside of SAP BusinessObjects Dashboards, allowing a dashboard application to connect directly to CSV data files without any web services or server-side processes. Support services included with CSV Connector.	\$232	Standard Commercial	US
132-32	Centigon Solutions	CSVC-10	CSV Connector for 10 or more licenses (per opportunity)	Plugin component that is installed inside of SAP BusinessObjects Dashboards, allowing a dashboard application to connect directly to CSV data files without any web services or server-side processes. Support services included with CSV Connector.	\$197	Standard Commercial	US
132-32	Centigon Solutions	EB	Essentials Bundle	Developer toolkit consisting of add-on components that are installed inside of SAP BusinessObjects Dashboards. Allows developers to sort, filter, pivot, and aggregate data dynamically in addition to improving dashboard aesthetics. Support services included in bundle.	\$325	Standard Commercial	US
132-32	Centigon Solutions	EB-10	Essentials Bundle for 10 or more licenses (per opportunity)	Developer toolkit consisting of add-on components that are installed inside of SAP BusinessObjects Dashboards. Allows developers to sort, filter, pivot, and aggregate data dynamically in addition to improving dashboard aesthetics. Support services included in bundle.	\$316	Standard Commercial	US
132-32	Centigon Solutions	ASM-AODL	Annual Support and Maintenance for Add-on Developer License	Maintenance includes service pack and full version upgrades during the license term and email support for each licensed developer.	\$360	Standard Commercial	US
132-32	Centigon Solutions	ASM-GMPP	Annual Support and Maintenance for GMaps Plugin Premier	Maintenance includes service pack and full version upgrades during the license term and email support for each licensed developer.	\$1,800	Standard Commercial	US
132-32	Centigon Solutions	AR-GMPB-25	Annual Renewal of GMaps Plugin Bundles - 25k Annual Page Views - 1 Developer license	Annual renewal includes a refresh on the 25,000 page views required for operating GMaps Plugin. Also included is software upgrades, service packs releases during the one year license period for 2 developer licenses.	\$4,651	Standard Commercial	US
132-32	Centigon Solutions	AR-GMPB-100	Annual Renewal of GMaps Plugin Bundles - 100k Annual Page Views - 2 Developer license	Annual renewal includes a refresh on the 100000 page views required for operating GMaps Plugin. Also included is software upgrades, service packs releases during the one year license period for 2 developer licenses.	\$7,645	Standard Commercial	US
132-32	Centigon Solutions	AR-GMPB-250	Annual Renewal of GMaps Plugin Bundles - 250k Annual Page Views - 5 Developer license	Annual renewal includes a refresh on the 250000 page views required for operating GMaps Plugin. Also included is software upgrades, service packs releases during the one year license period for 5 developer licenses.	\$11,732	Standard Commercial	US
132-32	LaunchWorks	LP-101	Report Launch	Integration of reports from BusinessObjects system into applications such as SalesForce, Microsoft SharePoint or SaaS applications.	\$12,068	Standard Commercial	US
132-32	LaunchWorks	LP-102	Dashboard Launch	Display SAP Dashboards(Xcelsius) and BusinessObjects Web Intelligence Reports via the LaunchPortal framework.	\$12,068	Standard Commercial	US
132-32	LaunchWorks	LP-103	Activity Launch	Activity Launch monitors your BusinessObjects installation, Crystal Reports installation, or SQL for a set of business events you define. If one of your events takes place, Activity Launch sends a real-time email or SMS alert.	\$12,068	Standard Commercial	US
132-32	LaunchWorks	LP-104	Audit Launch	Synchronizes user and group privileges with BusinessObjects user and group privileges.	\$12,068	Standard Commercial	US
132-32	LaunchWorks	LP-105	CMS Launch	Launch a Content Management System quickly and easily.	\$12,068	Standard Commercial	US
132-32	LaunchWorks	LP-106	Admin Launch	Streamline your administrative procedures with Admin Launch.	\$12,068	Standard Commercial	US
132-32	LaunchWorks	LP-107	LaunchForms	Build and maintain digital forms.	\$12,068	Standard Commercial	US

132-32	LaunchWorks	LPB-201	Report Launch- Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPB-202	Dashboard Launch- Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPB-203	Act1v1ty Launch- Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPB-204	Audit Launch -Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPB-205	CMS Launch- Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPB-206	Adm1n Launch -Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPB-207	LaunchForms- Backup License	Used for Pass1ve Cluster or Dev!Test enVIronment	\$6,034	Standard CommerCial	US
132-32	LaunchWorks	LPS-301	Maintenance and Support	Software upgrades and patches	\$2,414	Standard CommerCial	US

SIN	Manufacturer	Product Number	Product Name	Product Description	Awarded GSA Price (with IFF)	Warranty	COO
Perpetual Software Licenses							
132-33	GB&Smith	360100	360edge1Product20NUL5CAL	License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 1 product	\$974.81	Standard Commercial	FR
132-32	GB&Smith	360102	M360edge1Product20NUL5CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 1 product	\$194.96	Standard Commercial	FR
132-33	GB&Smith	360104	360edge2Product20NUL5CAL	License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 2 products	\$1,803.40	Standard Commercial	FR
132-32	GB&Smith	360106	M360edge2Product20NUL5CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 2 products	\$360.68	Standard Commercial	FR
132-33	GB&Smith	360108	360edge3Product20NUL5CAL	License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 3 products	\$2,456.52	Standard Commercial	FR
132-32	GB&Smith	360110	M360edge3Product20NUL5CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 3 products	\$491.30	Standard Commercial	FR
132-33	GB&Smith	360112	360edge4Product20NUL5CAL	License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 4 products	\$3,017.04	Standard Commercial	FR
132-32	GB&Smith	360114	M360edge4Product20NUL5CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 4 products	\$603.41	Standard Commercial	FR
132-33	GB&Smith	360116	360edge5Product20NUL5CAL	License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 5 products	\$3,504.45	Standard Commercial	FR
132-32	GB&Smith	360118	M360edge5Product20NUL5CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 0 - 20 named users 0 - 5 concurrent or CSBL users EDGE 5 products	\$700.89	Standard Commercial	FR
132-33	GB&Smith	360120	360edge1Product50NUL25CAL	License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 1 product	\$2,437.03	Standard Commercial	FR
132-32	GB&Smith	360122	M360edge1Product50NUL25CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 1 product	\$487.41	Standard Commercial	FR
132-33	GB&Smith	360124	360edge2Product50NUL25CAL	License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 2 products	\$4,508.50	Standard Commercial	FR
132-32	GB&Smith	360126	M360edge2Product50NUL25CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 2 products	\$901.70	Standard Commercial	FR
132-33	GB&Smith	360128	360edge3Product50NUL25CAL	License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 3 products	\$6,141.31	Standard Commercial	FR
132-32	GB&Smith	360130	M360edge3Product50NUL25CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 3 products	\$1,228.26	Standard Commercial	FR
132-33	GB&Smith	360132	360edge4Product50NUL25CAL	License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 4 products	\$7,542.60	Standard Commercial	FR
132-32	GB&Smith	360134	M360edge4Product50NUL25CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 4 products	\$1,508.52	Standard Commercial	FR
132-33	GB&Smith	360136	360edge5Product50NUL25CAL	License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 5 products	\$8,761.11	Standard Commercial	FR
132-32	GB&Smith	360138	M360edge5Product50NUL25CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 20 - 50 named users 10 - 25 concurrent or CSBL users EDGE 5 products	\$1,752.22	Standard Commercial	FR
132-33	GB&Smith	360140	360edge1Product100NUL50CAL	License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 1 product	\$3,411.84	Standard Commercial	FR
132-32	GB&Smith	360142	M360edge1Product100NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 1 product	\$682.37	Standard Commercial	FR
132-33	GB&Smith	360144	360edge2Product100NUL50CAL	License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 2 products	\$6,311.90	Standard Commercial	FR
132-32	GB&Smith	360146	M360edge2Product100NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 2 products	\$1,262.38	Standard Commercial	FR
132-33	GB&Smith	360148	360edge3Product100NUL50CAL	License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 3 products	\$8,597.83	Standard Commercial	FR
132-32	GB&Smith	360150	M360edge3Product100NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 3 products	\$1,719.57	Standard Commercial	FR
132-33	GB&Smith	360152	360edge4Product100NUL50CAL	License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 4 products	\$10,559.64	Standard Commercial	FR
132-32	GB&Smith	360154	M360edge4Product100NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 4 products	\$2,111.93	Standard Commercial	FR
132-33	GB&Smith	360156	360edge5Product100NUL50CAL	License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 5 products	\$12,265.56	Standard Commercial	FR
132-32	GB&Smith	360158	M360edge5Product100NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment 50 - 100 named users 25 - 50 concurrent or CSBL users EDGE 5 products	\$2,453.11	Standard Commercial	FR
132-33	GB&Smith	360160	360edge1Product250NUL50CAL	License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 1 product	\$4,874.06	Standard Commercial	FR
132-32	GB&Smith	360162	M360edge1Product250NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 1 product	\$974.81	Standard Commercial	FR
132-33	GB&Smith	360164	360edge2Product250NUL50CAL	License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 2 products	\$9,017.00	Standard Commercial	FR
132-32	GB&Smith	360166	M360edge2Product250NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 2 products	\$1,803.40	Standard Commercial	FR
132-33	GB&Smith	360168	360edge3Product250NUL50CAL	License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 3 products	\$12,282.62	Standard Commercial	FR
132-32	GB&Smith	360170	M360edge3Product250NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 3 products	\$2,456.52	Standard Commercial	FR

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132-33	GB&Smith	360172	M360edge4Product250NUL50CAL	License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 4 products	\$15,085.20	Standard Commercial	FR
132-32	GB&Smith	360174	M360edge4Product250NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 4 products	\$3,017.04	Standard Commercial	FR
132-33	GB&Smith	360176	M360edge5Product250NUL50CAL	License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 5 products	\$17,522.23	Standard Commercial	FR
132-32	GB&Smith	360178	M360edge5Product250NUL50CAL	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Edge deployment More than 100 named users More than 50 concurrent or CSBL users EDGE 5 products	\$3,504.45	Standard Commercial	FR
132-33	GB&Smith	360500	M360ent1Product200NUL20CAL1CPU	License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 1 product	\$9,748.11	Standard Commercial	FR
132-32	GB&Smith	360501	M360ent1Product200NUL20CAL1CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 1 product	\$1,949.62	Standard Commercial	FR
132-33	GB&Smith	360502	M360ent2Product200NUL20CAL1CPU	License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 2 products	\$18,034.01	Standard Commercial	FR
132-32	GB&Smith	360503	M360ent2Product200NUL20CAL1CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 2 products	\$3,606.80	Standard Commercial	FR
132-33	GB&Smith	360504	M360ent3Product200NUL20CAL1CPU	License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 3 products	\$24,565.24	Standard Commercial	FR
132-32	GB&Smith	360505	M360ent3Product200NUL20CAL1CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 3 products	\$4,913.05	Standard Commercial	FR
132-33	GB&Smith	360506	M360ent4Product200NUL20CAL1CPU	License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 4 products	\$30,170.40	Standard Commercial	FR
132-32	GB&Smith	360507	M360ent4Product200NUL20CAL1CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 4 products	\$6,034.08	Standard Commercial	FR
132-33	GB&Smith	360508	M360ent5Product200NUL20CAL1CPU	License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 5 products	\$35,044.46	Standard Commercial	FR
132-32	GB&Smith	360509	M360ent5Product200NUL20CAL1CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 0 - 200 named users 0 - 20 concurrent or CSBL users 1 CPU 5 products	\$7,008.89	Standard Commercial	FR
132-33	GB&Smith	360510	M360ent1Product750NUL75CAL2CPU	License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 1 product	\$19,496.22	Standard Commercial	FR
132-32	GB&Smith	360511	M360ent1Product750NUL75CAL2CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 1 product	\$3,899.24	Standard Commercial	FR
132-33	GB&Smith	360512	M360ent2Product750NUL75CAL2CPU	License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 2 products	\$36,068.01	Standard Commercial	FR
132-32	GB&Smith	360513	M360ent2Product750NUL75CAL2CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 2 products	\$7,213.60	Standard Commercial	FR
132-33	GB&Smith	360514	M360ent3Product750NUL75CAL2CPU	License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 3 products	\$49,130.48	Standard Commercial	FR
132-32	GB&Smith	360515	M360ent3Product750NUL75CAL2CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 3 products	\$9,826.10	Standard Commercial	FR
132-33	GB&Smith	360516	M360ent4Product750NUL75CAL2CPU	License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 4 products	\$60,340.81	Standard Commercial	FR
132-32	GB&Smith	360517	M360ent4Product750NUL75CAL2CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 4 products	\$12,068.16	Standard Commercial	FR
132-33	GB&Smith	360518	M360ent5Product750NUL75CAL2CPU	License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 5 products	\$70,088.92	Standard Commercial	FR
132-32	GB&Smith	360519	M360ent5Product750NUL75CAL2CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 200 - 750 named users 20 - 75 concurrent or CSBL users 2 CPU 5 products	\$14,017.78	Standard Commercial	FR
132-33	GB&Smith	360520	M360ent1Product1000NUL100CAL3CPU	License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 1 product	\$24,370.28	Standard Commercial	FR
132-32	GB&Smith	360521	M360ent1Product1000NUL100CAL3CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 1 product	\$4,874.06	Standard Commercial	FR
132-33	GB&Smith	360522	M360ent2Product1000NUL100CAL3CPU	License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 2 products	\$45,085.01	Standard Commercial	FR
132-32	GB&Smith	360523	M360ent2Product1000NUL100CAL3CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 2 products	\$9,017.00	Standard Commercial	FR
132-33	GB&Smith	360524	M360ent3Product1000NUL100CAL3CPU	License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 3 products	\$61,413.10	Standard Commercial	FR
132-32	GB&Smith	360525	M360ent3Product1000NUL100CAL3CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 3 products	\$12,282.62	Standard Commercial	FR
132-33	GB&Smith	360526	M360ent4Product1000NUL100CAL3CPU	License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 4 products	\$75,426.01	Standard Commercial	FR
132-32	GB&Smith	360527	M360ent4Product1000NUL100CAL3CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 4 products	\$15,085.20	Standard Commercial	FR
132-33	GB&Smith	360528	M360ent5Product1000NUL100CAL3CPU	License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 5 products	\$87,611.15	Standard Commercial	FR
132-32	GB&Smith	360529	M360ent5Product1000NUL100CAL3CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 750 - 1000 named users 75 - 100 concurrent or CSBL users 3 CPU 5 products	\$17,522.23	Standard Commercial	FR
132-33	GB&Smith	360530	M360ent1Product2500NUL250CAL5CPU	License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 1 product	\$38,992.44	Standard Commercial	FR
132-32	GB&Smith	360531	M360ent1Product2500NUL250CAL5CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 1 product	\$7,798.49	Standard Commercial	FR
132-33	GB&Smith	360532	M360ent2Product2500NUL250CAL5CPU	License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 2 products	\$72,136.02	Standard Commercial	FR
132-32	GB&Smith	360533	M360ent2Product2500NUL250CAL5CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 2 products	\$14,427.20	Standard Commercial	FR

132-33	GB&Smith	360534	M360ent3Product2500NUL250CAL5CPU	License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 3 products	\$98,260.96	Standard Commercial	FR
132-32	GB&Smith	360535	M360ent3Product2500NUL250CAL5CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 3 products	\$19,652.19	Standard Commercial	FR
132-33	GB&Smith	360536	M360ent4Product2500NUL250CAL5CPU	License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 4 products	\$120,681.61	Standard Commercial	FR
132-32	GB&Smith	360537	M360ent4Product2500NUL250CAL5CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 4 products	\$24,136.32	Standard Commercial	FR
132-33	GB&Smith	360538	M360ent5Product2500NUL250CAL5CPU	License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 5 products	\$140,177.83	Standard Commercial	FR
132-32	GB&Smith	360539	M360ent5Product2500NUL250CAL5CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 1000 - 2500 named users 100 - 250 concurrent or CSBL users 4-5 CPU 5 products	\$28,035.57	Standard Commercial	FR
132-33	GB&Smith	360540	M360ent1Product5000NUL500CAL8CPU	License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 1 product	\$58,488.66	Standard Commercial	FR
132-32	GB&Smith	360541	M360ent1Product5000NUL500CAL8CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 1 product	\$11,697.73	Standard Commercial	FR
132-33	GB&Smith	360542	M360ent2Product5000NUL500CAL8CPU	License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 2 products	\$108,204.03	Standard Commercial	FR
132-32	GB&Smith	360543	M360ent2Product5000NUL500CAL8CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 2 products	\$21,640.81	Standard Commercial	FR
132-33	GB&Smith	360544	M360ent3Product5000NUL500CAL8CPU	License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 3 products	\$147,391.44	Standard Commercial	FR
132-32	GB&Smith	360545	M360ent3Product5000NUL500CAL8CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 3 products	\$29,478.29	Standard Commercial	FR
132-33	GB&Smith	360546	M360ent4Product5000NUL500CAL8CPU	License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 4 products	\$181,022.42	Standard Commercial	FR
132-32	GB&Smith	360547	M360ent4Product5000NUL500CAL8CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 4 products	\$36,204.48	Standard Commercial	FR
132-33	GB&Smith	360548	M360ent5Product5000NUL500CAL8CPU	License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 5 products	\$210,266.75	Standard Commercial	FR
132-32	GB&Smith	360549	M360ent5Product5000NUL500CAL8CPU	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment 2500 - 5000 named users 250 - 500 concurrent or CSBL users 6-8 CPU 5 products	\$42,053.35	Standard Commercial	FR
132-33	GB&Smith	360550	M360ent1ProductUnlimited	License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 1 product	\$97,481.11	Standard Commercial	FR
132-32	GB&Smith	360551	M360ent1ProductUnlimited	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 1 product	\$19,496.22	Standard Commercial	FR
132-33	GB&Smith	360552	M360ent2ProductUnlimited	License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 2 products	\$180,340.05	Standard Commercial	FR
132-32	GB&Smith	360553	M360ent2ProductUnlimited	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 2 products	\$36,068.01	Standard Commercial	FR
132-33	GB&Smith	360554	M360ent3ProductUnlimited	License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 3 products	\$245,652.39	Standard Commercial	FR
132-32	GB&Smith	360555	M360ent3ProductUnlimited	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 3 products	\$49,130.48	Standard Commercial	FR
132-33	GB&Smith	360556	M360ent4ProductUnlimited	License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 4 products	\$301,704.03	Standard Commercial	FR
132-32	GB&Smith	360557	M360ent4ProductUnlimited	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 4 products	\$60,340.81	Standard Commercial	FR
132-33	GB&Smith	360558	M360ent5ProductUnlimited	License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 5 products	\$350,444.58	Standard Commercial	FR
132-32	GB&Smith	360559	M360ent5ProductUnlimited	Maintenance Per year (Fixes, Evolutions and Upgrades):License pool for Enterprise deployment More than 5000 named users More than 500 concurrent or CSBL users > 8 CPU 5 products	\$70,088.92	Standard Commercial	FR
132-33	GB&Smith	360560	M360ent1Product1admin	Alternative price model Price per BO administrator 1 product	\$9,748.11	Standard Commercial	FR
132-32	GB&Smith	360561	M360ent1Product1admin	Maintenance Per year (Fixes, Evolutions and Upgrades):Alternative price model Price per BO administrator 1 product	\$1,949.62	Standard Commercial	FR
132-33	GB&Smith	360562	M360ent2Product1admin	Alternative price model Price per BO administrator 2 products	\$18,034.01	Standard Commercial	FR
132-32	GB&Smith	360563	M360ent2Product1admin	Maintenance Per year (Fixes, Evolutions and Upgrades):Alternative price model Price per BO administrator 2 products	\$3,606.80	Standard Commercial	FR
132-33	GB&Smith	360564	M360ent3Product1admin	Alternative price model Price per BO administrator 3 products	\$24,565.24	Standard Commercial	FR
132-32	GB&Smith	360565	M360ent3Product1admin	Maintenance Per year (Fixes, Evolutions and Upgrades):Alternative price model Price per BO administrator 3 products	\$4,913.05	Standard Commercial	FR
132-33	GB&Smith	360566	M360ent4Product1admin	Alternative price model Price per BO administrator 4 products	\$30,170.40	Standard Commercial	FR
132-32	GB&Smith	360567	M360ent4Product1admin	Maintenance Per year (Fixes, Evolutions and Upgrades):Alternative price model Price per BO administrator 4 products	\$6,034.08	Standard Commercial	FR
132-33	GB&Smith	360568	M360ent5Product1admin	Alternative price model Price per BO administrator 5 products	\$35,044.46	Standard Commercial	FR
132-32	GB&Smith	360569	M360ent5Product1admin	Maintenance Per year (Fixes, Evolutions and Upgrades):Alternative price model Price per BO administrator 5 products	\$7,008.89	Standard Commercial	FR

5X Technology, LLC
Contract Number: GS-35F-0412U
Awarded GSA Pricing





SIN	Training Course Number	GSA Service Proposed	Onsite / Offsite	Description	Length of Course (Days)	Min. Number of Students	Max. Number of Students	Mandatory Prerequisites to Take Course	Unit of Issue	Awarded GSA Price (with IFF)
Training Courses										
132-50	5001UNI	Universe Design Bundle	Both	This core five-day instructor-led course is designed to give you the comprehensive skills needed to design, build and maintain BusinessObjects 6.5, BusinessObjects XI R1/R2, and BusinessObjects XI 3.0/3.1 universes. In-depth knowledge needed to design universes in BusinessObjects™ Universe Designer.	5	8	16	Webi Report & Dashboard Design Bundle needed	Day	\$2,487.78
132-50	5001 WEB	Webi Report & Dashboard Design Bundle	Both	This five-day instructor-led course is designed to give you the comprehensive skills and in-depth knowledge needed to access, analyze and share data using BusinessObjects™ InfoView™ and BusinessObjects™ Web Intelligence™. Alternative query and reporting techniques when creating complex Web Intelligence documents. After completing this course, you will be able to create combined queries and use sub-queries. Provides you with an understanding of how to create interactive visualizations based on Microsoft Excel workbooks using BusinessObjects™ Xcelsius Enterprise 2008.	5	8	24	None	Day	\$2,487.78
132-50	5001ADMIN	Admin, Security & Servers Design Bundle	Both	This five-day instructor-led course explains how to perform the tasks in the Central Management Console (CMC). Demonstrates what each server component in BusinessObjects Enterprise does and how it is configured. You will install and configure each component and learn how information flows from server to server for system processes such as logging on to the system, scheduling reports, and viewing reports. These tasks involve supporting BusinessObjects™ Enterprise users and groups so they can access corporate data through the web portal in BusinessObjects Enterprise.	5	8	16	Universe Design Bundle needed	Day	\$2,874.68
132-50	5001CR	Crystal Reports Bundle	Both	Crystal Reports 2008® is a powerful, dynamic, actionable reporting solution that helps you design, explore, visualize, and deliver reports via the web or embedded in enterprise applications. This five-day instructor-led course is designed to give you comprehensive skills and in-depth knowledge to plan and create reports that will help you analyze and interpret information.	5	8	24	None	Day	\$2,487.78



SIN	Awarded IT Professional Services Proposed	Labor Classification Code	Unit of Issue	Awarded GSA Price (with IFF)
IT Professional Services				
132-51	Business Analyst	LWBA	Hour	\$121.00
132-51	System Engineer	LWSE	Hour	\$121.00
132-51	Architect	LWTA	Hour	\$121.00
132-51	Project Manager	PM	Hour	\$280.00
132-51	Technical Consultant	TC	Hour	\$168.00
132-51	Financial Consultant	FC	Hour	\$168.00
132-51	Training Consultant	TT	Hour	\$147.00
132-51	Senior Partner	CEO	Hour	\$356.07
132-51	Senior Project Manager	SPM	Hour	\$296.73
132-51	Senior Technical Architect	STA	Hour	\$252.70
132-51	Senior Technical Consultant	STC	Hour	\$229.72
132-51	Senior Financial Consultant	SFC	Hour	\$215.37
132-51	Project Administrator	AA	Hour	\$77.53
132-51	Junior Technical Consultant II	K1	Hour	\$129.22
132-51	Technical Support Engineer III	K2	Hour	\$153.15
132-51	Technical Support Engineer II	K3	Hour	\$181.86
132-51	Technical Support Engineer I	K4	Hour	\$211.54
132-51	Senior Technical Support Engineer	K5	Hour	\$256.52
132-51	Lead Technical Support Engineer	K6	Hour	\$303.43
132-51	Senior Technical Support Engineer	K7	Hour	\$336.93
132-51	Consulting Director	K8	Hour	\$382.87