



Authorized Federal Supply Schedule Price List and Catalog

**GSA Schedule 70 – Information Technology (IT)
Special Item Number (SIN) 132-51
Information Technology Consulting**

June 2007

capital city
TECHNOLOGIES

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Company Information

Identification and Points of Contact

Name:	Capital City Technologies, Inc.
Address:	4732 Blackwater Way Suwanee, GA 30024-7692
Phone Number:	(678) 362-5062
Fax Number:	(770) 904-6257
Web Address	www.capcitytech.com
Point of Contact	Mr. Patrick (Pat) Kavanaugh patrick.kavanaugh@capcitytech.com (678) 362-5062
Alternate	Mr. James Stokes james.stokes@capcitytech.com (314) 239-8189

Why Select Capital City Technologies?

Capital City Technologies is a consulting firm dedicated to delivering high impact technology solutions to public sector customers. As a qualified systems integrator, Capital City Technologies brings the deepest functional and technical skills to the Federal market which allows our organization to help customers using small, nimble, and experienced teams. This approach allows Capital City Technologies to help Federal customers achieve desired results without sacrificing quality or exceeding budgets.

Innovative Methodology

Capital City Technologies has crafted a methodology that drives results through proven and reusable templates. Our methodology covers the entire systems life cycle from requirements analysis and system selection through conversion and sustainment and is flexible enough to adapt to customers unique situations such as rapid implementation requirements, multiple contractor teams, and other hybrid approaches. In addition, our deep knowledge base ensures that our customers have access to our entire company's skills and resources. While our primary focus is the implementation and integration of commercial off the shelf (COTS) technologies, our methodology can be applied to support system engineering of both government off the shelf (GOTS) and custom built systems.

Collaborative Approach

Capital City Technologies recognizes that successful systems integration efforts are often the result of high performing government and contractor teams. Our approach to systems integration relies heavily on engaged and involved government resources with clearly defined roles and responsibilities. In addition, our teams have demonstrated that they can easily assimilate into large complex teams that include multiple organizations, multiple contractors, and varying levels of stakeholders. We also recognize that there are real people behind systems and business processes and always focus our approach to ensure that the system owners and end users are properly trained and ready to accept their new system.

Best People

Capital City Technologies takes pride in hiring information technology professionals that have demonstrated proven success on past engagements. Our consultants are consistently recognized by our clients as valuable resources that always deliver on expected results. Our unique approaches to system integration and our ability to deliver successful results allows us to attract and retain the best resources which guarantees that our customers will always be working with top performers. Our customers continue to validate our resource choices by consistently renewing and expanding contracts to take advantage of our talent pool.

Contract Information, Terms and Conditions

Contract Number:	GS-35F-0363T
Schedule Number & Description:	GSA Schedule 70 – Information Technology (IT)
SIN Number & Description:	SIN 132-51, Administrative Management and General Management Consulting Services (Financial Management Consulting Services)

<u>Minimum Order</u>	\$100.00
<u>Maximum Order</u>	\$500,000 – Capital City Technologies will honor any order exceeding this maximum unless Capital City provides notice otherwise per clause 52.216-19 (August 1999).
<u>Quantity Discount</u>	Capital City Technologies will provide a 2% quantity discount on all task orders greater than \$2,000,000.
<u>Price Discount</u>	Prices are net of discounts.
<u>Prompt Payment Terms</u>	Net 30 days
<u>FOB</u>	Destination
<u>Delivery Area</u>	Nationwide
<u>Time of Delivery</u>	As specified on Task Order. Expedited delivery is negotiated by Task Order. Customers should contact Capital City Technologies for rates for overnight, two-day delivery or other faster delivery.
<u>Ordering Address</u>	Capital City Technologies, Inc 4732 Blackwater Way Suwanee, GA 30024-7692 Email: Patrick.Kavanuagh@CapCityTech.com Fax: (770) 904-6257
<u>Payment Address</u>	Capital City Technologies, Inc. 4732 Blackwater Way Suwanee, GA 30024-7692
<u>Contract Period</u>	Period of performance is April 6, 2007 to April 5, 2012 with three five year options.

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<u>Task Order Type</u>	Task orders are time and materials preferred but firm fixed price task orders are acceptable.
<u>Industrial Funding Fee</u>	Capital City Technologies agrees to remit 0.75% Industrial Funding Fee for sales under this contract as instructed in clause 552.238-74 (July 2003). The fee is part of the pricing on this contract.
<u>Documents Incorporated into the Contract</u>	Labor Category Description as submitted in Capital City Technologies final offer dated 4/6/07.
<u>Price Reductions</u>	For purposes of the Price Reductions clause (552.238-75), the category of customers upon which award is based is all commercial customers. Throughout the life of the contract, the Government shall receive discounts equal to or better than those extended to this category of customers.
<u>Data Universal Number</u>	14-579-3357
<u>Central Contractor Registration</u>	Registered in the CCR Cage Code 3U4G3

Labor Categories and Description

Senior Information Technology (IT) Principal Consultant

Experience Requirements: Senior IT Principal Consultants possess at least 15 years of information technology experience. This broad range of information technology experience includes planning, architecture, systems delivery, computer operations, and IT management. The Senior IT Principal Consultant understands the business benefits of the IT projects for which he/she is responsible and views IT as an enabler of the overarching program.

Duties: Senior IT Principal Consultants perform any of the following duties:

- **Project Director** - Serves as the client's engagement manager and assumes responsibility for client communications, especially communicating technical concerns and raising appropriate awareness. Serves as the contractor's chief liaison and point of contact with the Government contracting Officer (CO) and delegated government representatives. Maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback. Assumes accountability for supervising designated resources and enforcing quality control practices for each project. Maintains responsibility for project reviews and overall contract progress and performance.
- **Project Manager** - Manages overall project activities and is the primary point of contact with client executives. Assumes responsibility for overall project delivery and oversight of key technical enablers on projects and identification of needs for new tools. A Project Manager assumes regular interaction and communications with the Government Contracting Officer (CO) and delegated government representatives. Maintains responsibility for the overarching project plan, managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.
- **Functional Team Lead** - Assists the client with functional requirements definition as well as selection and implementation of packaged enterprise-wide resource planning application. This position will serve as a project advisor and/or project manager in the areas of ERP implementation planning and execution activities for ERP technology including: detailed implementation plans, assumptions, staffing, identification and selection of third-party assistance, methodology, and support tools.
- **Technical Team Lead** - Assists the client with technical requirements definition as well as selection and implementation of packaged enterprise-wide resource planning application. This position will serve as a project advisor and/or project manager in the areas of ERP implementation planning and execution activities for ERP technology including: detailed implementation plans, assumptions, staffing, identification and selection of third-party assistance, methodology, and support tools.

Minimum Education: Bachelors Degree and relevant work experience

Information Technology (IT) Principal Consultant

Experience Requirements: IT Principal Consultants possess at least 12 years of information technology experience relevant to the engagement to which they will be assigned. They must also possess extensive experience related to the management and implementation of technology improvement efforts for large clients.

Duties: IT Principal Consultants perform the following duties:

- **Project Manager** - Manages overall project activities and is the primary point of contact with client executives. Assumes responsibility for overall project delivery and oversight of key technical enablers on projects and identification of needs for new tools. A Project Manager assumes regular interaction and communications with the Government Contracting Officer (CO) and delegated government representatives. Maintains responsibility for the overarching project plan, managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.
- **Functional Team Lead** - Assists the client with functional requirements definition as well as selection and implementation of packaged enterprise-wide resource planning application. This position will serve as a project advisor and/or project manager in the areas of ERP implementation planning and execution activities for ERP technology including: detailed implementation plans, assumptions, staffing, identification and selection of third-party assistance, methodology, and support tools.
- **Technical Team Lead** - Assists the client with technical requirements definition as well as selection and implementation of packaged enterprise-wide resource planning application. This position will serve as a project advisor and/or project manager in the areas of ERP implementation planning and execution activities for ERP technology including: detailed implementation plans, assumptions, staffing, identification and selection of third-party assistance, methodology, and support tools.
- **Database Administrator / Architect** - Serves as the overall administrator of the database and applications. Work includes installing and maintaining database and applications software, database tuning, data backups, applying software patches and all other database administrator activities.

Minimum Education: Bachelors Degree and relevant work experience

Information Technology (IT) Managing Consultant

Experience Requirements: IT Managing Consultants possess at least 8 years of information technology experience relevant to the engagement to which they will be assigned. They must also possess extensive experience related to the management and implementation of technology improvement efforts for large clients.

Duties: IT Managing Consultants perform the following duties:

- **Assistant Project Manager** – Assists with overall project activities and is the primary or secondary point of contact with client executives. Assumes joint responsibility for overall project delivery and oversight of key technical enablers on projects and identification of needs for new tools. An Assistant Project Manager assumes some interaction and communications with the Government Contracting Officer (CO) and delegated government representatives. Assists with managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.
- **Functional Team Lead** - Assists the client with functional requirements definition and selection and implementation of packaged enterprise-wide resource planning application. This position will serve as a project advisor and/or project manager in the areas of ERP implementation planning and execution activities for ERP technology including: detailed implementation plans, assumptions, staffing, identification and selection of third-party assistance, methodology, and support tools.
- **Technical Team Lead** - Assists the client with technical requirements definition and selection and implementation of packaged enterprise-wide resource planning application. This position will serve as a project advisor and/or project manager in the areas of ERP implementation planning and execution activities for ERP technology including: detailed implementation plans, assumptions, staffing, identification and selection of third-party assistance, methodology, and support tools.
- **Systems Analyst** - Serves as a key analytical and technical resource on engagement team by assisting with the formulation and definition of systems scope and objectives through research and fact-finding, including client and end-user interviews, combined with a basic understanding of business systems, industry requirements and technology implications. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Maintains accountability for process deliverables and business presentations to client.
- **Database Administrator / Architect** - Serves as the overall administrator of the database and applications. Work includes installing and maintaining database and applications software, database tuning, data backups, applying software patches and all other database administrator activities.
- **Programmer / Analyst** - Serves as a key information technology resource on engagement team. Maintains a fundamental understanding of firm and client business practices. Work includes designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities.

Minimum Education: Bachelors Degree and relevant work experience.

Senior Information Technology (IT) Consultant

Experience Requirements: Senior IT Consultants possess at least 6 years of business experience relevant to the engagement to which they will be assigned. They must also possess extensive

experience related to the implementation of information technology solutions for moderate to large clients.

Duties: Senior IT Consultants perform the following duties:

- **Systems Analyst** - Serves as a key analytical and technical resource on engagement team by assisting with the formulation and definition of systems scope and objectives through research and fact-finding, including client and end-user interviews, combined with a basic understanding of business systems, industry requirements and technology implications. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Maintains accountability for process deliverables and business presentations to client.
- **Database Administrator / Architect** - Serves as the overall administrator of the database and applications. Work includes installing and maintaining database and applications software, database tuning, data backups, applying software patches and all other database administrator activities.
- **Programmer / Analyst** - Serves as a key information technology resource on engagement team. Maintains a fundamental understanding of firm and client business practices. Work includes designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities.

Minimum Education: Bachelors Degree or equivalent work experience.

Information Technology (IT) Consultant

Experience Requirements: IT Consultants possess at least 4 years of information technology experience relevant to the engagement to which they will be assigned. They must also possess extensive experience related to the management and implementation of technology improvement efforts for moderate to large clients.

Duties: IT Consultants perform the following duties:

- **Systems Analyst** - Serves as a key analytical and technical resource on engagement team by assisting with the formulation and definition of systems scope and objectives through research and fact-finding, including client and end-user interviews, combined with a basic understanding of business systems, industry requirements and technology implications. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Maintains accountability for process deliverables and business presentations to client.
- **Database Administrator / Architect** - Serves as the overall administrator of the database and applications. Work includes installing and maintaining database and applications software, database tuning, data backups, applying software patches and all other database administrator activities.

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- **Programmer / Analyst** - Serves as a key information technology resource on engagement team. Maintains a fundamental understanding of firm and client business practices. Work includes designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities.

Minimum Education: Bachelors Degree or equivalent work experience.

Information Technology (IT) Analyst

Experience Requirements: Senior IT Analysts possess at least 2 years of information technology experience relevant to the engagement to which they will be assigned. They must also possess training or experience related to the management and implementation of technology improvement efforts for small to moderate clients.

Duties: Senior IT Analysts perform the following duties:

- **Systems Analyst** - Serves as a key analytical and technical resource on engagement team by assisting other team members with the formulation and definition of systems scope and objectives through research and fact-finding combined with a basic understanding of business systems, industry requirements and technology implications. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Maintains accountability for process deliverables and business presentations to client.
- **Assistant Database Administrator / Architect** - Assists with the overall administration of the database and applications. Work includes assisting with installing and maintaining database and applications software, database tuning, data backups, applying software patches and all other database administrator activities.
- **Programmer / Analyst** - Serves as a key information technology resource on engagement team. Maintains a fundamental understanding of firm and client business practices. Work includes designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities.

Price List

IT-70 SIN	Skill Category	Price
April 6, 2007 - April 5, 2008		
132-51	Senior Information Technology (IT) Principal Consultant	\$211.61
132-51	Information Technology (IT) Principal Consultant	\$190.00
132-51	Information Technology (IT) Managing Consultant	\$148.50
132-51	Senior Information Technology (IT) Consultant	\$137.20
132-51	Information Technology (IT) Consultant	\$127.50
132-51	Information Technology (IT) Analyst	\$93.60