



## **GENERAL SERVICES ADMINISTRATION**

### **Federal Supply Service**

### **Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAadvantage.gov.

### **Information Technology Schedule Pricelist**

### **General Purpose Commercial Information Technology Equipment, Software and Services**

SIN 132-8	Purchase of New Equipment
SIN 132-33	Perpetual Software Licenses
SIN 132-51	Information Technology Professional Services

### **Contract Number: GS-35F-0193J**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

### **Contract Period: January 15, 1999 – January 14, 2019**

**SENTEL Corporation**  
2800 Eisenhower Ave., Suite 300  
Alexandria, VA 22314  
ATTN: Sandy Brucker  
Phone: (571) 481-2038  
Fax: (703) 739-6028  
<http://www.sentel.com>

Business size: Large

Pricelist current through Modification PO-0029, effective 14 January 2014

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**CUSTOMER INFORMATION**

**1a. Table of awarded special item numbers(s) with appropriate cross-reference to item descriptions and awarded price(s)**

<b>SIN</b>	<b>SIN Description</b>	<b>Item Reference</b>
132-8	Purchase of New Equipment	Appendix 1 – HW with Embedded SW License Agreement
		Appendix 3 – HW Maintenance Agreement
		Appendix 4 - Remote Data Relay Product Description
		Appendix 4 - Expanded Remote Data Relay Product Description
132-33	Perpetual Software Licenses	Appendix 2 – Commercial SW License Agreement
		Appendix 5 - Remote Data Relay – Command Post Product Description
		Appendix 5 - GSA Pricelist for Purchase of Equipment and Perpetual Software Licenses
132-51	Information Technology Professional Services	Appendix 6 - Labor Category Descriptions
		Appendix 6 – GSA Pricelist for GSA IT Labor Categories

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

- SIN 132-8 – Please refer to Appendix 5.
- SIN 132-33 – Please refer to Appendix 5.
- SIN 132-51 – Please refer to Appendix 6.

**1c. Labor Category Descriptions**

See Labor Category Descriptions in Appendix 6.

**2. Maximum Order**

The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000.00:

- Special Item Number 132-8 - Purchase of Equipment
- Special Item Number 132-33 - Perpetual Software Licenses
- Special Item Number 132-51 - Information Technology (IT) Professional Services

### 3. Minimum Order

The Minimum Order value for the following Special Item Numbers (SINs) is \$100.00:

- Special Item Number 132-8 - Purchase of Equipment
- Special Item Number 132-33 - Perpetual Software Licenses
- Special Item Number 132-51 - Information Technology (IT) Professional Services

### 4. Geographic Coverage (delivery area)

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington D.C. and U.S. Territories. Domestic delivery also includes port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington D.C., Alaska, Hawaii, Puerto Rico and U.S. Territories.

The Geographic Scope of Contract will be domestic and overseas delivery.

### 5. Point(s) of Production

SENTEL Corporation  
6065 James Madison Parkway  
King George, Virginia 22485

### 6. Discount from List Prices or Statement of Net Price

Prices shown are NET Prices; basic discounts have been deducted.

### 7. Quantity Discounts

Labor: None

Products:

- SIN 132-8 – Please refer to Appendix 5.
- SIN 132-33 – Please refer to Appendix 5.

### 8. Prompt Payment Terms: None.

### 9. Government Purchase Cards

- a. **Notification that Government purchase cards are accepted at or below the micro purchase threshold.**

SENTEL accepts Government purchase cards for payments equal to or less than the micro-purchase for oral or written orders under this contract.

- b. **Notification whether Government purchase cards are accepted at or not accepted above the micro-purchase threshold.**

SENTEL accepts Government purchase cards for payments above the micro-purchase for oral or written orders under this contract.

**10. Foreign Items:** None.

**11. Delivery**

**a. Time of Delivery**

The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SIN	Delivery Time (Days ARO)
132-8	6 Weeks
132-33	6 Weeks
132-51	30 Days

**b. Expedited Delivery**

Items available for expedited delivery are noted in this pricelist. Specifically:

SIN	Delivery Time (Days ARO)
132-8	To be negotiated.
132-33	To be negotiated.
132-51	To be negotiated.

**c. Overnight and 2-day Delivery**

Overnight and 2-day delivery services are available. Schedule customer may contact SENTEL Corporation for overnight and 2-day delivery.

**d. Urgent Requirements**

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B. Points**

F.O.B Destination

### 13. Ordering

#### a. Address

Mail: SENTEL Corporation  
2800 Eisenhower Ave., Suite 300  
Alexandria, Virginia 22314  
Phone: (571) 481-2038  
ATTN: Sandy Brucker, Vice President of Contracts

Fax: (703) 739-6028

Email: [sbrucker@sentel.com](mailto:sbrucker@sentel.com)

Additionally, the following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

Technical Information: Sandy Brucker, (571) 481-2038

Ordering Information: Sandy Brucker, (571) 481-2038

#### b. Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

### 14. Payment Addresses

#### a. Electronic Fund Transfer Remittances

Bank of America, Lockbox  
P.O. Box 418155  
Boston, MA 02241-8155  
ABA Routing #: 051000017  
Account #: 004134396835

#### b. Check Remittances

SENTEL Corporation  
2800 Eisenhower, Ave., Suite 300  
Alexandria, Virginia 22314  
ATTN: Accounts Receivable

### 15. Warranty Provision

Warranty shall be specified in the applicable license or maintenance agreement.

### 16. Export Packing Charges (if applicable)

Export packing charges will be determined at the Task Order level.

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).**

Government Commercial Credit Cards will be acceptable for payments. Bank account information will be shown on the invoices.

**18. Terms and conditions of rental, maintenance, and repair (if applicable).**

Not applicable.

**19. Terms and conditions of installation (if applicable).**

Terms and conditions of installation, if applicable, shall be specified in the applicable license or maintenance agreement.

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not applicable.

a. **Terms and conditions for any other services (if applicable).** Not applicable.

**21. List of service and distribution points (if applicable).**

For products:

SENTEL Corporation  
6065 James Madison Parkway  
King George, Virginia 22485

**22. List of participating dealers (if applicable).** None.

**23. Preventive maintenance (if applicable).** Not applicable.

**24. Special Attributes**

a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** None.

b. **If applicable, indicate that Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis.**

The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**25. Data Universal Number System (DUNS) number**

SENTEL's DUNS number is: 36-063-8902.

**26. Notification regarding registration in System for Award Management (SAM) database**

SENTEL is registered in the System for Award Management (SAM) Database.



**Appendix 1 to GSA Schedule No. GS-35F-0193J**



**HARDWARE WITH EMBEDDED SOFTWARE LICENSE AGREEMENT  
MODIFIED FOR USE BY THE GOVERNMENT  
AGREEMENT NO.20XX-XXE**

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<b>Licensor:</b>	<b>SENTEL Corporation</b>	<b>Licensee: 2800</b>
	<b>Eisenhower Ave., Suite 300</b>	<b>Address:</b>
	<b>Alexandria, Virginia 22314</b>	
<b>Effective Date:</b>		<b>Telephone Number:</b>

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**APPLICABILITY:** This Hardware with Embedded Software License Agreement (hereinafter, "Agreement") pertains to the following SENTEL Corporation Licensed Products:

- 1) Standard RDRs,
- 2) Expanded RDRs,
- 3) RDR Net Station,
- 4) RDR Data Recorders,
- 5) Micro RDRs,
- 6) Mini Indoor RDRs,
- 7) Brainboxes.

**DEFINITIONS:** In this Agreement and for each license granted,

- "Software" means a single object code copy of the software program embedded in hardware and as listed in the applicable GSA Customer Purchase Order.
- "Hardware" means the physical, tangible electro-mechanical system or subsystem provided under this agreement.
- "Documentation" means written material or graphic files that are displayed or printed and that relate to Hardware and/or Software and are provided under this Agreement. Unless the context indicates otherwise, all reference to the Hardware and Software shall be deemed to refer to and include the Documentation.
- "Hardware and Software" shall mean and refer to the list of licensed Hardware and Software contained in any applicable GSA Schedule Purchase Orders, and expressly made a part of this Agreement.
- "Licensor" means SENTEL Corporation, the entity that issues this Hardware with Embedded Software License Agreement, on behalf of itself and its affiliates.
- "Licensee" means a United States Federal Government.
- "Authorized User" means employees, agents, consultants and/or independent contractors (collectively referred to as "employees," hereinafter) of Licensee.
- "Authorized Contractor" means Contractors who are bound by confidentiality provisions no less stringent than those enumerated in this Agreement covering the products listed in the GSA Customer Purchase Order.
- "Licensed Product" means a system or device sold by SENTEL that includes hardware, embedded software and associated documentation.

**1. FEDERAL ACQUISITION OF COMMERCIAL COMPUTER SOFTWARE AND DOCUMENTATION**

- 1.1. The embedded software included as part of the Licensed Product subject to this Agreement being licensed by Licensor is commercial computer software and commercial computer software documentation under federal government regulations in effect as of the time of this Agreement.
- 1.2. The Product under this License is "commercial computer software" as that term is described in DFARS 252.227-7015 "Technical Data-Commercial Items" (Jun. 2013). If acquired by or on behalf of a civilian agency, the U.S. Government acquires this commercial computer software and/or commercial computer software documentation

subject to the terms of this License as specified in FAR 12.212 (Computer Software), FAR 12.211 (Technical Data) and FAR 52.227-14 "Rights in Data" (Dec. 2007). If acquired by or on behalf of any agency within the Department of Defense ("DOD"), the U.S. Government acquires this commercial computer software and/or commercial computer software documentation subject to the terms of this License as specified in DFARS 252.227.7015 and its successors.

## **2. GRANT OF LICENSE**

2.1. Licensor grants to Licensee a non-exclusive, non-transferable license to use the embedded Software, in accordance with the terms and conditions specified herein and the applicable GSA Customer Purchase Order incorporated herein.

2.2. The Software shall be used solely by Licensee or its authorized users, only as embedded in the Hardware, in connection with Licensee's internal activities, and not in connection with operation of a service bureau.

2.3. User shall not directly or indirectly:

2.3.1. Decompile, disassemble, decode, reverse engineer, modify, append, translate, copy (except as provided above), distribute, publicly display, disclose, sell, lease, loan, rent, transfer, assign, sublicense or otherwise provide to third parties the Software;

2.3.2. Release benchmarks or comparisons of the Software; or

2.3.3. Use the Software for time-sharing, service bureau or subscription services. Licensee agrees not to remove any copyright notice or other proprietary markings from the Licensed Product.

2.4. User shall not directly or indirectly:

2.4.1. Disassemble, reverse engineer, modify, replicate, disclose, sell, lease, loan, rent, transfer, assign, sublicense or otherwise provide to third parties the Licensed Product;

2.4.2. Release benchmarks or comparisons of the Licensed Product; or

2.4.3. Use the Licensed Product for time-sharing, service bureau or subscription services. Licensee agrees not to remove any copyright notice or other proprietary markings from the Licensed Product. Licensee may mark Licensed Product for identification purposes only.

## **3. CONFIDENTIALITY**

Licensee agrees that certain aspects of the Licensed Products including the specific design structure of software and hardware constitute trade secrets and copyrighted materials, which Licensor defines as proprietary and confidential information of Licensor. Licensee agrees not to disclose, provide, or otherwise make available, the proprietary and confidential information in any form to any third party, except to its authorized employees who are subject to confidentiality requirements at least as stringent as those contained in this Agreement. Title to and ownership of the Software, and all copies, partial copies, as well as all rights to patents, copyrights, trademarks and trade secrets in the Software shall remain with Licensor. All rights to patents, copyrights, trademarks and trade secrets of the Hardware remain with the Licensor. When the end user is an instrumentality of the U.S. Government, neither this EULA nor the Schedule Price List shall be deemed "confidential information" notwithstanding marking to that effect. Notwithstanding anything in this Agreement to the contrary, the GSA Customer may retain such Confidential Information as required by law, regulation or its bona fide document retention procedures for legal, regulatory or compliance purposes; provided however, that such retained Confidential Information will continue to be subject to the confidentiality obligations of this Agreement.

## **4. TERM**

The term of this Agreement shall commence on the Effective Date of the GSA Customer Purchase Order.

## 5. LIMITED WARRANTY

5.1. Licensor warrants that for a period of one year following the Effective Date of the applicable GSA Customer Purchase Order, the Licensed Products will substantially conform to its Documentation. Licensor warrants that to the best of its knowledge, the Software is free of disabling code as of the date of delivery to Licensee, and that Licensor will not knowingly insert any such disabling code into future updates to the Software. For the purposes of this Agreement, “disabling code” shall be defined as instructions that would disable or render the Software inoperable under certain conditions. However, in no event will a simple “bug” or programming error, a mechanism which prevents use on a unauthorized CPU, be deemed disabling code even if its effects may be to cause a similar result. Licensor’s sole obligation and liability under this Section 5.1 shall be to use reasonable efforts to correct, bypass, or replace, as soon as practicable, and defective items(s) in the copy of the most current release of the Software, provided written notice of such defective item(s) is given to Licensor by Licensee during the warranty period, or refund the license fee, at the Licensor’s discretion.

5.2. This warranty shall not apply if:

5.2.1. The Licensed Product has been altered or modified;

5.2.2. The Licensed Product, or a portion thereof, has become inoperative due to any other causes within the control of Licensee.

5.2.3. In no event does Licensor warrant that the Software is error free or that Licensee will be able to operate its networks without problems or interruptions.

5.3. This Limited Warranty applies only to Licensed Products manufactured by Licensor. It does not apply to any non-Licensor Hardware or Software, even if packaged or sold with Licensor hardware.

5.4. This warranty does not apply:

5.4.1. To damage caused by accident, abuse, misuse, flood, fire, earthquake or other external causes;

5.4.2. To damage caused by operating the product outside the permitted or intended uses;

5.4.3. To damage caused by service (including upgrades and expansions) performed by anyone who is not a representative of LICENSOR;

5.4.4. To a product or part that has been modified to alter functionality or capability without the written permission of LICENSOR;

5.4.5. To consumable parts, such as batteries, unless damage has occurred due to a defect in materials or workmanship;

5.4.6. To cosmetic damage, including but not limited to scratches, dents and broken plastic on ports; or

5.4.7. If any LICENSOR serial number has been removed or defaced or if the system has been opened, or warranty stickers have been removed.

**5.5. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**

## 6. LIMITATION OF LIABILITY

EXCEPT AS EXPRESSLY SPECIFIED HEREIN, LICENSOR SHALL NOT BE LIABLE FOR ANY LOSS OR DAMAGE THAT MAY ARISE IN CONNECTION WITH THE FURNISHING OF, PERFORMANCE OF OR USE BY LICENSEE OF THE PRODUCT. IN NO EVENT SHALL LICENSOR BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES. IN NO EVENT SHALL LICENSEE BE ENTITLED TO ANY MONETARY DAMAGES AGAINST LICENSOR IN EXCESS OF THE LICENSE FEES PAID TO LICENSOR BY LICENSEE HEREUNDER. THE FOREGOING EXCLUSION/LIMITATION OF LIABILITY SHALL NOT APPLY (1) TO PERSONAL INJURY OR DEATH CAUSED BY SENTTEL’S NEGLIGENCE; (2) FOR FRAUD; (3) FOR EXPRESS REMEDIES UNDER LAW OR THE CONTRACT; OR (4) FOR ANY OTHER MATTER FOR WHICH LIABILITY CANNOT BE EXCLUDED BY LAW.

**7. GENERAL**

The terms of the GSA Schedule Contract, the Schedule Price List and any applicable GSA Customer Purchase Orders are incorporated by reference herein and supersede all other verbal and written agreements regarding the subject matter stated herein. This Agreement, however shall not take precedence over the terms of the underlying GSA Schedule Contract or any specific, negotiated terms on the GSA Customer’s Purchase Order.

- 7.1. Pursuant to FAR 52.212-4(f), neither party shall be liable for delays in any of its performance hereunder due to causes beyond its reasonable control, including, but not limited to, acts of God or strikes.
- 7.2. If any provision of this Agreement shall be deemed illegal or otherwise unenforceable, that provision shall be severed and the remainder of the Agreement shall remain in full force and effect. The waiver of any right or election of any remedy in one instance shall not affect any right or remedy in another instance.
- 7.3. All required notices under this Agreement shall be sent to the recipient party’s address stated in the applicable Purchase Order, unless otherwise changed in writing by the respective party. All notices shall be given by certified or registered mail, or overnight carrier. Such notices shall be deemed given on the date of receipt (or refusal) of delivery of said notice.
- 7.4. Licensee shall not, in whole or in part, transfer, assign or sublicense its rights or obligations under this Agreement. Any such prohibited assignment shall be void. Assignment by SENTEL is subject to FAR 52.232-23 “Assignment of Claims” (Jan. 1986) and FAR 42.12 “Novation and Change-of-Name Agreements” (Sep. 2013).
- 7.5. This Agreement shall be governed by the Federal laws, statutes, and regulations of the United States of America.

**8. EXPORT CONTROL**

The Licensed Products are subject to regulation by United States government agencies, which prohibit export or diversion of certain products, information about the products, and direct products of the products to certain countries and certain persons. Licensee agrees that Licensee will not export any Licensed Products in any manner without first obtaining all necessary approvals from appropriate local and United States government agencies.

**9. SURVIVABILITY**

The provisions of following paragraphs shall survive the termination and/or expiration of this Agreement:

- 1. Federal Acquisition of Commercial Computer Software and Documentation;
- 2. Grant of License
- 3. Confidentiality
- 6. Limitation of Liability
- 7.3 Pertaining to unenforceable provisions
- 7.5 Pertaining to transferring rights
- 7.6 Pertaining to governing laws.
- 8. Export Control

**SENTEL Corporation**

**THE GSA CUSTOMER**

By: \_\_\_\_\_  
Name: Sandy Brucker  
Title: Vice President of Contracts  
Date Signed: \_\_\_\_\_

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_

**Appendix 2 to GSA Schedule No. GS-35F-0193J**



**COMMERCIAL SOFTWARE LICENSE AGREEMENT  
MODIFIED FOR USE BY THE GOVERNMENT  
Number: 20XX-XXX-SW**

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<b>Licensor:</b>	<b>SENTEL Corporation</b> <b>2800 Eisenhower Ave., Suite 300</b> <b>Alexandria, Virginia 22314</b>	<b>Licensee:</b>	<b>Address:</b>
<b>Effective Date:</b>		<b>Telephone Number:</b>	

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**APPLICABILITY:** This Software License Agreement (hereinafter, "Agreement") pertains to the following SENTEL Corporation Licensed Software:

- 8) RDR Command Post (CP) Software
- 9) RDR – Software Only
- 10) RDR – Netstation Software

**DEFINITIONS:** In this Agreement and for each license granted,

- "Software" means a single object code copy of the software program as listed in the applicable GSA Customer Purchase Order.
- "Documentation" means written material or graphic files that are displayed or printed and relate to the Software and are provided under this Agreement. Unless the context indicates otherwise, all reference to the Software shall be deemed to refer to and include the Documentation.
- "Licensed Products" shall mean and refer to licensed Software and other related data listed in any applicable GSA Customer Purchase Orders.
- "Licensor" means SENTEL Corporation, the entity that issues this Software License Agreement on behalf of itself and its affiliates.
- "Licensee" means a United States Federal Government Agency or instrumentality.
- "Authorized User" means employees, agents, consultants and/or independent contractors (collectively referred to as "employees") and authorized contractors of Licensee.
- "Authorized Contractor" means Contractors who are bound by confidentiality provisions no less stringent than those enumerated in this Agreement covering the products listed in the GSA Customer Purchase Orders.
- "Licensed Product" means a system or device sold by SENTEL that includes software and associated documentation.

**1. FEDERAL ACQUISITION OF COMMERCIAL COMPUTER SOFTWARE AND DOCUMENTATION**

- 1.1. The software included as part of the Licensed Product subject to this Agreement being licensed by Licensor is commercial computer software and commercial computer software documentation under federal government regulations in effect as the time of this sale.
- 1.2. The Product under this License is "commercial computer software" as that term is described in DFARS 252.227-7015 "Technical Data-Commercial Items" (Jun. 2013). If acquired by or on behalf of a civilian agency, the U.S. Government acquires this commercial computer software and/or commercial computer software documentation subject to the terms of this License as specified in FAR 12.212 (Computer Software), FAR 12.211 (Technical Data) and FAR 52.227-14 "Rights in Data" (Jun. 2007) and its successors. If acquired by or on behalf of any agency within the Department of Defense ("DOD"), the U.S. Government acquires this commercial computer software and/or commercial computer software documentation subject to the terms of this License as specified in DFARS 252.227-7015 and its successors.

## **2. GRANT OF LICENSE**

- 2.1. Licensor grants to Licensee a non-exclusive, non-transferable license to use the Software and Documentation, in accordance with the terms and conditions specified herein and the applicable GSA Customer Purchase Order.
- 2.2. The Software shall be used solely by Licensee or its authorized users on a single computer in accordance with the Documentation, only in connection with Licensee's internal activities, and not in connection with operation of a service bureau.
- 2.3. User shall not directly or indirectly:
  - 2.3.1. Decompile, disassemble, decode, reverse engineer, modify, append, translate, copy (except as provided above), distribute, publicly display, disclose, sell, lease, loan, rent, transfer, assign, sublicense or otherwise provide to third parties the Software or Documentation;
  - 2.3.2. Release benchmarks or comparisons of the Software; or
  - 2.3.3. Use the Software for time-sharing, service bureau or subscription services. Licensee may make a minimal number of archival/back-up copies of the Software, as required. Licensee agrees not to remove any copyright notice or other proprietary markings from the Software.
- 2.4. In connection with the license granted herein, Licensor shall license to Licensee a user authorization code or electronic key ("Key") for each workstation on which the Software is to be installed. The Key will be provided to Licensee within three (3) business days of receipt of an authorized Electronic Key Request. The Customer agrees that the number of simultaneous users of the Software shall not exceed the number of Keys licensed to Licensee. Title to each Key will remain with Licensor. Keys are unique to the workstation on which they are to be installed. If a Key is lost or stolen, Licensor will provide a replacement Key at GSA's request, pursuant to a new or modified GSA Customer Purchase Order. If Licensee wishes to transfer the Software to a different workstation, Licensor shall provide written confirmation, signed by an authorized party, that the Software has been removed from the workstation for which the Key has been issued before Licensor will issue a new Key.

## **3. CONFIDENTIALITY**

Licensee agrees that certain aspects of the Licensed Products including the specific design structure of individual programs constitute trade secrets and copyrighted materials, which Licensor defines as proprietary and confidential information of Licensor. Licensee agrees not to disclose, provide, or otherwise make available the proprietary and confidential information in any form to any third party, except to its employees who are subject to confidentiality requirements at least as stringent as those contained in this Agreement. Title to and ownership of the Software, and all copies and partial copies as well as all rights to patents, copyrights, trademarks and trade secrets in the Software shall remain with Licensor. When the end user is an instrumentality of the U.S. Government, neither this EULA nor the Schedule Price List shall be deemed "confidential information" notwithstanding marking to that effect. Notwithstanding anything in this Agreement to the contrary, the GSA Customer may retain such Confidential Information as required by law, regulation or its bona fide document retention procedures for legal, regulatory or compliance purposes; provided however, that such retained Confidential Information will continue to be subject to the confidentiality obligations of this Agreement.

## **4. TERM**

The term of this Agreement shall commence on the Effective Date of the GSA Customer Purchase Order.

## **5. LIMITED WARRANTY**

- 5.1. Licensor warrants that for a period of one year following the date the software is delivered, the Software will substantially conform to its Documentation. Licensor warrants that to the best of its knowledge, the Software is free of disabling code as of the date of delivery to Licensee, and that Licensor will not knowingly insert any such disabling code into future updates to the Software. For the purposes of this Agreement, "disabling code" shall be defined as instructions that would disable or render the Software inoperable. However, in no event will a simple "bug" or programming error, a mechanism which prevents use on an unauthorized CPU, be deemed disabling code even if its effects may be to cause a similar result. Licensor's sole obligation and liability under this Section shall be to use reasonable efforts to correct, bypass, or replace, as soon as practicable, any defective item(s) in the copy



of the most current release of the Software, provided written notice of such defective item(s) is given to Licensor by Licensee during the warranty period, or refund the license fee, at the Licensor's discretion.

5.2. This warranty shall not apply if:

- 5.2.1. The Software has been altered or modified;
- 5.2.2. Licensee's operating system has been altered, modified or converted; or
- 5.2.3. The Software, or a portion thereof, has become inoperative due to any other causes within the control of Licensee.
- 5.2.4. In no event does Licensor warrant that the Software is error free or that Licensee will be able to operate its networks without problems or interruptions.

5.3. This Limited Warranty applies only to Software manufactured by Licensor. It does not apply to any non-Licensor Software or products, even if packaged or sold with Licensor's Software.

5.4. This warranty does not apply:

- 5.4.1. To damage caused by accident, abuse, misuse, flood, fire, earthquake or other external causes;
- 5.4.2. To damage caused by operating the product outside the permitted or intended uses;
- 5.4.3. To damage caused by service (including upgrades and expansions) performed by anyone who is not a representative of Licensor;
- 5.4.4. To a product or part that has been modified to alter functionality or capability without the written permission of Licensor;
- 5.4.5. To consumable parts, such as batteries, unless damage has occurred due to a defect in materials or workmanship;
- 5.4.6. To cosmetic damage, including but not limited to scratches, dents and broken plastic on ports; or
- 5.4.7. If any LICENSOR serial number has been removed or defaced or if the system has been open, or warranty stickers have been removed.

**5.5. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**

**6. LIMITATION OF LIABILITY**

EXCEPT AS EXPRESSLY SPECIFIED HEREIN, LICENSOR SHALL NOT BE LIABLE FOR ANY LOSS OR DAMAGE THAT MAY ARISE IN CONNECTION WITH THE FURNISHING OF, PERFORMANCE OF OR USE BY LICENSEE OF THE PRODUCT. IN NO EVENT SHALL LICENSOR BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES. IN NO EVENT SHALL LICENSEE BE ENTITLED TO ANY MONETARY DAMAGES AGAINST LICENSOR IN EXCESS OF THE LICENSE FEES PAID TO LICENSOR BY LICENSEE HEREUNDER. THE FOREGOING EXCLUSION/LIMITATION OF LIABILITY SHALL NOT APPLY (1) TO PERSONAL INJURY OR DEATH CAUSED BY SENTTEL'S NEGLIGENCE; (2) FOR FRAUD; (3) FOR EXPRESS REMEDIES UNDER LAW OR THE CONTRACT; OR (4) FOR ANY OTHER MATTER FOR WHICH LIABILITY CANNOT BE EXCLUDED BY LAW.

**7. SOFTWARE SUPPORT**

7.1. Provided Licensee has paid the license fees set forth in the applicable GSA Schedule Price List and Purchase Order, Licensee shall receive Software Support for the Software for a period of one year following the date the applicable Software is delivered. Licensee may purchase annual Maintenance Software Support subject to the execution of a new GSA Customer Purchase Order and terms contained in this Agreement.

7.2. Software Support includes:

- 7.2.1. Technical telephone consultation or automated on-line support provided by Licensor, and;
- 7.2.2. Reasonable efforts to correct or bypass any material error, reported in writing by Licensee, to keep the Software in substantial conformance with the Documentation.

**8. GENERAL**

The terms of the GSA Schedule Contract, the Schedule Price List and any applicable GSA Customer Purchase Orders are incorporated by reference herein and supersede all other verbal and written agreements regarding the subject matter stated herein. This Agreement, however shall not take precedence over the terms of the underlying GSA Schedule Contract or any specific, negotiated terms on the GSA Customer’s Purchase Order.

- 8.1. Pursuant to FAR 52.212-4(f), neither party shall be liable for delays in any of its performance hereunder due to causes beyond its reasonable control, including, but not limited to, acts of God or the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes and unusually severe weather.
- 8.2. If any provision of this Agreement shall be deemed illegal or otherwise unenforceable, that provision shall be severed and the remainder of the Agreement shall remain in full force and effect. The waiver of any right or election of any remedy in one instance shall not affect any right or remedy in another instance.
- 8.3. All required notices under this Agreement shall be sent to the recipient party’s address stated in the applicable Purchase Order, unless otherwise changed in writing by the respective party. All notices shall be given by certified or registered mail, or overnight carrier. Such notices shall be deemed given on the date of receipt (or refusal) of delivery of said notice.
- 8.4. Licensee shall not, in whole or in part, transfer, assign or sublicense its rights or obligations under this Agreement. Any such prohibited assignment shall be void. Assignment by SENTEL is subject to FAR 52.232-23 “Assignment of Claims” (Jan. 1986) and FAR 42.12 “Novation and Change-of-Name Agreements” (Sep. 2013).
- 8.5. This Agreement shall be governed by the Federal laws, statutes, and regulations of the United States of America.

**9. EXPORT CONTROL**

Software is subject to regulation by United States government agencies, which prohibit export or diversion of certain products, information about the products, and direct products of the products to certain countries and certain persons. Licensee agrees that Licensee will not export any Software or direct any product of Software in any manner without first obtaining all necessary approvals from appropriate United States government agencies.

**10. SURVIVABILITY**

The provisions of following Sections shall survive the termination and/or expiration of this Agreement:

- 4. Federal Acquisition of Commercial Computer Software and Documentation;
- 5. Grant of License
- 6. Confidentiality
- 7. Limitation of Liability
- 8.3 Pertaining to unenforceable provisions
- 8.5 Pertaining to transferring rights
- 8.6 Pertaining to governing laws.
- 9. Export Control

**SENTEL Corporation**

By: \_\_\_\_\_  
Name: Sandy Brucker  
Title: Vice President of Contracts  
Date Signed: \_\_\_\_\_

**THE GSA CUSTOMER**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_



Appendix 3 to GSA Schedule No. GS-35F-0193J



**HARDWARE MAINTENANCE AGREEMENT**  
**Number: 20XX-XXX**

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<b>Licensor:</b>	<b>SENTEL Corporation</b> <b>2800 Eisenhower Ave., Suite 300</b> <b>Alexandria, Virginia 22314</b>	<b>Licensee:</b>	<b>Address:</b>
<b>Effective Date:</b>		<b>Telephone Number:</b>	

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**PARTIES:**

- **SENTEL Corporation**, whose office is at 2800 Eisenhower Avenue, Suite 300, Alexandria, VA 22314 (“the Company”)
- The person, firm or company named in the schedule (“the Customer”).

The Company has agreed to maintain the Customer’s Equipment for the period outlined in the Schedule.

**DEFINITIONS:** In these terms and conditions, the term

- **“the Agreement”** means this hardware maintenance agreement.
- **“the Equipment”** means the hardware specified in the Schedule.
- **“the Maintenance Services”** means the maintenance provided to the Customer for the Equipment by the Company.
- **“the Maintenance Charge”** means the charge due from the Customer to the Company for the Maintenance Services specified in the Schedule.

**1. HARDWARD MAINTENANCE:**

Upon notification from the Customer that the Equipment has failed (or is malfunctioning) the Company shall make any necessary repairs and adjustments to the Equipment to restore the Equipment to its proper operating condition.

**2. RETURN TO SENTEL MAINTENANCE SERVICES**

**2.1. Corrective Maintenance:**

In the event of failure or malfunction of the Equipment the Customer may after informing the Company, return the Equipment to the Company. The Customer shall ensure that the Equipment is packed in the original Pelican case. On receipt of the Equipment, the Company shall make such repairs and adjustments to restore the Equipment to its proper operating condition.

**2.2. Repair Time**

On receipt of the Equipment for corrective maintenance the Company undertakes to use reasonable effort to make any repairs and adjustments and replace those parts of the Equipment necessary to restore the Equipment to its proper operating condition. Repair time should be approximately ten business days, plus lead times for any required parts.

### **2.3. Shipping Charges:**

All standard Shipping costs arising from the return to SENTEL Maintenance Services and back to the Company shall be the responsibility of, and at the expense of the Company.

## **3. HARDWARE MAINTENANCE CHARGES**

3.1. In consideration of the Maintenance Services, the Customer shall pay the Maintenance Charge in advance as specified in the Schedule Price List. Payment shall not be considered made until it is received by the Company.

3.2. The Maintenance Charge may be renewed annually, pursuant to the execution of a new GSA Customer Purchase Order as agreed to between the parties.

## **4. MAINTENANCE SERVICES:**

4.1. The Maintenance Services do not include any maintenance of the Equipment which has occurred as a result of anything other than normal wear and tear including;

4.1.1. Failure or fluctuations of electric power, air conditioning, humidity control or other environmental conditions;

4.1.2. The misuse or neglect of the Customer or any third party;

4.1.3. The result of an act of God, fire, flood, war, violence or other similar occurrence.

4.1.4. The Company shall not be responsible for the maintenance of any attachment, consumables or associated equipment (whether or not supplied by the Company) which does not form part of the Equipment. The Company is not responsible for the cost of replacing worn out consumables.

## **5. CUSTOMERS OBLIGATIONS:**

5.1. The Customer shall promptly notify the Company if the Equipment is not operating correctly. The Company is released from all obligations to investigate or correct any failure or incorrect working if more than 60 days has elapsed since the failure occurred.

5.2. The Customer warrants that it has not relied on any oral representation made by the Company or upon any descriptions, illustrations or specifications contained in any catalogues and publicity material produced by the Company which is only intended to convey a general idea of the products and services it is able to provide.

## **6. THE COMPANY'S WARRANTY AND LIMITS OF LIABILITY**

6.1. The company represents and warrants that

6.1.1. The Maintenance Service will be performed:

6.1.1.1. In accordance with applicable federal laws and regulations; and

6.1.1.2. With reasonable skill and care.

6.1.2. No representation or warranty is given by the Company that all faults will be fixed or will be fixed within a specified time period.

6.2. All other warranties, conditions and other terms which might have effect between the parties or be implied or incorporated into this Agreement by statute, common law or otherwise are hereby excluded.

6.3. The total liability of the Company whether in contract, tort or otherwise in connection with this Agreement shall in no circumstances exceed a sum equal to the Maintenance Charge paid by the Customer pursuant to this Agreement in the year in which the liability arises. The foregoing exclusion/limitation of liability shall not apply (1) to personal injury or death caused by contractor's negligence; (2) for fraud; (3) for express remedies under law or the contract; or (4) for any other matter for which liability cannot be excluded by law.

## **7. DURATION AND TERMINATION**

7.1. This Agreement shall begin on the commencement date set out in the GSA Customer Purchase Order and continue for the Term. When the end user is an instrumentality of the U.S. Government, recourse against the United States for any alleged breach of this agreement must be made as a dispute under the contract disputes clause (Contract Disputes Act). During any dispute under the disputes clause, SENTEL shall proceed diligently with performance of this contract, pending final resolution of any request for relief, claim, appeal, or action arising under the contract, and comply with any decision of the Contracting Officer.

7.2. Any termination of this Agreement whatsoever caused shall not affect any accrued rights or liabilities of either party.

## **8. ENTIRE AGREEMENT**

This Agreement, the underlying GSA Schedule Contract, the Schedule Price List and any applicable GSA Customer Purchase Orders supersede all prior agreements between the parties and constitute the entire agreement between the parties in relation to its subject matter, notwithstanding any License Agreements that may be in effect governing the equipment listed in the GSA Customer Purchase Order. This Agreement, however shall not take precedence over the terms of the underlying GSA Schedule Contract or any specific, negotiated terms on the GSA Customer's Purchase Order.

In the event of a conflict between this Agreement and a Licensing Agreement, the License Agreement shall govern. No addition or modification to the Agreement shall be binding upon the parties unless made by written instrument signed by a duly authorized representative of each of the parties.

## **9. ASSIGNMENT**

The Customer shall not assign or otherwise transfer the Agreement or any of its rights and obligations hereunder whether in whole or in part without the prior written consent of the Company. Assignment by SENTEL is subject to FAR 52.232-23 "Assignment of Claims" (Jan. 1986) and FAR 42.12 "Novation and Change-of-Name Agreements" (Sep. 2013).

## **10. SUBCONTRACTS**

The Company may subcontract any of its obligations under this Agreement on notice to the Customer pursuant to the FAR and shall not be relieved from any of its obligations hereunder by entering into such subcontract.

## **11. NOTICES**

All required notices under this Agreement shall be sent to the recipient party's address stated in the GSA Customer Purchase Order, unless otherwise changed in writing by the respective party. All notices shall be given by certified or registered mail, or overnight carrier. Such notices shall be deemed given on the date of receipt (or refusal) of delivery of said notice.

## **12. GOVERNING LAW AND JURISDICTION**

This Agreement shall be governed and construed in accordance with the laws of the United States, without giving effect to its provisions governing conflicts of law. When the end user is an instrumentality of the US

Government, this is a contract with the U.S. Government and is subject to the Federal Acquisition Regulation. Venue, jurisdiction and statute of limitations for any disputes are determined by the applicable federal statute. In lieu of any provisions of this agreement requiring arbitration, the process set forth under the disputes clause shall apply.

**13. HEADINGS**

The headings to clauses of this Agreement are for ease of reference only and shall not affect the interpretation or construction of this Agreement.

**THE GSA CUSTOMER**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_

**SENTEL Corporation**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_

**Appendix 4:**  
**SPECIAL ITEM NUMBER 132-8 - PURCHASE OF EQUIPMENT**



## REMOTE DATA RELAY



### *An Advanced Sensor Integration Solution*

SENTEL's Remote Data Relay (RDR) provides an innovative, scalable, and cost-effective solution for connecting disparate, remotely located sensors and other electronic devices into a single, integrated network. The output of each sensor can be monitored and controlled at a central location using SENTEL's RDR Command Post (RDR-CP) software (see reverse). Up to 7 serial/IP devices and 3 digital control devices can be connected to each RDR unit. Connection to the RDR-CP can be accomplished through a radio modem, which is enclosed in the weather resistant RDR case, via Ethernet, or with an 802.11 wireless LAN. As many as 40 RDRs can be connected to a single RDR-CP, creating a network of up to 400 remote devices! The RDR's plug-and-play auto-recognition feature permits users to plug select devices into any port without the need for manual configuration.



**Standard RDR**

## NETWORK CONNECTIVITY

- ✓ Ethernet
- ✓ RF via radio modem (see below)
- ✓ 802.11 wireless LAN
- ✓ Designed for use with RDR Command Post (RDR-CP) (separate, see reverse)
- ✓ Up to 40 RDRs can be connected to a single RDR-CP
- ✓ Capable of stand-alone operation

## RADIO MODEM

- ✓ Enclosed inside RDR
- ✓ ¼-wave whip antenna standard, others available
- ✓ Single channel in 132 to 174, 380 to 512, or 928 to 960 MHz bands
- ✓ RF Output power: 5 W (standard) with amplifiers (optional) available for up to 100 W
- ✓ Alternate radio modem (1 W RF output) uses direct sequence spread spectrum in 902 to 928 MHz or 2.4 to 2.485 GHz bands (no license required)
- ✓ Data rate: 19.2 kbps
- ✓ Available with no radio for Ethernet only use

## INPUT/OUTPUT DEVICE CONNECTIONS

- ✓ 6 input/output device ports that can support RS-232, RS-422, RS-485, analog, and digital devices
- ✓ 1 IP port
- ✓ Optional configurations allow up to 12 serial ports and 6 IP ports
- ✓ 1 digital relay switch closure (0 to 28 VDC @ 500mA)
- ✓ 2 digital logic outputs (5 VDC)
- ✓ Digital logic outputs can also be used to control a peripheral control box (optional) that provides switchable AC

## PHYSICAL

- ✓ Size: 12.4" W x 7.6" H x 8.3" D
- ✓ Weight: 17 lbs.
- ✓ Operating temperature: 0° to 130° F @ 90% humidity
- ✓ Storage temperature: -40° to 160° F @ 90% humidity
- ✓ Rugged construction—intended for indoor, outdoor, and mobile use
- ✓ MIL-STD-810 tested—independent test report available
- ✓ Mounting bracket (optional) for fixed and mobile use

## POWER

- ✓ Two inputs available, either individually or simultaneously
- ✓ 85 to 264 VAC universal commercial power
- ✓ 10 to 30 VDC vehicle/battery power
- ✓ 10-minute UPS built in

- ✓ Device power available through device ports

### **BATTERY (OPTIONAL)**

- ✓ Separate case, Size: 7.5" H x 16" W x 11.4" D
- ✓ Weight: 35 lbs.
- ✓ Hot swappable
- ✓ Built-in charger
- ✓ Solar assist charging option available

### **PRE-CONFIGURED FOR THE FOLLOWING DEVICES**

- ✓ Met One Particle Counter
- ✓ BARTS
- ✓ BAWs III/IV
- ✓ Joint Portal Shield
- ✓ M21
- ✓ M22/M88/GID-3/ACADA
- ✓ ACADA 24/7
- ✓ GID-2A
- ✓ CW Sentry Plus
- ✓ LCD 3/LCD 3+
- ✓ Chem Pro 100
- ✓ IdentiFINDER
- ✓ Bicron 3000
- ✓ PSRS Ground Radar
- ✓ MIDS UGS
- ✓ Audio/Visual Alarms
- ✓ Raditect II
- ✓ CDI Pressure Sensor
- ✓ CDI Temperature Sensor
- ✓ PT Digital Indicator
- ✓ "Unknown" devices
- ✓ HAZMAT
- ✓ PBAS
- ✓ Ultimeter 100 Weather Station
- ✓ Solid-state Weather Station
- ✓ DFU
- ✓ Ship ACADA
- ✓ Centurion
- ✓ MCAD
- ✓ JCAD
- ✓ JVC NetCam
- ✓ Axis Video Server
- ✓ SmartSight Video Server
- ✓ Pelco PTZ
- ✓ Quickset PTZ
- ✓ Digital Compass
- ✓ GPS
- ✓ Trace DSQ Mass Spectrometer
- ✓ Bosch Video Motion Detector
- ✓ STE Handheld Rad. Monitor
- ✓ MultiRAE Plus
- ✓ Area Warning System
- ✓ Others upon request subject to one-time development charge



### **ADDITIONAL FEATURES**

- ✓ Uses SMaRT™ sensor technology
- ✓ Algorithmic control of devices and alarm declaration
- ✓ Auto-recognition of sensors for on-the-fly reconfiguration
- ✓ Notification Manager allows easy at-a-glance knowledge of sensor network status
- ✓ Large internal hard drive for complete data archiving
- ✓ Data filtering capability
- ✓ Built-in test (BIT)
- ✓ NBC message generation
- ✓ Installation support, site surveys, and training available



## **EXPANDED REMOTE DATA RELAY**



**(Solid State Hard Drive)**

*An Advanced Sensor Integration Solution*

SENTEL's Remote Data Relay (RDR) provides an innovative, scalable, and cost-effective solution for connecting disparate, remotely located sensors and other electronic devices into a single, integrated network. The output of each sensor can be monitored and controlled at a central location using SENTEL's RDR Command Post (RDR-CP) software. Up to 8 serial, 7 Ethernet devices and 3 digital control devices can be connected to each RDR unit. The unit runs Microsoft's embedded operating system.

### **NETWORK CONNECTIVITY**

- ✓ Ethernet
- ✓ Designed for use with RDR Command Post (RDR-CP)  
(separate, see reverse)
- ✓ Capable of stand-alone operation

### **INPUT/OUTPUT DEVICE CONNECTIONS**

- ✓ 8 serial RS-232 ports
- ✓ 7 Ethernet ports
- ✓ 2 digital logic outputs (5 VDC)

### **PHYSICAL**

- ✓ Size: 19" W x 7.25" H x 7" D
- ✓ Weight: 17 lbs.
- ✓ Operating temperature: 0° to 130° F @ 90% humidity
- ✓ Storage temperature: -40° to 160° F @ 90% humidity
- ✓ Rugged construction—intended for indoor, outdoor, and mobile use
- ✓ MIL-STD-810 tested—independent test report available
- ✓ Mounting bracket (optional) for fixed and mobile use

### **POWER**

- ✓ 10 to 30 VDC vehicle/battery power
- ✓ Device power available through device ports

### **PRE-CONFIGURED FOR THE FOLLOWING DEVICES**

- |                               |                       |
|-------------------------------|-----------------------|
| ✓ AlarmDAQ                    | ✓ Centurion           |
| ✓ ARSS Radar                  | ✓ Chem Pro 100        |
| ✓ Audio/Visual Alarms         | ✓ Cohu Cameras        |
| ✓ BAWs III/IV                 | ✓ CWA Monitor         |
| ✓ Bicron 3000                 | ✓ CWA Monitor ETX     |
| ✓ Bosch Video Motion Detector | ✓ CW Sentry           |
| ✓ Carbide Staring PTZ         | ✓ CW Sentry Plus      |
| ✓ Carbide Slew-to-Cue PTZ     | ✓ DFU                 |
| ✓ CDI Pressure Sensor         | ✓ DI-5000 Staring     |
| ✓ CDI Temperature Sensor      | ✓ DI-5000 Slew-to-Cue |

- ✓ DiamondBack Staring
- ✓ DiamondBack Slew-to-Cue
- ✓ ExtremeX Thermal Imager
- ✓ Fujinon C10
- ✓ GA7M Area Monitor
- ✓ Generic Digital Output
- ✓ Generic Video Server (Mpeg4, H.264, etc)
- ✓ GPS
- ✓ GID-2A
- ✓ GID-3 (24-7)
- ✓ HAZMAT
- ✓ HRC-U
- ✓ Intelli-vision Video Stabilizer
- ✓ ISAPPOD 100
- ✓ JCAD
- ✓ KVHC 100 Compass / Digital Compass
- ✓ LCD 3/LCD 3+
- ✓ LRB 25000 Laser Range Finder
- ✓ M22
- ✓ Mango Relay
- ✓ MCAD
- ✓ MCAD MSSE
- ✓ Met One Particle Counter
- ✓ MIDS UGS
- ✓ Monitron
- ✓ MSTAR Radar
- ✓ MultiRAE Plus
- ✓ Night Conqueror 250
- ✓ Ortec Detective
- ✓ Photocell Camera Switch
- ✓ Portable Sampler
- ✓ PSRS Control Station
- ✓ PT Digital Indicator
- ✓ Quickset Staring PTZ
- ✓ Quickset Slew-to-Cue PTZ
- ✓ Quickset Dual Camera Staring PTZ
- ✓ Quickset Dual Camera Slew-to-Cue PTZ
- ✓ Radiac ANVDR2
- ✓ Raditect II
- ✓ RadPod
- ✓ Ranger III
- ✓ Recon III
- ✓ REMBASS II
- ✓ Safire Slew-to-Cue
- ✓ SENTEL Battery Monitor
- ✓ SENTEL HRM
- ✓ SENTEL Positioner Camera Control Switch
- ✓ Solid-state Weather Station
- ✓ Serial Loopback
- ✓ Ship ACADA
- ✓ SmartSight Video Server
- ✓ SRHawk Radar
- ✓ STS-350 Radar
- ✓ STS-1400 Radar
- ✓ TLS 40 Laser Range Finder
- ✓ TS4000 Radio
- ✓ Ultimeer 100 Weather Station
- ✓ UltraVoice
- ✓ "Unknown" devices
- ✓ Vector 21B Laser Range Finder
- ✓ Vector DGPS
- ✓ VILC Lens Control
- ✓ Watec LCL-187
- ✓ WebRelay Quad
- ✓ Others upon request subject to one-time development charge

### **ADDITIONAL FEATURES**

- ✓ Uses SMaRT™ sensor technology
- ✓ Algorithmic control of devices and alarm declaration
- ✓ Auto-recognition of sensors for on-the-fly reconfiguration
- ✓ Notification Manager allows easy at-a-glance knowledge of sensor network status
- ✓ Large internal hard drive for complete data archiving
- ✓ Data filtering capability
- ✓ Built-in test (BIT)
- ✓ NBC message generation
- ✓ Installation support, site surveys, and training available

**Appendix 5:**

**SPECIAL ITEM NUMBER 132-33 - PERPETUAL SOFTWARE  
LICENSES**



**REMOTE DATA RELAY COMMAND POST**

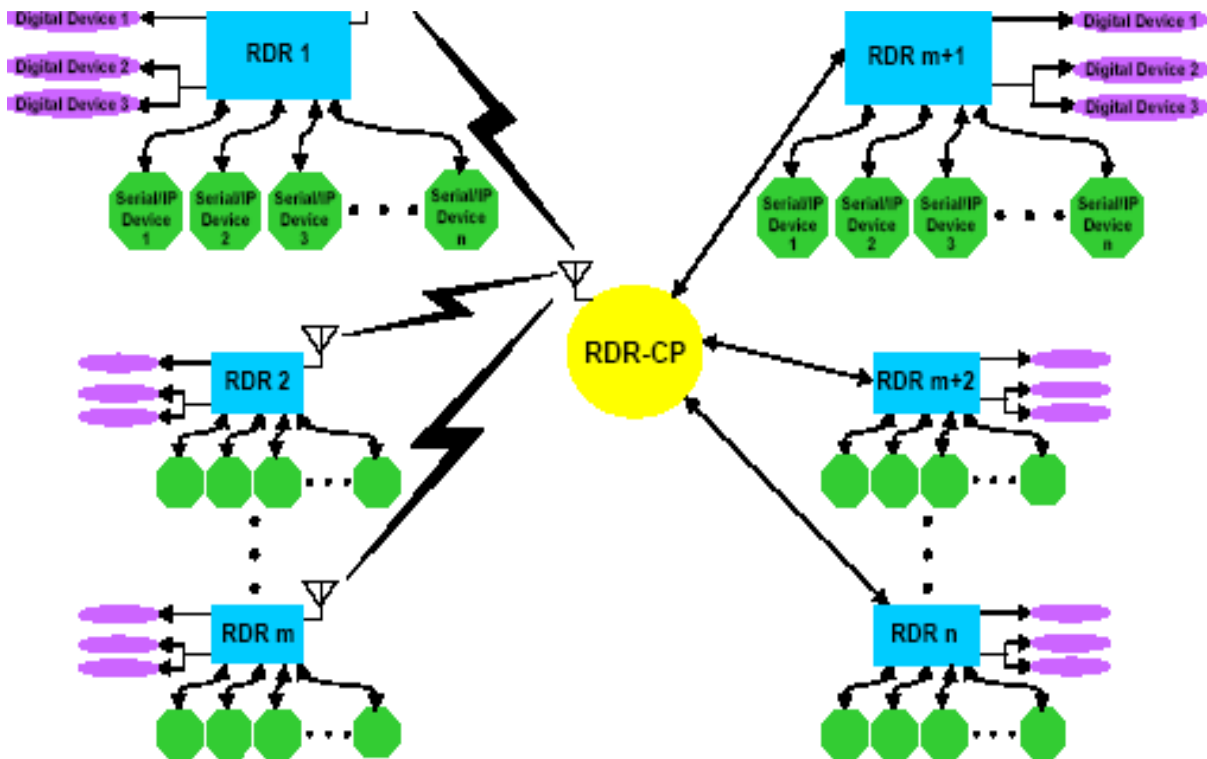


*An Advanced Command and Control Solution for Sensor Integration*

The Remote Data Relay Command Post (RDR-CP) is a software application used to configure, monitor, and control a network of remote devices connected to RDR's. The software is designed for use on PC's using the Microsoft Windows NT/2000/XP operating systems. A complete RDR-CP network can be configured to meet any set of needs. An RDR-CP network can include RDRs connected via both radio and Ethernet.

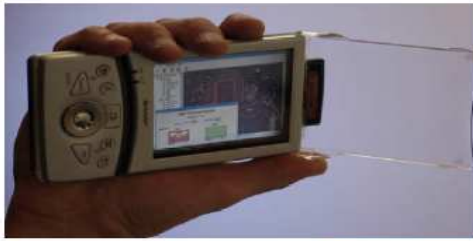
RADIO NETWORK

WIRED NETWORK

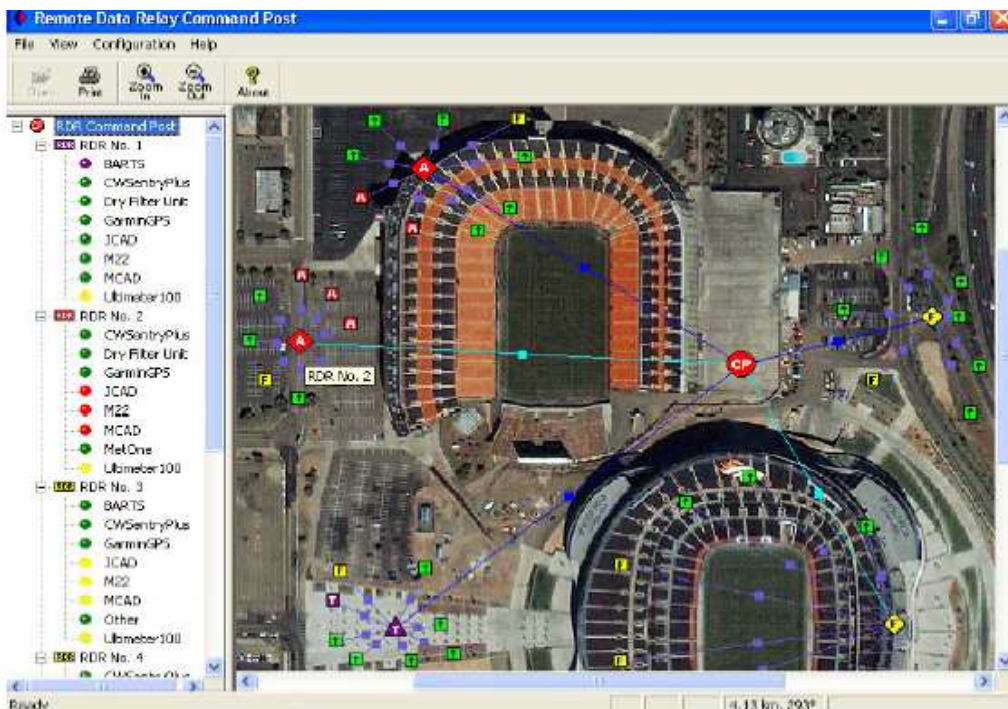


The entire RDR sensor network can be monitored and controlled using a standard or ruggedized PDA, providing enhanced, on-themove situational awareness. In addition, an RDR sensor

network can also be used to provide an interface between low-level disparate sensors and high-level command and control/decision support systems.



Information at the RDR-CP can be viewed at three different levels: at the overall network, at individual RDRs, or at each connected sensor or device. The network view is overlaid on an interactive map display as shown the right pane of a representative RDR-CP software example (left). The user can also choose to show information about any individual RDR or any specific connected device in the right pane. The left pane of the software shows the RDR-CP network as a hierarchical “tree.” The top level of the tree, the RDR-CP network can be expanded (or collapsed) to show (or hide) all RDRs in the network; likewise each RDR can be expanded (or collapsed) to show (or hide) connected devices. The RDR-CP software is also used to configure RDRs, devices, network and RDR alarm algorithms and control algorithms.




**GSA PRICELIST FOR PURCHASE OF EQUIPMENT AND PERPETUAL  
SOFTWARE LICENSES**



**SENTEL CORPORATION REMOTE DATA RELAY (RDR)  
GSA PRICE LIST**

<b>SIN</b>	<b>ITEM</b>	<b>COST</b>	<b>UNITS</b>	<b>DISCOUNT</b>	<b>FOB</b>	<b>CONCESSIONS</b>	<b>WARRANTY</b>
<b>132-8</b>	<b>RDR with Radio</b>	\$ 7,980	1 to 5	N/A	Origin	N/A	1 Year after receipt of order.
	includes software license	\$ 7,481	6 to 99	6%			
		\$ 6,983	100 to 499	13%			
		\$ 6,733	500 to 999	16%			
		TBD	1000+				
<b>132-8</b>	<b>RDR without Radio</b>	\$ 7,481	1 to 5	N/A	Origin	N/A	1 Year after receipt of order.
	includes software license	\$ 6,983	6 to 99	7%			
		\$ 6,633	100 to 499	11%			
		\$ 6,284	500 to 999	16%			
			1000+				
<b>132-8</b>	<b>RDR Prototype without Radio</b> (includes prototype software license) (limited capability for specific application)	\$ 6,484	1 to 10	N/A	Origin	N/A	1 Year after receipt of order.
<b>132-33</b>	<b>RDR Command Post Software</b>	\$ 14,963	1	N/A	Origin	May be provided without charge with RDR orders over 20 units.	Phone support for 1 yr. up to 40 hrs. Added T&M hours available Annual Renewal
	(handles 40 RDRs)	\$ 24,938	2	33%			
	(license required)	\$ 34,913	3	29%			
		\$ 44,888	4	25%			
		\$ 49,875	5	33%			
<b>132-8</b>	<b>Computer</b>	TBD					
	<b>Radio (Programmed)</b>	\$ 1,496					
	<b>Antenna &amp; Cable</b>	Site Dependent					
<b>Note 1:</b> Above prices do not include site surveys or installation. Engineering support available at T&M rates.							
<b>Note 2:</b> Software prices include interface with already developed sensors. Additional sensor interfaces developed at T&M based on interface complexity.							

		<b>SENTEL CORPORATION PRODUCTS GSA Price List</b>							
A Wholly Owned Subsidiary of WC Holding, Inc.									
SIN	PART NUMBER	ITEM/DESCRIPTION	COST	UNITS	DISCOUNT	FOB	CONCESSIONS	WARRANTY	
132-8	RDR-RM-SSD-EMB	<b>Expanded RDR without Radio (Solid State Hard Drive)</b> SENTEL's Expanded Remote Data Relay (RDR) with solid state hard drive provides an innovative, scalable, and cost-effective solution for connecting disparate, remotely located sensors and other electronic devices into a single, integrated network. The output of each sensor can be monitored and controlled at a central location using SENTEL's RDR Command Post (RDR-CP) software. Up to 8 serial, 7 Ethernet devices and 3 digital control devices can be connected to each RDR unit. The unit runs Microsoft's embedded operating system. Includes software license.	\$ 12,090.00	1 to 49	N/A	Origin	N/A	1 Year after receipt of order	
			\$ 10,881.00	50 to 99	10%				
			\$ 10,276.50	100+	15%				
132-8	PDCU2C	<b>Power Distribution Control Unit (PDCU)</b> ThePDCU is the central direct current (DC) power regulator and distributor for all CSCU electrical loads.	\$ 4,533.75	1	N/A	Origin	N/A	1 Year after receipt of order	
132-8	CSCU-GBL	<b>GBL Brain Box</b> The "Brain box" is the primary sensor integration point for the Cerberus system configuration G-Boss Lite. The system contains a Remote Data Relay (RDR), Power Distribution and Control Unit, video servers, and FLIR Star Safire power control box as it's primary components. These components are enclosed in a rain proof enclosure.	\$ 50,022.38	1	N/A	Origin	N/A	1 Year after receipt of order	
<b>Note 1: Above prices do not include site surveys or installation. Engineering support available at T&amp;M rates.</b>									
<b>Note 2: Software prices include interface with already developed sensors. Additional sensor interfaces developed at T&amp;M based on interface complexity.</b>									

**Appendix 6:**  
**SPECIAL ITEM NUMBER 132-51 – INFORMATION TECHNOLOGY**  
**PROFESSIONAL SERVICES**

## LABOR CATEGORY DESCRIPTIONS

<b>EDUCATION / EXPERIENCE SUBSTITUTION</b>	
EDUCATION SPECIFIED	EXPERIENCE SUBSTITUTION FOR EDUCATION
Doctorate	Master's degree and three years additional experience, or eight years additional experience.
Master's degree	Bachelor's degree and one-year additional experience, or five years additional experience.
Bachelor's degree	Associate's degree and two years additional experience, or no degree and four years additional experience.
Associate's degree	High school diploma and two years additional experience.
High school diploma	G.E.D.
EXPERIENCE SPECIFIED	EDUCATION SUBSTITUTION FOR EDUCATION
For each year of experience:	Equivalent of nine months of study in an accredited degree program (Associate's, Bachelor's, Master's, or Doctorate)

### ***Program Manager***

**Functional Responsibility:** Provides overall technical, marketing, customer relations, personnel, and financial management direction of a program or several programs to ensure timely and cost effective accomplishment of contractual commitments. Is accountable and has authority for the performance of contracts. May or may not be the lead technical performer working on the contract.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Program Manager I	Bachelors degree in technical discipline.	Four years working on information technology projects in technical capacity.
Program Manager II	Bachelors degree in technical discipline.	Six years working on information technology projects in technical capacity; two years experience as leader/manager of a task or project.
Program Manager III	Bachelors degree in technical discipline.	Eight years working on information technology projects in technical capacity; two years experience as leader/manager of a task or project.
Program Manager IV	Bachelors degree in technical discipline.	Ten years working on information technology projects in technical capacity; four years experience as leader/manager of a task or project.
Program Manager V	Bachelors degree in technical discipline.	Ten years working on information technology projects in technical capacity; six years experience as leader/manager of a task or project.

### ***Database Administrator/Manager***

**Functional Responsibility:** Directs and controls activities related to database design, implementation and maintenance. Activities include maintaining database, dictionaries, and systems integration through database design; establishing policies and procedures pertaining to database management; and security, maintenance and utilization. Projects long-range requirements and advises management on database concepts and functional capabilities. Has a working knowledge of most phases of database management including access methods, access timing, device allocation, validation checks and statistical methods.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Database Administrator I	Bachelors degree in information management or computer-related discipline.	None.
Database Administrator II	Bachelors degree in information management or computer-related discipline.	Two years working on information management projects in general; one year experience designing, implementing, and/or maintaining databases.
Database Administrator III	Bachelors degree in information management or computer-related discipline.	Four years working on information management projects in general; two years experience designing, implementing, and/or maintaining databases.
Database Administrator IV	Bachelors degree in information management or computer-related discipline.	Six years working on information management projects in general; two years experience designing, implementing, and/or maintaining databases.
Database Manager	Bachelors degree in information management or computer-related discipline.	Eight years working on information management projects in general; four years experience designing, implementing, and/or maintaining databases.

### ***Data Analyst***

**Functional Responsibility:** Performs analyses of technical, programmatic, and/or administrative data and information. Identifies data and information requirements and sources, conducts research, collects, processes, and analyzes the necessary information. Prepares reports documenting the research and analysis conducted. Has thorough knowledge of analysis techniques and automated tools.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Data Analyst I	Bachelors degree.	None.
Data Analyst II	Bachelors degree.	Two years analyzing technical, programmatic, and/or administrative data.
Data Analyst III	Bachelors degree.	Four years analyzing technical, programmatic, and/or administrative data.
Data Analyst IV	Bachelors degree.	Six years analyzing technical, programmatic, and/or administrative data.
Data Analyst V	Bachelors degree.	Eight years analyzing technical, programmatic, and/or administrative data.

### ***Programmer***

**Functional Responsibility:** Designs, codes, tests, develops and documents application programs for computer systems. Works with users to define system scope and objectives and to prescribe methods and approaches. Performs modifications to, and maintenance of, operational programs and procedures. Creates computer, subroutine and procedural forms and documentation.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Programmer I	Bachelors degree in computer science or related technical discipline.	None.
Programmer II	Bachelors degree in computer science or related technical discipline.	Two years designing, coding, testing, developing and/or documenting computer programs.
Programmer III	Bachelors degree in computer science or related technical discipline.	Four years designing, coding, testing, developing and/or documenting computer programs.
Programmer IV	Bachelors degree in computer science or related technical discipline.	Six years designing, coding, testing, developing and/or documenting computer programs.
Programmer V	Bachelors degree in computer science or related technical discipline.	Eight years designing, coding, testing, developing and/or documenting computer programs.

### ***Technical Writer***

**Functional Responsibility:** Collects and organizes information required for preparation of a broad range of technical publications. Prepares written text and coordinates layout and organization of manuals and other documents according to prepared outlines and specifications. Researches available technical data including drawings, design reports, equipment technical personnel to clarify document contents., and test specifications; may work with engineers and other

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Technical Writer I	Bachelors degree.	None.
Technical Writer II	Bachelors degree.	Two years researching, preparing, organizing, or editing technical data.
Technical Writer III	Bachelors degree.	Four years researching, preparing, organizing, or editing technical data.
Technical Writer IV	Bachelors degree.	Six years researching, preparing, organizing, or editing technical data.
Technical Writer V	Bachelors degree.	Eight years researching, preparing, organizing, or editing technical data.

### ***Systems Engineer***

**Functional Responsibility:** Performs a variety of tasks applied to specialized technology problems (e.g., signal processing, navigation and guidance, communications, etc.). Typical assignments involve integration of electronic processes or methodologies to resolve total system problems or applications. Processes used may range from simple electromechanical to sophisticated use of computer or other electronic equipment or technology. May be trained in a variety of technical specialties ranging from engineering to math and physics.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Systems Engineer I	Bachelors degree in technical discipline.	None.
Systems Engineer II	Bachelors degree in technical discipline.	Two years working on information technology-related projects in technical capacity.
Systems Engineer III	Bachelors degree in technical discipline.	Four years working on information technology-related projects in technical capacity.
Systems Engineer IV	Bachelors degree in technical discipline.	Six years working on information technology-related projects in technical capacity.
Systems Engineer V	Bachelors degree in technical discipline.	Eight years working on information technology-related projects in technical capacity. May supervise or lead a task or project.
Systems Engineer Principal	Bachelors degree in technical discipline.	Ten years working on information technology-related projects in technical capacity. May manage or direct a company group or division.

### ***Software Engineer***

**Functional Responsibility:** Performs complex analysis, design, development, testing and debugging of computer software in support of distinct product hardware (computers or other electrical/electronic devices) or technical (e.g., computer) service lines of business. Activities range from operating system architecture integration and software design to selection of computer systems, languages, and/or equipment.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Software Engineer I	Bachelors degree in technical discipline.	None.
Software Engineer II	Bachelors degree in technical discipline.	Two years analyzing, designing, developing, testing and debugging computer software in support of distinct product hardware.
Software Engineer III	Bachelors degree in technical discipline.	Four years analyzing, designing, developing, testing and debugging computer software in support of distinct product hardware.
Software Engineer IV	Bachelors degree in technical discipline.	Six years analyzing, designing, developing, testing and debugging computer software in support of distinct product hardware.
Software Engineer V	Bachelors degree in technical discipline.	Eight years analyzing, designing, developing, testing and debugging computer software in support of distinct product hardware. May supervise or lead a task or project.
Software Engineer Principal	Bachelors degree in technical discipline.	Ten years analyzing, designing, developing, testing and debugging computer software in support of distinct product hardware. May manage or direct a company group or division.

### ***Hardware Engineer***

**Functional Responsibility:** Performs design, development, testing and evaluation of procedures, processes, techniques, models and/or methodologies used to produce sophisticated electronic/electrical equipment.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Hardware Engineer I	Bachelors degree in technical discipline.	None.
Hardware Engineer II	Bachelors degree in technical discipline.	Two years designing, developing, testing and evaluating product hardware.
Hardware Engineer III	Bachelors degree in technical discipline.	Four years designing, developing, testing and evaluating product hardware.
Hardware Engineer IV	Bachelors degree in technical discipline.	Six years designing, developing, testing and evaluating product hardware.
Hardware Engineer V	Bachelors degree in technical discipline.	Eight years designing, developing, testing and evaluating product hardware. May supervise or lead a task or project.
Hardware Engineer Principal	Bachelors degree in technical discipline.	Ten years designing, developing, testing and evaluating product hardware. May manage or direct a company group or division.



### ***Network Engineer***

**Functional Responsibility:** Responsible for design, integration, operation, and management of complex enterprise networks, linking a variety of computing platforms, operating systems, network topologies and network protocols. Has responsibility for recommendations related to network architecture, the evaluation of related hardware and software products, and network problem resolution. Knowledge of and experience in the areas of local and wide area networking, communications and related hardware/software (e.g., bridges, gateways, routers, multiplexers, hubs).

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Network Engineer I	Bachelors degree in technical discipline.	None.
Network Engineer II	Bachelors degree in technical discipline.	Two years designing, integrating, operating, and managing enterprise networks.
Network Engineer III	Bachelors degree in technical discipline.	Four years designing, integrating, operating, and managing enterprise networks.
Network Engineer IV	Bachelors degree in technical discipline.	Six years designing, integrating, operating, and managing enterprise networks.
Network Engineer V	Bachelors degree in technical discipline.	Eight years designing, integrating, operating, and managing enterprise networks. May supervise or lead a task or project.

### ***Communications Engineer***

**Functional Responsibility:** Responsible for design and operation of data and voice communication systems, performing a variety of complex engineering and/or analytical tasks and activities associated with one or more areas of the telecom function (e.g., network design, engineering, implementation, operations/user support).

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Communications Engineer I	Bachelors degree in technical discipline.	None.
Communications Engineer II	Bachelors degree in technical discipline.	Two years designing and operating data and voice communication systems.
Communications Engineer III	Bachelors degree in technical discipline.	Four years designing and operating data and voice communication systems.
Communications Engineer IV	Bachelors degree in technical discipline.	Six years designing and operating data and voice communication systems.
Communications Engineer V	Bachelors degree in technical discipline.	Eight years designing and operating data and voice communication systems. May supervise or lead a task or project.

### ***Quality Assurance (QA) Engineer***

**Functional Responsibility:** Responsible for inspection and testing of project output (hardware or software) and processes to ensure quality standards are met. Follows established quality control process sampling systems to identify failure trends and to verify consistency of various design standards. Develops and implements inspection plans. Recommends corrective action for procedural, product or process deficiencies.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
QA Engineer I	Bachelors degree in technical discipline.	None.
QA Engineer II	Bachelors degree in technical discipline.	Two years inspecting and testing of output and processes.
QA Engineer III	Bachelors degree in technical discipline.	Four years inspecting and testing of output and processes.
QA Engineer IV	Bachelors degree in technical discipline.	Six years inspecting and testing of output and processes.
QA Engineer Manager	Bachelors degree in technical discipline.	Eight years inspecting and testing of output and processes. Manages quality function of a project, division, or group.

### ***Configuration Management***

**Functional Responsibility:** Identifies requirements and coordinates the development and implementation of computer-based configuration management systems. Participates in planning support in the areas of configuration documentation and control, status accounting, statement of work, and design cost estimates. Participates in design reviews, Configuration Control Board meetings and audits; prepares schedules, budgets, manpower spreads, and miscellaneous organizational documents consistent with requirements for updating product design changes.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Configuration Management Assistant	Bachelors degree.	None.
Configuration Management Specialist I	Bachelors degree.	Two years configuration documentation and control.
Configuration Management Specialist II	Bachelors degree.	Four years configuration documentation and control.
Configuration Management Specialist III	Bachelors degree.	Six years configuration documentation and control.
Configuration Manager	Bachelors degree.	Six years configuration documentation and control; two years developing, implementing, and operating configuration management systems. Manages configuration function of a project, division, or group.

### ***Designer/Draftsman***

**Functional Responsibility:** Prepares working plans, detailed drawings and complete mechanical or electrical drawings of complex components and assemblies from notes, verbal instructions and rough or detailed sketches for engineering or manufacturing purposes, frequently using computerized equipment (e.g., CAD/CAM). Makes engineering computations, writes specifications and makes adjustments in drawings or specifications. Verifies completed work, checking dimensions, materials and quantities to be used.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Designer/Draftsman I	High School diploma.	None.
Designer/Draftsman II	High School diploma.	Two years technical drawing.
Designer/Draftsman III	High School diploma.	Four years technical drawing.
Designer/Draftsman IV	High School diploma.	Six years technical drawing. May supervise staff.
Designer/Draftsman V	High School diploma.	Eight years technical drawing. May supervise staff.

### ***Technician***

**Functional Responsibility:** Performs a variety of activities and operations requiring application of one or more disciplines and procedures including electronic theory, electrical circuitry, electrical testing, engineering mathematics, physics, etc. to test, troubleshoot, install, calibrate, repair or modify electronic equipment and systems. Sets up test apparatus or devises test equipment to conduct a variety of tests (e.g., functional, operational, environmental, etc.) to evaluate performance and reliability. Analyzes and interprets performance data. Adjusts, calibrates, aligns and modifies circuitry and components. Repairs equipment and components.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Technician I	Undergraduate/vocational courses in electronics and/or electrical engineering.	None.
Technician II	Undergraduate/vocational courses in electronics and/or electrical engineering.	Two years testing, troubleshooting, installing, calibrating, repairing or modifying electronic equipment and systems.
Technician III	Undergraduate/vocational courses in electronics and/or electrical engineering.	Four years testing, troubleshooting, installing, calibrating, repairing or modifying electronic equipment and systems.
Technician IV	Undergraduate/vocational courses in electronics and/or electrical engineering.	Six years testing, troubleshooting, installing, calibrating, repairing or modifying electronic equipment and systems. May supervise staff.
Technician V	Undergraduate/vocational courses in electronics and/or electrical engineering.	Eight years testing, troubleshooting, installing, calibrating, repairing or modifying electronic equipment and systems. May supervise staff.

### ***Computer Operator***

**Functional Responsibility:** Performs routine operation and maintenance of computer equipment, including processors, disk drives and printers. Performs systems maintenance including backup and recovery, test/disk reformatting and archiving of data. Maintains system logs and schedules data processing requests. Communicates with remote terminal users and provides assistance to all system users of data processing and processing equipment.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Computer Operator I	Two years of college or technical school training in computer operations.	None.
Computer Operator II	Two years of college or technical school training in computer operations.	Two years operating and/or maintaining computer equipment.
Computer Operator III	Two years of college or technical school training in computer operations.	Four years operating and/or maintaining computer equipment.
Computer Operator IV	Two years of college or technical school training in computer operations.	Six years operating and/or maintaining computer equipment. May supervise staff.
Computer Operator V	Two years of college or technical school training in computer operations.	Eight years operating and/or maintaining computer equipment. May supervise staff.

### ***LAN Administrator/Manager***

**Functional Responsibility:** Responsible for installation, maintenance and usage of Local Area Network (LAN). Assists with the evaluation of vendor products to recommend initial acquisition or system enhancements. Manages LAN performance and maintains LAN security. Installs all network software and troubleshoots LAN problems. Implements LAN policies, procedures and standards, and ensures their conformance according to objectives. Trains users on LAN operation.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
LAN Administrator Assistant	High school diploma and technical school training.	Technical training in using LANs.
LAN Administrator I	Bachelors degree in technical discipline or professional certification.	Two years installing, maintaining and/or using LANs.
LAN Administrator II	Bachelors degree in technical discipline or professional certification.	Four years installing, maintaining and/or using LANs.
LAN Administrator III	Bachelors degree in technical discipline or professional certification.	Six years installing, maintaining and/or using LANs. May supervise staff.
LAN Manager	Bachelors degree in technical discipline or professional certification.	Eight years installing, maintaining and/or using LANs. May be responsible for enterprise network management. May supervise staff.

### ***Technical Trainer***

**Functional Responsibility:** Responsible for planning, developing and organizing programs to train technical personnel and customers. Instructs participants in both classroom and laboratory environments. Analyzes technical training needs, prepares special courses and related manuals, and acquires resources needed to carry out training programs. Keeps abreast of new and evolving research, methods, and techniques for training technical personnel to meet job requirements.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Technical Trainer I	Bachelors degree.	None.
Technical Trainer II	Bachelors degree.	Two years classroom and/or laboratory instruction in technical environment.
Technical Trainer III	Bachelors degree.	Four years classroom and/or laboratory instruction in technical environment.
Technical Trainer IV	Bachelors degree.	Six years classroom and/or laboratory instruction in technical environment. One year planning, developing and organizing technical training programs. May supervise staff.
Technical Trainer V	Bachelors degree.	Six years classroom and/or laboratory instruction in technical environment. Four years planning, developing and organizing technical training programs. May supervise staff.

### ***Data Entry Clerk***

**Functional Responsibility:** Enters, transcribes and verifies a variety of alpha-numeric data onto an on-line, batch mode or personal computer (PC) system. Maintains files, records and chronology of entry activities. Processes output on magnetic tape, diskettes or other media.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Data Entry Clerk I	High school diploma.	None.
Data Entry Clerk II	High school diploma.	One year entering, transcribing and/or verifying alphanumeric data in computer systems.
Data Entry Clerk III	High school diploma.	Two years entering, transcribing and/or verifying alphanumeric data in computer systems.

***Administrative Assistant***

**Functional Responsibility:** Provides general administrative support to a technical project staff. Assists manager with administrative responsibilities. Interfaces with other technical, administrative, and management staff on program policies, practices, and procedures regarding administration. Receives and screens telephone calls. Maintains control records. Makes travel arrangements. Prepares technical and financial reports.

<b>Level</b>	<b>Minimum Education</b>	<b>General/Minimum Experience</b>
Administrative Assistant I	High school diploma.	None.
Administrative Assistant II	High school diploma.	Two years general administrative support to a technical project staff.
Administrative Assistant III	High school diploma.	Four years general administrative support to a technical project staff.
Administrative Assistant IV	High school diploma.	Six years general administrative support to a technical project staff.
Project Administrator	Two years of college.	Eight years general administrative support to a technical project staff. May supervise administrative staff.

## GSA IT LABOR CATEGORY RATES

**Approved Pricelist, MOD  
PO-0020, effective 9/7/11**

LABOR CATEGORIES	Effective 1/15/14		Effective 1/15/15		Effective 1/15/16		Effective 1/15/17		Effective 1/15/18		Effective 1/15/19	
	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site
Program Manager I	\$ 122.69	\$ 102.73	\$ 125.14	\$ 104.78	\$ 127.64	\$ 106.88	\$ 130.19	\$ 109.01	\$ 132.79	\$ 111.19	\$ 135.45	\$ 113.41
Program Manager II	\$ 136.36	\$ 114.18	\$ 139.09	\$ 116.46	\$ 141.87	\$ 118.79	\$ 144.71	\$ 121.17	\$ 147.60	\$ 123.59	\$ 150.55	\$ 126.06
Program Manager III	\$ 152.81	\$ 127.95	\$ 155.87	\$ 130.51	\$ 158.99	\$ 133.13	\$ 162.17	\$ 135.79	\$ 165.41	\$ 138.50	\$ 168.72	\$ 141.27
Program Manager IV	\$ 171.82	\$ 143.87	\$ 175.26	\$ 146.75	\$ 178.77	\$ 149.69	\$ 182.35	\$ 152.69	\$ 186.00	\$ 155.74	\$ 189.72	\$ 158.86
Program Manager V	\$ 192.74	\$ 161.38	\$ 196.59	\$ 164.61	\$ 200.52	\$ 167.90	\$ 204.53	\$ 171.26	\$ 208.62	\$ 174.68	\$ 212.79	\$ 178.17
Database Administrator I	\$ 61.82	\$ 51.76	\$ 63.06	\$ 52.80	\$ 64.32	\$ 53.86	\$ 65.61	\$ 54.94	\$ 66.92	\$ 56.03	\$ 68.26	\$ 57.16
Database Administrator II	\$ 82.44	\$ 69.03	\$ 84.09	\$ 70.41	\$ 85.77	\$ 71.82	\$ 87.49	\$ 73.26	\$ 89.24	\$ 74.72	\$ 91.02	\$ 76.21
Database Administrator III	\$ 109.87	\$ 92.00	\$ 112.07	\$ 93.84	\$ 114.31	\$ 95.71	\$ 116.60	\$ 97.63	\$ 118.93	\$ 99.58	\$ 121.31	\$ 101.58
Database Administrator IV	\$ 137.32	\$ 114.98	\$ 140.07	\$ 117.28	\$ 142.87	\$ 119.63	\$ 145.73	\$ 122.02	\$ 148.64	\$ 124.46	\$ 151.61	\$ 126.95
Database Manager	\$ 171.68	\$ 143.75	\$ 175.11	\$ 146.62	\$ 178.61	\$ 149.55	\$ 182.18	\$ 152.54	\$ 185.82	\$ 155.59	\$ 189.54	\$ 158.71
Data Analyst I	\$ 47.78	\$ 40.01	\$ 48.74	\$ 40.81	\$ 49.71	\$ 41.62	\$ 50.70	\$ 42.45	\$ 51.71	\$ 43.30	\$ 52.74	\$ 44.16
Data Analyst II	\$ 63.77	\$ 53.40	\$ 65.05	\$ 54.47	\$ 66.35	\$ 55.56	\$ 67.68	\$ 56.67	\$ 69.03	\$ 57.80	\$ 70.41	\$ 58.96
Data Analyst III	\$ 73.71	\$ 61.72	\$ 75.18	\$ 62.95	\$ 76.68	\$ 64.21	\$ 78.21	\$ 65.49	\$ 79.77	\$ 66.79	\$ 81.37	\$ 68.13
Data Analyst IV	\$ 103.08	\$ 86.31	\$ 105.14	\$ 88.04	\$ 107.24	\$ 89.79	\$ 109.38	\$ 91.59	\$ 111.57	\$ 93.42	\$ 113.80	\$ 95.29
Data Analyst V	\$ 139.19	\$ 116.55	\$ 141.97	\$ 118.87	\$ 144.81	\$ 121.25	\$ 147.71	\$ 123.68	\$ 150.66	\$ 126.15	\$ 153.67	\$ 128.67



LABOR CATEGORIES	Effective 1/15/14		Effective 1/15/15		Effective 1/15/16		Effective 1/15/17		Effective 1/15/18		Effective 1/15/19	
	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site
Programmer I	\$ 72.38	\$ 60.61	\$ 73.83	\$ 61.82	\$ 75.31	\$ 63.06	\$ 76.82	\$ 64.32	\$ 78.36	\$ 65.61	\$ 79.93	\$ 66.93
Programmer II	\$ 86.82	\$ 72.70	\$ 88.56	\$ 74.15	\$ 90.33	\$ 75.64	\$ 92.14	\$ 77.15	\$ 93.98	\$ 78.69	\$ 95.86	\$ 80.27
Programmer III	\$ 109.05	\$ 91.31	\$ 111.23	\$ 93.13	\$ 113.45	\$ 94.99	\$ 115.72	\$ 96.89	\$ 118.03	\$ 98.83	\$ 120.39	\$ 100.80
Programmer IV	\$ 141.84	\$ 118.77	\$ 144.68	\$ 121.14	\$ 147.57	\$ 123.56	\$ 150.52	\$ 126.03	\$ 153.53	\$ 128.55	\$ 156.60	\$ 131.12
Programmer V	\$ 184.32	\$ 154.33	\$ 188.01	\$ 157.42	\$ 191.77	\$ 160.57	\$ 195.61	\$ 163.79	\$ 199.52	\$ 167.06	\$ 203.51	\$ 170.40
Technical Writer I	\$ 60.15	\$ 50.36	\$ 61.35	\$ 51.37	\$ 62.58	\$ 52.40	\$ 63.83	\$ 53.45	\$ 65.11	\$ 54.52	\$ 66.41	\$ 55.61
Technical Writer II	\$ 66.82	\$ 55.95	\$ 68.16	\$ 57.07	\$ 69.52	\$ 58.21	\$ 70.91	\$ 59.37	\$ 72.33	\$ 60.56	\$ 73.78	\$ 61.78
Technical Writer III	\$ 75.87	\$ 63.53	\$ 77.39	\$ 64.80	\$ 78.94	\$ 66.10	\$ 80.52	\$ 67.42	\$ 82.13	\$ 68.77	\$ 83.77	\$ 70.14
Technical Writer IV	\$ 92.46	\$ 77.42	\$ 94.31	\$ 78.97	\$ 96.20	\$ 80.55	\$ 98.12	\$ 82.16	\$ 100.08	\$ 83.80	\$ 102.08	\$ 85.47
Technical Writer V	\$ 115.62	\$ 96.81	\$ 117.93	\$ 98.75	\$ 120.29	\$ 100.72	\$ 122.70	\$ 102.74	\$ 125.15	\$ 104.79	\$ 127.65	\$ 106.88
Systems Engineer I	\$ 73.30	\$ 61.38	\$ 74.77	\$ 62.61	\$ 76.27	\$ 63.86	\$ 77.80	\$ 65.14	\$ 79.36	\$ 66.45	\$ 80.95	\$ 67.78
Systems Engineer II	\$ 90.64	\$ 75.89	\$ 92.45	\$ 77.41	\$ 94.30	\$ 78.96	\$ 96.19	\$ 80.54	\$ 98.11	\$ 82.15	\$ 100.07	\$ 83.79
Systems Engineer III	\$ 108.67	\$ 90.99	\$ 110.84	\$ 92.81	\$ 113.06	\$ 94.67	\$ 115.32	\$ 96.56	\$ 117.63	\$ 98.49	\$ 119.98	\$ 100.46
Systems Engineer IV	\$ 132.36	\$ 110.83	\$ 135.01	\$ 113.05	\$ 137.71	\$ 115.31	\$ 140.46	\$ 117.61	\$ 143.27	\$ 119.96	\$ 146.14	\$ 122.37
Systems Engineer V	\$ 154.38	\$ 129.27	\$ 157.47	\$ 131.85	\$ 160.62	\$ 134.49	\$ 163.83	\$ 137.18	\$ 167.11	\$ 139.92	\$ 170.45	\$ 142.72
Systems Engineer VI	\$ 185.23	\$ 155.10	\$ 188.93	\$ 158.19	\$ 192.71	\$ 161.36	\$ 196.56	\$ 164.58	\$ 200.49	\$ 167.87	\$ 204.50	\$ 171.23
Software Engineer I	\$ 76.81	\$ 64.31	\$ 78.35	\$ 65.60	\$ 79.92	\$ 66.92	\$ 81.52	\$ 68.26	\$ 83.15	\$ 69.62	\$ 84.81	\$ 71.01
Software Engineer II	\$ 93.14	\$ 77.99	\$ 95.00	\$ 79.55	\$ 96.90	\$ 81.14	\$ 98.84	\$ 82.76	\$ 100.82	\$ 84.42	\$ 102.84	\$ 86.11
Software Engineer III	\$ 109.96	\$ 92.07	\$ 112.16	\$ 93.91	\$ 114.40	\$ 95.79	\$ 116.69	\$ 97.71	\$ 119.02	\$ 99.66	\$ 121.40	\$ 101.65
Software Engineer IV	\$ 130.04	\$ 108.88	\$ 132.64	\$ 111.06	\$ 135.29	\$ 113.28	\$ 138.00	\$ 115.55	\$ 140.76	\$ 117.86	\$ 143.58	\$ 120.22
Software Engineer V	\$ 148.35	\$ 124.22	\$ 151.32	\$ 126.70	\$ 154.35	\$ 129.24	\$ 157.44	\$ 131.83	\$ 160.59	\$ 134.47	\$ 163.80	\$ 137.15
Software Engineer VI	\$ 185.49	\$ 155.31	\$ 189.20	\$ 158.42	\$ 192.98	\$ 161.59	\$ 196.84	\$ 164.82	\$ 200.78	\$ 168.12	\$ 204.80	\$ 171.48

LABOR CATEGORIES	Effective 1/15/14		Effective 1/15/15		Effective 1/15/16		Effective 1/15/17		Effective 1/15/18		Effective 1/15/19	
	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site
Hardware Engineer I	\$ 79.96	\$ 66.95	\$ 81.56	\$ 68.29	\$ 83.19	\$ 69.66	\$ 84.85	\$ 71.05	\$ 86.55	\$ 72.47	\$ 88.28	\$ 73.92
Hardware Engineer II	\$ 94.12	\$ 78.81	\$ 96.00	\$ 80.38	\$ 97.92	\$ 81.99	\$ 99.88	\$ 83.63	\$ 101.88	\$ 85.31	\$ 103.92	\$ 87.01
Hardware Engineer III	\$ 110.79	\$ 92.77	\$ 113.01	\$ 94.63	\$ 115.27	\$ 96.52	\$ 117.58	\$ 98.45	\$ 119.93	\$ 100.42	\$ 122.33	\$ 102.43
Hardware Engineer IV	\$ 132.81	\$ 111.20	\$ 135.47	\$ 113.43	\$ 138.18	\$ 115.70	\$ 140.94	\$ 118.01	\$ 143.76	\$ 120.37	\$ 146.64	\$ 122.78
Hardware Engineer V	\$ 152.93	\$ 128.05	\$ 155.99	\$ 130.61	\$ 159.11	\$ 133.23	\$ 162.29	\$ 135.89	\$ 165.54	\$ 138.61	\$ 168.85	\$ 141.38
Hardware Engineer VI	\$ 184.68	\$ 154.64	\$ 188.37	\$ 157.73	\$ 192.14	\$ 160.88	\$ 195.98	\$ 164.10	\$ 199.90	\$ 167.38	\$ 203.90	\$ 170.73
Network Engineer I	\$ 76.67	\$ 64.20	\$ 78.20	\$ 65.48	\$ 79.76	\$ 66.78	\$ 81.36	\$ 68.12	\$ 82.99	\$ 69.49	\$ 84.65	\$ 70.88
Network Engineer II	\$ 85.19	\$ 71.33	\$ 86.89	\$ 72.75	\$ 88.63	\$ 74.21	\$ 90.40	\$ 75.69	\$ 92.21	\$ 77.21	\$ 94.05	\$ 78.75
Network Engineer III	\$ 94.63	\$ 79.24	\$ 96.52	\$ 80.82	\$ 98.45	\$ 82.43	\$ 100.42	\$ 84.08	\$ 102.43	\$ 85.77	\$ 104.48	\$ 87.48
Network Engineer IV	\$ 113.56	\$ 95.09	\$ 115.83	\$ 96.99	\$ 118.15	\$ 98.93	\$ 120.51	\$ 100.91	\$ 122.92	\$ 102.92	\$ 125.38	\$ 104.98
Network Engineer V	\$ 141.96	\$ 118.87	\$ 144.80	\$ 121.24	\$ 147.70	\$ 123.67	\$ 150.65	\$ 126.14	\$ 153.66	\$ 128.66	\$ 156.73	\$ 131.23
Communications Engineer I	\$ 75.28	\$ 63.03	\$ 76.79	\$ 64.30	\$ 78.33	\$ 65.59	\$ 79.90	\$ 66.90	\$ 81.50	\$ 68.24	\$ 83.13	\$ 69.61
Communications Engineer II	\$ 88.55	\$ 74.14	\$ 90.32	\$ 75.63	\$ 92.13	\$ 77.14	\$ 93.97	\$ 78.68	\$ 95.85	\$ 80.26	\$ 97.77	\$ 81.86
Communications Engineer III	\$ 98.38	\$ 82.38	\$ 100.35	\$ 84.02	\$ 102.36	\$ 85.71	\$ 104.41	\$ 87.42	\$ 106.50	\$ 89.17	\$ 108.63	\$ 90.96
Communications Engineer IV	\$ 122.97	\$ 102.97	\$ 125.43	\$ 105.02	\$ 127.94	\$ 107.13	\$ 130.50	\$ 109.27	\$ 133.11	\$ 111.46	\$ 135.77	\$ 113.68
Communications Engineer V	\$ 153.72	\$ 128.71	\$ 156.79	\$ 131.28	\$ 159.93	\$ 133.91	\$ 163.13	\$ 136.59	\$ 166.39	\$ 139.32	\$ 169.72	\$ 142.11
QA Engineer I	\$ 75.62	\$ 63.32	\$ 77.13	\$ 64.58	\$ 78.67	\$ 65.87	\$ 80.24	\$ 67.19	\$ 81.84	\$ 68.53	\$ 83.48	\$ 69.90
QA Engineer II	\$ 89.02	\$ 74.54	\$ 90.80	\$ 76.03	\$ 92.62	\$ 77.55	\$ 94.47	\$ 79.10	\$ 96.36	\$ 80.68	\$ 98.29	\$ 82.30
QA Engineer III	\$ 105.66	\$ 88.47	\$ 107.77	\$ 90.24	\$ 109.93	\$ 92.05	\$ 112.13	\$ 93.89	\$ 114.37	\$ 95.76	\$ 116.66	\$ 97.68
QA Engineer IV	\$ 122.43	\$ 102.51	\$ 124.88	\$ 104.56	\$ 127.38	\$ 106.66	\$ 129.93	\$ 108.79	\$ 132.53	\$ 110.97	\$ 135.18	\$ 113.19
QA Engineer Manager	\$ 136.40	\$ 114.21	\$ 139.13	\$ 116.50	\$ 141.91	\$ 118.82	\$ 144.75	\$ 121.20	\$ 147.65	\$ 123.63	\$ 150.60	\$ 126.10

LABOR CATEGORIES	Effective 1/15/14		Effective 1/15/15		Effective 1/15/16		Effective 1/15/17		Effective 1/15/18		Effective 1/15/19	
	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site
Configuration Mgmt Assistant	\$ 61.84	\$ 51.78	\$ 63.08	\$ 52.82	\$ 64.34	\$ 53.87	\$ 65.63	\$ 54.95	\$ 66.94	\$ 56.05	\$ 68.28	\$ 57.17
Configuration Mgmt Spec I	\$ 77.31	\$ 64.73	\$ 78.86	\$ 66.03	\$ 80.44	\$ 67.35	\$ 82.05	\$ 68.70	\$ 83.69	\$ 70.08	\$ 85.36	\$ 71.47
Configuration Mgmt Spec II	\$ 100.76	\$ 84.37	\$ 102.78	\$ 86.06	\$ 104.84	\$ 87.78	\$ 106.94	\$ 89.54	\$ 109.08	\$ 91.33	\$ 111.26	\$ 93.16
Configuration Mgmt Spec III	\$ 131.03	\$ 109.71	\$ 133.65	\$ 111.91	\$ 136.32	\$ 114.14	\$ 139.05	\$ 116.43	\$ 141.83	\$ 118.76	\$ 144.67	\$ 121.13
Configuration Manager	\$ 176.87	\$ 148.10	\$ 180.41	\$ 151.06	\$ 184.02	\$ 154.08	\$ 187.70	\$ 157.16	\$ 191.45	\$ 160.30	\$ 195.28	\$ 163.51
Designer/Draftsman I	\$ 56.19	\$ 47.05	\$ 57.31	\$ 47.99	\$ 58.46	\$ 48.95	\$ 59.63	\$ 49.93	\$ 60.82	\$ 50.93	\$ 62.04	\$ 51.95
Designer/Draftsman II	\$ 66.15	\$ 55.39	\$ 67.47	\$ 56.49	\$ 68.82	\$ 57.62	\$ 70.20	\$ 58.78	\$ 71.60	\$ 59.95	\$ 73.03	\$ 61.15
Designer/Draftsman III	\$ 76.53	\$ 64.08	\$ 78.06	\$ 65.36	\$ 79.62	\$ 66.67	\$ 81.21	\$ 68.00	\$ 82.83	\$ 69.36	\$ 84.49	\$ 70.75
Designer/Draftsman IV	\$ 86.50	\$ 72.43	\$ 88.23	\$ 73.88	\$ 89.99	\$ 75.35	\$ 91.79	\$ 76.86	\$ 93.63	\$ 78.40	\$ 95.50	\$ 79.96
Designer/Draftsman V	\$ 121.05	\$ 101.36	\$ 123.47	\$ 103.38	\$ 125.94	\$ 105.45	\$ 128.46	\$ 107.56	\$ 131.03	\$ 109.71	\$ 133.65	\$ 111.91
Technician I	\$ 42.29	\$ 35.41	\$ 43.14	\$ 36.12	\$ 44.00	\$ 36.84	\$ 44.88	\$ 37.58	\$ 45.78	\$ 38.33	\$ 46.70	\$ 39.10
Technician II	\$ 56.45	\$ 47.27	\$ 57.58	\$ 48.21	\$ 58.73	\$ 49.18	\$ 59.90	\$ 50.16	\$ 61.10	\$ 51.16	\$ 62.32	\$ 52.18
Technician III	\$ 75.28	\$ 63.03	\$ 76.79	\$ 64.30	\$ 78.33	\$ 65.59	\$ 79.90	\$ 66.90	\$ 81.50	\$ 68.24	\$ 83.13	\$ 69.61
Technician IV	\$ 94.04	\$ 78.74	\$ 95.92	\$ 80.32	\$ 97.84	\$ 81.92	\$ 99.80	\$ 83.56	\$ 101.80	\$ 85.24	\$ 103.84	\$ 86.95
Technician V	\$ 130.68	\$ 109.42	\$ 133.29	\$ 111.61	\$ 135.96	\$ 113.84	\$ 138.68	\$ 116.12	\$ 141.45	\$ 118.44	\$ 144.28	\$ 120.81
Computer Operator I	\$ 32.80	\$ 27.46	\$ 33.46	\$ 28.02	\$ 34.13	\$ 28.58	\$ 34.81	\$ 29.15	\$ 35.51	\$ 29.73	\$ 36.22	\$ 30.33
Computer Operator II	\$ 54.63	\$ 45.74	\$ 55.72	\$ 46.66	\$ 56.83	\$ 47.58	\$ 57.97	\$ 48.54	\$ 59.13	\$ 49.51	\$ 60.31	\$ 50.50
Computer Operator III	\$ 65.45	\$ 54.80	\$ 66.76	\$ 55.90	\$ 68.10	\$ 57.02	\$ 69.46	\$ 58.16	\$ 70.85	\$ 59.32	\$ 72.27	\$ 60.51
Computer Operator IV	\$ 82.15	\$ 68.79	\$ 83.79	\$ 70.16	\$ 85.47	\$ 71.57	\$ 87.18	\$ 73.00	\$ 88.92	\$ 74.45	\$ 90.70	\$ 75.94
Computer Operator V	\$ 119.07	\$ 99.70	\$ 121.45	\$ 101.69	\$ 123.88	\$ 103.73	\$ 126.36	\$ 105.80	\$ 128.89	\$ 107.92	\$ 131.47	\$ 110.08

LABOR CATEGORIES	Effective 1/15/14		Effective 1/15/15		Effective 1/15/16		Effective 1/15/17		Effective 1/15/18		Effective 1/15/19	
	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site
LAN Administrator Assistant	\$ 65.64	\$ 54.96	\$ 66.95	\$ 56.06	\$ 68.29	\$ 57.18	\$ 69.66	\$ 58.33	\$ 71.05	\$ 59.49	\$ 72.47	\$ 60.68
LAN Administrator I	\$ 72.99	\$ 61.12	\$ 74.45	\$ 62.34	\$ 75.94	\$ 63.59	\$ 77.46	\$ 64.86	\$ 79.01	\$ 66.16	\$ 80.59	\$ 67.48
LAN Administrator II	\$ 81.08	\$ 67.89	\$ 82.70	\$ 69.25	\$ 84.35	\$ 70.63	\$ 86.04	\$ 72.04	\$ 87.76	\$ 73.48	\$ 89.52	\$ 74.96
LAN Administrator III	\$ 100.17	\$ 83.87	\$ 102.17	\$ 85.55	\$ 104.21	\$ 87.26	\$ 106.29	\$ 89.00	\$ 108.42	\$ 90.78	\$ 110.59	\$ 92.60
LAN Manager	\$ 120.23	\$ 100.67	\$ 122.63	\$ 102.68	\$ 125.08	\$ 104.73	\$ 127.58	\$ 106.83	\$ 130.13	\$ 108.96	\$ 132.73	\$ 111.14
Technical Trainer I	\$ 68.60	\$ 57.44	\$ 69.97	\$ 58.59	\$ 71.37	\$ 59.76	\$ 72.80	\$ 60.96	\$ 74.26	\$ 62.18	\$ 75.75	\$ 63.43
Technical Trainer II	\$ 76.18	\$ 63.79	\$ 77.70	\$ 65.06	\$ 79.25	\$ 66.36	\$ 80.84	\$ 67.69	\$ 82.46	\$ 69.05	\$ 84.11	\$ 70.43
Technical Trainer III	\$ 84.69	\$ 70.91	\$ 86.38	\$ 72.33	\$ 88.11	\$ 73.78	\$ 89.87	\$ 75.25	\$ 91.67	\$ 76.76	\$ 93.50	\$ 78.29
Technical Trainer IV	\$ 99.69	\$ 83.47	\$ 101.68	\$ 85.14	\$ 103.71	\$ 86.84	\$ 105.78	\$ 88.57	\$ 107.90	\$ 90.35	\$ 110.06	\$ 92.16
Technical Trainer V	\$ 109.64	\$ 91.80	\$ 111.83	\$ 93.64	\$ 114.07	\$ 95.51	\$ 116.35	\$ 97.42	\$ 118.68	\$ 99.37	\$ 121.05	\$ 101.36
Data Entry Clerk I	\$ 30.22	\$ 25.30	\$ 30.82	\$ 25.81	\$ 31.44	\$ 26.33	\$ 32.07	\$ 26.85	\$ 32.71	\$ 27.39	\$ 33.36	\$ 27.93
Data Entry Clerk II	\$ 40.34	\$ 33.78	\$ 41.15	\$ 34.46	\$ 41.97	\$ 35.14	\$ 42.81	\$ 35.85	\$ 43.67	\$ 36.57	\$ 44.54	\$ 37.29
Data Entry Clerk III	\$ 50.40	\$ 42.20	\$ 51.41	\$ 43.05	\$ 52.44	\$ 43.91	\$ 53.49	\$ 44.79	\$ 54.56	\$ 45.68	\$ 55.65	\$ 46.60
Administrative Assistant I	\$ 34.05	\$ 28.51	\$ 34.73	\$ 29.08	\$ 35.42	\$ 29.66	\$ 36.13	\$ 30.25	\$ 36.85	\$ 30.86	\$ 37.59	\$ 31.47
Administrative Assistant II	\$ 48.66	\$ 40.74	\$ 49.63	\$ 41.56	\$ 50.62	\$ 42.39	\$ 51.63	\$ 43.23	\$ 52.66	\$ 44.09	\$ 53.71	\$ 44.97
Administrative Assistant III	\$ 57.12	\$ 47.83	\$ 58.26	\$ 48.78	\$ 59.43	\$ 49.76	\$ 60.62	\$ 50.76	\$ 61.83	\$ 51.77	\$ 63.07	\$ 52.81
Administrative Assistant IV	\$ 66.56	\$ 55.73	\$ 67.89	\$ 56.85	\$ 69.25	\$ 57.98	\$ 70.64	\$ 59.15	\$ 72.05	\$ 60.33	\$ 73.49	\$ 61.53
Project Administrator	\$ 99.86	\$ 83.61	\$ 101.86	\$ 85.29	\$ 103.90	\$ 87.00	\$ 105.98	\$ 88.74	\$ 108.10	\$ 90.51	\$ 110.26	\$ 92.32