

# GSA SCHEDULE 70



**Kolcom Network Solutions, Inc  
dba KNS, Inc.**

**Schedule 70 Service Pricelist**

**Contract Number: GS-35F-0026X**

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**AUTHORIZED  
INFORMATION TECHNOLOGY SCHEDULE 70 SERVICE PRICELIST**

**1.0 General**

KNS, Inc. is a Systems Integrator specializing in turnkey implementation of communication networks and facility build outs throughout the United States. KNS, Inc. is a certified partner with CommScope / Systimax Solutions for structured cabling for data, voice, fiber optic AND CATV solutions, Axis Communications for security systems, Mitel for PBX solutions, Extron for audio visual solutions, Foundry/Brocade for Data Solutions.

**2.0 Contract Information**

**Contact:** Dave Koluch

**Contract Number:** GS-35F-0026X

**Period Covered by Contract:** October 18, 2010 October 18, 2015.

This proposal is for the following SIN and the respective FPDS Codes:

**SIN 132-51 Information Technology Professional Services**

**FPDS Code D301 IT Facility Operation and Maintenance**

**FPDS Code D302 IT Systems Development Services**

**FPDS Code D306 IT Systems Analysis Services**

**FPDS Code D307 Automated Information Systems Design and Integration Services**

**FPDS Code D308 Programming Services**

**FPDS Code D310 IT Backup and Security Services**

**FPDS Code D311 IT Data Conversion Services**

**FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing(CAD/CAM) Services**

**FPDS Code D316 IT Network Management Services**

**FPDS Code D399 Other Informational Technology Services, Not Elsewhere Classified**

***\*\*\* KNS can provide equipment required for turnkey solutions via an existing teaming agreement with a distributor that is also a GSA Contract Holder.***

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

**3.0 Company Information**

Kolcom Network Solutions, Inc. (dba KNS. Inc.)

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Contact: Dave Koluch

**Contract Number:** GS-35F-0026X

**Period Covered by Contract:** October 18, 2010 October 18, 2015.

#### **4.0 Service Price List**

<b>POSITION</b>	<b>NEGOTIATED GSA RATE</b>
Project Mgr	\$ 73.49
Superintendent	\$ 53.89
Business Mgr	\$ 48.99
Contract Mgr	\$ 58.79
Procurement	\$ 48.99
Safety	\$ 44.09
Quality Control	\$ 53.89
Tech 1	\$ 30.57
Tech 2	\$ 40.76
Tech 3	\$ 50.95
Tech 4	\$ 61.14
CADD	\$ 40.76
Engineer	\$ 68.59

#### **5.0 Labor Category Descriptions (SIN 132-51)**

**Labor Category**                      **Project Manager**

Responsibilities:                      Serve as primary contact for customer. Plans, directs, and coordinates activities of designed projects and ensures that goals or objectives of projects are accomplished within prescribed time frame and funding parameters. Manages and coordinates activities of personnel to ensure project completion. Supervises the execution of the contract requirements.

Experience:                              5 years experience which includes: managing, directing and implementing telecommunications projects.

Education:                              Bachelors degree or 5 years of relevant experience.

**Labor Category**                      **Project Coordinator/Superintendent:**

Responsibilities: Coordinates project related activities including requirements, resources, and personnel, funding, scheduling activities and researching project issues. Identifies changes and project issues and reports them to the project manager. Manage the project activities. Prepare long and short plans for on site project activities. Prepare project status reports to include project activities, changes and issues for the project manager.

Experience: 2 years of progressive experience which includes: coordinating, reporting, and scheduling activities of the telecommunications project.

Education: Bachelors degree or 2 years of relevant experience.

**Labor Category Business Manager**

Responsibilities: Supports the Project Manager in meeting the administrative requirements and manages financial aspects of contract and labor for the project. Manage the estimates of materials, equipment, production cost, performance requirements, and delivery schedules.

Experience: 2 years of progressive and related experience which includes: managing aspects of the administrative requirements of the project.

Education: Bachelors degree related to Business Management or 2 years of relevant experience.

**Labor Category Contract Manager**

Responsibilities: Responsible for the relationship and contracts between the company and customer. The main responsibility of the Contract Manager is to establish and maintain contractual requirements are met or exceeded.

Experience: 2 years of Contract Manager relevant experience with 2 years of experience in the telecommunication field. Have excellent oral and written communication skills

Education: Bachelors degree or 3 years of relevant experience.

**Labor Category Procurement Specialist**

Responsibilities: Procurement of various types of technology goods and services. Act as primary interface between the company and suppliers. Manage the issuance of Requests for Proposal, Quotation.

Experience: Minimum of 1 year experience in technology with at least 2 years of procurement management experience. Excellent oral and written communication skills; A team player who works well with customers.

Education: Bachelors degree related to Business Management

**Labor Category Safety Specialist**

Responsibilities: Specialized experience required includes preparing safety documentation including research or application of industry standards and best practices. They perform the research, writing, review, editing and rewriting of safety such as manuals, reports, publications and presentations.

Experience: Minimum of 1 year experience developing documentation pertaining to the implementation of safety solutions. They have experience in the editing of safety manuals, reports, publications, instruction books and presentations.

Education: Bachelors degree or comparable relevant experience.

**Labor Category                      Quality Control**

Responsibilities: The Quality Control Specialist implements a program of reporting, tracking, and analyzing key quality procedures; and provides support for technical advisory and assistance services. Performs work toward defined project objectives. Develops work plans and project internal controls. As a member of the Project team, works within general supervisory guidelines and controls.

Experience: Minimum of 1 year experience in quality control/quality assurance management. This experience shall include implementing a program of reporting, tracking, and analyzing key metrics and monitoring quality procedures, and support for technical advisory and assistance services.

Education: Bachelors degree or comparable relevant experience.

**Labor Category                      Project Engineer**

Responsibilities: Initial specification review, submittal preparation and approval, system design, drawing approval and maintain project documentation. Examine project specifications and be the technical lead. Complete engineering responsibilities for the projects from start to finish from submittal preparation to final project turn over.

Experience: Minimum of 5 years performing a variety of network engineering tasks independently, under supervision or in a team effort. Which are concerned with the design, installation and implementation of integrated networks including personnel, hardware, software and support facilities and equipment for structured cabling systems

Education: Bachelors degree in related field or relevant experience.

**Labor Category                      Lead Technician**

Responsibilities: Provide supervision to the installation technicians, inventory of installation equipment and materials being delivered to the project site. Prepare project reports to include daily activity, test results and as-built drawings.

Experience: Requires 5 years plus of experience in the field of telecommunications. The technician is a certified cabling and equipment installer and tester. The technician typically reports to a project superintendent.

Education: Associate's degree or its equivalent of experience in the field of telecommunications

**Labor Category Technician III**

Responsibilities: Technicians are certified to install telecommunications equipment and cabling for telecommunications circuits and networks. The technicians are experienced in the installation of customer's premise equipment, structured cabling, security systems, voice, data, audio/visual, and CATV solutions. The technicians are experienced in on-site troubleshooting. The technicians are certified in testing and labeling.

Experience: Requires 3 years plus of experience in the field of telecommunications. The technician is a certified cabling and equipment installer and tester. The technician typically reports to a project lead or manager.

Education: Associate's degree or its equivalent of experience in the field of telecommunications

**Labor Category Technician II**

Responsibilities: Technicians are certified to install telecommunications equipment and cabling for telecommunications circuits and networks. The technicians are experienced in the installation of customer's premise equipment, structured cabling, security systems, voice, data, audio/visual, and CATV solutions. The technicians are experienced in on-site troubleshooting. The technicians are certified in testing and labeling.

Experience: Requires 2 years of experience in the field of telecommunications. The technician is a certified cabling and equipment installer and tester. The technician works under general supervision.

Education: Associate's degree or its equivalent of experience in the field of telecommunications

**Labor Category Technician I**

Responsibilities: Technicians installs communications equipment and cabling for communications circuits and networks. The technicians install customer's premise equipment for structured cabling, security systems, voice and data, audio/visual, and CATV solutions.

Experience: Requires 0-1 years of experience in the field or in a related area. The technician works under immediate supervision.

Education: High School Diploma and experience in the field of telecommunications

**Labor Category CAD Operator**

Responsibilities: The CAD Designer takes the system design layout provided by the Project Engineer and translates it into a standard that can be input into the Computer Aided Design program. The CAD Designer ensures that standard requirements are included in each design to facilitate efficient installation and effective change control.

Experience: Minimum 2 years of CAD experience preferably with a telecommunications or engineering organization or an equivalent level of training and experience. Associate's degree from a recognized community college or vocational school. Additional experience may be substituted for the required education.

Education: Associate degree in drafting technologies or equivalent.

**Labor Category                    Administrative Assistant**

Responsibilities: Responsible for developing, drafting, writing and editing reports, briefs, proposals, and other documents in support of a client's requirements. Interfaces with personnel to coordinate meetings, maintain logs, records and files, provides end-user support, and performs general administrative duties. Able to communicate orally and in writing with all levels of an organization as required.

Experience: 2 years of general experience preferred in office automation developing, writing, proof reading, editing reports, proposal and documents in support of IT operations.

Education: High School graduate or equivalent and or vocational training.