COMPREHENSIVE FURNITURE MANAGEMENT SERVICES (CFMS)

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
Modification #55, Dated 12/2/2015

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! A menu-driven database system. The INTERNET address for GSA Advantage! is: www.gsaadvantage.com

FSC Group 71, Part II, Section K: Comprehensive Furniture Management Services

CONTRACT: **GS-29F-0009L**
CONTRACT PERIOD: January 22, 2001 through January 21, 2021   **Fed I.D.: 52-1451423**
CONTRACTOR: Commercial Marketing Associates Inc.   **DUNS: 15-320-5307**
                411 Aviation Way, Suite 240   **Cage Code: 0GPX7**
                Frederick MD 21701
         Phone: 240-215-9700 Fax : 240-215-9721 **E.mail** cma.hq@cma-gsa.com
CONTRACT ADMINISTRATION: **COMMERCIAL MARKETING ASSOCIATES INC.**
                411 Aviation Way, Suite 240, Frederick MD 21701
                PHONE: 240-215-9700 / FAX: 240-215-9721
BUSINESS SIZE: Other than small.

INFORMATION FOR ORDERING ACTIVITIES

1.   Awarded Sins:
712-2 Asset Management (Agilquest)
712-4 Furniture Design/Layout
712-6 Asset Maintenance (MilliCare)

2.   Maximum Order Limitation:
$500,000.

3.   Minimum Order: N/A

4.   Geographic Coverage: Worldwide

5.   Production Points:
SINS 712-2, 712-4 & 712-6:
CMA INC
411 Aviation Way, Suite 240
Frederick MD 21701

6.   Prices shown herein are NET, FOB Destination

7.   Quantity Discounts: Not Applicable

8.   Prompt Payment Terms: Net 30

9.   Government Credit Card Accepted

10.   Foreign Items: None

11a.   Time of Delivery: As negotiated
11b.   *NO* Items Available for Expedited Delivery

11c.   Overnight & 2 Day Delivery *NOT* Available
11d.   Urgent Requirements:
Call 240-215-9700 for Information, or
Email cma.hq@cma-gsa.com

12.   FOB Point :   DESTINATION

13.   Ordering Address:
Commercial Marketing Associates Inc.
411 Aviation Way, Suite 240
Frederick MD 21701
Phone: 240-215-9700 Fax: 240-215-9721

14.   Payment Address:
Commercial Marketing Associates Inc.
411 Aviation Way, Suite 240
Frederick MD 21701

15.   Cancellations: Prior to service no cancellation fee will apply. After service no cancellation can be accepted.
16.   Export Packing Charges: None
17.   Gov't MasterCard & Visa Card Accepted.
18.   Terms & Conditions of Rental, Repair & Maintenance: Not Applicable
19.   Terms & Conditions of Installation: Call 240-215-9700
20.   Repair Parts: N/A
21.   Service & Distribution Points: N/A
22.   Participating Dealers: Not Applicable
23.   Preventive Maintenance: N/A
24.   Environmental Attributes: Not Applicable
25.   DUNS Number: 15-320-5307
26.   CCR Registration: 15-320-5307

Call 240-215-9700 for current GSA pricing information

SIN 712-2: Asset Management		
Labor/Task Category	**Per Unit**	**Government Rate**
Consultant	Hourly	$224.43
Training	Hourly	$224.43
Custom Software Development	Hourly	$174.56
Project Management	Hourly	$184.53
Remote Technical Support	Hourly	$164.58
Annual Service Fee per Workstation		
First 100 (1 - 100)	Workstation	$49.87
Next 400 (101 -500)	Workstation	$34.91
Next 500 (501 - 1,000)	Workstation	$29.92
All additional workspaces (1,001 or Over)	Workstation	TBD

AGILQUEST

AgilQuest OnBoard® is GSA's BookIt!

GSA has acquired AgilQuest Corporation's OnBoard workplace management system and branded it for use throughout all of GSA as the "BookIt" system. (See GSA Instructional Letter CIO IL-1 1-02, Regional Implementation of Online Workspace, Conference Room, and Shared Resource Reservation Software)

This system enables GSA to meet many mandates, including reductions in real estate cost, energy consumption and CO_2 production, as well as improvements in telework compliance, employee productivity and workplace flexibility.

OnBoard was created to address the workforce and workplace needs of large organizations and for use by: workers with assigned desks use OnBoard to reserve meeting rooms, equipment and other resources; mobile workers use OnBoard to reserve hoteling space, telework space and to locate their colleagues; facility departments save time and money every time they do employee moves with OnBoard; visitors use OnBoard to locate their host; management has one enterprise system to keep their entire enterprise running smoothly; and everyone uses it for conference room reservations that are quick, easy and guaranteed.

What can OnBoard do for you?

It is impossible to include all of OnBoard's capabilities here, but some important functions are:

- Find desks for work and rooms to meet in and collaborate
- Share collaboration space without bumping into others
- Let your colleagues know where you are: Teleworking? In the office?
- Book conference rooms, equipment and services all at the same time
- Use your laptop, a kiosk, a mobile phone, your Cisco desktop phone to find availability ,make, check in and check out of workspaces
- Receive your phone extension to the desk you choose automatically
- Free permanently assigned spaces for use by visitors
- Increase utilization of office space and increase the number of people a given office can support
- Identify real estate vacancy so that it can be used or eliminated
- Configure business rules to support office policies and procedures

Delivering Value to the Federal Government

AgilQuest's OnBoard delivers capabilities that address many Federal Government mandates and directives. We help comply with:

- **White House Executive Order 13327, Cut real estate portfolio:**increase office utilization and worker to workplace ratio to divest of real estate
- **Council of Economic Advisors, Work-Life Balance and Economics of Workplace Flexibility:**Increase Workplace flexibility and access to the workplace

- **Telework Enhancement Act of 2010:** Enable telework, manage it and measure it
- **Continuity of Operations Planning:** Improve safety and security
- **Getting to Zero:** Drive down CO_2 production through more efficient real estate use

Covering the Entire Workplace

OnBoard delivers additional cost savings by meeting the needs of many workplace processes with one configurable enterprise system. Examples include:

- Telework management and measurement
- Office Hoteling management and measurement
- Conference Room Management
- Video Conference / Telepresence Room Management
- Permanent Space Management
- Visitor Management
- Other resource management (parking, etc.)

OnBoard: For the way you work

Multiple, personalized interfaces are deployed to make it easy to use the OnBoard system to support way you work:

- Navigator, windows-based console for administrators and power users
- Mobile, web browser-based easy user interface
- Scout, multi-platform smart phone connection
- IPPI, on-phone interface for Cisco IP phones
- Kiosk, walk-up check-in and way-finding service
- RoomWizard integration, an on-wall remote display for locating and checking into available conference rooms
- Events, booking and meeting display on large monitor

Some of our interfaces

Navigator

Scout

Room Wizard

Mobile

Kiosk

AgilQuest Corporation

AgilQuest provides organizations the consulting, training and software solutions they need to manage their workplace and measure the actual use of their office space. Benefits include dramatic reduction in real estate costs while giving people the freedom to choose the right workspace *"Whenever, Wherever You Need to Work".*

Our vision is to "**Make the Workplace as Agile as the Workforce"** which translates into a two part mission:

* ❖ Workforce Mission: provide managers and employees with the tools and training they need to adapt and thrive in today's agile workplace.
* ❖ Workplace Mission: create a lean workplace infrastructure by:
    * o managing workplace operations (Hoteling, AWS, Conference Rooms, COOP, Business Continuity, Telework, Visitor Management, Space Management, etc.),
    * o measuring the actual use of all workspaces, and
    * o providing the business intelligence needed to improve agility, profitability and sustainability.

Since 1994 AgilQuest has been designing and implementing innovative workplace strategies and measuring value consistently, continuously and systematically over time. We have codified our expertise into the most scalable, configurable, and functional suite of solutions available today. AgilQuest serves some of the world's largest and most demanding enterprises and would appreciate the opportunity to serve yours.   Our products and services include:

COMMANDER™ PLATFORM TO SUPPORT A USAGE INFORMATION MODEL™ (UIM)

A Usage Information Model (UIM) is the process of generating and managing actual workplace usage data during a building's occupancy life cycle. AgilQuest's Commander™ Platform is a technology and service solution that supports the UIM and consists of three components: CommandNET™, CommandCENTER™ and CommandBI™. CommandNET integrates with building systems for measuring actual use; CommandCENTER processes the data sources; and CommandBI provides the data repository and analytical tools for business intelligence.

The Commander Platform provides both operational and strategic value by measuring the actual use of real estate continuously, ubiquitously, consistently and systematically over time. It allows corporate space planners to make better invest/divest decisions, allow each facility to support more people, create a high energy workplace by measuring/managing office space to a higher actual utilization, and attract and retain employees by demonstrating improved sustainability. Our Real Estate Advisory and Workplace Management services add value to the platform.

ONBOARD® FOR HOTELING, CONFERENCE ROOM AND PERMANENT SPACE MANAGEMENT

Once you decide, based on the utilization data from the Commander Platform, on a new workplace strategy, AgilQuest provides the OnBoard Workplace Management System to manage your entire portfolio. We empower workers to find and choose the corporate resources they need whenever and wherever they need to work – from assigned office space to alternative office space, from conference rooms to individual offices, from catering services to AV equipment. By entering one simple transaction a worker secures a needed office resource, redirects their telephone extension, updates their calendar, initiates a chargeback, and generates an entry for management analysis.

AGILWORK™ E-LEARNING SOLUTIONS

AgilWork e-Learning Solutions are online, full motion video training modules for employees and managers that speed adoption and ease the transition from a traditional work environment to a shared work environment. AgilWork courses are based upon global best practices for mobility and virtual work. AgilWork includes content important to virtual workers and management such as company specific policies and procedures, reservation system training, configuration options, and many other "day in the life" requirements.

SIN 712-4: Design/Layout		
COLLABORATIVE INTERIORS **Labor/Task Category**	**Per Unit**	**Government Rate w/IFF Included**
Director/Principal	Hourly	$155.44
Project Manager	Hourly	$127.18
Senior Project Designer	Hourly	$105.51
Project Designer	Hourly	$89.50
Assistant Project Designer	Hourly	$67.83
CADD Craftsman	Hourly	$72.54
Administrative	Hourly	$45.22

SIN 712-6: Assets Management		
MILLICARE **Labor/Task Category**	**Per Unit**	**Government Rate w/IFF Included**
Carpet and Upholstery Cleaning Services	See Attached	See Attached

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FSC GROUP 71, PART II, SECTION K: Comprehensive Furniture Management Services
FSC CLASS 7105
CONTRACT: **GS-29F-0009L**
CONTRACT PERIOD: January 22, 2011 through January 21, 2021
CONTRACTOR: **COMMERCIAL MARKETING ASSOCIATES, INC.**   DUNS # - 15-320-5307
411 Aviation Way, Suite 240, Frederick, MD 21701   Cage Code # - 0GPX7
BUSINESS SIZE: PHONE: (240) 215-9700 / FAX: (240) 215-9721   Tax ID# - 52-1451423
Other than small   E-Mail: cma.hq@cma-gsa.com

SIN 712-6 ASSET MAINTENANCE
MilliCare Carpet Cleaning & Maintenance

The following are the prices per square foot, per cleaning for the MilliCare Carpet maintenance program. Since each facility requires a different level of maintenance to properly retain appearance, and since job conditions vary with each facility, an on site inspection is performed for each maintenance contract. Because of the variables associated with each facility the price per sq. ft. may vary from the prices listed below.

Carpet Cleaning

	Job Size in Square Feet	Price per Square Foot per Cleaning
United States (Excluding Alaska & Hawaii)		
	<2,500	$416.25 Minimum Charge
	2,500 to 5,000	$ 0.180
	5,001 to 14,999	$ 0.154
	15,000 to 99,999	$ 0.121
	100,000 & over	$ 0.110

A surcharge of $ 0.06 may be applicable for the following areas; New York, Chicago, St. Louis, Boston, Los Angeles, San Francisco, Miami, Philadelphia, Kansas City.

For areas less than Minimum square foot shown contact CMA, Inc. for surcharge.
Above prices are applicable within a 100-mile radius of MilliCare Provider. Additional restrictions and cost may apply. Carpet restoration and other services are available.

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FSC GROUP 71, PART II, Section K: Comprehensive Furniture Management Services

FSC CLASS 7105		**Conus** *Price List*
CONTRACT:	**GS-29F-0009L**	*Prices, FOB Dest. or*
CONTRACT PERIOD:	January 22, 2011 through January 21,2021	*Stateside Port*
CONTRACTOR:	**COMMERCIAL MARKETING ASSOCIATES, INC.**	**DUNS # - 15-320-5307**
	411 Aviation Way, Suite 240, Frederick, MD 21701	**Cage Code # - 0GPX7**
BUSINESS SIZE:	PHONE: (240) 215-9700 / FAX: (240) 215-9721	**Tax ID# - 52-1451423**
Other than small	E-Mail: cma.hq@cma-gsa.com	

S.I.N. 712-6 ASSET MAINTENANCE
MilliCare® Furniture and Upholstery Cleaning

Labor / Task Category	Per Unit	GSA Price
Upholstered Panels *(per side)*		
Greater than 48" high	Linear Ft.	$2.31
Greater than 54" high	Linear Ft.	$2.45
Greater than 68" high	Linear Ft.	$2.58
Greater than 85" high	Linear Ft.	$2.68
Vinyl Wall Covering		
Under 10'	Linear Ft.	$2.81
Over 10'	Linear Ft.	$3.45
Fabric Wall Covering		
Under 10'	Linear Ft.	$4.35
Over 10'	Linear Ft.	$4.81
Seating		
Task Chair - Fabric Seat	Each	$14.06
Task Chair - Fabric Seat and Arms	Each	$20.40
Task Chair - Fabric Seat and Back	Each	$20.40
Task Chair - Fabric Seat, Back and Arms	Each	$22.99
Task Chair - Fabric Protection	Each	$3.22
Side Chair - Fabric Seat	Each	$12.92
Side Chair - Fabric Seat and Arms	Each	$16.59
Side Chair - Fabric Seat and Back	Each	$16.59
Side Chair - Fabric Seat, Back and Arms	Each	$20.40
Side Chair - Fabric Protection	Each	$3.22
Manager / Conference Chair - Fabric Seat	Each	$19.27
Manager / Conference Chair - Fabric Seat and Arms	Each	$21.72
Manager / Conference Chair - Fabric Seat and Back	Each	$21.72
Manager / Conference Chair - Fabric Seat, Back and Arms	Each	$24.26
Manager / Conference Chair - Fabric Protection	Each	$4.49

S.I.N. 712-6 ASSET MAINTENANCE
MilliCare® Furniture and Upholstery Cleaning

Labor / Task Category	Per Unit	GSA Price
Seating		
Cafeteria Chairs - Metal and Plastic	Each	$5.76
Cafeteria Chairs - Metal and Fabric	Each	$12.15
Club / Lounge Stuffed Chairs	Each	$51.01
Love Seat	Each	$102.02
Couch up to 84"	Each	$140.33
Couch over 84"	Each	$19.27
Metal and Laminate Office Furniture		
2 Drawer File Cabinets	Each	$5.12
3 Drawer File Cabinets	Each	$6.57
4 Drawer File Cabinets	Each	$7.71
Desk Drawer File Pedestals	Each	$5.12
Desk tops up to 72"	Each	$7.71
Credenzas up to 72"	Each	$5.12
Tables up to 48" in Diameter	Each	$6.57
Metal Cabinets and Bookcases		
2 shelf	Each	$6.03
3 shelf	Each	$6.57
4 shelf	Each	$7.71
5 shelf	Each	$8.93
Storage cabinets under 42"	Each	$10.95
Storage cabinets over 42"	Each	$16.59
Minimum Charge	Per Job	$408.06

12/21/2015