GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE
PROFESSIONAL ENGINEERING SERVICES PRICELIST

SERVICES OFFERED - FSC CLASS 871

871-1	Strategic Planning for Technology Programs/Activities
871-2	Concept Development and Requirements Analysis
871-3	System Design, Engineering and Integration
871-4	Test and Evaluation
871-5	Integrated Logistics Support
871-6	Acquisition and Life Cycle Management
871-1RC	Strategic Planning for Technology Programs/Activities
871-2RC	Concept Development and Requirements Analysis
871-3RC	System Design, Engineering and Integration
871-4RC	Test and Evaluation
871-5RC	Integrated Logistics Support
871-6RC	Acquisition and Life Cycle Management

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GSA PES CONTRACT NUMBER GS-23F-0226M

Period Covered by Contract: June 28, 2002 – May 31, 2012
Note: Contract has two 5-year option through May 31, 2022

General Services Administration
Federal Supply Service

Pricelist current through Modification # PO-0002, dated 01 June 2007.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at http://www.fss.gsa.gov/.

ZETA ASSOCIATES

Zeta Associates was founded in June of 1984 to provide superior technical expertise and experience to the U.S. Government. A guiding principle has been to emphasize the individual performer and to that end we have created an efficient organizational structure which is based on professional, highly skilled technical associates, supported by a small but efficient staff, and linked by short lines of communication within minimal layers of management. Zeta has adhered to this philosophy while growing steadily to meet our customer's needs for our key mission contributions. Our staffing has been carefully managed to preserve the proven qualities of our staff, culture, and organizational structure.

Zeta's technical associates are "hand-picked" by a rigorous vetting process and have an average professional experience of more than 20 years. Academic backgrounds include: Electrical, Aerospace, Mechanical, and Chemical Engineering; Physics; Computer Science; and Mathematics. The degree breakdown is approximately 15% Ph.D., 55% MS, 25% BS/BA degrees, and 5% Associates degrees and other technical training. Several "Zetans" are recognized as being among the most proficient technical specialists in their fields.

Collectively, Zeta staff members have an in-depth understanding of our customers' roles and missions. We have been involved, in a variety of roles, with nearly all of our main customers' programs since our founding. In addition to experience with existing and programmed missions, we have supported our customers' preparations for the future through planning exercises, system architecture studies, roadmap building, and support to R&D activities. We have performed on projects in all phases of the program life cycle including the earliest stages of new programs, evaluating customer needs and alternative system architectures; the development phase involving performance analyses, design trades, and acquisition support; and the operational phase where we emphasize the optimization of system performance based on quantitative measurements.

Much of our current work supports the development of techniques and prototype systems to enhance the performance and value of current systems. At major government facilities around the world, Zeta-developed processing systems are in evidence far out of proportion to the size of our company and some of our systems have revolutionized signal processing. This role is effective and synergistic; our efforts benefit our customer and our involvement at the heart of their systems in turn deepens our expertise.

Collectively, our staff possesses an extremely broad and deep expertise and experience spanning conceptual design, operations concepts, and evaluation of proposed systems through requirements definition, design and development of programmed systems, to intimate involvement with operational systems in all phases. Our continued selection to play key roles and the many significant awards our staff have earned for their achievements attest to our success.

INFORMATION FOR ORDERING OFFICES

1a. DESCRIPTION OF SERVICES AND AWARDED SPECIAL ITEM NUMBERS FOR ELECTRICAL ENGINEERING

871-1 Strategic Planning for Technology Programs/Activities
Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

871-2 Concept Development and Requirements Analysis
Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to, requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

871-3 System Design, Engineering and Integration
Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to, computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

871-4 Test and Evaluation
Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

871-5 Integrated Logistics Support
Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to, ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

871-6 Acquisition and Life Cycle Management
Services required under this SIN involve the entire planning, budgetary, contract and systems/program management execution functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, and engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to, operation and maintenance, program/project management, technology transfer/ insertion, training, privatization and outsourcing.

1b. DESCRIPTION OF SERVICES AND AWARDED SPECIAL ITEM NUMBERS FOR ELECTRICAL ENGINEERING (RECOVERY PURCHASING)

871-1RC Strategic Planning for Technology Programs/Activities
Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

871-2RC Concept Development and Requirements Analysis
Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to, requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

871-3RC System Design, Engineering and Integration
Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to, computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

871-4RC Test and Evaluation
Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

871-5RC Integrated Logistics Support
Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to, ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

871-6RC Acquisition and Life Cycle Management
Services required under this SIN involve the entire planning, budgetary, contract and systems/program management execution functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, and engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to, operation and maintenance, program/project management, technology transfer/ insertion, training, privatization and outsourcing.

LABOR CATEGORY DESCRIPTIONS

The following Zeta labor category disciplines are offered in all SINs:

Manager
Consulting Engineer/Scientist
Engineer/Scientist
Software Specialist
Technical Support
Program Support

Zeta recognizes that successful performance depends on having personnel with the right skills and experience. These skills and experience are acquired through a proper mix of education and professional experience. We have found that skills required to support advanced technology efforts and today's problems and tomorrow's challenges are not always supported by the traditional formal education and work experience combination. Therefore, we have incorporated substitution allowances between equivalent education and experience in order to provide the quality of services required by the customer at the most reason price. The two tables below present substitution equivalencies for education and experience requirements.

Substitutions for educational requirements

Additional years of related experience may be substituted for degree requirements.

Degree Requirement	Equivalent Experience Substitution
High School	GED
Associate	High School plus two years additional related experience
Bachelor's	High school plus four years additional related experience or Associate's degree plus two years additional related experience
Master's	Bachelor's degree plus two years additional related experience or six years additional related experience
Doctorate	Bachelor's degree plus four years or Master's degree plus two years or eight years additional related experience

Substitutions for work experience requirements

A related degree may be substituted for years of related work experience.

Degree Requirement	Equivalent Experience Substitution
Bachelor's	Two
Master's	Four
Doctorate	Six

Minimum Years of Experience

Category	Minimum Years
Manager 1	25
Manager 2	25
Manager 3	20
Manager 4	15
Consulting Engineer/Scientist 1	25
Consulting Engineer/Scientist 2	25
Consulting Engineer/Scientist 3	20
Consulting Engineer/Scientist 4	15
Consulting Engineer/Scientist 5	15
Engineer/Scientist 1	10
Engineer/Scientist 2	10
Engineer/Scientist 3	5
Engineer/Scientist 4	0
Software Specialist 1	15
Software Specialist 2	5
Software Specialist 3	0
Technical Support 1	5
Technical Support 2	0

INDIVIDUAL CATEGORY DESCRIPTIONS

LABOR CATEGORY 1 - MANAGER	
Grade	Description & Minimum Requirements
1	Advanced Degree in relevant technical discipline and extensive high-level program management experience in government or industry. Widely recognized leader capable of conceiving, planning and managing large, complex programs involving multiple projects. Exceptional judge of character and ability who can build a team and inspire them to success. Interacts with counterparts and personnel at highest levels of industry or government. Exceptional written and oral communication skills including ability to convincingly articulate program results and customer positions in any forums and in adversarial situations. Acts as mentor to program or project managers and provides guidance and tasking to project managers.
2	Advanced Degree in relevant technical discipline or extensive broad program management experience in government or industry. Respected leader in business area capable of planning and managing large programs involving multiple projects. Excellent judge of character and ability who can build a team and lead them to success. Interacts with counterparts and personnel at high levels of industry or government. Excellent written and oral communication skills including ability to present program results and customer positions with confidence even in difficult situations. Acts as mentor and provides guidance and tasking to project managers.
3	Advanced Degree in relevant technical discipline or significant project management experience in government or industry. Experienced leader capable of planning and managing one or larger, complex projects. Interacts with program managers, counterparts and personnel at mid-to-upper levels of industry or government. Strong written and oral communication skills including ability to present project results and customer positions with confidence. Strong judge of character and ability who can staff a team and lead them to success. Act as mentor to project managers and staff and provides guidance and tasking to project staff.
4	Advanced Undergraduate Degree in relevant technical discipline or project management experience in government or industry. Capable of planning and managing one or more projects of moderate size and complexity. Interacts with program managers, counterparts and customer personnel in industry or government. Good written and oral communication skills including ability to present project results with confidence. Ability to staff a team and lead them to success. Acts as mentor and provides guidance and tasking to project staff.

LABOR CATEGORY 2 - CONSULTING ENGINEER/SCIENTIST	
Grade	Description & Minimum Requirements
1	Advanced Degree in relevant technical discipline and extensive high-level experience in government, industry or academe. Widely recognized expert/leader who can provide technical, programmatic, or operational vision and guidance to high-level / visibility / payoff / risk efforts. In role as technical consultant, provide guidance or solutions to problems of extreme complexity and difficulty individually or as part of a team. As programmatic / operational consultant, contributes to efforts including Red Teams, major customer acquisitions, proposal evaluation and customer strategic planning. Exceptional communication skills and ability to interact with counterparts and personnel at highest levels of industry and government.
2	Advanced Degree in relevant technical discipline or extensive experience in government, industry or academe. Highly respected expert/leader in field or business area who can provide technical, programmatic, or operational guidance to high-level / visibility / payoff / risk efforts. In role as technical consultant, provide guidance or solutions to problems of significant complexity and difficulty individually or as part of a team. As programmatic / operational consultant, contributes to efforts including Red Teams, major customer acquisitions and customer strategic planning. Excellent communication skills and ability to interact with counterparts and personnel at high levels of industry and government.
3	Advanced Degree in relevant technical discipline or significant relevant experience in government, industry or academe. Respected specialist in field or business area who can provide technical, programmatic or operational guidance. In role as technical consultant, provide guidance or solutions to complex and difficult problems individually or as part of a team. As programmatic / operational consultant, contributes to efforts including Red Teams, customer acquisitions and customer planning. Strong communication skills and ability to interact with counterparts and personnel in upper levels of industry and government.
4	Advanced Degree in relevant discipline or considerable relevant experience in government or industry. Experienced specialist in field or business area who can provide technical, programmatic or operational guidance. In role as technical consultant, provide guidance or solutions to problems of moderate complexity or difficulty individually or as part of a team. As programmatic / operational consultant, contributes to efforts including Red Teams, customer acquisitions and customer planning. Good communication skills and ability to interact with counterparts and personnel in mid-to-upper levels of industry and government.
5	Advanced Undergraduate Degree in relevant discipline or relevant experience in government or industry. Specialist who can provide technical, programmatic or operational guidance. In role as technical consultant, provide guidance or solutions to challenging problems individually or as part of a team. As programmatic / operational consultant, contributes to efforts including Red Teams, customer acquisitions and customer planning. Interacts with counterparts and personnel in industry and government.

LABOR CATEGORY 3 - ENGINEER/SCIENTIST	
Grade	Description & Minimum Requirements
1	Advanced Degree in relevant technical discipline or equivalent experience in government or industry. Technical specialist who can provide guidance or solutions to problems individually or as part of a team. Exceptional analytic skills to properly frame customer problems and deep understanding of engineering / science specialty area(s) to create solutions for significant problems. Acts as mentor and provides technical guidance and tasking to less experienced engineer/scientists and technicians. Executes tasking from more experienced engineer/scientists and project managers.
2	Advanced Degree in relevant technical discipline or equivalent experience in government or industry. Technical specialist who can provide guidance or solutions to problems individually or as part of a team. Strong analytic skills to properly frame customer problems and solid understanding of the engineering / science specialty to create solutions for substantial problems. Provides technical guidance and tasking to less experienced engineer/scientists and technicians. Executes tasking from more experienced engineer/scientists and project managers.
3	Advanced Degree in relevant technical discipline or equivalent experience in government or industry. Technical specialist who can solve challenging problems given guidance and tasking from more experienced staff. Sufficient understanding of the engineering / science specialty area(s) to develop solutions to routine problems without assistance. Provides technical guidance to less experienced engineer/scientists and technicians. Executes tasking from more experienced engineer/scientists and project managers.
4	Advanced Degree in relevant technical discipline or equivalent experience in government or industry. Technical specialist who can solve problems given guidance and tasking from more experienced staff. Sufficient understanding of the engineering / science specialty area(s) to develop solutions to straightforward problems without assistance. Provides technical guidance to technicians. Executes tasking from more experienced engineer/scientists and project managers.

LABOR CATEGORY 4 - SOFTWARE SPECIALIST	
Grade	Description & Minimum Requirements
1	Advanced Degree in relevant technical discipline or extensive experience in software architecture, design and development. Mastery of current advanced techniques including Object Oriented and Structured development methodologies. In-depth knowledge of one or more operating systems and the main software tools used in customer's systems. Extensive experience with current infrastructure at one or more customer's facilities. Ability to design and implement extremely complex mission critical software components or systems. Excellent written and communication skills. Acts as mentor and provides technical guidance and tasking to less experienced software specialists. Executes high level tasking from program or project managers.
2	Advanced Degree in relevant technical discipline or significant experience in software design and development. Proficient with current advanced techniques including Object Oriented and Structured development methodologies. Significant knowledge of one or more operating systems and the main software tools used in customer's systems. Substantial experience with current infrastructure at one or more customer's facilities. Ability to design and implement complex mission software components or systems. Strong written and communication skills. Provides technical guidance and tasking to less experienced software specialists and executes tasking from more experienced software specialists and project managers.
3	Undergraduate Degree in related discipline or equivalent experience in software development. Familiar with current advanced techniques including Object Oriented and Structured development methodologies. Knowledge of one or more operating systems and the main software tools used in customer's systems. Experience with current infrastructure at one or more customer's facilities. Ability to execute software development tasks assigned by more experienced software specialists or project managers, including writing, testing and integrating software components, and producing system and user documentation.

LABOR CATEGORY 5 - TECHNICAL SUPPORT	
Grade	Description & Minimum Requirements
1	Undergraduate Degree in relevant technical discipline or equivalent experience in government or industry. Perform activities with minimal supervision and support more experienced Zeta staff by solving assigned problems with general guidance on how to obtain solutions.
2	Associates Degree in relevant technical discipline or equivalent experience in government or industry. Perform routine activities with close supervision and support more experienced Zeta staff by solving clearly posed problems with specific guidance on how to obtain solutions.

LABOR CATEGORY 6 - PROGRAM SUPPORT	
Grade	Description & Minimum Requirements
1	Associates degree or significant experience and extensive training in computer applications. Perform program support in areas of program management, document and report generation, planning and coordination, and other administrative support. Exercises substantial judgment in accomplishing tasking, and works independently.
2	High school diploma or equivalent, or substantial experience and training in computer applications. Perform administrative support in areas of project management, documentation, briefing and reporting, scheduling and other support as required. Exercises judgment in accomplishing tasking, and works independently.

Zeta Associates Contractor Site Rates

No.	Labor Categories	01 Jun 2007 To 31 May 2008	01 Jun 2008 To 31 May 2009	01 Jun 2009 To 31 May 2010	01 Jun 2010 To 31 May 2011	01 Jun 2011 To 31 May 2012
1	Manager 1	$334.39	$354.45	$375.72	$398.26	$422.16
2	Manager 2	$301.28	$319.36	$338.52	$358.83	$380.36
3	Manager 3	$261.11	$276.78	$293.39	$310.99	$329.65
4	Manager 4	$215.92	$228.88	$242.61	$257.17	$272.60
5	Consulting Engineer/Scientist 1	$334.39	$354.45	$375.72	$398.26	$422.16
6	Consulting Engineer/Scientist 2	$301.28	$319.36	$338.52	$358.83	$380.36
7	Consulting Engineer/Scientist 3	$261.11	$276.78	$293.39	$310.99	$329.65
8	Consulting Engineer/Scientist 4	$240.97	$255.43	$270.76	$287.01	$304.23
9	Consulting Engineer/Scientist 5	$215.92	$228.88	$242.61	$257.17	$272.60
10	Engineer/Scientist 1	$201.81	$213.92	$226.76	$240.37	$254.79
11	Engineer/Scientist 2	$189.37	$200.73	$212.77	$225.54	$239.07
12	Engineer/Scientist 3	$169.88	$180.07	$190.87	$202.32	$214.46
13	Engineer/Scientist 4	$150.90	$159.95	$169.55	$179.72	$190.50
14	Software Specialist 1	$233.22	$247.21	$262.04	$277.76	$294.43
15	Software Specialist 2	$197.96	$209.84	$222.43	$235.78	$249.93
16	Software Specialist 3	$150.90	$159.95	$169.55	$179.72	$190.50
17	Technical Support 1	$142.33	$150.87	$159.92	$169.52	$179.69
18	Technical Support 2	$106.72	$113.12	$119.91	$127.10	$134.73
19	Program Support 1	$105.02	$111.32	$118.00	$125.08	$132.58
20	Program Support 2	$90.57	$96.00	$101.76	$107.87	$114.34

Zeta Associates Contractor Site Rates											
No.	**Labor Categories**	**01 Jun 2012 To 31 May 2013**	**01 Jun 2013 To 31 May 2014**	**01 Jun 2014 To 31 May 2015**	**01 Jun 2015 To 31 May 2016**	**01 Jun 2016 To 31 May 2017**	**01 Jun 2017 To 31 May 2018**	**01 Jun 2018 To 31 May 2019**	**01 Jun 2019 To 31 May 2020**	**01 Jun 2020 To 31 May 2021**	**01 Jun 2021 To 31 May 2022**
1	Manager 1	$ 447.49	$ 474.34	$ 502.80	$ 532.97	$ 564.94	$ 598.84	$ 634.77	$ 672.86	$ 713.23	$ 756.02
2	Manager 2	$ 403.18	$ 427.37	$ 453.01	$ 480.19	$ 509.01	$ 539.55	$ 571.92	$ 606.23	$ 642.61	$ 681.17
3	Manager 3	$ 349.42	$ 370.39	$ 392.61	$ 416.17	$ 441.14	$ 467.61	$ 495.66	$ 525.40	$ 556.93	$ 590.34
4	Manager 4	$ 288.95	$ 306.29	$ 324.66	$ 344.14	$ 364.79	$ 386.68	$ 409.88	$ 434.47	$ 460.54	$ 488.17
5	Consulting Engineer/Scientist 1	$ 447.49	$ 474.34	$ 502.80	$ 532.97	$ 564.94	$ 598.84	$ 634.77	$ 672.86	$ 713.23	$ 756.02
6	Consulting Engineer/Scientist 2	$ 403.18	$ 427.37	$ 453.01	$ 480.19	$ 509.01	$ 539.55	$ 571.92	$ 606.23	$ 642.61	$ 681.17
7	Consulting Engineer/Scientist 3	$ 349.42	$ 370.39	$ 392.61	$ 416.17	$ 441.14	$ 467.61	$ 495.66	$ 525.40	$ 556.93	$ 590.34
8	Consulting Engineer/Scientist 4	$ 322.47	$ 341.82	$ 362.33	$ 384.07	$ 407.11	$ 431.54	$ 457.43	$ 484.88	$ 513.97	$ 544.81
9	Consulting Engineer/Scientist 5	$ 288.95	$ 306.29	$ 324.66	$ 344.14	$ 364.79	$ 386.68	$ 409.88	$ 434.47	$ 460.54	$ 488.17
10	Engineer/Scientist 1	$ 270.07	$ 286.27	$ 303.45	$ 321.65	$ 340.95	$ 361.41	$ 383.10	$ 406.08	$ 430.45	$ 456.27
11	Engineer/Scientist 2	$ 253.42	$ 268.62	$ 284.74	$ 301.83	$ 319.94	$ 339.13	$ 359.48	$ 381.05	$ 403.91	$ 428.15
12	Engineer/Scientist 3	$ 227.34	$ 240.98	$ 255.44	$ 270.76	$ 287.01	$ 304.23	$ 322.48	$ 341.83	$ 362.34	$ 384.08
13	Engineer/Scientist 4	$ 201.94	$ 214.05	$ 226.90	$ 240.51	$ 254.94	$ 270.24	$ 286.45	$ 303.64	$ 321.86	$ 341.17
14	Software Specialist 1	$ 312.10	$ 330.83	$ 350.68	$ 371.72	$ 394.02	$ 417.66	$ 442.72	$ 469.28	$ 497.44	$ 527.29
15	Software Specialist 2	$ 264.92	$ 280.81	$ 297.66	$ 315.52	$ 334.45	$ 354.52	$ 375.79	$ 398.33	$ 422.23	$ 447.57
16	Software Specialist 3	$ 201.94	$ 214.05	$ 226.90	$ 240.51	$ 254.94	$ 270.24	$ 286.45	$ 303.64	$ 321.86	$ 341.17
17	Technical Support 1	$ 190.47	$ 201.90	$ 214.01	$ 226.85	$ 240.46	$ 254.89	$ 270.18	$ 286.40	$ 303.58	$ 321.79
18	Technical Support 2	$ 142.82	$ 151.38	$ 160.47	$ 170.10	$ 180.30	$ 191.12	$ 202.59	$ 214.74	$ 227.63	$ 241.28
19	Program Support 1	$ 140.54	$ 148.97	$ 157.91	$ 167.39	$ 177.43	$ 188.07	$ 199.36	$ 211.32	$ 224.00	$ 237.44
20	Program Support 2	$ 121.20	$ 128.48	$ 136.18	$ 144.35	$ 153.02	$ 162.20	$ 171.93	$ 182.24	$ 193.18	$ 204.77

Zeta Associates Customer Site Rates

No.	Labor Categories	01 Jun 2007 To 31 May 2008	01 Jun 2008 To 31 May 2009	01 Jun 2009 To 31 May 2010	01 Jun 2010 To 31 May 2011	01 Jun 2011 To 31 May 2012
1	Manager 1	$284.23	$301.28	$319.36	$338.52	$358.84
2	Manager 2	$256.09	$271.46	$287.74	$305.01	$323.31
3	Manager 3	$221.94	$235.26	$249.38	$264.34	$280.20
4	Manager 4	$183.53	$194.55	$206.22	$218.59	$231.71
5	Consulting Engineer/Scientist 1	$284.23	$301.28	$319.36	$338.52	$358.84
6	Consulting Engineer/Scientist 2	$256.09	$271.46	$287.74	$305.01	$323.31
7	Consulting Engineer/Scientist 3	$221.94	$235.26	$249.38	$264.34	$280.20
8	Consulting Engineer/Scientist 4	$204.82	$217.12	$230.15	$243.96	$258.60
9	Consulting Engineer/Scientist 5	$183.53	$194.55	$206.22	$218.59	$231.71
10	Engineer/Scientist 1	$171.54	$181.83	$192.75	$204.31	$216.57
11	Engineer/Scientist 2	$160.96	$170.62	$180.85	$191.71	$203.21
12	Engineer/Scientist 3	$144.40	$153.06	$162.24	$171.97	$182.29
13	Engineer/Scientist 4	$128.27	$135.96	$144.12	$152.76	$161.93
14	Software Specialist 1	$198.24	$210.13	$222.73	$236.10	$250.27
15	Software Specialist 2	$168.27	$178.36	$189.07	$200.41	$212.44
16	Software Specialist 3	$128.27	$135.96	$144.12	$152.76	$161.93
17	Technical Support 1	$120.98	$128.24	$135.93	$144.09	$152.74
18	Technical Support 2	$90.71	$96.15	$101.92	$108.04	$114.52
19	Program Support 1	$89.27	$94.62	$100.30	$106.32	$112.69
20	Program Support 2	$76.98	$81.60	$86.50	$91.69	$97.19

Zeta Associates Customer Site Rates											
No.	**Labor Categories**	**01 Jun 2012 To 31 May 2013**	**01 Jun 2013 To 31 May 2014**	**01 Jun 2014 To 31 May 2015**	**01 Jun 2015 To 31 May 2016**	**01 Jun 2016 To 31 May 2017**	**01 Jun 2017 To 31 May 2018**	**01 Jun 2018 To 31 May 2019**	**01 Jun 2019 To 31 May 2020**	**01 Jun 2020 To 31 May 2021**	**01 Jun 2021 To 31 May 2022**
1	Manager 1	$ 380.36	$ 403.19	$ 427.38	$ 453.02	$ 480.20	$ 509.01	$ 539.55	$ 571.93	$ 606.24	$ 642.62
2	Manager 2	$ 342.71	$ 363.27	$ 385.06	$ 408.17	$ 432.66	$ 458.62	$ 486.14	$ 515.30	$ 546.22	$ 578.99
3	Manager 3	$ 297.01	$ 314.83	$ 333.72	$ 353.74	$ 374.96	$ 397.46	$ 421.31	$ 446.59	$ 473.38	$ 501.79
4	Manager 4	$ 245.60	$ 260.34	$ 275.96	$ 292.52	$ 310.07	$ 328.67	$ 348.39	$ 369.30	$ 391.46	$ 414.94
5	Consulting Engineer/Scientist 1	$ 380.36	$ 403.19	$ 427.38	$ 453.02	$ 480.20	$ 509.01	$ 539.55	$ 571.93	$ 606.24	$ 642.62
6	Consulting Engineer/Scientist 2	$ 342.71	$ 363.27	$ 385.06	$ 408.17	$ 432.66	$ 458.62	$ 486.14	$ 515.30	$ 546.22	$ 578.99
7	Consulting Engineer/Scientist 3	$ 297.01	$ 314.83	$ 333.72	$ 353.74	$ 374.96	$ 397.46	$ 421.31	$ 446.59	$ 473.38	$ 501.79
8	Consulting Engineer/Scientist 4	$ 274.10	$ 290.54	$ 307.97	$ 326.45	$ 346.04	$ 366.80	$ 388.81	$ 412.14	$ 436.87	$ 463.08
9	Consulting Engineer/Scientist 5	$ 245.60	$ 260.34	$ 275.96	$ 292.52	$ 310.07	$ 328.67	$ 348.39	$ 369.30	$ 391.46	$ 414.94
10	Engineer/Scientist 1	$ 229.56	$ 243.33	$ 257.93	$ 273.41	$ 289.81	$ 307.20	$ 325.63	$ 345.17	$ 365.88	$ 387.84
11	Engineer/Scientist 2	$ 215.40	$ 228.32	$ 242.02	$ 256.55	$ 271.94	$ 288.25	$ 305.55	$ 323.88	$ 343.32	$ 363.92
12	Engineer/Scientist 3	$ 193.24	$ 204.83	$ 217.12	$ 230.15	$ 243.96	$ 258.60	$ 274.11	$ 290.56	$ 307.99	$ 326.47
13	Engineer/Scientist 4	$ 171.65	$ 181.95	$ 192.87	$ 204.44	$ 216.71	$ 229.71	$ 243.49	$ 258.10	$ 273.59	$ 290.01
14	Software Specialist 1	$ 265.29	$ 281.21	$ 298.08	$ 315.96	$ 334.92	$ 355.02	$ 376.32	$ 398.90	$ 422.83	$ 448.20
15	Software Specialist 2	$ 225.18	$ 238.69	$ 253.02	$ 268.20	$ 284.29	$ 301.35	$ 319.43	$ 338.59	$ 358.91	$ 380.44
16	Software Specialist 3	$ 171.65	$ 181.95	$ 192.87	$ 204.44	$ 216.71	$ 229.71	$ 243.49	$ 258.10	$ 273.59	$ 290.01
17	Technical Support 1	$ 161.90	$ 171.61	$ 181.91	$ 192.82	$ 204.39	$ 216.66	$ 229.66	$ 243.44	$ 258.04	$ 273.52
18	Technical Support 2	$ 121.39	$ 128.67	$ 136.39	$ 144.58	$ 153.25	$ 162.45	$ 172.19	$ 182.53	$ 193.48	$ 205.09
19	Program Support 1	$ 119.46	$ 126.63	$ 134.23	$ 142.28	$ 150.82	$ 159.87	$ 169.46	$ 179.63	$ 190.41	$ 201.83
20	Program Support 2	$ 103.02	$ 109.20	$ 115.75	$ 122.69	$ 130.06	$ 137.86	$ 146.13	$ 154.90	$ 164.19	$ 174.04

2. MAXIMUM ORDER: $750,000 Per SIN

3. MINIMUM ORDER: $100.

4. GEOGRAPHIC SCOPE OF CONTRACT

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, and the Commonwealth of Puerto Rico. Zeta is capable of fulfilling the Professional Engineering Services identified in this contract

5. POINT OF PRODUCTION: N/A

6. DISCOUNTS FROM LIST PRICES: Prices shown are NET prices; basic discounts have been deducted.

7. QUANTITY DISCOUNTS: None

8. PROMPT PAYMENT TERMS: None

9. GOVERNMENT PURCHASE CARDS: Contractor accepts the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Contractor will accept Government purchase cards for orders above the micro-purchase threshold.

10. FOREIGN ITEMS: N/A

11. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

Special Item Number	Delivery Time (Days ARO)
All SINs	30 Days or as mutually agreed between Contractor and Government Ordering Agency

b. EXPEDITED DELIVERY: No items are identified for expedited delivery. Government may contact Contractor to affect an expedited delivery.

c. OVERNIGHT AND 2-DAY DELIVERY: Overnight and 2-day delivery may be available for some items. Government should contact the Contractor for rates.

d. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery.

12. FOB DESTINATION: As defined in each delivery order

13. CONTRACTOR'S ORDERING ADDRESS AND PROCEDURE

Ordering Address

Zeta Associates Incorporated
10302 Eaton Place, Suite 500
Fairfax, Virginia 22030
Point of Contact: Steven D. Sprague
Phone 703 385-7050
Fax: 703 359-8686

Ordering Procedures

Ordering procedures, information of Blanket Purchases Agreements (BPAs), and a sample BPA can be found on GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. PAYMENT ADDRESS

Zeta Associates Incorporated
10302 Eaton Place, Suite 500
Fairfax, Virginia 22030
Point of Contact: Steven D. Sprague
Phone 703 385-7050
Fax: 703 359-8686

15. CONTRACTOR COMMITMENTS, WARRANTIES & REPRESENTATIONS

The Contractor warrants and implies that the items delivered under this contract are appropriate for the purpose described in this contract.

16. EXPORT PACKING CHARGES: N/A

17. TERMS & CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: N/A

18. TERMS & CONDITIONS OF RENTAL, MAINTENANCE AND REPAIR: N/A

19. TERMS & CONDITIONS OF INSTALLATION: N/A

20. a. TERMS & CONDITIONS OF REPAIR PARTS: N/A
b. TERMS & CONDITIONS OF OTHER SERVICES: N/A

21. SERVICE & DISTRIBUTION POINTS: N/A

22. PARTICIPATING DEALERS: N/A

23. PREVENTATIVE MAINTENANCE: N/A

24. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES: N/A

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS): 15-323-9082

26. CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE

Contractor is registered.

27. PURCHASE OF INCIDENTAL, NON-SCHEDULE ITEMS

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.