



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

**General Services Administration
Federal Supply Service
Financial and Business Solutions (FABS)
Schedule 520**

CONTRACT NUMBER:
GS-23F-0062V

PERIOD COVERED BY CONTRACT:
July 6, 2009 through July 5, 2014

**Veneta Ford Group, Inc.
500 Benson Rd., Suite 101
Garner, NC 27529
Phone: 919-779-1890
Fax: 919-595-9247**

www.venetahomes.com

General Services Administration
Management Services Center Acquisition Division
Supplement # _____, dated _____

Business Size: **Small**
DUNS: **01-485-8873**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at
<http://www.fss.gsa.gov>.

GSA AWARDED TERMS AND CONDITIONS VENETA FORD GROUP, INC.

- 1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.

SIN 520-5: Loan Servicing & Asset Management

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

Please see Attachment A for awarded GSA service descriptions

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

Please see Attachment A for awarded GSA services descriptions

2. Maximum order. **\$1,000,000**

3. Minimum order. **\$300**

4. Geographic coverage (delivery area). **48 contiguous states including Washington, DC**

5. Point(s) of production (city, county, and State or foreign country).

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6. Discount from list prices or statement of net price. **Net GSA pricing is listed in the pricing tables below**

7. Quantity discounts. **NONE**

8. Prompt payment terms. **0%, Net 30 Days**

- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **No**

10. Foreign items (list items by country of origin). **NOT APPLICABLE**

- 11a. Time of delivery.

To be negotiated between Contractor and Ordering Agency

- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.

To be negotiated between Contractor and Ordering Agency

- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery re available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.

To be negotiated between Contractor and Ordering Agency

- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.

To be negotiated between Contractor and Ordering Agency

12. F.O.B. point(s). **Destination**

- 13a. Ordering address.

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- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address.

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15. Warranty provision. **Veneta Ford Group's Services Standard Commercial Warranty applies**

16. Export packing charges, if applicable. **NONE**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **NONE**

18. Terms and conditions of rental, maintenance, and repair (if applicable). **NOT APPLICABLE**

19. Terms and conditions of installation (if applicable). **NOT APPLICABLE**

- 20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **NOT APPLICABLE**

21. List of service and distribution points (if applicable). **NOT APPLICABLE**

22. List of participating dealers (if applicable). **NOT APPLICABLE**

23. Preventive maintenance (if applicable). **NOT APPLICABLE**

- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **NONE**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. **NOT APPLICABLE**
25. Data Universal Number System (DUNS) number. **01-485-8873**
26. Notification regarding registration in Central Contractor Registration (CCR) database.

CAGE Code # 598E4, Registration valid until 11/24/2009

ATTACHMENT A

The Veneta Ford Group, Inc.
 Proposed GSA Pricing
 GS-23F-0062V

SIN	Service	Service Description	Unit of Issue	GSA Rate w/IFF
		<p>Asset Disposition - assuming responsibility for properties from inception until closing. *Account Management of all properties to include servicing, monitoring, and maintaining loan assets which included order/remittance processing, administration, correspondence, and project tracking. *Market Analysis *operational support system services, to include MLS, REO Management, and sales.</p> <p>Property Recovery Management: *property preservation management/order management of direct reimbursables related to interior/exterior cleanup, repair and maintenance. *Management of Cash for Keys</p> <p>Marketing Services: *establish and implement marketing strategies *management of property valuation actions to include appraisals and Broker Price Opinions (BPOs)</p> <p>Offer Negotiation Management: *Offers and negotiations via REOTrans *Offer approval and acceptance with delegated authorities</p> <p>Closing Services: *selection and management oversight of real estate closing activities</p>		
520-5	REO Management Fee		per property	1.98%
	Cost Reimbursables	<p>In accordance with best commercial practices, in addition to the REO Management Fee, the following services are designated as reimbursable expenses in the conduct of REO Servicing:</p> <p>*Interior/Exterior Securing-Cleaning (ex. bi-weekly lawn cuts, snow removal, subsequent house cleaning, securing and boarding as a result of vandalism, salting for ice storms, etc.) *Repair/Maintenance Costs - Cosmetic Repairs (Painting and Flooring), Mechanical Repairs, Structural Repairs *renovation and/or Restoration of seriously damaged properties *Ancillary Expenses *Eviction Costs/Attorney Fees/Cash for Keys *Vendee Loan Processing/Underwriting *Abandoned Vehicle *Sewer Dye Tests *LBP Inspections/Treatments *Capital Improvements *Utility Costs *HOA/Ground Rents/Liens *Termite Treatments or WDO Treatments *Extensive Vandalism Repairs</p>		

Note: The Veneta Ford Group handles all reimbursable services at cost. No profit is made. Prices may vary due to the geographic location or size of the property.