

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

Schedule Title: Financial and Business Solutions
FSC Group: 520
Contract Number: GS-23F-0061W

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at <http://www.fss.gsa.gov>

Contract Period: May 26, 2010 – May 25, 2015



**Newmark
Knight Frank**

**Contractor Name: Newmark & Company Real Estate Inc. d/b/a
Newmark Knight Frank**

Address: 125 Park Avenue, New York, NY 10017
Phone Number: 212-372-2048
Fax Number: 646-441-3215
Web site: www.newmarkkf.com

**Contract
Administrator: Michael Ippolito**
Email: mippolito@newmarkkf.com

Business size: Large
Prices: All Prices Herein are Net (discount deducted)
Date: 5/26/2010

CUSTOMER INFORMATION

- 1a. Awarded Special Item Number (SIN):
SIN-520-1 Program Financial Advisor Services
- 1b. Pricing Model: Please refer to our rates on page **4**
- 1c. Hourly Rates: Please refer to page **4**
2. Maximum order: \$1,000,000.00
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): Domestic
5. Point(s) of production: Not Applicable
6. Discount from list price: All Prices Herein are Net
7. Quantity discounts: Please contact Contract Administrator
8. Prompt payment terms: Please contact Contract Administrator
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are not accepted above the micro-purchase threshold
10. Foreign items: Not applicable
- 11a. Time of delivery: Specific Timing Determined by Ordering Agency
- 11b. Expedited delivery: Specific Timing Determined by Ordering Agency
- 11c. Overnight and 2-day delivery: To Be Negotiated with Ordering Agency
- 11d. Urgent requirements: To Be Negotiated with Ordering Agency
12. F.O.B. point(s): Destination
- 13a. Ordering address: **Newmark Knight Frank
Attn: Michael Ippolito
125 Park Avenue
New York, NY 10017**

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules)
14. Payment address: **Newmark Knight Frank
Attn: Michael Ippolito
125 Park Avenue
New York, NY 10017**
15. Warranty provision: Not applicable
16. Export packing charges: Not applicable
17. Terms and conditions of Government purchase card acceptance:
Contact Contract Administrator
18. Terms and conditions of rental maintenance, and repair: Not applicable
19. Terms and conditions of installation: Not applicable
20. Terms and conditions of repair parts: Not applicable
- 20a. Terms and conditions for any other services: Not applicable
21. List of service and distribution points: Not applicable
22. List of participating dealers: Not applicable
23. Preventative maintenance: Not applicable
- 24a. Special attributes such as environmental attributes: Not Applicable
- 24b. Section 508 compliance information is available on Electronic and Information technology (EIT) and can be found at www.Section508.gov/
25. Data Universal Number System (DUNS) number: 076849009
26. Newmark & Company Real Estate, Inc. d/b/a Newmark Knight Frank is registered in the Central Contractor Registration (CCR) database

Additional Information: <http://www.newmarkkf.com>

Base Period						
SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
520 1	Principal	\$290.95	\$295.31	\$299.74	\$304.24	\$308.80
520 1	Senior Project Manager	\$194.24	\$197.15	\$200.11	\$203.11	\$206.16
520 1	Senior Financial Analyst	\$145.26	\$147.44	\$149.65	\$151.90	\$154.17
520 1	Project Analyst/Coordinator	\$97.00	\$98.46	\$99.93	\$101.43	\$102.95
Option Period 1						
SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
520 1	Principal	\$313.44	\$318.14	\$322.91	\$327.75	\$332.67
520 1	Senior Project Manager	\$209.25	\$212.39	\$215.58	\$218.81	\$222.09
520 1	Senior Financial Analyst	\$156.49	\$158.83	\$161.22	\$163.63	\$166.09
520 1	Project Analyst/Coordinator	\$104.50	\$106.06	\$107.65	\$109.27	\$110.91
Option Period 2						
SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
520 1	Principal	\$337.66	\$342.72	\$347.87	\$353.08	\$358.38
520 1	Senior Project Manager	\$225.42	\$228.80	\$232.24	\$235.72	\$239.26
520 1	Senior Financial Analyst	\$168.58	\$171.11	\$173.68	\$176.28	\$178.92
520 1	Project Analyst/Coordinator	\$112.57	\$114.26	\$115.97	\$117.71	\$119.48
Option Period 3						
SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
520 1	Principal	\$363.76	\$369.21	\$374.75	\$380.37	\$386.08
520 1	Senior Project Manager	\$242.85	\$246.49	\$250.19	\$253.94	\$257.75
520 1	Senior Financial Analyst	\$181.61	\$184.33	\$187.10	\$189.90	\$192.75
520 1	Project Analyst/Coordinator	\$121.27	\$123.09	\$124.94	\$126.81	\$128.71

Note: All awarded rates are hourly and inclusive of the 0.75% Industrial Funding Fee.

The following additional discounts are applicable to the contract:

Prompt Payment Discount	
Days	% Discount
Within 30	0%
Within 20	2%
Within 10	4%

Annual Volume Discount	
Total Annual Dollars	% Discount
\$0 - \$500,000	0%
\$501,000 - \$1,000,000	5%
\$1,000,001 and above	10%