



GENERAL SERVICES ADMINISTRATION

Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

Schedule MAS – Multiple Award Schedule
Federal Supply Group: Professional Services

Contract Number: GS-10F-098CA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: June 12, 2020 – June 11, 2025

Contractor: 11th Hour Search LLC
3110 Fairview Park Dr, Ste 1200
Falls Church, VA 22042

Business Size: Small, Veteran Owned Small Business, Service-Disabled Veteran-Owned Small Business

Telephone: 202-744-5237
Web Site: www.11thhoursearch.com
E-mail: sniman@11thhoursearch.com
Contract Administration: Stephen Niman

Price List current as of Modification #PA-0022 effective June 25, 2020

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11th Hour Service is a Service-Disabled Veteran-Owned Small Business (SDVOSB) with considerable experience providing management consulting as well as recruiting services in both the federal and commercial sectors. 11th Hour provides professional services to organizations seeking business advisory solutions or talented professionals to assist on small to major engagements. Since 2006, 11th Hour Service has established a reputation for delivering quality services and is sought out to provide Subject Matter Experts to help our clients realize their vision.

11th Hour has provided mission critical support to Federal Agencies in the Department of Defense, Intelligence Community, and Civilian Agencies. Our internal recruiting team has a thorough methodology of screening, categorizing, and maintaining a pool of candidates ready for immediate deployment. As an SDVOSB, 11th Hour offers great flexibility and strong relationships and networking. We have the strength and offerings of a large firm, and deliver at the efficiency and cost effectiveness of small business.

Customer Information

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	SIN Description
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541219	Budget and Financial Management Services
541211	Auditing Services
OLM	Order-Level Materials (OLM)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. N/A

1c. Hourly Rates and description of all corresponding commercial job titles, experience, functional responsibility and education: See page 4-12.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. **Geographic Coverage (delivery Area):** 48 States including Washington, D.C.
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None
8. **Prompt payment terms:** Net 30, "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions"
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor.
- 11c. **Overnight and 2-day delivery.** Contact Contractor
- 11d. **Urgent Requirements.** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment Address(es):** Same as company address
15. **Warranty Provision:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A

- 22. List of participating dealers (if applicable): N/A
- 23. Preventive Maintenance (if applicable): N/A
- 24a. Environmental Attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.)The EIT standards can be found at: N/A
- 25. Data Universal Numbering System (DUNS) number: 053540128
- 26. Notification regarding registration in System for Award Management (SAM) database: Yes, registered
- 27. Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

GSA Pricing

Labor Category	Base Year	Year 2	Year 3	Year 4	Year 5
Assistant/Intern	\$45.62	\$46.71	\$47.84	\$48.98	\$50.16
EDP Experienced Supervising Senior	\$114.85	\$117.61	\$120.43	\$123.32	\$126.28
EDP Supervising Senior	\$93.79	\$96.04	\$98.34	\$100.70	\$103.12
Professional Level II	\$91.89	\$94.10	\$96.36	\$98.67	\$101.04
Auditor	\$74.89	\$76.68	\$78.52	\$80.41	\$82.34
Senior Auditor	\$78.34	\$80.22	\$82.14	\$84.11	\$86.13
Audit Manager	\$95.29	\$97.58	\$99.92	\$102.32	\$104.78
Sr. Audit Manager	\$119.82	\$122.69	\$125.64	\$128.65	\$131.74
Sr. Consultant	\$76.24	\$78.07	\$79.94	\$81.86	\$83.82
Project Director	\$86.41	\$88.48	\$90.60	\$92.78	\$95.00
Sr. Project Director	\$106.21	\$108.76	\$111.37	\$114.04	\$116.78

Subject Matter Professional Site	\$153.22	\$156.90	\$160.66	\$164.52	\$168.47
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Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract."

Job Descriptions

Service Proposed (e.g. Labor Category or Job Title/Task)	Labor Category Description Key Words (separated by commas, limited to five keywords that are in the proposed/existing labor category description)	Minimum Education	Minimum Years of Experience (cannot be a range)
Assistant/Intern	The responsibilities in this category include performing specific tasks under the supervision of a senior auditor. All activities of the assistant/intern are supervised.	HS Diploma; 2 Years College Experience	No work experience required.

<p>EDP Experienced Supervising Senior</p>	<p>The position requires more than 10 years' progressive experience in leading FMS projects, including 3 years of experience with governments, a demonstrated ability to provide guidance and direction for specific projects or subtasks, and the capability to manage multi-task projects of high complexity. This position assumes greater responsibilities than the Senior Project Director in the design, implementation, and management of FMS projects. This position interfaces with the client on project-specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project-specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.</p>	<p>BA Degree; 80 Hours CPE</p>	<p>4 Years Technical Experience</p>
<p>EDP Supervising Senior</p>	<p>This individual directs and instructs the work of EDP seniors and staff, reviews completed work, directs revisions if necessary, and makes decisions on routine matters. He or she is regularly assigned on engagements in the capacity of EDP supervising senior.</p>	<p>BA Degree; 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and government auditing 80 Hours CPE</p>	<p>3 Years Technical Experience</p>

<p>Professional Level II</p>	<p>Provides guidance and direction for specific sub-tasks of a project, assuming responsibility for coordination of subordinate activities. Supports the completion of project specific tasks within estimated time frames and budget constraints. Monitors project performance and staff relationships. Reviews all documentation prepared by more junior personnel and is responsible for initial drafting of final project reports prior to submission for approval. Conducts performance reviews of other less experienced staff. Corrects errors identified during acceptance process. Interfaces with the client on a day-to-day basis. Supports presentations and client meetings</p>	<p>BA Degree in business or technical field</p>	<p>5 years of progressive experience in participating in business or financial management services and related projects, including managerial experience</p>
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<p style="text-align: center;">Auditor</p>	<p>Responsibilities/Characteristics:</p> <ul style="list-style-type: none"> • Understanding of systems development phases and related work products, including requirements and design documentation • Experience in planning, executing and reporting on information systems controls assessments • Understanding of GAO the Federal Information Systems Controls Audit Manual and Federal Audit Manual approaches, and ability to access information system controls in areas of information assurance, access controls, change controls and segregation of duties • Demonstrated experience in evaluating controls within ERP systems • Experience in providing summary reports and working papers with detailed results and actionable recommendations 	<ul style="list-style-type: none"> • Bachelors Degree in relevant business or technical field • Certified Public Accountant, in good standing 	<ul style="list-style-type: none"> • At least 2 years of applicable financial or business experience • Skilled in Microsoft Office programs (Excel, Word, PowerPoint, MS Project, etc.) is required • Excellent analytical and writing skills is highly desired • Familiarity with Federal Acquisition Regulations and the principles of being directly involved in the acquisition aspect is highly desired • Familiarity of OMB Circulars A- 123, Management's Responsibility for Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual requirements
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<p>Senior Auditor</p>	<p>Responsibilities/Characteristics:</p> <ul style="list-style-type: none"> • Experience with Federal accounting principles: how to apply them in various accounting systems and how data can be captured and analyzed in various environments. • Demonstrated understanding of the Federal Financial Improvement Act (FFMIA) requirements and experience applying FFMIA requirements in assessment of financial systems • Understanding of systems development phases and related work products, including requirements and design documentation • Experience in planning, executing and reporting on information systems controls assessments • Understanding of GAO the Federal Information Systems Controls Audit Manual and Federal Audit Manual approaches, and ability to access information system controls in areas of information assurance, access controls, change controls and segregation of duties • Demonstrated experience in evaluating controls within ERP systems • Experience in providing summary reports and working papers with detailed results and actionable recommendations 	<p>Education and Experience:</p> <ul style="list-style-type: none"> • Bachelors Degree in relevant business or technical field • Certified Public Accountant, in good standing 	<ul style="list-style-type: none"> • At least 4 years of applicable financial or business experience, including at least 1 year of government experience. • Skilled in Microsoft Office programs (Excel, Word, PowerPoint, MS Project, etc.) is required • Excellent analytical and writing skills is highly desired • Familiarity with Federal Acquisition Regulations and the principles of being directly involved in the acquisition aspect is highly desired • Knowledgeable in OMB Circulars A-123, Management's Responsibility for Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual requirements
<p>Audit Manager</p>	<p>Audit Manager - This position requires the individual to be a Certified Public Accountant, in good standing, with at least 6 years of experience, including at least 2 with governments, in leading and providing technical direction on audit and/or audit advisory projects.</p>	<p>Education and Experience:</p> <ul style="list-style-type: none"> • Bachelors Degree in relevant business or technical field • Certified Public Accountant, in good standing 	<ul style="list-style-type: none"> • At least 6 years of applicable financial or business experience, including at least 2 years of management experience • Skilled in Microsoft Office programs

Responsibilities/Characteristics:

- Apply accounting principles and theories to assist management in making informed decisions, solve complex problems, and help managers improve performance in accordance with laws, standards, and regulations
- Ability to manage a project and provide guidance and direction for specific projects or sub-tasks
- Participate in planning of engagement and in all tasks delegated by Managers
- Design, implement and manage accounting or audit projects
- Analyze and develops client solutions with team
- Interface with the client on a day-to-day basis
- Direct the completion of project specific tasks within estimated time frames and budget constraints and ensures deliverables are in compliance with PWS
- Manage day-to-day activities and reviews work products for completeness and adherence to applicable regulations and customer requirements
- Deliver presentations and leads client meetings

- Experience with Federal accounting principles: how to apply them in various accounting systems and how data can be captured and analyzed in various environments.
- Demonstrated understanding of the Federal Financial Improvement Act (FFMIA) requirements and experience applying FFMIA requirements in assessment of financial systems
- Understanding of systems development phases and related work products, including

(Excel, Word, PowerPoint, MS Project, etc.) is required

- Excellent analytical and writing skills is highly desired
- Familiarity with Federal Acquisition Regulations and the principles of being directly involved in the acquisition aspect is highly desired
- Knowledgeable in OMB Circulars A-123, Management's Responsibility for Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual requirements

	<p>requirements and design documentation</p> <ul style="list-style-type: none">• Experience in planning, executing and reporting on information systems controls assessments• Understanding of GAO the Federal Information Systems Controls Audit Manual and Federal Audit Manual approaches, and ability to access information system controls in areas of information assurance, access controls, change controls and segregation of duties• Demonstrated experience in evaluating controls within ERP systems• Experience in providing summary reports and working papers with detailed results and actionable recommendations	
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<p>Sr. Audit Manager</p>	<p>Responsibilities/Characteristics:</p> <ul style="list-style-type: none"> • Experience with Federal accounting principles: how to apply them in various accounting systems and how data can be captured and analyzed in various environments. • Demonstrated understanding of the Federal Financial Improvement Act (FFMIA) requirements and experience applying FFMIA requirements in assessment of financial systems • Understanding of systems development phases and related work products, including requirements and design documentation • Experience in planning, executing and reporting on information systems controls assessments • Understanding of GAO the Federal Information Systems Controls Audit Manual and Federal Audit Manual approaches, and ability to access information system controls in areas of information assurance, access controls, change controls and segregation of duties • Demonstrated experience in evaluating controls within ERP systems • Experience in providing summary reports and working papers with detailed results and actionable recommendations 	<p>Education and Experience:</p> <ul style="list-style-type: none"> • Bachelors Degree in relevant business or technical field • Certified Public Accountant, in good standing • Skilled in Microsoft Office programs (Excel, Word, PowerPoint, MS Project, etc.) is required • Excellent analytical and writing skills is highly desired • Familiarity with Federal Acquisition Regulations and the principles of being directly involved in the acquisition aspect is highly desired • Knowledgeable in OMB Circulars A- 123, Management's Responsibility for Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual requirements • Experience working with DoD/DLA is highly desired 	<p>At least 4 years of applicable financial or business experience, including at least 1 year of government experience.</p>
<p>Sr. Consultant</p>	<p>Responsibilities/Characteristics:</p> <ul style="list-style-type: none"> • Ability to provide guidance and direction for specific projects or sub-tasks • Design, implement and manage accounting or audit tasks • Assist in drafting and preparing project deliverables 	<p>Bachelors Degree Education and Experience: aspect is highly desired</p> <ul style="list-style-type: none"> • Familiarity with OMB Circulars A- 123, Management's Responsibility for 	<p>At least 3 years of applicable financial or business consulting experience</p>

	<ul style="list-style-type: none"> • Interface with the client on a day-to-day basis • Support the completion of project specific tasks within estimated time frames and budget constraints • Support presentations and client meetings • Develop required corrective or support actions 	<p>Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual is highly desired</p> <ul style="list-style-type: none"> • Experience working with DoD/DLA is highly desired 	
<p>Project Director</p>	<p>Responsibilities/Characteristics:</p> <ul style="list-style-type: none"> • Ability to manage a project and provide guidance and direction for specific projects or sub-tasks • Participate in planning of engagement and in all tasks delegated by Managers • Design, implement and manage accounting or audit projects • Analyze and develops client solutions with team • Interface with the client on a day-to-day basis • Direct the completion of project specific tasks within estimated time frames and budget constraints and ensures deliverables are in compliance with PWS • Manage day-to-day activities and reviews work products for completeness and adherence to applicable regulations and customer requirements • Deliver presentations and leads client meetings 	<p>Education and Experience:</p> <ul style="list-style-type: none"> • Bachelors Degree in relevant business or technical field 	<ul style="list-style-type: none"> • At least 5 years of applicable financial or business consulting experience • Highly skilled in Microsoft Office programs (Excel, Word, PowerPoint, MS Project, etc.) • Excellent analytical and writing skills is highly desired • Familiarity with Federal Acquisition Regulations and the principles of being directly involved in the acquisition aspect is highly desired • Familiarity with OMB Circulars A-123, Management's Responsibility for Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual is highly desired

<p>Sr. Project Director</p>	<p>Responsibilities/Characteristics:• Review work products for completeness and adherence to applicable regulations and customer requirements</p> <ul style="list-style-type: none"> • Ensure compliance with Firm policies and professional standards • Interface with the client on project-specific issues • Conduct performance reviews of managers and other less experienced staff 	<p>Education and Experience: Bachelors Degree (i.e., Excel, Word, PowerPoint, MS Project)</p> <ul style="list-style-type: none"> • Excellent analytical and writing skills is highly desired • Familiarity with Federal Acquisition Regulations and the principles of being directly involved in the acquisition aspect is highly desired • Familiar with OMB Circulars A-123, Management's Responsibility for Internal Control; A-127, Financial Management Systems; A-134, Financial Accounting Principles and Standards; and the Federal Information Systems Controls Audit Manual 	<p>At least 8 years of applicable financial or business consulting experience, including at least two years of management experience</p>
<p>Subject Matter Professional Site</p>	<p>Responsibilities/Characteristics:</p> <ul style="list-style-type: none"> • Recognized for strong experience in specific subject matter area issues and trends • Utilizes subject matter area experience gained through education and direct industry experience • Serves as subject matter professional associated with laws, policies, regulations, processes, people and systems that guide, perform, or support various aspects of the DoD/DLA mission area 	<p>Education and Experience:</p> <ul style="list-style-type: none"> • Bachelors Degree in relevant business or technical field 	<p>This position requires at least 10 years of progressively responsible experience paFederal Information Systems Controls Audit Manual requirements</p>