

**Federal Supply Service
Authorized Federal Supply Schedule Price List
Contract number:**

Solicitation Number: TFTP-MC-990871-B

SIN: 871 – Professional Engineering Services

871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 571-7

AOM ENGINEERING SOLUTIONS

26300 Ford Road Suite 315
Dearborn Heights, Michigan 48127-2854
Phone: (313) 406-8130
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CONTRACT PERIOD: July 6, 2010 through July 6, 2015

CONTRACT NUMBER: GS-10F-0248W

DUNNS NUMBER: 621419238

<http://www.aomengineering.com>

BUSINESS SIZE: Small Business

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AOM Engineering Solutions, LLC, 26300 Ford Road Suite 315, Dearborn MI 48127-2854

Contact Information: John Micheli (jmicheli@aomengineering.com)

Contract Number: **GS-10F-0248W**

Contract Period: July 6, 2010 through July 6, 2015

Items/Services awarded are:

Special Item Numbers (SINs) and Professional Engineering Disciplines (PEDs) Awarded:

SINs	SIN Description	Engineering Discipline
871-1	Strategic Planning for Technology Programs/Activity	Mechanical
871-2	Concept Development and Requirements Analysis	Mechanical
871-3	System Design, Engineering and Integration	Mechanical
871-4	Test and Evaluation	Mechanical
871-5	Integrated Logistics Support	Mechanical
871-6	Acquisition and Life Cycle Management	Mechanical
871-7	Construction Management	Mechanical

The awarded hourly rates for SINs 871-1, 871-2, 871-3, 871-4, 871-5, 871-6, and 871-7, Mechanical Engineering, are as follows:

Labor Category	PES Awarded Year 1	PES Awarded Year 2	PES Awarded Year 3	PES Awarded Year 4	PES Awarded Year 5
Subject Matter Expert	\$ 154.65	\$ 159.33	\$ 164.16	\$ 169.13	\$ 174.26
Sr Principal Investigator	\$ 147.23	\$ 151.69	\$ 156.28	\$ 161.02	\$ 165.90
Program Manager III	\$ 133.10	\$ 137.13	\$ 141.29	\$ 145.57	\$ 149.97
Program Manager II	\$ 117.17	\$ 120.72	\$ 124.38	\$ 128.14	\$ 132.02
Program Manager I	\$ 107.26	\$ 110.51	\$ 113.86	\$ 117.31	\$ 120.86
Engineer/Scientist V	\$ 133.10	\$ 137.13	\$ 141.29	\$ 145.57	\$ 149.97
Engineer/Scientist IV	\$ 117.17	\$ 120.72	\$ 124.38	\$ 128.14	\$ 132.02
Engineer/Scientist III	\$ 107.26	\$ 110.51	\$ 113.86	\$ 117.31	\$ 120.86
Engineer/Scientist II	\$ 86.70	\$ 89.33	\$ 92.03	\$ 94.82	\$ 97.69
Engineer/Scientist I	\$ 66.45	\$ 68.46	\$ 70.54	\$ 72.67	\$ 74.87
Admin III	\$ 46.25	\$ 47.65	\$ 49.09	\$ 50.58	\$ 52.11
Admin II	\$ 33.63	\$ 34.65	\$ 35.70	\$ 36.78	\$ 37.89
Technician III	\$ 56.85	\$ 58.57	\$ 60.35	\$ 62.17	\$ 64.06
Technician II	\$ 52.40	\$ 53.99	\$ 55.62	\$ 57.31	\$ 59.04
Technician I	\$ 37.95	\$ 39.10	\$ 40.28	\$ 41.50	\$ 42.76
3D CAD Level IV	\$ 126.58	\$ 130.41	\$ 134.36	\$ 138.43	\$ 142.63
CAD Technician IV	\$ 68.86	\$ 70.95	\$ 73.09	\$ 75.31	\$ 77.59
CAD Technician III	\$ 64.81	\$ 66.77	\$ 68.80	\$ 70.88	\$ 73.03

The rates shown above include the Industrial Funding Fee (IFF) of 0.75% and reflect an escalation rate of 2.94% for contract years 2 through 5 in accordance with EPA Clause I-FSS-969(b)(1).

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AOM Engineering Solutions, LLC Final Proposal Revision dated July 6, 2010 is attached hereto (4 pages) and made a part hereof.

Discounts: AOM Engineering Solutions, LLC submitted pricing based on commercial market pricing rather than discounts from a Commercial Price List. The Government's overall prices, terms and conditions are better than their Most Favored Customers (MFC) / Basis of Award (BOA) Customer, Commercial End Users, who receive no discounts from AOM Engineering Solutions, LLC's standard market pricing practices. GSA rates, exclusive of the IFF, are at least 1.0% less than the MFC / BOA rates.

Minimum Order Quantity: \$100.00

Maximum Order Limitation: \$1,000,000.00

Prompt Payment Discount: Net 30

Geographic Coverage: FOB Destination, "Domestic Delivery Only", and the exact delivery time to be specified on Individual Delivery/Task Orders.

License fees are to be negotiated between the contractor and the individual customer agencies.

In accordance with I-FSS-969(b)(1), the base contract period (contract years 2 through 5) is escalated by 2.94%. In accordance with I-FSS-969(b)(2), the following market indicator and calculation methodology for each of the 3 option periods is as follows: Series ID CIU201540000000A, Not Seasonally Adjusted, Total Compensation, Private Industry, 12-month Percent Change, Professional, Scientific, and Technical Services to calculate an average % to determine the fixed annual escalation for the Base Contract Period. The average % will be calculated using 5 years starting with the then latest available quarter showing 12 month percentage change and going back 4 years. The exact market indicator is available from the US Department of Labor Bureau of Labor Statistics at <http://data.bls.gov/PDQ/outside.jsp?survey=ci> and the calculation methodology to determine the average is shown in the table below:

Series Id: CIU201540000000A
Not Seasonally Adjusted
compensation: Total compensation
sector: Private industry
periodicity: 12-month percent change
Industryocc: Professional, scientific, and technical svcs

YEAR	Qtr 1	Qtr 2	Qtr 3	Qtr 4
2006	1.8	3.1	4.1	4.4
2007	4.4	4.7	4.6	4.5
2008	4.8	4.1	4.1	4.4
2009	2.9	2.0	1.3	0.5
2010	0.8			
Average	2.94			

Looking at the table above, if the present time were to be the time of Option Exercise and the latest available quarter shown were to be 1st quarter, the annual escalation for that 5 year option period would be 2.94%. This percentage would be applied to the loaded rates currently shown in the 5th year of the previous period in the contract and continue annually for the 5 year Option Period.

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The following Service Contract Act (SCA) Matrix is incorporated into the resultant PES contract:

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Admin II, III	01020 - Administrative Assistant	052273
CAD Tech III	30063 - Drafter/CAD Operator III	052273
CAD Tech IV	30064 - Drafter/CAD Operator IV	052273
Engineer/Scientist I	30081 - Engineer Technician I	052273
Engineer/Scientist II	30082 - Engineer Technician II	052273
Engineer/Scientist III	30083 - Engineer Technician III	052273
Engineer/Scientist IV	30084 - Engineer Technician IV	052273
Engineer/Scientist V	30085 - Engineer Technician V	052273

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

The SCA eligible labor categories shown in the SCA Matrix above are to be escalated in accordance with EPA Clause I-FSS-969.

The following SINs are incorporated to include Recovery Purchasing in accordance with Section 833 of the National Defense Authorization Act for Fiscal Year 2007 for disaster relief:

871-1RC, 871-2RC, 871-3RC, 871-4RC, 871-5RC, 871-6RC, and 871-7RC, the pricing for the SINs with the suffix "RC" is the same as the corresponding SIN awarded without the suffix.

Firm Fixed Price/Labor Hour Task Orders: AOM Engineering Solutions, LLC possesses an adequate and auditable labor hour recording and invoicing system capable of fully supporting labor hour invoices, therefore, the firm is approved to accept both Labor Hour task orders and Firm Fixed Price task orders from customer agencies under this contract.

PLEASE NOTE: Pursuant to Clause 552.238-74, the Contractor must report the quarterly dollar value of sales under the contract by calendar quarter on electronic GSA Form 72A, Contractor's Report of Sales, to the FSS Vendor Support Center (VSC) Website at Internet, <http://VSC.gsa.gov>. If no sales occur, the contractor must show zero on the report. Pursuant to Clause 552.243-72, Modifications, additional instructions on modification submissions can be found at "www.gsa.gov/engineering" by clicking on "PES Document Library" and then clicking on "Modifications."

READ CONTRACT CAREFULLY: This award covers indefinite quantities of products and/or services. No performance or delivery is required until order(s) are received. This contract shall only be used for the services listed (see Scope of Work). Inappropriate use of the contract for other than Professional Engineering Services (PES) may subject the contractor/customer agency to penalties provided by statute or regulation.

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On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s). **SEE PRICE LIST**
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not applicable**
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Price List**
2. Maximum order. **\$1,000,000.00**
3. Minimum order. **\$100.00**
4. Geographic coverage (delivery area) **48 contiguous and the Washington District of Columbia.**
5. Point(s) of production (city, county, and State or foreign country). **NOT APPLICABLE**
6. Discount from list prices or statement of net price. **SEE PRICE LIST**
7. Quantity discounts. **NONE**
8. Prompt payment terms. **Net 30 Days**
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Accepted**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Accepted**
10. Foreign items (list items by country of origin) **NOT APPLICABLE**
- 11a. Time of delivery. (Contractor insert number of days.) **TBD at task order level**
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **Contact Contractor**
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **NOT APPLICABLE**
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery. **NOT APPLICABLE**
12. F..O.B. point(s). **NOT APPLICABLE**
- 13a. Ordering address(es). **26300 Ford Road Suite 315 Dearborn Heights, MI 48127-2854**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

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14. Payment address(es). **26300 Ford Road Suite 315 Dearborn Heights, MI 48127-2854**
15. Warranty provision. **NOT APPLICABLE**
16. Export packing charges, if applicable. **NOT APPLICABLE**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).
18. Terms and conditions of rental, maintenance, and repair (if applicable). **NOT APPLICABLE**
19. Terms and conditions of installation (if applicable). **NOT APPLICABLE**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **NOT APPLICABLE**
- 20a. Terms and conditions for any other services (if applicable). **NOT APPLICABLE**
21. List of service and distribution points (if applicable). **NOT APPLICABLE**
22. List of participating dealers (if applicable). **NOT APPLICABLE**
23. Preventive maintenance (if applicable). **NOT APPLICABLE**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **NOT APPLICABLE**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Number System (DUNS) number. **621419238**
26. Notification regarding registration in Central Contractor Registration (CCR) database. **AOM Engineering Solutions, LLC is registered with Central Contractor Registration.**