



**GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE
MISSION ORIENTED BUSINESS INTEGRATED SERVICES SCHEDULE PRICELIST**

The Schedule Includes:

SIN 874-1, 874-7

MISSION ORIENTED BUSINESS INTEGRATED SERVICES

Contract Number: GS-10F-0202Y

Duns #: 150344729

Auxis, LLC.

7901 SW 6th Court, Suite 120, Plantation, FL 33324

Phone: (954) 236-6682 – Fax: (954) 236-6853

<http://www.auxis.com/>

Contract Admin: Eric Liebross

Email: eric.liebross@auxis.com

Business Type: Hispanic American owned, S Corporation, Minority-Owned Business, Large Disadvantaged Business

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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Company Overview

Founded in May 1997, Auxis, LLC. (“Auxis”) provides management consulting and advisory services to over 250 public and private sector clients. Auxis is headquartered in Plantation, Fla., and has an office in Washington, D.C.

Auxis has extensive experience in providing mission-oriented business functions. Our consulting services have included business process analysis and design, operating model design, growth strategy, performance management, due diligence, organizational design, business case studies and analysis, economic studies, operational governance and compliance. We have also conducted comprehensive studies on business markets, industries, and technologies and have provided ongoing advisory services to clients across a broad range of areas focusing on our core competencies: finance, supply chain and technology.

Auxis’ goal is to help our clients prosper by providing practical, robust and scalable solutions to their business issues. Our clients have typically worked with us over many years and multiple projects, demonstrating the ongoing value that Auxis brings to our client relationships.

Auxis is a medium to large company and is a certified Minority Business Enterprise (“MBE”) with the state of Florida.

We provide consulting and survey services, as well as project management. More specifically, we provide strategic consulting, economic studies, business training, organizational and business assessments, survey planning and design, assessment of data reliability and validity, and survey administration, among other services. We also provide a full complement of services for project management, including project leadership, project planning and scheduling.

Our clients range in size from small to large and include several government customers. In 2009, we were awarded a State Contract for Consulting Services with the State of Florida. In 2010, we were awarded the GSA Schedule-70 contract and several contracts with Miami-Dade County. We have also performed project work for several federal agencies (currently as a subcontractor), including the Environmental Protection Agency, the US Patent and Trademark Office and the Department of Homeland Security; as well as for several State of Florida agencies (as a prime contractor), including the Florida Agency for Workforce Innovation, Workforce Central Florida, Jacksonville Aviation Authority and the Florida Department of Highway Safety and Motor Vehicles.

Terms and Conditions

1a. Table of Awarded Special Item Numbers (SINs) with appropriate cross-reference to item descriptions and awarded Price(s).

SIN 874-1 and 874-7– Consulting Services

- Management or strategy consulting
 - Program planning, audits, and evaluations
 - Executive/management coaching services
 - Customized business training as needed to successfully perform/complete a consulting engagement
 - Policy and regulation development assistance
 - Expert Witness services in support of litigation, claims, or other formal cases
 - Advisory and assistance services in accordance with FAR 37.203
- Program and Project Management
 - Project leadership and communications with stakeholders
 - Project planning and scheduling
 - Earned value management support
 - Project management, including performance monitoring and measurement; reporting and documentation associated with project/program objectives

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: **See Page 15**

2. Maximum Order: **The maximum order dollar value is \$1,000,000 for all special item numbers.**

3. Minimum Order: **The minimum order dollar value is \$100**

4. Geographic Coverage: **Domestic and Overseas**

5. Point(s) of Production (City, County and State or Foreign Country)
- 7901 SW 6th Court, Suite 120 Plantation, FL 33324
 - 1701 Pennsylvania Avenue, Suite 300 Washington, DC 20006
 - Ultrapark Zona Franca 6A, 800 mts este Mall Cariari La Aurora, Heredia, Costa Rica
6. Discount from list prices or statement of net price: **Prices show are Government awarded discounts.**
7. Quantity Discount: **1% on task orders that meet or exceed \$150,000**
8. Payment Terms: **Net 30 Days**
- 9(a-b). Government Purchase Cards: **Auxis, Inc. acknowledges acceptance of credit cards for payment of purchases less than or equal to the micro purchase threshold for oral or written delivery orders. Auxis, Inc. will accept Government purchase cards for orders above the micro purchase threshold.**
10. Foreign Items (List items by country): **Not Applicable**
- 11a. Time of Delivery:

Special Item Numbers	Normal Delivery	Expedited Delivery
874-1, 874-7	Upon agreement between Auxis, Inc. and the Ordering Activity	Upon agreement between Auxis, Inc. and the Ordering Activity

- 11b. Expedited Delivery: **Not Applicable**
- 11c. Overnight and 2-day delivery: **Not Applicable**
- 11d. Urgent Requirements: **Not Applicable**
12. FOB Points: **Destination**
- 13a. Ordering Address: **Auxis, Inc 7901 SW 6th Court, Suite 120, Plantation, FL 33324**
- 13b. Ordering procedures: **Products and ordering information in this authorized MOBIS pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Services Home Page via the Internet at <http://www.fss.gsa.gov/>**

14. Payment Address:

Auxis, Inc.
7901 SW 6th Court, Suite 120
Plantation, FL 33324
Attn: Accounts Receivable
(954) 236-4000

15. Warranty Provision: **Standard warranty**

16. Export packing charges, if applicable: **Not Applicable**

17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Auxis, Inc. may agree to use the credit card for dollar amounts over the micro purchase threshold in accordance with GSAR 552.232-79 Payment of Credit Card. No discounts for purchases made using a credit card are offered.**

18. Terms and conditions for rental, maintenance, and repair (if applicable): **Not Applicable**

19. Terms and conditions of installation (if applicable): **Not Applicable**

17. Guarantee of Experience, Education and Expertise:

Auxis, Inc. hereby guarantees persons with experience, education and expertise as delineated in the Authorized MOBIS Schedule Pricelist will perform the services if a contract is consummated.

18. Contractor's Report of Sales and Industrial Funding Fee ("IFF"): **Auxis, Inc. acknowledges that it understands and accepts the clauses entitled "Contractor's Report of Sales and Industrial Funding Fee".**

19. Travel Requirements:

Auxis, Inc. hereby agrees and understands that any travel required in the performance of Business Consulting Professional Services (874-1, 874-7) will be reimbursed by the ordering activity.

Auxis, Inc. travel will be handled in accordance with the Federal Travel Regulation or Joint Travel Regulations, as applicable. The established Federal Government per diem rates will apply to all travel. In addition, Auxis, Inc. shall not add the .75% Industrial Funding Fee onto any travel cost.

20. Terms and Conditions of repair parts: **Not Applicable**

- 20a. Terms and conditions for any other services: **Not Applicable**
- 21. List of service and distribution points: **Not Applicable**
- 22. List of participating dealers: **Not Applicable**
- 23. Preventive Maintenance: **Not Applicable**
- 24a. Special attributes such as environmental attributes: **Not Applicable**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services: **Not Applicable**
- 25. Data Universal Number System (DUNS) number: **15-0344729**
- 26. Notification regarding registration in CCR database: **Auxis is registered with the CCR code # 55C02**

Labor Category Descriptions

SIN 874-1 Senior Manager

Qualifications: Bachelor's degree and 8 years of general experience, 6 years of specific experience.

Description: Responsible for the overall performance of the task order such as formulating work standards; assigning contractor schedules and resources; reviewing performance, cost, and budget information; supervising contractor personnel; and communicating policies, purposes, and goals of the organization to subordinates. Builds and leads effective, energized teams. Ensures desired results by determining, implementing objectives, and allocating appropriate resources. Interfaces with client sponsor on all aspects of the program. Leverages tools and techniques and methods from other projects.

Knowledge/

Experience/Skills: Candidate must have a strong background in project management. Must have demonstrated ability to provide guidance and direction to staff and possess expertise in the management and control of funds and resources, establishing requirements and procedures for responding to statements of work for task/delivery orders, and preparing deliverables. Must lead and integrate elements of complex projects to achieve desired results by setting strategically aligned goals. Other areas of expertise may include business process reengineering, statistical process control, individual and organizational assessment and evaluation, process modeling and simulation, strategic and business planning, performance measurement, organizational development, change management, and the development of leadership/management skills. Must also possess strong facilitation and cross-functional team facilitation skills.

SIN 874-1 Executive Consultant

Qualifications: Bachelor's degree and 10 years of general experience, 8 years of specific;

Description: Serve as a coach or mentor to the other team members and be recognized as an authority on one or more business improvement subject areas, such as, but not limited to: change management, strategic and business planning, statistical process control, development of leadership/management skills, organizational design, benchmarking, survey analysis, training development, performance measurement, customer analysis, simulation methods and methodology, information management, process modeling and analysis, performance measurement, and Business Process Reengineering (BPR) methodologies.

Must demonstrate strong process improvement strategies for difficult projects, business analysis methods and techniques, sophisticated consulting strategies and techniques, functional area test practices, organizational development and systems approaches to integrating total solutions.

Knowledge/

Experience/Skills: Candidate must be notably fluent in the areas of business improvement, strategic business planning, management and organizational techniques. Must demonstrate the ability to provide guidance and direction to staff performing on consulting and facilitation engagements. Help shape senior management agendas, create and maintain executive level momentum for change, and be able to design and deliver powerful presentations and interventions. Must possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level.

SIN 874-1 Principal Consultant

Qualifications: Bachelor's degree and 8 years of general experience, 6 years of specific.

Description: Responsible for applying business improvement and reengineering principles to organizational development and process modernization projects. Responsible for effectively transitioning existing project teams, and facilitating project teams in the accomplishment of project activities and objectives. Quickly identify client issues and likely solutions and approaches. Establish critical client relationships as credible thought-partners and key influencers. Leverage the collective knowledge and experience of AUXIS. Understand interrelationships and dynamics that affect performance, and select and use appropriate analysis, tools, and techniques. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer.

Knowledge/

Experience/Skills: Candidate must possess strong facilitation, management consulting, training, and process reengineering or business improvement skills and the ability to effectively use applicable tools and techniques. Responsible for effectively transitioning existing project teams, and facilitating project teams in the accomplishment of project activities and objectives. Able to anticipate reactions to change and develop effective, creative solutions or responses, and guide the client while managing their expectations. Skilled in areas such as, but not limited to, strategic and business planning, activity based costing, financial management analysis related to an improvement effort, methodology development, change management, organizational development, activity and data modeling, performance measurement, benchmarking, and identifying best practices. Must be able to lead in the facilitation of discussions and meetings with senior level customer staff. May provide guidance and training to other staff as required.

SIN 874-1 Senior Consultant

Qualifications: Bachelor's degree and 6 years of general experience, 4 years of specific.

Description: Responsible for applying business improvement and reengineering principles to organizational development and process modernization projects. Responsible for assisting in effectively transitioning existing project teams and facilitating project teams in the accomplishment of project activities and objectives. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer. Skilled in areas such as, but not limited to, methodology development, change management, organizational development, activity and data modeling, performance measurement, benchmarking, and identifying best practices. Demonstrate creative "Out-of-the-box" thinking and display strong communication skills. Demonstrate action, implement concepts and seek meaningful results to problems. Assist or lead in the facilitation of discussions and meetings with customer staff.

Knowledge/

Experience/Skills: Candidate must possess facilitation, management consulting training, or business improvement skills and techniques. Skilled in areas such as, but not limited to, methodology development, change management, organizational development, activity and data modeling, individual and organizational assessments and evaluations, training to improve service or customer service, performance measurement, benchmarking and identifying best practices. Must proficiently use tools and techniques associated with business improvements. Must be able to assist or lead in the facilitation of discussions and meetings with customer staff. May provide guidance and training to Consultants as required.

SIN 874-1 Consultant

Qualifications: Bachelor's degree and 4 years of general experience, 2 years of specific.

Description: Responsible for, or assisting with, applying business improvement and reengineering principles to organizational development and process modernization projects. Responsible for assisting in transitioning existing project teams and facilitating project teams in the accomplishment of project activities and objectives. Understand the fundamental drivers of business performance. Interpret data to discern problems, identify opportunities, understand issues, and predict trends. Translate data into powerful displays that facilitate others' understanding. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer.

Knowledge/

Experience/Skills: Candidate must possess facilitation, management consulting, training, or business improvement skills and techniques. Skilled in areas such as, but not limited to, methodology development, change management, organizational development, activity and data modeling, performance measurement, benchmarking and identifying best practices. Must be able to assist or lead in the facilitation of discussions and meetings with customer staff

SIN 874-1 Junior Consultant

Qualifications: A Bachelor's degree in public policy administration, computer science/systems, information systems/technology, engineering/ engineering technology, management, natural sciences, social sciences, mathematics, statistics or business/finance and 2 years related experience.

Description: Works as a member of a team on task specific assignments relating to their education and/or previous work experience. Provides analysis, design, specification, development, implementation, management, and control services in support of program, project, or task assignments. Recommends improvements for existing processes and policies. As a team member works in the development, implementation, and execution of processes and procedures to insure that contractual products are in compliance with contractual specifications.

SIN 874-7 Support Specialist 1

Qualifications: A Bachelor's degree in policy administration, business, social sciences, mathematics, statistics, finance, computer science/systems, information systems/technology, engineering/engineering technology, management, or natural sciences and 4 years related experience.

Description: Works on complex assignments providing support to senior members of the team in support of consulting, facilitation, survey, or program integration and project management services. Designs, develops, implements, and maintains complex business, accounting, management, or project management systems. Works directly with management and users in support of assignments. May perform data collection, analysis, program modifications, report generation, and documentation in support of assignments. Ensures deliverables fulfill contract specifications. May provide supervision and guidance to less experienced Support Specialists.

SIN 874-7 Support Specialist 2

Qualifications: A Bachelor's degree in policy administration, business, social sciences, mathematics, statistics, finance, computer science/systems, information systems/technology, engineering/engineering technology, management, or natural sciences and 5 years related experience.

Description: Works on assignments providing support to senior members of the team in support of consulting, facilitation, survey, or program integration and project management services. Designs, develops, implements, and maintains business, accounting, management, or project management systems. Works directly with management and users in support of assignments. May perform data collection, analysis, program modifications, report generation, and documentation in support of assignments. Ensures deliverables fulfill contract specifications. May provide supervision and guidance to less experienced Support Specialists.

SIN 874-7 Program *Manager*

Qualifications: Bachelor's degree and 8 years of general experience, 6 years of specific.

Description: Responsible for providing program and project management expertise including the scoping, approach, budgeting, resource planning, and delivery related to any client projects. Additional responsibilities include managing the allocation and utilization of resources assigned to support projects; executing and completing projects in a timely and expeditious manner, completing all tasks and milestones on time and on budget; tracking project activities and communicating project status to client and internal management ; identifying issues that may impact project success, timeline or budget, and communicating these issues to appropriate client and internal management, and providing creative and expeditious solutions to resolve any outstanding issues.

Knowledge/

Experience/Skills: Candidate must possess a strong background in business and management. Must have up-to-date knowledge of, and skills in, latest management techniques and practices. Must know project management and process improvement strategies and best practices, business analysis methods and techniques, consulting strategies and techniques, functional area test practices, organizational development and systems approaches to integrating total solutions. Guide the team to envision and achieve the desired results. Motivate the teams to meet time sensitive demands. Other areas of

expertise may include business process reengineering, individual and organizational assessment and evaluation, performance measurement, organizational design, change management, and end user training and deployment. Must also possess strong facilitation and cross-functional team facilitation skills at the senior management level.

GSA Negotiated Prices

Sin	Service Proposed**	Degree	Minimum yrs of experience	Prices offered to GSA (including IFF)
874-1	Consultant	Bachelors	4	\$112.85
874-1	Executive Consultant	Bachelors	10	\$140.55
874-1	Junior Consultant	Bachelors	2	\$ 84.63
874-1	Principal Consultant	Bachelors	8	\$161.21
874-1	Senior Manager	Bachelors	8	\$171.28
874-1	Senior Consultant	Bachelors	6	\$135.26
874-7	Program Manager	Bachelors	8	\$154.16
874-7	Support Specialist 1	Bachelors	4	\$ 79.35
874-7	Support Specialist 2	Bachelors	5	\$ 81.86

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.