



# **Federal Supply Service**

# **Authorized Federal Supply Schedule Price List**

# **Mission Oriented Business Integrated Services (MOBIS)**

SIN 874-1: Consultation Services

SIN 874-2: Facilitation Services

Contract Number: GS-10F-0166J

**Contract Period: 15 July 2009 – 14 July 2014** 

Address Quantum Research International, Inc.

991 Discovery Drive Huntsville, AL 35806

Telephone: (256) 971-1800, ext. 145

Fax: (256) 971-1802

Web Site: http://www.quantum-intl.com/contracts/MOBIS.html

Contract Admin: Ms. Cynthia Pack/ cpack@quantum-intl.com

Business Size: Large Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!<sup>TM</sup>, a menu-driven database system. The INTERNET address for GSA Advantage!<sup>TM</sup> is: <a href="http://www.GSAAdvantage.gov">http://www.GSAAdvantage.gov</a>.

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at  $\frac{\text{http://www.fss.gsa.gov}}{\text{http://www.fss.gsa.gov}}$ 

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# **CUSTOMER INFORMATION**

# 1. TABLE OF AWARDED SPECIAL ITEM NUMBERS

MOBIS) Special Item Numbers	Page
874-1 Consultation Services	7
874-2 Facilitation Services	7

## 2. MAXIMUM ORDER

There is no maximum task order size for this contract; however a maximum threshold of \$750,000/task order was established. When an agency order exceeds this maximum threshold, ordering offices may (in accordance with FAR 8.404):

- I. Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- II. After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Quantum Research International, Inc. (Quantum) may:

- I. Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations); or
- II. Offer the lowest price available under the contract; or
- III. Decline the order. Quantum must return declined orders to the ordering office within 5 workdays after receipt.

## 3. MINIMUM ORDER

The minimum order that may be placed under this contract is \$300

# 4. GEOGRAPHIC COVERAGE (DELIVERY AREA)

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico, and such other overseas locations as determined on an order-by-order basis.

#### 5. POINTS OF PRODUCTION

Same as Contractor's address.

# 6. DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE

Prices shown are NET Prices.

# 7. QUANTITY DISCOUNTS

None

## 8. PROMPT PAYMENT TERMS

Net 30 days.

# 9. GOVERNMENT PURCHASE CARDS

Government purchase cards are accepted for services above or below the micropurchase threshold of \$2,500.

## 10. FOREIGN ITEMS

None

## 11a TIME OF DELIVERY

Specified on the Task Order

## 11b. EXPEDITED DELIVERY

**Contact Contractor** 

# 11c. OVERNIGHT AND 2-DAY DELIVERY

**Contact Contractor** 

# 11d. URGENT REQUIREMENTS

Contact Contractor

## 12. F.O.B. POINTS

Destination

## 13a CONTRACTOR'S ORDERING ADDRESS

Quantum Research International, Inc. Attn: Cynthia Pack, Contracts Manager 991 Discovery Drive Huntsville, AL 35806

## 13b. ORDERING PROCEDURES

For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition regulation (FAR) 8.405-3.

## 14. CONTRACTOR'S PAYMENT ADDRESS

Quantum Research International, Inc. Attn: Accounts Receivable 991 Discovery Drive Huntsville, AL 35806

# 15. WARRANTY PROVISION:

Contractor's Standard Commercial Warranty

## 16. EXPORT PACKING CHARGES

Not applicable

# 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

**Contact Contractor** 

# 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE AND REPAIR

Not Applicable

## 19. TERMS AND CONDITIONS OF INSTALLATION

Not Applicable

#### 20. TERMS AND CONDITIONS OF REPAIR PARTS

Not Applicable

# 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES

Not Applicable

# 21. LIST OF SERVICE AND DISTRIBUTION POINTS

Not Applicable

# 22. LIST OF PARTICIPATING DEALERS

Not Applicable

# 23. PREVENTIVE MAINTENANCE

Not Applicable

# 24a. ENVIRONMENTAL ATTRIBUTES, E.G. RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS

Not applicable

# 24b. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: <a href="http://www.quantum-intl.com/contracts/MOBIS.htm">http://www.quantum-intl.com/contracts/MOBIS.htm</a>

The EIT standard can be found at: www.Section508.gov/

# 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER

36-195-4324

# 26. REGISTRATION IS CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE

Quantum has registered with the Central Contractor Registration database.

# **QUANTUM CORPORATE OVERVIEW**

Quantum Research International, Inc. (Quantum), is a successful, independently owned, Small Business headquartered in Huntsville, AL that has a 20+ year history of providing defense related products, services and solutions to the U.S. Armed Forces, Federal Government, Industry and other satisfied customers. Quantum's complement of capabilities is reflected in the table to the right.

As a services-based company, the technical and business expertise of our employees is our greatest strength. We take great pride in

#### **COMPANY CAPABILITIES**

- · Air, Space and Missile Defense
- Business Process Reengineering
- Combat Development Support
- C4ISR
- Defense Systems Support
- Enterprise Architecture Development and Analysis
- Force Modernization and Transformation
- · Homeland Security Solutions
- Information Operations
- Life-Cycle Logistics
- Modeling and Simulation

- · Operational Unit Support
- Organizational Assessments
- Programmatics
- · Space Operations and Control
- Survivability Analysis and Assessment
- Systems Engineering and Technical Assistance
- Team Building and Leader Development
- Test and Evaluation
- Training

a staff of employees and consultants comprised of highly qualified military specialists, trainers, scientists, engineers, systems analysts, technical specialists, military writers and business professionals with many years of experience in their respective professions. They are particularly proficient in developing operational concepts and requirements and translating combat developer requirements (user language) into materiel developer requirements (engineering language). Our engineers, analysts, and technical specialists include all levels of military experience, including retired General Officers and civil servants with extensive backgrounds in Army tactics, techniques, and procedures; Force Modernization; test and evaluation; systems analysis; modeling and simulation; and operations. Many of our prior military personnel have first-hand combat experience, which gives them a deep appreciation for the needs of the Warfighter as well as the survivability, vulnerability and lethality factors applied to soldiers and weapon systems.

Of particular relevance to the services we offer under the MOBIS schedule is the work Quantum performs in the areas of Leadership and Organizational Development. Quantum designs a tailored approach to solve your challenges by focusing on your goals, assessing your organization, and charting where you want to go. Our expertise assists you in leading your organization to achieve long-term improvement goals. We can help you define your organization by developing your vision, mission, goals, strategies, objectives, and action plans.

Quantum's corporate headquarters is in Huntsville, AL, with facilities in Arlington, VA, Bel Air, MD; Colorado Springs, CO; Shalimar, FL; El Paso, TX; and Bel Air, MD. Personnel are also located on-site with customers at several locations throughout the U.S. and overseas.

Quantum has earned its reputation by caring for its customers, and we look forward to continuing to grow with our customers by taking advantage of the ease and efficiency that the GSA MOBIS Services contract provides.

# **MOBIS SERVICES**

Quantum offers a variety of services under the General Administration Agency's (GSA) Mission Oriented Business Integrated Services (MOBIS) Federal Supply Schedule (FSS). The GSA MOBIS contract is a Firm-Fixed Price (FFP) and Labor Hour Indefinite Quantity contract running from 15 July 1999 to 14 July 2014. This contract is open to all federal government agencies worldwide and their approved contractors.

Under the MOBIS contract, Quantum offers engineering services in the three areas or Special Item Numbers (SINs) below. For each of the SINs listed, some sample-associated tasks are listed in bullet form. Please note that these examples are not intended to encompass all services that Quantum can offer under this contract.

# **SIN 874-1 CONSULTATION SERVICES:**

Involves providing of expert advice, assistance, guidance or counseling in support of agencies' management, organizational, and business improvement efforts. May also include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of services Quantum offers includes:

- Business Process Reengineering
- Leadership and Organizational Development
- Integrated Definition (IDEF) 0, 1X, and 3 Modeling
- Functional, Process, and Productivity Improvements
- Functional Analyses
- Strategic Planning
- Performance Measurement
- Multi-Media Product Development

## **SIN 874-2 FACILITATION SERVICES:**

Involves providing facilitation and related decision support services to agencies engaging in collaboration efforts, working groups, or integrated product, process, or self-directed teams. Examples of services Quantum offers includes:

- Team and Consensus Building
- Process Analysis
- Problem Solving
- 360-degree Survey Services

# **MOBIS PRICE LISTS**

# 874-1 - Consultation Services

	Year 11	Year 12	Year 13	Year 14	Year 15a
1. Principal Consultant	\$237.99	\$245.13	\$252.48	\$260.06	\$267.86
2. Senior Consultant	\$176.45	\$181.74	\$187.20	\$192.81	\$198.60
3. Consultant	\$101.93	\$104.99	\$108.14	\$111.38	\$114.72
4. Project Support Analyst	\$69.15	\$71.22	\$73.36	\$75.56	\$77.83
5. Junior Project Support Analyst	\$55.88	\$57.56	\$59.28	\$61.06	\$62.89
6. Senior Executive Consultant	\$330.69	\$340.61	\$350.83	\$361.35	\$372.19

# 874-2 - Facilitation Services

	Year 11	Year 12	Year 13	Year 14	Year 15a
1. Principal Facilitator	\$277.15	\$285.46	\$294.03	\$302.85	\$311.93
2. Senior Facilitator	\$166.73	\$171.73	\$176.88	\$182.19	\$187.66
3. Facilitator	\$99.83	\$102.82	\$105.91	\$109.09	\$112.36
4. Facilitator Support Analyst	\$70.29	\$72.40	\$74.57	\$76.81	\$79.11

BASE PERIOD LABOR RATES (YEARS 11-15)		
Year 11	15 Jul 09 – 14 Jul 10	
Year 12	15 Jul 10 – 14 Jul 11	
Year 13	15 Jul 11 – 14 Jul 12	
Year 14	15 Jul 12 – 14 Jul 13	
Year 15	15 Jul 13 – 14 Jul 14	

# USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

#### **PREAMBLE**

Quantum provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

#### **COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and womenowned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Bob Sinclair, tel: (256) 971-1800, ext. 259; fax: (256) 971-1805; email: bsinclair@quantum-intl.com.