

**GSA AUTHORIZED
FEDERAL SUPPLY SCHEDULE PRICE LIST**

MISSION ORIENTED

BUSINESS INTEGRATED SERVICES (MOBIS)

GSA Contract No: GS-10F-0164K



**Deva & Associates, P.C.
1901 Research Boulevard
Suite 410
Rockville, MD 20850**

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SCHEDULE AND CONTACT INFORMATION

General Services Administration

Federal Supply Service

Mission Oriented Business Integrated Services

FSC Group: 874

FSC Class: 8742

Contract Number: GS-10F-0164K

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at fss.gsa.gov

Contract Period: April 1, 2010 to March 31, 2015

CONTRACTOR

Deva & Associates, P.C.

1901 Research Blvd., Suite 410

Rockville, MD 20850

Contract Administrator: Arun K. Deva

Phone: (301) 610-5600

FAX: (301) 610-9910

e-mail: adeva@devagroup.com

Business Size: **Small Business**

Prices Shown Herein are Net (discount deducted)

Price List Current through Modification# FX-54 dated April 2, 2009

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is: GSAAdvantage.gov.

CUSTOMER INFORMATION

- 1a. Authorized Special Item Number (SIN): **874-1 MOBIS Consulting Services**
- 1b. Identification of Lowest Price: **Price List**
- 1c. Price List (**page 5**)
2. Maximum Order: **\$1,000,000 per SIN**
3. Minimum Order: **None**
4. Geographic Coverage: **Worldwide**
5. Points of Production: **DC Metropolitan Area**
6. Discount from List Prices or Statement of Net Price: **Net Prices**
7. Quantity Discounts: **Negotiated**
8. Prompt Payment Terms: **Net 30 Days**
- 9a. Government Purchase Card: **Yes**
- 9b. Government Purchase Card: **No**
10. Foreign Items: **None**
- 11a. Time of Delivery: **Per Task Order**
- 11b. Expedited Delivery: **N/A**
- 11c. Overnight and 2-Day Delivery: **N/A**
- 11d. Urgent Requirements: **As Negotiated**
12. FOB Point: **Destination (deliverable items)**
- 13a. Ordering Address: **Deva & Associates, P.C.**
Attn: Arun K. Deva, President
1901 Research Blvd., Suite 410
Rockville, MD 20850
Phone: (301) 610-5600 FAX: (301) 610-9910
e-mail: adeva@devagroup.com
- 13b. Ordering Procedures: For supplies and services, the ordering procedure information on Blanket Purchase Agreement (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)
14. Payment Address: **Same as ordering address**
15. Warranty Provision: **N/A**
16. Export Packing Charges: **N/A**
17. Terms and Conditions of Government Purchase Card Acceptance: **N/A**
18. Terms and Conditions of Rental Maintenance and Repair: **N/A**
19. Terms and Conditions of Installation: **N/A**
20. Terms and Conditions of Repair Parts: **N/A**
- 20a. Terms and Conditions for Any Other Services: **N/A**
21. List of Service and Distribution Points: **N/A**
22. List of Participating Dealers: **N/A**
23. Preventative Maintenance: **N/A**
- 24a. Special Attributes: **N/A**
- 24b. Section 508 Compliance Information: **N/A**
25. DUNS Number: **78-901-7506**
26. Central Contractor Registration (CCR): **1ERK3**

DEVA & ASSOCIATES, P.C. – AN OVERVIEW

Deva & Associates, P.C. is a certified public accounting, management consulting, and due diligence services firm. Based in Rockville, Maryland, the Firm has been providing services nationwide since it was established in 1991. The Firm is an approved GSA vendor on two Federal Supply Schedules: Financial & Business Solutions (FABS) and Mission Oriented Business Integrated Services (MOBIS).

The Firm consults with and provides services to federal agencies, with multiple contracts with some agencies. The Firm has performed successfully on all engagements and established a proven track record of satisfactory performance with superior service and delivery and has impeccable references.

The Firm's Founding Principal is a former Partner of a Big Four firm. Most of the Firm's key personnel are formerly from the Big Four or other large organizations, and have sophisticated and significant relevant experience serving large and complex clients including federal agencies and Fortune 500 corporations. Some key personnel have 15 to 25 years each of public and private sector senior management experience. The Firm's project management methodology is similar to Big Four firms. The Firm has the resources to serve a wide range of clients and undertake complex projects.

The Firm's service philosophy and approach is to provide high quality, value-added services with professionalism, flexibility and responsiveness delivered in an efficient and effective manner at a fair and competitive price, i.e., "Best Value" approach. The Firm is innovative and creative in its approach and outlook and views itself as a problem solver, and believes it is better than most and second to none in quality, skills, and experience.

Deva & Associates, P.C. underwent AICPA Peer Reviews during 1998, 2001, 2004, and 2007 and received unqualified reports with no comments, i.e., the highest type of report issued for such reviews.

DEVA & ASSOCIATES, P.C. – RELEVANT EXPERIENCE

Deva & Associates, P.C. and its key personnel have provided consulting services to federal agencies, Fortune 500 corporations, and other private-sector enterprises. These services have covered various aspects of business management, from the routine to highly complex, in a cross section of federal agency environments and private-sector industries. Our seasoned key personnel come from diverse backgrounds, with complementary skills and experience. They are also experienced in managing major projects/engagements. This gives the Firm a depth and breadth of capabilities matched only by large firms.

Federal agencies to which services have been provided include:

- Department of Homeland Security
- Transportation Security Administration
- Nuclear Regulatory Commission
- Federal Housing Finance Board
- Office of Personnel Management
- HUD/Federal Housing Administration
- Federal Deposit Insurance Corporation
- Resolution Trust Corporation
- Department of the Treasury
- Office of Thrift Supervision
- Bureau of Alcohol, Tobacco & Firearms
- DOT/Federal Transit Administration
- Equal Employment Opportunity Commission
- Farm Credit Administration
- Department of Commerce
- Patent and Trademark Office
- Securities & Exchange Commission
- Trade & Development Agency
- U.S. Postal Service
- Department of Education/FSA
- Small Business Administration
- Department of Health & Human Services

Fortune 500 corporations to which services have been provided include:

- Computer Sciences Corporation
- Sears, Roebuck and Company
- Square D Company
- Litton Industries
- United Parcel Service
- RCA Corporation
- Fireman's Fund Insurance Companies
- Kimberly Clark Corporation
- The Coca-Cola Company
- GEICO Insurance Companies
- LTV/E-Systems
- First Virginia Bank, Inc.
- Genuine Parts, Inc.
- Tropicana Products Corporation
- Pizza Hut, Inc.
- Lockheed Martin Corporation

In the federal arena, we have provided expert advice and assistance in various areas including:

- Change management
- Process and productivity improvement
- Performance measures and indicators
- Organizational assessments, program audits and evaluations
- Business case analysis and/or benefits/cost analysis of alternative business approaches
- Economic analysis of proposed business improvements
- Reengineering and improvement of selected business functions
- Activity-based cost analysis and assistance
- Process improvement studies and implementation
- Privatization projects for sale and liquidation of assets and obligations
- Business process improvement to enhance existing systems
- Business case analysis of cost effectiveness and benefits related to proposed or planned process changes
- System improvement initiatives

PRICE LIST

SIN 874-1: CONSULTING SERVICES

<u>Labor Category</u>	<u>Labor Hourly Rates</u>				
	<u>4/1/10 – 3/31/11</u>	<u>4/1/11 – 3/31/12</u>	<u>4/1/12 – 3/31/13</u>	<u>4/1/13 – 3/31/14</u>	<u>4/1/14 – 3/31/15</u>
Partner/Project Director	247.17	253.75	260.50	267.43	274.54
Senior Manager	209.46	215.03	220.75	226.62	232.65
Manager	160.00	164.26	168.63	173.12	177.72
Senior Consultant	131.01	134.50	138.08	141.75	145.52
Consultant	98.74	101.36	104.06	106.83	109.67
Program Analyst	75.76	77.78	79.85	81.97	84.15
Technician	61.92	63.57	65.26	67.00	68.78

MOBIS Labor Category	Minimum Experience/Qualifications	Minimum Education
Partner/Project Director	At least 15 years in management consulting, which includes providing leadership, direction and management to supervisory consulting professionals engaged in business consulting, process improvement, strategic planning, financial management, or related consulting services. Experience includes at least partner or managerial capacity in a Big Four accounting firm, other large organization, or significant managerial performance in a Federal environment.	Must be a CPA and possess a B.S. or graduate degree in business or financial management or related field. CGFM or PMP certifications desirable.
Senior Manager	At least 10 years in management consulting, which includes the management of supervisory consulting professionals engaged in business consulting, process improvement, strategic planning, financial management, or related consulting services. Experience includes managerial capacity in a Big Four accounting firm, other large organization, or significant performance in a Federal environment.	Must be a CPA and possess a B.S. or graduate degree in business or financial management or related field. CGFM or PMP certifications desirable.
Manager	At least eight years in management consulting, which includes the management of consulting professionals engaged in business consulting, process improvement, strategic planning, financial management, or related consulting services. Experience could include a Big Four accounting firm, other large organization, or the Federal environment.	Must be a CPA, CGFM or PMP and possess a B.S. or graduate degree in business or financial management or related field.
Senior Consultant	At least four years in management consulting, industry, or government financial management, with a working knowledge of Federal financial management practices.	Must possess a B.S. or graduate degree in business or financial management or related fields. CPA, CGFM or PMP certification is desirable.
Consultant	Up to three years of relevant experience in management consulting, industry, or government financial management.	Must possess a B.S. or graduate degree in business or financial management or related field.
Program Analyst	Up to two years of relevant experience in management consulting, industry, or government financial management.	Must possess a B.S. degree in business or financial management or related field.
Technician	Less than one year of relevant experience in management consulting, industry, or government financial management.	B.S. degree in business or financial management or related field is desirable.

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