



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address of *GSA Advantage!* is: <http://www.gsaadvantage.gov/>

Schedule Title:	Mission Oriented Business Integrated Services
FSC Group:	874
Contract number:	GS-10F-0109L
DUNS:	132075388
Contract period:	December 15, 2010 to December 14, 2015
Contractor name:	Jones Lang LaSalle Americas, Inc. 1801 K Street, NW, Suite 1000 Washington, DC 20006
Telephone:	202-719-5000
Facsimile:	312-601-1110
Contractor's web site:	www.am.joneslanglasalle.com
Contract Administrator:	Kim Burke, Managing Director 1801 K Street NW, STE 1000 Washington, DC 20006
Telephone:	202-719-5613
Facsimile:	312-601-1153
Business size:	Large
Prices:	Prices Herein are Net (Discount Deducted)

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov/>

Providing Access to Real Estate Expertise and Best Practices

Jones Lang LaSalle¹ (JLL) is a leading global real estate services and investment management firm. JLL operates in 75 countries from more than 1,000 locations worldwide and over 200 corporate offices, including 69 in the United States (U.S.). We have approximately 53,000 employees worldwide, including 14,000 professionals in the U.S. Our clients around the world – corporations, governments, higher education institutions, developers, retailers and investors – depend on us to deliver best practices to maximize real estate's contribution to their organizations.

Transforming real estate portfolios into more efficient inventories that meet organizational needs, we assist our clients in implementing and executing their real estate strategies from concept development through negotiations at the federal, state and local level. These efforts involve private sector developers, financiers and construction firms. Our experience in the public and private sectors provides agencies the insight and expertise necessary to turn a real estate portfolio into a collection of *working* assets. Unlocking the value once trapped in underutilized real estate can help fund programs critical to an agency's mission.

Our Public Institutions practice has a dedicated team of public sector specialists with full access to our firm's network of resources and specialty practices. We combine our public and private sector best practices and experience to deliver a full range of integrated real estate solutions and financial advisory services focused on the unique needs and missions of government agencies.

Our areas of expertise include:

- Asset and portfolio management
- Public-private partnerships
- Privatization advice and assistance
- Development and project management
- Master planning and land use analysis
- Developer solicitation/project marketing
- Deal structuring
- Transaction negotiation and closure
- Real estate strategy
- Market and economic analysis
- Due diligence/survey data
- Feasibility/highest and best use assessments
- Enhanced use leasing
- Lease acquisitions and property disposals
- Sustainability advisory services
- Transit oriented development

¹ Jones Lang LaSalle Americas, Inc. is a wholly owned subsidiary of Jones Lang LaSalle Incorporated and that company's operating entity for the western hemisphere. Use of the terms "Jones Lang LaSalle," "JLL" and first person pronouns may refer to either entity or both

JLL services span the following Special Item Numbers (SINs):

- **SIN 874-1 and 874-1RC, Integrated Consulting Services:** Our advisory services focus on practical solutions that support the management, organizational and business improvement efforts of government agencies. We provide management and real estate strategy consulting; portfolio and asset management services across all real estate asset classes; special studies, analyses and reports that document proposed strategies; solutions and implementation plans related to an agency's real property assets; policy and regulation development assistance; operations and management, including energy and sustainability services; and other advisory and assistance services in accordance with this contracting vehicle.
- **SIN 874-6 and 874-6RC, Acquisition Management Support:** We provide advice, consultation, assistance, market research, strategy and document development in support of acquisition management activities conducted under competitive sourcing support authorities such as the Military Housing Privatization Initiative (MHPI), OMB Circular A-76, Enhanced Used Leasing and other privatization and commercial activities, studies, projects or efforts. Our services include: strategic, tactical and operational planning support; assessment and/or study of potential privatization initiatives; integration support; expert assistance with price and technical proposal evaluation; documentation for government selection of private sector partners; negotiation/collaboration support; and investigation of contract discrepancies through post closing management support services.
- **SIN 874-7 and 874-RC, Integrated Business and Program Support Services:** Our firm's professionals provide oversight and management support services to help with the planning, initiation, management, execution, integration, close out of real estate programs and projects as well as portfolio and asset management across all real estate asset classes. This includes project leadership and stakeholder communications; project planning and scheduling; real estate project and development management services, including performance monitoring, measurement and reporting; real estate project and program reporting and documentation; stakeholder briefings and meetings; integration services; project close-out services including transition services and training.

CUSTOMER INFORMATION

1a. Table of awarded special item numbers (SIN):

<u>SIN</u>	<u>DESCRIPTION</u>
874-1	Integrated Consulting Services
874-1RC	Integrated Consulting Services
874-6	Acquisition Management Support
874-6 RC	Acquisition Management Support
874-7	Integrated Business Program Support Services
874-7RC	Integrated Business Program Support Services

1b. Prices are found on page 6

1c. Labor categories are found on page 7

2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage: Worldwide

5. Points of Production: Washington, DC 20006

6. Prices: Prices Shown Herein Are Net (discount deducted)

7. Quantity Discounts: N/A

8. Prompt payment terms: Thirty (30) days net

9a. Government purchase cards are accepted at or below the micro-purchase threshold

9b. Government purchase cards are not accepted above the micro-purchase threshold

10. Foreign Items: N/A

11a. Time of Delivery: N/A

11b. Expedited Delivery: Items available for expedited delivery are noted in this price list

11c. Overnight and two-day delivery: N/A

11d. Urgent Requirements: Contact Kim Burke, Contract Administrator (see cover page)

12. F.O.B. Point: Destination

13a. Ordering address:

Jones Lang LaSalle Americas, Inc.
Attn: Kim Burke
1801 K Street, NW, Suite 1000
Washington, DC 20006

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address:

Jones Lang LaSalle Americas, Inc.
33832 Treasury Center
Chicago, IL 60694-3400

15. Warranty provision: N/A

16. Export packing charges: N/A

17. Terms and conditions of Government purchase card acceptance: N/A

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions of repair parts: N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventative maintenance: N/A

24a. Special attributes: N/A

24b. Where applicable, Section 508 compliance will be available.

25. Data Universal Number System (DUNS) number: 132075388

26. Jones Lang LaSalle Americas, Inc. is registered in the System for Award Management.

MOBIS Labor Rates

The following hourly rates apply to SIN services: 874-1, 874-1RC, 874-6, 874-6RC, 874-7 and 874-7RC.

Labor Category	12/15/10 -	12/15/11 -	12/15/12 -	12/15/13 -	12/15/14 -
	12/14/11	12/14/12	12/14/13	12/14/14	12/14/15
Sr. Executive Mgr/Industry Expert	382.85	394.34	406.17	418.35	430.90
Project Executive	322.96	332.64	342.62	352.90	363.49
Functional Specialist	272.66	280.84	289.26	297.94	306.88
Senior Manager	230.45	237.36	244.48	251.82	259.37
Manager	193.94	199.76	205.75	211.93	218.29
Senior Consultant	164.09	169.01	174.08	179.30	184.68
Consultant	138.28	142.43	146.70	151.10	155.63
Administrative Support	66.13	68.11	70.15	72.26	74.43

In accordance with I-FSS-140-B, Urgent Requirements (Jan 1994), when the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact JLL for the purpose of obtaining accelerated delivery. JLL shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed in writing.) If we offer an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

Note: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when JLL adds SCA labor categories/employees to the contract through the modification process, JLL will inform the Contracting Officer and establish an SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. We understand that failure to do so may result in cancelation of the contract.

MOBIS Labor Category Descriptions

The following labor category descriptions apply to SINs: 874-1, 874-1RC, 874-6, 874-6RC, 874-7 and 874-7RC.

<u>Labor Category Name</u>	<u>Labor Category Description</u>
Senior Executive Manager/Industry Expert	Senior member of firm with strategic project planning and oversight responsibilities; acknowledged industry expert in field. Master's degree (or equivalent experience) in management, finance, engineering, real estate, public administration, or a related field; 15 or more years of experience in real estate development, management, operations, finance, investment, research, strategic planning or related fields.
Project Executive	Senior member of firm with overall responsibility for the project. Master's degree (or equivalent experience) in management, finance, engineering, real estate, public administration, or a related field; 10 or more years of experience in real estate development, management, operations, finance, investment, research, strategic planning or related fields.
Functional Specialist	Master's degree (or equivalent experience) in management, finance, engineering, real estate, public administration, or a related field; eight or more years of experience in business, management, strategic planning, or real estate operations, with five in a specialized field relevant to the project.
Senior Manager	Master's degree (or equivalent experience) in management, finance, engineering, real estate, public administration, or a related field; eight or more years of experience in consulting, strategic planning, or real estate operations. Responsibility for leading project team in large projects and overall project management for smaller projects.
Manager	Master's degree in a relevant professional discipline (or equivalent experience) and five or more years of experience in business, management, strategic planning, or real estate operations. Performs as lead project analyst or lead facilitator.
Senior Consultant	Accredited undergraduate degree in a relevant professional discipline and up to five years of experience in business, management, strategic planning, or real estate operations. Performs as analyst/facilitator on client projects. Leads mid-sized project or task teams.
Consultant	Accredited undergraduate degree in a relevant professional discipline and up to three years of experience in business, management, strategic planning, or real estate operations. Leads small project or task teams.
Administrative Support	Associate degree, college level courses, technical training or appropriate years of experience. General computer, financial, editing, word-processing, graphics, and administrative skills to support project teams.