



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MANAGEMENT, ORGANIZATIONAL AND BUSINESS IMPROVEMENT  
SERVICES (MOBIS)**

**FSC GROUP 874, FSC CLASS 8742**

**CONTRACT NUMBER:**

**GS-10F-0055M**

**PERIOD COVERED BY CONTRACT:**

**November 15, 2001 through November 14, 2006**

**BUSINESS SIZE:**

**LARGE**

**DUNS NUMBER:**

**88-473-7057**

***SEBESTA BLOMBERG & ASSOCIATES, INC.***

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General Services Administration  
Management Services Center Acquisition Division  
Authorized Federal Supply Schedule Price List

**Current through Supplement No. 1, dated January 1, 2004.**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The Internet address for GSA *Advantage!*™ is <http://www.fss.gsa.gov>. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.



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- 1a. Table of awarded Special Item Numbers (SINs):  
*Special Item No. 874-1 Consulting Services*  
*Special Item No. 874-2 Facilitation Services*  
*Special Item No. 874-6 Privatization Support Services and Documentation (A-76)*  
*Special Item No. 874-7 Program Integration and Project Management Services*
- 1b. N/A
2. Maximum order: *\$1,000,000.00*
3. Minimum order: *\$300.00*
4. Geographic coverage (delivery area): *Domestic*
5. Point of production (city, county, and state or foreign country): *Same as contractor's address.*
6. Discount from list prices or statement of net price: *Prices shown herein are net.*
7. Quantity discounts: *N/A*
8. Prompt payment terms: *Net 30 days*
- 9a. Notification that Government purchase cards are accepted below the micro-purchase threshold.
- 9b. Notification that Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin): *N/A*
11. Time of delivery: *As specified by the ordering agency on each task order.*
12. F.O.B. Point: *As specified by the ordering agency on each task order.*
13. Ordering address: *Same as contractor's address.*
14. Payment address: *Same as contractor's address.*
15. Warranty provision: *N/A*
16. Export packing charges: *N/A*



17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): *See #9 above.*
18. Terms and conditions of rental, maintenance, and repair: *N/A*
19. Terms and conditions of installation: *N/A*
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *N/A*
- 20a. Terms and conditions for any other services: *N/A*
21. List of service and distribution points: *N/A*
22. List of participating dealers: *N/A*
23. Preventive maintenance: *N/A*
24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *N/A*
25. Data Universal Number System (DUNS) number: 88-473-7057
26. Contractor is registered in Central Contractor Registration (CCR) database.



**SEBESTA BLOMBERG & ASSOCIATES, INC.**

**SKILL CATEGORY DESCRIPTIONS**

**Principal/Head**

**Minimum/General Experience**

Fourteen years of professional experience in general engineering and/or business operations. Required skills include technical competence in the field relevant to the task area, excellent written, verbal and presentation skills; and commitment to follow through on work tasks. This position has an ownership level of responsibility, and requires business development participation.

**Functional Responsibility**

Senior Executive responsible for developing and documenting client requirements and facilitating the organization of appropriate company resources for performing identified tasks. Provides high-level technical and/or managerial input to work group during project execution.

**Minimum Education**

Bachelors Degree in an engineering discipline and Professional Engineering registration in at least one state.

**Project Manager**

**Minimum/General Experience**

Ten years of experience in general engineering and/or business operations; and leadership responsibilities of project designs, reports and system analyses directly related to the work managed. Skills required include technical competence in the field relevant to the task area, excellent written, verbal and presentation skills, organization skills, and commitment to follow through on work tasks.

**Functional Responsibility**

Responsible for administering all phases of a project including budgeting, scheduling, planning design, specifications and working drawings with authority to direct, control and monitor all activities. The position is directly responsible to the Client and Principal/Head in Charge for the successful implementation of a project.

**Minimum Education**

Bachelors Degree.



## **Facilities Manager**

### **Minimum/General Experience**

Ten years of experience in directing work involved in operating and maintaining heating, cooling, or ventilation equipment. Ability and proven comfort with building plumbing and HVAC systems and associated digital controls. Ability to read and understand records drawings and design criteria in a maintenance environment.

### **Functional Responsibility**

Ability to organize both in-house and outsource services. Oversight of small- to mid-size repair and replacement projects, such as renovations and systems modifications. Planning and relocation oversight within a dynamic client staffing environment. Proven leadership and a “take charge attitude” to move the organization forward. Experience in development and implementation of a request for proposal process. Ability to implement safety, regulatory and compliance procedures. Ability to identify and implement energy savings measures and overseeing projected budgetary commitments.

### **Minimum Education**

Formal post-secondary school education in mechanical, electrical, HVAC, steam, water treatment, and/or plumbing disciplines, with at least one technical certification from a nationally recognized professional association.

## **Facilities Engineer**

### **Minimum/General Experience**

Four years experience in performing work on, and directing multi-discipline teams of design professionals and construction service providers in, operating and maintaining heating, cooling, or ventilation equipment. Ability and proven comfort with building plumbing and HVAC systems and associated digital controls.

### **Functional Responsibility**

Directs a multi-discipline team consisting of both internal and external (sub-contracted) design professionals, technical specialists, construction service providers, and operations planners and providers. Acts as the client’s expert agent in delivering a facilities project. Assists client as required to develop project scope and to establish a menu of project services available to the client. At project completion, ensures that all systems are fully operational and meet the client’s objectives. Ensures operating parameters are documented and appropriate training occurs. Ensures all required permits are obtained and all regulatory compliance activities are completed.

### **Minimum Education**

Formal post-secondary school education in mechanical, electrical, HVAC, steam, water treatment, and/or plumbing disciplines, with at least one technical certification from a nationally recognized professional association.



## **Lead Engineer**

### **Minimum/General Experience**

Fifteen years experience in a specific engineering discipline and/or business operations activity; direct execution of project designs, reports and analyses in specific area of expertise. Skills required include technical competence in the field relevant to the task area, excellent organizational, written, verbal, and presentation skills, and demonstrated ability to follow through on work tasks.

### **Functional Responsibility**

Responsible for executing all phases of a specific design discipline for a project including supervising and directing design, engineering and CADD resources assigned to the project, coordinating tasks and other disciplines and certification of the work as required by State Regulations and/or appropriate jurisdictions, all within the project budget as allocated for the task. The position is directly responsible to the Project Manager for the successful implementation of a project.

### **Minimum Education**

Bachelors Degree in an engineering discipline and Professional Engineering registration in at least one state.

## **Project Engineer**

### **Minimum/General Experience**

Four years experience in a specific engineering discipline and/or business operations activity; supervised execution of project designs, reports and analyses in specific area of education and/or experience. Skills required include technical competence in the field relevant to the task area, good organizational, written, and verbal skills, and a commitment to continuing education.

### **Functional Responsibility**

Responsible for a wide range of engineering activities including, system design and analysis, equipment selection, calculations, code review and development of documents, studies and analysis, all under the direction of a Senior Registered Engineer. As appropriate for the project, supervises and directs design and CADD resources assigned to the project and coordinate tasks with other disciplines all within the project budget as allocated for the task.

### **Minimum Education**

Bachelors Degree in an engineering discipline.



## Engineer

### **Minimum/General Experience**

This is an entry-level position. Skills required include technical capability, commitment to continuing education, good writing, verbal and presentation skills and commitment to follow through on work tasks.

### **Functional Responsibility**

Responsible for a wide range of engineering activities including equipment selection, calculations, code review and development of documents, studies and analysis, all under the direction of a Lead Engineer. As appropriate for the project, may direct design and CADD resources assigned to the project and coordinate tasks with other disciplines all within the project budget as allocated for the task

### **Minimum Education**

Bachelors Degree in an engineering discipline.

## Senior Designer

### **Minimum/General Experience**

Eight years experience in a specific engineering discipline and/or business operations activity; direct execution of project designs, reports and analyses in specific area of expertise. Skills required include technical competence in the field relevant to the task area, excellent organizational, written, verbal, and presentation skills, and demonstrated ability to follow through on work tasks.

### **Functional Responsibility**

Responsible for executing all phases of a specific design discipline for a project including, under the supervision of the Lead Engineer, developing and directing design, engineering and CADD resources assigned to the project, coordinating tasks and other disciplines as required, all within the project budget as allocated for the task. The position may also be directly responsible to the Project Manager for the successful implementation of a project.

### **Minimum Education**

Associates Degree.

## Designer

### **Minimum/General Experience**

Three years experience in a specific engineering discipline and/or business operations activity; supervised execution of project designs, reports and analyses in specific area of education and/or experience. Skills required include technical competence in the field relevant to the task area, good organizational, written, and verbal skills, and a commitment to continuing education.

### **Functional Responsibility**

Responsible for equipment selection, calculations, code review and layout of construction documents, studies and analysis under the direction of a Senior Designer, Engineer, or others, as appropriate. As appropriate for the project, may direct CADD resources assigned to the project and coordinate tasks with other disciplines all within the project budget as allocated for the task.

### **Minimum Education**

Two-year technical certification in a related field of specialty.





### **Senior Technician – CADD/Controls**

#### **Minimum/General Experience**

Four years experience in electronic drafting assignments.

#### **Functional Responsibility**

Responsible for executing specific tasks for a design discipline under the direct supervision of the project engineer for a project including developing construction documents using computer aided design and drafting technology, manual documentation methods, directing other CADD resources as assigned to the project, basic calculations and equipment selections, field documentation system layouts and coordinating tasks with other disciplines as required all within the project budget as allocated for the task.

#### **Minimum Education**

Associates Degree.

### **Technician– CADD/Controls**

#### **Minimum/General Experience**

This is an entry-level position. Skills required include a basic understanding of engineering drawings.

#### **Functional Responsibility**

Responsible for executing specific design tasks under the direct supervision of senior staff for a project including developing documents using computer aided design and drafting technology, or manual documentation methods and coordinating tasks with other disciplines as required all within the project budget as allocated for the task.

#### **Minimum Education**

High School Diploma.

### **Administrative Support**

#### **Minimum/General Experience**

One year experience in professional services or engineering firm, with a working knowledge of Excel, Word, and Power Point. Must have excellent verbal, written, organizational, and communication skills, and the ability to prioritize multiple demands.

#### **Functional Responsibility**

Provides administrative assistance in the management of projects including budget tracking and reporting, milestone and scheduled activity tracking, administrative record maintenance, arranging meetings, collecting needed information for meetings and reports, maintaining confidential project files, and coordinating multiple related administrative services.

#### **Minimum Education**

High School Diploma.



### **Equivalency**

Sebesta Blomberg & Associates, Inc. reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories set forth herein.

- Two years of specifically related experience is the equivalent of one year of formal education.
- One year of formal education is the equivalent of two years of specifically related experience.
- Certification related to the field is equivalent to two years of the experience/education requirement.



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**SEBESTA BLOMBERG & ASSOCIATES, INC.**  
**FSS AUTHORIZED MOBIS SCHEDULE PRICELIST**

Hourly Rates

<b>Labor Category</b>	<b>GSA Price</b>
Principal/Head	\$135.24
Project Manager	\$116.59
Facilities Manager	\$111.92
Facilities Engineer	\$102.60
Lead Engineer	\$111.92
Project Engineer	\$91.40
Engineer	\$67.91
Senior Designer	\$78.92
Designer	\$73.42
Senior Technician - CADD/Controls	\$70.66
Technician - CADD/Controls	\$64.24
Administrative Support	\$55.06