

**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The internet address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

**SCHEDULE TITLE:** Schedule Number: 7FCI-L3-030084-B  
FSC Group: 84  
FSC Class(es): 4210  
Schedule Name: TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY,  
FACILITIES MANAGEMENT, FIRE, RESC

**CONTRACT NUMBER:** GS-07F-9580S

**CONTRACT PERIOD:** June 30, 2006 – June 29, 2011

For more information on ordering from Federal Supply Schedules click on the [GSA Schedules](#) link at [www.gsa.gov](http://www.gsa.gov)

**CONTRACTOR:** Lion TotalCare, Inc.  
225 Birch Street  
Kennett Square, PA 19348  
Phone number: 610.444.1700  
Fax number: 610.444.0135  
E-mail: [jboles@lionapparel.com](mailto:jboles@lionapparel.com)

**CONTRACTOR'S ADMINISTRATION SOURCE:** Jeff Boles, Regional Sales Manager  
225 Birch Street  
Kennett Square, PA 19348  
Phone number: 610.444.1700  
Fax number: 610.444.0135  
E-mail: [jboles@lionapparel.com](mailto:jboles@lionapparel.com)

**BUSINESS SIZE:** Large Business

**CUSTOMER INFORMATION:**

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<b>SIN</b>	<b>DESCRIPTION</b>
633-99/633-99R	Introduction of New Products/Services relating to Special Purpose Clothing

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**  
(Government net price based on a unit of one)

Net GSA Price = the contractor should deduct the appropriate basic discount from the list price and add the prevailing Industrial Funding Fee (IFF) rate to the negotiated discounted price.

<b><u>SIN</u></b>	<b><u>MODEL</u></b>	<b><u>PRICE</u></b>
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Lion TotalCare Inc.

Contract Number GS-07F-9580S

633-99/633-99R Introduction of New Products/Services relating to Special Purpose Clothing

**1c. HOURLY RATES:**

Not applicable

**2. MAXIMUM ORDER\*:** \$50,000 per SIN

This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

**3. MINIMUM ORDER:** \$50.00**4. GEOGRAPHIC COVERAGE:** 48 Contiguous States and the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico and U.S. Territories.**5. POINT(S) OF PRODUCTION:** Kennett Square, PA; Dallas, TX; Houston, TX; Chicago, IL**6. DISCOUNT FROM LIST PRICES:**

32% Cleaning, 20% Repair off the accepted pricelist. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to **GSA Advantage!**), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

**7. QUANTITY DISCOUNT(S):** None.**8. PROMPT PAYMENT TERMS:** Net 30**9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.****9.b Government Purchase Cards are accepted above the micro-purchase threshold.****10. FOREIGN ITEMS:** None.**11a. TIME OF DELIVERY:** 30 days ARO (after receipt of order)**11b. EXPEDITED DELIVERY\*:** 10 days ARO (after receipt of order)

\*Expedited is different from Overnight & 2-Day Delivery. Expedited delivery is normally within 30 days or 15 days with no burden to the Contractor.

**11c. OVERNIGHT AND 2-DAY DELIVERY\*:** Contact the Contractor's Representative.

\*Depends on Contractor's commercial practice.

**11d. URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

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**12. FOB POINT:** Destination to the 48 Contiguous States and the District of Columbia. Delivery will be FOB inland carrier, point of exportation, with the transportation charges to be paid by the Government from point of exportation in Alaska, Hawaii, the Commonwealth of Puerto Rico and U.S. Territories, as designated by the ordering office.

**13a. ORDERING ADDRESS:** Lion TotalCare, Inc.  
225 Birch St.  
Kennett Square, PA 19348

**13b. ORDERING PROCEDURES:**  
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (<http://www.gsa.gov/portal/content/104447>).

**14. PAYMENT ADDRESS:**  
Same as contractor.

**15. WARRANTY PROVISION:** Standard Commercial Warranty (may include but not limited to stocking fee, return policy, etc...). Customer should contact contractor for a copy of the warranty.

**16. EXPORT PACKING CHARGES:** Not applicable.

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** None.

**18. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICROPURCHASE LEVEL):**  
None

**19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):**  
None

**20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):**  
None

**21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):**  
None

**22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):**  
None

**23. PREVENTIVE MAINTENANCE (IF APPLICABLE):**  
None

**24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):**  
None

**24b. Section 508 Compliance for EIT:**  
None

Lion TotalCare Inc.

Contract Number GS-07F-9580S

25. **DUNS NUMBER:** 80-883-9679

26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:**

Registration valid until July 12, 2011.

Mfg Part#	Description	2007 GSA Price
<b>CLEANING</b>		
C	Turnout Gear Cleaning - Coat Ultimate Clean	\$34.26
P	Turnout Gear Cleaning - Pant Ultimate Clean	\$34.26
C/SC	Turnout Gear Cleaning - Coat Superior Clean	\$22.27
P/SC	Turnout Gear Cleaning - Pant Superior Clean	\$22.27
CA	Turnout Gear Cleaning - Coat - Proximity Gear	\$34.19
PA	Turnout Gear Cleaning - Pant - Proximity Gear	\$34.19
E	Turnout Gear Cleaning - FFE - One Piece Ensembles	\$53.88
CV	Turnout Gear Cleaning - Coverall	\$11.44
BG	Turnout Gear Cleaning - Brush Gear	\$9.28
SW	Turnout Gear Cleaning - Station / Work Uniforms	\$5.41
HT	Turnout Gear Cleaning - Helmet	\$15.41
BTR	Turnout Gear Cleaning - Boots- Rubber or Leather (pr)	\$17.64
BTL	Turnout Gear Cleaning - Boots- Rubber or Leather (pr)	\$17.64
G	Turnout Gear Cleaning - Gloves (pr)	\$6.13
HD	Turnout Gear Cleaning - Hood	\$3.60
V	Turnout Gear Cleaning - Vest	\$5.65

**Other Services**

8AINS	Turnout Gear - Advanced Inspection	\$8.06
ERP	Turnout Gear - Temporary Replacement Gear	\$65.02
8M36	Turnout Gear - Expedited Service	\$10.48
8D02	Turnout Gear - Garment Tracking - Barcoding	\$5.04
RENT	Turnout Gear - Rental Gear Program	\$54.74

**REPAIRS**

**Coat**

**Trim Replacement**

8T31	Repair - Replace entire trim 3T,SL,HT	\$105.59
8T61	Repair - Replace entire trim TT	\$130.98
8T41	Repair - Replace minor trim 3T,SL,HT	\$29.42
8T71	Repair - Replace minor trim TT	\$34.50
8T40	Repair - Replace major trim 3T,SL,HT	\$54.81
8T70	Repair - Replace major trim TT	\$62.47

**Reinforcements**

8L01EA	Repair - Replace sleeve cuffs - leather (ea)	\$10.60
8L02EA	Repair - Replace elbow patches - leather (ea)	\$14.63
8L03EA	Repair - Replace shoulder patches - leather (ea)	\$14.11
8L11	Repair - Replace pocket reinforcement - leather (ea)	\$38.29
8S28EA	Repair - Replace shoulder patches - other (ea)	\$15.64
8S02EA	Repair - Replace elbow patches -other (ea)	\$14.89
8S07EA	Repair - Replace sleeve cuffs - other (ea)	\$13.10

**Lion TotalCare, Inc.**  
**GSA Price List**

Mfg Part#	Description	2007 GSA Price
<b>Miscellaneous</b>		
8M01	Repair - Replace coat zipper	\$36.27
8M02EA	Repair - Replace waterwell (inc.wristlet) (ea)	\$22.17
8M04EA	Repair - Replace wristlet (ea)	\$16.12
8M05EA	Repair - Replace thumbhole wristlet (ea)	\$19.75
8M09	Repair - Replace hanging hook	\$5.08
8M11	Repair - Replace collar — shell material	\$55.49

**Radio/Flashlight Pockets**

8P09	Repair - Replace Radio pocket with leather	\$42.32
8P10	Repair - Replace Radio pocket without leather	\$38.29
8P15	Repair - Replace Survivor flashlight pocket	\$25.19

**PANTS**

**Trim Replacement**

8T20EA	Repair - Replace pant cuff trim 3T,SL,HT / leg	\$15.56
8T80EA	Repair - Replace pant cuff trim TT / leg	\$19.34

**Reinforcements**

8L20EA	Repair - Replace knee reinforcements -leather (ea)	\$17.13
8L21EA	Repair - Replace Steam Channel knee reinforcements - leather (ea)	\$42.36
8L22EA	Repair - Replace pant cuffs leather (ea)	\$12.61
8L11	Repair - Replace pocket reinforcements - leather (ea)	\$38.29
8S12EA	Repair - Replace knee reinforcements - other (ea)	\$19.14
8S17EA	Repair - Replace Steam Channel knee reinforcements - other (ea)	\$44.73
8S22EA	Repair - Replace pant cuffs - other (ea)	\$23.29

**Miscellaneous**

8M29	Repair - Replace zipper — crotch	\$34.26
8M30EA	Repair - Replace leg zippers (ea)	\$29.66
86R01	Repair - Patch hole/tears (ea)	\$4.80
8R02	Repair - Restitch seams or trim (ea)	\$4.31
8R04	Repair - Replace Velcro® - up to 12" hook or loop	\$12.09
8R03	Repair - Replace Velcro® - 12" to 32" hook or loop	\$19.95
8H01	Repair - Replace Snap	\$5.04
8H02	Repair - Replace Hook	\$11.08
8H03	Repair - Replace D-Ring	\$9.07
8H07	Repair - Replace Rivet	\$5.04
8H04	Repair - Replace Cuff liner snap (ea)	\$6.05

**Hardware**

8P07	Repair - Replace Full bellows pockets with reinforcement	\$55.41
8P08	Repair - Replace Full bellows pockets without reinforcement	\$51.38

Mfg Part#	Description	2007 GSA Price
<b>RETROFITS, ALTERATIONS &amp; CUSTOMIZATIONS</b>		
<b>COAT</b>		
<b>Miscellaneous</b>		
8M51	Repair - Install DRD retrofit — Lion Fire Fighter Recovery Harness™	\$123.28
8M55	Repair - Install DRD retrofit — yoc strap®	\$94.71
8M56	Repair - Install inspection port retrofit - coat	\$54.00
8M57	Repair - Install inspection port retrofit - pant	\$35.46
8M06	Repair - Install microphone hook / strap	\$10.08
8M07	Repair - Install PASS strap	\$10.08
8M08	Repair - Install PASS hook	\$10.08
8M12	Repair - Shorten coat/liner (includes trim)	\$69.56
8M37	Repair - Lengthen coat/liner (includes trim) / inch	\$21.56
8M13EA	Repair - Shorten sleeves (includes cuffs) (ea)	\$29.74
8M18EA	Repair - Lengthen sleeves (includes cuffs) (ea)	\$62.47
8M44	Repair - Increase Coat Chest Size	\$132.99
8M50	Repair - Reduce Coat Chest Size	\$92.69

<b>Name Patches/Attachments</b>
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8LP15	Install Letter Patch LP15 4" x 15" hem	\$9.27
8LP34	Install Letter Patch LP34 5" x 18" hem	\$14.11
8LP2	Install Letter Patch LP2 8" x 18" two line yoke	\$12.90
8LPV2	Install Letter Patch - Add Velcro	\$12.09
8LPS1	Install Letter Patch - Add Two snaps	\$3.22
8LPS7	Install Letter Patch - Add Velcro and Snaps	\$5.64
8LT2S	Install Letter Patch - 2" letter line 1-5	\$5.84
8LT2L	Install Letter Patch - 2" letter line 6-15	\$8.06
8LT3S	Install Letter Patch - 3" letter line 1-5	\$13.30
8LT3L	Install Letter Patch - 3" letter line 6 - 15	\$21.96

<b>PANTS</b>
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<b>Miscellaneous</b>
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8M21	Repair - Shorten pants/liner (pair) (includes cuffs)	\$45.38
8M22	Repair - Lengthen pants/liner (per inch)	\$15.11
8M23	Repair - Reduce Waist size / inch	\$21.76
8M24	Repair - Increase Waist size / inch	\$30.63
8M31	Repair - Install bellows leg zippers (pair) (Boot Acc)	\$90.68
8M43	Repair - Install straps for outside harness (Velcro®/snaps) (ea)	\$9.59

<b>Liner Replacements / Repairs</b>
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8R29	Repair - Replace Crostech® PS moisture barrier	\$201.50
8R42	Repair - Replace RT7100™ moisture barrier	\$172.48
8R33	Repair - Replace Stedair® 3000 moisture barrier	\$181.35
8R05	Repair - Patch Repair Moisture Barrier Only	\$27.85
8R06	Repair - Patch Repair Thermal Liner Only	\$26.92
8R07	Repair - Patch Repair Both Thermal/Moisture barriers	\$34.58

**Lion TotalCare, Inc.**  
**GSA Price List**

Mfg Part#	Description	2007 GSA Price
<b>One Piece Ensemble Repairs</b>		
8E07	Shorten legs (includes cuffs, new zippers, new trim) (pair)	\$129.69
8E08	Shorten arms ( includes wristlets) (pair)	\$28.81
8E10	Replace leather cuffs/ea. - Ensemble	\$15.88
8E101	Replace Trim Ensemble- Scotchlite/TripleTrim - per ft	\$5.92
8E11	Replace leather knee pads/pr. - Ensemble	\$32.64
8E12	Replace leather pocket reinforce/ea. - Ensemble	\$33.85
8E124	Replace Velcro - per inch	\$0.51
8E131	Replace Trim Ensemble - GloFlex/TrimTrax - per ft	\$7.17
8E16	Repair liner system (thermal barrier) - Ensemble	\$34.54
8E17	Repair liner system (moisture barrier) - Ensemble	\$52.79
8E20	Replace zipper on torso - Ensemble	\$43.24
8E21	Replace leg zippers - Ensemble (ea)	\$38.57
8E22	Replace wristlet/ea. - Ensemble	\$14.43
8E23	Replace collar - Ensemble	\$43.24
8E26	Patch hole/tear, ea. - Ensemble	\$8.22
8E27	Restitch trim or seams, ea. - Ensemble	\$8.22
8E28	Replace snap or button - Ensemble	\$3.39
8E29	Seam Seal Entire Moisture Barrier - Ensemble	\$62.47
8E31	Replace Throat Tab - Ensemble	\$46.14