



## Authorized Federal Supply Schedule Price List

### Schedule for Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response Special Item Number

426-4F Emergency Preparedness and First Responder Equipment, Training and Services

**Federal Supply Group**  
84

**Federal Supply Class**  
84

**Contract Number**  
GS-07F-0527V

**Contract Period**  
September 15, 2009 – September 14, 2014

**Business Size**  
Large Business

**DUNS Number**  
174835397

**Contract Administrator**  
Patrick Ward  
Deputy Director  
National Network Development and Contracting

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is:  
[www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov)

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## **ABOUT THE YALE NEW HAVEN CENTER FOR EMERGENCY PREPAREDNESS AND DISASTER RESPONSE**

The Yale New Haven Center for Emergency Preparedness and Disaster Response (YNH-CEPDR), an entity within Yale New Haven Health Services Corporation (YNHHS) and part of The Yale New Haven Health System Center for Healthcare Solutions (YNHHS-CHS), is committed to developing and delivering services that advance healthcare planning, preparedness and response for emergency events and disasters through collaborative partnerships and coordinated programs across the nation and around the world.

YNH-CEPDR was established in 2002 by YNHHS to prepare organizations for a significant business disruption, terrorist attack or other large-scale emergency/disaster event and to coordinate, develop and implement programs and services to improve organization and community preparedness. YNH-CEPDR provides emergency management and business continuity services including planning, assessments, education and training and drills and exercises to ensure that organizations are in compliance with the United States Department of Homeland Security National Incident Management System (NIMS), The Joint Commission, the United States Department of Health and Human Services Office of the Assistant Secretary for Preparedness and Response (DHHS/ASPR) Hospital Preparedness Program, the United States Occupational Safety & Health Administration (OSHA), the United States Centers for Medicare and Medicaid Services (CMS) and the United States National Fire Protection Association (NFPA) standards and requirements. Where necessary and relevant, YNH-CEPDR incorporates elements of these requirements into its assessment and planning tools.

YNH-CEPDR has been designated by the United States Centers for Disease Control and Prevention (CDC) as a Center for Public Health Preparedness (CPHP) - the only non-university, health system-based CPHP in the United States, and is a United States Federal Emergency Management Agency (FEMA) Training and Exercise Integration/Training Operations Partner.

With domestic and international partners ranging from the Connecticut Department of Public Health, the federal Office of the Assistant Secretary for Preparedness and Response (ASPR) and the Centers for Disease Control and Prevention (CDC) to the American Medical Association, The Joint Commission, the Pan American Health Organization, USNORTHCOM, hospitals, healthcare delivery organizations and public health agencies, YNH-CEPDR delivers the following emergency preparedness programs and services:

### **Assessments**

YNH-CEPDR conducts mission-critical assessments to assist organizations with identifying concrete strategies for improving their response and recovery capabilities, ensuring interoperability with regional response and recovery partners and sustaining their critical roles in the community they serve.

YNH-CEPDR has experience in developing and delivering the following assessments:

#### **Gap Analysis**

- Implementation of a standardized gap analysis tool either as a self-help resource or part of an on-site consultation
- Linking identified gaps to best practice solutions
- Assisting organizations with the implementation of best practices and solutions

#### **Standardized Hazard Vulnerability Analysis**

- Implementation of a hazard vulnerability analysis (HVA) tool
- Training toward a consistent approach and terminology for using the standardized tool or others

#### **Business Impact Analysis**

- Implementation of a business impact analysis survey as a precursor to business continuity management, including continuity of operations, to identify critical services and functions of an organization and its ability to recover from an incident

- Development of business continuity plans
- Assisting with identification and prioritization of mitigation strategies

## Planning

YNH-CEPDR assists organizations in the development of emergency management plans (EMPs), emergency operation plans (EOP) and business continuity plans (BCP) that address state and national accrediting organization requirements. From recommendations for establishing an emergency management committee to the development of incident-specific annexes to an all-hazards emergency operations plan, YNH-CEPDR can guide organizations through an emergency management process that will help build and sustain a culture of emergency preparedness. YNH-CEPDR has experience in developing and delivering the following types of plans:

### Emergency Operations Plans

- Review of existing plans for compliance with The Joint Commission, NIMS, CMS and NFPA requirements
- Support for development or enhancement of plans using templates and discussion-based seminars/workshops

### Emergency Operations Plan Annexes

- Review and/or development of annexes such as, but not limited to, evacuation plans, mass casualty care plans and mass fatality management plans
- ESAR-VHP development deployment and management
- Countermeasures distribution and risk communication plans

### Business Continuity Plans

- Includes the following design elements: plan scope and objectives, major plan components, escalation, notification and plan activation, vital records and off-site storage, personnel control program, recovery and restoration
- Implementation of mitigation strategies

### Community and Regional Planning for Sub-state Regions

- Assessments of regional planning progress and recommendations for enhancing regional capability and capacity

## Education and Training

YNH-CEPDR has provided training to personnel employed in a variety of healthcare organizations including hospitals, emergency medical services, urgent care centers, skilled nursing facilities, community health centers and public health, as well as staff from other business entities. YNH-CEPDR courses allow organizations to maintain compliance with standard setting and regulatory agencies such as The Joint Commission, the Occupational Safety and Health Administration (OSHA), the Centers for Medicare and Medicaid Services (CMS), the Office of the Assistant Secretary for Preparedness and Response (ASPR) for the Department of Health and Human Services (HHS) and the Department of Homeland Security (DHS). Courses are created to be:

- Competency-based
- Time-efficient
- Cost-effective
- Healthcare and public health-focused
- Delivered via multiple modalities, including the YNH-CEPDR LMS
- Scalable, customizable for regional variations
- Supportive of ongoing compliance with standard-setting organizations and regulatory agencies such as The Joint Commission, OSHA, Centers for Medicare and Medicaid Services and the National Incident Management System (NIMS)
- Broadly shared and publicized with healthcare organizations, public health and local, state, regional and national professional associations and organizations

YNH-CEPDR provides instructor-led/practicum courses that utilize "best practices" curricula as well as a multidimensional delivery approach. Courses are available through contract with YNH-CEPDR.

### **Online courses**

To provide consistent training to a large and diverse audience in a rapid and cost-effective manner, the center has developed online courses. Healthcare and public health workers worldwide are able to gain access to a wide range of emergency preparedness courses specifically developed or adapted to be delivered via the web.

### **Drills and Exercises**

YNH-CEPDR assists organizations with establishing an exercise program that is compliant with The Joint Commission standards and Homeland Security Exercise and Evaluation Program (HSEEP) requirements. Beginning with the definition of clear exercise objectives to scenario design, evaluation and development of an After Action Report, YNH-CEPDR's HSEEP-certified exercise staff can fulfill all or part of an organization's exercise needs.

YNH-CEPDR can provide:

- Complete HSEEP-compliant drill and exercise support or individual components as needed:
  - Planning conferences
  - Development of exercise objectives
  - Development of exercise scenario and situation manual
  - Exercise facilitation
  - Exercise evaluation
  - Development of an After Action Report by subject matter experts
  - Coordination of After Action Conference and Corrective Action plans
- Assistance with developing and implementing a comprehensive exercise program

### **ABOUT THE YALE NEW HAVEN HEALTH SYSTEM CENTER FOR HEALTHCARE SOLUTIONS**

The Yale New Haven Health System Center for Healthcare Solutions (YNHHS-CHS) is part of Yale New Haven Health System (YNHHS), a diverse healthcare system which includes acute care and specialty hospitals. As the recipient of numerous federal and state contracts related to emergency preparedness, healthcare associated infections and comparative effectiveness programs, YNHHS has developed and adapted healthcare-focused best practices and evidence-based programs that address healthcare challenges. Leveraging its broad understanding of healthcare delivery, extensive expertise and a national network of partners and subject matter experts, YNHHS has disseminated programs and services in 47 states and territories across the country and internationally, including assessments, planning, education and training and program evaluation. In addition, YNHHS has trained over 150,000 healthcare personnel employed in a variety of healthcare organizations including hospitals, community health centers, emergency medical services, urgent care centers, skilled nursing facilities, public health agencies and non-healthcare organizations.

YNHHS is the lead organization of an Agency for Healthcare Research and Quality (AHRQ) consortium focused on Accelerating Change and Transformation In Organizations and Networks (ACTION). Its ACTION consortium members include The Joint Commission, VHA, Dartmouth-Hitchcock Medical Center and the Yale University Schools Public Health and Management. The consortium is conducting comparative effectiveness studies that will enhance how healthcare organizations address a variety of issues including improvement of patient care outcomes and the use of health information technology.

Current national healthcare concerns include meeting the requirements of The Joint Commission's National Patient Safety Goals for 2009 to improve healthcare quality and minimize "never events" identified by the Centers for Medicare and Medicaid Services. Expanding on efforts conducted through the AHRQ ACTION program, YNHHS-CHS has created

programs and services for the healthcare workforce which support healthcare delivery organizations in improving the quality of healthcare and evidence-based patient outcomes.

YNHHS-CHS provides education and training programs in multiple modalities that address surgical site infections, central line-associated bloodstream infections and multi-drug resistant organisms. YNHHS-CHS also offers an electronic, web-based infection prevention policy and procedure manual template that meets regulatory standards and can be customized to address your facility's unique needs. All programs and services are based on best practices to prepare the healthcare workforce in private and governmental agencies to address the myriad of challenges they face every day.

YNHHS-CHS has both internal and external subject matter experts representing a diverse array of clinical, technical and operational disciplines with whom it works to synthesize best practice, evidence-based content into effective, knowledge-building courseware. YNHHS-CHS delivers customized and off-the-shelf, web-based training solutions as well as instructor-led courses and workshops. YNHHS-CHS can adapt existing programs to better meet the needs of the client and its learner population and creates custom programs to address specific needs.

### [Online Courses](#)

YNHHS-CHS online training program activities follow an integrated instructional design system model that includes assessment, design, delivery and evaluation. YNHHS-CHS online courses assist organizations in providing consistent training to a large and diverse audience in a rapid and cost-effective manner. YNHHS-CHS online courses are designed to engage adult learners through interactive functions such as embedded print-and-click glossaries, dynamic supporting visuals and quizzes to reinforce key content. To assist organizations with delivering and tracking training required by federal and regulatory agencies, YNHHS-CHS offers access to its proprietary learning management system (LMS) which allows learners to complete an online course at their own pace, take an online test that measures their mastery of the material and print out a certificate once they have passed the test. The YNHHS-CHS LMS provides participating organizations with administrative tools useful for tracking training compliance. Should a client wish to deploy YNHHS-CHS courses through its own learning management systems, YNHHS-CHS ensures that its courses are Sharable Content Object Reference Model (SCORM) compliant, which involves incorporating consistent standards and specifications for web-based e-learning to avoid incompatibilities between learning systems.

Each course is designed to be:

- Competency-based
- Time-efficient
- Cost-effective
- Scalable, customizable for regional and organizational variations
- Supportive of ongoing compliance with standard-setting organizations and regulatory agencies.

Under our GSA Schedule 84 Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response contract Special Item Number (SIN) 426-4F for Emergency Preparedness and First Responder Equipment, Training and Services, we will deliver online, CD-ROM and instructor-led educational courses on emergency preparedness topics.

## **CUSTOMER INFORMATION**

**1a. Awarded Special Item Number(s):** Schedule 84 Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response contract Special Item Number (SIN) 426-4F for Emergency Preparedness and First Responder Equipment, Training and Services



**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

Government price exclusive of any quantity/dollar volume discount. Listed prices does not include the Industrial Funding Fee.

SIN 426-4F

**ONLINE COURSES**

Course Title	Course Length	Rates	
		License Fee for uploading course to client Learning Management System	Per learner fee (exclusive of quantity discounts)
EM 110: Introduction to Radiological Emergency Preparedness	20 min	\$475	\$6.84
EM 120: Best Practices for the Protection of Health Care Facility-Based First Receivers	30 min	\$475	\$6.84
EM 121: N95 Respirator and Personal Protective Equipment (PPE) Training for Health Care Workers	20 min	\$475	\$5.70
EM 122: N95 Respirator Fit Tester Training	20 min	\$475	\$6.27
EM 141: The Role of Medical/Technical Specialists During an Incident	20 min	\$475	\$6.84
EM 150: Introduction to Evacuations	45 min	\$475	\$5.70
EM 151: Patient Movement during Evacuations	45 min	\$475	\$7.41
EM 180: Health Care Worker Response to a Pandemic Influenza	40 min	\$475	\$6.84
EM 201: Bioterrorism Preparedness for Clinicians	60 min	\$475	\$7.41
EM 210: Advanced Radiological Emergency Preparedness for Clinicians	60 min	\$475	\$7.98

**ONLINE COURSES (continued)**

Course Title	Course Length	Rates	
		License Fee for uploading course to client Learning Management System	Per learner fee (exclusive of quantity discounts)
EM 220: Best Practices for the Protection of Health Care Facility-Based First Receivers, Operations Level	180 min	\$475	\$8.55
EM 230: Mental Health Aspects of Emergencies and Disasters for Non-Mental Health Professionals	45 min	\$475	\$6.84
EM 250: Small Victims, Big Challenges: Pediatric Triage, Treatment and Recovery in Disasters	50 min	\$475	\$7.98
EM 260: Geriatric Preparedness, Triage and Treatment in Disasters	50 min	\$475	\$7.41

**CD-ROM COURSES**

Course Title	Course Length	Price per CDROM
EM 110: Introduction to Radiological Emergency Preparedness	20 min	\$242.50 (plus shipping and handling)
EM 120: Best Practices for the Protection of Health Care Facility-Based First Receivers	30 min	\$242.50 (plus shipping and handling)
EM 121: N95 Respirator and Personal Protective Equipment (PPE) Training for Health Care Workers	20 min	\$242.50 (plus shipping and handling)

**INSTRUCTOR-LED/VIRTUAL COURSES**

Course Name	Delivery Modality	Length in Hours	Course Level	MINIMUM LEARNERS PER INSTRUCTOR	MAXIMUM LEARNERS PER INSTRUCTOR	MINIMUM PRICE (1)	TRAVEL Related Expenses	Materials Per Learner (2)	Special Equipment Per Learner (3)
Hospital Incident Command System (HICS IV Workshop)	Instructor-led	4	Basic	15	25	\$1,067	Varies	\$1.94	\$0
Emergency Preparedness for Health Care Executives (EPHE Workshop)	Instructor-led	4	Advanced	10	NONE	\$1,067	Varies	\$1.94	\$0
Basic Disaster Life Support® (BDLS)	Instructor-led	8	Basic	25	NONE	\$1,608	Varies	\$58.20	\$0
Advanced Disaster Life Support® (ADLS)	Instructor-led	16	Advanced	6	6	\$2,695	Varies	\$58.20	\$130.95
National Disaster Life Support Instructor Training® (NDLS-I)	Instructor-led	16	Advanced	6	6	\$2,695	Varies	\$9.70	\$33.95
EM 120: Best Practices for the Protection of Health Care Facility-Based First Receivers	Instructor-led	1	Basic	10	NONE	\$659	Varies	\$1.94	\$0
EM 141: The Role of Medical/ Technical Specialists During an Incident	Instructor-led	1	Advanced	10	NONE	\$659	Varies	\$1.94	\$0
EM 141: Incident Command for Medical / Technical Specialists	Virtual	1	Advanced	10	25	\$407	Varies	\$1.94	\$236.68
EM 170: Introduction to Designing Exercises for Health Care Facilities (Workshop)	Instructor-led	8	Intermediate	10	10	\$1,608	Varies	\$24.25	\$0
EM 180: Health Care Worker Response to a Pandemic Influenza	Instructor-led	2	Basic	10	NONE	\$793	Varies	\$1.94	\$0
EM 220: Best Practices for the Protection of Health Care Facility-Based First Receivers, Operations Level	Instructor-led	8	Intermediate	6	6	\$1,608	Varies	\$1.94	\$0



**INSTRUCTOR-LED/VIRTUAL COURSES (continued)**

Course Name	Delivery Modality	Length in Hours	Course Level	MINIMUM LEARNERS PER INSTRUCTOR	MAXIMUM LEARNERS PER INSTRUCTOR	MINIMUM PRICE (1)	TRAVEL Related Expenses	Materials Per Learner (2)	Special Equipment Per Learner (3)
EM 250: Small Victims, Big Challenges: Pediatric Triage, Treatment and Recovery in Emergencies	Instructor-led	2	Advanced	10	NONE	\$793	Varies	\$1.94	\$0
EM 260: Geriatric Preparedness, Triage and Treatment in Disasters	Instructor-led	2	Intermediate	10	NONE	\$793	Varies	\$1.94	\$0

(1) Includes Instructor preparation and course delivery time; (2) Includes black/white reproduction of materials for each participant; (3) Includes virtual technology or instructional electronic simulators, where appropriate

**1c. Hourly rates:**

Labor Category	Education Level	Experience Years	Functional Duties	Standard Price
Associate Consultant	Bachelors	At least 5 years of experience in offered product lines or related support services managing, developing and delivering programs and services in the areas of consulting, facilitation, surveying, training, and support product creation.	Establishes project expectations with the customer, manages project budget to tasks and deliverables, defines service requirements; delivers required services; evaluates service and product delivery and effectiveness.	\$169.75 per hour
Senior Consultant	Bachelors	Ten years of professional level experience in offered product lines, project management or related support services (e.g. instructional design, survey construction). A masters degree in an appropriate discipline will substitute for 3 years of the required experience.	Manages and directs associate consultant personnel involved in activities to provide contracted services related to product lines in the areas of consulting, facilitation, surveying, training, and distribution of support products to enhance those services. Coaches associate consultants to enhance performance, and evaluates the effectiveness of their performance.	\$239.59 per hour

**2. Maximum order:** \$200,000 per SIN per order

**3. Minimum order:** On-line courses - \$400; Instructor-led courses – 4 hours of instructor time plus travel; and CD-ROM courses - \$242.50 (plus shipping and handling)

**4. Geographic coverage (delivery area):** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories

**5. Point(s) of production (city, county, and State or foreign country):** New Haven, CT

**6. Discount from list prices or statement of net price:** Prices shown are net prices

**7. Quantity discounts:**

Per Learner Quantity Discounts as follows:

0-99 learners: No volume discount  
100-499 learners: 5% discount  
500-999 learners: 7.1% discount  
1000-1499 learners: 12.1% discount  
1500-1999 learners: 16.4% discount  
2000-2499 learners: 20.7% discount  
2500-2999 learners: 25% discount  
3000-3499 learners: 28.6% discount  
3500-4999 learners: 33.6% discount  
5000-7499 learners: 39.3% discount  
7500-9999 learners: 43.6% discount  
10000-14999 learners: 48.6% discount  
15000-24999 learners: 54.3% discount  
25000-49999 learners: 61.4% discount  
50000-74999 learners: 66.4% discount  
75000-99999 learners: 70.7% discount  
100000+ learners: 75% discount

**8. Prompt payment terms: Net 30 Days ARO**

**9a. Government purchase cards are accepted at or below the micro-purchase threshold:** Yes

**9b. Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Contact the Contractor for further information.

**10. Foreign items (list items by country of origin):** No

**11a. Time of delivery:** 10 days ARO

**11b. Expedited Delivery:** 5 days ARO

**11c. Overnight and 2-day delivery:** Contact Contractor

**11d. Urgent Requirements:** Contact Contractor

**12. F.O.B. point(s):** Origin

**13a. Ordering address:** 1 Church Street, 5<sup>th</sup> Floor, New Haven, CT 06510, USA

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment address:** 1 Church Street, 5<sup>th</sup> Floor, New Haven, CT 06510, USA

**15. Warranty provision:** SCW

**16. Export packing charges, if applicable:** N/A

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** N/A

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes:** None
- 24b. **Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:** [www.Section508.gov/](http://www.Section508.gov/)
25. **Data Universal Number System (DUNS) number:** 17-483-5397
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Yale New Haven Health Services is registered in the Central Contractor Registration.
27. **Uncompensated Overtime:** Not used