

*Phoenix Group of Virginia, Inc.*

# PHOENIX GROUP

*Government & Corporate Support Services*



**Schedule**

Contract GS-07F-0301V

# PHOENIX GROUP

Government & Corporate Support Services

A Service-Disabled Veteran-Owned Small Business

## AUTHORIZED FEDERAL SUPPLY SCHEDULE 084 PRICELIST

for

Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

General Services Administration  
Federal Supply Schedule  
Contract Number GS-07F-0301V

Contract Period: May 12, 2009 – May 11, 2014

Price List effective per Mod PO-0010, dated Mar 22, 2013

Business Size: Service Disabled Veteran Owned Small Business

Table of Awarded Special Item Numbers (SINs):

SIN	Description
465-22	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions: -SCBA's (self contained breathing apparatus), Air Compressors, Air Filtering Personal Equipment and Emergency Egress Equipment

633-6A Emergency Response/Hazmat Clothing and Related Products  
633-6ASTLOC

Maximum Order: \$100,000 for SIN 465-22; \$50,000 for SIN 633-6A.

Point of Contact: Stephen Clock, cell 757-615-2367,  
Email: [sjclock@phoenix-group.com](mailto:sjclock@phoenix-group.com)

Websites: <http://www.phoenix-group.com>  
<http://www.thesigmonsystem.com>

# PHOENIX GROUP

Government & Corporate Support Services

## COMMERCIAL PRICE LIST

March 8, 2010

DESCRIPTION	MANUFACTURER PART NUMBER	MANUFACTURER	SIN	GSA PRICE W/ IFF
Level BC Suit	Z3HCN	Kappler	633-6A	\$205.53
Last Chance Rescue Filter (Scott Adapter)	MR-10100N	Essex PBR Corp	465-22	\$190.42
Last Chance Rescue Filter Scott Training Adapter	MR-10101N	Essex PBR Corp	465-22	\$127.67
Last Chance Rescue Filter (MSA Adapter)	MR-10102N	Essex PBR Corp	465-22	\$190.42
Last Chance Rescue Filter MSA Training Adapter	MR010103N	Essex PBR Corp	465-22	\$127.67
Last Chance Rescue Filter (Draeger Adapter)	MR-10104N	Essex PBR Corp	465-22	\$190.42
Last Chance Rescue Filter Draeger Training Adapter	MR-10105N	Essex PBR Corp	465-22	\$127.67
Black Nomex Pouch	CB4205	Essex PBR Corp	465-22	\$39.49
Hazmat Starter Kit (Chameleon)	85100	Morphix Technologies	633-6A	\$192.53
Hazmat Starter Kit (Chameleon) Xlarge Wristband	85100XL	Morphix Technologies	633-6A	\$192.53
Hazmat Combination Cassette Kit	85101	Morphix Technologies	633-6A	\$148.10
Clan-Meth Lab Detection Kit	85120	Morphix Technologies	633-6A	\$192.53
CLan-Meth Lab Detection Kit Xlarge Wristband	85120XL	Morphix Technologies	633-6A	\$192.53
Chameleon Armband (large/xlarge)	8500	Morphix Technologies	633-6A	\$148.10
Cassette's (10 per box)	85001	Morphix Technologies	633-6A	\$43.89
Cassette's (50 per box)	85002	Morphix Technologies	633-6A	\$148.10
Hazmat Speed Loader	85101SPD	Morphix Technologies	633-6A	\$197.47

*theSigmonsystem™*  
*Level B/C Suit*

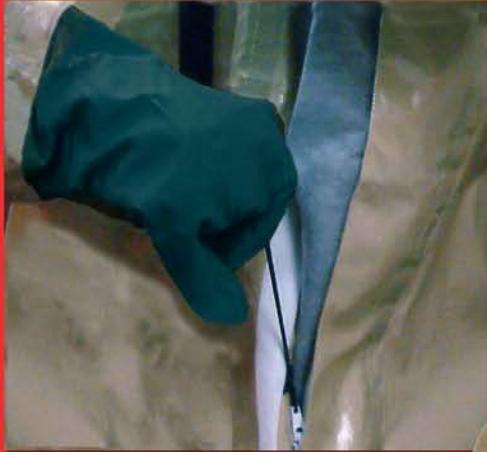


*These garments are utilized by personnel required to maintain critical operations and conduct rescue work where chemical -biological agents may be present.*

# Level B/C Suit



theSigmonsystem™



CBRN NIOSH APR

Gentex ISO 9001 quality control and test program

Exclusive chemical barrier material

14 year shelf life

Proprietary spherical carbon adsorptive material at all openings provides added vapor protection

Front zipper closure with double "storm flap" backed with Gentex carbon material



UL Underwriters Laboratory Testing



Integrated attached dual glove system

NFPA approved boots



Suit can also be worn with Tingley boots.

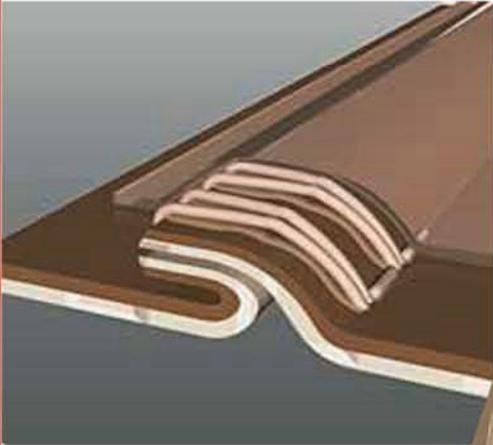
*the CBR Tactical  
One-Piece Suit  
with Gas Mask*



*The CBR Tactical Suit is a garment designed to save lives and allow the wearer to help others quickly escape while standing up to some of the harshest environments.*

# CBR Tactical One-Piece Suit

**Taped seam:** a very strong seam is produced when a sewn seam is covered with a strip of compatible material. The strip is attached by heat sealing as with film laminated materials.



Gentex proprietary spherical carbon adsorptive material at all openings

Air Purifying Respirator

Gentex ISO 9001 quality control and test program

Exclusive chemical barrier material

Thermo-bond seams - with special hermetic seal process

Front zipper closure with double "storm flap" backed with Gentex carbon material

Attached inner glove system

Kappler material provides over 6 hours of protection

High Visibility kit bag

APR Mask

One piece, easy-on, protective suit with attached gloves

**Tested**

by  
U.S. Army Soldier  
Systems Center

*theSigmonsystem™ suit  
delivers a balance of  
superior performance,  
excellent durability  
and flexibility*



*the CBR Evacuation  
One-Piece Suit can  
be donned in  
60 seconds*



# CBR Evacuation One-Piece Suit



Thermo-bond seams - with special hermetic seal process



QuickPro Joint Service Chemical Environment Survivability Mask DoD Approved

Exclusive carbon lining at all openings

Thermo-bond seams with special hermetic seal process

Attached inner glove system

Front zipper closure with double "storm flap" backed with Gentex carbon material

Kappler material provides over 6 hours of protection

- ➔ No maintenance
- ➔ No testing required
- ➔ Suit and hood ready for use
- ➔ 14 year shelf life on suit and 4 year shelf life on hood
- ➔ Custom orders and special manufacturing available



Attached reinforced footing with anti-slip feature



theSigmonsystem™

Warning: Fabric should not be worn around flames, sparks or in potentially explosive or flammable environments.  
\*Quick2000 is a registered trademark of Quick Protective Systems.

# theSigmonsystem™ Test Data and Sizing Chart

\*Testing data from NFPA 1994 Class 3 2001 edition (UL)

GARMENT MATERIAL IDENTIFICATION/PERFORMANCE			
Property	Test Method	Requirement	Result
Chemical Permeation Resistance	8.10	BT> 1 hr.	PASS
Distilled Sulfur Mustard			
Lewisite			
Sarin			
V-Agent	8.23	BT> 1 hr	PASS
Dimethyl Sulfate			
Viral Penetration Resistance			
Bursting Strength			
Puncture Propagation Tear Resistance	8.12	>5.6 lbf	PASS
Cold Temperature Performance	8.13	<5 in-lbs	PASS

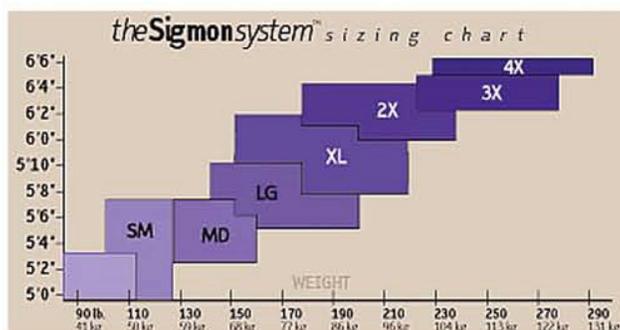
GARMENT CLOSURE ENSEMBLE			
Property	Test Method	Requirement	Result
Breaking Strength	8.14		PASS
Overall Function and Integrity	8.4	Proper Function	PASS
Liquid Tight Integrity	8.6	No Leakage	PASS
Integrate with Type 1, Class 3 Helmets		Proper Function	PASS

GARMENT AND VISOR SEAMS			
Property	Test Method	Requirement	Result
Chemical Permeation Resistance	8.10	BT> 1 hr.	PASS
Resistance Distilled Sulfur Mustard			
Lewisite			
Sarin			
V-Agent	8.23	BT> 1 hr	PASS
Dimethyl Sulfate			
Viral Penetration Resistance			
Seam Strength			
	8.14	>15 lbf/2in	PASS

VISOR 40 mil PVC/mil FEP			
Property	Test Method	Requirement	Result
Chemical Permeation Resistance	8.10	BT>1 hr	PASS
Distilled Sulfur Mustard			
Lewisite			
Sarin			
V-Agent	8.23	BT> 1 hr	PASS
Dimethyl Sulfate			
Viral Penetration Resistance			
Bursting Strength			
Puncture Propagation Tear Resistance	8.12	No crack/damage	PASS
Cold Temperature Performance	8.15	BT> 1 hr	PASS
Visual Acuity	8.21	>20/35	PASS

FOOTWEAR OnGuard BATA			
Property	Test Method	Requirement	Result
Liquid-tight Integrity	8.24	No leakage	PASS
Chemical Permeation Resistance	8.10	BT>1 hr	PASS
Distilled Sulfur Mustard			
Lewisite			
Sarin			
V-Agent	8.23	BT>1 hr	PASS
Viral Penetration Resistance			
Cut Resistance			
Puncture Resistance			
Abrasion Resistance	8.19	>65	PASS
Slip Resistance	8.21	>.75	PASS

GLOVES Ansell Barrier/Best PVC			
Property	Test Method	Requirement	Result
Chemical Permeation Resistance	8.10		PASS
Distilled Sulfur Mustard			
Lewisite			
Sarin			
V-Agent	8.23	BT> 1 hr	PASS
Dimethyl Sulfate			
Viral Penetration Resistance			
Cut Resistance			
Puncture Resistance	8.17	BT> 1 hr	PASS
Cold Temperature Performance	8.13	<5 in-lbs	PASS
Hand Function	8/18	<200%	PASS



## Comparative Testing

by the U.S. Army Soldier Systems Center

Protective Suit / Ensemble	Local PPDF
Duty Uniform	3
Tyvek® protective wear coverall	4
Kappler® CPF-4	5
DuPont Tychem® 9400	7
DuPont Tychem® SL	8
Tyvek® Protech F3	44
Sigmon CBR Tactical Suit and Gas Mask	79
Sigmon CBR Evacuation Suit w/Escape Hood	1100

\* Physiological protective dosage factor. A higher PPDF means increased protection.

# theSigmonsystem™ Products and Features



**CHAMELEON**®  
DETECTING THE INVISIBLE™

- ➔ Rugged
- ➔ Adjustable strap
- ➔ No power / no calibration
- ➔ Field configurable
- ➔ Water resistant
- ➔ Low-cost
- ➔ Easy to use

#### Starter Kit:

- (1) Armband
- (1) Belt Pouch
- (10) Cassettes Each
  - Low pH (Acid)
  - High pH (Base)
  - Chlorine/Fluorine
  - Hydrogen Sulfide
  - Phosgene

*Also available for Methamphetamine detection*



**Last Chance™**  
 RESCUE FILTER  
 SCBA BACKUP FILTER

# WHEN EVERY BREATH COUNTS

In an Out of Air Emergency... You've already called Mayday.  
 PASS is activated intermittently.  
 You cannot make it out in time.  
 This is your Last Chance.



**Escape by snapping on a  
 Last Chance Rescue Filter.**

Challenge Gas	Concentration	Allowable Breakthrough per EN 403	IDLH Levels	Actual Breakthrough
Carbon Monoxide	10,000 ppm	200 ppm	1200 ppm	<30 ppm (24 min)
Hydrogen Cyanide	400 ppm	10 ppm	50 ppm	<10 ppm (60 min)
Hydrogen Chloride	1000 ppm	5 ppm	50 ppm	<5 ppm (170 min)
Acrolein (Propenal)	100 ppm	.5 ppm	5 ppm	<0.5 ppm (50 min)



- Converts CO to CO<sub>2</sub>
- Snaps on most SCBAs in seconds
- Weighs less than 1 pound; compact (3" x 5")
- Tested against four gases that most threaten firefighters

# *theSigmonsystem*<sup>™</sup>

**Sigmon System is currently protecting the following First Responders:**

- US Navy Security Forces
- US Navy Guardian Program
- US Army First Responder Program
- Islip Town Hazmat Team
- Burnsville, Minnesota Police Department
- Guilford County Hazmat, NC
- DC Metro Transit Police Department
- Massachusetts Fire Department
- Falls Church VA Police Department
- DC Capital PD Hazmat
- National Guard
- US Secret Service Hazmat

Call us for detailed information and a personal consultation on effectively protecting your staff and facility.

**1-888-764-4100 (toll-free)x 317, 329**

**PHOENIXGROUP**  
*Government & Corporate Support Services*

**Phoenix Group of Virginia, Inc.**

**630 C Woodlake Drive  
Chesapeake, VA 23320**

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

**SCHEDULE TITLE:** Federal Supply Schedule 084 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response  
FSC Classes: 8405

**CONTRACT NUMBER:** **GS-07F-0301V**

**CONTRACT PERIOD:** **May 12, 2009 – May 11, 2014**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov)

**CONTRACTOR:** **Phoenix Group of Virginia, Inc. dba PGV**  
630 Woodlake Drive, Suite C  
Chesapeake, VA 23320  
**PHONE:** 757-228-1730  
**FAX#:** 757-228-1736

**CONTRACTOR'S ADMINISTRATION SOURCE:** **Phoenix Group of Virginia, Inc. dba PGV**  
630 Woodlake Drive, Suite C  
Chesapeake, VA 23320  
**PHONE:** 757-228-1730  
**FAX#:** 757-228-1736  
**POC:** Michael Meyer **E:MAIL:** [meyer@pgvcorp.com](mailto:meyer@pgvcorp.com)

**BUSINESS SIZE:** Service Disabled Veteran Owned Small Business

**CUSTOMER INFORMATION:**

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<b>SIN</b>	<b>DESCRIPTION</b>
<b>465-22</b>	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions: - SCBA's (self contained breathing apparatus), Air Compressors, Air Filtering Personal Equipment and Emergency Egress Equipment
<b>633-6A</b>	Emergency Response/Hazmat Clothing and Related Products

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**  
(Government net price based on a unit of one)

<b>SIN</b>	<b>MODEL</b>	<b>PRICE</b>
465-22 -	CB4205	\$39.49
633-6A -	85001	\$43.89

1c. **HOURLY RATES:**

N/A

2. **MAXIMUM ORDER\*:** \$100,000 for SIN 465-22; \$50,000 for SIN 633-6A.

\*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. **MINIMUM ORDER:** 1

4. **GEOGRAPHIC COVERAGE:** 48 Contiguous States and the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico, or U.S. territories and to a CONUS port or consolidation point for orders received from overseas activities.

5. **POINT(S) OF PRODUCTION:** Kappler – Guntersville, AL  
Morphix Technologies – Virginia Beach, VA  
Essex PB&R Corp – St. Louis, MO

6. **DISCOUNT FROM LIST PRICES:** 1% - 24.4% from the accepted price list. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. **QUANTITY DISCOUNT(S):** Contact Contractor

8. **PROMPT PAYMENT TERMS:** Net 30

9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

9.b **Government Purchase Cards are accepted above the micro-purchase threshold.**

10. **FOREIGN ITEMS:** None

11a. **TIME OF DELIVERY:** 30 DARO

11b. **EXPEDITED DELIVERY:** Contact Contractor

11c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact the Contractor for availability and rates.

11d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. **FOB POINT:** SIN 633-6A - FOB Destination 48 contiguous States and the District of Columbia. Delivery to Alaska, Hawaii, Puerto Rico, and the U.S. Territories will be f.o.b. inland carrier, point of exportation, with the transportation charges to be paid by the Government from point of exportation to destination in Alaska, Hawaii, Puerto Rico or U.S. Territories, as designated by the ordering office. SIN 465-22 – FOB Origin

13a. **ORDERING ADDRESS:** Same as contractor's address

14. **PAYMENT ADDRESS:** Same as contractor's address

15. **WARRANTY PROVISION:** Manufacturer's Warranty. Customer should contact contractor for a copy of the warranty.
16. **EXPORT PACKING CHARGES:** Not applicable
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level)
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** N/A
25. **DUNS NUMBER:** 803042782
26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Registration valid until 9/08/2011