Mobile Offices, Modular Buildings, Classrooms, Storage Products And More

GSA Net Price List With discounts applied

Contract # GS-07F-0257M

Schedule Title:056 Buildings + Building Materials/Industrial Services + Supplies
FSC Group 54 - Pre-Engineered and Prefabricated Buildings and StructuresFSC Class(es):5410

SIN DESCRIPTION Modular/Mobile Office Buildings + accessories/options 361-10F including but not limited to office and classroom use Guard and Security Buildings/Booths/Shacks/Houses/Shelters 361-10G Restroom and/or Restroom Shower Buildings 361-10H 361-30 **Ancillary Services** 361-32 Installation + Site Preparation Leasing/Rental of Prefabricated Structures 361-50 Leased Restroom, Shower, and Laundry Facilities 361-51 Ancillary Repair and Alterations related to 361-97 Pre-Engineered/Prefabricated Buildings and Structures Solutions

Pricelist updated through contract renewal effective April 1st 2017 to March 31st 2022



An ALGECO SCOTSMAN Company



WILLIAMS **TERMS AND CONDITIONS FOR GSA CONTRACT # GS-07F-0257M** SCOTSMAN

An ALGECO SCOTSMAN Company

GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE **CATALOG / PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: 056 Buildings + Building Materials/Industrial Services + Supplies FSC Group: : 54 - Pre-Engineered and Prefabricated Buildings and Structures

CONTRACT NUMBER: GS07F0257M

CONTRACT PERIOD: 04/01/17 through 03/31/22

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR:

Williams Scotsman, Inc. 901 S Bond Street Suite 600 Baltimore, MD 21231

Corporate Office Telephone: 800-638-6963 Toll Free: 800-782-1500 to the Local Branch Corporate Fax: 410-931-6047 Web Site: www.willscot.com

CONTRACTOR'S ADMINISTRATION SOURCE:

Mrs. Connie Reichl - Manager, Sales Administration Phone: 410-933-5976 Fax: 410-931-6047 Connie.Reichl@as.willscot.com

BUSINESS SIZE/TYPE: Large

SOCIOECONOMIC INDICATORS: Large

CUSTOMER INFORMATION:

1a.	TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):	
	361-10E – Modular/Mobile Office Buildings + accessories/options including but not limited to office and classroom use	Page 7-9
	361-10G – Guard and Security Buildings/Booths/Shacks/Houses/Shelters	Page 8
	361-10H – Restroom and/or Restroom Shower Buildings	Page 8
	361-30 – Ancillary Services	Page 10-11
	361-32 – Installation and Site Preparation	Page 12
	361-50 – Leasing/Rental of Prefabricated Structures Including Accessories and Options	Page 13-14
	361-51 – Leasing/Rental of Restroom facilities, Showers and Laundry Facilities	Page 15
	361-97 – Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Buildings, Structures and Solutions	Page 16
AD	DITIONAL ORDERING INFORMATION:	
	Price list notes	Page 17

Page 18-25 Williams Scotsman branch locations 1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: DEOLON

<u>SIN</u>	MODEL/DESCRIPTION	PRICE	<u>REGION</u>
361-10E	MO208 – Mobile Office 20' x 8'	\$5,892.97	Northeast
361-10G	Guard House 4' x 4' BOCA Spec	\$4,403.58	Mid Atlantic
361-10H	Toilet Trailer or Shower Locker 20'x 8'	\$12,132.56	
361-30	Basic Installation of Toilet Trailer	\$.78/Sq. Ft.	
361-32	Per RS Means Cost Works	\$100	
361-50	MO208 – Mobile Office 20' x 8'	\$105.28	Florida
361-51	Shower Locker or Toilet Trailer	\$3.59/Sq. Ft.	All regions
361-97	Per RS Means Cost Works	\$100	

GSA Net Price equals unit price minus percent discount (plus IFF Statement of Net Price)

• FOB origin freight prepaid and added to invoice

 RS Means GSA Net Pricing is determined by the size of the project using RS Means cost (total overhead plus profit) and applying the contracted gross margin discount

1c. HOURLY RATES: Not Applicable

2. MAXIMUM ORDER: 361-10E: \$500,000, 361-30: \$150,000, 361-32: \$350,000, 361-50: \$300,000, 361-51: \$100,000, 361-10G: \$250,000, 361-10H: \$200,000, 361-97: \$250,000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a Price reduction extended only to an individual ordering activity for a specific order or BPA

- 3. MINIMUM ORDER: \$100 (contractor can accept lesser amount)
- GEOGRAPHIC COVERAGE: The 50 States and Washington DC and Puerto Rico & U.S. Territories 4.

WILLIAMS SCOTSMAN

5. Point(s) of production (city, state, and county):

City Wasilla	State AK	County Matanuska-Susitna	City South Whitley	State	County Whitley
Phoenix	AZ	Maricopa	Reserve	LA	St John The Baptist
Gardena	CA	Los Angeles	Baltimore	MD	Baltimore City
Long Beach	CA	Los Angeles	Harmans	MD	Anne Arundel
Orange	CA	Orange	Belding	MI	Ionia
Perris	CA	Riverside	Harrison	MI	Harrison
Santa Fe Springs	CA	Los Angeles	Durham	NC	Durham
Henderson	CO	Adams	Pelham	NH	Hillsbourough
Leesburg	FL	Lake	Cherry Hill	NJ	Camden
Orlando	FL	Orange	Kearny	NJ	Hundson
Alma	GA	Bacon	Aumsville	OR	Marion
Dacula	GA	Gwinnett	Leola	PA	Lancaster
Douglas	GA	Coffee	Moon Township	PA	Allegheny
Ellaville	GA	Schley	Burleson	ΤX	Johnson
Pearson	GA	Atkinson	Fort Worth	ΤX	Tarrant
Kapolei	HI	Honolulu	Garland	ΤX	Collin
Boise	ID	Ada	Houston	ΤX	Harris
West Chicago	IL	DuPage	Salt Lake City	UT	Salt Lake
Briston	IN	Elkhart	Marysville	WA	Snohomish
Elkhart	IN	Elkhart			
Rochester	IN	Fulton			

6. DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE:

GSA Net Pricess are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

SALE DISCOUNTS

Sale of Prefabricated Structures- Including Accessories + Options Discount from sale prices based on selling price per unit. 2% per unit: \$1 - \$5,000 3% per unit: \$5,001 - \$10,000 4% per unit: \$10,001 - \$20,000 5% per unit: \$10,001 - \$20,000 6% per unit: \$20,001 - \$250,000 6% per unit: \$250,001 and larger per unit 2% Discount on Accessories and Options Ordered with Sale Units LEASE/RENTAL (OPERATING) DISCOUNTS

5% Discount Leasing/Rental prices based on monthly rental rate per unit:

2% Discount on Accessories and Options Ordered with Leased / Rented Units:

(Monthy rental rate. Does not include permits, licenses, taxes, etc. Leasing / Rental of Prefabricated Structures - Including Accessories and Options)

RENTAL LEASE-to-OWN (CAPITAL):

Percent of paid rental applied to purchase at time of PO for purchase of equipment already on rent.

All prior invoices must be paid in full and the account must be current at time of purchase.

Unit(s) on rent 0-6 months1%Unit(s) on rent 7-12 months3%Unit(s) on rent 13-24 months5%Unit(s) on rent 25+ months7%

MODULAR BUILDING PRODUCT/SERVICES:

Modular building products/services are listed under SINS 361-32 and 361-97. Pricing for these products/services are determined by the size of the project using RSMeans cost (total overhead plus profit) and applying the associated discounts:

Total RS Means Product/Services at Cost for Project	Contracted Gross Margin (total overhead and profit less discount)
\$1 to \$1,000,000 \$1 to \$1,000,000,000 \$1 to \$1,000,000 \$1 to \$1,000,000 \$1 to \$1,000,000 \$	
\$1,000,001 to \$10,000,000	17%
\$10,000,001 and larger	10.5%

7. QUANTITY DISCOUNTS: See above

8. PROMPT PAYMENT TERMS: Net 30 days for date of Invoice or Government Purchase Card at time of offer. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractural agreement in exchange for other concessions.

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WILLIAMS

- 9a. WILLIAMS SCOTSMAN WILL ACCEPT THE GOVERNMENT PURCHASE CARD ON ALL PURCHASES at or below the micro-purchase threshold.
- 9b. Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.
- 10. FOREIGN ITEMS: Not applicable
- 11a. TIME OF DELIVERY: Shipped in 60 to 90 days
- 11b.EXPEDITED DELIVERY: None offered
- 11c. OVERNIGHT AND 2-DAY DELIVERY: None offered
- 11d.URGENT REQUIREMENTS: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. FOB POINT: Origin Freight prepaid and added to the invoice
- 13a.ORDERING ADDRESSES: See listing of branch locations with addresses and phone numbers at <u>www.willscot.com</u>.
- 13b.ORDER PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in (FAR) 8.405-3.
- 14. PAYMENT ADDRESS(ES):

Williams Scotsman, Inc P.O. Box 91975 Chicago, IL 60693-1975

15. WARRANTY PROVISION:

Lease – Standard Williams Scotsman Lease Warranty Sale – One year on new equipment For more details on leases, request a Terms and Conditions document from the branch location.

- 16. EXPORT PACKING CHARGES: Not Applicable
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Williams Scotsman will accept the Government Purchase Card for all purchases.
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Williams Scotsman Standard Lease Warranty applies. See GSA Schedule for additional terms.
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):

SIN 361 32, Installation and Site Preparation for Pre-engineered and Prefabricated Buildings and Structures

The principal purpose of the Pre-Engineered/Prefabricated Buildings program under Schedule 56 is for the purchase of products meeting the general description of the Special Item Numbers (SIN) within the program. Installation and site preparation services may only be ordered in conjunction with or in support of buildings or structures purchased under this Federal Supply Schedule contract.

Note: This SIN specifically EXCLUDES Architectural Engineering Services (A&E) under the Brooks Architect-Engineers Act as stated in Federal Acquisition Regulation (FAR) Part 36. These services shall be ordered only in accordance with Part 36 and agency procedures, and shall not be included on a GSA contract order as an open market item.

Contractors are responsible for the following when performing services under this SIN:

- Contractors must comply with Construction Clauses and Davis-Bacon Regulations. The clauses shown in Attachment 11 of this solicitation will apply to agency orders placed against the schedule contract.
- Compliance with all local laws, regulations and ordinances are the responsibility of the GSA prime contractor. The prime contractor shall accept full responsibility and liability for all work performed by subcontractors under a resultant contract.
- Contractors shall review the statement of work issued by the ordering agency and provide a separate quote for services to be performed under this SIN based on the ordering agency's statement of work. Should the contractor not be able to meet all requirement(s) in the statement of work, the contractor's quote must specifically identify the items which have not been included in the quoted price.
- Contractors must provide bonding and insurance as required by the ordering agency statement of work.
- Contractors may serve as a Prime contractor and subcontract the installation or site preparation services unless specifically prohibited by the ordering contracting officer. Subcontractors must comply with any licensing and bonding requirements specified in the statement of work.
- The contractor shall be responsible, accountable and liable for all work performed, including work performed by subcontractors (at all tiers), and for ensuring the work performed is completed in accordance with the ordering agencies statement of work.
- The contractor shall ensure all warranties are honored. All construction work must be guaranteed for any defect in workmanship and materials.



- The Government reserves the right to apply liquidated damages whenever the required delivery is not met, in accordance with clause 52.211-12, Liquidated Damages Construction.
- Sales of the services shall not be combined or reported with the product SIN. Contractors must report sales for installation and site preparation services under SIN 361-32.

When placing orders for services under this SIN, Ordering Agencies are responsible for the following:

- Complying with all Federal Appropriation Laws and ensuring the correct types of funds are obligated on the order.
- When construction, alteration or repair of public buildings or public works is involved for services performed under this SIN, Ordering Agencies must comply and ensure contractor compliance with the Construction Clauses and Davis-Bacon Regulations. See Attachment 11 of the GSA solicitation for a complete listing of the FAR and GSAM clauses incorporated by reference for all schedule contractors awarded this SIN. Ordering agencies shall utilize these clauses as a guideline and must incorporate the applicable clauses into the statement of work. The ordering agency is responsible for including the most current version of these clauses and any other applicable clauses into the order. Clauses which require "fill-ins" must be completed by the ordering agency. Any agency specific clauses which may apply based on agency regulations or requirements must be added and must be cited in the statement of work.
- Defining and issuing the statement of work for installation and site preparation services. It is essential for the ordering agency's statement of work to include an accurate description of the work required and definition of scope to facilitate realistic quotations.
- The statement of work shall clearly inform the contractor of all bonding requirements and any required insurance amounts.
- The ordering agency will provide the local Davis-Bacon wage rates to contractors. Applicable wage determinations will be incorporated into the statement of work.
- Reviewing quotations from schedule contractors to ensure the work proposed meets the statement of work requirements. The ordering agency shall consider only fixed priced quotes.
- Obtaining pricing information from the schedule contractors and making a Best Value Determination as required per the ordering procedures of FAR 8.4
- Making a fair and reasonable price determination for the services to be performed under this SIN based on the quotations received.
- Negotiating the pricing for installation and site preparation services with the schedule contractor on an order-by-order basis, based on the mix of labor and complexity of the installation. Services pricing shall be shown and priced as a separate line item on the order.
- Performance clauses will be modified for each job by the requiring agency.
- Administration of orders issued under this Special Item Number.
- All orders and payments must be made to the schedule contractor

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LIST AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE): Not Applicable

20a. TERMS AND CONDITIONS OF FOR ANY OTHER SERVICES (IF APPLICABLE):

SIN 361 30 Ancillary Services related to Pre-Engineered/Prefabricated Buildings and Structures, including but not limited to: Field assembly, training, consultation and design assistance.

The principal purpose of the Pre-Engineered/Prefabricated Buildings program under Schedule 56 is for the purchase of products meeting the general description of the Special Item Numbers (SIN) within the program. Ancillary services may only be ordered in conjunction with or in support of products purchased under this Federal Supply Schedule contract.

Ancillary Service excludes:

- <u>Construction (construction is defined as alteration, or repair of buildings, structures, or other real property)</u>
- Architectural Engineering Services (A&E) under the Brooks Architect-Engineers Act as stated in Federal Acquisition Regulation (FAR) Part 36. These services shall be ordered only in accordance with Part 36 and agency procedures, and shall not be included on a GSA contract order as an open market item.
- · Personal services.
- Stand-alone services applicable to the Service Contract Act (SCA)

The ordering agency is responsible for defining and issuing the statement of work for ancillary services. Accurate definition of the scope and statement of work is essential to facilitate realistic quotations. The statement of work shall also inform the contractor of any applicable insurance requirements.



- Ordering agencies will obtain pricing information from the schedule contractors, and will negotiate for ancillary services on an order by order basis, based on complexity and level of effort. Ancillary services shall be priced as separate line items on each order. Only fixed priced quotations will be accepted.
- Pricing of services has been determined fair and reasonable by GSA. However, ordering agencies shall make a determination that the price is fair and reasonable and offers the best value to the Government, based on the negotiated amount for the level of effort involved in the requirement.
- Ordering agencies will comply with all appropriation laws and ensure that the correct types of funds are obligated on each order.

Contractor quotations shall specifically detail all products with the contract price and provide a single price for services. Sales of ancillary services shall not be combined or reported with the product SIN. The GSA contractor may subcontract any ancillary services ordered under this SIN, unless specifically prohibited by the ordering contracting officer. The GSA contractor shall be responsible, accountable and liable for all work performed by any subcontractor and shall honor all warranties. Compliance with all agency, local, state, and Federal laws, regulations, and ordinances is the responsibility of the GSA prime contractor. All orders and payments must be placed with the prime contractor. Reference FAR 8.4 for an explanation of ordering procedures used when purchasing through a Multiple Award Schedule contract.

SIN 361 97 Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Buildings and Structures Solutions

The principal purpose of the Building Materials program under Schedule 56 is for the purchase of products meeting the general description of the Special Item Numbers (SIN) within the program. Ancillary repair and alternation services shall only be ordered in conjunction with products purchased under this Federal Supply Schedule contract.

All proposed services must be within the scope of SINs on the contract. Furnish a full and detailed description of the services offered and a pricing proposal in accordance with the Services Pricing Proposal, Attachment 10 of the solicitation. A signed and dated acknowledgement of Davis Bacon and Construction clauses and provisions, Attachment 11, must be submitted with an offer for R&A services. Upon award, the contract will specifically state those services accepted under this SIN.

Repair and Alterations are ancillary to existing SINs under this Schedule. Ancillary Repair and Alterations projects are those (1) solely associated with the repair, alteration, delivery or installation of products or services also purchased under this Schedule, and which are (2 routine and non-complex in nature, such as simple concrete work, as routine painting or carpeting, simple hanging of drywall, basic electrical or plumbing work, landscaping, and similar noncomplex services.

The work performed under this SIN shall be associated with existing SINs that are part of this Schedule. Ancillary Repair and Alterations shall not be the primary purpose of the work ordered but be an integral part of the total solution offered. Ancillary repair and alteration services may only be ordered in conjunction with or in support of products or services purchased under the Federal Supply Schedule contract.

This SIN includes all regulatory guidance outlined in accordance with FAR 36, including the Davis Bacon Act and the Miller Act, (Attachment 11).

Special Instructions: No award will be made under 361 97 Ancillary Repair and Alteration unless an offeror is awarded (or receives award concurrently) for another SIN under this Schedule. The Repair and Alteration work must be ancillary (incidental) to the primary services or products offered under the Schedule.

For Federally-owned space managed by GSA's Public Building Service (PBS), approval of the PBS Building Manager must be received by the ordering activity and contractor before any repair and alteration work may be ordered. A copy of the approval must be retained by both the ordering activity contracting officer and the contractor.

Owned or leased space outside the PBS inventory may also include approval requirements. A copy of the approval must be retained by both the ordering activity contracting officer and the MAS contractor performing the R&A services.

This R&A SIN shall not be used for PBS leased space.

Any Agency contracting officer ordering services under this SIN for Ancillary Repair and Alterations is responsible for complying with his or her agency's internal policies when procuring R&A services. This may include a specific warrant delegation for procuring "construction" services when the estimated amount of this portion of the task order exceeds \$2,000 (Ref. FAR 22.4).

Special Notice to Ordering Agencies: GSA or other landlords may require re-performance of any nonconforming work at agency expense. If applicable, agencies may seek appropriate recourse from the contractor responsible for the nonconforming work.

Ancillary Repair and Alteration Service excludes:

- Major or new construction of buildings, roads, parking lots and other facilities
- Complex R&A of entire facilities or significant portions of facilities
- Architectural Engineering Services (A&E) under the Brooks Architect-Engineers Act, Public Law 92-582, as stated in Federal Acquisition Regulation (FAR) Part 36. These services shall be ordered only in accordance with Part 36 and agency procedures, and shall not be included on a GSA contract order as an open market item.
- Personal services



The ordering agency is responsible for defining and issuing the statement of work for ancillary R&A services. Accurate definition of the scope and statement of work is essential to facilitate realistic quotations. The statement of work shall also inform the contractor of any applicable insurance requirements.

- Contract pricing for labor hours or tasks has been determined fair and reasonable by GSA. However, ordering agencies shall make a determination that the price is fair and reasonable and offers the best value to the Government, based on complexity and the level of effort involved in the requirement.
- Ordering agencies will comply with all appropriation laws and ensure that the correct types of funds are obligated on each order.

Contractor quotations shall specifically detail all products and services with the contract price and provide a single price for services. Sales of ancillary R&A services shall not be combined or reported with the product SIN.

The GSA contractor may subcontract any ancillary services ordered under this SIN, unless specifically prohibited by the ordering contracting officer. The GSA contractor shall be responsible, accountable and liable for all work performed by any subcontractor and shall honor all warranties. Compliance with all agency, local, state, and Federal laws, regulations, and ordinances is the responsibility of the GSA prime contractor. All orders and payments must be placed with the prime contractor.

Reference FAR 8.4 for an explanation of ordering procedures used when purchasing through a Multiple Award Schedule contract.

- 21. LIST OF SERVICE AND DISTRIBUTION POINTS: See listing of branch locations at www.willscot.com for the location nearest you.
- 22. LISTING OF PARTICIPATING DEALERS (if Applicable): N/A
- 23. PREVENTIVE MAINTENANCE: Customer is responsible for replacement of HVAC filters.
- 24a.SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not applicable
- 24b. SECTION 508 Compliance for EIT: As applicable
- 25. DUNS NUMBER: 003100542
- 26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.



901 S Bond Street Suite 600 Baltimore, Maryland 21231

> Tel: 888.775.0767 Fax: 410.931.6047

info@willscot.com www.willscot.com

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GSA NET PRICE LIST

SIN# 361-10E

WEST

SALES

MID-

Sale price. Does not include permits, licenses, taxes, etc.

CENTRAL

CONTRACT# GS-07F-0257M

CALIFORNIA ARIZONA SOUTHERN FLORIDA NORTHEAST BEGION

www.willscot.com	MID- ATLANTIC	CENTRAL REGION	REGION	CALIFORNIA	ARIZUNA	REGION	FLORIDA	REGION
PRODUCTS	REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N
CL4914	N/A	N/A	N/A	N/A	N/A	\$ 14,589.24	N/A	N/A
CL5414	N/A	N/A	N/A	N/A	N/A	\$ 14,321.33	N/A	N/A
CL3624	N/A	N/A	N/A	N/A	N/A	\$ 32,118.08	N/A	N/A
CL4024	N/A	N/A	N/A	\$ 38,954.99	N/A	\$ 64,800.23	\$ 38,365.40	N/A
CL6424	N/A	N/A	\$ 65,214.96	\$ 77,132.47	N/A	\$ 39,134.93	\$ 51,589.04	N/A
CL6824	\$ 60,777.44	\$ 59,695.89	N/A	N/A	N/A	\$ 52,000.41	N/A	N/A
CL6428	N/A	N/A	\$ 74,801.19	N/A	N/A	N/A	N/A	N/A
CL6828	N/A	N/A	N/A	N/A	N/A	\$ 41,949.83	N/A	N/A
M0208	\$ 5,892.97	\$ 5,892.97	\$ 13,942.19	\$ 10,107.24	\$ 11,306.57	\$ 7,661.84	\$ 7,671.61	\$ 5,892.97
M0248	\$ 7,368.65	\$ 7,368.65	\$ 15,621.25	\$ 11,654.76	\$ 12,322.13	\$ 9,733.66	\$ 7,847.52	\$ 7,368.65
M0328	\$ 10,310.35	\$ 10,310.35	\$ 18,135.00	\$ 14,183.99	\$ 14,111.45	\$ 10,610.18	\$ 10,867.30	\$ 10,417.75
M03210	N/A	N/A	N/A	\$ 15,910.44	\$ 16,123.22	\$ 20,393.46	N/A	N/A
M03610	\$ 14,730.46	\$ 14,730.46	\$ 21,511.38	\$ 17,312.88	N/A	\$ 15,165.70	\$ 16,577.81	\$ 14,883.90
M04410	\$ 18,425.16	\$ 18,425.16	\$ 26,289.35	\$ 20,281.48	\$ 17,641.73	\$ 18,976.46	\$ 18,386.47	\$ 18,617.09
M05010	\$ 21,171.61	\$ 21,171.61	\$ 28,474.47	N/A	\$ 18,879.74	\$ 22,013.88	\$ 20,300.62	\$ 21,171.61
M04412	N/A	N/A	\$ 29,962.80	\$ 23,033.21	N/A	N/A	N/A	N/A
M05012	\$ 22,243.59	\$ 22,243.59	N/A	N/A	N/A	\$ 24,693.83	\$ 21,707.60	\$ 22,243.59
M06012	\$ 24,751.25	\$ 24,751.25	\$ 36,184.11	N/A	\$ 29,125.31	\$ 30,484.43	\$ 24,961.82	\$ 24,751.25
M06412	\$ 26,521.93	\$ 26,521.93	\$ 38,052.42	\$ 32,226.40	\$ 29,766.59	\$ 27,574.77	\$ 25,804.09	\$ 26,521.93
S04412	\$ 29,058.32	\$ 29,058.32	N/A	N/A	\$ 21,650.17	\$ 30,005.87	N/A	\$ 29,058.32
SO4812	\$ 29,881.44	\$ 29,881.44	\$ 41,245.39	\$ 28,962.60	\$ 32,436.97	\$ 31,068.28	\$ 31,068.28	\$ 29,881.44
SO5612	N/A	N/A	N/A	N/A	\$ 32,637.96	\$ 32,101.97	N/A	N/A
S06012	\$ 38,036.15	\$ 38,036.15	\$ 47,774.89	N/A	\$ 37,117.31	\$ 34,781.92	\$ 39,548.41	\$ 38,036.15
S06424	\$ 60,643.44	\$ 60,643.44	\$ 66,568.04	N/A	\$ 62,758.69	\$ 61,858.99	\$ 61,858.99	\$ 60,643.44
EL6012	\$ 38,036.15	\$ 38,036.15	N/A	\$ 36,677.03	N/A	N/A	N/A	\$ 38,036.15
In-Plant Office (8'x10')	\$ 5,238.19	\$ 5,238.19	\$ 6,195.92	N/A	\$ 6,195.92	\$ 6,195.92	\$ 6,440.24	\$ 5,238.19
Redi-Plex Shell (Double)	\$ 78,962.81	\$ 78,962.81	\$ 78,962.81	\$ 72,263.89	\$ 78,962.81	\$ 78,962.81	\$ 58,049.63	\$ 78,962.81
Redi-Plex Shell (Triple)	\$113,467.17	\$113,467.17	\$113,467.17	\$108,397.28	\$113,467.17	\$113,467.17	\$ 84,925.70	\$113,467.17
Redi-Plex Shell (4 Unit)	\$147,100.54	\$147,100.54	\$147,100.54	\$144,529.70	\$147,100.54	\$147,100.54	\$112,557.90	\$147,100.54
Redi-Plex Shell (5 Unit)	\$181,643.18	\$181,643.18	\$181,643.18	\$180,664.04	\$181,643.18	\$181,643.18	\$138,658.70	\$181,643.18
Redi-Plex Shell (6 Unit)	\$216,166.68	\$216,166.68	\$216,166.68	\$216,797.43	\$216,166.68	\$216,166.68	\$161,553.13	\$216,166.68
Redi-Plex Shell (7 Unit)	\$250,428.43	\$250,428.43	\$250,428.43	\$250,268.38	\$250,428.43	\$250,428.43	\$193,071.26	\$250,428.43
Redi-Plex Shell (8 Unit)	\$284,934.20	\$284,934.20	\$284,934.20	\$286,021.41	\$284,934.20	\$284,934.20	\$219,306.05	\$284,934.20
								PAGE 7



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SALES

Sale price. Does not include permits, licenses, taxes, etc.

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Tel: 888.775.0767	Oule price. Does	not include permit	5, noonsos, taxos, o			nings in u		S SCULSINALI UTILE.
Fax: 410.931.6047	CONTRACT# G	iS-07F-0257M	SIN# 361-10E					
info@willscot.com www.willscot.com	MID- ATLANTIC	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION
PRODUCTS	REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N
Redi-Plex Shell (9 Unit)	\$302,350.45	\$302,350.45	\$302,350.45	\$321,774.44	\$302,350.45	\$302,350.45	\$243,581.26	\$302,350.45
Redi-Plex Shell (10 Unit)	\$319,766.70	\$319,766.70	\$319,766.70	\$357,529.37	\$319,766.70	\$319,766.70	\$272,845.11	\$319,766.70
Redi-Plex Shell (11 Unit)	\$354,305.61	\$354,305.61	\$354,305.61	\$393,280.51	\$354,305.61	\$354,305.61	\$299,949.68	\$354,305.61
Redi-Plex Shell (12 Unit)	\$388,849.26	\$388,849.26	\$388,849.26	\$429,033.54	\$388,849.26	\$388,849.26	\$313,378.85	\$388,849.26
Redi-Plex Shell (13 Unit)	\$423,373.97	\$423,373.97	\$423,373.97	\$464,786.57	\$423,373.97	\$423,373.97	\$353,533.77	\$423,373.97
Redi-Plex Shell (14 Unit)	\$457,936.56	\$457,936.56	\$457,936.56	\$500,539.60	\$457,936.56	\$457,936.56	\$396,113.13	\$457,936.56
Redi-Plex Shell (15 Unit)	\$492,475.47	\$492,475.47	\$492,475.47	\$536,281.27	\$492,475.47	\$492,475.47	\$407,136.80	\$492,475.47
Section Modular Shell (Double)	\$ 52,479.16	\$ 62,514.62	\$ 60,643.44	\$ 54,364.70	\$ 52,220.74	\$ 52,479.16	\$ 49,272.80	\$ 60,643.44
Section Modular Shell (Triple)	\$ 75,641.59			\$ 78,685.25	\$ 75,277.88	\$ 75,641.59	N/A	N/A
Section Modular Shell (4 Unit)	\$ 98,804.01	N/A	N/A	\$102,967.51	\$ 98,335.02	\$ 98,804.01	N/A	N/A
Section Modular Shell (5 Unit)	\$121,966.44	N/A	N/A	\$127,335.91	\$121,382.59	\$121,966.44	N/A	N/A
Section Modular Shell (6 Unit)	\$145,138.44	N/A	N/A	\$151,656.46	\$144,430.16	\$145,138.44	N/A	N/A
Section Modular Shell (7 Unit)	\$168,300.86	N/A	N/A	\$175,977.00	\$167,496.88	\$168,300.86	N/A	N/A
Section Modular Shell (8 Unit)	\$191,463.29	N/A	N/A	\$200,307.12	\$190,544.45	\$191,463.29	N/A	N/A
Section Modular Shell (9 Unit)	\$214,635.28	N/A	N/A	\$224,627.67	\$213,601.59	\$214,635.28	N/A	N/A
Section Modular Shell (10 Unit)	\$237,711.57	N/A	N/A	\$248,695.33	\$238,850.54	\$237,711.57	N/A	N/A
Section Modular Shell (11 Unit)	\$260.694.45	N/A	N/A	\$273,634.52	\$259,453.82	\$260,694.45	N/A	N/A
Section Modular Shell (12 Unit)	\$283.830.89	N/A	N/A	\$297,279.00	\$282,486.07	\$283,830.89	N/A	N/A
Section Modular Shell (13 Unit)	\$306,976.79	N/A	N/A	\$321,599.24	\$305,518.33	\$306,976.79	N/A	N/A
Section Modular Shell (14 Unit)	\$330,122.69	N/A	N/A	\$345,900.54	\$328,550.59	\$330,122.69	N/A	N/A
Section Modular Shell (15 Unit)	\$353,268.59	N/A	N/A	\$370,201.85	\$351,582.84	\$353,268.59	N/A	N/A
SIN# 361-10G		N/A	N/A					
Guard House 4 x 4 BOCA spec	\$ 4,403.58			\$ 5,570.47	\$ 5,570.47	\$ 5,570.47	\$ 5,570.47	\$ 4,403.58
Guard House 6 x 6 BOCA spec	N/A	\$ 4,403.58	N/A	N/A	N/A	N/A	N/A	N/A
Guard House 8 x 8 BOCA spec	\$ 5,179.56	N/A	\$ 6,036.63	\$ 5,883.20	\$ 5,883.20	\$ 5,883.20	\$5,883.20	\$ 5,179.56
SIN# 361-10H		\$ 5,179.56	\$ 7,104.79					
Toilet Trailer*	\$98.00 Sq Ft			\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft
Shower Locker*	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft	\$98.00 Sq Ft
		\$98.00 Sq Ft	\$98.00 Sq Ft					
								PAGE 8
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CONTRACT# GS-07F-0257M SIN# 361-10E

ALL REGIONS

INODUUIO		
Steps, OHSA, Aluminum	\$567.73 (CA \$641.78)	
Ramp, 30', Aluminum, OHSA	\$5,381.06	
Ramp, 30' w/rest area, Aluminum, OHSA	\$6,151.19	
Ramp, 30', w/switchback, Aluminum, OHSA	\$6,946.01	
Security Screen, Large	\$69.11	
Security Screen, Small	\$54.30	
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GSA NET PRICE LIST

SIN# 361-30

ANCILLARY SERVICES

CONTRACT# GS-07F-0257M

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Fax: 410.931.6047	CUNTRACT# 0	iS-0/F-025/M	SIN# 361-30					
info@willscot.com www.willscot.com	MID- ATLANTIC REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	CENTRAL REGION IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	WEST REGION NM, NV, UT, MT, ID, WA, OR, WY	California	Arizona	SOUTHERN REGION NC, SC, GA, AL, MS, LA, TN, AR, OK, TX	FLORIDA	NORTHEAST REGION ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N
Basic Installation Toilet Trailer**	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft
Basic Installation Shower Locker**	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft	\$ 0.78 Sq Ft
Basic Installation 20'x8' **	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 138.23	\$ 118.48
Basic Installation 24'x8' **	\$ 98.74	\$ 83.92	\$ 133.29	\$ 133.29	\$ 133.29	\$ 133.29	\$ 143.17	\$ 98.74
Basic Installation 32'x8' **	\$ 118.48	\$ 118.48	\$ 172.79	\$ 172.79	\$ 172.79	\$ 113.55	\$ 187.60	\$ 118.48
Basic Installation 36'x10' **	\$ 232.03	\$ 232.03	\$ 232.03	\$ 232.03	\$ 232.03	\$ 232.03	\$ 232.03	\$ 232.03
Basic Installation 44'x10' **	\$ 256.71	\$ 256.71	\$ 256.71	\$ 256.71	\$ 256.71	\$ 256.71	\$ 256.71	\$ 256.71
Basic Installation 50'x10' **	\$ 172.79	\$ 172.79	\$ 271.52	\$ 281.39	\$ 281.39	\$ 172.79	\$ 281.39	\$ 172.79
Basic Installation 50'x12' **	\$ 296.21	\$ 296.21	\$ 296.21	\$ 296.21	\$ 296.21	\$ 296.21	\$ 320.89	\$ 296.21
Basic Installation 60'x12' **	\$ 207.34	\$ 207.34	\$ 320.89	\$ 320.89	\$ 320.89	\$ 197.47	\$ 355.45	\$ 207.34
Basic Installation 64'x12' **	\$ 340.64	\$ 340.64	\$ 340.64	\$ 340.64	\$ 340.64	\$ 340.64	\$ 385.07	\$ 340.64
Basic Installation 64'x24' **	\$ 2,665.85	\$ 2,172.17	\$ 2,172.17	\$ 1,515.58	\$ 1,184.82	\$ 2,468.38	\$ 1,747.61	\$ 3,159.52
Basic Installation 44'x12' Sales Office**	\$ 286.33	\$ 286.33	\$ 286.33	\$ 286.33	\$ 286.33	\$ 286.33	\$ 320.89	\$ 286.33
Basic Installation 48'x12' Sales Office**	\$ 325.83	\$ 325.83	\$ 325.83	\$ 325.83	\$ 325.83	\$ 325.83	\$ 340.64	\$ 325.83
Basic Installation 56'x12' Sales Office**	\$ 350.51	\$ 350.51	\$ 350.51	\$ 350.51	\$ 350.51	\$ 350.51	\$ 370.26	\$ 350.51
Basic Installation 48'x10' Executive Line**	\$ 311.02	\$ 311.02	\$ 340.64	\$ 340.64	\$ 340.64	\$ 340.64	\$ 394.94	\$ 311.02
Basic Installation of 60'x12' Executive Line**	\$ 350.51	\$ 350.51	\$ 350.51	\$ 350.51	\$ 350.51	\$ 350.51	\$ 419.62	\$ 350.51
Basic Installation Redi-Plex (per unit)**	\$ 1,875.97	\$ 1,875.97	\$ 1,875.97	\$ 1,875.97	\$ 1,875.97	\$ 1,875.97	\$ 1,826.60	\$ 1,875.97
Skirting "Vinyl" (per foot)	\$ 9.87	\$ 9.87	\$ 8.89	\$ 11.85	\$ 6.91	\$ 7.90	\$ 10.86	\$ 9.87
Tie-Downs (each) ***	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 59.24	\$ 34.56	\$ 74.05	\$ 74.05
Removal of Tie-Downs (each) ***	\$ 24.68	\$ 24.68	\$ 24.68	\$ 24.68	\$ 24.68	\$ 24.68	\$ 24.68	\$ 24.68
Teardown Toilet Trailer	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft
Teardown Shower Locker	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft	\$ 0.24 Sq Ft
Teardown 20'x8'	\$ 29.62	\$ 29.62	\$ 19.75	\$ 19.75	\$ 19.75	\$ 19.75	\$ 29.62	\$ 29.62
Teardown 24'x8'	\$ 49.37	\$ 49.37	\$ 23.70	\$ 23.70	\$ 23.70	\$ 23.70	\$ 35.54	\$ 49.37
Teardown 32'x8'	\$ 49.37	\$ 49.37	\$ 31.60	\$ 31.60	\$ 31.60	\$ 78.99	\$ 47.39	\$ 49.37
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Fax: 410.931.6047	CONTRACT#	GS-07F-0257M	SIN# 361-30						
info@willscot.com www.willscot.com	MID- ATLANTIC	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION	
PRODUCTS/SERVICES	REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	
Teardown 36'x10'	\$ 54.30	\$ 54.30	\$ 54.30	\$ 54.30	\$ 54.30	\$ 54.30	\$ 54.30	\$ 66.15	
Teardown 44'x10'	\$ 69.11	\$ 69.11	\$ 69.11	\$ 69.11	\$ 69.11	\$ 69.11	\$ 69.11	\$ 80.96	
Teardown 48'x10'	\$ 59.24	\$ 59.24	\$ 59.24	\$ 59.24	\$ 59.24	\$ 59.24	\$ 59.24	\$ 59.24	
Teardown 50'x10'	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 98.74	\$ 74.05	\$ 74.05	
Teardown 44'x12'	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	\$ 74.05	
Teardown 48'x12'	\$ 78.99	\$ 78.99	\$ 78.99	\$ 78.99	\$ 78.99	\$ 78.99	\$ 78.99	\$ 78.99	
Teardown 50'x12'	\$ 88.86	\$ 88.86	\$ 88.86	\$ 88.86	\$ 88.86	\$ 88.86	\$ 88.86	\$ 110.58	
Teardown 56'x12'	\$ 98.74	\$ 98.74	\$ 98.74	\$ 98.74	\$ 98.74	\$ 98.74	\$ 98.74	\$ 98.74	
Teardown 60'x12'	\$ 98.74	\$ 98.74	\$ 108.61	\$ 108.61	\$ 108.61	\$ 123.42	\$ 108.61	\$ 98.74	
Teardown 64'x12'	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 118.48	\$ 142.18	
Teardown 64'x24'	\$ 1,969.76	\$ 1,481.03	\$ 1,727.86	\$ 1,579.76	\$ 1,579.76	\$ 1,481.03	\$ 1,036.72	\$ 2,369.64	
Teardown Redi-Plex (per unit)	\$ 1,382.29	\$ 1,382.29	\$ 1,382.29	\$ 1,382.29	\$ 1,382.29	\$ 1,382.29	\$ 1,382.29	\$ 1,382.29	
Installation or Teardown of steps	\$ 49.37	\$ 49.37	\$ 49.37	\$ 49.37	\$ 49.37	\$ 49.37	\$ 49.37	\$ 49.37	
Installation or Teardown of Portable ramps	\$ 1,629.13	\$ 1,629.13	\$ 1,629.13	\$ 1,629.13	\$ 1,629.13	\$ 1,629.13	\$ 1,629.13	\$ 1,629.13	-
								PAGE 11	_



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INSTALLATION & **E PREPAR** SI **ION**

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CONTRACT# GS-07F-0257M	SIN# 361-32

ALL REGIONS

PRODUCTS/SERVICES

Ramp, Wood, Site Built

\$ 4,294.97 (depending on site conditions)

RS Means modular building installation and site preparation services include but not limited to:

GSA Net Price

Modular Buildings-Site Preparation****		
Clearing or leveling building site to receive modular units	Total RSMeans Product/Services at Cost for Project	<u>Contracted Gross Margin</u> (total overhead and profit less discount
Connect electrical/telephone/internet	\$1 to \$1,000,000	15%
from source to prefabricated module	\$1,000,001 to \$10,000,000	17%
Connect water/sewer from source to prefabricated module	\$10,000,001 and larger	10.5%
Modular Buildings-Field Assembly****		
Crane and equipment rental (General Conditions)		
Labor and supervision		
Building Foundation		
Basemant excavation and walls		



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Fax: 410.931.6047 CONTRACT# GS-07F-0257M SIN# 361-50 info@willscot.com **CALIFORNIA ARIZONA** SOUTHERN **FLORIDA** MID-CENTRAL WEST NORTHEAST www.willscot.com REGION ATLANTIC REGION REGION REGION REGION IL, WI, MO, NM, NV, UT, NC. SC. ME. NH. MT, ID, WA, GA, AL, MS, PA-S, DE, MD, IA, MN, KS, VT, MA, CT, IN, VA, WV, NJ-S NE, SD, ND, LA, TN, AR, RI, NYC, PA-N, OR, WY PRODUCTS OH, KY, NY, DC CO, MI OK. TX NJ-N CL4914 N/A N/A N/A N/A N/A \$ 295.31 \$ 275.65 N/A CL5414 N/A N/A N/A N/A N/A \$ 332.85 \$ 351.02 \$ 636.36 CL3624 N/A N/A N/A N/A N/A \$ 501.99 N/A N/A 490.47 CL4024 \$ \$ \$ N/A 526.42 N/A N/A \$ 428.34 N/A 390.27 CL7414 N/A N/A N/A N/A N/A N/A N/A \$ 741.77 CL6424 \$ 909.27 \$ 956.94 \$ 980.88 N/A \$ 949.15 \$ 752.05 \$ 859.81 \$ 1.000.58 CL6824 \$ 1,100.69 \$ 795.62 N/A N/A N/A \$ 834.98 N/A 981.05 \$ CL6428 N/A N/A \$ 1,413.20 N/A N/A N/A N/A N/A CL6828 N/A N/A N/A N/A N/A \$ 649.87 N/A N/A CL7028 N/A N/A N/A N/A N/A N/A N/A 1,519.91 \$ M0208 \$ 112.94 \$112.94 \$138.78 \$ 143.57 \$114.86 \$106.24 \$105.28 \$ 112.94 M0248 \$ 111.03 \$ 111.03 \$ 135.91 \$ 140.70 \$ 131.13 \$ 106.24 \$ 103.37 \$ 111 03 M0328 \$ 126.34 \$ 126.34 \$ 173.24 \$ 173.24 \$ 164.63 \$ 131.13 \$ 119.64 \$ 126.34 \$ \$ M03210 N/A N/A N/A 229.71 201.00 \$ 162.71 N/A N/A \$ \$ \$ 210.57 \$ 187.60 215.35 N/A N/A \$ 159.84 159.84 \$ 210.57 M03610 \$ \$ \$ \$ \$ \$ M04410 220.14 197.17 229.71 224.92 215.35 \$ 178.03 178.03 \$ 220.14 M05010 \$ 224.92 \$ 205.78 \$ 247.90 \$ 239.28 \$ 234.50 \$ 224.92 \$ 187.60 \$ 224.92 \$ M04412 N/A N/A N/A 318.72 N/A N/A N/A N/A M05012 \$ 271.82 \$ 239.28 N/A N/A N/A \$ 211.52 \$ 201.95 271.82 \$ M06012 \$ 290.01 \$ 281.39 \$ 356.05 337.87 309.15 \$ 229.71 \$ 234.50 \$ 290.01 \$ \$ M06412 \$ 354.14 \$ 354.14 \$ 430.71 \$ 405.82 \$ 440.28 \$ 354.14 \$ 268.00 \$ 354.14 \$ \$ S04412 454.63 454.63 N/A N/A \$ 472.82 \$ 500.58 \$ 502.49 \$ 454.63 S04812 \$ 545.56 \$ 545.56 \$ 736.99 \$ 426.88 \$ 545.56 \$ 545.56 \$ 564.70 \$ 545.56 S05612 \$ 564.70 \$ 564.70 N/A N/A N/A N/A N/A \$ 564.70 S06012 \$ 669.99 \$ 669.99 \$ 851.84 N/A \$ 796.33 \$ 545.56 \$ 727.42 \$ 669.99 S06424 \$ 1 095 91 \$ 1 095 91 \$ 1.095.91 1.593.61 1.541.93 1.292.12 N/A \$ \$ \$ \$ 1.095.91 EL4810 \$ 382.85 \$ 382.85 \$ 478.56 382.85 N/A N/A N/A N/A \$ \$ \$ EL6012 526.42 526.42 \$ 526.42 \$ 566.62 N/A N/A \$ 598.20 \$ 526.42 In-Plant Office (8'x10') \$ \$ \$ \$ 119.64 119.64 119.64 \$ 119.64 \$ 119.64 143.57 \$ 119.64 N/A \$ N/A 1,330.40 1,244.26 \$ \$ 1,330.40 N/A \$ \$ \$ 1,330.40 Redi-Plex Shell (Double) 1,330.40 1,330.40 Redi-Plex Shell (Triple) \$ \$ 2,000.39 \$ \$ 2,000.39 2,000.39 N/A N/A \$ 2,000.39 1,818.54 \$ 2,000.39 Redi-Plex Shell (4 Unit) \$ 2,665.59 \$ 2,665.59 \$ 2,665.59 N/A N/A \$ 2,665.59 \$ 2,488.53 \$ 2,665.59

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RENTALS

Sale price. Does not include permits, licenses, taxes, etc.

CONTRACT# GS-07F-0257M SIN# 361-50 info@willscot.com **CALIFORNIA ARIZONA** SOUTHERN **FLORIDA** MID-CENTRAL WEST NORTHEAST www.willscot.com REGION ATLANTIC REGION REGION REGION REGION IL, WI, MO, NM, NV, UT, NC. SC. ME. NH. MT, ID, WA, GA, AL, MS, PA-S, DE, MD, IA, MN, KS, VT, MA, CT, IN, VA, WV, NJ-S NE, SD, ND, LA, TN, AR, RI, NYC, PA-N, OR, WY PRODUCTS OH, KY, NY, DC CO. MI OK. TX NJ-N Redi-Plex Shell (5 Unit) \$ 3,330.80 3,330.80 \$ 3,330.80 N/A N/A \$ 3,330.80 \$ 3,110.66 3,330.80 \$ \$ Redi-Plex Shell (6 Unit) \$ 3,996.00 \$ 3.996.00 \$ 3,996.00 N/A N/A \$ 3.996.00 \$ 3.732.79 \$ 3.996.00 Redi-Plex Shell (7 Unit) \$ 4,661,20 \$ 4.661.20 \$ 4.661.20 N/A N/A \$ 4.661.20 \$ 4.354.92 \$ 4,661.20 \$ \$ 4,977.05 Redi-Plex Shell (8 Unit) \$ 5,331.19 \$ 5,331.19 5,331.19 N/A N/A \$ 5,331.19 \$ 5,331.19 Redi-Plex Shell (9 Unit) \$ 6.001.17 \$ 6.001.17 \$ 6.001.17 N/A N/A \$ 6.001.17 \$ 5.599.18 \$ 6.001.17 Redi-Plex Shell (10 Unit) \$ 6.661.59 \$ 6.661.59 \$ 6.661.59 N/A N/A \$ 6.661.59 \$ 6.221.31 \$ 6.661.59 Redi-Plex Shell (11 Unit) \$ 7,331.58 \$ 7,331.58 \$ 7,331.58 N/A N/A \$ 7,331.58 \$ 6,843.44 7,331.58 \$ Redi-Plex Shell (12 Unit) \$ 8.001.57 \$ 8.001.57 \$ 8.001.57 N/A N/A \$ 8,001.57 \$ 7.465.58 8,001.57 \$ Redi-Plex Shell (13 Unit) \$ 8.671.55 \$ 8.671.55 \$ 8.671.55 N/A N/A \$ 8,671.55 \$ 8.087.71 \$ 8,671.55 Redi-Plex Shell (14 Unit) \$ 9,341.54 \$ 9,341.54 \$ 9,341.54 N/A N/A \$ 9,341.54 \$ 8,709.84 \$ 9,341.54 9,992.39 Redi-Plex Shell (15 Unit) \$ 9,992.39 \$ 9,992.39 \$ 9,992.39 N/A N/A \$ 9,331.97 \$ \$ 9,992.39 Section Modular Shell (Double) \$ \$ 703.49 \$ 774.31 \$ 1,641.47 \$ 1,115.05 1,106.44 \$ 642.23 750.39 1,106.44 \$ \$ Section Modular Shell (Triple) \$ 1,601.27 N/A N/A \$ 2,462.68 \$ 1,842.47 \$ 1,601.27 N/A N/A Section Modular Shell (4 Unit) \$ 2,096.10 N/A N/A \$ 3,284.85 \$ 2,407.17 \$ 2,096.10 N/A N/A Section Modular Shell (5 Unit) \$ 2,590.94 N/A N/A \$ \$ 2,947.95 \$ 2,590.94 N/A N/A 4,105.11 \$ \$ N/A Section Modular Shell (6 Unit) 3,085.77 N/A N/A \$ 5,245.05 3,522.22 \$ 3,085.77 N/A Section Modular Shell (7 Unit) \$ 3.580.61 N/A N/A \$ 5.749.45 \$ 4,115.64 \$ 3.580.60 N/A N/A \$ Section Modular Shell (8 Unit) \$ 4,075.44 N/A N/A 6,571.62 \$ 4,536.77 \$ 4,075.44 N/A N/A \$ 4,571.23 N/A N/A 7,393.79 5,158.90 \$ 4,571.23 N/A N/A Section Modular Shell (9 Unit) \$ \$ N/A N/A 8,215.96 N/A N/A Section Modular Shell (10 Unit) \$ 5,066.06 \$ \$ 5,694.89 \$ 5,066.06 Section Modular Shell (11 Unit) \$ 5,559.94 N/A N/A \$ 9,038.13 \$ 6,235.67 \$ 5,559.94 N/A N/A Section Modular Shell (12 Unit) \$ 6,054.77 N/A N/A \$ 9,860.30 \$ 6,776.45 \$ 6,054.77 N/A N/A Section Modular Shell (13 Unit) \$ 6.549.61 N/A N/A \$ 10.682.47 \$ 7.317.22 \$ 6.549.61 N/A N/A Section Modular Shell (14 Unit) \$ 7.044.44 N/A N/A \$ 11.504.64 \$ 7.858.00 \$ 7.044.44 N/A N/A Section Modular Shell (15 Unit) \$ 7.539.27 N/A N/A \$ 12,326.81 \$ 8,274.35 \$ 7,539.27 N/A N/A \$ 157 93 157 93 \$ 157 93 157 93 \$ \$157 93 157 93 Guard House 4 x 4 BOCA spec \$ N/A \$ 157 93 \$ N/A N/A \$ 196.21 N/A N/A N/A N/A N/A Guard House 6 x 6 BOCA spec \$ Guard House 8 x 8 BOCA spec \$ 172.28 \$ 172.28 229.71 N/A \$ 172.28 \$ 172.28 \$ 172.28 \$ 172.28 \$ \$ \$ 34.56 34.56 \$ \$ Steps (per door) per month 39.49 39 49 \$ 34.56 \$ 34.56 34.56 \$ 39.49 \$ \$ \$ \$ 296.21 296.21 \$ 296.21 \$ 296.21 \$ 296.21 \$ 394.94 394.94 394.94 Ramp for rental for month \$ \$ 7.90 \$ \$ 7.90 7.90 \$ 7.90 \$ \$ 7.90 7.90 7.90 Security Screens (each) (per month) 7.90 \$ **PAGE 14**

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GSA NET PRICE LIST

RENTALS

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info@willscot.com www.willscot.com	MID- ATLANTIC	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION
PRODUCTS	REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N
Shower Locker	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft
Toilet Trailer	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft	\$ 3.59 Sq Ft
								PAGE 15



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PRODUCTS/SERVICES

GSA NET PRICE LIST

ARY REPAIR **ALTERA** 16

Sale price. Does not include permits, licenses, taxes, etc.

SIN# 361-97

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CONTRACT# GS-07F-0257M

ALL REGIONS

Repair and alterations to prefabricated modules includes but is not limited to:

Reinforce structure	
Force Protection	
Renovate for specific tenant	
Modernize for new mission]
Alterations to upgrade HVAC]
Damage Repairs	1
Modify Structure for Utilities	1
Reconfigure rooms and entry	1
	1
	1
	-
]
	1
	1
	1
	1
	1
	1
	1
	1
	1

Total RSMeans Product/Services at Cost for Project	<u>Contracted Gross Margin</u> (total overhead and profit less discount)
\$1 to \$1,000,000	15%
\$1,000,001 to \$10,000,000	17%
\$10,000,001 and larger	10.5%



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GSA NET PRICE LIST

NOTES

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CONTRACT# GS-07F-0257M	SIN# 361-10E, 361-10G, 361-10H, 361-30, 361-32, 361-50, 361-97
GOINTRACT# G3-0/F-023/IN	3114# 301-10E, 301-10G, 301-10H, 301-30, 301-32, 301-30, 301-37

MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION	
REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	

Schedule Title:	056 Buildings + Building Materials/Industrial Services + Supplies FSC Group 54- Pre-Engineered and Prefabricated Buildings						
FSC Class(es):	5410						
SIN	DESCRIPTION						
361-10E	Modular/Mobile Office Buildings + accessories/options including but not limited to office and classroom use						
361-10G	Guard and Security Buildings/Shacks/Houses/Shelters						
361-10H	Restroom and/or Restroom Shower Buildings						
361-30	Ancillary Services						
361-32	Installation + Site Preparation						
361-50	Leasing/Rental of Prefabricated Structures						
361-97	Ancillary Repair and Alterations related to Pre-engineered/Prefabricated Buildings and Structures Solutions						

Notes:

* Toilet Trailer & Shower Locker sale discount will be based on the total square footage of the unit.

** Basic Installation consists of Dry Stack Blocking or Piers and Pads, Leveling, and seaming of multi-unit buildings. Basic Installation is price for clear, level and accessible sites. Other requirements are beyond this pricing and would be added as open market items. This is an Ancillary service and requires no construction.

*** Tie-downs are **required** in some areas.

- **** Site Preparation and Field Assembly services are provided ONLY with, or in support of, prefabricated modules purchased under GSA Contract #GS-07F-0257M
- ***** Repair and Alterations to prefabricated modules are made ONLY in conjunction with prefabricated modules purchased under GSA Contract #GS-07F-0257M

All added utilities (alarms, sprinklers, etc.) required by codes are not included in above pricing and will be quoted separately if requested.

Based on availability. Larger contracted size may be offered.

Foundations and footings are not included in above pricing.

Pricing is based on delivery location of unit.

Customer is responsible for all permits, licenses, etc. required for installation.



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BRANCH OFFICE LOCATIONS

MID-ATLANTIC REGION

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CONTRACT# GS-07F-0257M SIN# 361-10E, 361-10G, 361-10H, 361-30, 361-32, 361-50, 361-97

MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION		
REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N		

Albany NY Branch 2900 Campbell Avenue Rotterdam, NY 12306-2432

Baltimore MD Branch 7539 Harmans Road Harmans , MD 21077-1537

Charleston WV Branch 401 Call Road Charleston, WV 25312-6005

Cincinnati OH Branch 125 Distribution Drive Hamilton, OH 45015-4257

Cleveland OH Branch 1271 Industrial Parkway Brunswick, OH 44212-4316

Harrisburg PA Branch 804 Katie Court Harrisburg, PA 17109-5939

Indianapolis, IN Branch 8125 West 10th Street Indianapolis, IN 46214-2431 Louisville KY Branch 3241 Old Millers Lane Louisville, KY 40216-5347

Norfolk VA Branch 800 Professional Place West Chesapeake, VA 23320-3600

Pittsburgh PA Branch 455 Moon Clinton Road Moon Township, PA 15108-3833

Richmond VA Branch 129 Roxbury Industrial Park Charles City, VA 23030-2310

Roanoke VA Branch 7545 Milk-A-Way Drive Roanoke, VA 24019-3216

Syracuse NY Branch 1115 Country Rt. 57 Fulton, NY 13069-4530

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BRANCH OFFICE LOCATIONS

CENTRAL REGION

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MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION		
REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N		

Chicago IL Branch 1625 Western Drive West Chicago, IL 60185-1879

Denver CO Branch 10801 E. 104th Avenue Henderson, CO 80640-8830

Detroit MI Branch 8122 Park Place Brighton, MI 48116-8522

Grand Junction CO Branch 760 21 1/2 Road Grand Junction, CO 81505-9710

Kansas City MO Branch 6852 Stadium Drive Kansas City, MO 64129-1850

Milwaukee WI Branch 516 West Street Watertown, WI 53094-3620

Minneapolis MN Branch 19820 Kenrick Avenue Lakeville, MN 55044-7305

Omaha NE Branch 5105 North Oliver Street Freemont, NE 68025-7807 **St. Louis MO Branch** 6850 US Hwy. 61/67 Imperial, MO 63052-2612

Williston CO Branch 10801 E 104th Ave Henderson, CO 80640-8830



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BRANCH OFFICE LOCATIONS

WEST REGION

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UUIII		13-0/1-023/1W	SIN # 301-102, 301-101, 301-30, 301-32, 301-37						
ATLA	ID- NTIC	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION	
PA-S, I IN, VA, V	ilon De, MD, VV, NJ-S, , NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	

Albuquerque NM Branch 4015 Hawkins, N.E Albuquerque, NM 87109-4534

Boise ID Branch 1533 11th Avenue N. Nampa, ID 83687-6779

Casper WY Branch 1825 Pyrite Road Casper, WY 82604-1518

Las Vegas NV Branch 3435 Kier Road North Las Vegas, NV 89030-4477

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BRANCH OFFICE LOCATIONS

CALIFORNIA

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	MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN Region	FLORIDA	NORTHEAST REGION		
	REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	_	

Bakersfield CA Branch 6801 Meany Avenue Bakersfield, CA 93308-5131

Fresno CA Branch 2829 S.Chestnut Avenue Fresno, CA 93725-2224

Los Angeles CA Branch 11811 Greenstone Avenue Santa Fe Springs, CA 90670-4628

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BRANCH OFFICE LOCATIONS

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MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN Region	FLORIDA	NORTHEAST REGION			
REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N			

Phoenix AZ Branch 3232 South 48th Street Phoenix, AZ 85040-1747



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BRANCH OFFICE LOCATIONS

SOUTHERN REGION

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MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION	
REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	

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Atlanta South GA Branch 8105 Williams Road Palmetto, GA 30268

Austin TX Branch 2990 N IH 35 Georgetown, TX 78626-3692

Birmingham AL Branch 120 Kerr Road Moody, AL 35004-2125

Charleston SC Branch 171 Farmington Road Summerville, SC 29483-5317

Charlotte NC Branch 3925 Trailer Drive Charlotte, NC 28269-4755

Columbia SC Branch 10724 Broad River Road Irmo, SC 29063-9675

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Houston TX Branch 10855 John Ralston Road Houston, TX 77044-5526

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BRANCH OFFICE LOCATIONS

FLORIDA

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MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN Region	FLORIDA	NORTHEAST REGION	
REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	

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Ft. Myers FL Branch 16131 Old U.S 41

Lee County Industrial Park Fort Myers, FL 33912-2287

Jacksonville FL Branch 325 Clark Road Jacksonville, FL 32218-5507

Orlando FL Branch 801 Jetstream Drive Orlando, FL 32824-7109

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BRANCH OFFICE LOCATIONS

NORTHEAST REGION

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	MID- Atlantic	CENTRAL REGION	WEST REGION	CALIFORNIA	ARIZONA	SOUTHERN REGION	FLORIDA	NORTHEAST REGION	
	REGION PA-S, DE, MD, IN, VA, WV, NJ-S, OH, KY, NY, DC	IL, WI, MO, IA, MN, KS, NE, SD, ND, CO, MI	NM, NV, UT, MT, ID, WA, OR, WY			NC, SC, GA, AL, MS, LA, TN, AR, OK, TX		ME, NH, VT, MA, CT, RI, NYC, PA-N, NJ-N	

Allentown PA Branch 2780 Route 100 Macungie, PA 18062-9610

Auburn ME Branch 325 Rodman Road Auburn, ME 04210-3864

Boston MA Branch Pelham Industrial Park 48 Dick Tracy Drive Pelham, NH 03076-2154

Cherry Hill NJ Branch 1900 Old Cuthbert Road Cherry Hill, NJ 08034-1416

Hartford CT Branch 576 West Johnson Avenue Cheshire, CT 06410-4500

Long Island NY Branch 46 Windsor Place Central Islip, NY 11722-3302

New York City NY Branch 35 Ford Lane Kearny, NJ 07032-6505

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