



## CONDOR SECURITY OF AMERICA, INC.

### GENERAL SERVICES ADMINISTRATION

#### FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is <http://www.gsaadvantage.gov>*

**SCHEDULE TITLE: Federal Supply Schedule 84**  
FSC Group: 063 Law Enforcement Security-Professional Security/Facility Management Services

## **CONDOR SECURITY OF AMERICA, INC.**

**CONTRACT NUMBER: GS-07F-009GA**  
**CONTRACT PERIOD: October 1, 2016 to September 30, 2021**

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)

**Condor Security of America, Inc.**  
1020 Merrill Street, Suite 2010, Salinas, Ca. 93901  
Mailing Address: 1522 Constitution Blvd. #112, Salinas, Ca. 93905  
Phone: 800-672-6057 Fax: 831-717-1314  
[gregory@condorsecurity.com](mailto:gregory@condorsecurity.com)  
[www.condorsecurity.com](http://www.condorsecurity.com)

**Contractor's Administration Source: Gregory A. Veiga/President-CEO,**  
gregory@condorsecurity.com, Phone: 831-717-1313.

**Business Size:** 8a Small Disadvantaged Business

**Socioeconomic Indicators:** Small



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## EXECUTIVE SUMMARY

### **CONDOR SECURITY OF AMERICA, INC.**

Condor Security of America, Inc. (Condor), incorporated in 2011, is a U.S. Minority Owned Small Business and is certified 8a by the Small Business Administration. Our company is headquartered in Salinas, CA, with a satellite office located in Grover Beach, CA. Condor was awarded the General Services Administration's Multiple Award Schedule 084, Contract Number GS-07F-009GA, with a primary NAICS Code of 561612. We are also a Disadvantaged Business Enterprise (DBE), Utility Supplier Diversity Program-Minority Business Enterprise (USDP-MBE) and are accredited by California Association of Accredited Small Business (CAASB). Our company is licensed to conduct business in eight (8) states. Condor provides additional custom services, including incident prevention planning, confidential site reviews and emergency preparedness. Our goal is for you, your staff and clients to confidently work in a safe and secure environment. We offer over 40 years of professional industry experience in providing fully licensed, armed and unarmed contract security officers to large facilities. Condor is known for bringing forth best-value security services to our customers.

### **Condor currently holds the following certifications and accreditations:**

- GSA Schedule 84- Contract Number GS-07F-009GA
- Small Business Administration, SBA 8a certification
- Disadvantaged Business Enterprise (DBE)
- Small Business Enterprise (SBE)
- Utility Supplier Diversity Program-Minority Business Enterprise (USDP-MBE)
- California Association of Accredited Small Business (CAASB)

Condor has refined its management approach from years of service to multiple agencies and departments within the federal and commercial sectors. We offer a field-proven, low-risk approach to incorporating industry best practices for safe, timely, cost-efficient and compliant execution of the contract Scope of Work (SOW).

CSA's team of experts work diligently alongside you, the client, to ensure our services are tailored to your specific security needs. We go beyond providing basic security services; we endeavor to build and maintain strong client relationships while helping you achieve your goals. We believe that open communication is a prerequisite to successful contracting and our commitment to effective exchanges of communication underlies everything we do. We recognize that exceeding our client's expectations in all our contract performance obligations is crucial to the protection of life and property. This is at the heart of our many long-standing client relationships.

Condor will offer and sustain best contractor value; meeting or exceeding all parameters of the Client's risk assessment and causing minimal interruption to the Client's operations.



**Condor has extensive experience providing security services to:**

- Federal Facilities
- Agriculture: Fields and Processing Facilities
- Construction Contractors
- Education: K12, Higher Education, University Housing, Events
- Healthcare Facilities: Emergency / Trauma, Mental Health
- Financial Institutions: Banks, Credit Unions
- Transportation Centers

**Condor Core Competencies include:**

- Security Force Command and Control
- Armed/Unarmed Technical Specialists
- Security Surveillance/Static and Roving Patrols
- Perimeter Monitoring and Assessments
- Access/Entry Control, Badging, Monitoring
- Vehicle Access Control, Vehicle Inspection
- Communications Security
- Security Administration to include Reports, Analysis, Plans and Programs
- Resource Protection/Crime Prevention
- Safety and Emergency Incident Management
- Criminal Investigation Support
- Security Force Training (including use of force and qualifications)
- Security Investigations, Security for Personnel, Resources and Industry
- Operate and Maintain Emergency Operations Center, Emergency Services
- Maintain Public Safety and the Safety of the Workforce
- Counterterrorism and Threat Protection

Sincerely,

Gregory A. Veiga  
CEO/President

[gregory@condorsecurity.com](mailto:gregory@condorsecurity.com)

Condor Security of America, Inc.

1522 Constitution Blvd, #112 Salinas, CA 93905

831-676-6501 (Cell)

831-717-1313 (Office)

831-717-1314 (Facsimile)



## CUSTOMER INFORMATION

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

**SIN DESCRIPTION**

561612 Protective Service Occupation  
84-500 Order Level Materials (OLMs)

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**  
(Government net price based on a unit of one)

<u>MODEL</u>	<u>PRICE</u>
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N/A	N/A
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**1c. HOURLY RATES: (Services Only) See Price List**

**2. MAXIMUM ORDER\*:** Each SIN - \$250,000

\*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

**3. MINIMUM ORDER:** 6 hours

**4. GEOGRAPHIC COVERAGE:** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities or give details as negotiated.

**5. POINT(S) OF PRODUCTION:** N/A

**6. DISCOUNT FROM LIST PRICES:**

GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

**7. QUANTITY/VOLUME DISCOUNT(S):** 1% for services over \$1,000,000

**8. PROMPT PAYMENT TERMS:** 0.25% Discount, 10 days, Net 30.

**9. a Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

**9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**



10. **FOREIGN ITEMS:** None
- 11a. **TIME OF DELIVERY:** Statement of Work (SOW).
- 11b. **EXPEDITED DELIVERY:** Statement of Work (SOW). Contact Condor Representative – Gregory Veiga – for the purpose of requesting expedited delivery.
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** None offered.
- 11d. **URGENT REQUIRMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. **FOB POINT:** N/A (Services)
- 13a. **ORDERING ADDRESS:** Condor Security of America, Inc.  
1522 Constitution Blvd #112  
Salinas, CA 93905
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. **PAYMENT ADDRESS:** Condor Security of America, Inc.  
1522 Constitution Blvd #112  
Salinas, CA 93905
15. **WARRANTY PROVISION:** N/A
16. **EXPORT PACKING CHARGES:** N/A
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level)
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A



- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** As applicable.
- 25. **DUNS NUMBER:** 07-851-9450
- 26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor registration is SAM data base is active until 3/02/2021.

## CONDOR JOB DESCRIPTIONS

**Guard I** – Patrols industrial, commercial, and federal facility premises to prevent and detect signs of intrusion and ensure the security of the facility, its personnel, and visitors. Guard I may conduct their duties while roving or stationary. Guard I will answer alarms, investigate disturbances, and write reports of daily activities and irregularities, such as equipment or property damage, theft, presence of unauthorized persons, or unusual occurrences. Guard I will call local police or fire departments in cases of emergency.

Guard I must possess a valid security guard license in the applicable state(s) for which Guard I is assigned. Dependent on the scope of services, Guard I may possess permits for Taser, OC/Pepper spray, and baton. Guard I will be required to possess a CPR/First Aid Certification. Physicals and drug screenings will be conducted on all Guard I's with the continuation of drug screenings at random intervals to ensure compliance with state and federal regulations.

Guard I will have a minimum of two (2) years higher education at an accredited college/university or a minimum of three (3) years security experience with increasing responsibility.

**Guard II** – Guard II requires a higher degree of responsibility to protect the company, organization, or facility from acts of violence. Guard II protects highly-targeted facilities, personnel, and visitors from threats such as terrorism, active shooter, bombs, natural disasters, etc. Guard II will monitor the alarm and closed-circuit TV cameras. Guard II engages in mobile patrolling and/or stationary monitoring during duty hours. Guard II detains criminal violators and keeps a vigil on the suspects, making calls as needed to local police and fire departments.

Guard II must possess a valid security guard license in the applicable state(s) for which Guard II is assigned. Dependent on the scope of services, Guard II will possess permits for Taser, OC/Pepper spray, and baton. Guard II will be required to possess a CPR/First Aid Certification. Physicals and drug screenings will be conducted on all Guard II's with the continuation of drug screenings at random intervals to ensure compliance with state and federal regulations. At a minimum, Guard II will be qualified for use of a 9mm firearm.



Guard II must maintain the qualification(s) under applicable state and federal regulations. Bi-annual training with the firearm(s) will be required.

Guard II will meet one or more of the following criteria:

- A minimum of four (4) years higher education at an accredited college/university
- A minimum of ten (10) years security experience with increasing responsibility
- At least four (4) years prior law enforcement experience or honorable discharge from a branch within the U.S. Armed Forces after the completion of a minimum of a three (3) year tour.

**Alarm Monitor** - Receives telephone calls and assists subscribers who are experiencing technical problems with their security system. Identify the nature of technical problems and schedule a service call if required. Monitors alarm systems in commercial or federal buildings and dispatches guards when needed. Excellent customer interaction, communications skills, ability to work under pressure, and adhere to policy/protocols. Alarm monitors will be able to operate computers, telephones and the transfer of multiple lines, two-way radios, and basic alarm equipment. Alarm Monitors should regularly test equipment and communication lines to ensure all are in proper working order.

Alarm monitors will have a minimum of a high school diploma and two (2) years of experience.

**General Clerk I** - Performs combination of clerical duties requiring knowledge of procedures and various software packages. Writes, types, or enters information into the computer, using the keyboard, to prepare correspondence, bills, statements, receipts, checks, or other documents. Proofreads records and/or forms. Sorts and files correspondence and records. General Clerk I will be required to meet a minimum typing speed of 120 WPM.

General Clerk I will have a minimum of a high school diploma and two (2) years of experience.

**General Clerk II** – Responsible for performing daily office tasks such as filing, recording, maintaining records, copying, posting and other similar duties using a computer terminal or other word processor. Follows organization and department procedures to complete tasks in a timely manner. Relies on experience and judgment to set, plan and accomplish goals. A certain degree of creativity and latitude is required. General Clerk II will provide supervision over General Clerk I. General Clerk II will be required to meet a minimum typing speed of 120 WPM.

General Clerk II will have a minimum of a high school diploma and four (4) years of experience.

**Court Security Officer** - Under supervision of the Police Chief or his designee and under general supervision of the Judge and Court Administrator, provides a range of court security services. The primary responsibility of the court security officer is to provide a safe





environment for the Judge, court personnel, attorneys, and the general public.

The Court Security Officer will assure that criminal defendants, who are in custody, are prevented from having physical contact with family, friends, or spectators in order to prevent the passing of weapons or contraband. The Court Security Officer will observe all persons entering the court room, their movement and their activities, limiting access to the bench and other restricted areas and monitoring the entry magnetometer. The Court

Security Officer assists all court personnel with security issues as needed.

The Court Security Officer will meet one or more of the following criteria:

- A minimum of two (2) years higher education at an accredited college/university
- A minimum of ten (10) years security experience with increasing responsibility
- At least four (4) years prior law enforcement experience or honorable discharge from a branch within the U.S. Armed Forces after the completion of a minimum of a three (3) year tour.

**Supervisor** - Makes sure all the officers have reported to work and are assigned duties per the discretion of the Assistant Shift Supervisor on duty, as well as during randomized site checks. The Supervisor will review and approve the work schedule, including rotations and breaks. During random site checks, the Supervisor will inspect the team to ensure they are wearing their uniforms properly and have all their equipment. Briefs the Assistant Shift Supervisors to update them on developments and shares information about any security concerns. Reviews and files all activity reports, incident reports, and communications within the security department. Receives verbal and written reports from subordinates and takes any follow-up actions that are needed. Compiles comprehensive security reports for management.

The Security Supervisor will meet one or more of the following criteria:

- A minimum of two (2) years higher education at an accredited college/university
- A minimum of five (5) years security experience with increasing supervisory/management duties
- At least four (4) years prior law enforcement experience or honorable discharge from a branch within the U.S. Armed Forces after the completion of a minimum of a three (3) year tour.

**Shift Supervisor** – Assists the Supervisor in making sure all the officers have reported to work during their assigned shift and are performing their duties. Shift Supervisors will oversee the officers and/or employees during their contracted, schedule shift time and report back to the Supervisor for review. Shift Supervisors will help organize the work schedule, including rotations and breaks. Inspects the team to ensure they are wearing their uniforms properly and have all their equipment. Briefs the security team to update them on developments since the last shift and shares information about any security concerns. Documents all the daily occurrences within the security department. Receives verbal and written reports from subordinates and takes any follow-up actions that are needed. Compiles comprehensive security reports for the Supervisor and/or management.



The Shift Supervisor will meet one or more of the following criteria:

- A minimum of two (2) years higher education at an accredited college/university
- A minimum of two (2) years security experience with increasing supervisory/management duties

**Project Manager** - Works with a project team, overseeing the development of security systems for the protection of facilities, personnel, data and assets. Uses a combination of management skills and specific security system knowledge, coordinates the security project through its progressive stages, with the goal of project completion with specified time and budget constraints.

Understands the needs and goals of an organization and develops an appropriate project plan. Keeps up with the progress of the project team and monitors costs and schedules while maintaining an appropriate level of quality in security professionalism. Facilitates efficient communications across all levels of a project to ensure consistency in reaching the project's goal and helps in the recognition of any potential opportunities, risks or complications. Project Manager stays current with any advances or changes in equipment, technology and methodology.

The Project Manager will meet two or more of the following criteria:

- A minimum of four (4) years higher education at an accredited college/university
- A minimum of five (5) years project management experience with increasing responsibility
- At least two (2) years of experience within the security industry

**Assistant Project Manager** - Manages and supervises all subunits within the Security Department, such as command center and areas applicable to job sites. May generate work orders and paperwork for extra security coverage requests as needed. Assists with the coordination of all aspects of executing the security contract at the assigned location. Assigns work tasks to Security Professionals and directs their work throughout the day. This position is the first direct supervisory contact for shift supervisors or Security Personnel regarding performance, operations and department recommendations regarding assignments.

Responsible for making sure that Post Order manual and all other post and training information is being properly maintained and updated and that the Post is being properly maintained, cleaned and organized. Assists the Security Project Manager in conducting interviews and evaluating new employees. Responsible for conduction of on-the-job training.

The Assistant Project Manager will meet two or more of the following criteria:

- A minimum of four (4) years higher education at an accredited college/university
- A minimum of two (2) years project management experience with increasing responsibility
- At least one (1) year of experience within the security industry



**Training Instructor** – The Training Instructor will teach one or more courses in a security and/or technical trade. The Training Instructor will be responsible for generating course materials in preparation for the course, including PowerPoint slides, handbooks, pamphlets, videos, equipment for scenario-based training, study guides, and certificates. The Training Instructor will teach the required material in accordance with approved state and federal curriculums in an allotted amount of time, not to exceed more than eight (8) hours in one (1) day. Trainings will be relevant, modernized, and professional in order to create an engaging and motivational environment. The Training Instructor will be responsible for passing/failing individuals and generating remedial assignments as needed.

The Training Instructor will have a high school diploma, Associates in Arts (A.A) Degree and/or two (2) years of experience.

**Firearms Instructor** – Provide firearms training and qualification for staff members and others as may be assigned. Provide personal instruction to include remedial instruction. Develop lesson plans and training sessions for firearms and less lethal weapons. Operates, demonstrates, and provides instruction on a variety of weapons including shotguns, handguns and patrol rifles. Incorporates new and advanced training aids into existing programs as appropriate. Review Company policies, procedures, laws, codes and like items relating to the use of force and recommends changes as needed. Conducts inspections of Company-issued weapons, including handguns, shotguns, and patrol rifles. Provide maintenance and repairs to Company weapons, along with armory and range equipment. Order range supplies within budget guidelines and maintains inventory control for same. Use a computer and applicable software to update and maintain records for staff qualifications, weapons maintenance and inventory. Prepare and disseminate correspondence, memos and schedules regarding training qualification, weapons maintenance and other information as necessary. Remain current with new methods of range training and armory operations. Attend courses and training seminars relating to weapons maintenance and firearms training as required. Effectively and safely operate and maintain the Shooting Range. Deliver and retrieve weapons for repair. Basic first-aid practices.

Minimum Education and Experience: High School Diploma, Specialized training in firearms use/safety and weapons maintenance/repair, two (2) years of experience working with weapons, which includes some experience as a Firearms Instructor/Armorer. Possession of an active Firearms Instructor Certificate.

**Administrative Assistant** – The Administrative Assistant will provide general administrative and clerical support including mailing, scanning, faxing and copying to management. Maintain electronic and hard copy filing system. Open, sort and distribute incoming correspondence. Perform data entry and scan documents. Manage calendar for Project Manager. Assist in resolving any administrative problems. Answer calls from PM, CO, COR, COTR regarding their inquiries. Prepare and modify documents including correspondence, reports, drafts, memos and emails. Schedule and coordinate meetings, appointments and travel arrangements for Managers. Maintain office supplies for department, organize paper and electronic records, process payments, and maintain/complete front desk management tasks.

Minimum Education and Experience: High School Diploma/GED equivalent with 1 year of experience.



## Schedule Pricing Nationwide Rate

The Service Contract Act is applicable to this contract. Labor Categories subject to SCA are designated by a double asterisk (\*\*) next to the Labor Category name. Hourly pricing will be discounted accordingly based on location and applicable Wage Determination Number(s). No rate shall exceed the following.

<b><i>Labor Category</i></b>	<b><i>Price</i></b>
Project Manager	\$122.43
Assistant Project Manager	\$108.77
Supervisor	\$98.53
Shift Supervisor	\$91.70
Firearms Instructor	\$98.53
Training Instructor**	\$69.34
Court Security Officer **	\$88.28
Guard I **	\$41.41
Guard II **	\$56.24
Alarm Monitor **	\$72.34
General Clerk I **	\$41.76
General Clerk II **	\$44.37
Administrative Assistant **	\$78.23

## SCA Matrix

<b><i>SCA Eligible Labor Category</i></b>	<b><i>SCA Equivalent Code and Title</i></b>
Training Instructor**	15090- Technical Instructor
Court Security Officer **	27010- Court Security Officer
Guard I **	27101- Guard I
Guard II **	27102- Guard II
Alarm Monitor **	27004- Alarm Monitor
General Clerk I **	01111- General Clerk I
General Clerk II **	01112- General Clerk II
Administrative Assistant **	01020- Administrative Assistant