



**FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST**

Q-Matic Corporation

Schedule 78

Sports, Promotional, Outdoor, Recreational, Trophies and Signs (SPORTS)

FSC Group 99, Class 9905

Signs and Safety Zone Products

**Contract Number:
GS-07F-0017K**

**Period Covered By Contract:
October 1, 2004 through September 30, 2009**

**Contract Administration:
Mr. Tom Hunt
E-Mail: tom.hunt@q-matic.com**

Q-Matic Corporation
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Fletcher, NC 28732-9692
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Website: <http://www.Q-Matic.com>

Business Size: Small Business

Effective through Modification PO-0016 dated January 24, 2007

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The internet address for GSA *Advantage!*™ is <http://www.GSAAdvantage.gov>.



CUSTOMER INFORMATION

1a. Awarded Special Item Numbers (SIN): 366-11 Signs - Products include but are not limited to Programmable, Interactive Directories, Queuing Systems, Architectural/Wayfinding, Site/Facility Identification, Scoreboards, Exit, Vehicle, Traffic, Parking, Construction, Safety/Warning, Sign Making Systems, Stencil Making Devices, Bar Code/Label Making Systems, Placards, Posters, Sign Post/Hardware, and Related Products and Services

366-90 Services – Ancillary services such as, but not limited to – site preparation, field assembly/set-up, installation, maintenance/servicing, training, or consultation/assistance. Ancillary services excludes construction (construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36-102)

1b. Lowest Priced Model Number and Price:	<u>SIN</u>	<u>Model No.</u>	<u>GSA Net Price</u>
	366-11	SYM114	\$ 3.29
	366-90	QT170	\$ 0.66
		QT180	\$ 0.66

2. Maximum Order:	<u>SIN</u>	<u>Maximum Order</u>
	366-11	\$100,000
	366-90	\$100,000

Note: If the “Best Value” selection places your order over this Maximum Order, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

- 3. Minimum Order: None.
- 4. Geographic Coverage: 50 States, Washington, D.C., and Puerto Rico.
- 5. Points of Production: Asheville, Buncombe County, NC



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6. Basic Discount: 49.19% for p/n: CS9068 and PG9082
5% for p/n: SCC001 and SCV001
34.66% for all other products
15% for installation
5% for monthly rental
7. Quantity Discount(s): 41% for orders over \$300,000.
8. Prompt Payment Terms: 1% - 20, Net 30 Days.
- 9a. Government Purchase Cards: Government Purchase Card accepted at or below the micro-purchase threshold.
- 9b. Government Purchase Cards: Government purchase cards are acceptable for payments above the micro-purchase threshold.
10. Foreign Items: None.
- 11a. Time of Delivery: 60 Days ARO.
- 11b. Expedited Delivery: 24 hours for parts and services, with prior confirmation of availability.
- 11c. Overnight and 2-Day Delivery: Customer may call for availability and rates for overnight and 2-day delivery.
- 11d. Urgent Delivery: When the delivery period above does not meet the customer's bona fide urgent delivery requirements, customers are encouraged, if time permits, to contact the contractor for the purpose of requesting accelerated delivery. The contractor shall reply within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the customer, any order placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
12. FOB Point: Domestic: Origin.
- 13a. Ordering Address: Same as Contractor.
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment Address: Same as Contractor.



15.	Warranty Provision:	Standard 6 Month Commercial Warranty is extended to 12 months. Customer should contact contractor for a copy of the warranty.
16.	Export Packing Charges:	N/A.
17.	Terms and Conditions of Government Purchase Card Acceptance:	Contractor will accept Government Purchase Card for all orders.
18.	Terms and Conditions Applicable to Rental, Maintenance and Repair:	See below for Maintenance and Repair. Rental is not applicable.
19.	Terms and Conditions Applicable to Installation:	See below.
20a:	Terms and Conditions Applicable to Repair Parts:	See below.
20b.	Terms and Conditions Applicable For Any Other Services:	Not Applicable
21.	List of Service and Distribution Points:	Not Applicable
22.	List of Participating Resellers:	Not Applicable
23.	Preventative Maintenance:	Not Applicable
24a.	Environmental Attributes, e.g., Recycled, content, energy Efficiency, and/or reduced Pollutants	Not Applicable
24b.	Section 508 Compliance Information:	Not Applicable
25.	DUNs Number:	18-915-8629
26.	Central Contractor Registration Database:	Registered
27.	Ancillary Services (SIN 366-90)	See Pages 14, 15, 17, & 18



PRICING

Part Number	Description	GSA Net Price
SIN 366-11	SOFTWARE	
QM9060	Q-WIN Queuing Management Software	\$2,203.99
QN9083	Option for QM9060 (Q-NET) - Q-WIN Network License Option	\$824.19
QM2170	Option for QM9060 (Q-MAIL)	\$84.92
QP2160	Option for QM9060 (Q-PAGER)	\$205.39
QV2140	Option for QM9060 (Q-VOICE)	\$374.57
QC2141	Option for QM9060 (Q-CLIENT)	\$746.51
QS2130	Option for QM9060 (Q-STAFF)	\$1,585.85
WB9090	Option for QM9060 (Q-WEB)	\$6,568.52
AS9095	Option for QM9060 (Q-CALENDAR)	\$1,157.95
CA2190	Q-CALENDAR Client Windows Software (User Lic.)	\$418.02
CA2180	Q-CALENDAR Internet Web License (1 User Lic.)	\$2,755.65
QM9064	Q-WIN Network User License (Requires QN9083)	\$206.05
QS	Q-Win™ Software	\$2,587.12
QSDB	Option for Q-Win (Q-MATIC Database Statistics™)	\$1,819.54
QSAPI	Option for Q-Win (Q-MATIC API Server™)	\$846.57



SIN 366-11		SOFTWARE
QSAS	Option for Q-Win (Q-MATIC Advanced Script™)	\$1,254.06
QSCL	Option for Q-Win (Q-MATIC Custom Layout™)	\$846.57
QSDM	Option for Q-Win (Q-MATIC Distributed Management™)	\$1,567.41
QS2170	Option for Q-Win (Q-MATIC Mail™)	\$298.87
QS2160	Option for Q-Win (Q-MATIC Pager™)	\$298.87
QS2140	Option for Q-Win (Q-MATIC Voice™)	\$421.97
QS2131	Option for Q-Win (Q-MATIC Staff™)	\$627.36
QS9095	Option for Q-Win (Q-MATIC Calendar™)	\$602.34
QSU9060	Q-Win™ Upgrade Software to Current Q-Win™ Version	\$940.71
QS2141	Option for Q-Win (Q-MATIC Client™)	\$688.58

SIN 366-11		CLIENT SOFTWARE
MG9069	Q-MANAGER Remote Client Soft License	\$1,028.92
MG9075	Q-MANAGER Remote Web Software (w/o Reports)	\$925.57
QN2002	Q-NEXT Web Terminal Software	\$418.02
QN2190	Q-NEXT Windows Client Software License	\$418.02
QN2100	Multi-Q-NEXT Windows Client Application	\$418.02
QW9070	Q-WELCOME Windows Client Software License	\$1,081.59
QW9080	Q-WELCOME Mobile Software License	\$1,081.59
QW6000	Q-TOUCH Windows Client Software License	\$1,081.59



SIN 366-11	CLIENT SOFTWARE	
QT2100	Q-TRANSFER Windows Client Software License	\$1,081.59
QT3000	Q-MONITOR Administrator - Software License	\$870.93
QT3100	Q-MONITOR Administrator - Software License - Enterprise	\$3,722.03
QT4000	Q-MONITOR Player - Software License	\$2,685.21
QT4010	Option for QT4000 - TV input	\$1,081.59
QT5000	Option for QT4000 - Targeted Media / Active Waiting	\$1,260.65
QR2175	Internet Wait-Time SDK includes 5 hrs of support	\$1,550.96
QR2188	Internet Historical Data SDK includes 5 hrs of support	\$2,368.57
QSCLIENT	Q-Win™ Client License	\$194.86
QSAPIUSR	API User License (QSAPI is prereq)	\$194.86
MGS9066	Q-MATIC Manager™ Mobile Software	\$925.57
QNS2002	Q-MATIC NextWeb™ Software	\$418.02
QNS2190	Q-MATIC Next™ Windows Client Software License	\$418.02
QNS2100	Q-MATIC Next™ Multi-Counter Windows Client Application	\$418.02
QNSU2190	Q-MATIC Next™ Windows Version Upgrade	\$211.97
QWS9070	Q-MATIC Welcome™ Windows Client Software License	\$1,081.59
QWS9075	Q-MATIC WelcomeWeb™	\$1,081.59
QWSU9070	Q-MATIC Welcome™ Windows Version Upgrade	\$875.54
QCS2190	Q-MATIC Calendar™ Client Windows Software	\$1,028.92



SIN 366-11		CLIENT SOFTWARE
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QWS6000	Q-MATIC Touch™ Windows Client Software License	\$1,081.59
QWS6001	Q-MATIC TouchWeb™ Client Software License	\$1,081.59
QTS2100	Q-MATIC Transfer™ Windows Client Software License	\$1,081.59
QTS3000	Q-MATIC Monitor™ Administrator Software License	\$870.93
QTS3100	Q-MATIC Monitor™ Administrator - Software License - Enterprise	\$3,722.03
QTS4000	Q-MATIC Monitor™ Player Software License	\$2,685.21
QTS4010	Option for QTS4000 - TV input	\$1,081.59
QTS5000	Option for QTS4000 - Targeted Media / Active Waiting	\$1,260.65
QRS2175	Internet Wait-Time SDK	\$1,550.96
QWS9080	Q-MATIC Welcome™ Mobile Software License	\$1,081.59
QRS2188	Internet Historical Data SDK	\$2,368.57

SIN 366-11		INTERFACE
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QM9000	Q-WIN Hardware Interface for QM9060-Q	\$590.50
QM9061	Q-WIN <i>Remote</i> Manager incl. interface & startup power. (1 User License Multi-Branch connection)	\$2,203.99
QMS9000	Hardware Interface for QS	\$590.50
QMS9061	Q-WIN <i>S Remote</i> Manager incl. interface & startup power. (1 User License Multi-Branch connection)	\$4,769.39

SIN 366-11		COMPUTER HARDWARE
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MM9076	Internal Modem 56k + Software	\$156.68
NC9067	Network Card	\$240.94



SIN 366-11	KIOSK
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MK2000	Wall Mount Scanner - Micro Kiosk	\$3,488.33
TS0005	Motorized Card Reader for Touchscreen (option)	\$483.85

SIN 366-11	TICKET PRINTER
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BP2882	Ticket Printer, Master Unit (with report functions)	\$3,379.06
BP2884	Ticket Printer, Slave Unit	\$3,023.57
FP9070	Faceplate for Ticket Printer	\$56.61
DS9029	Ticket Printer Pedestal (Gray)	\$355.48
P2202	Ticket Printer Pedestal (Metal Gray)	\$1,599.67

SIN 366-11	DISPLAYS
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D16128A	Matrix Display (Red, Green, Amber)	\$3,483.73
D16128G	Matrix Display (Green)	\$2,438.35
D16128R	Matrix Display (Red)	\$1,870.23
D1696A	Matrix Display (Red, Green, Amber)	\$2,613.45
D1696G	Matrix Display (Green)	\$1,877.47
D1696R	Matrix Display (Red)	\$1,443.65
D1664A	Matrix Display (Red, Green, Amber)	\$1,796.50
D1664G	Matrix Display (Green)	\$1,312.65
D1664R	Matrix Display (Red)	\$1,009.83
D1632A	Matrix Display (Red, Green, Amber)	\$966.39

**SIN 366-11****DISPLAYS**

D1632G	Matrix Display (Green)	\$682.66
D1632R	Matrix Display (Red)	\$569.43
D996A	Matrix Display (Red, Green, Amber)	\$1,892.61
D996G	Matrix Display (Green)	\$1,577.29
D996R	Matrix Display (Red)	\$1,261.30
D972A	Matrix Display (Red, Green, Amber)	\$1,419.95
D972G	Matrix Display (Green)	\$1,172.43
D972R	Matrix Display (Red)	\$977.58
D948A	Matrix Display (Red, Green, Amber)	\$989.43
D948G	Matrix Display (Green)	\$792.59
D948R	Matrix Display (Red)	\$660.28
D924A	Matrix Display (Red, Green, Amber)	\$519.40
D924G	Matrix Display (Green)	\$432.50
D924R	Matrix Display (Red)	\$375.23
D917R	Matrix Display (Red)	\$331.13
D917G	Matrix Display (Green)	\$428.55
D911R	Matrix Display (Red)	\$275.83
D911G	Matrix Display (Green)	\$357.46
D8128A	Matrix Display (Red, Green, Amber)	\$2,396.21



SIN 366-11		DISPLAYS
D8128G	Matrix Display (Green)	\$1,796.50
D8128R	Matrix Display (Red)	\$1,498.29
D896A	Matrix Display (Red, Green, Amber)	\$1,837.32
D896G	Matrix Display (Green)	\$1,387.70
D896R	Matrix Display (Red)	\$1,156.63
D864A	Matrix Display (Red, Green, Amber)	\$1,261.30
D864G	Matrix Display (Green)	\$969.68
D864R	Matrix Display (Red)	\$809.05
D832A	Matrix Display (Red, Green, Amber)	\$664.88
D832G	Matrix Display (Green)	\$524.01
D832R	Matrix Display (Red)	\$456.86

SIN 366-11		WORKSTATION TERMINALS
KT2595	Workstation Programmable Terminal	\$417.36
KT2243	Workstation KT2243, 5 Buttons CE	\$395.64
CU9078	Direct Wire NEXT Button	\$46.74

SIN 366-11		HARDWARE
CP2012	Satellite Connection Box	\$110.59
CP2014	Main Connection Box	\$117.18
CP2018	Power Connection Box	\$105.99



SIN 366-11		HARDWARE
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DO9027	Chime	\$34.89
HW9024	Hardware, Signage and Cabling	\$518.74
CP2008	1-Line Signal Amplifier	\$157.33
VU2077	Automatic Announcer (external unit)	\$2,811.60
VU2577	Voice Interface with Sound Card (internal)	\$1,552.93
MI2280	Multi-Interface I/O * 8 channels	\$429.21
MI2280RF	Multi-Interface I/O * 8 channels + RF-Module	\$346.27
QM9060-PS	Power supply startup box for QM9060	\$24.36
CP0930	Power Supply PS6A	\$260.03
CP0979	Power Supply PS2.5A	\$100.06
AT9064	Signal Amplifier	\$473.98
NG100	Power Supply - 100 series - P1-100-24	\$329.15
NG121	Power Supply - Standard (SE)	\$328.49
NG150	Power Supply - 150 series - P1-150-24	\$343.63
NG200	Power Supply - 200 series - P1-200-24	\$358.12

SIN 366-11		TELEVISION/MONITOR HARDWARE & ACCESSORIES (no warranty)
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TM9000	Wall Bracket for Plasma TV	\$460.81
TM1011	Ceiling Bracket for TV Monitor	\$288.99



SIN 366-11 SCANNER HARDWARE & ACCESSORIES

CRD9060	1D Barcode Reader - LS1900 (serial, no stand)	\$433.82
SI2477	RS-232 Interface for Card Reader or Scanner	\$901.21
CRD9069	2D Barcode Reader - LS4004 (serial, no stand)	\$290.31
CRD9063	2D Barcode Reader w/Active Scan (serial, no stand)	\$1,379.14
CRD9001	Under-Cabinet Holder for CRD90XX	\$39.50
CR9059	Magnetic Card Reader	\$317.30

SIN 366-11 WIRELESS HARDWARE & ACCESSORIES

SYM109	Universal Access Point - IEEE 802.11b, 128 bit encryption.	\$1,033.53
SYM112	Ethernet Access Point Antenna (single)	\$52.01
SYM113	Access Point Wall-Mounting Bracket	\$17.12
SYM114	T-bar Clip for Mounting Bracket (each)	\$3.29
SYM199	O-Neil PALM Thermal Printer w/ Belt Clip	\$815.63
SYM199C	O-Neil PALM Thermal Printer w/Mag Stripe Option	\$1,244.19
SYM199W	O-Neil Thermal Printer - Wireless w/ Belt Clip	\$1,673.40
SYM199P	O-Neil PALM Thermal Paper Rolls (50 Rolls)	\$131.66
SYM196	Printer Cable for SYM199 and SPTXX PALM Units	\$69.12
SYM197	AC Power Adaptor for SYM199	\$27.65
SYM198	Replacement Battery for SYM199	\$67.80
MC501	Wireless PDA with Cradle	\$1,379.14



SIN 366-11		WIRELESS HARDWARE & ACCESSORIES
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WS2001	Wireless System with 3 Terminals (Q-MATIC)	\$766.26
TW1980	Terminal Wireless (Q-MATIC)	\$180.37

SIN 366-11		COMPLETE SYSTEMS
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NO0001	Q-NOVA for Wallmount, US Connection	\$2,173.05
NO0002	Q-NOVA for Desk, US Connection	\$2,194.12
NO0003	Q-NOVA with Floor Pedestal, US Connection	\$2,365.93
NO0004	Q-NOVA Weights for Floor Pedestal	\$119.81
NO0005	Q-NOVA Floor Pedestal Wall Display, US Connection	\$2,306.03
NO0006	Q-NOVA statistics module	\$483.19
NO0010	Q-DIRECT Systems W/ 5 Terminals	\$1,419.30
NO0011	D917R Red-LED Q-DIRECT	\$542.44
NO0012	D917R Red-LED Q-NOVA	\$542.44
NO0013	D917G Green-LED Q-DIRECT	\$607.61
NO0014	D917G Green-LED Q-NOVA	\$607.61

SIN 366-90		SERVICES & LITERATURE
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CS9025	Non Warranty Tech support Hourly (Normal Business Hours)	\$65.83
SWC001	Hourly Software Configuration	\$98.75
CS9028	Consulting Services - Hourly - On customer site	\$216.58
CS9037	Programming and Development Services - Hourly	\$109.28

**SIN 366-90****SERVICES & LITERATURE**

CS9068	Software Configuration	\$537.51
SCV001	System Configuration Visit - On Customer Site	\$1,004.98
SCC001	System Configuration Call - Off Site Phone consult	\$502.49
SR9091	Customized Report for Q-WIN - Hourly	\$175.11
TR9085	Same-Visit On-Site Training not to exceed 4 hours	\$428.55
ELE001	Q-MATIC Manual - Electronic PDF	\$0.00
IN9090	Installation of Systems	15% of System Price
MAN001	Q-MATIC Manual - Hardcopy	\$17.12
TR9000	Post-Support Training Class (day session)	\$1,995.97
TR9005	Optional Post-Support Training (Addl. day) requires TR9000	\$680.68
TR900W	Webinar Training - Up to 10 seats	\$952.34

SIN 366-11**LANGUAGE SERVICES**

LG0001	English (included with voice unit at no charge)	\$0.00
LG0002	Spanish	\$667.52
LG0003	Vietnamese	\$667.52
LG0005	Farsi	\$667.52
LG0006	Cambodian	\$667.52
LG0007	Cantonese	\$667.52



SIN 366-11		LANGUAGE SERVICES
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LG0008	French	\$667.52
LG0009	German	\$667.52
LG1000	Studio Recording of Language Set	\$1,814.28
LG1001	Text Translation Service Hourly	\$65.83

SIN 366-11		Q-TEST Administrator Console (AC) Application Software:
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QT10	AC -- Standard (System Mgr and all features) (/unit)	\$3,808.93
QT20	AC -- Secondary (for database Reports and TestMaker only)	\$3,761.53
QT30	AC -- Thin (for database "Reports" only).	\$1,904.46
QT40	AC -- Combo (includes EC and TS for test development purposes)	\$6,300.59

SIN 366-11		Q-TEST Examiner Console (EC) Application Software:
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QT50	EC – Standard	\$2,844.52
QT60	EC – Secondary (large office multiple EC's)	\$2,844.52
QT70	Q-TEST Express Thin	\$1,457.48
QT80	Q-TEST Express	\$1,974.90
QT90	Scanner Software	\$517.42
QT100	EC – Combo	\$3,949.80

SIN 366-11		Q-TEST Test Station (TS) Application Software:
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QT110	TS – Standard	\$2,092.74
QT120	TS – Combo (includes EC Backup for alternate use)	\$3,550.21



SIN 366-90 Q-TEST Implementation and Support Services		
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QT130	Installation Services for EC/AC/TS- Per Unit	\$470.03
QT140	Test content development assistance and integration- Per hour	\$94.14
QT150	Software Customization Services- Per Hour	\$94.14
QT160	Mainframe Integration Services- Per Hour	\$94.14
QT170	Language preparation, translation and integration-Per Word	\$0.66
QT180	Language sound studio voice-over and integration-Per Word	\$0.66
QT190	AC/EC Telephone modem communications software-Per Unit	\$150.75
QT200	PC Language display software (proprietary)-Per Unit	\$155.36
QT210	PC Installation Training Services-Per Unit	\$117.84
QT220	Kiosk Presentation enclosure-Per Unit	\$1,410.74
QT230	Carrell Presentation enclosure-Per Unit	\$564.16

SIN 366-90 WARRANTY		
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WT9050-Q	Q-MATIC Extended Warranty - Level 1 Support - Quarterly	11% of System Price
WT9050	Q-MATIC Extended Warranty - Level 1 Support - Annually	8% of System Price
QT10M	AC -- Standard (System Mgr and all features) (/unit) Annual Maintenance 2nd year	\$381.16
QT20M	AC -- Standard (System Mgr and all features) (/unit) Annual Maintenance 2nd year	\$375.89
QT30M	AC -- Thin (for database "Reports" only) Annual Maintenance 2nd year	\$190.25
QT40M	AC -- Combo (includes EC and TS for test development purposes) Annual Maintenance 2nd year	\$629.99

**SIN 366-90****WARRANTY**

QT50M	EC – Standard Annual Maintenance 2nd year	\$285.04
QT60M	EC – Secondary (large office multiple EC's) Annual Maintenance 2nd year	\$285.04
QT70M	Q-TEST Express Thin Annual Maintenance 2nd year	\$145.48
QT80M	Q-TEST Express Annual Maintenance 2nd year	\$197.49
QT90M	Scanner Software	\$51.78
QT100M	EC – Combo Annual Maintenance 2nd year	\$394.98
QT110M	TS – Standard Annual Maintenance 2nd year	\$208.68
QT120M	TS – Combo (includes EC Backup for alternate use) Annual Maintenance 2nd year	\$354.82