



2018P.Y

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

"PRICES SHOWN HEREIN ARE NET (DISCOUNT DEDUCTED)"

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM a menu driven database system. The Internet address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

**FSC Group 19 Part 1 • FSC Class 2805
Marine Craft and Equipment / Inboard and Outboard Engines
Towable Bladders, Floating Barriers and Buoys**

Contract Number: GS-07F-0007J
Contract Period: October 1, 1998, through September 29, 2018
Contractor: Mercury Marine - Division of Brunswick Corp.
W6250 Pioneer Road, P.O. Box 1939
Fond du Lac, WI 54936-1939
Toll Free #: 1-866-408-6372
Fax #: (920) 924-1488
mercurygovsales.com

Business Size: Large

SUPPLEMENT NO. 22
EFFECTIVE 9/1/2017



1998 GENERAL SERVICES ADMINISTRATION

Authorized Federal Supply Price List

Small craft and marine equipment boats, motors, and accessories

GSA CONTRACT #GS-07F-0007J PRICE LIST

AWARDED SPECIAL ITEMS: 260-09 Outboard Motors, pages 3-6

LOWEST PRICED MODEL & UNIT PRICE: 4ML FourStroke @ \$968.00 each

MAXIMUM ORDER: \$315,000.00

MINIMUM ORDER: \$100.00

GEOGRAPHIC COVERAGE: Physical addresses within all 50 states

POINTS OF PRODUCTION:
 City: Fond du Lac
 County: Fond du Lac
 State: Wisconsin
 International: Japan

STATEMENT OF NET PRICE: See price schedule on pages 3-4

QUANTITY DISCOUNT: None

PROMPT PAYMENT TERMS: 2% 20 days, net 30 days

GOVERNMENT COMMERCIAL CREDIT CARDS: Accepted up to and above the micro-purchase threshold.

DISCOUNT FOR PAYMENT (CREDIT CARD): None

FOREIGN ITEMS: 4, 5, 6, 9.9 and 30 hp FourStroke models.

DELIVERY: 30 days ARO

EXPEDITED DELIVERY: Available if product is in stock when order is placed

OVERNIGHT & 2ND DAY DELIVERY: Air freight service available on product in stock. Contact Mercury Marine contract representative for rate information.

F.O.B. POINTS: F.O.B. Destination, physical addresses within all 50 states

ORDERING ADDRESS:
 Mercury Marine -- Division of Brunswick Corp.
 Government Sales
 P.O. Box 1939
 Fond du Lac, WI 54936-1939
 Phone #: 1-866-408-6372

PAYMENT ADDRESS:

Mercury Marine
 24751 Network Place
 Chicago, IL 60673-1247

WARRANTY PROVISIONS: 3 years parts & labor plus 3 years corrosion failure protection for all engines.

EXPORT PACKING CHARGES: N/A

GOVERNMENT CREDIT CARD ACCEPTANCE TERMS AND CONDITIONS: N/A

RENTAL, MAINTENANCE AND REPAIR TERMS AND CONDITIONS: N/A

INSTALLATION INFORMATION: Not under contract. Mercury Marine products can be installed by independent Mercury Marine dealers nationwide. Please visit www.mercurymarine.com/en/us/find-a-dealer/ for a complete list of local dealers.

REPAIR PARTS TERMS AND CONDITIONS: Not under contract. A complete line-up of rigging accessories and service replacement parts are available from Mercury Marine to all government agencies. For more information or assistance, contact Mercury Marine Government Sales Dept. at 1-866-408-6372.

DISTRIBUTION POINT: Fond du Lac, WI Phone: 920/929-5000

SERVICE POINTS: Mercury Marine products are serviced by our independent dealers nationwide. Please visit www.mercurymarine.com/en/us/find-a-dealer/ for a complete list of local dealers.

LIST OF PARTICIPATING DEALERS: Not under contract

PREVENTIVE MAINTENANCE: Not awarded under this contract

YEAR 2000 (Y2K) COMPLIANT: Yes

DUNS NUMBER: 612548743
 Contractor is registered in System for Award Management (SAM) Database.

TRADE AGREEMENT ACT: All engines listed on contract are manufactured in trade compliant countries.

ISO CERTIFICATION: Mercury Marine is an ISO 9001:2008 certified manufacturer of marine propulsion and related components.

MODEL DESCRIPTION KEY

CONTROLS KEY

M	Manual	XL	Extra Long Shaft (25")	TH	Tiller Handle
L	Long Shaft (20")	XXL	Extra Extra Long Shaft (30")	RM	Remote Mechanical
H	Tiller Handle Control & Steering	E	Electric Start	DTS	Digital Throttle and Shift
PT	Power Trim & Tilt	EFI	Electronic Fuel Injection		
C	Counter Rotation				



MERCURY

STANDARD EQUIPMENT

GSA CONTRACT #GS-07F-0007J PRICE LIST

PART#	MODEL	GSA PRICE	SHAFT LENGTH	CONTROLS	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
FOURSTROKE OUTBOARD MODELS													
1F04211EK	4MLH FourStroke	\$968.00	20"	TH		•	•						
1FX5201EK	5MH FourStroke	\$1,077.00	15"	TH		•	•						
1F05216EK	5MLH FourStroke	\$1,091.00	20"	TH		•	•						
1FX6201EK	6MH FourStroke	\$1,233.00	15"	TH		•	•						
1FX6211EK	6MLH FourStroke	\$1,240.00	20"	TH		•	•						
1F10211EK	9.9MLH FourStroke	\$1,599.00	20"	TH	•	•	•						
1F10312EK	9.9EL FourStroke	\$1,882.00	20"	RM	•	•	•	•	•			•	
1A3G312EK	30EL EFI FourStroke	\$3,265.00	20"	RM	•			•	•			•	•
1A3G311EK	30ELH EFI FourStroke	\$3,341.00	20"	TH	•		•	•	•			•	•
1A30411EK	30ELHPT EFI FourStroke	\$3,617.00	20"	TH	•		•	•	•	•		•	
1A30413EK	30ELPT EFI FourStroke	\$3,541.00	20"	RM	•			•	•	•		•	
1F754131D	75ELPT EFI FourStroke	\$5,662.00	20"	RM				•	•	•		•	
1F904131D	90ELPT EFI FourStroke	\$5,911.00	20"	RM				•	•	•		•	
1F904231D	90EXLPT EFI FourStroke	\$5,935.00	25"	RM				•	•	•		•	
1F904531D	90ELPT Command Thrust EFI FourStroke	\$6,111.00	20"	RM				•	•	•		•	
1F904631D	90EXLPT Command Thrust EFI FourStroke	\$6,134.00	25"	RM				•	•	•		•	
1115F131D	115ELPT EFI FourStroke	\$6,457.00	20"	RM				•	•	•		•	
1115F231D	115EXLPT EFI FourStroke	\$6,477.00	25"	RM				•	•	•		•	
1115F531D	115ELPT Command Thrust EFI FourStroke	\$6,656.00	20"	RM				•	•	•		•	
1115F631D	115EXLPT Command Thrust EFI FourStroke	\$6,676.00	25"	RM				•	•	•		•	
1115F641D	115CXLPT Command Thrust EFI FourStroke	\$6,676.00	25"	RM				•	•	•	•	•	
1150F13HD	150L EFI FourStroke	\$8,398.00	20"	RM				•	•	•		•	
1150F23HD	150XL EFI FourStroke	\$8,452.00	25"	RM				•	•	•		•	
1150F24HD	150CXL EFI FourStroke	\$8,781.00	25"	RM				•	•	•	•	•	
1152F131D	150 L Pro XS FourStroke	\$8,714.00	20"	RM				•	•	•		•	
1152F231D	150 XL Pro XS FourStroke	\$8,767.00	25"	RM				•	•	•		•	
11750003A	175L FourStroke 4.8" 1.85	\$9,808.00	20"	RM				•	•	•		•	
11750004A	175XL FourStroke 4.8" 1.85	\$9,958.00	25"	RM				•	•	•		•	
11750005A	175L FourStroke DTS 4.8" 1.85	\$10,140.00	20"	DTS				•	•	•		•	
11750006A	175XL FourStroke DTS 4.8" 1.85	\$10,290.00	25"	DTS				•	•	•		•	
12000001A	200L FourStroke 4.8" 1.85	\$10,383.00	20"	RM				•	•	•		•	
12000009A	200XL FourStroke 4.8" 1.85	\$10,533.00	25"	RM				•	•	•		•	
12000029A	200CXL FourStroke 4.8" 1.85	\$10,799.00	25"	RM				•	•	•	•	•	
12000005A	200L FourStroke DTS 4.8" 1.85	\$10,716.00	20"	DTS				•	•	•		•	
12000013A	200XL FourStroke DTS 4.8" 1.85	\$10,865.00	25"	DTS				•	•	•		•	
12000017A	200CXL FourStroke DTS 4.8" 1.85	\$11,131.00	25"	DTS				•	•	•	•	•	
12250001A	225L FourStroke 4.8" 1.85	\$11,254.00	20"	RM				•	•	•		•	
12250009A	225XL FourStroke 4.8" 1.85	\$11,404.00	25"	RM				•	•	•		•	
12250047A	225CXL FourStroke 4.8" 1.85	\$11,670.00	25"	RM				•	•	•	•	•	
12250021A	225XXL FourStroke 4.8" 1.85	\$11,554.00	30"	RM				•	•	•		•	
12250005A	225L FourStroke DTS 4.8" 1.85	\$11,587.00	20"	DTS				•	•	•		•	
12250013A	225XL FourStroke DTS 4.8" 1.85	\$11,736.00	25"	DTS				•	•	•		•	
12250017A	225CXL FourStroke DTS 4.8" 1.85	\$12,002.00	25"	DTS				•	•	•	•	•	
12250025A	225XXL FourStroke DTS 4.8" 1.85	\$11,886.00	30"	DTS				•	•	•		•	
12250029A	225CXXL FourStroke DTS 4.8" 1.85	\$12,152.00	30"	DTS				•	•	•	•	•	
12500001A	250L FourStroke 5.44" 1.75	\$13,173.00	20"	RM				•	•	•		•	
12500009A	250XL FourStroke 5.44" 1.75	\$13,389.00	25"	RM				•	•	•		•	
12500083A	250CXL FourStroke 5.44" 1.75	\$13,655.00	25"	RM				•	•	•	•	•	
12500021A	250XXL FourStroke 5.44" 1.75	\$13,538.00	30"	RM				•	•	•		•	
12500087A	250CXXL FourStroke 5.44" 1.75	\$13,804.00	30"	RM				•	•	•	•	•	



STANDARD EQUIPMENT

GSA CONTRACT #GS-07F-0007J PRICE LIST

PART#	MODEL	GSA PRICE	SHAFT LENGTH	CONTROLS	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
VERADO													
NOTE: Verado engines are a marine propulsion system. This system is the outboard, the digital throttle/shift (DTS) remote control along with the necessary rigging parts plus the special power steering components for Verado engines. The DTS remote control, power steering and necessary rigging parts are extra cost items not included in the stated pricing. Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do Verado													
12500047A	250L Verado 5.44" 1.85 Cambered Skeg	\$14,230.00	20"	DTS				•	•	•		•	
12500051A	250XL Verado 5.44" 1.85 Cambered Skeg	\$14,380.00	25"	DTS				•	•	•		•	
12500059A	250CXL Verado 5.44" 1.85 Cambered Skeg	\$14,646.00	25"	DTS				•	•	•	•	•	
12500067A	250XXL Verado 5.44" 1.85 Cambered Skeg	\$14,529.00	30"	DTS				•	•	•		•	
12500075A	250CXXL Verado 5.44" 1.85 Cambered Skeg	\$14,795.00	30"	DTS				•	•	•	•	•	
13000036A	300L Verado 5.44" 1.85 Cambered Skeg	\$15,384.00	20"	DTS				•	•	•		•	
13000044A	300CL Verado 5.44" 1.85 Cambered Skeg	\$15,650.00	20"	DTS				•	•	•	•	•	
13000052A	300XL Verado 5.44" 1.85 Cambered Skeg	\$15,533.00	25"	DTS				•	•	•		•	
13000060A	300CXL Verado 5.44" 1.85 Cambered Skeg	\$15,799.00	25"	DTS				•	•	•	•	•	
13000068A	300XXL Verado 5.44" 1.85 Cambered Skeg	\$15,683.00	30"	DTS				•	•	•		•	
13000076A	300CXXL Verado 5.44" 1.85 Cambered Skeg	\$15,949.00	30"	DTS				•	•	•	•	•	
13000096A	300L Verado 5.44" 1.75 Cambered Skeg	\$15,384.00	20"	DTS				•	•	•		•	
13000099A	300CL Verado 5.44" 1.75 Cambered Skeg	\$15,650.00	20"	DTS				•	•	•	•	•	
13000101A	300XL Verado 5.44" 1.75 Cambered Skeg	\$15,533.00	25"	DTS				•	•	•		•	
13000104A	300CXL Verado 5.44" 1.75 Cambered Skeg	\$15,799.00	25"	DTS				•	•	•	•	•	
13000107A	300XXL Verado 5.44" 1.75 Cambered Skeg	\$15,683.00	30"	DTS				•	•	•		•	
13000109A	300CXXL Verado 5.44" 1.75 Cambered Skeg	\$15,950.00	30"	DTS				•	•	•	•	•	
1350V131D	350L Verado Heavy Duty FourStroke	\$17,265.00	20"	DTS				•	•	•		•	
1350V141D	350CL Verado Heavy Duty FourStroke	\$17,721.00	20"	DTS				•	•	•	•	•	
1350V231D	350XL Verado Heavy Duty FourStroke	\$17,265.00	25"	DTS				•	•	•		•	
1350V241D	350CXL Verado Heavy Duty FourStroke	\$17,571.00	25"	DTS				•	•	•	•	•	
1350V331D	350XXL Verado Heavy Duty FourStroke	\$17,382.00	30"	DTS				•	•	•		•	
1350V341D	350CXXL Verado Heavy Duty FourStroke	\$17,678.00	30"	DTS				•	•	•	•	•	

PRICE INCLUDES THE FOLLOWING FEATURES:

- Standard aluminum propeller on 4 thru 20 hp models.
- No propellers are included on 30 thru 350 hp models.
- A 3.2 gallon remote fuel tank and fuel line are included on 8 & 9.9 hp models.
- A 6.6 gallon remote fuel tank and fuel line are included on 15 thru 30 hp models.
- A fuel line is included on 40 thru 60 hp models.
- All 40 EFI thru 350 hp models are SmartCraft compatible.
- Tiller handle control is standard on all manual start models & H models.
- Trim switch and transom mount key switch are included on applicable 40 thru 60 hp tiller handle models
- Oil injection is standard on all 150 thru 250 hp TwoStroke OptiMax models.
- Remote oil tanks are not included with 150 thru 250 hp TwoStroke OptiMax models.
- Remote controls, throttle/shift cables, wiring harnesses, instrumentation, propellers and other parts & accessories are not included in this government pricing. These accessories are available as extra cost items.
- Freight Terms: FOB Destination, physical addresses within all 50 states.
- Payment terms: Net 30 days.

- Standard government warranty is three years parts and labor plus three years corrosion failure protection.
- Verado engines are considered a marine propulsion system. This system includes the outboard motor, the digital throttle/shift (DTS) remote control along with necessary rigging parts plus the special power steering components when required for specific Verado engines. The DTS remote control, power steering and necessary rigging parts/accessories are extra cost items not included in stated pricing.
- All Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do DTS and Verado installations.

Mercury Marine: W6250 Pioneer Road, PO BOX 1939
 Fond Du Lac, WI 54935-5636
 Government Sales Dept 1-866-408-6372
 FAX: (920) 924-1488
 Federal Tax ID #: 36-0848180
 Web Site: www.mercurygovsales.com