

# GSA PRICING SCHEDULE



Schedule  
Contract GS-06F-0058P

GSA Contract # GS-06F-0058P



McDonnell Landscape, Inc.  
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Timothy F. McDonnell  
President

## **A. Landscape Grounds Maintenance Services:**

### **1. Mowing and Trimming Services**

- Large Natural Fields, Open Spaces and/or Road Right of Ways:

Provide all labor, equipment, and material associated with the Mowing of large natural fields, and /or open spaces, and road right of ways. All turf grounds shall be policed for trash, litter, debris and it shall be removed prior to operation. The turf shall be mowed at a height between 3 and 6 inches on a schedule of between 7 and 15 days as requested by client. To assure a high quality cutting, all mower blades shall be sharpened prior to operation and all mowers shall be kept in top maintenance condition. Grass clippings from mowing operation shall be allowed to decay naturally to keep with our environmental procedures. Excessive clippings will be removed only upon request and as a separate charge. No trimming shall be performed areas shall be left natural. Prices are based upon referenced areas being maintained within the previous 6 months.

Cost of service = \$46.00 per acre per service.

- Large Formal Open Fields and Parade Grounds:

Provide all labor, equipment, and material associated with the Mowing of large formalized open field spaces and/or parade grounds. All turf grounds shall be policed for trash, litter, debris and it shall be removed prior to operation. The turf shall be mowed at a height between 2.5 and 3 inches on a schedule of between 7 and 10 days as requested by client. To assure a high quality cutting, all mower blades shall be sharpened prior to operation and all mowers shall be kept in top maintenance condition. Grass clippings from mowing operation shall be allowed to decay naturally to keep with our environmental procedures. Excessive clippings will be removed only upon request and as a separate charge. Trimming shall be performed by mechanical nylon cord string trimmer to define edges of sidewalks, buildings, curbs, poles, and major fixed objects located within the contract area. Prices are based upon referenced areas being maintained within the previous 6 months.

Cost of service = \$55.00 per acre per service.

- Moderate Size – Building Grounds:

Provide all labor, equipment, and material associated with the Mowing of formalized building grounds of moderate size and mixed use. All turf grounds shall be policed for trash, litter, debris and it shall be removed prior to operation. The turf shall be mowed at a height between 2.5 inches and 3 inches on a schedule of between 7 and 10 days as requested by client. To assure a high quality cutting, all mower blades shall be sharpened prior to operation and all mowers shall be kept in top maintenance condition. Grass clippings from mowing operation shall be allowed to decay naturally to keep with our environmental procedures. Excessive clippings will be removed only upon request and as a separate charge. Trimming shall be performed by mechanical nylon cord string trimmer to define edges of sidewalks, building, curbs, poles and major fixed objects located within the contract area. Prices are based upon referenced areas being maintained within the previous 6 months.

Cost of service = \$75.00 per acre per service.

- Small Size – Building Grounds with Detail:

Provide all labor, equipment, and material associated with the Detailed Mowing of formalized mature lawns, with complex makeup and detailed planting bed areas. All turf grounds shall be policed for trash, litter, debris and it shall be removed prior to operation. The turf shall be mowed at a height between 2.5 and 3 inches on a schedule of between 7 and 10 days as requested by client. To assure a high quality cutting, all mower blades shall be sharpened prior to operation and all mowers shall be kept in top maintenance condition. Grass clippings from mowing operation shall be allowed to decay naturally to keep with our environmental procedures. Excessive clippings will be removed only upon request and as a separate charge. Trimming shall be performed by mechanical nylon cord string trimmer to define edges of sidewalks, buildings, curbs, poles, and major fixed objects located within the contract area. Prices are based upon referenced areas being maintained within the previous 6 months.

Cost of service = \$80.00 per acre per service.

- **Cemetery Grounds:**

Provide all labor, equipment, and material associated with the Mowing of Cemetery Grounds of moderate size and use. All turf grounds shall be policed for trash, litter, debris and it shall be removed prior to operation. The turf shall be mowed at a height between 2.5 and 3 inches on a schedule of between 7 and 10 days as requested by client. To assure a high quality cutting, all mower blades shall be sharpened prior to operation and all mowers shall be kept in top maintenance condition. Grass clippings from mowing operation shall be allowed to decay naturally to keep with our environmental procedures. Excessive clippings will be removed only upon request and as a separate charge. Trimming shall be performed by mechanical nylon cord string trimmer to define edges of sidewalks, buildings, curbs, headstone, markers and major fixed objects located within the contract area. Detailed trimming around tombstones will be performed with great care and respect for any ornaments or flowers. Prices are based upon referenced areas being maintained within the previous 6 months.

Cost of service = \$65.00 per acre and \$0.18 per gravestone marker per service.

## **2. Edging and Trimmings:**

- **Detail Mechanical Edging – Steel Blades:**

Provide all labor, equipment, and material associated with the detailed mechanical Edging of hard curbs with a walk behind steel edge mechanical edger. To assure a high quality edge of approximately 0.5 inch all mower blades shall be sharpened prior to operation and all walk behind edger shall be kept in top maintenance condition to assure a high quality of work. Prices are based upon referenced areas being maintained within the previous 6 months. Proposed costs are based upon providing this service on a bi-weekly basis.

Cost of service = \$0.15 per linear foot per edging, per service.

- **Detail Mechanical Edging – Nylon String:**

Provide all labor, equipment, and material associated with the detailed mechanical Edging of borders with a nylon string edging of hard and soft curbs, and planting bed areas. String trimmer shall be kept in top maintenance condition to assure a high quality of work. Prices are based upon referenced areas being maintained within the previous 6 months. Proposed costs are based upon providing this service on a bi-weekly basis.

Cost of service = \$0.05 per linear foot per edging, per service.

### **3. Weeding Control Services:**

- Chemical Spray Weed Control – Mulched Areas:

Provide all labor, equipment, and material associated with the Weeding of Mulched areas by use of “Round-up” spray chemical or equivalent. Weeds shall be sprayed on an ongoing schedule as requested by client within the assigned area. Work will be performed under the direction of a certified pesticide applicator in accordance with product label use and approved industry guidelines. Work performance is subject to current State Certification of Pesticide Applicator License for project location. Prices are based upon referenced areas being maintained within the previous 6 months. Proposed costs are based upon providing this service on a monthly basis.

Cost of service = \$0.10 per square yard of Weeding of Mulched areas per service.

- Chemical Spray Weed Control – Sidewalk and Paved Areas:

Provide all labor, equipment, and material associated with the Sidewalk and Paved Areas by use of “Round-up” spray chemical or equivalent. Weeds shall be sprayed on an ongoing schedule as requested by client within the assigned area. Work will be performed under the direction of a certified pesticide applicator in accordance with product label use and approved industry guidelines. Work performance is subject to current State Certification of Pesticide Applicator License for project location. Prices are based upon referenced areas being maintained within the previous 6 months. Proposed costs are based upon providing this service on a monthly basis.

Cost of service = \$0.10 per square yard of Weeding of Paved areas per service.

- Hand Weeding Control – Planting Beds:

Provide all labor, equipment, and material associated with Hand Weeding of assigned areas. Hand Weeding shall be performed on an ongoing schedule as requested by client. Work will be performed by skilled work with training and expertise. Prices are based upon referenced areas being maintained within the previous 6 months. Proposed costs are based upon providing this service on a bi-weekly basis.

Cost of service = \$0.10 per square yard of Hand Weeding per service.

### **4. Mulching Services:**

- Hardwood Mulch and Installation:

Provide all labor, equipment, and material associated with mulching assigned area. Material shall be top quality double shredded hardwood mulch of deep rich dark color. Mulch depth shall be minimum of 2 inches. Mulch shall be free of any weeds, trash, and debris. Finished mulched areas shall be even; natural surfaces are neat and attractive in appearance. Prices are based upon referenced areas being maintained within the previous 12 months.

Cost of service = \$5.80 per square yard of mulch at a depth of 3 inches.

- Removal of Existing Mulch

Provide all labor, equipment, and material associated with the removal of existing mulch in existing plant beds as requested. Contractor shall remove old mulch from site.

Proposed cost of service = \$2.80 per square yard of mulch (average depth of 3 inches).

## **5. Leaf Removal Services:**

- Leaf Removal:

Provide all labor, equipment, and material associated with the Removal of Leaves within the assigned area. All leaves and natural debris will be gathered and removed from the site. This work will be performed by use of backpack blowers, leaf vacuum machines and hand raking. Prices are based upon referenced areas being maintained within the previous 12 months. Leaf Removal Service in referenced areas is based upon medium tree density with moderate site difficulty. Additional man-hours may be needed for heavily wooded areas.

Proposed cost of service = \$380.00 per acre of Leaf Removal per service.

## **6. Fertilization and Soil Amendments:**

- Nitrogen Turf Fertilization and Application:

Provide all labor, equipment, and material associated with the Nitrogen Turf Fertilization as requested by client within the assigned area. Fertilizer shall be applied at a rate that will pervade the equivalent of 1 pound of nitrogen per 1000 square feet. Fertilizer service shall be applied in areas based upon existing turf varieties and medium density with moderate site difficulty.

Proposed cost of service = \$160.00 per acre of Nitrogen Turf Fertilization per service.

- Lime and Application:

Provide all labor, equipment, and material associated with the Liming as requested by client within the assigned area. Fertilizer shall be applied at a rate that will pervade the equivalent of 50 pounds of lime per 1000 square feet. Soil Amendment service shall be applied in areas based upon existing turf varieties and medium density with moderate site difficulty.

Proposed cost of service is \$160.00 per acre of Liming per service

## **B. Plant Supply and Installation Services:**

### **1. Plant Material and Installation:**

- Tree and Shrub Installation Specification – General Planting Operation:

Plants shall be Balled and Burlapped, Bare Root or Containerized. Plants shall be dug and handled with root system intact and as a complete solid root ball. The size (diameter and depth) shall be sufficient to encompass the fibrous root feeding system and as specified by A.N.N. Standards. Root balls shall be adequately protected at all times from sun and/or drying winds. Plant material shall be bound with wire or rope, and tarp to minimize any damage in transit. Initial watering shall be performed as part of plant installation.

### **2. Sod and Installation:**

- **Sod and Installation:**

Provide all labor, equipment, and material associated with the supply and installation of certified sod as requested by client within the assigned area. Existing assigned area shall be prepared and fine grading prior to the installation of Sod and shall not be included in the cost of this service. Freshly cut Sod with a uniform thickness of  $\frac{3}{4}$  inch shall be applied under this contract. Sod shall be laid in an organized and logical pattern with lateral joints staggered to minimize erosion and maximize growth. Composition of turf grass sod shall be a mix of Tall Fescues. Alternative mixes area available upon request and cost adjustment. Sod shall be harvested, delivered and installed within a 48-hour period. Client shall provide a water source within a reasonable distance from site at their cost.

Proposed cost of service = \$4.80 per square yard of Certified Sod (under 500 square yards.)

Proposed cost of service = \$3.80 per square yard of Certified Sod (over 500 square yards.)

### **3. Hydroseeding and Installation:**

- **Hydroseeding and Installation:**

Provide all labor, equipment, and material associated with the supply and installation of certified hydroseed mulching as requested by client within the assigned area. Existing assigned area shall be prepared and fine graded prior to the installation of hydroseed and shall not be included in the cost of this service. Hydroseed shall be spread in a slurry mix with decomposable organic mix as specified by A.N.N. Standards in a uniform thickness. Composition of hydroseed mix shall be a mix of Tall Fescues. Alternative mixes area available upon requested and cost adjustment. Client shall provide a water source within a reasonable distance from site at their cost.

Proposed cost of service = \$2,600.00 per acre of Hydroseed coverage (under 5 acres.)

Proposed cost of service = \$2,200.00 per acre of Hydroseed coverage (over 5 acres.)

## **C. Associated Contract Work:**

### **1. Schedule of Personal Hourly Rates**

Landscape Architect	\$85.00 per hour	Minimum 8 hours per day
Landscape Manager/Supervisor	\$58.00 per hour	Minimum 4 hours per day
Landscape Foreman	\$48.00 per hour	Minimum 4 hours per day
Landscape Equipment Operator	\$42.00 per hour	Minimum 4 hours per day
Landscape Laborer	\$38.00 per hour	Minimum 4 hours per day

## **D. Proposed Contract Service Area:**

The main office of McDonnell Landscape, Inc. is located at 20315 Georgia Avenue, Brookeville, Maryland 20883. Additional branch offices are located within the central Metropolitan Washington-Baltimore area to reduce travel and mobilization costs and improve the efficiency of firm. Principal areas of service include the states of Pennsylvania, Delaware, Maryland, Virginia, West Virginia and the District of Columbia.

## **E. Contract Minimum/Maximum Orders:**

Contract Minimum Order is based upon the specific project sites distance from the Washington, D.C. The following Contract Minimum Order limits shall apply:

1. Installation Work:

Areas within the Metropolitan Washington-Baltimore Area	\$5,000.00
Area outside of Wash./Balt. Area – 50 miles from Washington D.C.	\$50,000.00
Area outside of Wash./Balt. Area – 51 to 150 miles from Washington D.C.	\$175,000.00
Area outside of Wash./Balt. Area – 151 to 250 miles from Washington D.C.	\$250,000.00

2. Maintenance Work:

Areas within the Metropolitan Washington-Baltimore Area	\$20,000.00
Areas outside of Wash./Balt. Area – 50 miles from Washington D.C.	\$150,000.00
Areas outside of Wash./Balt. Area – 51 to 150 miles from Washington D.C.	\$200,000.00
Areas outside of Wash./Balt. Area – 151 to 250 miles from Washington D.C.	\$250,000.00

The Metropolitan Washington – Baltimore Area is defined as areas located within the following geographic areas:

District of Columbia

Maryland

City of Baltimore  
 Baltimore County  
 Frederick County  
 Howard County  
 Montgomery County  
 Prince George

Virginia

Arlington County  
 Fairfax County

McDonnell Landscape, Inc. reserves the right to lower the Contract Minimum Order requirement based upon specific site location.

Maximum single order shall not exceed \$2,000,000.00 in one year, or an aggregate of several orders equal to or exceeding \$5,000,000.00. McDonnell Landscape, Inc. reserves the right to increase the maximum order amounts based upon specific contract requirements.

## F. GSA Submission:

McDonnell Landscape, Inc. is submitting the attached GSA forms and associated requested information for

- Facilities Maintenance and Management Services
- Beautification Center Scope of Work Submission
  - SIN 371-001 – Ground Maintenance
  - SIN 371-002 – Tree Planting, Trimming and Removal (Arborist Services)
  - SIN 371-1000 – Other Direct Costs

- Tree and Shrub Installation Specification – Excavation of Planting Area

All planting pits shall have the sides and bottom scarified to ensure proper soil interaction with plant material's root ball. If extraneous material; such as stones, earth clods, sticks, minor construction debris, etc., is encountered when excavating, it shall be removed by contractor. A plant pit shall be excavated for each plant provided as follows:

**Balled and Burlapped:** Excavation shall be a minimum of six (6) inches wider than the plant root ball diameter.

**Containerized Plants:** Excavation for container plants shall be twice as wide as the plant container.

**Bare Root Plants:** Excavations shall be at least six (6) inches wider than the root spread and deep enough to allow setting of roots or a cone of compacted fill.

General Plants Operation for each plant shall as stated in the following guidelines:

**Balled and Burlapped:** Plant material shall be set plumb and held in position until the planting soil has been tamped solidly around the ball and roots. Ropes or strings shall be cut from the top of the ball after the plant has been set. Burlap or cloth wrapping shall remain intact around root balls. Top wrapping, one-third (1/3), shall be folded back or removed. Plants shall be set approximately one-eighth (1/8) the depth of the root ball higher than the relationship to finished grade as they bore to the ground from which they were dug. A soil saucer shall be formed around trees and shrubs. Planting pits and planting beds shall be mulched with, a minimum layer of two (2) inches and a maximum layer of three (3) inches, of shredded hardwood mulch. Upon completion, all tags, labels, strings, surveying tape, etc. shall be removed from plants.

**Containerized Plants:** Excavation for container plants shall be twice as wide as the plant container. Planting pits and planting beds shall be mulched with, a minimum layer of three (3) inches, of shredded hardwood mulch. Upon completion, trees shall be staked, all tags, labels, strings, surveying tape, etc. shall be removed from all plants. Containers shall be completely removed around the roots before planting. A razor knife or equal shall be used to cut an incision a minimum of one (1) inch into the root ball from top to bottom. A minimum of four (4) vertical incisions shall be made per plant before planting.

**Bare Root Plants:** Excavations shall be at least six (6) inches wider than the root spread and deep enough to allow setting of roots or a cone of compacted fill. Planting pits and planting beds shall be mulched with, a minimum layer of two (2) inches and a maximum layer of three (3) inches, of shredded hardwood mulch. Upon completion, all tags, labels, strings, surveying tape, etc. shall be removed from all plants.



- Tree and Shrub Installation Specification – Planting Mix Backfill:

Contractor shall back-fill all planting pit areas with a mixture of 90% existing excavated topsoil and 10% LEAFGRO (organic matter.) Planting mix shall be proportioned and thoroughly mixed prior to any back filling or planting pits.

- Alternative Plant Installation Option:

Contractor shall be responsible for furnishing and planting the listed trees. Planting holes for trees shall measure 6 feet across with 5 pounds of Milorganite and 100 pounds of ½ inch to #4 slate or shale (Solite or Stalite,) thoroughly mixed in each hole with existing site soil. All trees shall be kept vertical by staking with 3 – 2"x2"x8' stakes, 12 annealed zinc coated wire in hose, with no tree wrap. Trees to have 4'6" saucer around the hole with all excessive excavated material removed and disposed of off site at no expense to the client. Trees shall be thoroughly watered at planting by open-end hose at low pressure to field capacity and mulched to a loose measurement of 3".

Proposed cost of alternative service shall be 130% of typical plant cost.

- Groundcover and Perennial Installation Specification:

Contractor shall layout, planting beds as directed by client. Planting beds shall be rototilled to a depth of six (6) inches. Planting beds shall be smoothed out and uniformly graded to conform to existing grades. Planting bed edges shall be smooth, continuous and mulched to a depth of two (2) inches. Plants shall be installed at a rate and depth as recommended by A.A.N. Standards for the specific groundcover or perennial.

Recommended Planting Seasons

Deciduous Trees and Shrubs:	March 1 <sup>st</sup> to June 30 <sup>th</sup> , or September 1 <sup>st</sup> to November 30 <sup>th</sup> .
Evergreen Trees, Shrubs and Vines:	March 1 <sup>st</sup> to June 30 <sup>th</sup> , or September 1 <sup>st</sup> to November 30 <sup>th</sup> .
Perennials:	March 1 <sup>st</sup> to June 30 <sup>th</sup> , or September 1 <sup>st</sup> to November 30 <sup>th</sup> .
Bulbs:	September 1 <sup>st</sup> to December 15 <sup>th</sup> .

McDonnell Landscape, Inc. reserves the right to modify these dates due to local site conditions, etc.

- Plant Installation – Expanded Work

Contractor shall provide additional and associated services such as larger planting pit excavation areas, plant fertilizers, soil amendments, or modification to specified planting mix upon client's request at an additional cost based upon materials required and the stated hourly rates of our service categories.

- Schedule of Plant Materials Offered and Related Costs:

Proposed Cost of supply and installation service is based upon specific plant material supplied and installed on a per item basis performed at one time. Client shall be responsible for providing suitable plant storage area and initial watering source on site.

- All Plant material have a 25% price mark-up from plants initial cost to the contractor.
- All Material needed for project will have a 25% price mark-up from market cost to the contractor