

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* is: GSAAdvantage.gov.

**SCHEDULE 58 I: PROFESSIONAL AUDIO/VIDEO,  
TELECOMMUNICATIONS, AND SECURITY  
SOLUTIONS**

Federal Supply Class: 5820, 5835, 5836

SIN: 58-1 58-5  
58-2 58-7  
58-3  
58-4

Contract Number: GS-03F-4105B

Contract Period: April 1, 2008 – March 31, 2013

Contractor: Snader And Associates, Inc.  
101 Glacier Point Rd STE A  
San Rafael, CA 94901-5547

Point of Contact: Jill Chrisco-Brown  
E-MAIL: [jbrown@snader.com](mailto:jbrown@snader.com)  
TEL: 800-765-7372  
FAX: 916-782-2938  
WEB: [www.snader.com](http://www.snader.com)

Business Size: Small

Snader and Associates provides cost-effective products and solutions for Federal Government and military clients around the globe. The government sales division of Snader and Associates understands the complexity that goes into finding the best solution at the best value, and prides itself for working with customers to see that their needs are met. The government sales group represents a large variety of product lines, with an emphasis on workflow solutions. The Snader Government Group is more concerned with finding the right solution for a client rather than just making a sale.

## INFORMATION FOR ORDERING ACTIVITIES

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- 1a. **Awarded SIN:**
- 58-1 Recording & Reproducing Video and Audio Equipment, Including Spare and Repair Parts & Accessories
  - 58-2 Monitors and Monitors/Receivers, Including Spare and Repair Parts & Accessories
  - 58-3 Television Cameras, Color or Monochrome, Including Spare and Repair Parts & Accessories
  - 58-4 Audio Equipment, Including Spare and Repair Parts & Accessories
  - 58-5 Closed Circuit/Surveillance Equipment Including Spare and Repair Parts & Accessories
  - 58-7 Ancillary Services
- 1b. **Lowest Priced Item** See Pricelist
- 1c. **Labor Descriptions and Hourly Rates:**
2. **Maximum Order Limitation:**
- |                       |           |
|-----------------------|-----------|
| SIN 58-1, 58-2 & 58-4 | \$50,000  |
| SIN 58-3, 58-5        | \$100,000 |
| SIN 58-7              | \$10,000  |
3. **Minimum Order:** All SINs \$100
4. **Scope of Delivery:** Continental US, plus Alaska, Puerto Rico and Hawaii
5. **Point of Production:** San Francisco, CA (County of San Francisco)
6. **Discounts:** Prices net of discount.
7. **Volume Discounts:** Based on size of order, please call for additional discounts
8. **Prompt Payment:** 2% 20 Net 30
9. **Government Credit Cards are accepted for all order at or above the micro-purchase threshold:** Government purchase cards are accepted for all orders.
10. **Foreign Items:** N/A
11. **Delivery Time:**
- a. Normal – 30-45 Days ARO
  - b. Expedited – N/A
  - c. Overnight and 2-day delivery – N/A
  - d. Urgent Requirements – N/A

12. **FOB:** Destination
13. **Ordering Address:** Snader & Associates, Inc.  
250 South Harding Blvd., Suite 1  
Roseville, CA 95678-3332
- Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules))
14. **Payment Address:** Snader & Associates, Inc.  
Dept. 33092  
P.O. Box 39000  
San Francisco, CA 94139-3092
15. **Warranty:** Standard Commercial Warranty
16. **Export packing charges, if applicable:** Orders for oversea shipment will be packaged in standard commercial export packaging when requested, outside the scope of this contract.
17. **Government Credit Cards are accepted for all order at or above the micro-purchase threshold:** Government purchase cards are accepted for all orders.
18. **Terms and conditions of rental, maintenance, and repair (if applicable):**  
Contract Vendor at 800-765-7372
19. **Terms and conditions of installation (if applicable):** Contact Vendor at 800-765-7372.
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Maintenance will be available at open market rates.
- 20a. **Terms and conditions for any other services (if applicable).** Technical support can be arranged by calling 800-765-7372.
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A

25. **Production Points:** AJA – California; AMX – Mexico; Anton Bauer – USA and Mexico; Anystream – Virginia, US; Avitech – Washington, US; Brightline – Pennsylvania, US; Broadcast Pix – Massachusetts, US; Clear Com – Emeryville, US; Crestron – New Jersey, US; Crispin – North Carolina, US; DMT – Italy; Echolab – Massachusetts, US; Facilis – Massachusetts, US; Fujinon – Japan; Ikegami – Japan; Kramer – Israel; Sierra Video – US; Harris/Leitch – Canada and Pennsylvania; Marshall Electronics – California; Middle Atlantic – US; Miller – Australia; NEL – Japan; Network Electronics – Norway; NVision – California; Pictron – California; Shure – Illinois, US; Sigma – Pennsylvania; Snell & Wilcox – California; Sonic Foundry – Wisconsin; O’Conner, Sachtler, Vinten – Costa Rica and UK; Teranex – Florida; Wohler and Panorama – US and Australia
25. **DUNS:** 024715182
26. **CCR Registration:** Yes (Cage: 3UGD2)