



GENERAL SERVICES ADMINISTRATION

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

D&E TECHNICAL, INC. (DETech)

Federal Supply Service

Authorized Federal Supply Schedule Price List

Federal Supply Group: 874

Contract Number: GS-02F-0179X

Contract Period: June 6, 2011 – June 5, 2016

Price List Current through modification #PO-0005, Dated September 7, 2011

Contractor: D&E Technical, Inc.
1008 W. William Street
Champaign, Illinois 61821-4509
<http://www.detech.net>

Point of Contact for Contract Administration & Ordering:
Daniel M. Maloney, President
1008 W. William Street
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Business Size: Small

DUNS Number: 04-588-3050

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://fss.gsa.gov>. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**™, a menu-driven database system. The INTERNET address for **GSA Advantage!**™ is: <http://www.gsaadvantage.gov>.

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D&E Technical, Inc.

Company Overview

D&E Technical, Inc. (DETech) specializes in a wide range of training and consulting services in the fields of science, technology, and emergency management and planning. DETech provides services to federal, state, and local governments, as well as corporate customers.

Why DETech?

DETech is a small business with the depth, experience, and staff qualifications of a large corporation. With offices located throughout the US, we are able to support projects anywhere, anytime. We are responsive and reliable, able to develop experienced-based solutions quickly and economically.

DETech's two divisions are diverse yet complimentary. Our Science, Engineering and Technology (SET) division is made up of scientists, mechanical and environmental engineers, chemists, and computer programmers. Our Emergency Operations Planning (EOP) division is comprised of emergency managers, paramedics, law enforcement officers, firefighters, former military and public affairs/media specialists with extensive real-world experience.

The synergistic talents of our divisions and staff allow DETech to successfully manage complex, multi-disciplinary projects. Our ability to succeed at the highest level is demonstrated by our work and accomplishments in our most prominent project - the joint US Army/FEMA Chemical Stockpile Emergency Preparedness Program (CSEPP). Since 2001, DETech has provided a wide range of support to the CSEPP: hazard analysis training; decision maker training; dispersion modeling; exercise scenario design, control, and evaluation; overall emergency preparedness exercise program logistics, training and management; and closeout support.

Our Areas of Specialization

Consulting Services

- Emergency Preparedness, Response, Recovery & Mitigation
- Emergency Services, Continuity of Government & Business
- HSEEP compliant exercise design, delivery & evaluation
- CBRNE Hazard Assessment
- Environmental Compliance
- Natural Resource damage assessment
- Emergency Public Information
- Grants and document writing and editing
- Project management

Training Services

- HSEEP – Train-the-trainer
- EMS, HAZWOPER & Incident Command System
- Lost Person/Evidence Search Techniques
- Hazard Assessment
- CBRNE training

D&E Technical, Inc. Corporate Capabilities Statement

Summary

DETech, Inc
1008 W. William Street
Champaign, Illinois 61821
Phone: (217) 356-8426

- ◆ Small Business
- ◆ GSA MOBIS Schedule
 - Contract Number GS-02F-0179X
- ◆ DUNS Number
 - 045883050
- ◆ CAGE Code:
 - 1JJZ5
- ◆ Primary NIACS Codes
 - 541611
 - 541690

Unique Capabilities

- ◆ Hundreds of years of combined staff experience in Emergency Preparedness and Technology Solutions
- ◆ Emergency Operations Planning
- ◆ Emergency Preparedness Exercises
 - HSEEP Certified Staff
 - Master Exercise Practitioners
- ◆ Training
 - Web Based
 - Classroom
- ◆ Environmental Compliance
- ◆ Project Management
- ◆ Crisis Management
- ◆ Crisis Communications

SUMMARY OF CAPABILITIES

D&E Technical, Inc. (DETech) is a Champaign, Illinois based consulting company with staff throughout the United States including Champaign, Jacksonville, and Springfield, IL; Cincinnati, OH; Denver, CO; Gainesville, FL; Gettysburg, PA; Green Bay, WI; Los Angeles, CA; New Rochelle, NY; and San Antonio, TX. We provide tailored, experience based, implementable solutions for your emergency preparedness and environmental compliance challenges.

EXPERIENCE

Our planners, engineers, trainers and other consulting staff have hundreds of years of combined experience in public safety and related disciplines, including:

- Emergency Management,
- Emergency Services (Law Enforcement, Fire Service, Hazardous materials, Environmental Response, EMS, and Military),
- Information Technology (IT),
- Engineering,
- Hazard Assessment,
- Natural Resource damage assessment,
- Crisis Communications , and
- Environmental Compliance

PAST AND CURRENT PROJECTS

Chemical Stockpile Emergency Preparedness Program

- Exercise program management: development through execution.
- Closeout planning and project management support.
- Chemical Hazard Analysis: training, exercise design and evaluation.

Emergency Preparedness

- State level Emergency Operations Plan compliance review services.
- Tactical Interoperability Communications Plan (TICP) development and exercise.
 - Forty two (42) Southern Illinois Counties
- State Emergency Operations Center disaster surge staff support.
 - State EOC Manager and Subject Matter Experts

Training

- Hazard Assessment
- Crisis decision making
- Exercise Management
- HSEEP

Exercise Services

- Homeland Security National Exercise Program
 - Homeland Security Regional Exercise Support Program
- County level hazardous materials full scale exercise

Environmental Compliance

- Multi-media environmental compliance audits
- Compliance assistance
- Preparation of regulatory documents and plans (air permits, SPCC Plans, SARA Title III reports, etc.)

Litigation Support - Expert Witness services (Environmental)

PAST PERFORMANCE

U.S. Department of Justice	US Department of Homeland Security
U.S. Army, Chemical Materials Agency	U.S. Environmental Protection Agency
Argonne National Laboratory	State of Illinois Emergency Management
State of Oregon Emergency Management	State of Washington Emergency Management
Morgan County, Illinois	Northrop Grumman Mission Systems
Innovative Emergency Management, Inc	Northrop Grumman Technical Services
SAIC	TRW

CUSTOMER INFORMATION

- 1a. **Table of Awarded Special Item Numbers:**
874-1, Consulting Services
874-4, Training Services
2. **Maximum Order:** \$1,000,000
3. **Minimum Order:** \$300.00
4. **Geographic Coverage:** Worldwide
5. **Point(s) of Production** (city, county, and state, or foreign country): Not applicable
6. **Discount From List Prices or Statement of Net Prices:** Government net prices discounts already deducted); please see Table at the end of this catalog.
7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** None
- 9a. **Notification that Government Purchase Cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Notification that Government Purchase Cards are accepted above the micro-purchase threshold:** No
10. **Foreign Items:** Not applicable
- 11a. **Time of Delivery:** To be negotiated at the task order level
- 11b. **Expedited Delivery:** To be negotiated at the task order level
- 11c. **Overnight and 2-day Delivery:** Contact Contractor
- 11d. **Urgent Requirements:** Contact Contractor
12. **F.O.B. Point(s):** Destination
- 13a. **Ordering Address:** Same as company address
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on blanket purchase agreements (BPAs) can be found at the GSA/FSS homepage (<http://fss.gsa.gov/schedules>).

14. **Payment Address:**
D&E Technical, Inc.
1008 W. William St.
Champaign, IL 61821-4509
15. **Warranty Provision:** Contractor's standard commercial warranty
16. **Export Packing Charges:** Not applicable
17. **Terms and conditions of Government Purchase Card acceptance** (any thresholds above the micro-purchase level): Contact Contractor
18. **Terms and Conditions of Rental, Maintenance and Repair:** Not applicable
19. **Terms and Conditions of Installation:** Not applicable
20. **Terms and Conditions of Repair Parts:** Not applicable
- 20a. **Terms and Conditions for any other Services:** Not applicable
21. **List of Services and Distribution Points:** Not applicable
22. **List of Participating Dealers:** Not applicable
23. **Preventive Maintenance:** Not applicable
- 24a. **Special Attributes Such as Environmental Attributes:** Not applicable
- 24b. **Section 508 Compliance:** If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at www.Section508.gov.
25. **Data Universal Number System (DUNS) Number:** 04-588-3050
26. **Registration in Central Contract Registration (CCR) Database:** Registered

CONTRACT OVERVIEW

GSA awarded D&E Technical, Inc. a GSA Federal Supply Schedule contract for Mission Oriented Business Integrated Services (MOBIS), Contract Number GS-02F-0179X. The current contract period is: June 6, 2011 through June 5, 2016. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

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MARKETING AND TECHNICAL POINT OF CONTACT

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dan@detech.net

CONTRACT USE

The contract is available for use by all federal agencies, as a source for Mission Oriented Business Integrated Services. Executive agencies, other federal agencies, mixed-ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contracts are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level), e.g., a firm fixed price for services with or without incentives, labor hours, or time-and-materials.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN under which the task is being executed. DETech has been awarded a contract by GSA to provide services under the following SINs:

874-1 Consulting Services
874-4 Training Services

A full description of this SIN definition and examples of the types of work covered by the SINs are provided below.

SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS

SIN 874-1: CONSULTING SERVICES – DETech shall provide expert advice, assistance, guidance or counseling in support of an agency’s mission-oriented business functions. Services covered by this SIN are:

- Management or strategy consulting
- Program planning, audits, and evaluations
- Studies, analyses, scenarios, and reports relating to an agency’s mission-oriented business programs or initiatives, such as regulatory or policies studies, economic studies, and preparedness studies
- Executive/management coaching services
- Customized business training as needed to successfully perform/complete a consulting engagement
- Policy and regulation development assistance
- Expert witness services in support of litigation, claims, or other formal cases
- Advisory and assistance services in accordance with FAR 37.203

Financial audits are covered under GSA Schedule 520, Financial and Business Services, and are not allowed under this SIN. The term “consulting” as defined herein does not include staff augmentation.

SIN 874-4: TRAINING SERVICES – DETech shall provide instructor led training, web based training and education courses, course development and test administration. Services covered by this SIN are:

- Commercially-available off-the-shelf training and/or educational courses that are delivered via an Instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system. Program planning, audits, and evaluations
- Planning, creating, and/or executing test administration, learning management, customized subject matter specific training and/or educational courses that are delivered via an instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system. Executive/management coaching services

Labor Category Descriptions

SINs: 874-1 – CONSULTING SERVICES & 874-4 – TRAINING SERVICES

Labor Category Descriptions

Each labor category specified below is defined with regard to education, general experience, and specific experience requirements. Training and certification requirements for a labor category are specified in the specific experience description. The duties normally performed by a person filling a labor category position are defined. D&E Technical, Inc. may substitute between equivalent experience and education in order to provide the quality of services required by the government.

1. Manager I

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Six years of management experience providing technical services; proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts.

Functional Responsibility: Leads the project or multiple tasks and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. Provides the interface to the customer and other project leaders. May work under a more experienced manager for multiple projects. Identifies, acquires, and utilizes company resources to achieve project technical objectives. Establishes priorities, task assignment and completion. Ensures quality and productivity standards are maintained while meeting project/client deadlines and budget constraints. Serves as the client liaison on all project matters. Performs a quality assurance role and ensures timely delivery of all specified deliverables. Identifies all task responsibilities and reports any changes or suggestions accordingly to a senior manager. Supervises the training of new personnel under the project to assure compliance with government regulations, codes, and company policy and procedures.

2. Manager II

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Eight years of management experience providing technical services; proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts.

Functional Responsibility: Leads the project or multiple tasks and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. Provides the interface to the customer and other project leaders. May work under a more experienced manager for multiple projects. Identifies, acquires, and utilizes company resources to achieve project technical objectives. Establishes priorities, task assignment and completion. Ensures quality and productivity standards are maintained while meeting project/client deadlines and budget constraints. Serves as the client liaison on all project matters. Performs a quality assurance role and ensures timely delivery of all specified deliverables. Identifies all task responsibilities and reports any changes or suggestions accordingly to a senior manager. Supervises the training of new personnel under the project to assure compliance with government regulations, codes, and company policy and procedures.

3. Manager III

Education: MS/MA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Twelve years of management experience providing technical services; proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts.

Functional Responsibility: Leads the project or multiple tasks and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. Provides the interface to the customer and other project leaders. May work under a more experienced manager for multiple projects. Identifies, acquires, and utilizes company resources to achieve project technical objectives. Establishes priorities, task assignment and completion. Ensures quality and productivity standards are maintained while meeting project/client deadlines and budget constraints. Serves as the client liaison on all project matters. Performs a quality assurance role and ensures timely delivery of all specified deliverables. Identifies all task responsibilities and reports any changes or suggestions accordingly to a senior manager. Supervises the training of new personnel under the project to assure compliance with government regulations, codes, and company policy and procedures.

4. Manager IV

Education: MS/MA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Fifteen years of management experience providing technical services; proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts.

Functional Responsibility: Leads the project or multiple tasks and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. Provides the interface to the customer and other project leaders. Identifies, acquires, and utilizes company resources to achieve project technical objectives. Establishes priorities, task assignment and completion. Ensures quality and productivity standards are maintained while meeting project/client deadlines and budget constraints. Serves as the client liaison on all project matters. Performs a quality assurance role and ensures timely delivery of all specified deliverables. Identifies all task responsibilities and reports any changes or suggestions accordingly to a senior manager. Supervises the training of new personnel under the project to assure compliance with government regulations, codes, and company policy and procedures.

5. Functional Expert Consultant I

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Three years of experience in strategic planning, technical operations, and/or program development.

Functional Responsibility: Provides task unique functional expertise necessary to interpret requirements, ensure responsiveness and achieve successful performance. May include subject matter expertise and/or unique technical knowledge. Assists client with the analysis, evaluation and implementation of systems and related tasks.

6. Functional Expert Consultant II

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Five years of experience in strategic planning, technical operations, and/or program development.

Functional Responsibility: Provides task unique functional expertise necessary to interpret requirements, ensure responsiveness and achieve successful performance. Includes subject matter expertise and/or unique technical knowledge. Assists client with the analysis, evaluation and implementation of systems and related tasks.

7. Functional Expert Consultant III

Education: MS/MA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Ten years of experience strategic planning, technical operations, and/or program development.

Functional Responsibility: Provides task unique functional expertise necessary to interpret requirements, ensure responsiveness and achieve successful performance. Includes subject matter expertise and/or unique technical knowledge. Assists client with the analysis, evaluation and implementation of systems and related tasks.

8. Functional Expert Consultant IV

Education: Ph.D. or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Fifteen years of experience strategic planning, technical operations, and program development.

Functional Responsibility: Coordinates and provides task unique functional expertise. Has unique technical knowledge relevant to requirements. Leads emergency management analysis, evaluation and implementation of systems and other emergency management tasks.

9. Consultant I

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Three years experience in providing objective advice, expertise and specialist skills creating value, maximizing growth or improving business or technical performance.

Functional Responsibility: Conducts research and data collection, conducts analysis and interviews. Participates in identifying issues and forming hypotheses; formulates and implements recommendations/solutions; ensures client receives the assistance needed to implement recommendations/solutions; manages projects and programs; and leads and manages those within the team.

10. Consultant II

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Six years experience in providing objective advice, expertise and specialist skills creating value, maximizing growth or improving business or technical performance.

Functional Responsibility: Conducts research and data collection, conducts analysis and interviews. Participates in identifying issues and forming hypotheses; formulates and implements recommendations/solutions; ensures client receives the assistance needed to implement recommendations/solutions; manages projects and programs; and leads and manages those within the team.

11. Consultant III

Education: MS/MA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Ten years experience in providing objective advice, expertise and specialist skills creating value, maximizing growth or improving business or technical performance.

Functional Responsibility: Conducts research and data collection, conducts analysis and interviews. Participates in identifying issues and forming hypotheses; formulates and implements recommendations/solutions; ensures client receives the assistance needed to implement recommendations/solutions; manages projects and programs; and leads and manages those within the team.

12. Consultant IV

Education: Ph.D. or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Fifteen years experience in providing objective advice, expertise and specialist skills creating value, maximizing growth or improving business or technical performance.

Functional Responsibility: Conducts research and data collection, conducts analysis and interviews. Participates in identifying issues and forming hypotheses; formulates and implements recommendations/solutions; ensures client receives the assistance needed to implement recommendations/solutions; manages projects and programs; and leads and manages those within the team.

13. Trainer I

Education: Associate's Degree or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Two years of experience in technical services development, training, or related fields.

Functional Responsibility: Performs training and needs assessment for clients. Develops training materials. Delivers emergency management training to groups and individuals.

14. Trainer II

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Three years of experience in technical services development, training, or related fields.

Functional Responsibility: Performs training and needs assessment for clients. Develops training materials. Delivers emergency management training to groups and individuals.

15. Trainer III

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Five years of experience in technical services development, training, or related fields.

Functional Responsibility: Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Prepares all instructor materials (course outline, background material, and training aids). Prepares all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, and seminars.

16. Analyst I

Education: Associate's Degree or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Two years experience in providing technical services; providing environment and infrastructure solutions; health, human services, and other related homeland security analysis services.

Functional Responsibility: Participates in the execution of multiple analytic tasks, focusing on dynamic analysis methods, including gaming, human-in-the-loop experiments, seminars, and modeling and simulation. Provides support and develops emergency management practices, policies and doctrine. Assists with the design, preparation, execution, and analysis of studies focusing on long-term objectives.

17. Analyst II

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Three years experience in providing technical services; providing environment and infrastructure solutions; health, human services, and other related homeland security analysis services.

Functional Responsibility: Participates in the execution of multiple analytic tasks, focusing on dynamic analysis methods, including gaming, human-in-the-loop experiments, seminars, and modeling and simulation. Provides support and develops emergency management practices, policies and doctrine. Assists with the design, preparation, execution, and analysis of studies focusing on long-term objectives.

18. Support Specialist I

Education: Associate's Degree or equivalent experience.

Minimum General Experience: One year of experience in providing technical services development, training, or administrative support.

Functional Responsibility: Provides operational or administrative support to an emergency management program or business initiative. Works closely with subject matter experts and performs a variety of tasks that support business objectives.

19. Support Specialist II

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Two years of experience in providing technical services development, training, or administrative support.

Functional Responsibility: Provides operational or administrative support to an emergency management program or business initiative. Works closely with subject matter experts and performs a variety of tasks that support business objectives.

20. Computer Programmer III

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Eight years of programming experience in software development or maintenance.

Functional Responsibility: Uses third- and fourth-generation or current state-of-the-art computer languages to develop and prepare diagrammatic plans for solution of business, management, and strategic problems. Performs advanced troubleshooting using web based tools to restore advanced web enabled capabilities. Designs detailed programs, flowcharts, and diagrams showing the mathematical computations and the sequence of machine operations necessary to copy and process data and print results. Verifies the accuracy and completeness of programs and systems.

21. E-Learning Tech I

Education: High School Diploma or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: One year of general web tools experience.

Functional Responsibility: Entry level position. Works under the direct supervision of a more experienced E-Learning Tech or manager. Supports the development of strategies and technologies that leverage digital media to instruct and educate staff across organizations. Supports the design, construction, and implementation of e-learning applications, and courseware that support business objectives.

22. E-Learning Tech II

Education: Associate's Degree or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Two years of web based training or general web based support or facilitation experience.

Functional Responsibility: Delivers training to end users via web-based educational models and corresponding software tools. Responsible for developing strategies and technologies that leverage digital media to instruct and educate staff across organizations. Participates in the design, construction, and implementation of e-learning applications, and courseware that support business objectives.

23. E-Learning Tech III

Education: BS/BA or equivalent experience or subject matter expertise in the service being provided.

Minimum General Experience: Four years of web based training or general web based support or facilitation experience.

Functional Responsibility: Delivers training to end users via web-based educational models and corresponding software tools. Responsible for developing strategies and technologies that leverage digital media to instruct and educate staff across organizations. Participates in the design, construction, and implementation of e-learning applications, and courseware that support business objectives.

Experience Equivalency

The labor category definitions in our pricelist describe the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for 1 year of education, and vice versa. In addition, professional licenses, and vocational technical training may be substituted for experience or education.

*** Successful completion of each year of higher education that has not yet resulted in a degree may be counted 1-for-1 for a year of experience.** On occasion, there may be a need to waive the requirements in order to use the best individual for the task.

Degree	Experience Equivalence*	Other Equivalence
Associate's	2 years relevant experience	Vocational or technical training in work-related field.
Bachelor's	Associate's degree + 2 years relevant experience, or 4 years relevant experience	Professional certification.
Master's	Bachelor's + 2 years relevant experience, or Associate's + 4 years relevant experience, or 6 years relevant experience	Professional license.
Doctorate	Master's + 2 years relevant experience, or Bachelor's + 4 years relevant experience, or 8 years relevant experience	

Therefore, waivers to the duration/experience requirements may be granted by either the task order contracting officer or contracting officer representative.

D&E Technical, Inc. Hourly Rates

SINs: 874-1 – CONSULTING SERVICES & 874-4 – TRAINING SERVICES

	GSA Labor Category	06/06/11 - 06/05/12	06/06/12 - 06/05/13	06/06/13 - 06/05/14	06/06/14 - 06/05/15	06/06/15 - 06/05/16
		Year 1	Year 2	Year 3	Year 4	Year 5
1	Manager I	\$122.98	\$126.42	\$129.96	\$133.60	\$137.34
2	Manager II	\$133.32	\$137.05	\$140.89	\$144.83	\$148.89
3	Manager III	\$160.85	\$165.36	\$169.99	\$174.75	\$179.64
4	Manager IV	\$186.21	\$191.42	\$196.78	\$202.29	\$207.96
5	Functional Expert Consultant I	\$127.81	\$131.39	\$135.07	\$138.85	\$142.74
6	Functional Expert Consultant II	\$137.13	\$140.97	\$144.92	\$148.98	\$153.15
7	Functional Expert Consultant III	\$143.81	\$147.84	\$151.98	\$156.23	\$160.61
8	Functional Expert Consultant IV	\$153.02	\$157.30	\$161.71	\$166.24	\$170.89
9	Consultant I	\$85.62	\$88.02	\$90.48	\$93.01	\$95.62
10	Consultant II	\$91.88	\$94.45	\$97.09	\$99.81	\$102.61
11	Consultant III	\$105.70	\$108.66	\$111.70	\$114.83	\$118.04
12	Consultant IV	\$119.52	\$122.87	\$126.31	\$129.84	\$133.48
13	Trainer I	\$59.96	\$61.64	\$63.37	\$65.14	\$66.97
14	Trainer II	\$98.09	\$100.83	\$103.65	\$106.56	\$109.54
15	Trainer III	\$118.00	\$121.30	\$124.70	\$128.19	\$131.78
16	Analyst I	\$70.94	\$72.93	\$74.97	\$77.07	\$79.23
17	Analyst II	\$76.09	\$78.22	\$80.41	\$82.66	\$84.98
18	Support Specialist I	\$51.42	\$52.86	\$54.34	\$55.87	\$57.43
19	Support Specialist II	\$60.67	\$62.37	\$64.11	\$65.91	\$67.75
20	Computer Programmer III	\$108.70	\$111.75	\$114.88	\$118.09	\$121.40
21	E-Learning Tech I	\$37.62	\$38.67	\$39.76	\$40.87	\$42.01
22	E-Learning Tech II	\$45.79	\$47.07	\$48.39	\$49.74	\$51.13
23	E-Learning Tech III	\$53.96	\$55.47	\$57.02	\$58.62	\$60.26