

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY AND SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* is: GSAAvantage.gov.

Shipping/Packaging/Supplies & Services  
FSC Group 81IB  
FSC Class – 8135  
Contract Number – GS-02F-0078U

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period – 4/13/2008 thru 4/13/2013  
Contractor: ALOM Technologies.  
48105 Warm Springs Blvd  
Fremont, CA, 94539  
Telephone: 510-360-3600 Fax: 510-226-7617  
www.alom.com  
Small Business and WBE Certified

INFORMATION FOR ORDERING ACTIVITIES:

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| <ol style="list-style-type: none"><li>1. Awarded Special Item Number: 617 10</li><li>2. Maximum Order: \$150,000 USD</li><li>3. Minimum Order: \$50.00 USD</li><li>4. Geographic Coverage:<br/>The 48 Contiguous States and the District of Columbia, Alaska, Hawaii, Puerto Rico and International</li><li>5. Points of Production: Various</li><li>6. Prices herein are net</li><li>7. Quantity Discounts: Call/fax for consideration</li><li>8. Prompt Payment Terms:<br/>1% - 10 days, net 30</li><li>9. Government purchase cards are accepted below and above the micro-purchase threshold.</li><li>10. Foreign Item: N/A</li><li>11. Delivery Time:</li><li>12. FOB Points:<br/>The 48 Contiguous States &amp; The District of Columbia are FOB Destination. Alaska, Hawaii, Puerto Rico and Overseas are F.O.B. inland carrier point of exportation.</li></ol> | <ol style="list-style-type: none"><li>13. Ordering Address:<br/>ALOM Technologies<br/>48105 Warm Springs Blvd<br/>Fremont, CA, 94539<br/>TAX ID # 94-3272595<br/>CAGE CODE: <b>IVJM1</b></li><li>14. Payment Address:<br/>ALOM Technologies<br/>48105 Warm Springs Blvd<br/>Fremont, CA, 94539</li><li>15. Warranty Provisions: Customer's must obtain a return authorization number. No product will be accepted without prior authorization.<br/><br/>Defective product – Product will be warranted for 180 days with replacement.<br/>Non-defective product – 0-30 days can be returned for a full refund. 31-180 days subject to re-stocking fee of 15%.</li><li>16. Export Packaging: Handled per request</li><li>17. DUNS #: 16-015-4282</li><li>21. Central Contractor Registration:<br/>CAGE/NCAGE Code: <b>IVJM1</b></li></ol> |
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## GSA Pricing for 81 I B SIN 617-10 GSA Contract GS-02F-0078U

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Labor Category	Hourly Rate Per Hour Worked
Account Executive	\$120.90
Program/Account Manager	\$53.20
Director of Operations	\$94.79
Inventory Control Supervisor	\$53.20
Receiving Clerk	\$43.52
Inventory Control Clerk	\$43.52
Production Supervisor	\$53.20
Senior Production Lead	\$43.52
Production Lead	\$36.75
Assembler	\$30.10
Order Clerk I	\$38.69
Fulfillment Supervisor	\$53.20
Shipping Lead	\$43.52
Shipping Clerk	\$36.75
Quality Manager	\$72.54
Quality Inspector	\$36.75
IT Director	\$191.51
Systems Developer	\$120.90

**Pricing is based upon all work being performed at ALOM's 48105 Warm Springs Blvd Facility in Fremont, CA, and does not include travel to off-site locations or other ALOM selected facility.**

**Discounts:**

30 days, 1.0% net 10 days. Payment must be received by day 10 after invoice date for the discount to be taken. Credit card payments are not subject to early payment discounts

4% off Commercial Price List

Pricing includes the required IFF fee of .75%

**Delivery Time**

Scope of work, delivery times of any drafts, proofs and final products shall be specified by task orders supplied by the ordering agency. ALOM will provide a detailed project plan and pricing based upon the individual task orders.

**Travel**

Costs for transportation and per diem (lodging, meals and incidental expenses) will be in accordance with the regulatory implementation of Public Law 99-234, FAR 31.205.-46, Travel



Costs and ALOM's cost accounting system. These costs are directly reimbursable after authorization by the ordering agency to accomplish any work under the contract and are not included in the above pricing.

# Extend Your Reach With ALOM



- GSA Contract GS-02F-0078U
- Fulfillment
- Assembly and kitting
- Print and packaging materials  
Manuals, flyers, brochures, boxes
- Inventory and materials management
- Order management - place literature and other orders from your desktop
- Customer service, 800# and e-mail desk
- E-commerce services
- Media duplication (CD/DVD/Video)
- Promotional mailings, give-aways
- Direct mail and business reply services
- 14 global locations for localized distribution
- ISO 9000 certified since 1998
- FDA registered
- Woman owned, small business concern

# Global Distribution Network



Headquartered in Silicon Valley, California, ALOM's distribution network allows us to economically reach the world's major market.