



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address *GSA Advantage!* is: GSAAdvantage.gov.

Schedule Title: 874 Mission Oriented Business Integrated Services (MOBIS)

Contract number: GS-02F-0076S

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: February 2, 2006 to February 2, 2011

Contractor's name, address, and phone number

Byron Lichtenberg, Chief Technical Officer
8000 Towers Crescent Drive
Suite 1000
Vienna, VA 22182
903 286 0167 mobile
775 249 2452 fax

Byron@gozerog.com

Contractor's internet address/web site

www.gozerog.com

Contract administration source (if different from preceding entry): Same as above

Business size: Small

- 1a. Special Item # 874-9 Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):

SCHEDULED FLIGHT FT. LAUDERDALE	FULL FLIGHT RATE
Familiarization Flights	\$109250.00
Research Flights	\$109250.00
RESEARCH FLIGHT OPTIONS	
Engineering for payload certification	\$11,500.00
7-Day pallet rental and Mob/De-Mob	\$17,250.00
Additional Aircraft Ferry (Max. 6 hours)	\$41,400.00
ADDITIONAL RESEARCH FLIGHT OPTIONS	
Landing Fees	\$575.00
Fixed Based Operator (FBO) Fees	\$11,500.00
Engineering Costs	\$5,750.00
Ferry Hours (per hour)	\$4,600.00
Parabolic Flight Hours (per hour)	\$11,500.00
Fuel (actual billed) **estimate per gal**	\$2.87
Additional Days (includes up to 2 hrs. parabolic flight)	\$46,000.00
SCHEDULED FLIGHT FT. LAUDERDALE	INDIVIDUAL RATE
Familiarization Flights	\$4,312.50
ADDITIONAL FLIGHT OPTIONS	
Landing Fees	\$575.00
Fixed Based Operator (FBO) Fees	N/A
Engineering Costs	N/A
Ferry Hours (per hour)	\$4,600.00
Parabolic Flight Hours (per hour)	\$11,500.00
Additional Days (includes up to 2 hrs. parabolic flight)	\$46,000.00
ADDITIONAL BLOCK HOUR OPTIONS	

Engineering for Payload Certification	\$11,5000.00
7-Day pallet rental and Mob/De-Mob	\$17250.00
Landing Fees (ea.)	\$575.00
Fixed Based Operator Fees	\$11,500.00
Engineering Fees	\$5,750.00
Additional Block Hours	\$27,600.00
Aircraft Ferry per Hour (max 6 hrs. per campaign)	\$4,600.00
Fuel (actual billed) **estimate per gal**	\$2.87

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: Not Applicable
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: Not applicable
2. Maximum order: \$1,000,000.00
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): Contiguous 48 states
5. Point(s) of production: Fort Lauderdale International Airport, FL.
6. Discount from list prices or statement of net price:
- | | |
|------------------------------------|-------|
| Research Flight options | 0.75% |
| Additional Research Flight options | 1.5% |
| Full Familiarization Flights | 7.0% |
| Full Research Flights | 7.0% |
| Individual Familiarization Flights | 9.0% |
| Additional Flight Options | 1.5% |
7. Quantity discounts:
- | | |
|--|-------|
| Two (2) flights booked on the same day | 12.0% |
|--|-------|

8. Prompt payment terms: NET-30 Days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: YES
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: YES
10. Foreign items (list items by country of origin): Not Applicable
- 11a. Time of delivery: 30 days for Familiarization flights and 60 days for Research Flights
- 11b. Expedited Delivery: Not Applicable
- 11c. Overnight and 2-day delivery: Not Applicable
- 11d. Urgent Requirements: Not Applicable
12. F.O.B. point(s): Destination
- 13a. Ordering address(es): Same as above
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address(es): Same as listed above
15. Warranty provision: None
16. Export packing charges, if applicable: Not Applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Not Applicable
18. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable
- 20a. Terms and conditions for any other services (if applicable):

1.0 Research Flight - This basic flight cost includes all costs associated with the direct flight operations except for fuel. This includes a properly equipped Boeing 727 aircraft, a maximum of 4 hours of ferry time from FLL to the desired location, ZERO-G flight personnel and their travel costs, security screening by the TSA, interior configuration (with the exception of services required to load and unload

the aircraft), one (1) landing fee, and one (1) parabolic flight totaling 2 hours of aircraft block time. The maximum flight time per 24-hour period is 8 hours.

1.1 Engineering for Payload Certification - This includes all costs in providing engineering support to gain FAA approval for the first interior configuration. This includes, but is not limited to, document generation, design data packages and on-site engineering support from an FAA-approved Designated Engineering Representative (DER).

1.2 7 Day Pallet Rental and Mobilization/demobilization - Included in this are the costs to deliver eight (8) cargo pallets to the operations site one week prior to the scheduled mission and then deliver them back to FLL.

1.3 Additional Aircraft Ferry (Max 6 Hours) - This is the price for a 6 hour block of ferry time. If less than 6 hours of ferry time are required then they would be charged at the rate listed in Item 1.7.

1.4 Landing Fees - Included in this item are landing fees above the one (1) included in item 1.0 that are not paid by the customer.

1.5 Fixed Based Operator (FBO) Fees - If the customer is unable to provide basic FBO services, parking, airstairs, air conditioning cart, power cart, aircraft towing, marshalling, etc., then this fee would apply. This fee does not apply to operations out of FLL.

1.6 Engineering Fees - If additional interior configurations are required, then this fee would apply to each additional configuration.

1.7 Aircraft Ferry per Hour - If additional aircraft ferry time is required above the 4 hours included in Item 1.0, then additional hours would be billed at this rate in 0.1 hour increments. This price does not include fuel.

1.8 Additional Parabolic Flight Hours - If additional parabolic flight hours are required above the two (2) hours included in Items 1.0 and 1.10, then additional hours would be billed at this rate in 0.1 hour increments. This price does not include fuel.

1.9 Fuel (actual usage/gal) - The customer is expected to pay for all fuel required for the operation. If the customer requires that fuel be provided by ZERO-G, then an estimate will be provided at time of contract and then based on actual billing, additional payment may be required or a refund given.

1.10 Additional Days (Included up to 2 hrs. parabolic flight) - If operations are to occur over more than one day (24 hour period) then this charge would apply billed per 24 hour period or any portion thereof. It includes an additional parabolic flight up to two (2) hours in duration and does not include fuel.

2.0 Familiarization Flight - This basic flight cost includes all costs associated with the direct flight operations except for fuel. This includes a properly equipped Boeing 727 aircraft, a maximum of 4 hours of ferry time from FLL to the desired location, ZERO-G flight personnel and their travel costs, security screening by the TSA, one (1) landing fee, and one (1) parabolic flight totaling 2 hours of aircraft block time. The maximum flight time per 24-hour period is 8 hours.

2.1 Landing Fees - Included in this item are landing fees above the one (1) included in item 2.0 that are not paid by the customer.

2.2 Fixed Based Operator (FBO) Fees - If the customer is unable to provide basic FBO services, parking, airstairs, air conditioning cart, power cart, aircraft towing, marshalling, etc., then this fee would apply. This fee does not apply to operations out of FLL.

2.3 Engineering Fees - *If additional interior configurations are required, then this fee would apply to each additional configuration.*

2.4 Aircraft Ferry per Hour - *If additional aircraft ferry time is required above the 4 hours included in Item 2.0, then additional hours would be billed at this rate in 0.1 hour increments. This price does not include fuel.*

2.5 Additional Parabolic Flight Hours - *If additional parabolic flight hours are requires above the two (2) hours included in Items 2.0 and 2.7, then additional hours would be billed at this rate in 0.1 hour increments. This price does not include fuel.*

2.6 Fuel (actual usage/gal) - *The customer is expected to pay for all fuel required for the operation. If the customer requires that fuel be provided by ZERO-G, then an estimate will be provided at time of contract and then based on actual billing, additional payment may be required or a refund given.*

2.7 Additional Days (Included up to 2 hrs. parabolic flight) - *If operations are to occur over more than one day (24 hour period) then this charge would apply billed per 24 hour period or portion thereof. It includes an additional parabolic flight up to two (2) hours in duration and does not include fuel.*

3.0 Familiarization Flight - *This is the price for one (1) seat aboard a regularly scheduled ZERO-G flight*

3.1 Landing Fees - *Included in this item are landing fees above the one (1) included in item 2.0 that are not paid by the customer.*

3.2 Aircraft Ferry per Hour - *If additional aircraft ferry time is required above the 4 hours included in Items 1.0 and 2.0, then additional hours would be billed at this rate in 0.1 hour increments. This price does not include fuel.*

3.3 Additional Parabolic Flight Hours - *If additional parabolic flight hours are required above the two (2) hours included in Items 1.0, 1.10, 2.0 and 2.7, then additional hours would be billed at this rate in 0.1 hour increments. This price does not include fuel.*

3.4 Additional Days (Included up to 2 hrs. parabolic flight) - *If operations are to occur over more than one day (24 hour period) then this charge would apply billed per 24 hour period or portion thereof. It includes an additional parabolic flight up to two (2) hours in duration and does not include fuel.*

21. List of service and distribution points (if applicable): Not Applicable
22. List of participating dealers (if applicable): Not Applicable
23. Preventive maintenance (if applicable): Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.): Not Applicable
25. Data Universal Number System (DUNS) number: 054413898

26. Notification regarding registration in Central Contractor Registration (CCR) database: ZERO-G is registered with CCR and our cage code is 8AES5.

GSA PRICE LIST April 1, 2009

Contract # GS02F0076S

Special Item # 874-9

TYPE OF FLIGHT	FULL FLIGHT RATE	GSA DISCOUNT	GSA RATE	IFF FEE	FINAL GSA RATE	FED. EXECISE TAX ESTIMATE
1.0 Research Flight	\$ 109,250.00	7%	\$ 101,602.50	\$ 762.02	\$ 102,364.52	\$ 5,000.00
Additional Research Flight Options						
1.1 Engineering Pay Load Certification	\$ 11,500.00	0.75%	\$ 11,413.75	\$ 85.60	\$ 11,499.35	N/A
1.2 7 Day Pallet Rental and Mobilization/demobilization	\$ 17,250.00	0.75%	\$ 17,120.63	\$ 128.40	\$ 17,249.03	N/A
1.3 additional Aircraft Ferry (max 6 hours)	\$ 41,400.00	0.75%	\$ 41,089.50	\$ 308.17	\$ 41,397.67	N/A
1.4 Landing Fee (ea.)	\$ 575.00	0.75%	\$ 570.69	\$ 4.28	\$ 574.97	N/A
1.5 Fixed Based Operator (FBO) Fees	\$ 11,500.00	0.75%	\$ 11,413.75	\$ 85.60	\$ 11,499.35	N/A
1.6 Engineering Fees	\$ 5,750.00	0.75%	\$ 5,706.88	\$ 42.80	\$ 5,749.68	N/A
1.7 Aircraft Ferry Per Hour	\$ 4,600.00	0.75%	\$ 4,565.50	\$ 34.24	\$ 4,599.74	N/A
1.8 Additional Parabolic Flight Hours	\$ 11,500.00	0.75%	\$ 11,413.75	\$ 85.60	\$ 11,499.35	\$ 550.00
1.9 Fuel (actual usage/gal) ***estimate***	\$ 2.87	0.00%	\$ 2.87	\$ 0.02	\$ 2.89	N/A
1.10 Additional Days (includes up to 2hrs parabolic flight)	\$ 46,000.00	0.75%	\$ 45,655.00	\$ 342.41	\$ 45,997.41	\$ 2,200.00
If two (2) research flights are booked on the same day, the GSA Discount for items 1.0,1.8, and 1.10 will be 12%						
2.0 Familiarization Flight	\$ 109,250.00	7.00%	\$ 101,602.50	\$ 762.02	\$ 102,364.52	\$ 5,000.00
Additional Flight Options						
2.1 Landing Fees (ea.)	\$ 575.00	0.75%	\$ 570.69	\$ 4.28	\$ 574.97	N/A
2.2 Fixed Based Operator (FBO) Fees	\$ 11,500.00	0.75%	\$ 11,413.75	\$ 85.60	\$ 11,499.35	N/A
2.3 Engineering Fees (Additional Configurations)	\$ 5,750.00	0.75%	\$ 5,706.88	\$ 42.80	\$ 5,749.68	N/A
2.4 Aircraft Ferry Per Hour	\$ 4,600.00	0.75%	\$ 4,565.50	\$ 34.24	\$ 4,599.74	N/A
2.5 Additional Parabolic Flight Hours	\$ 11,500.00	0.75%	\$ 11,413.75	\$ 85.60	\$ 11,499.35	\$ 550.00
2.6 Fuel (actual usage/gal) ***estimate***	\$ 2.87	0.00%	\$ 2.85	\$ 0.02	\$ 2.87	N/A
2.7 Additional Days (Includes up to 2hrs. parabolic flight)	\$ 46,000.00	0.75%	\$ 45,655.00	\$ 342.41	\$ 45,997.41	\$ 2,200.00
If two (2) Familiarization flights are booked on the same day, the GSA Discount for items 2.0, 2.5, and 2.7 will be 12%						
3.0 Famailiariazation Flight	\$ 4,312.50	9.00%	\$ 3,924.38	\$ 29.43	\$ 3,953.81	\$ 200.00
Additional Flight Options						
3.1 Landing Fees (ea.)	\$ 575.00	0.75%	\$ 570.69	\$ 4.28	\$ 574.97	N/A
3.2 Aircraft Ferry Per Hour	\$ 4,600.00	0.75%	\$ 4,565.50	\$ 34.24	\$ 4,599.74	N/A
3.3 Additional Parabolic Flight Hours	\$ 11,500.00	0.75%	\$ 11,413.75	\$ 85.60	\$ 11,499.35	\$ 550.00