



GENERAL SERVICES ADMINISTRATION

**Federal Acquisition Service
Authorized Federal Supply Schedule FSS Price List**

MULTIPLE AWARD SCHEDULE

**Federal Supply Group: Professional Services
Contract Number: GS-00F-399GA**

A.T. Kearney Public Sector and Defense Services, LLC
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Contract Period: September 15, 2022 - September 14, 2027

Price list current through Modification PS-0023 effective August 11, 2023

Business Size: Large Business

<https://www.kearney.com>

*For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.*

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Client Information

1a. Table of Awarded Special Item Numbers:

SIN	Recovery	SIN Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the client, should show the range of the lowest price, and cite the areas to which the prices apply. *N/A*.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. *See below*.

2. Maximum Order: *\$1,000,000.00*.

3. Minimum Order: *\$100.00*.

4. Geographic Coverage (delivery Area): *Domestic*

5. Point(s) of production (city, county, and state or foreign country): *Same as Contractor*.

6. Discount from list prices or statement of net price: *Government net prices (discounts already deducted)*.

7. Quantity discounts: *None*.

8. Prompt payment terms: *Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

9. Foreign items (list items by country of origin): *None*.

10a. Time of Delivery (Contractor insert number of days): *Contact Contractor*.

10b. Expedited Delivery. The Contractor must insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its FSS price list that have expedited delivery: *Contact Contractor*.

10c. Overnight and 2-day delivery. The Contractor must indicate whether overnight and 2-day delivery are available. Also, the Contractor must indicate that the ordering activity may contact the Contractor for rates for overnight and 2-day delivery: *Contact Contractor*.

10d. Urgent Requirements. The Contractor must note in its FSS price list that ordering agencies can request accelerated delivery for urgent requirements: *Contact Contractor*.

11. F.O.B point(s): *Destination*.

12a. Ordering Address(es): *Same as Contractor*.

- 12b. Ordering procedures: *See Federal Acquisition Regulation (FAR) 8.405-3.*
- 13. Payment address(es): *Same as Contractor.*
- 14. Warranty provision: *Contractor's standard commercial warranty.*
- 15. Export Packing Charges, if applicable: *N/A.*
- 16. Terms and conditions of rental, maintenance, and repair (if applicable): *N/A.*
- 17. Terms and conditions of installation (if applicable): *N/A.*
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): *N/A.*
- 18b. Terms and conditions for any other services (if applicable): *N/A.*
- 19. List of service and distribution points (if applicable): *N/A.*
- 20. List of participating dealers (if applicable): *N/A.*
- 21. Preventive maintenance (if applicable): *N/A.*
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *N/A.*
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contactor's website or other location). The ICT accessibility standards can be found at: www.Section508.gov/: *N/A.*
- 23. Unique Entity Identifier (UEI) number: *U1SGDQ8CNCG1*
- 24. Notification regarding registration in System for Award Management (SAM) database: *Registered. Commercial And Government Entity (CAGE) code: 4WJB5.*

GSA Pricing

The rates below include the Industrial Funding Fee (IFF).

SIN	Labor Category	GSA Price
541611	Executive Strategy Project Leader	\$624.00
	Executive Strategy Senior Consultant	\$540.02
	Strategy Consultant	\$421.00
	Junior Consultant	\$233.20
	Functional Expert and Researcher	\$118.00
	Production and Design Expert	\$96.00
	Research Analyst	\$90.10
	Graphic Designer	\$76.32
	Project Support Admin	\$51.00
	Executive Consultant Sr.	\$671.29
	Project Director Sr.	\$572.09
	Program Manager Sr.	\$453.59
	Program Manager Jr.	\$401.18
	Management Consultant Sr.	\$343.88
	Management Consultant Jr.	\$294.89
	Analyst Sr.	\$225.56

Kearney PSDS acknowledges that the Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when Kearney adds SCLS labor categories / employees to the contract through the modification process, Kearney must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Professional Labor Category Descriptions

Executive Strategy Project Leader

Experience

- 8 years combined consulting and leadership experience in Fortune 1,000 companies, Government, or other organizations.
- Possess strengths in major areas of consulting: business development, client-relationship management, project management, staff recruiting and development, intellectual capital development, and practice management.
- Proven ability to deliver measurable value via leading-edge solutions tailored to specific industry or business problems.
- Applies industry-leading quality-assurance techniques coupled with sound business judgment.
- Demonstrated success developing, leading, and integrating solutions to a wide range of highly complex challenges faced by global commercial, multilateral, and/or government organizations while accounting for high-impact management and operational priorities.
- Experience interfacing with executive leadership of Fortune 1,000 companies, especially C-suite.
- Accomplished career and subject matter expertise in a particular management, technical, and/or engineering topic, such as business, engineering, automotive and transportation, life sciences, and/or related analytical, scientific, and technical disciplines.
- Significant tertiary skills in industries such as telecommunications, energy, automotive, pharmaceuticals, transportation, aerospace and defense, finance, consumer goods, retail, or government.
- Superior oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Responsible for the firm's relationship with clients, engagement success, and the work of all consultants on the project.
- Provide direct interface with the highest level at the client.
- Engage the client through all business lifecycle phases.
- Serve as lead subject-matter expert, with leading contributions on specific business processes, functional areas, and industries.
- Ensures daily project activities are accomplished with most efficient and effective use of project and client resources to achieve project objectives and greatest possible impact.
- Manages daily team activities.
- Drives the intellectual and change management agenda of the project.
- Develops presentations, manages external relationships, drives work progress, provides status reporting, and manages budgets.
- Oversees staff in advanced analysis, modeling, process improvement, project management, methodology development and deployment, and process re-engineering.
- Some oversee and guide the work of a team of data scientists in complex projects, develop and implement data science strategies, and identify opportunities to drive business value through data science use cases.

Minimum Education

- Master's degree

Minimum Years of Experience

- 8

Proposed Education Substitutions

- An advanced degree may be substituted for a Bachelor's degree plus 2 additional years of experience.

Executive Strategy Senior Consultant

Experience

- 5 years combined consulting and general industry experience.
- Deep knowledge of an industry achieved through providing impactful solutions to clients.
- Specialist in one or more functional areas such as procurement solutions, outsourcing, or strategic planning.
- Proven ability to manage project teams and provide clients specific results within deadlines.
- Subject matter expertise in a particular management, technical, and/or engineering topic, such as business, engineering, life sciences, and/or related analytical, scientific, and technical disciplines.
- Strengths in business development, client-relationship management, project management, staff recruiting and development, intellectual capital development, and practice management.
- Superior oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Set priorities to meet the needs of users and formulate scope and objectives.
- Plan, direct, and monitor team member work.
- Manage project issues and roadblocks. Create or modify procedures to solve complex problems. Promote and direct process improvement activities.
- Apply knowledge of the entire client organization to recommend and coordinate business system and process development, enhancement, and maintenance.
- Present business study results to the client's senior management.
- Ensure all deliverables are provided to the client in a timely manner.
- Serve as subject-matter expert in industries and functional areas.
- Leverage industry knowledge and client relationships to identify new business opportunities.
- Some develop and deploy production-ready machine learning models, leads and manage data science projects, and use data to drive strategic decision-making at the organizational level.

Minimum Education

- Master's degree

Minimum Years of Experience

- 5

Proposed Education Substitutions

- An advanced degree may be substituted for a Bachelor's degree plus 2 additional years of experience.

Strategy Consultant

Experience

- 2 years consulting experience.
- Functional area expertise such as strategic planning, procurement solutions, supply chain analysis, cost reduction programs, and shared services in at least one industry; multiple industries preferred.
- Strengths in data analysis, project management, intellectual capital development, and presentation building.
- Superior oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Plan and lead client project components.
- Liaise between clients and support groups to identify and document business processes, systems, and product requirements.
- Conduct benchmarking and best-practice analyses.
- Anticipate, research, identify, and develop solutions to client problems.
- Manage data analysis to identify strategy, operations, and technology improvements.
- Initiate measures to eliminate non-value-added activities through process improvement.
- Identify potential project issues or roadblocks and alert the Executive Senior Consultant for rapid, efficient resolution.
- Oversees and guides production-ready data science solution development and drives solution decision-making.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 2

Proposed Education Substitutions

- N/A

Junior Consultant

Experience

- 1 year consulting experience.
- Functional experience in operations.
- Strengths in data analysis, intellectual capital development, and presentation building.
- Superior oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Execute client project components.
- Conduct interviews and workshops to identify and document business processes, systems, and product requirements.
- Conduct benchmarking and best-practice analyses.
- Research, identify, and assist in developing solutions to client problems.
- Conduct data analysis to assist in identifying strategy, operations, and technology improvements.
- Assist in initiating measures to eliminate non-value-added activities through process improvement.
- Identify potential project issues or roadblocks and alert the Strategy Consultant for rapid, efficient resolution.
- Some build out production-ready data science solutions by leveraging cutting-edge data science & machine learning techniques.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 1

Proposed Education Substitutions

- N/A

Functional Expert and Researcher

Experience

- 2 years general industry experience.
- Demonstrates expert knowledge in a designated field or discipline.
- Outstanding oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Supports client team by providing functional area and industry expertise, and associated research activities. Assess the impact of specific industry trends, policies, or standard frameworks and methodologies.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 2

Proposed Education Substitutions

- A Bachelor's degree may be substituted for a High School diploma plus 4 additional years of experience.

Production and Design Expert

Experience

- 2 years creating PowerPoint slides in a deadline-driven environment.
- Proficiency in Photoshop, Illustrator and other high-end graphics applications
- Outstanding skills in all aspects of PowerPoint. Intermediate or better skills in related Microsoft applications such as Outlook, Word and Excel.
- Knowledge of online tools and ability to locate client logos/graphics when needed and use them within scope of our client confidentiality guidelines. Find online technical solutions as projects progress.
- Excellent graphic design skills, creativity and ability to work with colors.
- Strong professionalism. Able to maintain confidentiality.
- Shows leadership in all interactions.
- Highly reliable, flexible, and detail oriented. Able to consistently produce error-free work.
- Strong client service focus. Able to handle clients and resolve issues effectively.
- Good troubleshooting skills. Able to solve problems.
- Proactive team player.
- Able to work well under pressure.
- Outstanding oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Create accurate presentations in PowerPoint with an appropriate rate of speed.
- Actively participate in global Single Point of Entry workflow system. Communicate daily with India GSC Coordinators to take work, update GSC on capacity status and deadline concerns, etc.
- Actively seek out special projects and take leadership role whenever possible. Encourage and stimulate project team members to produce high-quality and timely presentations. Provide follow-through to see that project is completed accurately and on time. Keep coordinators and management informed of developments.
- Create colorful and value-added presentations using PowerPoint, Photoshop, Illustrator, InDesign and other high-end graphics applications within deadlines.
- Manage files electronically and with confidentiality a top priority.

- Interact directly with consultant teams to understand their graphics needs and fully translate their ideas into dynamic presentations and documents.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 2

Proposed Education Substitutions

- A Bachelor's degree may be substituted for a High School diploma plus 4 additional years of experience.

Research Analyst

Experience

- Good investigative problem-solving skills; significant involvement in helping teams refine and focus their requests and objectives
- Established industry/functional knowledge of major trends, key drivers, and issues in area of expertise; familiarity with much of Kearney's internal knowledge in that area.
- Broad source knowledge in area of expertise, where relevant, and the ability to identify unique sources; good understanding of source quality and possible proxies
- Solid understanding of complex economic, financial and business terminology with ability to perform medium-complexity analyses
- Demonstrates competency in a designated field or discipline.
- Outstanding oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Work with project teams to refine and refocus their research objectives.
- Determine the most appropriate, cost-effective, and timely solutions.
- Gather necessary raw information using a broad spectrum of sources.
- Organize, analyze, and synthesize findings into targeted, firm-formatted end products including single exhibits, written summaries and spreadsheets, or more in-depth fact packs, primers, and Kearney knowledge documents.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 0

Proposed Education Substitutions

- A Bachelor's degree may be substituted for a High School diploma plus 4 additional years of experience.

Graphic Designer

Experience

- Advanced skills in PowerPoint and strong skills in Word and/or Excel.
- Outstanding graphic design awareness.
- Familiarity with Photoshop and Illustrator highly preferred.
- Knowledge of InDesign, think-cell, Visio, SharePoint, programming, and mapping applications a plus.

- Must have excellent graphic design skills, creativity and knowledge of working with colors.
- Strong professionalism and a team player. Able to maintain confidentiality.
- Highly reliable, flexible, and detail oriented. Able to consistently produce error-free work.
- Strong client service focus. Able to handle clients and resolve issues effectively.
- Good troubleshooting skills. Able to solve problems.
- Able to work well under pressure.
- Outstanding oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Develop a wide range of graphics for client deliverables, including photos, flow charts, maps, illustrations, and other conceptual models.
- Develop a wide range of technical illustrations for client deliverables, including tables, graphs, Gantt charts, maps, and other data visualization techniques.
- Provides substantive editing when needed to ensure exceptional organization, logical flow, and professionalism of client deliverables (e.g., spelling, grammar, punctuation, references, and formatting).
- Add value to presentations by suggesting alternate design options when time allows.
- Ensure work meets its deadlines; keep Coordinator and client updated on status of job.
- Manage files electronically and with confidentiality a top priority.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 0

Proposed Education Substitutions

- A Bachelor's degree may be substituted for a High School diploma plus 4 additional years of experience.

Project Support Admin

Experience

- Strong administrative skills; ability to provide support at all levels.
- Excellent diary management skills involving many time zones and complex arrangements.
- Outstanding oral and written communication, analytical, and problem-solving skills.

Functional Responsibilities

- Assist with daily operations in support of the project team, including coordinating and scheduling client and internal project meetings, travel, workshop sites, ordering materials, and coordinating content production.
- Attend internal practice meetings; and on occasion record, type and distribute & follow up actions accordingly.
- Provide broad administrative support to assigned Partner and Principals in his/her personnel, client, and firmwide industry or practice-related responsibilities (e.g., establishing and maintaining comprehensive, organized files).
- Prepare paperwork for new engagements, monitor engagement budgets, and interface with accounting to issue invoices.

Minimum Education

- Associate's degree

Minimum Years of Experience

- 0

Proposed Education Substitutions

- A Bachelor's degree may be substituted for a High School diploma plus 4 additional years of experience.

Executive Consultant, Senior

Experience

- Total work experience is 15-plus years, both in consulting and leadership positions in Fortune 1000 companies, government, and other organizations.
- Possess strengths in each of the major areas of consulting: business development, client-relationship management, project management, staff recruiting and development, intellectual capital development and practice management.
- Demonstrate superior oral and writing skills, outstanding analytical skills as well as excellent problem-solving skills.

Functional Responsibilities

- Responsible for Kearney's relationship with its clients and the work of all consultants on the project.
- Provide direct interface with the highest level at the client.
- Engage the client from the proposal stage to the delivery stage and quality assessment.
- Serve as subject-matter experts, with leading contributions on specific business processes, functional specialties or industries.

Minimum Education

- Master's degree

Minimum Years of Experience

- 15

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's degree plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.

Project Director, Senior

Experience

- At least 10 years of combined consulting and general industry experience.
- Demonstrated ability to lead and manage consulting engagements.
- Broad consulting skills and experience, with significant tertiary skills in industries such as telecommunications, energy, automotive, pharmaceuticals, transportation, aerospace and defense, finance, consumer goods, retail or government.
- Proven ability to deliver measurable value via leading-edge solutions tailored to specific industry or business problems.
- Extensive experience as engagement managers or senior staff of large, complex, multi-million-dollar consulting assignments.
- In-depth understanding of, and experience with, a wide range of project-management and quality-assurance techniques coupled with sound business judgment.
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities.

Functional Responsibilities

- Establish solid working relationships with the client's leadership and management, as well as with fellow practitioners within Kearney.
- Serve as project leader on large, complex assignments, or take primary responsibility for driving Kearney into new clients or deeper penetration of existing clients.
- Duties include client-relationship management and ultimate responsibility for engagement success.

Minimum Education

- Master's degree

Minimum Years of Experience

- 10

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.

Program Manager, Senior

Experience

- At least 7 years of combined consulting and general industry experience.
- Deep knowledge of an industry, achieved through several engagements within it.
- Specialist in one or two functional areas, such as procurement solutions, outsourcing, or strategic planning.
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities.

Functional Responsibilities

- Set priorities to meet the needs of users and formulate scope and objectives.
- Plan, direct and monitor the work of team members.
- Devise or modify procedures to solve complex problems.
- Apply knowledge of the entire customer organization to recommend and coordinate development, enhancement and maintenance of business systems and processes.
- Present the results of business studies to the client's senior management.
- Ensure all deliverables are provided to the client in a timely manner.
- Serve as subject-matter experts in industries as well as functional areas.

Minimum Education

- Master's degree

Minimum Years of Experience

- 7

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's degree plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.

Program Manager, Junior

Experience

- 5 years or more of combined consulting and general industry experience.
- Demonstrated ability to manage projects with specific results and deadlines, as well as teams with other consultants.
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities.

Functional Responsibilities

- Set priorities to meet the needs of users, also formulate and define system scope and objectives.
- Plan, direct and monitor the work of team members.
- Devise or modify procedures to solve complex problems.
- Manage project issues and roadblocks.
- Present the results of business studies to client's senior management.
- Promote and direct process improvement activities.
- Leverage industry knowledge and customer relationships to identify new business opportunities.
- Ensure all deliverables are provided to the client in a timely manner.

Minimum Education

- Master's degree

Minimum Years of Experience

- 5

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.

Management Consultant, Senior

Experience

- At least 5 years of consulting and general industry experience.
- Functional expertise such as strategic planning, procurement solutions, supply chain analysis, cost reduction programs and shared services, either in an industry or across several industries.
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities.

Functional Responsibilities

- Manage analysis of data to identify strategy, operations, and technology improvements
- Conduct benchmarking and best-practices analysis.
- Document customer specifications and interact with other support groups to apply understanding of customer's business.
- Plan and lead components of customer projects.
- Anticipate, research, identify, and develop solutions to customer problems.
- Initiate measures to eliminate non-value-added activities through process improvement.
- Act as a liaison between customers and other support groups to identify business processes, systems, and product requirements.
- Leverage a good knowledge of the consulting process and honed problem-solving abilities through

- experience and training.
- Identify potential issues and roadblocks in a project and bring them to the attention of the team management to resolve them quickly and efficiently.

Minimum Education

- Master's degree

Minimum Years of Experience

- 5

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's degree plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.

Management Consultant, Junior

Experience

- At least 3 years of consulting and general industry experience.
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities.

Functional Responsibilities

- Gather and analyze data to identify strategy, operations, and technology improvements
- Conduct benchmarking and best-practices analysis.
- Document customer specifications and interact with other support groups to apply understanding of customer's business.
- Plan and lead components of customer projects.
- Anticipate, research, identify and develop solutions to customer problems.
- Initiate measures to eliminate non-value-added activities through process improvement.
- Act as a liaison between customers and other support groups to identify business processes, systems, and product requirements.

Minimum Education

- Master's degree

Minimum Years of Experience

- 3

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's degree plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.

Analyst, Senior

Experience

- At least 2 years of consulting and general industry experience.

- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities.

Functional Responsibilities

- Can typically manage significant pieces of analysis whether it is to develop financial or statistical models, address a complex problem-solving situation or to run primary and secondary research.
- Possess a toolbox of quantitative techniques acquired on the job or through the formal training program at Kearney, these tools include, among others, analytical frameworks, and communications templates.

Minimum Education

- Bachelor's degree

Minimum Years of Experience

- 2

Proposed Education Substitutions

- A Doctorate degree can be substituted for a Master's degree plus 2 additional years relevant experience or a Bachelor's degree plus 4 years relevant experience.
- A Master's degree can be substituted for a Bachelor's degree plus 2 additional years relevant experience or an Associate degree plus 4 additional years relevant experience.
- A Bachelor's degree can be substituted for an Associate degree plus two additional years relevant experience or 4 years relevant experience.