



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

**Multiple Award Schedule**

Large Categories: Information Technology

PSC Codes: DA01, DB10

Contract Number: 47QTCA21D00E6

Contract Period: August 31, 2021 through August 30, 2026

Current as of Modification: PS-0005 November 30, 2023

**East Bay Partnership, LLC**

6100 East Bay Blvd.  
Gulf Breeze, FL 32563

Contract Administrator:

Jon DeLapp  
(301) 343-1859

[idelapp@trusteastbay.com](mailto:idelapp@trusteastbay.com)  
[www.trusteastbay.com](http://www.trusteastbay.com)

Business Size: Service-Disabled Veteran-Owned Small Business

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

Prices Shown Herein are Net (discount deducted)



**CUSTOMER INFORMATION:**

**1a. Awarded Special Item Numbers**

SIN	Description
54151S	Information Technology Professional Services
518210C	Cloud Computing and Cloud Related IT Professional Services
OLM	Order Level Materials

**1b. Lowest priced Labor Category:** IT Test Engineer II \$67.83, prices page 4.

**1c. Labor Category Descriptions:** Full Labor Category Descriptions begin on Page 5.

**2. Maximum Order:** 54151S, 518210C and OLM \$500,000.

**3. Minimum Order:** \$100.

**4. Geographic Coverage (Delivery Area):** Domestic, inclusive of Alaska, DC, Hawaii, and the Commonwealth of Puerto Rico.

**5. Point of Production:**

East Bay Partnership, LLC  
6100 East Bay Blvd.  
Gulf Breeze, FL 32563

**6. Discount from List Prices:** All prices listed are net prices.

**7. Quantity Discounts:** None.

**8. Prompt Payment Terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9. Foreign Items:** Not Applicable.

**10a. Time of Delivery:** Specified in each task order.

**10b. Expedited Delivery:** Items available for expedited delivery are noted in this price list.

**10c. Overnight and 2-Day Delivery:** As negotiated at the task order level.

**10d. Urgent Requirements:** As negotiated at the task order level.



**11. F.O.B. Point(s):** Destination.

**12a. Ordering Address:**

East Bay Partnership, LLC  
6100 East Bay Blvd.  
Gulf Breeze, FL 32563

**12b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment Address:**

East Bay Partnership, LLC  
6100 East Bay Blvd.  
Gulf Breeze, FL 32563

**14. Warranty Provision:** Not applicable.

**15. Export Packing Charges:** Not applicable.

**16. Terms and Conditions of Rental, Maintenance, and Repair:** Not applicable.

**17. Terms and Conditions of Installation:** Not applicable.

**18a. Terms and Conditions of Repair Parts Indicating Date of Parts Price List and Any Discounts from List Prices:** Not applicable.

**18b. Terms and Conditions for Any Other Services:** Not applicable.

**19. List of Service and Distribution Points:** Not applicable.

**20. List of Participating Dealers:** Not applicable.

**21. Preventive Maintenance:** Not applicable.

**22a. Special Attributes:** Not applicable.

**22b. Section 508:** If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at [www.Section508.gov](http://www.Section508.gov).

**23. Data Universal Number System (DUNS) number:** JL11NKA9HEH4

**24. Notification regarding registration in The System for Award Management (SAM)**

**database:** East Bay Partnership has a CAGE code of 7HPW9 and is registered in SAM.gov with an expiration date of January 12, 2024.



**East Bay Partnership Labor Category Rates**

**Inclusive of 0.75% IFF**

SIN	Labor Category	Aug 31, 2023-Aug 30, 2024	Aug 31, 2024-Aug 30, 2025	Aug 31, 2025-Aug 30, 2026
54151S	Applications Developer III	\$108.99	\$112.04	\$115.17
54151S	Database Specialist II	\$73.90	\$75.97	\$78.10
54151S	Database Specialist III	\$132.28	\$135.99	\$139.80
54151S	IT Program Manager	\$148.22	\$152.37	\$156.63
54151S	IT Project Manager	\$130.65	\$134.31	\$138.07
54151S	Scrum Master	\$74.53	\$76.61	\$78.76
54151S	IT Systems Analyst III	\$112.40	\$115.55	\$118.78
54151S	IT Test Engineer II	\$71.68	\$73.68	\$75.75
54151S	IT Technical Consultant II	\$124.09	\$127.57	\$131.14
54151S	IT Subject Matter Expert	\$189.10	\$194.40	\$199.84
54151S	Enterprise Solutions Specialist II	\$163.60	\$168.18	\$172.89
54151S	Enterprise Solutions Specialist III	\$189.10	\$194.40	\$199.84
54151S	IT Business Analyst II	\$143.10	\$147.11	\$151.23
54151S	Information Security Subj Matter Expert II	\$166.90	\$171.58	\$176.38
518210C	Cloud Applications Developer III	\$108.97	\$112.02	\$115.15
518210C	Cloud IT Program Manager	\$148.22	\$152.37	\$156.63
518210C	Cloud IT Project Manager	\$130.64	\$134.30	\$138.06
518210C	Cloud IT Technical Consultant II	\$124.10	\$127.58	\$131.15
518210C	Cloud IT Subject Matter Expert	\$189.10	\$194.40	\$199.84
518210C	Cloud Enterprise Solutions Specialist II	\$163.60	\$168.18	\$172.89
518210C	Cloud Enterprise Solutions Specialist III	\$189.10	\$194.40	\$199.84
518210C	Cloud Test Engineer II	\$71.69	\$73.69	\$75.76



**East Bay Partnership Labor Category Descriptions**  
**SIN 54151S Information Technology Professional Services**

<b>Labor Category Title</b>	<b>Labor Category/Service Description</b> SIN 54151S	<b>Minimum Education</b>	<b>Minimum Years of Experience</b>
Applications Developer III	Develop solutions using a wide range of full stack technologies. Participate in all aspects of testing, including test-driven development. Work closely with Architects, Analysts, Designers and other Engineers, with a focus on integrating components to support new feature development. Partner with architect for design and review of products, promotes and drives use of agile and DevOps methodologies and patterns, and contributes to defining and estimating timelines, costs, and feasibility for application development projects. Provides proof-of-concept or minimally viable product prototypes as needed, periodically reviews code from development teams, and serves as a coach and mentor to junior engineers.	Bachelors	5
Database Specialist II	Administrates organization's database, using database management system to organize and store data. Ascertains user requirements, creates computer databases, and tests and coordinates changes. Interacts with development and end-user personnel to determine application data access requirements, transaction rates, volume analysis, and other pertinent data required to develop and maintain integrated databases. Ensures performance of database.	Bachelors	3
Database Specialist III	Manages and maintains production and non-production databases. Responsible for standards and design of physical data storage, maintenance, access and security administration. Performs backup and recovery on Database Management Systems, configures database parameters and prototype designs against logical data models, and defines data repository requirements, data dictionaries and warehousing requirements. This position optimizes database access and allocates/re-allocates database resources for optimum configuration, database performance and cost. May do Performance Tuning and Performance Improvements. Experience with many databases: IDMS, DB2, Oracle, ADABAS, SQL Server, etc.	Bachelors	7
IT Program Manager	Responsible for managing the overall IT project portfolio. Develops the program strategy, supporting business case, and various enterprise-wide high-level project plans. Ensures integration of projects and adjusts project scope, timing, and budgets as needed, based on the needs of the business. Communicates with IT leadership, business leadership and IT Business Consultants to communicate program strategy, direction, and changes. Responsible for delivering all projects contained in the IT project portfolio on time, within budget and meeting the strategic and business requirements. Responsible for tracking key project milestones and recommending adjustments to Project Managers. Partners with senior leadership of the business community to identify and prioritize opportunities for utilizing IT to achieve the goals of the enterprise. Must possess extensive knowledge and expertise in the use of Project Management methodologies and tools.	Bachelors	5



Labor Category Title	Labor Category/Service Description SIN 54151S	Minimum Education	Minimum Years of Experience
IT Project Manager	Responsible for overall coordination, status reporting and stability of complex and cross-functional project oriented work efforts. Manages multiple projects simultaneously. Establishes and implements project management processes and methodologies for the IT community to ensure projects are delivered on time, within budget, adhere to high quality standards and meet customer expectations. Responsible for tracking key project milestones and adjusting project plans and/or resources to meet the needs of customers. Partners with senior management of the business community to identify and prioritize opportunities for utilizing IT to achieve the goals of the enterprise. Must possess extensive knowledge and expertise in the use of Project Management methodologies and tools and understand human resources policies and practices and change management techniques.	Bachelors	3
Scrum Master	The Scrum Master may facilitate or guide a software development product owner, team, and organization on how to use Agile/Scrum concepts, values, practices, and principles focusing on improving team effectiveness. The Scrum Master leads discussions and decision making and assists in mediation of conflict resolution.	Bachelors	3
IT Systems Analyst III	Senior-level professional; able to independently accomplish complex requirements. Develops and evaluates new or existing complex systems. Consults with and advises users concerning efficient methods of automating processes. Works with users to define requirements and presents recommendations to automate processes to management. Provides user training for projects when appropriate. Performs analysis, design, and new construction of next generation IT applications. Responsible for understanding the needs of the customers and the realities of commercially available IT products and creating systems requirements that will allow implementation by the development team. Provides application design (including systems requirements), development, testing, and maintenance support of programmatic, administrative, and strategic analysis software applications. Knowledge and skills in identifying/fixing problems within existing software, designing/implementing new systems, and enhancing existing applications. Provides recommendations and solutions for complex problems throughout all phases of the Systems Development Life Cycle (SDLC). Performs configuration management, software integration, and interpretation of software test results, as well as recommending solutions.	Bachelors	5
IT Test Engineer II	Leads the testing, debugging, refining of computer software to produce the required product, and prepares program-level and user-level documentation. Reviews user application system requirements documentation; designs, defines and documents unit and application test plans; transforms test plans into test scripts and executes those scripts. Ensures proper execution of test scripts and documentation of test results in test logs or defect tracking systems. Ensures that test designs and documentation support all applicable client, agency or industry standards.	Bachelors	3



Labor Category Title	Labor Category/Service Description SIN 54151S	Minimum Education	Minimum Years of Experience
IT Technical Consultant II	Provides IT technical expertise in emerging information technology areas. Analyzes and develops effective solutions. Responsible for defining the software architecture, the detailed design and development of enterprise, client/server and N-tiered web-enabled applications. Assists customers to achieve a specific solution related to the organization's utilization of information technology products and services.	Bachelors	5
IT Subject Matter Expert	Provides subject matter proficiency for Information Technology-related programs. Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development and implementation for complex systems in the subject matter area. Makes recommendations and advises on system improvements, business processes, and/or optimization or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management; software; life-cycle management; and software development methodologies	Bachelors	5
Enterprise Solutions Specialist II	Integrates a broad range of solutions in support of client requirements for IT projects. Formulates and defines system scope and objectives, develops or modifies processes to solve problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies. Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces, and applications, and solutions.	Bachelors	5
Enterprise Solutions Specialist III	Contributes overall strategic vision and integrates a broad range of solutions in support of client requirements for IT projects. Formulates and defines system scope and objectives, develops or modifies processes to solve complex problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies. Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces, and applications, and solutions. Responsible for design, development, engineering, integration, and architecture.	Bachelors	7
IT Business Analyst II	Conducting examinations of IT system and program business requirements to assess needs, collect information, and identify alternative methods and solutions. Provides research and analytical support to strategic planning, training development, problem solving, quality management, financial analysis, and business process reengineering. Analyzes process and re-engineering, with an understanding of technical problems and proposes IT business solutions. Focuses on developing and improving business processes, both within the technology and business organizations. Has a strong understanding of information systems, business processes, the key drivers and measures of success for the business, and the short and long-term direction of the business and technology	Bachelors	5



Labor Category Title	Labor Category/Service Description SIN 54151S	Minimum Education	Minimum Years of Experience
Information Security Subj Matter Expert II	Responsible for ensuring that the organization's networks, as well as information, is secure. Employs continuous advanced monitoring of intrusion detection/prevention and other perimeter defense devices. Ensures appropriate data encryption (in transit and at rest) levels based on protection needs of targeted data. Maintains awareness of system/network cybersecurity posture to include vulnerability scanning to facilitate application of quick and effective corrective measures, while ensuring configuration management requirements are met. Provides technical knowledge and information assurance analysis support to include cybersecurity assessments of applications, operating systems, internet-facing interfaces, intranet, and other interconnections. Strong knowledge and experience of best practices as well as appropriate authoritative guidance for physical security, network cybersecurity, security risk assessments, critical infrastructure protection, continuity and contingency planning, emergency preparedness, security awareness, and security training. Provides in-depth analysis of existing systems vulnerabilities including possible intrusion/entry points, resource manipulation, denial of service, and/or destruction of resources. Provides technical support and analysis to document organizational information protection framework and supports policy and procedure preparation and implementation. Leads teams and has some latitude for unreviewed actions and decision making.	Bachelors	5





### East Bay Partnership Labor Category Descriptions

#### SIN 518210C Cloud Computing and Cloud Related IT Professional Services

Labor Category Title	Labor Category/Service Description SIN 518210C	Minimum Education	Minimum Years of Experience
Cloud Applications Developer III	Oversees software development, application development, or web authoring for cloud projects. Technical manager who provides team leadership and creativity in the development and implementation of development projects for cloud hosted solutions. Participate in all aspects of testing, including test-driven development. Work closely with Architects, Analysts, Designers and other Engineers, with a focus on integrating components to support new feature development and contributes to defining and estimating timelines, costs, and feasibility for application development projects. Provides proof-of-concept or minimally viable product prototypes as needed, periodically reviews code from development teams, and serves as a coach and mentor to junior engineers.	Bachelors	5
Cloud IT Program Manager	Provide support and technical governance, expertise related to cloud architectures, deployment, and operations. Develop a cohesive team and ensure their continued success. Lead the definition and development of cloud reference architecture and management systems. Responsible for managing the overall Cloud project portfolio. Develops the program strategy, supporting business case, and various enterprise-wide high-level project plans. Ensures integration of projects and adjusts project scope, timing, and budgets as needed, based on the needs of the business. Responsible for delivering all projects contained in the Cloud IT project portfolio on time, within budget and meeting strategic and business requirements. Responsible for tracking key project milestones and recommending adjustments to Project Managers. Must possess extensive knowledge and expertise in the use of Project Management methodologies and tools.	Bachelors	5
Cloud IT Project Manager	Responsible for overall coordination, status reporting and stability of complex and cross-functional project oriented work efforts. Manages multiple projects simultaneously. Provide support and technical governance, expertise related to cloud architectures, deployment, and operations. Develop a cohesive team and ensure their continued success. Lead the definition and development of cloud reference architecture and management systems. Conduct product work reviews with team members. Support Senior leadership in realizing technical and strategic plan.	Bachelors	3
Cloud IT Technical Consultant II	Provides specific Cloud services technical expertise in emerging information technology areas regarding the implementation and improvement of IaaS, SaaS, PaaS, and other cloud related solutions. Participates in consulting projects that deliver customer focused results aligned with strategic goals of the Client. Facilitates review and analysis of strategic issues and advises regarding implementation of strategy. May provide support in the following areas: guidance to resolving issues, analysis of trends and issues, development of procedures and processes, oversight of technical implementation and execution of strategic plans. Analyzes and develops effective solutions.	Bachelors	5



Labor Category Title	Labor Category/Service Description SIN 518210C	Minimum Education	Minimum Years of Experience
Cloud IT Subject Matter Expert	Provides subject matter proficiency for Cloud based It integration and development programs. Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development and implementation for complex systems in the subject matter area. Makes recommendations and advises on system improvements, business processes, and/or optimization or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management; software; life-cycle management; and software development methodologies.	Bachelors	5
Cloud Enterprise Solutions Specialist II	Creates comprehensive cloud strategy. Regularly evaluate cloud applications, hardware, and software. Develop and organize cloud systems. Work closely with IT security to monitor the cloud security concerns. Respond to technical issues in a professional and timely manner. Offer guidance in infrastructure movement techniques including bulk application transfers into the cloud. Identify the top cloud architecture solutions to successfully meet the strategic needs of the customer.	Bachelors	5
Cloud Enterprise Solutions Specialist III	Develops and manages overall strategic vision and integrates a broad range of solutions in support of client requirements for Cloud IT projects. Formulates and defines system scope and objectives, develops or modifies processes to solve complex problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies. Develops and applies advanced Cloud based design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces, and applications, and solutions. Responsible for design, development, engineering, and integration of the program Cloud architecture.	Bachelors	7
Cloud Test Engineer II	Leads the testing, debugging, refining of cloud hosted solutions. Designs and develops software programming for cloud applications. Participates in the testing process through test execution, test script development, test review, and analysis, and prepares program-level and user-level documentation. Reviews user application system requirements documentation; designs, defines and documents unit and application test plans; transforms test plans into test scripts and executes those scripts. Ensures proper execution of test scripts and documentation of test results in test logs or defect tracking systems. Ensures that test designs and documentation support all applicable client, agency or industry standards. Designs, develops, evaluates and modifies systems and systems-oriented products.	Bachelors	3



In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education with the written approval of the ordering activity.

Degree	Experience Equivalence*	Other Equivalence
Associate's	1 year relevant experience	Vocational or technical training in work-related field
Bachelor's	Associate's degree + 2 years relevant experience, or 4 years relevant experience	Professional certification
Master's	Bachelor's + 2 years relevant experience, or Associate's + 4 years relevant experience	Professional license
Doctorate	Master's + 2 years relevant experience, or Bachelor's + 4 years relevant experience	

\* Successful completion of each year of higher education that has not yet resulted in a degree may be counted 1-for-1 for a year of experience.

"The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this price list are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)."