

General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Supply List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule – MAS

Federal Supply Group: Information Technology

FSC/PSC Codes: D399

Contract Number: 47QTCA21D0038

SIN(s): 54151S; 541611; 541219

Contract Period: December 16, 2020 through December 15, 2025

Year 1: 12/16/2020-12/15/2021

Year 2: 12/16/2021-12/15/2022

Year 3: 12/16/2022-12/15/2023

Year 4: 12/16/2023-12/15/2024

Year 5: 12/16/2024-12/15/2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.



RiverNorth, Inc.

46726 Manchester Terrace

Sterling, VA 20165

215.840.2979

<https://therivernorth.com/find-us>

Business Size: Small

Business Type: Woman Owned Business

Economically Disadvantaged Woman Owned Small Business

Small Disadvantaged Business

Contents

1	Customer Information	4
1.1	Table of Awarded Special Item Number(s) With Appropriate Cross-Reference to Item Descriptions and Awarded Price(s).....	4
1.2	Lowest Priced Model Number and Lowest Unit Price for That Model	5
1.3	Description of All Corresponding commercial Job Titles, Experience, Functional Responsibility and Education.....	5
1.4	Maximum Order	10
1.5	Minimum Order	10
1.6	Geographic Coverage (delivery area).....	10
1.7	Point(s) of Production (City, County, and State or Foreign Country).....	10
1.8	Discount from List Prices or Statement of Net Price.....	10
1.9	Quantity Discounts	10
1.10	Prompt Payment Terms	11
1.11	Notification That Government Purchase Cards are Accepted at or Below the Micro-Purchase Threshold	11
1.12	Notification whether Government Purchase Cards are Accepted or Not Accepted Above the Micro-Purchase Threshold	11
1.13	Foreign Items.....	11
1.14	Time of Delivery.....	11
1.15	Expedited Delivery	11
1.16	Overnight and 2-day Delivery.....	11
1.17	Urgent Requirements.....	11
1.18	F.O.B. Point(s).	11
1.19	Ordering Address(es).....	11
1.20	Ordering Procedures.....	11
1.21	Payment Address(es).	11
1.22	Warranty Provision	12
1.23	Export Packing Charges	12
1.24	Terms and Conditions of Government Purchase Card Acceptance (any Threshold Above the Micro-Purchase Level).	12
1.25	Terms and Conditions of Rental, Maintenance, and Repair.....	12

1.26 Terms and Conditions of Installation..... 12

1.27 Terms and Conditions of Repair Parts 12

1.28 Terms and Conditions for Any Other Services 12

1.29 List of Service and Distribution Points 12

1.30 List of Participating Dealers 12

1.31 Preventive Maintenance..... 12

1.32 Special Attributes..... 12

1.33 Section 508 Compliance Information 12

1.34 Data Universal Number System (DUNS) Number..... 12

1.35 Notification Regarding Registration in System for Award Management
(SAM) Database..... 13

1 Customer Information

1.1 Table of Awarded Special Item Number(s) With Appropriate Cross-Reference to Item Descriptions and Awarded Price(s).

See below for GSA approved pricing for RiverNorth’s labor categories below for each Special Item Number.

1.1.1 Information Technology Category (SIN 54151S)

LABOR CATEGORY	SIN(S)	APPROVED GSA SCHEDULE RATE (HOURLY) (INCLUDING IFF)				
		Year 1 12/16/2020- 12/15/2021	Year 2 12/16/2021- 12/15/2022	Year 3 12/16/2022- 12/15/2023	Year 4 12/16/2023- 12/15/2024	Year 5 12/16/2024- 12/15/2025
Analyst I	54151S	\$90.92	\$92.56	\$94.22	\$95.92	\$97.65
Analyst II	54151S	\$106.40	\$108.31	\$110.26	\$112.25	\$114.27
Analyst III	54151S	\$115.61	\$117.69	\$119.81	\$121.97	\$124.16
Manager	54151S	\$129.90	\$132.24	\$134.62	\$137.04	\$139.51
Subject Matter Expert (SME)	54151S	\$157.58	\$160.42	\$163.31	\$166.25	\$169.24
Solution Architect I	54151S	\$111.17	\$113.18	\$115.21	\$117.29	\$119.41
Data Analyst	54151S	\$117.33	\$119.45	\$121.59	\$123.78	\$126.01
IT Project Manager	54151S	\$123.00	\$125.22	\$127.48	\$129.77	\$132.11
Solution Architect III	54151S	\$145.49	\$148.11	\$150.78	\$153.49	\$156.25
Principal Data Architect	54151S	\$189.42	\$192.83	\$196.29	\$199.83	\$203.43
Principal Enterprise Architect	54151S	\$204.07	\$207.75	\$211.49	\$215.29	\$219.17

1.1.2 Professional Services Category (SINs 541611 and 541219)

LABOR CATEGORY	SIN(S)	APPROVED GSA SCHEDULE RATE (HOURLY) (INCLUDING IFF)				
		Year 1 12/16/2020- 12/15/2021	Year 2 12/16/2021- 12/15/2022	Year 3 12/16/2022- 12/15/2023	Year 4 12/16/2023- 12/15/2024	Year 5 12/16/2024- 12/15/2025
Principal Subject Matter Expert II	541611	\$264.48	\$269.25	\$274.10	\$279.03	\$284.05
Principal Subject Matter Expert I	541611	\$236.01	\$240.26	\$244.58	\$248.99	\$253.47
Consulting Director III	541611	\$178.84	\$182.07	\$185.34	\$188.68	\$192.07
Consulting Director I	541611	\$165.13	\$168.10	\$171.12	\$174.21	\$177.34
Consulting Associate Director	541611	\$157.58	\$160.42	\$163.31	\$166.26	\$169.25

LABOR CATEGORY	SIN(S)	APPROVED GSA SCHEDULE RATE (HOURLY) (INCLUDING IFF)				
		Year 1 12/16/2020- 12/15/2021	Year 2 12/16/2021- 12/15/2022	Year 3 12/16/2022- 12/15/2023	Year 4 12/16/2023- 12/15/2024	Year 5 12/16/2024- 12/15/2025
Consulting Manager III	541611	\$143.24	\$145.82	\$148.45	\$151.12	\$153.84
Consulting Manager II	541611	\$124.31	\$126.55	\$128.83	\$131.14	\$133.50
Sr. Consultant III	541611	\$112.25	\$114.28	\$116.33	\$118.43	\$120.56
Sr. Consultant I	541611	\$94.21	\$95.90	\$97.62	\$99.38	\$101.17
Consultant III	541611	\$92.32	\$93.98	\$95.68	\$97.40	\$99.15
Consultant II	541611	\$81.52	\$82.99	\$84.48	\$86.01	\$87.56
Consultant I	541611	\$78.20	\$79.61	\$81.04	\$82.50	\$83.98
Consulting Director III	541219	\$177.87	\$181.08	\$184.33	\$187.65	\$191.02
Consulting Director I	541219	\$164.23	\$167.18	\$170.20	\$173.26	\$176.38
Consulting Associate Director	541219	\$156.73	\$159.55	\$162.42	\$165.34	\$168.31
Consulting Manager III	541219	\$145.58	\$148.20	\$150.87	\$153.59	\$156.35
Consulting Manager II	541219	\$126.34	\$128.61	\$130.93	\$133.29	\$135.69
Sr. Consultant III	541219	\$111.66	\$113.66	\$115.71	\$117.79	\$119.91
Sr. Consultant I	541219	\$93.70	\$95.39	\$97.10	\$98.84	\$100.62
Consultant III	541219	\$91.83	\$93.48	\$95.16	\$96.88	\$98.62
Consultant II	541219	\$81.09	\$82.55	\$84.03	\$85.54	\$87.08
Consultant I	541219	\$77.77	\$79.17	\$80.59	\$82.05	\$83.53

1.2 Lowest Priced Model Number and Lowest Unit Price for That Model

Not applicable.

1.3 Description of All Corresponding commercial Job Titles, Experience, Functional Responsibility and Education

For all labor categories proposed, see below for descriptions of corresponding commercial job titles, experience, functional responsibilities, and educations for employees or subcontractors who will perform services.

1.3.1 Information Technology Category (SIN 54151S)

COMMER-CIAL LABOR CATEGORY	YEARS OF EXPERIENCE	FUNCTIONAL RESPONSIBILITY	EDUCATIONAL REQUIREMENTS
Analyst I	2 Years' Experience or Bachelor's Degree in Computer Information Systems or related major	Supports the project team in gathering, validating, and documenting various functional or business requirements and business processes. Maintains and verifies business requirements specifications. Plays a ceremonial support role on an agile team. Is not responsible for managing a team or final deliverables.	Bachelor's Degree*
Analyst II	5 Years' Experience	Performs detailed technical or systems requirements analysis, documents technical or systems processes, interfaces between business and technical teams, and/or conducts testing (e.g., User Acceptance Training (UAT), systems integration testing). Plays an active role on agile teams.	Bachelor's Degree*
Analyst III	8 Years' Experience	Performs project management duties or verifies accuracy of business/ technical requirements or business processes, serves as interface between business and technical teams, and approves deliverables for the team. Conducts interviews with end-users and stakeholders to ensure project and product expectations are being met. Develops testing strategies, including System Integration Testing and User Acceptance Training (UAT). Plays an active role on agile teams (e.g., scrum master or analyst).	Bachelor's Degree*
Manager	10 Years' Experience	Responsible for overall quality delivery of an account / contract, including oversight of Project Manager and other resources. Coordination and completion of project on time within budget and within scope; Manages overall contract budget, contractual reporting, and resource (staffing) assignments. Prepares reports for upper management regarding status of project.	Bachelor's Degree*
Subject Matter Expert (SME)	10 Years' Experience	Provides broad technical, domain, and/or industry subject-matter expertise to project teams. Guides project and client team members to ensure the future state vision of the project follows "best practices." Advises the client on both the existing and future projects by providing broad strategic roadmaps.	Bachelor's Degree*
Solution Architect I	3 Years' Experience	Advises clients about enhancements, patches, migrations, and/or updates to applications, data, or systems. Possesses knowledge and understanding of solutions, technology, and requirements. Supports the development of a technical vision for an IT solution or business process. Contributes to deliverables such as architectural diagrams, technical and functional requirements, and project management plans. Plays an active role on agile teams.	Bachelor's Degree*

COMMER- CIAL LABOR CATEGORY	YEARS OF EXPERIENCE	FUNCTIONAL RESPONSIBILITY	EDUCATIONAL REQUIREMENTS
Data Analyst	5 Years' Experience	Performs detailed analysis for data-related aspects of IT projects, such as data warehouses, data re-platforming, data migration, data modernization, data governance, data strategy, etc. Responsible for drafting and documenting data artifacts such as process flows, data interfaces, data-driven use cases and test cases, data tables, and data dictionaries. Reviews data to derive insights into how data can solve a customer's challenges. Plays an active role on agile teams.	Bachelor's Degree*
IT Project Manager	3 Years' Experience	Responsible for supporting project management activities by running Agile/Scrum ceremonies, maintaining project documentation, updating user stories, coaching project teams on project management development lifecycle steps, and/or updating processes related to the management of a project. Plays an active role on agile teams. Supports drafting of deliverables and communication with the client and end users.	Bachelor's Degree*
Solution Architect III	5 Years' Experience	Responsible for developing solution architecture, IT strategy, and/or plans for enhancements, patches, migrations, and/or updates to applications, data, or systems. Possesses intermediate knowledge and understanding of solutions, technology, and requirements. Designs and develops the technical vision for an IT solution or business process. Authors deliverables such as architectural diagrams, technical and functional requirements, and project management plans. Plays an active role on agile teams and may manage other team members.	Bachelor's Degree*
Principal Data Architect	12 Years' Experience	Responsible for approving the team's recommendations for data policies, models, architecture, standards, and/or technologies that a client uses to manage its data. Plays a key role in defining data strategy and data governance policies by serving as the senior-most data expert on a project. Oversees and approves the work of other team members.	Bachelor's Degree*
Principal Enterprise Architect	10 Years' Experience	Approves the team's recommendations for IT policies, models, architecture, standards, and/or technologies that a client uses to manage its overall enterprise architecture. Plays a key role in defining enterprise IT strategy, including technology selection, by serving as the senior-most technology expert on a project. Oversees and approves the work of other team members.	Bachelor's Degree*

** Education Substitution (54151S): 4 years of relevant work experience may be substituted for a Bachelor's degree. A doctorate may substitute for 6 years of experience with a Bachelor's degree or 4 years with a Master's degree. A master's degree may substitute for 2 years of experience with a Bachelor's degree.*

1.3.2 Professional Services Category (SINs 541611 and 541219)

COMMER-CIAL LABOR CATEGORY	SIN(S)	YEARS OF EXPERIENCE	FUNCTIONAL RESPONSIBILITY	EDUCATIONAL REQUIREMENTS
Principal Subject Matter Expert II	541611	12 Years' Experience	Possesses expert qualifications beyond just knowledge that are exceptional and/or highly specific to a project domain, business function, and/or specific client. Has experience delivering subject matter expertise to similar projects. Serves as a senior expert on a project, providing advice and imparting knowledge. Responsible for ensuring that the final deliverables align with the industry body of knowledge. Responsive to the client's most difficult, nuanced, or strategic questions and priorities as a guide. Provides strategic advice, technical guidance, and expertise to program and project staff to guide them in the delivery of the project successfully to the client.	Bachelor's Degree*
Principal Subject Matter Expert I	541611	10 Years' Experience	Possesses specific knowledge about a domain, business functions, and/or client. Advised team about alignment of deliverables applicable industry bodies of knowledge. Responsive to the moderately difficult or strategic questions. Provides strategic advice, technical guidance, and expertise to program and project staff to guide them in the delivery of the project successfully to the client.	Bachelor's Degree*
Consulting Director III	541611 541219	15 Years' Experience	Leads and guides the work of technical staff with oversight responsibility for a contract or program. May serve as a point of contact for the client or customer. Initiates, supervises, and/or develops requirements from a project's inception to conclusion for complex to extremely complex programs. Ensures client's satisfaction across a program or portfolio of projects. Provides detailed analysis, evaluation, interpretation, and recommendations for improvements, optimization, and/or maintenance efforts for client-specific or mission critical challenges/issues.	Bachelor's Degree*

COMMER- CIAL LABOR CATEGORY	SIN(S)	YEARS OF EXPERIENCE	FUNCTIONAL RESPONSIBILITY	EDUCATIONAL REQUIREMENTS
Consulting Director I	541611 541219	12 Years' Experience	Serves as the main contact between the client and project team and oversees the day-to-day operations of a project until completion. Works with clients to identify solutions to business problems and streamlines processes. Manages and mentors a team of consultants assigned to the project. Ensures the project is executed and completed within the time, scope, and budget negotiated with the client (project management responsibilities). Ensures client's satisfaction until the project is complete. Accountable for overall project success.	Bachelor's Degree*
Consulting Associate Director	541611 541219	10 Years' Experience	Responsible for the analysis, design, scheduling, construction, and delivery of solutions to meet the client's expectations. Reviews and approves deliverables for other project team members, ensuring compliance with contractual requirements and adherence to the strategic goals of the project. Consults with client on highly complex strategic priorities, program requirements, and mission success criteria.	Bachelor's Degree*
Consulting Manager III	541611 541219	10 Years' Experience	Interprets information that assists management with decision making, policy formulation, or other functions. Creates, authors, and/or compiles strategic deliverables, including complex analysis. Consults with client on complex strategic priorities, program requirements, and mission success criteria.	Bachelor's Degree*
Consulting Manager II	541611 541219	8 Years' Experience	Develops moderately complex information that assists management with decision making, policy formulation, or other functions, such as through primary or secondary research and client interviews. Contributes to strategic deliverables. Consults with client on moderately complex strategic priorities, program requirements, and mission success criteria.	Bachelor's Degree*
Sr. Consultant III	541611 541219	6 Years' Experience	Analyzes complex information in support of the project, such as data for reports or quantitative analysis of information. Documents complex processes in alignment with legislative, regulatory, or other guidelines. Supports deliverables as an individual contributor.	Bachelor's Degree*

COMMER- CIAL LABOR CATEGORY	SIN(S)	YEARS OF EXPERIENCE	FUNCTIONAL RESPONSIBILITY	EDUCATIONAL REQUIREMENTS
Sr. Consultant I	541611 541219	3 Years' Experi- ence	Analyzes simple information in support of the project, such as data for reports or quantitative analysis of information. Documents simple processes in alignment with legislative, regulatory, or other guidelines. Supports deliverables as an individual contributor.	Bachelor's Degree*
Consultant III	541611 541219	2 Years' Experience	Collects simple to moderate information in support of the project, such as data for reports or quantitative analysis of information. Researches legislative, regulatory, or other guidelines. Supports deliverables as an individual contributor.	Bachelor's Degree*
Consultant II	541611 541219	1 Year's Experience	Performs low complexity ongoing or repetitive tasks of the project under the guidance of more senior project team members. Performs simple or routine analysis and research to support others' analysis. Does not require supervision of repetitive tasks.	Bachelor's Degree*
Consultant I	541611 541219	1 Year's Experi- ence	Supports ad-hoc needs of the project under the guidance of more senior project team members. Performs simple tasks. Requires supervision for all tasks.	Bachelor's Degree*

* Education Substitution (541611 and 541219): 4 years of relevant work experience may be substituted for a Bachelors degree. A doctorate may substitute for 6 years of experience with a bachelors degree or 4 years with a masters degree. A master's degree may substitute for 2 years of experience with a bachelors degree.

1.4 Maximum Order

\$500,000

1.5 Minimum Order

\$100

1.6 Geographic Coverage (delivery area)

Domestic delivery only; 48 contiguous states and the District of Columbia.

1.7 Point(s) of Production (City, County, and State or Foreign Country)

46726 Manchester Terrace; Sterling, VA 20165

1.8 Discount from List Prices or Statement of Net Price

Prices shown herein are net (discount deducted).

1.9 Quantity Discounts

There are no quantity discounts for services provided by RiverNorth.

1.10 Prompt Payment Terms

There are no prompt payment discounts for services provided by RiverNorth.

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

1.11 Notification That Government Purchase Cards are Accepted at or Below the Micro-Purchase Threshold

Confirmed. Government purchase cards are allowable for purchases at or below the micro-purchase threshold.

1.12 Notification whether Government Purchase Cards are Accepted or Not Accepted Above the Micro-Purchase Threshold

Confirmed. Government purchase cards are allowable for purchases above the micro-purchase threshold.

1.13 Foreign Items

Not Applicable.

1.14 Time of Delivery

Not Applicable.

1.15 Expedited Delivery

Items available for expedited delivery are noted in this price list.

1.16 Overnight and 2-day Delivery

To be negotiated at the task order level.

1.17 Urgent Requirements

Please note the urgent requirements of this contract and contact contractor.

1.18 F.O.B. Point(s).

Destination

1.19 Ordering Address(es).

46726 Manchester Terrace; Sterling, VA 20165

1.20 Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

1.21 Payment Address(es).

RiverNorth's payment address is:

c/o: Briana Coleman, CEO
46726 Manchester Terrace
Sterling, VA 20165.

1.22 Warranty Provision

Not Applicable.

1.23 Export Packing Charges

Not Applicable.

1.24 Terms and Conditions of Government Purchase Card Acceptance (any Threshold Above the Micro-Purchase Level).

Not Applicable.

1.25 Terms and Conditions of Rental, Maintenance, and Repair

Not Applicable.

1.26 Terms and Conditions of Installation

Not Applicable.

1.27 Terms and Conditions of Repair Parts

Not Applicable.

1.28 Terms and Conditions for Any Other Services

Not Applicable.

1.29 List of Service and Distribution Points

Not Applicable.

1.30 List of Participating Dealers

Not Applicable.

1.31 Preventive Maintenance

Not Applicable.

1.32 Special Attributes

Not Applicable.

1.33 Section 508 Compliance Information

Not Applicable.

1.34 Data Universal Number System (DUNS) Number.

117199613

1.35 Notification Regarding Registration in System for Award Management (SAM) Database.

RiverNorth, Inc. is registered for the System for Award Management (SAM) database.