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GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov*

**Multiple Award Schedule**

Large Category: Information Technology

PSC Codes: DA01, 7A21

Contract Number: 47QTCA18D001Z

Contract Period – November 10, 2022, through November 9, 2027

Current as of Modification: PO-0018 dated 17 October 2023

**R & K Solutions, Inc.**

2797 Frontage Rd. NW STE 1000

Roanoke, VA 24017

Phone Number: (540) 343-7300

Fax Number: (540) 343-4509

[www.rksolutions.com](http://www.rksolutions.com)

**Contract Administrator:**

Frank Quigley

(703) 683-7100 x 206

[Frank.Quigley@rksolutions.com](mailto:Frank.Quigley@rksolutions.com)

Business Size: **SMALL**

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

Prices Shown Herein are Net (discount deducted)

**CUSTOMER INFORMATION:**

**1a. Awarded Special Item Numbers**

SIN	SIN Title	Descriptions	Prices
54151S	IT Professional Services	Page 7	Page 6
511210	Software Licenses	Page 4	Page 4
54151	Software Maintenance Services	Page 5	Page 5
Ancillary	Ancillary Supplies and Services	Page 17	Page 6
OLM	Order Level Materials	N/A	N/A

**1b. Lowest priced Labor Category:** Technical Typist/Clerical current year \$47.62/hr.

**1c. Labor Category Descriptions:** Please see Pages 7-18 for Labor Category Descriptions.

**2. Maximum Order Threshold:** 54151S, 511210, 54151, ANCILLARY and OLM \$500,000.

**3. Minimum Order:** \$100.

**4. Geographic Coverage (Delivery Area):** Domestic and Overseas Delivery

**5. Point of Production:**

- Roanoke Office -  
2797 Frontage Road NW, Suite 1000  
Roanoke, VA 24017-1400  
(540) 343-7300  
(540) 343-4509 Fax

- Alexandria Office -  
1737 King Street, Suite 370  
Alexandria, VA 22314-2832  
(703) 683-7100  
(703) 519-9349 Fax

- San Antonio Office -  
4102 S. New Braunfels Avenue, Suite 110 San  
Antonio, TX 78223-1717  
(210) 495-9005  
(210) 495-9008 Fax

**6. Discount from List Prices:** All prices listed are net prices.

**7. Quantity Discounts:** None.

**8. Prompt Payment Terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9. Foreign Items:** Not Applicable.

**10a. Time of Delivery:** Specified in each task order.

- 10b. Expedited Delivery:** To be specified for each task order.
- 10c. Overnight and 2-Day Delivery:** Not applicable.
- 10d. Urgent Requirements:** Not Applicable.
- 11. F.O.B. Points(s):** Destination.
- 12a. Ordering Address:** 2797 Frontage Road NW, Suite 1000, Roanoke, VA 24017-1400
- 12b. Ordering Procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment Address is as Follows:** 2797 Frontage Road NW, Suite 1000, Roanoke, VA 24017-1400
- 14. Warranty Provision:** Not applicable.
- 15. Export Packing Charges:** Not applicable.
- 16. Terms and Conditions of Rental, Maintenance, and Repair:** Not applicable.
- 17. Terms and Conditions of Installation:** Not applicable.
- 18a. Terms and Conditions of Repair Parts Indicating Date of Parts Price List and Any Discounts from List Prices:** Not applicable.
- 18b. Terms and Conditions for Any Other Services:** Not applicable.
- 19. List of Service and Distribution Points:** Not applicable.
- 20. List of Participating Dealers:** Not applicable.
- 21. Preventive Maintenance:** Not applicable.
- 22a. Special Attributes:** Not applicable.
- 22b. Section 508:** N/A
- 23. Unique Entity Identification (UEI) Number:** TMX8GKCK9KV3
- 24. Notification regarding registration in The System for Award Management:** R&K Solutions has a CAGE code of 1CA19 and is registered in SAM.gov with an expiration date of May 3, 2024.

**R&K Solutions PRICE LIST PRODUCTS**

Inclusive of Industrial Funding Fee (IFF) of 0.75% and any discounts.

GoRPM is a comprehensive, strategic planning, software solution used to aggregate and analyze all types of real property and facilities data - incorporating map and floorplan visualizations, automated reporting, and intuitive dashboards with Key Performance Indicator (KPI) visibility to improve operations, identify cost saving opportunities, and inform decision makers across federal agencies.

<b>VENDOR PART NO (if applicable)</b>	<b>PRODUCT NAME</b>	<b>PRODUCT DESCRIPTION</b>	<b>UOI</b>	<b>DISCOUNT PRICE OFFERED TO GSA (including IFF)</b>
GTB-05	GoRPM Professional	Term license for GoRPM SW - Base Package - 5 Concurrent Users	yr	\$ 23,778.34
GTUC-09	GoRPM Professional	Term license for additional GoRPM concurrent users (1-9) per user	EC	\$ 133.00
GTUC-24	GoRPM Professional	Term license for additional GoRPM concurrent users (10-24) per user	EC	\$ 128.56
GTUC-100	GoRPM Professional	Term license for additional GoRPM concurrent users (25-100) per user	EC	\$ 124.13
GTUN-09	GoRPM Professional	Term license for additional GoRPM named users (1-9) per user	EC	\$ 113.35
GTUN-24	GoRPM Professional	Term license for additional GoRPM named users (10-24) per user	EC	\$ 108.82
GTUN-100	GoRPM Professional	Term license for additional GoRPM named users (25-100) per user	EC	\$ 104.28
GPB-05	GoRPM Professional	Perpetual License for GoRPM SW - Base Package - 5 Concurrent Users	EA	\$ 41,322.42
GPUC-09	GoRPM Professional	Perpetual License for additional GoRPM concurrent users (1-9)	EA	\$ 4,688.16
GPUC-24	GoRPM Professional	Perpetual License for additional GoRPM concurrent users (10-24)	EA	\$ 4,593.45
GPUC-100	GoRPM Professional	Perpetual License for additional GoRPM concurrent users (25-100)	EA	\$ 4,498.74

<b>VENDOR PART NO (if applicable)</b>	<b>PRODUCT NAME</b>	<b>PRODUCT DESCRIPTION</b>	<b>UOI</b>	<b>DISCOUNT PRICE OFFERED TO GSA (including IFF)</b>
GPUN-09	GoRPM Professional	Perpetual License for additional GoRPM named users (1-9)	EA	\$ 3,888.66
GPUN-24	GoRPM Professional	Perpetual License for additional GoRPM named users (10-24)	EA	\$ 3,794.96
GPUN-100	GoRPM Professional	Perpetual License for additional GoRPM named users (25-100)	EA	\$ 3,701.26
GPM-05	GoRPM Professional	8x5 Maintenance support for GoRPM Perpetual License - base - 5 concurrent users	yr	\$ 7,438.04
GPMC-09	GoRPM Professional	8x5 Maintenance support for Perpetual License of GoRPM concurrent users (1-9) per user	yr	\$ 843.87
GPMC-24	GoRPM Professional	8x5 Maintenance support for Perpetual License of GoRPM concurrent users (10-24) per user	yr	\$ 826.82
GPMC-100	GoRPM Professional	8x5 Maintenance support for Perpetual License of GoRPM concurrent users (25-100) per user	yr	\$ 809.77
GPMN-09	GoRPM Professional	8x5 Maintenance support for Perpetual License of GoRPM named users (1-9) per user	yr	\$ 699.96
GPMN-24	GoRPM Professional	8x5 Maintenance support for Perpetual License of GoRPM named users (10-24) per user	yr	\$ 683.09
GPMN-100	GoRPM Professional	8x5 Maintenance support for Perpetual License of GoRPM named users (25-100) per user	yr	\$ 666.23

**R&K Solutions PRICE LIST SERVICES**

Inclusive of Industrial Funding Fee (IFF) of 0.75% and any discounts.

SIN	Labor Category	GSA Hourly Rate				
		Year 6 11/10/2022- 11/9/2023	Year 7 11/10/2023- 11/9/2024	Year 8 11/10/2024- 11/9/2025	Year 9 11/10/2025- 11/9/2026	Year 10 11/10/2026- 11/9/2027
54151S	Principal	\$269.34	\$274.19	\$279.13	\$284.15	\$289.27
54151S	Senior Program Manager	\$214.54	\$218.40	\$222.33	\$226.33	\$230.41
54151S	Project Manager	\$193.48	\$196.96	\$200.51	\$204.12	\$207.79
54151S	Engineer	\$159.94	\$162.81	\$165.75	\$168.73	\$171.77
54151S	Senior Programmer/Analyst	\$131.79	\$134.16	\$136.58	\$139.04	\$141.54
54151S	Programmer/Analyst	\$118.51	\$120.64	\$122.81	\$125.02	\$127.27
54151S	Junior Programmer/Analyst	\$99.15	\$100.94	\$102.75	\$104.60	\$106.49
54151S	Programmer	\$75.75	\$77.12	\$78.51	\$79.92	\$81.36
54151S	Senior Subject Matter Specialist	\$150.34	\$153.05	\$155.80	\$158.61	\$161.46
54151S	Technical Subject Matter Specialist	\$123.76	\$125.99	\$128.26	\$130.56	\$132.91
54151S	Technical Analyst	\$127.95	\$130.25	\$132.59	\$134.98	\$137.41
54151S	Junior Technical Analyst	\$102.36	\$104.20	\$106.08	\$107.98	\$109.93
54151S	Business Management Specialist	\$122.16	\$124.36	\$126.60	\$128.88	\$131.20
54151S	Training Coordinator	\$121.62	\$123.81	\$126.04	\$128.31	\$130.62
54151S	CAD Technician	\$89.37	\$90.98	\$92.62	\$94.28	\$95.98
54151S	Technical Documentation Specialist	\$133.38	\$135.78	\$138.22	\$140.71	\$143.24
54151S	Technical Writer	\$79.04	\$80.46	\$81.91	\$83.38	\$84.88
Ancillary	Administrative Specialist	\$84.24	\$85.75	\$87.30	\$88.87	\$90.47
Ancillary	Technical Typist/Clerical	\$47.98	\$48.85	\$49.73	\$50.62	\$51.53

### R&K Solutions LABOR CATEGORY DESCRIPTIONS

Equivalencies: Two years of directly related experience may substitute for one year of formal education. Higher level degrees may be substituted for experience (e.g. a Master’s degree could be substituted for two years of experience).

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
54151S	Principal	Plans, develops, and establishes IT and related strategic policies and objectives of organization in accordance with board directives and corporation charter. This is a top executive within the organization. Responsible for the performance, operations and profitability regarding IT and related areas of the entire organization. Confers with organization managers to plan IT and related business objectives, to develop IT and related organizational policies to coordinate functions and operations between divisions and departments, and to establish responsibilities and procedures for attaining IT and related objectives. Reviews activity reports and financial statements to determine progress and status in attaining IT and related objectives and revises objectives and plans in accordance with current conditions. Directs and coordinates formulation of IT and related financial programs to provide funding for new or continuing operations to maximize returns on investments, and to increase productivity. Evaluates performance of executives for compliance with established IT and related policies and objectives of firm and contributions in attaining objectives.	Bachelors	10
54151S	Senior Program Manager	Manages and coordinates complex or multiple IT and related projects to ensure that implementation and prescribed activities are carried out in accordance with overall	Bachelors	8

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		<p>corporate objectives. Plans and develops methods and procedures for implementing IT and related programs, directs and coordinates these program activities, and exercises control over personnel responsible for specific functions or phases of the program. Provides high level oversight of all supporting Project Managers helping to resolve resource, schedule, and contract issues as they occur. Selects personnel according to knowledge and experience based on overall program and/or project requirements. Directs and coordinates personally, or through subordinate managerial personnel, activities concerned with implementation and carrying out objectives of the program. Reviews reports and records of activities to ensure progress is being accomplished toward specified objectives and modifies or changes methodology as required to redirect activities and attain those objectives. Prepares program reports for corporate review. Controls expenditures in accordance with budget allocations.</p>		
54151S	Project Manager	<p>Manages day to day contract execution activities of one or more IT and related projects. Coordinates and facilitates overall IT and related project activities to ensure that implementation and prescribed activities are carried out in accordance with contract scope requirements and associated corporate objectives. Serves as the primary interface with the client. Plans and develops methods and procedures for IT and related project execution, directs and coordinates project activities, and exercises control over personnel responsible for specific functions or phases of project. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Confers with staff to explain IT and</p>	Bachelors	5



SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		<p>related project schedule, priorities, constraints, and individual responsibilities.</p> <p>Directs and coordinates personally, or through subordinate managerial personnel, activities concerned with implementation and carrying out IT and related project objectives. Overall responsible for maintaining and updating IT and related Project Management related reports/charts in support of client and senior corporate management requirements. Controls expenditures in accordance with budget allocations. May participate in the interviewing and selection process of new and/or replacement resources.</p>		
54151S	Engineer	<p>Generally, works under the direction of Senior Program Manager and/or Project Manager. Performs and oversees systems and network engineering research, design, development and other assignments in accordance with IT and related project requirements. Supports efforts that provide engineering, technical, and managerial direction for problem definition, analysis, requirements development and implementation for complex IT and related systems in the engineering discipline to meet project requirements. May manage IT and related technical and engineering projects of some complexity and importance. Supports initiatives to capture current conditions, identify requirements, propose potential solutions, and capture requirements for associated changes. Performs independent research and prepares specialized studies and ad hoc reports. Assigns, coordinates, and reviews work of more junior staff. Compiles documentation of IT and related project development and any subsequent revisions. Supports the preparation of project</p>	Bachelors	4

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		management records and reports.		
54151S	Senior Programmer/Analyst	<p>Participates in systems analysis and programming initiatives with a focus on the more challenging aspects of system requirements.</p> <p>Plays a major role in the evaluation of requests for new or modified systems to determine feasibility, cost and time required, compatibility with other related systems, and hardware configuration. Formulates plan for system development, using structured analysis and design. Plans, develops, tests, and documents computer programs, applying knowledge of programming techniques and computer systems.</p> <p>Submits plans for management and/or client approval. Prepares flowcharts and/or modeling diagrams to illustrate sequence of steps system must follow and to describe logical operations involved. May consult with user/client to identify current operating procedures and clarify system objectives. Conducts research to expand understanding of user requirements and latest programming techniques. Designs architecture, database, and user interface to meet defined requirements. Converts project specifications, using flowcharts and/or modeling diagrams, into sequence of detailed instructions and logical steps for coding, applying knowledge of computer programming techniques and computer languages. Produces and maintains documentation to describe system development, logic, coding, and corrections.</p> <p>Writes manual for users to describe installation and operating procedures. Participates in and/or oversees systems training, installation of hardware/software, technical assistance to</p>	Bachelors	6

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		users, installation and testing system at user site, and monitoring system performance after implementation.		
54151S	Programmer/Analyst	<p>Participates in all systems analysis and programming initiatives. Participates in the evaluation of requests for new or modified systems to determine feasibility, cost and time required, compatibility with other related systems, and hardware configuration. Executes system development plans, using structured analysis and design. Participates in the planning, development, testing, and documentation initiatives, applying knowledge of programming techniques and computer systems. Prepares flowcharts and/or modeling diagrams to illustrate sequence of steps system must follow and to describe logical operations involved. Consults with assigned project management personnel to clarify project goals and objectives. Participates in research to expand understanding of user requirements and latest programming techniques. Develops architecture, database, and user interface to meet defined requirements. Participates in the conversion of the project specifications, using flowcharts and/or modeling diagrams, into sequence of detailed instructions and logical steps for coding, applying knowledge of computer programming techniques and computer languages. Produces and maintains documentation to describe system development, logic, coding, and corrections. Writes manual for users to describe installation and operating procedures. Assists in systems training, installation of hardware/software, technical assistance to users, installation and testing system at user site, and monitoring system performance after</p>	Bachelors	4

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		implementation.		
54151S	Junior Programmer/Analyst	<p>Participates in programming initiatives with a focus on those least technically challenging. Supports implementation of system development plans, using structured analysis and design.</p> <p>Participates in the planning, development, testing, and documentation initiatives, applying knowledge of programming techniques and computer systems. Prepares flowcharts and/or modeling diagrams to illustrate sequence of steps system must follow and to describe logical operations involved. Consults with project supervisors to clarify project goals and objectives. Participates in research to expand understanding of user requirements and latest programming techniques. Supports development and implementation of architecture, database, and user interface to meet defined requirements. Participates in the conversion of the project specifications, using flowcharts and/or modeling diagrams, into sequence of detailed instructions and logical steps for coding, applying knowledge of computer programming techniques and computer languages. Assists in the production and maintenance of documentation to describe system development, logic, coding, and corrections.</p> <p>Participates in the writing of user's manuals to describe installation and operating procedures. May assists users in solving operating problems. May participate in the installation of hardware and software. May provide technical assistance to system users. May assist in installing and testing system at user site. May monitor performance of system after implementation.</p>	High School	2

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
54151S	Programmer	<p>Receives programming tasks and creates or modifies computer programs for user interfaces, application programs, reports, databases and communication networks. Participates in the planning, development, testing, and documentation initiatives, applying knowledge of programming techniques and computer systems.</p> <p>Assists in the production and maintenance of documentation to describe system development, logic, coding, and corrections. Participates in the writing of user's manuals to describe installation and operating procedures. May assists users in solving operating problems. May participate in the installation of hardware and software. May provide technical assistance to system users.</p>	High School	1
54151S	Senior Subject Matter Specialist	<p>Leads subordinate Subject Matter Specialists and other team members in the activities of solving specialized business process challenges. Works closely with the client and users to capture current business processes, identify inefficiencies, propose potential solutions, and capture requirements for associated changes. Conducts and prepares specialized studies and analysis. Assigns, coordinates, and reviews work of more junior analysts. Consults with managerial and systems analysis personnel to clarify system intent, identify potential problems, suggest changes/enhancements, and participate in the planning and execution of system testing. Participates in the development of workflow and/or modeling diagrams with a focus on the end user. Compiles documentation of program development and subsequent revisions. Supports the preparation of project management records and reports</p>	Bachelors	7

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
54151S	Technical Subject Matter Specialist	<p>Supports the Senior Subject Matter Specialists in solving specialized business process challenges. Support initiatives to capture current business processes, identify inefficiencies, propose potential solutions, and capture requirements for associated changes. Performs independent research and prepares specialized studies and ad hoc reports. Assigns, coordinates, and reviews work of more junior analysts. Consults with managerial and systems analysis personnel to clarify system intent, identify potential problems, suggest changes/enhancements, and participate in the planning and execution of system testing. Participates in the development of workflow and/or modeling diagrams with a focus on the end user. Compiles documentation of program development and subsequent revisions. May support the preparation of project management records and reports.</p>	Bachelors	6
54151S	Technical Analyst	<p>Provides support in analyzing technical issues, researching relevant information, and recommending solutions to client problems. Supports initiatives to capture current conditions, identify requirements, propose potential solutions, and capture requirements for associated changes. Performs independent research and prepares specialized studies and ad hoc reports. Assigns, coordinates, and reviews work of more junior analysts. Consults with managerial and systems analysis personnel to clarify system intent, identify potential problems, suggest changes/enhancements, and participate in the planning and execution of system testing. Participates in the development of workflow and/or modeling diagrams with a focus on the end user. Compiles documentation of program development and subsequent revisions. May</p>	Bachelors	5

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		support the preparation of project management records and reports.		
54151S	Junior Technical Analyst	Works under the direction of Technical Analysts and/or other senior staff as assigned. Performs research and prepares input for specialized studies and ad hoc reports. Participates in the development of workflow and/or modeling diagrams with a focus on the end user. Compiles documentation of program development and subsequent revisions. May support the preparation of project management records and reports. May also support preparation of Online Help.	Associates	3
54151S	Business Management Specialist	Specializes in solving unique and often complex IT and related business process challenges requiring an in-depth knowledge of the business area. Supports associated initiatives to capture current IT and related business processes, identify inefficiencies, propose potential solutions and alternative approaches, and capture requirements for associated changes. Performs independent research and prepares specialized studies and ad hoc reports. Consults with project management and clients, as appropriate, to clarify IT and related system intent, identify potential problems, and suggest changes/enhancement. Participates in the development of workflow and/or modeling diagrams with a focus on the end user. Prepares and maintains documentation associated with describing the detailed IT and related business process functionality within the system. May also support preparation of Online Help.	Bachelors	5

SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
54151S	Training Coordinator	Coordinates and plans IT and related training initiatives. Structures and generates Program of Instruction (POI). Coordinates layout, design, flow, and reproduction of IT and related training materials. Arranges for IT and related training venue and works with supporting staff to ensure facility is properly configured. Utilizes appropriate training tools (e.g. MS PowerPoint and interactive online training tools) to prepare IT and related training sessions. Works with project management personnel and client to identify and plan optimum IT and related training schedule/locations.	Bachelors	2
54151S	CAD Technician	Provides technical expertise in the use and implementation of CAD techniques. Create and/or modify CAD drawings using current commercially available application. Interpret drawing markups and accurately implement in revised CAD drawings. Support project team in projecting level of effort estimates and establishing viable timelines for project deliverables.	Associates	3
54151S	Technical Documentation Specialist	Produces technical documentation associated with system development initiatives. Types of documentation can cover a broad spectrum and includes; System Requirements Documents, Functional Requirements Documents, System Design Specifications, Test Plans/Procedures, User Manuals, Unified Modeling Language (UML) documentation, system security related documentation, and Systems Interface Agreements (SIA). Translate pseudo-code to a format understandable to a non-technical reader. Research latest changes and modifications to formal documentation requirements and communicate to management. Participate in preparation of Systems Online Help using appropriate	Bachelors	7



SIN	Labor Category Title	Functional Description	Minimum Education	Minimum Years of Experience
		software package.		
54151S	Technical Writer	Prepare and edit documentation to insure readability and grammatical accuracy. Assist the Technical Documentation Specialist in reviewing and preparing technical documentation. Ensure format of documentation is in accordance with prescribed standards. Identify and incorporate tables, graphs, and charts to enhance readability and comprehension.	Bachelors	2
Ancillary	Administrative Specialist	Supports and/or oversees more junior administrative staff with basic data entry/typing of technical reports and documents. May provide and/or oversee clerical support for processing incoming correspondence, phone calls, invoices, and project status reports. Organizes and maintains employee and contract files. Acts as a receptionist, screens telephone calls, letters, and/or visitors, answers routine questions and furnishes information. Schedules appointments, maintains and disseminates schedules and work plans, and coordinates arrangements for meetings and conferences. Composes and prepares routine letters and memorandum. Routes or answers routine correspondence not requiring manager's attention. Prepares special reports, gathering and summarizing data. Organizes and expedites flow of work through manager's office.	Associates	4
Ancillary	Technical Typist/Clerical	Supports the administrative staff with basic data entry/typing of technical reports and documents. Provides clerical support for processing all incoming correspondence, phone	High School	2

<b>SIN</b>	<b>Labor Category Title</b>	<b>Functional Description</b>	<b>Minimum Education</b>	<b>Minimum Years of Experience</b>
		calls, invoices, and project status reports. Record employee hours into the Financial Management System for employees not having ready access.		