

# GSA Cost of Services Pricing Schedule for Contract #: 47QSWA19D004G



Cooperative Purchasing program for federal, state and local governments, including tribal governments and educational institutions defined under 40 U.S.C. § 502(c) The following products and services are provided through the GSA Multiple Award Schedule (MAS) program for use by government agencies without the need to go through a formal procurement process.

Shadowtrack Technologies, Inc. 5100 Village Walk Suite 100, Covington, LA 70433 (877)396-0385 www.shadowtrack.com

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage!*, a menudriven database system. The INTERNET address for **GSA** *Advantage!* is

http://www.gsaadvantage.gov



# Multiple Award Schedule (MAS) FSC Groups:

**Security and Protection** – Security Systems New – Introduction of New Supplies and Services

OLM - Order Level Materials

**CONTRACT NUMBER:** 47QSWA19D004G

CONTRACT PERIOD: March 1, 2024 through February 28, 2029

Effective as of 01/01/2024

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

Shadowtrack Technologies, Inc. 5100 Village Walk Suite 100, Covington, LA 70433 (877) 396-0385 www.shadowtrack.com Robert Magaletta, President & CEO robert@shadowtrack.com V: (985) 867-3771

**BUSINESS SIZE:** Small

Socioeconomic Indicators: Small

### **CUSTOMER INFORMATION:**

### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN DESCRIPTION

334290 Security and Protection – Security Systems

### 1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

SIN	MODEL	PRICE
334290	All App & Landline Solutions	\$30.00

1c. HOURLY RATES: Not Applicable

2. **MAXIMUM ORDER:** No Maximum Per SIN and No Maximum per order

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE: 50 United States, District of Columbia, Puerto Rico

5. **POINT(S) OF PRODUCTION**: Not Applicable

6. **DISCOUNT FROM LIST PRICES:** GSA Net Prices are shown on the GSA Pricelist set forth below.

7. QUANTITY DISCOUNT(S): Quantity discounts are shown on the GSA Pricelist set forth below.

8. PROMPT PAYMENT TERMS: Net 30

FOREIGN ITEMS: None

**10a. TIME OF DELIVERY**: As negotiated with the ordering agency and the contractor.

**10b. EXPEDITED DELIVERY:** The rates outlined in the pricelist below include 3-5 day ground shipping.

**10c. OVERNIGHT AND 2-DAY DELIVERY:** Requests for overnight shipping will be at the customer's expense.



- **10d. URGENT REQUIRMENTS:** As negotiated with the ordering agency and the contractor
- 11. FOB POINT: Destination
- 12a. ORDERING ADDRESS: Same as contractor
- **12b. ORDERING PROCEDURES:** For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
- 13. PAYMENT ADDRESS: Same as contractor
- 14. WARRANTY PROVISION: Standard Commercial Warranty
- **15. EXPORT PACKING CHARGES**: Not Applicable
- 16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): At the Provider's discretion, if the Customer is not in default of any portion of this Agreement, Provider will allow a credit for lost equipment provided that the lost equipment is returned within three (3) months from the date the equipment was reported missing. Provider will allow the Customer a lost and stolen allowance specified in the attached exhibit(s) of the Customer's average annual active devices to be determined twelve (12) months from the effective date of this Agreement. It is the Customer's sole responsibility to notify the Provider of any damaged, lost or stolen equipment. Damaged or missing reports must be provided via written notice. Damage includes, without limitation, damage to the casing or other components of the Equipment and any other damage that inhibits any part of the Equipment's ability to function properly or at all. If the Equipment is irreparably damaged, lost or stolen while in Customer's possession, Customer agrees to pay Provider the full cost to repair or replace such Equipment based on the rates outlined in the attached exhibits. The determination as to whether the Equipment must be repaired or replaced shall be made by Provider in Provider's sole discretion.
- 17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A
- 18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):
- 18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A
- 19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A
- 20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A
- 21. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A
- 22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A
- 22b. Section 508 Compliance for EIT: as applicable
- 23. UEI NUMBER: CNWBE1XQJQL3
- 24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.
- 25. SHADOWPAY: ShadowPay enables users to manage supervision-related fees within the ShadowtrackONE Platform, including debits, credits, and detailed transaction records. It supports scheduled and automated payment reminders. Enrollees can make online payments via a custom portal in the EnrolleeApp. A 5% Technology Fee applies to all Enrollee transactions and will be charged to the Enrollee, varying by state law. Note: Enrollees must be registered in the EnrolleeApp to use ShadowPay.



# One-Piece GPS Tracking - Wrist-Worn Device - (Daily Lease Rate)

Hardware  Description  Lease Cost  A one-piece GPS tracking watch designed for wrist or ankle wear, ensuring comprehensive monitoring of program compliance.		
wear, ensuring comprehensive monitoring of program	Hardware	Lease Cost
Key Features:  Continuous Tracking: Utilizes GPS, Wi-Fi, Bluetooth and LBS technology for constant location monitoring.  Communication: Optional voice communication with the enrollee.  Security: Equipped with advanced tamper detection technology.  Messaging: Capable of sending and receiving messages.  Flexible Tracking Intervals: Adjustable default tracking intervals.  Enrollees Per Da 1-50 \$4.05 51-100 \$4.00 101-150 \$3.95 151-200 \$3.95 151-200 \$3.95 151-200 \$3.95 151-200 \$3.85 251-300 \$3.85 251-300 \$3.85	ShadoWatch  O2:25 2023 06 04 Sunday  All so in	Enrollees Per Day  1-50 \$4.05  51-100 \$4.00  101-150 \$3.95  151-200 \$3.90  201-250 \$3.85  251-300 \$3.80



# One Piece GPS Tracking - Ankle-Worn Device - (Daily Lease Rate)

ShadowtrackONE PLATFORM			
Hardware	Description	Lease Cost	
ShadowDevice	An ankle-worn, one-piece GPS tracking device designed to ensure precise program compliance monitoring.  Key Features:  Continuous Tracking: Utilizes GPS, Wi-Fi, and LBS technology for seamless location monitoring.  Communication: Optional voice communication with the enrollee.  Security: Advanced tamper detection technology for enhanced security.  Customizable Tracking: Adjustable default tracking intervals.  Device Kit Includes:  AC/USB power adapter  Wireless charging block  USB charging cords for both the device and the wireless charging block  Security strap locking bolt  Installation tool	Enrollees Per Day  1-50 \$4.05 51-100 \$4.00  101-150 \$3.95  151-200 \$3.90  201-250 \$3.85  251-300 \$3.80  301+ \$3.75	

# Indoor/Incarcerated Offender Tracking Technology – (Daily Lease Rate)

ShadowtrackONE PLATFORM			
Hardware	Description	Lease	e Cost
ShadowBeacon– (Optional)	The ShadowBeacon is designed for versatile use, either paired with a single device or to track multiple individuals in larger correctional environments such as jails or residential treatment facilities. This beacon allows precise tracking and monitoring of large populations within secured areas, ensuring individuals remain in approved zones at all times. By utilizing multiple beacons in your facility's setup, alarms can be triggered if individuals enter restricted areas. The ShadowBeacon is intended to work seamlessly with the ShadoWatch.	Enrollees 1-50 51-100 101-150 151-200 201-250 251-300 301+	Per Day \$0.50 \$0.50 \$0.50 \$0.50 \$0.50 \$0.50 \$0.50 \$0.50



# **Standard Enrollee App Solutions**

ShadowtrackONE PLATFORM			
Solutions	Description	Cost Unit Measurement	
All Standard App & Landline Services	Our app offers over 30 solutions tailored to meet the unique needs of corrections. It can be installed on either an enrollee's Smartphone or an agency-provided device, and it ensures compliance through various features. The app provides GPS and WiFi location tracking, capturing a point when a service is performed or via an on-demand ping. Our pricing model includes all standard app-related key solutions at no additional cost, delivering comprehensive and cost-effective support for correctional agencies.  Additional features and enhancements will be added as they become available. Please visit our website at https://www.shadowtrack.com/gsa-appsolutions for a complete list of all the current features and enhancements offered.	Enrollees Per Month  1-100 \$20.00  101-5000 \$15.00  5001-10,000 \$10.00  10,001-20,000 \$6.25  20,001-25,000 \$6.13  25,001+ \$6.00  *The cost of solutions is per month, regardless of the number of days the enrollee is active during that month. The Officer App is included at no additional cost.	



# Optional EnrolleeApp Related Solutions

ShadowtrackONE PLATFORM			
Solutions	Description	Cost Unit Measurement	
ShadowBriety Alcohol Monitoring	With ShadowBriety, enrollees are regularly,		
to the second and money are they required.	randomly, or instantly tested for breath alcohol levels. The enrollee's identity is verified through facial recognition to ensure the correct individual is performing the test. Test results are immediate, accurate, and specific to the enrollee. The BACtrack device pairs via Bluetooth with the enrollee's phone or an agency-provided phone.	Enrollees Per Day  1+ \$2.50  *Enrollees must be enrolled in the EnrolleeApp to utilize ShadowBriety.	
ShadowPhone Lite	ShadowPhone Lite enables the EnrolleeApp with our Partially Lock Down software to be installed on either the enrollee's own phone or an agency-provided device. The software prevents the enrollee from deleting or logging out of the EnrolleeApp or modifying the phone's location settings. Once installed, we can track the phone's location at intervals as frequent as every 1 minute. All standard app-related solutions are included at no additional charge.  *Monitoring rates apply only when active.	Enrollees Per Day  1+ \$3.50 per day  *Includes Shadowtrack App services at no additional cost.	



# Smartphone Monitoring/Tether Option/EnrolleeApp Solutions (Daily Lease Rate)

ShadowtrackONE PLATFORM			
Hardware	Description	Cost Unit Measurement	
ShadowPhone	The ShadowPhone is a rugged smartphone pre-loaded with our Lock Down software and suite of app-related solutions, providing continuous tracking capabilities. It can be paired with our tamper-proof ShadowTether, worn on the enrollee's wrist, ensuring the smartphone remains in close proximity to the enrollee at all times—creating a true two-piece GPS tracking solution. All standard app solutions are included in the daily monitoring rate. The device comes with a USB charging cord.  *Idle rates apply.	Enrollees Per Day  1-50 \$4.05 51-100 \$4.00  101-150 \$3.95 151-200 \$3.90 201-250 \$3.85 251-300 \$3.80 301+ \$3.75  *Includes EnrolleeApp solutions at no additional cost.	
ShadowTether –  (Optional)	An optional discrete, tamper-proof wrist worn band pairs with the ShadowPhone to create a two-piece GPS device, ensuring the enrollee remains in proximity to the ShadowPhone at all times.  Device Kit Includes:  USB charging cord Installation tool Locking clasp/screws	Enrollees         Per Day           1-50         \$0.50           51-100         \$0.50           101-150         \$0.50           151-200         \$0.50           201-250         \$0.50           251-300         \$0.50           301+         \$0.50	

### **Pricing Summation**

- Simple to budget, per diem/per month pricing
- This includes ten percent (10%) spare inventory based on the monthly average of all devices leased, with a minimum of one (1) no-charge shelf device at all times.
- This includes a ten percent (10%) Loss, stolen, and Damaged (LSD) equipment allowance based on the average monthly total of leased devices for occurrences outside of normal wear and tear at no additional cost.
- Includes standard shipping to and from the agency location at no additional cost.
- Includes all standard device consumables at no additional cost.
- Includes standard replacement straps for the ShadoWatch at no additional cost. Typical standard strap usage is (4) straps per device per year. \*Shadowtrack reserves the right to charge the agency \$20.00 per strap if excessive strap usage occurs.
- Includes initial, ongoing, and supplemental/refresher training at no additional cost.
- Includes automated notification and automated monitoring center services at no additional cost.
- Includes 24/7/365 customer service/support at no additional cost.
- Includes unlimited user access to ShadowtrackONE monitoring platform and no charge mobile OfficerApp.



# Replacement and Additional Cost Items (Leased Devices)

	ShadowtrackONE PLATFORM	
Item	Description	Cost
ShadoWatch	Replacement cost for Lost, Stolen, Damage occurrences that exceed allowance or for when seeking restitution.	1+ \$350.00 each
ShadowDevice	Replacement cost for Lost, Stolen, Damage occurrences that exceed allowance or for when seeking restitution.	1+ \$375.00 each
ShadowPhone	Replacement cost for Lost, Stolen, Damage occurrences that exceed allowance or for when seeking restitution.	1+ \$350.00 each
ShadowTether	Replacement cost for Lost, Stolen, Damage occurrences that exceed allowance or for when seeking restitution.	1+ \$100.00 each
ShadowBeacon	Replacement cost for Lost, Stolen, Damage occurrences that exceed allowance or for when seeking restitution.	1+ \$75.00 each
ShadowBriety	Replacement cost for Lost, Stolen, Damage occurrences that exceed allowance or for when seeking restitution.	1+ \$150.00 each
Suspended/Idle Rate for GPS Devices	Daily rate when device is suspended/idle and in your agency's inventory but not actively installed on an enrollee. This rate is charged for devices that exceed your allotted spare equipment shelf allowance. *Applies to ShadoWatch, ShadowDevice, and ShadowPhone that are leased.	1+ \$1.50 per day
Extra-Long Straps	Extra-long straps are available for purchase for ShadoWatch.	1+ \$25.00 each
Power Adapters	Replacement AC power adapters/charging cords for all devices.	1+ \$20.00 each
Wireless Charger	Replacement Wireless clip-on battery charger for ShadoWatch and ShadowDevice.	1+ \$35.00 each
Torque Driver	Optional torque screwdriver for ShadoWatch. (1) torque driver is provided for every (10) devices leased.	1+ \$70.00 each
Installation Tool	Standard installation tool for ShadoWatch, ShadowDevice, or ShadowTether. (1) installation tool will be provided for every (10) leased.	1+ \$20.00 each
Strap Cutting Tool	Universal strap cutting tool for ShadoWatch and ShadowTether. (1) cutting tool will be provided for every (10) leased.	1+ \$20.00 each



## **Optional Additional Cost Items**

ShadowtrackONE PLATFORM			
Item	Description	Cost	
Two-way device voice communication (Optional)	Optional two-way voice communication with program participant enrolled on ShadoWatch.	1+ \$0.50 per day	
100% Lost, Stolen, Damaged Equipment Allowance (Optional)	A standard ten percent (10%) L,S,D equipment allowance is included in our daily lease rates. If agencies elect for optional complete coverage, Shadowtrack can cover one hundred percent (100%) of L,S,D occurrences om leased devices. Rate applies to all devices in an agency's inventory whether active or inactive.	1+ \$0.50 per day	
Enhanced Monitoring Center Services (Optional)	Equipment lease rates include automated alert notifications sent via text, and/or email, and/or automated voice notification calls. This optional rate only applies if you desire live monitoring center intervention (i.e., troubleshooting alarms prior to notification, etc.)	1+ \$0.75 per day	
Custom Software & Integration (Optional)	Shadowtrack has successfully integrated our solutions into many case management software systems utilized by our customers as well as other software platforms utilized by government agencies (i.e., CORIS case management, etc.). In most cases, this custom software integration was performed at no additional cost to the end users. The integration can be as simple as transferring data between software platforms to ease installation setup, eliminate duplicate data entry, add alarm handling resolution notes into an agency's case management software system(s), etc. Shadowtrack's software development engineers will work with your agency's IT department and private software providers in order to gauge the complexity and scope of the project and will provide estimates if any costs are involved.	\$175/hour  (Shadowtrack reserves the right to charge for this service. Cost if any charges are applicable once the scope of the project is determined)	

### **SHADOWPAY**

ShadowPay enables users to manage supervision-related fees within the ShadowtrackONE Platform, including debits, credits, and detailed transaction records. It supports scheduled and automated payment reminders. Enrollees can make online payments via a custom portal in the EnrolleeApp. A Convenience Fee applies to all Enrollee transactions and will be charged to the Enrollee. The Convenience Fee percentage varies by state and local laws.

Note: Enrollees must be registered in the EnrolleeApp to use ShadowPay.

### **Pricing Disclaimer**

Shadowtrack reserves the option to work with individual agencies interested in procuring our services from this Cooperative Purchasing Agreement in packaging EM solutions to meet their individual needs. Negotiated item pricing will not be lower than the pricing listed in this cost sheet (example: on-site staff, additional shelf allowance, combo pricing, monthly pricing instead of daily lease pricing, equipment purchase options, etc.).