



715 Fairview Road, Zanesville, OH 43701  
 hollingsworthconsulting.net  
 P: 740.683.6722 E: [brad@hollingsworthconsulting.net](mailto:brad@hollingsworthconsulting.net)

**General Services Administration  
 Federal Acquisition Service  
 Authorized Federal Supply Schedule FSS Price List**

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

**Multiple Award Schedule (MAS)**

**FSC Group:** [Professional Services](#)

**FSC Class(es)/ Product Code(s):** [R408, R410](#)

**Contract Number:** [47QRAA24D00BT](#)

**Contract Period:** [August 7, 2024, through August 6, 2029](#)

**Company:** [Hollingsworth Consulting LLC, 715 Fairview Road, Zanesville, OH 43701](#)

[P:740-683-6722](#) | [F: 740-720-2716](#)

**Contract Administration Source:** [Bradley Hollingsworth \(\[brad@hollingsworthconsulting.net\]\(mailto:brad@hollingsworthconsulting.net\)\)](#)

**Business Size:** [Small \(2x, LJ\)](#)

**For more information on ordering, go to the following website:** <https://gsa.gov/schedules>

**CUSTOMER INFORMATION**

1a [Table of awarded special item number\(s\) with appropriate cross-reference to item descriptions and awarded price\(s\).](#)

SIN	SIN Title
<a href="#">541611</a>	<a href="#">Management and Financial Consulting, Acquisition and Grants Management</a>
<a href="#">611430</a>	<a href="#">Professional and Management Development Training</a>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. [Not Applicable.](#)

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. [See next page for rate table.](#)



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**Hollingsworth Consulting LLC Course Descriptions**  
**(SIN 541611- No security clearance, domestic, both facility options)**

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 MAS Contract #47QRAA24D00BT

Labor Category/ Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Price Offered to GSA (including IFF)
Executive Consultant /Facilitator	<ul style="list-style-type: none"> <li>• Serves as the principal liaison between Hollingsworth Consulting and customer, including development and determination of project contracts, overseeing allocation of securing necessary project/task resources, and providing timely status reports</li> <li>• Provides expert advice in a broad and diverse range of business, industry and organizational settings</li> <li>• Analyzes, determines, and develops requirements for strategic solutions and tactical implement plans to meet clients' service needs</li> <li>• Primary engagement contact with senior client representatives, providing expert advice and guidance to ensure project strategy, design, implementation, and expectations are met</li> <li>• Defines, analyzes, and develops plans with subject matter experts for complex systems and operations</li> <li>• Coordinates and manages preparation of plans, analysis, evaluations, and assessments for effective and efficient implementation of programs, systems, and operational specifications</li> <li>• Drives the simplification and/or improvement of business processes and transformation efforts and engages with all levels of stakeholders to ensure operational efficiency, scaling, and agility from planning through delivery of the new capabilities and realization of value</li> <li>• Develops cross-functional teams to effect organizational process improvement</li> <li>• Directs data and forecasting model design implementation, testing, and documentation to service clients' needs</li> <li>• Utilizes industry standards Lean, Kaizen, in implementation of business transformational and improvement strategies with awareness of and sensitivity to organizations' structures and processes, missions and values, and their cultures</li> <li>• Sets ground rules before all meetings and sessions to achieved defined goals and facilitates to lead organizations in structuring and organizing work sessions</li> <li>• Conducting sessions that accomplish project goals, shifting or transitioning individuals and teams from current state to a desired future state utilizing various strategic tools and concepts</li> <li>• Provides advanced experience in process improvement, team building, facilitation, and technical concepts</li> </ul>	Master's	15	\$209.52



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Labor Category/ Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Price Offered to GSA (including IFF)
Business Development Specialist	<ul style="list-style-type: none"> <li>• Drives awareness and engagement and makes connections to build opportunities for development of business relationships</li> <li>• Develops and maintains customer contact and relationships through strategic initiatives</li> <li>• Supports development and execution of key initiatives providing though-leadership for comprehensive understanding among constituents</li> <li>• Facilitates cross-functional team strategy sessions</li> <li>• Provides insights related to task or project strategic direction and outcomes</li> <li>• Communicates strategy recommendations with clear, concise language for various audiences and provides assessment of content prepared by others</li> <li>• Evaluates proposals for feasibility and compliance</li> <li>• Prepares materials for proposals, presentations, and program initiatives</li> <li>• Drafts, edits and updates communications for use in documents and reports, business solutions, training, and customer relationships</li> <li>• Grasps and explains complex concepts to expert and non-expert audiences</li> <li>• Interviews constituents, gathers and analyzes information from multiple sources to generate comprehensive documentation</li> <li>• Trains internal constituents to ensure usage and sustainability of branding and campaign plans and initiatives</li> <li>• Performs tasks utilizing practical and theoretical knowledge</li> </ul>	Master's	7	\$108.45
Executive Project Manager	<ul style="list-style-type: none"> <li>• Negotiates and prepares contracts with clients</li> <li>• Oversees all aspects of project from development through implementation and evaluation</li> <li>• Assigns responsibilities, monitors and summarizes progress, and sets timelines</li> <li>• Develops solutions to project challenges and problems</li> <li>• Evaluates for and develops relevant process modeling or reengineering, statistical process control, simulations, strategic and business planning, change management, and evaluation</li> <li>• Serves as an advisor to project champion, team and client contacts</li> <li>• Prepares reports for management/executives</li> </ul>	Master's	10	\$170.33
Data Scientist	<ul style="list-style-type: none"> <li>• Transforms data science prototypes and applies appropriate machine learning algorithms and tools. Ensures that algorithms generate accurate user recommendations.</li> <li>• Performs general and descriptive statistical analysis of data sets</li> <li>• Evaluates data sets and interprets patterns, relationships, inferences, and the like</li> <li>• Solves complex problems with multilayered data sets, as well as optimizing existing machine learning libraries</li> <li>• Develops appropriate algorithms to analyze huge volumes of historical data to make predictions. Run tests, perform statistical analysis, and interpret test results.</li> <li>• Documents machine learning processes.</li> <li>• Researches and implements appropriate algorithms and tools to develop machine learning applications according to requirements.</li> <li>• Utilizes industry standard communication and visualization tools to visualize and communicate complex quantitative information and analysis to senior executives.</li> <li>• Possesses data mining expertise to analyze structured and unstructured information to join and explore relationships in disparate data sets.</li> <li>• Applies advanced analytics capabilities to derive insights from a combination of unstructured, semi-structured, and structured data.</li> <li>• Assists with analysis, evaluation, and assessment leading to development of recommendations for system and process improvements, optimization, development, and/or operations sustainment efforts for systems and processes.</li> </ul>	Master's	5	\$161.26



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**Hollingsworth Consulting LLC Course Descriptions (SIN 611430)**

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 MAS Contract #47QRAA24D00BT

Course	Detailed Description	Course Length	Min Students	Max Students	Price Offered to GSA (including IFF)	Unit Of Issue
Lean Six Sigma Yellow Belt	This certification provides participants with the knowledge and skills to be an effective team member on a problem-solving team. Upon completion of the certification workshop, participants will understand the five-phase problem solving process, DMAIC (define, measure, analyze, improve & control), and will have a basic understanding of how and when to use some of the most common problem-solving tools and techniques in support of completion of process improvement projects. Participants will apply their knowledge through completion of assessments and by engaging in defining a real-world project and reflecting on the importance of recognizing root cause(s) to demonstrate their understanding of the DMAIC methodology.	8 hours	5	30	\$4,785.89	Per Course
Lean Six Sigma Green Belt	This certification provides participants with the knowledge and skills to be an effective team leader on a problem-solving team. Upon completion of the certification workshop, participants will have an applied working knowledge of the five-phase problem solving process, DMAIC (define, measure, analyze, improve & control). Throughout the certification training participants will apply and experience firsthand the advanced problem-solving tools and techniques as they define and complete a project that makes a measurable improvement for their organization with coaching (mentoring) from a Master Black Belt. Project completion will be documented with a presentation of the results by participants furthering the application and demonstration of their understanding of the process and tools utilized during their project.	16 hours	5	30	\$9,571.79	Per Course



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2. Maximum order per SIN:

SINs	Maximum Order
541611	\$1,000,000
611430	\$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area): **SIN Scope** 541611 U - 50 St,DC,Territ. And 611430 U - 50 St,DC,Territ.

5. Point(s) of production: **NA**

6. Discount from list prices or statement of net price:

- Prices listed are net, discounts have been deducted and the industrial funding fee has been added

7. Quantity discounts:

Quantity/Volume Discounts	Indicate a proposed quantity/volume discount
5%	4+ courses
5%	2+ projects within 6 months

8. Prompt payment terms: **State any prompt payment discounts agreed to on contract. Examples of what could be stated for this item include the following:**

- Not applicable
- Net 30

"Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign items:

- Not applicable

10a. Time of delivery: **Contract start and completion dates are to be negotiated at the task order level to meet the purchasers' specific needs.**

10b. Expedited delivery: **Contractor will insert one of the following:**

- Not Applicable for services

10c. Overnight and 2-day delivery: **Not applicable for services**

10d. Urgent Requirements: **Typically, not applicable for services offered, but contractor would be available for discussion for urgent requests if needed.**



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11. F.O.B point(s): [Destination CONUS, Origin OCONUS](#)

12a. Ordering address(es): [715 Fairview Road, Zanesville, OH 43701](#)

12b. Ordering procedures: For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): [715 Fairview Road, Zanesville, OH 43701](#) or electronically with [information provided at contract initiation](#)

14. Warranty provision: [Not Applicable](#)

15. Export packing charges: [Not Applicable](#)

16. Terms and conditions of rental, maintenance, and repair: [Not Applicable](#)

17. Terms and conditions of installation: [Not Applicable](#)

18a. Terms and conditions of repair parts: [Not Applicable](#)

18b. Terms and conditions for any other services: [Not Applicable](#)

19. List of service and distribution points: [Not Applicable](#)

20. List of participating dealers: [Not Applicable](#)

21. Preventive maintenance: [Not Applicable](#)

22a. Special attributes: [Not Applicable](#)

22b. Section 508 compliance: [Not Applicable](#)

23. Unique Entity Identifier (UEI) number: [HJFPNLKFT8H1](#)

24. Notification regarding registration in System for Award Management (SAM) database: [Registration valid to March 22, 2025](#)

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), apply to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.