

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system.

The internet address for **GSA Advantage!**[™] is: **GSAAdvantage.gov**.

Multiple Award Schedule Federal Supply Group: Professional Services

Contract Number: 47QRAA21D004A

Contract Period: April 2, 2021 through April 1, 2026

Pricelist Current through: Modification PS-0011 – Effective on July 3, 2023



**Mercer (US) LLC
1166 Avenue of the Americas FL 30
New York, NY 10036-2708**

Website: www.mercer-government.mercer.com

Contact for Contract Administration

Dana Dickerson

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Business Size: Large

For more information on ordering, go to the following website: <https://www.gsa.gov/schedules>

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION:

1a. Table of the Awarded Special Item Numbers:

SIN	Recovery	SIN Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Not Applicable – No products are awarded to the contract.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Hourly rate information is provided on Page 4, and descriptions for all services begin on Page 5.

2. Maximum Order: \$1,000,000 for SIN 541611 and \$250,000 for SIN OLM

3. Minimum Order: \$100

4. Geographic Coverage (Delivery Area): All 50 States, the District of Columbia, and Puerto Rico

5. Point of production: Same as Company Address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted)

7. Quantity Discounts:

Tier	Threshold Amount	Additional Discount
1	\$250,000 - \$999,999	3%
2	\$1,000,000 - \$4,999,999	5%
3	\$5,000,000 and above	7%

8. Prompt payment terms: Net 30 Days

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: None

10a. Time of Delivery: Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

11. F.O.B Point: Destination

12a. Ordering Address: Same as Company Address

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: Mercer (US) LLC, PO Box 100260, Pasadena, CA 91189-0260

14. Warranty provision: N/A

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes, such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). None

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g. contractor’s website or other location.) ICT accessibility standards can be found at: www.Section508.gov/. N/A

23. Unique Entity Identifier (UEI) number: C14KCGJV5WS3

24. Notification regarding registration in System for Award Management (SAM) database: Registered under CAGE Code 3SSS8.

Final GSA Pricing

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Base Period:

		Year 1	Year 2	Year 3	Year 4	Year 5
SIN	Labor Category	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
541611	Partner	\$490.08	\$502.33	\$514.89	\$527.76	\$540.95
541611	Sr. Principal/Principal II	\$424.19	\$434.80	\$445.67	\$456.81	\$468.23
541611	Principal/Principal I	\$344.08	\$352.68	\$361.50	\$370.54	\$379.80
541611	Senior Associate II	\$291.06	\$298.34	\$305.80	\$313.44	\$321.28
541611	Associate II	\$251.13	\$257.41	\$263.85	\$270.44	\$277.20
541611	Senior Analyst	\$144.00	\$147.60	\$151.29	\$155.07	\$158.95
541611	Analyst	\$108.24	\$110.95	\$113.72	\$116.56	\$119.48

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) for Professional Services and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions for SIN 541611

Labor Category	Min. Education	Min. Experience	Functional Responsibility
Partner	Masters**	15	<p>*Leads large complex client engagements, including managing overall service delivery, strategy, and advising clients on the design, funding, and administration of their programs.</p> <p>*Monitors success of projects in terms of scope, budget, timeliness, and client satisfaction, and is accountable for revenue/profitability for client accounts and projects.</p> <p>*Incorporates compliance and professional standards into all work processes, including transparency, peer review, and compliance with legal and financial review and approvals.</p> <p>*Innovates intellectual capital and leading edge analysis to fuel continued client consulting support.</p> <p>** Or a Bachelors Degree with 18 years of experience.</p>
Sr. Principal/ Principal II	Masters**	10	<p>This position is for a recognized master in consulting, who leads and manages relationships and engagements with clients. Responsible for client management, client engagement and satisfaction, new and expanded business development, contract negotiation and scope, and project and team management.</p> <p>*Oversees multiple project managers, ensuring the team is within budget, on time, and producing work consistent with the scope of work and ensuring communication with the client, project team, and senior client leader.</p> <p>*Manages the relationship with key client stakeholders and oversees client engagements.</p> <p>*Identifies and secures resources and specialists ensuring work is leveraged to the right skill and career level, and provides team members with the opportunity to develop skills and expertise.</p> <p>*Is a recognized policy expert in various facets, including health and retirement benefits, regulatory policies, human resource policy and procedures, and/or the financial and operational aspects of government programs.</p> <p>*Considers the implication of policy, law, political changes, etc. on client programs.</p> <p>*Develops intellectual capital. Leads or participates in the development of tools or processes that can be leveraged for multiple clients.</p> <p>** Or a Bachelors Degree with 13 years of experience.</p>

Principal/ Principal I	Masters**	7	<p>This position is for a recognized subject matter expert in consulting, who manages large projects or processes.</p> <ul style="list-style-type: none"> *Works as the lead client manager to one or more projects. *Consults with the senior client manager to initiate a project once it is sold. Manages the client, project, budget, resources, timelines, scope and expectations as well as working closely with the peer position at the client. *Presents on project results to clients and client-related stakeholders; manages the day-to-day relationship with the key members of the client team. *Identifies and secures resources and specialists ensuring work is leveraged to the right skill and career level, and provides team members with the opportunity to develop skills and expertise. *Collaborates with client team and project team to ensure high-quality deliverables are developed and submitted to the client on time and on budget. *Utilizes knowledge of client's challenges to identify sales opportunities. <p>** Or a Bachelors Degree with 10 years of experience.</p>
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Sr. Associate II	Bachelors	5	<p>This position is for a seasoned professional individual contributor in consulting, who works independently with minimal supervision to lead the project management on all client consulting initiatives. A key part of this role is also to be the expert for projects and proposals. Mentors junior staff while overseeing their work.</p> <ul style="list-style-type: none"> *Works to initiate the project and support day-to-day management of one engagement. *Leads meetings with the client and clearly defines the scope, timelines, and deliverable of the project. *Ensures the team is within budget, on time, and producing work consistent with the scope of work. *Manages the quality and timeliness of project deliverables and ensures they are client ready. *Continues regular communication with client and proposes essential project documents, including the budget and work plans. Provides updates and advises clients on interim analyses. *Provides insight and expertise on project strategy, timeline, and deliverables based on project scope. *Works directly with the client to clarify project scope and serves as a resource for client to answer project-related questions. *Participates on multiple projects with multiple clients simultaneously. *Identifies project/data anomalies in deliverables. Understands the reasons and impacts of said anomalies in order to communicate them to senior staff or project lead(s). *Works with peers who are specialists to coordinate their contribution throughout the project. *Keeps current on relevant technical policies, such as health and benefits policies, federal rules, and regulations, etc. *Considers the implication of policy, law, political changes, etc. on client programs. *Develops intellectual capital. Leads or participates in the development of tools or processes that can be leveraged for multiple clients.
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Associate II	Bachelors	3	<p>This position is for an established and productive professional individual contributor in consulting, who works independently with minimal supervision. The purpose of this job is to leverage qualifications and consulting expertise to provide technical reviews of data and deliverables and support the management of tasks and deadlines. This role is a key resource for the client.</p> <ul style="list-style-type: none"> *Participates and takes detailed notes in initial meetings with client or project lead to define the scope of the project. *Supports project scoping. *Provides updates on data requests and advises lead client manager on interim analyses. *Creates client call agendas, and coordinates calls with client and project team. Actively participates in client calls and meetings. *Assists in project workflow coordination and the coordination of data requests. *Assists in developing essential project documents, including the budget and work plans. *Completes technical reviews and analyses relating to project scope and supports project plan timeline. Shares knowledge with junior staff and acts as a resource to answer questions and problem-solve. *Leads junior resources in defining and understanding project scope and overall goals/deliverables. *Supports development of technical deliverables. Maintains peer review responsibility to ensure accuracy and quality of deliverables. *Assists in technical reviews and supports project plan timeline. *Leads technical development/review activities, ensuring accuracy and high-quality.
Senior Analyst	Bachelors	2	<p>This position is for a developing professional individual contributor in consulting, who works under moderate supervision.</p> <ul style="list-style-type: none"> *Coordinates with project lead on deliverables, documentation, data, and other relevant information to support overall project scope. *Coordinates data requests. *Assists in the coordination of timeliness and project deliverables. *Subject matter expert in Word, Excel and/or Access. Completes supplemental ad hoc analyses as needed. *Assists in development of project documentation, including technical write ups, certification, and executive summaries.

Analyst	Bachelors	1	<p>This position is for an entry-level professional individual contributor in consulting, who works under close supervision. The purpose of this job is to support consultants with research and technical analyses.</p> <ul style="list-style-type: none"> *Ensures project team is regularly updated on projects assigned. Includes taking meeting notes and following up with action items and assignments. *Becomes familiar with models, techniques, processes, and methodologies specific to scope of project. *Assists the project team in updating, analyzing, and validating data in Word, Excel and/or Access. *Validates data to ensure accuracy. *Utilizes intranet resources; participates in training courses and online learning; engages in on-the-job training through more experienced colleagues to gain an understanding client goals and objectives. *Demonstrates superior analytical skills, strong command of excel, excellent interpersonal skills, strong oral and written communication skills.
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