

# GENERAL SERVICES ADMINISTRATION

## FEDERAL SUPPLY SERVICE

### Authorized Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

#### MULTIPLE AWARD SCHEDULE (MAS)

##### Category H, Professional Services

Subcategories: H01, Business Administrative Services, FSC/PSC Code: R408; H03, Financial Services, FSC/PSC Code: R703; H07, Logistical Services, FSC/PSC Code: V122; H10, Training, FSC/PSC Code: R704

##### Category D, Human Capital

Subcategory D03, Human Resources, FSC/PSC Code: R799

##### Category F, Information Technology (IT)

Subcategory F03, IT Services, FSC/PSC Code D399

Contract Number: 47QRAA19D0041

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>

Contract Period: February 4, 2019 through February 3, 2029

Current through Modification: PS-0019, effective March 7, 2024



Contractor: Cyber Solutions & Services, Inc. dba American Cyber Inc.  
14830 Windward Lane  
Naples, Florida 34414-8688

Business Size: Women Owned Small Business (WOSB)

Telephone: 703-451-2774

FAX Number: 703-272-3023

Web Site: [www.americancyber.com](http://www.americancyber.com)

E-mail: [amartin@americancyber.com](mailto:amartin@americancyber.com)

Contract Administration: Amy Martin



## Customer Information

1a. Table of Awarded Special Item Number(s)

SIN	Recovery	SIN Description
541219	541219RC	Budget and Financial Management Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430RC	Professional and Management Development Training
541614SVC	541614SVCRC	Supply and Value Chain Management
54151S	54151SRC	Information Technology Professional Services
541612HC	541612HCRC	Agency Human Capital Strategy, Policy and Operations
OLM	OLMRC	Order-Level Materials (OLM)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

SIN	Recovery	Awarded Price
541219	541219RC	\$103.59
611430	611430RC	\$51.93
541614SVC	541614SVCRC	\$103.59
541611	541611RC	\$72.65
54151S	54151SRC	\$34.47
541612HC	541612HCRC	\$120.31

1c. A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who perform services is provided starting on page 6.

2. Maximum Order:

SIN	Recovery	Maximum Order
541219	541219RC	\$1,000,000.00
611430	611430RC	\$1,000,000.00
541614SVC	541614SVCRC	\$1,000,000.00
541611	541611RC	\$1,000,000.00
54151S	54151SRC	\$500,000
541612HC	541612HCRC	\$1,000,000.00
OLM	OLMRC	\$250,000

3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Domestic and Overseas
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).
7. Quantity discounts: None
8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. Foreign items (list items by country of origin): None
- 10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order.
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list, or as negotiated between American Cyber and the Ordering Activity.
- 10c. Overnight and 2-day delivery. As negotiated between American Cyber and the Ordering Activity.
- 10d. Urgent Requirements. As negotiated between American Cyber and the Ordering Activity.
11. F.O.B Points(s): Destination
- 12a. Ordering Address(es):  
American Cyber  
11324 Chapel Road  
Clifton, VA 20124
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3" in Customer Information Item 13b per I-FSS-600.
13. Payment address(es):  
American Cyber  
11324 Chapel Road  
Clifton, VA 20124
14. Warranty provision: Contractor's standard commercial warranty.
15. Export Packing Charges (if applicable): N/A
16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
17. Terms and conditions of installation (if applicable): N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

- 18b. Terms and conditions for any other services (if applicable): N/A
19. List of service and distribution points (if applicable): N/A
20. List of participating dealers (if applicable): N/A
21. Preventive maintenance (if applicable): N/A
- 22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 22b. If applicable, Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and full details can be found at: N/A. ICT accessibility standards can be found at <https://www.section508.gov/>
23. Unique Entity Identifier (UEI) number: Z9YUSNGQNAA6
24. Notification regarding registration in System for Award Management (SAM) database: American Cyber is registered and active in SAM.



### Authorized Federal Supply Schedule Price List

SIN	Awarded Category	GSA Price 2/4/2024 – 2/3/2025	GSA Price 2/4/2025 – 2/3/2026	GSA Price 2/4/2026 – 2/3/2027	GSA Price 2/4/2027 – 2/3/2028	GSA Price 2/4/2028 – 2/3/2029
541611	Analyst Jr.	\$69.82	\$71.97	\$74.18	\$76.45	\$78.80
541611	Analyst	\$77.97	\$80.37	\$82.84	\$85.38	\$88.00
541611	Analyst Sr.	\$128.37	\$132.31	\$136.37	\$140.56	\$144.88
541611	Jr. Acquisition Support	\$51.93	\$53.52	\$55.16	\$56.86	\$58.60
541611	Acquisition Support	\$74.88	\$77.18	\$79.55	\$81.98	\$84.50
541611	Sr. Acquisition Support	\$128.37	\$132.31	\$136.37	\$140.56	\$144.88
541611	Business Specialist	\$69.82	\$71.97	\$74.18	\$76.45	\$78.80
541611	Business Manager	\$133.45	\$137.55	\$141.77	\$146.13	\$150.61
541611 541219	Financial Specialist	\$51.93	\$53.52	\$55.16	\$56.86	\$58.60
541219	Financial Manager	\$142.18	\$146.54	\$151.04	\$155.68	\$160.45
541611 541219 541614SVC	Logistics Specialist Jr.	\$51.93	\$53.52	\$55.16	\$56.86	\$58.60
541219 541614SVC	Logistics Specialist	\$106.77	\$110.05	\$113.42	\$116.91	\$120.49
541611 541219 541614SVC	Logistics Specialist Sr.	\$128.37	\$132.31	\$136.37	\$140.56	\$144.88
541611	Principal Consulting Services	\$357.56	\$368.53	\$379.85	\$391.51	\$403.53
611430	Program Manager	\$139.51	\$143.79	\$148.20	\$152.76	\$157.44
541611	Project Specialist	\$51.93	\$53.52	\$55.16	\$56.86	\$58.60
611430 541614SVC	Project Manager	\$132.83	\$136.91	\$141.11	\$145.44	\$149.90
541611	QA Specialist	\$51.93	\$53.52	\$55.16	\$56.86	\$58.60
541219	QA Manager	\$137.55	\$141.77	\$146.13	\$150.61	\$155.23
541611 611430	Subject Matter Expert	\$181.36	\$186.93	\$192.68	\$198.59	\$204.69
611430	Subject Matter Expert Sr.	\$209.60	\$216.04	\$222.67	\$229.50	\$236.54
611430	Training Specialist	\$53.52	\$55.16	\$56.86	\$58.60	\$60.40
611430	Training Specialist Sr.	\$83.45	\$86.01	\$88.64	\$91.37	\$94.17
54151S	Principal Consultant	\$352.74	\$363.57	\$374.73	\$386.24	\$398.10
54151S	Subject Matter Expert (IT)	\$175.19	\$180.57	\$186.12	\$191.83	\$197.71

SIN	Awarded Category	GSA Price 2/4/2024 – 2/3/2025	GSA Price 2/4/2025 – 2/3/2026	GSA Price 2/4/2026 – 2/3/2027	GSA Price 2/4/2027 – 2/3/2028	GSA Price 2/4/2028 – 2/3/2029
54151S	Sr. Subject Matter Expert (IT)	\$206.77	\$213.12	\$219.66	\$226.40	\$233.35
54151S	Manager (IT)	\$135.69	\$139.85	\$144.14	\$148.56	\$153.13
54151S	Analyst (IT)	\$122.37	\$126.13	\$129.99	\$133.98	\$138.10
54151S	Operations Specialist	\$93.60	\$96.47	\$99.44	\$102.49	\$105.63
54151S	IT Cyber Security Specialist	\$142.95	\$147.35	\$151.87	\$156.53	\$161.34
54151S	IT Logistics Specialist	\$105.32	\$108.55	\$111.89	\$115.32	\$118.86
54151S	IT Specialist I	\$56.65	\$58.40	\$60.19	\$62.04	\$63.94
54151S	IT Specialist II	\$100.39	\$103.48	\$106.65	\$109.92	\$113.30
54151S	IT Specialist III	\$117.68	\$121.30	\$125.03	\$128.87	\$132.83
54151S	Network Specialist	\$86.96	\$89.63	\$92.38	\$95.21	\$98.14
54151S	Software Engineer	\$92.39	\$95.23	\$98.16	\$101.17	\$104.27
54151S	Application Development Support Staff	\$84.30	\$86.89	\$89.56	\$92.31	\$95.14
54151S	Technical Support**	\$35.53	\$36.61	\$37.74	\$38.90	\$40.10
54151S	Administrative Assistant**	\$47.05	\$48.49	\$49.98	\$51.52	\$53.10
541612HC	HR Subject Matter Expert	\$209.52	\$215.95	\$222.58	\$229.41	\$236.45
541612HC	HR Senior Training Specialist	\$124.01	\$127.82	\$131.74	\$135.78	\$139.95
541612HC	HR Senior Pay Specialist	\$137.50	\$141.72	\$146.08	\$150.56	\$155.18

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**Service Contract Labor Standards (SCLS)**

<b>SCA Eligible Contract Labor Category</b>	<b>SCA Equivalent Code Title</b>	<b>WD Number</b>
Technical Support	14043 Computer Operator III	2015-4281
Administrative Assistant	01020 Administrative Assistant	2015-4281

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (\*\*\*) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

## Labor Category Descriptions

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
541611	Analyst Jr.	Supports consulting projects, conducts research, and provides analytical insights to assist clients in optimizing their business operations. This position requires strong analytical skills, attention to detail, and the ability to work collaboratively within cross-functional teams.	Bachelors	3
541611	Analyst	Provides a high level of support for a business functional area. to analyze and improve an organization's structure, strategy, business processes and requirements. Conducts analysis of data to improve operations or execute a business's strategy. Develops procedures to systematically collect, identify, organize, and report on data.	Bachelors	7
541611	Analyst Sr.	Provides a high level of support for a business functional area to analyze and improve an organization's structure, strategy, business processes and requirements. Conducts analysis of data to improve operations or execute a business's strategy. Develops procedures to systematically collect, identify, organize, and report on data. Mentors or manages junior staff.	Bachelors	10
541611	Jr. Acquisition Support	Responsible for performing tasks related to developing procurement request packages, while supporting program office activities. Tasks include supporting the development of requirements, market research, estimates, and other related documentation.	Bachelors	3
541611	Acquisition Support	Responsible for planning, coordinating, and developing	Bachelors	5



SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		documentation to support the program's acquisition process, including analysis of mission, program goals, and objectives. Assist with budget formulation and establish timelines and milestones for the acquisition processes and documents to meet customer requirements.		
541611	Sr. Acquisition Support	Facilitate and manage the acquisition processes within the organization. Provide expert support and guidance in various phases of the acquisition lifecycle, from initial planning through contract award and post-award contract management. Responsible for ensuring that acquisitions are conducted efficiently, in compliance with regulations and policies, and in alignment with the organization's strategic objectives.	Bachelors	10
541611	Business Specialist	Provides a supportive role responsible for overseeing business operations, financial management, and client engagement within a consulting firm. This position requires a combination of strategic thinking, operational excellence, and client relationship management to drive the growth and success of the organization.	Bachelors	5
541611	Business Manager	Provides a leadership role responsible for overseeing business operations, financial management, and client engagement. This position requires a combination of strategic thinking, operational excellence, and client relationship management to drive the growth and success of the organization.	Bachelors	7
541611 541219	Financial Specialist	Reviews financial reports, monitors accounts, and prepares activity reports and financial forecasts.	Bachelors	3

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		Investigates ways to improve budget formulation, execution, profitability, and analyzes markets for business opportunities. Assists in maintaining the financial health of the organization and provides assistance to improve budget preparation or execution processes. Provide operating advice and assistance on administrative and management issues, such as strategic financial planning, financial policy formulation and development		
541219	Financial Manager	Reviews financial reports, monitors accounts, and prepare activity reports and financial forecasts. Investigates ways to improve budget formulation, execution, profitability, and analyzes markets for business opportunities. Maintain the financial health of the organization and provides technical assistance to improve budget preparation or execution processes.	Bachelors	7
541611 541219 541614SVC	Logistics Specialist Jr.	Provides support in logistics and supply chain operations. Assists senior logistics specialists and consultants in analyzing logistics processes, conducting research, and implementing improvements to enhance efficiency and effectiveness.	Bachelors	3
541219 541614SVC	Logistics Specialist	Provides operational support in all phases of planning, acquisition, and management of logistics systems. Manage documents, spreadsheets, and reports. Ensures precise, consistent flow of operations for an organization. Interacts with all levels of an organization and is adept in oral and written communication.	Bachelors	7
541611	Logistics Specialist	Responsible for optimizing logistics	Bachelors	10

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
541219 541614SVC	Sr.	and supply chain operations for clients. Provides strategic guidance, analyzes supply chain processes, and implements improvements to enhance efficiency and cost-effectiveness. Applies expertise in logistics and supply chain management to drive efficiencies, reduce costs, and enhance client satisfaction. Provides operating advice and assistance on administrative and management issues, including business process improvement and acquisition strategies to improve logistics and supply chain operations.		
541611	Principal Consulting Services	Provide expert advice and assistance in support of an Agency's mission- oriented business functions. Provides management and direction for complex problem definition, analysis, and requirements development and implementation for complex systems in the relevant subject area. Recommends and advises on business, management or other decisions/ needs.	Bachelors	10
611430	Program Manager	Responsible for day-to-day management of specific contract support, involving multiple projects and groups of personnel at multiple locations. Establishes corporate management structure to direct effective contract support activities.	Bachelors	7
541611	Project Specialist	Supports the performance of a variety of related projects and assists with project management. Responsible for ensuring high quality products and services that are delivered according to the agreed schedule and budget of the applicable task/delivery order. Provides secondary management of	Bachelors	3

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		budget and provides supportive services to ensure projects and subcontracting plans are operated within the parameters of the contract.		
611430 541614SVC	Project Manager	Directs the performance of a variety of related projects and implements project management. Responsible for ensuring high quality products and services that are delivered according to the agreed schedule and budget of the applicable task/delivery order. Provides overall management of budget and ensures projects and subcontracting plans are operated within the parameters of the contract.	Bachelors	7
541611	QA Specialist	Supportive role for quality procedures, standards, and specifications. Assesses customer requirements and ensures they are met. Sets customer service standards and specifies quality requirements. Works with operating staff to establish procedures, standards, systems, and procedures. Record, analyze, and distribute information and monitors performance.	Bachelors	3
541219	QA Manager	Determine, negotiate, and agree on quality procedures, standards, and specifications. Assess customer requirements and ensures they are met. Sets customer service standards and specifies quality requirements. Works with operating staff to establish procedures, standards, systems, and procedures. Record, analyze, and distribute information and monitors performance.	Bachelors	7
611430	Subject Matter Expert Senior	Provides technical leadership, direction, and specialized skills for complex tasks that require unique	Bachelors	7

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		expertise related to specific subject matter. Ensures that work within area of responsibility is complete, meets customer requirements, and is of high quality.		
611430	Training Specialist	Trains personnel by conducting formal classroom courses, workshops and seminars, and/or computer based/computer aided training. Assist in developing and revising training courses; training catalogs; instructor materials (course outline, background material, and training aids); and student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Gathers, reviews, and analyzes course evaluations to determine effectiveness of training sessions.	Bachelors	3
611430	Training Specialist Sr.	Trains personnel by conducting formal classroom courses, workshops and seminars, and/or computer based/computer aided training. Assist in developing and revising training courses; training catalogs; instructor materials (course outline, background material, and training aids); and student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Gathers, reviews, and analyzes course evaluations to determine effectiveness of training sessions.	Bachelors	7
541611 611430	Subject Matter Expert	Provides intermediate support on technical leadership, direction, and specialized skills for complex tasks that require unique expertise related to specific subject matter, including training. Ensures that work within area of responsibility is	Bachelors	5

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		complete, meets customer requirements, and is of high quality.		
54151S	Principal Consultant	Provides technical management and direction for complex problem definition, analysis, and requirements development and implementation for complex systems in the relevant subject area. Recommends and advises on business, management or IT decisions/ needs.	Bachelors	15
54151S	IT Sr. Subject Matter Expert	Defines IT-related problems and analyzes and develops plans and requirements in the relevant subject area for complex systems and/or programs. Coordinates and manages preparation of analyses, evaluations, and recommendations for proper implementation of solutions in the relevant technical or management field etc.	Bachelors	10
54151S	IT Subject Matter Expert	Defines IT-related problems and analyzes and develops plans and requirements in a subject area for moderately complex systems. Coordinates and manages preparation of analyses, evaluations, and recommendations for proper implementation of solutions in the relevant technical or management field etc.	Bachelors	7
54151S	IT Manager	Plans, organizes, and directs IT-related project activities. Ensures that project goals and objectives are met within contract terms and conditions. Interacts with client management and is adept in oral and written communication.	Bachelors	7
54151S	IT Analyst	Provides intermediate level knowledge to design and implement plans for complex operations, business, or process models. Verifies, validates, and supports the	Bachelors	7

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		<p>accreditation/certification of models. Builds, refines, and validates requirements databases. Conducts and delivers course-of-action analyses. Leads tasks which involve constant status or process oversight. Ensures completion of programs, projects, or tasks within estimated time frames and budget constraints. Creates and executes resource driven work breakdown structures for projects. Ensures the quality of the program, project, or task deliverable meet the established standards or metrics. Briefs and leads process teams.</p>		
54151S	IT Operations Specialist	<p>Performs tasking in operations or system discipline areas. Provides technical direction to project activities and interactions with clients/ stakeholders. Demonstrates oral and written communication skills.</p>	Bachelors	5
54151S	IT Cyber Security Specialist	<p>Demonstrate advanced skills in systems designs, security, configuration and analyses. Primary areas of concentration include but not limited to Active Directory migration, Systems troubleshooting, System configuration, installation, monitoring and infrastructure. Secondary areas of support include backup/recovery infrastructure, backup installation, configuration, monitoring and backup architecture. Manage IT infrastructures and ensure secure design, engineering, deployment, operations, and maintenance of large information systems, enterprise networks, and data centers. Interacts with all levels of an organization and is adept in oral and written communication.</p>	Bachelors	10

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
54151S	IT Logistics Specialist	Provides operational support to various projects, to include analysis of logistical information pertaining to IT systems software, hardware, and software design modifications. Utilizes automated logistics systems to manage documents, spreadsheets, and reports, ensuring precise, consistent flow of IT operations for an organization. Interacts with computer system users, engineers, programmers, and budgeting personnel to design, develop, and implement new IT systems, or improve existing systems. Adept in oral and written communication.	Bachelors	7
54151S	IT Specialist I	Performs IT-related activities within an overall effort, or independently performs tasks.	Bachelors	0
54151S	IT Specialist II	Performs design, implementation, integration, and/or support tasks within the IT field relevant to the overall project/program or independently performs tasks.	Bachelors	3
54151S	IT Specialist III	Leads a multi-member team and performs design, implementation, integration and/or tasks within the IT field relevant to the overall project/program or independently performs tasks.	Masters	7
54151S	Network Specialist	Provide system administrator and database administration services. Provide training in the use of systems and applications. Collect information regarding systemic problems and report through proper channels. Maintain databases and applications on client hardware. Test, implement and troubleshoot programs.	Bachelors	7
54151S	Software Engineer	Researches, designs, develops, and tests operating systems-level software and network distribution	Bachelors	7



SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		software. Evaluates hardware and software interface and operational requirements. Documents testing and maintenance of system corrections. Briefs and leads process teams.		
54151S	Application Development Support Staff	Performs general programming or testing and engineering support services to implement corrections or enhancements to application software. Requires the ability to write specifications, work statements, and proposals; design and develop requirements documentation; and provide methodologies for evaluating moderately complex application development related tasks.	Bachelors	3
54151S	Technical Support**	Provides support to users in the areas of e-mail, directories, and standard desktop applications. Serves as the initial point of contact for troubleshooting hardware/software PC and computer peripheral problems. May also provide support in the less technical disciplines of Information Technology such as computer operations, moving and installing equipment, computer cabling, and software installation.	High School	0
54151S	Administrative Assistant**	Provides administrative IT-related project support for program management, IT/cyber project control, report generation, scheduling, financial management, and security. Exercises judgment in completing tasking and works independently.	High School	3
541612HC	HR Subject Matter Expert	Develops effective human capital management strategies and enhanced policies. Provides specialized functional knowledge to the project and team leadership	Bachelors	10

SIN(s)	Category Title	Functional Responsibilities	Minimum Education	Minimum Years of Experience
		of functional areas such as Workforce Planning, Human Capital Strategy, and Organizational Development.		
541612HC	HR Senior Training Specialist	Identifies HR training needs and requirements, plans, and delivers tailored training curricula and learning techniques. Assigns instructors responsibility for instructional modules and exercises. Conducts rehearsals, critiques instructor performance, and provides remedial training.	Bachelors	10
541612HC	HR Senior Pay Specialist	Supervises all payroll and payroll related duties, including processing payroll for exempt and non-exempt employees. Ensures that all payroll related transactions are in compliance with external and internal policies. Resolves discrepancies in a timely manner. Recommends employee benefits strategies and policies that serve to enhance employee value proposition.	Bachelors	10
<b>Substitution of Experience for Education</b>				
		Labor category descriptions provide the minimum degree required to qualify for each category. No experience substitution is allowed for a High School Diploma, Associate's Degree, or Formal Accreditation. The allowable substitutions are as follows.		
		High School Diploma plus 4 years = Bachelor's Degree		
		High School Diploma plus 8 years = Master's Degree		
		Bachelor's Degree plus 4 years = Master's Degree		