

GENERAL SERVICES ADMINISTRATION Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: <u>www.GSAAdvantage.gov</u>.

Schedule Title: Multiple Award Schedule

FSC Group, Part, and Section or Standard Industrial Group: Professional Services FSC Class(es)/Product code(s) and/or Service Codes (as applicable): U006, R704, R408

Contract Number: 47QRAA18D009L

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period: May 17, 2018 thru May 16, 2028

iSystems Group, Inc.

Address: 9618 Larkview Ct Fairfax Station, VA 22039 3369 Phone Number: (703) 597-3583 Fax Number: (703) 690-0073 Web site: www.isystemsgroup.com Contact for contract administration: Norman Fortier Email: nfortier@isystemsgroup.com

Business size: Small, Veteran Owned, Service-Disabled Business

Modification Number: PO-0014 Effective Date: March 8, 2023



CUSTOMER INFORMATION

1a. Table of awarded Special Item Numbers (SINs):

<u>SIN #</u>	SIN Title
541611 Manageme	Management and Financial Consulting, Acquisition and Grants nt Support, and Business Program and Project Management Services
611430	Professional and Management Development Training
54151S	Information Technology Professional Services
OLM	Order-Level Material

- 1b. Identification of the lowest priced service for each special item number awarded in the contract. **See page 4**
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Page 5**
- 2. Maximum order for each SIN:

SIN#	MAXIMUM ORDER
541611	\$ 1,000,000.00
611430	\$ 1,000,000.00
54151S	\$ 500,000.00
OLM	\$ 250,000.00

- 3. Minimum order: \$100.00
- 4. Geographic coverage (delivery area): Domestic Only
- 5. Point(s) of production: Same as company address
- 6. Discount from list prices or statement of net price: Net prices are included on this price list.
- 7. Quantity discounts:

Tier	Threshold Amount	Additional Discount
1	For orders exceeding 200k	2%

- 8. Prompt payment terms: 1%-15 days; Net 30 Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 10. Foreign items: None
- 10a. Time of delivery: Specified on the Task Order
- 10b. Expedited delivery: Contact Contractor
- 10c. Overnight and 2-day delivery: Contact Contractor
- 10d. Urgent requirements: Contact Contractor

iSystems Group



- 11. F.O.B. point(s): Destination
- 12a. Ordering address(es): Same as Contractor
- Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address: Same as company address
- 14. Warranty provision: Contractor's standard commercial warranty.
- 15. Export packing charges: N/A
- 16. Terms and conditions of rental, maintenance, and repair: N/A
- 17. Terms and conditions of installation: N/A
- 18a. Terms and conditions of repair parts: N/A
- 18b. Terms and conditions for any other services: N/A
- 19. List of service and distribution points: N/A
- 20. List of participating dealers: N/A
- 21. Preventative maintenance: N/A
- 22a. Special attributes such as environmental attributes: N/A
- 22b. Section 508 compliance: N/A
- 23. Unique Entity Identifier (UEI) number : WMBBRC1BUBJ4;
- 24. Notification regarding registration in the System for Award Management (SAM) database. Registered



iSystem's Awarded Labor Pricing

GSA Price with IFF

		Year 5 5/17/2022 to 5/16/2023	Year 6 5/17/2023 to 5/16/2024	Year 7 5/17/2024 to 5/16/2025	Year 8 5/17/2025 to 5/16/2026	Year 9 5/17/2026 to 5/16/2027	Year 10 5/17/2027 to 5/16/2028
SIN	Labor Category	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF
541611	Business Analyst	\$111.55	\$115.45	\$119.49	\$123.67	\$128.00	\$132.48
54151S	IT Project Scheduler	\$126.80	\$131.23	\$135.83	\$140.58	\$145.50	\$150.59
54151S	IT Subject Matter Expert I	\$178.88	\$185.14	\$191.62	\$198.33	\$205.27	\$212.45
541611	Jr. Subject Matter Expert (SME)	\$79.56	\$82.34	\$85.22	\$88.20	\$91.28	\$94.48
541611	Sr. Consultant	\$138.05	\$142.88	\$147.88	\$153.06	\$158.42	\$163.96
54151S	Sr. IT Program Analyst	\$130.24	\$134.79	\$139.51	\$144.39	\$149.45	\$154.68
54151S	Sr. IT Training Specialist	\$126.80	\$131.23	\$135.83	\$140.58	\$145.50	\$150.59
541611	Sr. Management Consultant	\$147.25	\$152.41	\$157.74	\$163.26	\$168.98	\$174.89
541611	Sr. Program Manager	\$165.65	\$171.45	\$177.45	\$183.66	\$190.09	\$196.74
541611	Sr. Subject Matter Expert (SME)	\$168.91	\$174.82	\$180.94	\$187.27	\$193.83	\$200.61
54151S	Sr. Systems Engineer/ Analyst I	\$126.15	\$130.56	\$135.13	\$139.86	\$144.76	\$149.82
54151S	Sr. Systems Engineer/ Analyst II	\$149.10	\$154.32	\$159.72	\$165.31	\$171.09	\$177.08
541611	Strategy Analyst	\$150.67	\$155.94	\$161.40	\$167.05	\$172.90	\$178.95
541611	Subject Matter Expert (SME)	\$126.68	\$131.11	\$135.70	\$140.44	\$145.36	\$150.45
54151S	Technical Project Manager	\$109.91	\$113.76	\$117.74	\$121.86	\$126.13	\$130.54
541611	Technical Writer	\$93.87	\$97.16	\$100.56	\$104.08	\$107.73	\$111.50
611430	Trainer	\$125.80	\$130.21	\$134.76	\$139.48	\$144.36	\$149.41



iSystem's	Labor Categor	y Descriptions
Bystem s	Labor Categor	y Descriptions

SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
541611	Business Analyst	Operate independently or in support of the Project/Program manager. Assist with the day-to-day management of assigned projects involving engineers, scientists, and management professionals; analyzing, designing, integrating, training, testing, documenting, implementing, and maintaining large complex systems; and organizing, directing, and coordinating planning and production of all activities associated with assigned projects.	Bachelors	3
54151S	IT Project Scheduler	Directly supports projects by proactively implementing processes and methodologies related to planning, scheduling, cost analysis, estimating, risk assessment and resource requirements. Performs all aspects of schedule control functions including review and analysis of time impact analysis, critical path assessments and creation/maintenance of project schedules. Employs analytical skills and the use of software to summarize project data into tailored information to facilitate communication across various levels of the organization. Builds various reports including resource histograms, commodity curves, milestone reports, etc. Proven experience performing project controls, including planning, estimating, forecasting, scheduling, and project reports. Knowledge of methods used to develop and maintain critical path schedules, reporting status and schedule scenarios to present to the project team. Ability to clearly communicate with developers, project managers, and asset managers, leveraging software development life cycle. Demonstrated ability to communicate verbally and in writing. Demonstrated ability to work independently. Ability to develop full life cycle IT software development schedules following specific a methodology (rolling wave, water fall or agile). Bachelor's Degree Experience: Five (5)	Bachelors	5



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of
				Exp
54151S	IT Subject Matter Expert I	Provides strategic vision and leadership for the implementation of solutions within a specific area of expertise. Performs expert- level and complex analysis and provides advice in specific areas to support management, organizational and/or business decisions. Collaborates with customer(s) to determine specific needs and requirements and provides expert counsel within expert area. May prepare reports, presentations and documents indicating findings, opinions and recommendations.	Bachelors	10
		Peer-acknowledged subject matter expertise in chosen IT area. Excellent research, presentation and communication skills. Publication of professional findings/research is desired, but not required.		
		Bachelor's degree in Business, Finance, Operations Research, Science, Mathematics, or other appropriate technical or business discipline is required. Experience: Ten (10 years relevant experience. Master's degree may be substituted for 2 years experience. Doctorate degree may be substituted for 4 years experience.		
		Functional Responsibility: Provides subject matter expertise in management and technical areas such as training, logistics, financial, acquisition, configuration management, data management, and program controls. Supports moderate to complex projects to completion using knowledge of concepts, practices, and		
541611	Jr. Subject Matter Expert (SME)	procedures.	Bachelors	3
541611	Sr. Consultant	Works with the senior management level of Departments and agencies to develop strategies for major system acquisitions.	Bachelors	10
541518	Sr. IT Program Analyst	Works on complex problems where analysis of data or situations requires an in-depth evaluation of various factors. Exercises technical discretion within broadly defined practices and policies in selecting methods, techniques and evaluation criterion for obtaining results. Develops and/or reviews program reports, papers, drawings, specifications and/or procedures. Provides comments and organizes, consolidates and adjudicates comments from various organizations in order to prepare reports. Performs review, analysis and validation of	Bachelors	9



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
		management and business products and procedure; prepares reports and briefs. Consults with managers, task leads and customers, advising on program development, planning and implementation. May serve as a customer liaison, make presentations and/or attends customer meetings. May supervisor and/or mentor other team members.		
		Proven experience providing IT and/or scientific services and/or studies to support management, organizational or business decisions. Experienced in providing conceptual, developmental and planning functions for mission-oriented programs. Has prepared detailed documentation to support findings, opinions or recommendations. Ability to work independently and/or as part of a team.		
		Bachelor's Degree in Business, Management, Operations Research, Statistics, Mathematics, Engineering, or related field. Experience: Nine (9) years relevant experience. Related IT Industry certification.		
54151S	Sr. IT Training Specialist	Conducts the research necessary to develop and/or revise training courses and prepares appropriate training materials. Instruction may include "train the trainer" materials (e.g. course outline, background material, and training aids). Develops student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms) and/or trains personnel by conducting formal classroom courses, workshops, seminars, and/or computer based/computer aided training.	Bachelors	6
		Thoroughly competent in the specific IT related subject or software tool for which instructional materials are being developed or taught as defined in a SOW or SOO. Demonstrated experience planning, developing and/or providing technical and end-user training via instructor-led courses or web-based systems. Demonstrated ability to communicate verbally and in writing. Demonstrated ability to work independently.		
		Bachelor's Degree in relevant technical area and Six (6) years relevant experience.		



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
541(11	Sr. Management Consultant	Possesses expert-level, demonstrated ability to exercise thought leadership in the areas in management consulting, strategy, programs and achieving performance goals. Develops, maintains and extends relationships with clients at top management levels. Plans, directs and coordinates business projects including consultation, and project management engagements. Determines client requirements and translates these requirements into operational plans. Evaluate options in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Provides guidance to project leadership team and management in directing project activities and formulating contingency plans such as schedule revisions, manpower adjustments, fund allocations, and work requirements. Provides guidance in strategic systems planning to project team and/or client's work	Maatam	
541611	Sr. Program Manager	team. Experienced in planning, evaluating, directing, tracking, analyzing and coordinating complex projects. Experienced as a program manager of cross- organizational program(s) that have exceeded \$10 million in life-cycle costs. Ability to develop and execute complex tasks, apply analytical problem solving methodologies, provide direction to support staff, interface with Government and prime contractor personnel, and effectively allocate resources.	Masters	12
541611	Sr. Subject Matter Expert (SME)	Provides advice and consultation in a specialized area of acquisition expertise. Senior expert with extensive, enterprise - wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial	Bachelors	15



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
		capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behaviorof an organization's processes, systems, personnel and organizational sub- units, so that they align with the organization's core goals and strategic direction. The Functional/Subject Matter Expert is typically a former high ranking military or civilian official and recognized by industry as an expert in their specific field.		
541518	Sr. Systems Engineer/ Analyst I	 Works on complex problems where analysis of data or situations requires an in-depth evaluation of various factors. Exercises technical discretion within broadly defined practices and policies in selecting methods, techniques and evaluation criterion for obtaining results. Develops and/or reviews program reports, papers, drawings, specifications and/or procedures. Provides comments and organizes, consolidates and adjudicates comments from various organizations in order to prepare reports. Performs review, analysis and validation of management and business products and procedure; prepares reports and briefs. Consults with managers, task leads and customers, advising on program development, planning and implementation. Proven experience providing IT and/or scientific services and/or studies to support IT systems, management, organizational or business decisions. Experienced in providing conceptual, developmental and planning functions for mission-oriented programs. Has prepared detailed documentation to support findings, opinions or recommendations. Ability to work independently and/or as part of a team. 	Bachelors	7
		related field. Experience: Seven (7) years relevant experience.		
541518	Sr. Systems Engineer/ Analyst II	Works on complex problems where analysis of data or situations requires an in-depth evaluation of various factors. Exercises technical discretion within broadly defined practices and policies in selecting methods, techniques and evaluation criterion for obtaining results. Develops and/or reviews	Bachelors	9



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
		program reports, papers, drawings, specifications and/or procedures. Provides comments and organizes, consolidates and adjudicates comments from various organizations in order to prepare reports. Performs review, analysis and validation of management and business products and procedure; prepares reports and briefs. Consults with managers, task leads and customers, advising on program		
		development, planning and implementation. Proven experience providing IT and/or scientific services and/or studies to support IT systems, management, organizational or business decisions. Experienced in providing conceptual, developmental and planning functions for mission-oriented programs. Has prepared detailed documentation to support findings, opinions or recommendations. Ability to work independently and/or as part of a team.		
		Bachelor's Degree in Business, Management, Operations Research, Statistics, Mathematics, Engineering, or related field. Experience: Nine (9) years relevant experience.		
541611	Strategy Analyst	Leads teams and/or has comprehensive knowledge of a particular industry, domain, or functional business solution, including Defined Contributions Industry, Strategy development, Data governance and analytics, and process improvement. Supports maturing project management capability.	Bachelors	8
	Subject Matter Expert (SME)	Provides advice and consultation in a specializedarea of acquisition expertise.Senior expert with extensive, enterprise -wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behaviorof an organization's processes,		



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
		systems, personnel and organizational sub- units, so that they align with the organization's core goals and strategic direction. The Functional/Subject Matter Expert is typically a former high ranking military or civilian official and recognized by industry as an expert in their specific field.		
54151S	Technical Project Manager	 Responsible for directing the operations of assigned project(s) to include planning, initiating, managing, executing and closing out of mission-oriented programs, projects, and/ortasks. This includes responsibility for risk mitigation, work control, planning, scheduling, infrastructure, and performance monitoring. May perform any or all of the following: technical support, supervision of staff, development of work breakdown structures and budgets. Develops well-defined procedures/processes in the delivery of practical mission-oriented solutions using best commercial management practices that may include Project Management Institute (PMI) processes and procedures. Prepares reports, white papers, and summaries of analyses, presentations, tables, and evaluations. Project Managers have progressive experience in managing, directing, and implementing information technology projects. Project Managers will have the skills requisite to perform the functions described in the client's statement of work. Experience in managerial and technical leadership directing and supporting a broad range of Information Technology (IT) efforts requiring both specialized and diverse knowledge. Advanced knowledge of scientific or engineering principals, theories and concepts to accomplish the objective of a total program, project or system. Develops or directs development of solutions to problems. Demonstrated ability to formulate work standards, develop schedules and control costs. Knowledge of the principles and concepts of management and business best practices and procedures. Demonstrated capacity to plan, organize, allocate, and coordinate resources. Experience providing team leadership and delegating and developing subordinates. 	Bachelors	7



SIN	Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Exp
		cost. Demonstrated business sense. Excellent oral/written communications skills.		
		Bachelor's Degree in Business, Management, Operations Research, Statistics, Mathematics, Engineering, or related field. Years Experience: Seven (7) years relevant experience.		
541611	Technical Writer	Writes technical information in easily understandable language. Works with engineers, scientists, and others to create, revise and edit technical documents. Reviews and rewrites the work of others.	Bachelors	4
	Trainer	Conducts the research necessary to develop and/or revise training courses and prepares appropriate training materials. Instruction may include "train the trainer" materials (e.g. course outline, background material, and training aids). Develops student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms) and/or trains personnel by conducting formal classroom courses, workshops, seminars, and/or computer based/computer aided		
611430		training.	Bachelors	6

The following chart shows the number of years experience that can be substituted for educational requirements in all labor categories:

Education Requirement	<u>Years of Experience</u> <u>Substitution</u>
Associate's Degree	An additional 2 years
Bachelor's Degree	An additional 4 years
Master's Degree	An additional 6 years

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract